



JOSUÉ GERARDO ZOZOAGA RAMOS

4-6 MONTHS INTERNSHIP - SALES REPRESENTATIVE INTERN

PROFILE

I am a student of the Global BBA program at ESSEC. At the same time, I run a young Mexican specialty coffee roasting company. I have good adaptability, autonomy, optimism, ambition, analytical skills, a sense of observation, logic, and empathy. Looking for a 4 month internship in BI / BD / BA / Sales starting from June 2021.

LANGUAGES

Latin American Spanish
Native - Mexican.

English
IELTS C1 - Advanced.

French
DEL F B2 - Upper-Intermediate.

German
Real beginner.

INTERESTS

International experiences.

Sports - Gym, running, swimming.

Entrepreneurship.

Investing - Interest in real estate.

Learning new things / Empirical learning.

CONTACT INFORMATION

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EXPERIENCE

Co-Founder

Comercializadora Cafetalera del Bajío S. A. S de C. V. |
Jan 2020 until today

- Quality control.
- Control of business income and expenses.
- Digital Marketing.
- Specialty Coffee roasting, grinding, packaging, and selling.
- Customer service
- Alternating with my studies. We are looking to take advantage of the fact that I am studying abroad to internationalize in the medium term.

STUDIES

ESSEC BS

Global BBA - French Track

- Enrolled since Sep 2020 until today (S2).
- Take introductory courses in Macro and Microeconomics.
- Take introductory courses in Accounting and Financial Mathematics.

Harvard Business Publishing

Spreadsheet Modeling Online Course

- Obtained in Dec 2020.
- List, classification, and management of data tables in Excel.

University of Virginia / Boston Consulting Group

Digital Transformation - Darden School of Business -
MOOC (English)

- Obtained in Dec 2020.
- Competitive Lifecycle, Technology disruption, Digital Trends, Technology disruption, Digital strategy, Strategic Management.

Problem-solving methodology project

"What virtual community would students like to find at ESSEC" - Problematic to solve

- Team project of 6 people.
- Over a period of a month and a half.
- 6 problematics, 1 winner in each, on the 3 campuses (Cergy, Rabat, Singapore).
- Highlight the shortcomings of a plethora of virtual communities' offerings.
- Offer students an alternative that meets their desires for integration and information.

ITESM - Tecnológico de Monterrey

Bicultural High School Program

- Participation from August 2016 to May 2019.
- Introductory courses in mathematics, physics, chemistry, and entrepreneurship.
- The winner of a social impact team project (sex education). 2018.
- Entrepreneurship project. Developed a cold diagnostic application in HTML. 2019.