



END-TO-END HEALTHCARE SERVICES

Due Diligence / Acquisition Support		Performance Improvement / Governance				Exit Support
Strategy	Transaction Advisory	Financial Performance	Operational Effectiveness	Clinical Quality	Compliance / Investigations	Finance Advisory
<ul style="list-style-type: none"> ▪ Market Positioning ▪ Brand Development ▪ Service Line Development ▪ Capital Planning and Investment ▪ Physician Relations and Integration ▪ Continuum of Care ▪ Mission and Vision ▪ Long-term Strategic Plans 	<ul style="list-style-type: none"> ▪ Buy-Side Financial, Operational and Tax Due Diligence ▪ Real Estate Advisory ▪ Financial Modeling ▪ Merger Integration ▪ Deal Structuring ▪ Capital Sourcing 	<ul style="list-style-type: none"> ▪ Managed Care Negotiations ▪ Revenue Cycle ▪ Third Party Reimbursement ▪ Supply Chain ▪ Business Office Consolidation ▪ Risk Advisory ▪ Budgeting/ Financial Planning ▪ Capital Programs ▪ Accounting/ Finance Leadership 	<ul style="list-style-type: none"> ▪ Patient Access, Throughput and Level of Care ▪ Clinical Efficiency and Outcomes ▪ Human Resources and Labor Management ▪ Ambulatory Care ▪ Hospice and Home Care ▪ Benchmarking 	<ul style="list-style-type: none"> ▪ Clinical Process Redesign ▪ Public Reporting of Quality and Safety Indicators ▪ Evidence-Based Care ▪ Resource Utilization and Cost of Quality ▪ Pay for Performance ▪ Care and Case Management Processes 	<ul style="list-style-type: none"> ▪ Board Advisory ▪ Dispute and Reimbursement Resolution ▪ Fraud / Abuse Investigation ▪ Licensing Advisory Services ▪ Government Settlements ▪ Billing Practices and Policies ▪ Intellectual Property Licensing ▪ Expert Testimony 	<ul style="list-style-type: none"> ▪ Sell-Side Financial, Operational and Tax Due Diligence ▪ Sell-Side Advisory and Asset Disposition ▪ Valuation Opinions and Testimony

Select Asia Healthcare Credentials

Description	Service
Assisted Singaporean sovereign wealth fund in its investment in a clinic business in Hong Kong	Financial Due Diligence
Assisted Clearvue Partners in its investment in 111.com, an online pharmacy in China	Financial Due Diligence
Assisted Singaporean sovereign wealth fund in its investment in a bio-tech company based in Beijing	Financial Due Diligence
Assisted a manufacturer of cardio vascular related medical products disposal of their business in Hong Kong and China	Financial Due Diligence
Assisted Clearvue Partners in its proposed investment in a cosmetics surgery hospital in Shanghai	Financial Due Diligence
Assisted North Castle Private Equity in its proposed sale of Doctor's Best, a nutritional supplement brand in the US	Financial Due Diligence
Assisted Diaverum / Bridgepoint in its investment in a medical products distributor based in Central China	Financial Due Diligence
Assisted Diaverum / Bridgepoint in its investment in a dialysis related medical products distributor based in China	Financial Due Diligence