
EXECUTIVE SUMMARY

A **Senior Product Leader** with 17+ years of progressive experience across multiple functions and varied industry segments. Created **Security Products** with delightful **User Experience (UX)** for Multi Cloud and On-premises environments. Proven ability to combine vision, ingenuity and strong business acumen with well-developed Engineering **Management** and **leadership** qualities to spearhead Complete Product Life Cycle.

Areas of professional expertise:

- Directing stages of full Product lifecycle.
- Managing cross functional winning teams.
- Building & Maintaining Security Products.
- Creating effortless User Experience (UX).
- Championing Technology & Innovation.
- Executing Agile Projects and Programs.

PROFESSIONAL ACHIEVEMENTS

Directing Stages of Full Product Life Cycle:

- Led 5 or more product lines spanning over ~30 major releases catering to revenue base of ~\$200M through net new licenses and renewals, delivering YOY high growth.
- Successfully developed Product Strategy, Vision, Roadmap, PRD using Market/Competitive Analysis, Customer Requirements (Ongoing Support Channels, Interviews, Beta/Early Adopter Programs, Strategic briefings, Roadmap Discussions, POCs etc.) & Technical Innovation.
- Pioneered communication with wide range of stakeholders including Customers, Partners, Sales, Marketing, Analysts to continue building work context for development and to manage expectations.
- Consistently handled products in their different lifecycle stages starting from Launch to End of Life.

Managing Cross Functional Winning Teams:

- Built multiple cross-functional global product teams from scratch with no attrition for 3+ years.
- 6+ years of managing large teams of 15 or more engineering professionals.
- Consistently handled Hiring, Induction/Mentoring, Performance Evaluations, Compensation etc.
- Recognized for Developing a framework that improves efficiency of company-wide induction programs, cutting unnecessary communication by 60% and making the alignment of new hires 100% faster.

Creating Effort-less User Experience (UX):

- Successfully led Agile UX stages including Research, brainstorming, iterative design and testing.
- Directed User Research (Qualitative & Quantitative) to incorporate market analysis, customer feedback, technical constraints, and usability findings into user-centered design.
- Created and effectively presented UX deliverables (Wireframes, Workflows/Journey Maps, Prototypes, etc.) to explain and negotiate design solutions to key stakeholders.
- Well versed with standard design and prototyping tools such as Balsamiq, Adobe XD, Figma etc.
- Driven new Web UI & Data Analytics for Products involving HTML, CSS, JavaScript, ReactJS, MongoDB, Elastic Search, Kibana, NodeJS.

Building & Maintaining Security Products:

- Built and maintained software catering in the domain of Identity, Access & Governance, SSO, Privileged Account Management for both On Premises and Cloud.
- Proven experience in various Security & Compliance standards and certifications like NIST, PCI-DSS, HIPAA, ISO, SOX, OWASP, Common Criteria, CIS etc.
- Well Versed in Security Technologies like Cryptography, Advanced Authentication (Smart Card, OTP, Biometric etc.), Secure Development, Security Dev & Test Tools.
- Built Security Operation Center (SOC) for various organizations from the ground up.
- Achieved various global and organizational accreditation like CISSP, CEH, Security SME etc.

Technology Leadership:

- Created Large Scale Distributed systems using Java / Spring, C++, REST, Databases, Directories for both Cloud (AWS, Azure) and On Premises.
- Driven the refactoring of the products from Monolith to Micro Services based architecture.
- Well versed with tools like Git, Maven, Jenkins, Docker.
- Working knowledge of Technologies like Kafka, Cassandra, Elastic Search (ELK & Elasticsearch).
- Chaired Innovation & Security Council at IDC Level, delivering knowledge & best practices.
- Championed Security & Technology Leadership in the organizations by successfully achieving Patents, Certifications, Awards and Public Speaking in the relevant domains.

Executing Agile Projects and Programs:

- As a Product Owner managed Product Backlog for multiple product lines with required Acceptance criteria based on Market Research & Competitive Analysis/Customer need/Usability research.
- Proven experience in Grooming Backlogs, Driving Sprint Planning & execution, Reviews and Demos.
- Successfully balanced stakeholders' expectations with consistent communication of progress metrics and on-time adjustments to deliver the product milestones as per the defined exit criteria.
- Incorporated continuous delivery by unblocking weekly stable builds for achieving customer satisfaction to 96% (captured in survey).

EDUCATION

B. TECH in Computer Science & Technology.**Professional Development / Certifications:**

- Information Systems Security Professional (**CISSP**)
- Ethical Hacker (**CEH**)
- PMI Agile Certified Practitioner (**PMI-ACP**)
- Project Management Professional (**PMP**)
- Certified Scrum Master (**CSM**)

- Product Management: Building a Product Strategy
- Pragmatic Marketing Certified Level II

ACHIEVEMENTS

Patents & Publications

- **Intention Based Application Customization** (<http://www.freepatentsonline.com/20090319979.pdf>)
- **Network-based Application Control** (<http://www.freepatentsonline.com/20100263036.pdf>)
- Paper - SMS-based framework to manage resources using SNMP.

Awards:

- Build Winning Teams (Novell)
- Champions of Excellence (Pole Position) (Novell)
- PIT CREW Award (Team of the Quarter Award) (Novell)
- Best Employee of the Quarter" and "Best Innovative Mind" Award (HP)
- IBM Bravo Award

VOLUNTEERING ACTIVITIES

- Delivered sessions in Multiple Conferences like ISACA & ISC2 Conferences
- Delivered training programs on Security, Programming, Agile, Database
- Delivered Programming and Mathematics classes as part of free education initiatives.
- Delivered Security Awareness Session to School students as part of ISC2 initiative.
- Organized 20+ conferences/workshops with ~400 attendance across multiple organizations.