

✉ l.joydowns@gmail.com

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📍 St. Louis, MO

## TECHNICAL SKILLS

### Software

Agile, Scrum, Kanban Project Management

### Technologies & Knowledge

Data Mining, Data Wrangling, Data Summarization, Data Visualization, Datasets, Non-Linear & Linear Regression, Modeling, Machine Learning

### Databases

NoSQL, MongoDB

### Big Data

Hadoop, Hive, Pig, HBase, DASK

### Data Science Tools

Jupyter-Lab, Jupyter-Notebook, SciPy, scikit-learn, Numba, NumPy, Pandas, Statsmodels, Matplotlib, Hadoop, Spark, RStudio, Tableau

### Languages

SQL, Logistic Regression in R and Python, Non-Linear Regression and Stepwise Regression in R, Natural Language Processing in Python

## ESSENTIAL SKILLS

Communication

Collaboration

Adaptability

Self-Awareness

Emotional Intelligence

Technical Writing

Strategic Planning

Social Media Management

Training Facilitation

Learning & Dev. Design

# Joy Downs

## Motivated Junior Data Scientist

Conscientious and innovative data science graduate with extensive skills and outstanding aptitude for learning. Seeking a challenging and career-building position as a Data Science professional.

## EDUCATION

### Data Science

Southern Careers Institute

01/2023 - 09/2023

### Bachelor of General Studies: Business Administration/Eng./Music

Missouri State University

2020

## PERSONAL PROJECTS

### Cigarette Consumption Panel Project in R

- ◇ Using Linear Regression, Pearson's Product-Moment Correlation, Adjusting for Inflation, Creating Dataframes, and Paired T-tests.

### Diamonds Project in Python

- ◇ Interpreted Supervised Machine Learning Model Accuracy, Examining Error and Cross-Validation.

## WORK EXPERIENCE

### Transaction Associate Manager

Cushman & Wakefield

2021 - Present

- ◇ Execute effective management of real estate functions, contracts and negotiations, and all transaction services required.
- ◇ Manage and negotiate advanced transactions including market optimization activities, site identification and selection, LOI and lease terms, and renewals.
- ◇ Develop new and grow existing relationships with clients, vendors, landlords, and other retail users.
- ◇ Work closely with internal parties such as Lease Administration, Project Management, Facility Management, and Finance/Accounting teams.

### Underwriter

West-Flo Kitchen

2018 - Present

- ◇ Manage caterer and food truck rental accounts while considering different approaches toward risk management to maximize profitability.
- ◇ Develop and execute business plans that promote lease renewals to implement and optimize growth objectives.
- ◇ Leverage social media management to increase website traffic by 25% and social media clicks by 50%, increasing lease agreements by 75%.