

# Our unique Integrated due diligence model

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**One team and single point accountability** : We believe in a one team approach. Our commercial, operating, data analytics and the financial due diligence teams work as one seamless and cohesive team to present a consistent and triangulated view of the historical performance as well as future projections of a target's business.

**No data gaps in analysis** : We use the same data sets and the same definitions to perform the historical and future analysis to ensure that there are no data definition flaws. Historical analysis and future outlook are synced together to provide a seamless 'eight year view', three years historical view and a five year forward view.

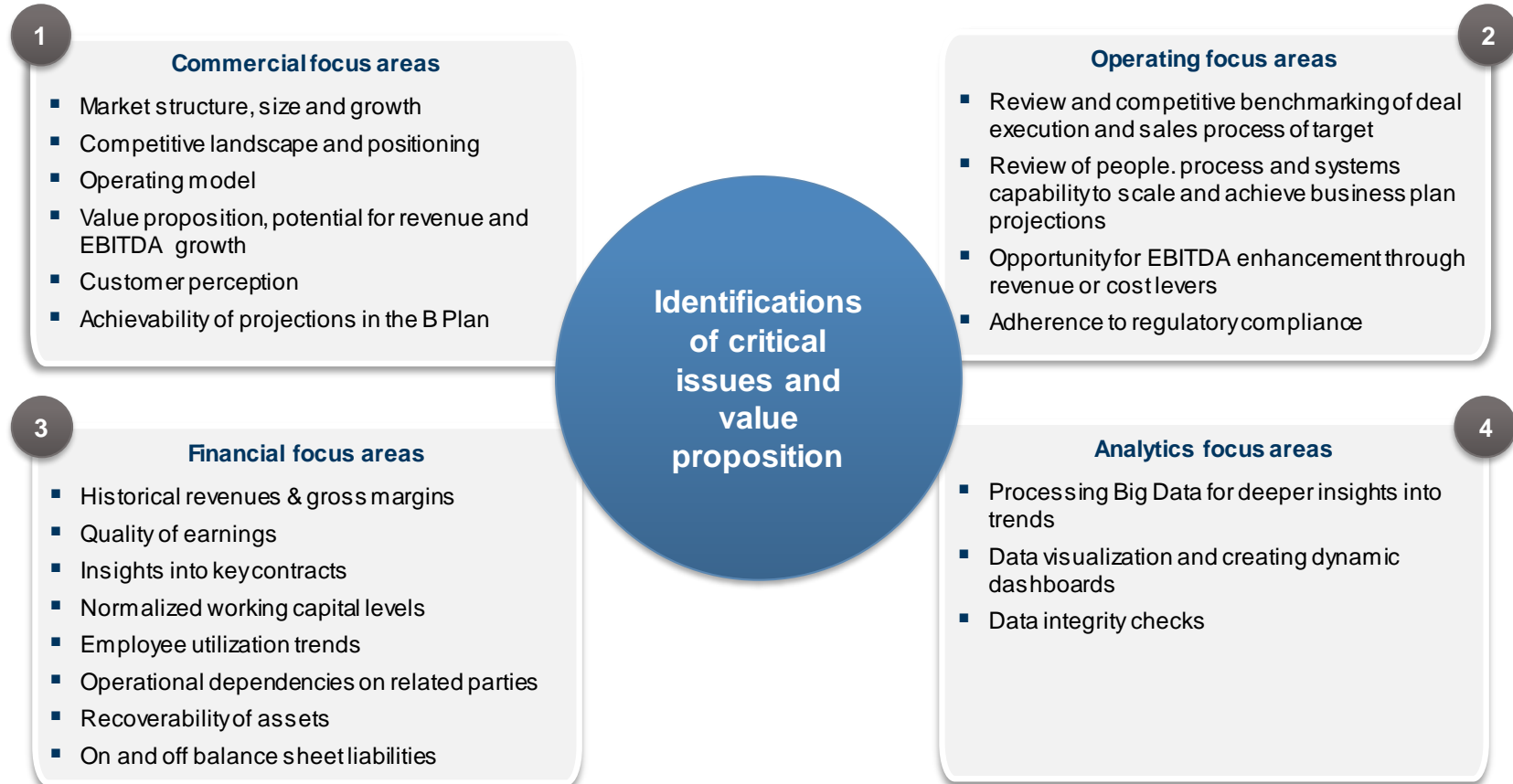
**Robust process analysis and benchmarking** : Comparing key processes and key operating metrics of the target with peers with an operating and commercial lens provides significant additional comfort / discomfort on the target business as compared to a standalone financial due diligence.

**Commercial issues evaluated financially and vice-versa** : An integrated approach ensures that all teams evaluate the impact of the other teams findings on their work

**Forensic insights:** Integrating the financial due diligence findings with "outside-in" business intelligence helps in forming a complete view on the actual business performance and the corporate governance of the promoter.

# Integrated due diligence approach

A&M's unique approach will help identify critical issues and value propositions of the target



*Our integrated procedures will help maximize value of every transaction*