

JOHNNY PARK

Permanent Address:

13 Beaver Hill Road
Horsham, PA 19044

OBJECTIVE:

To obtain a full-time position in a broker/producer role and gain hands-on experience to further complement my academic courses.

EDUCATION:

TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA

Bachelor of Business Administration, May 2019
Major: Risk Management and Insurance
Overall GPA – 3.46

Honors and Activities:

- Gamma Iota Sigma Professional Risk Management, Insurance and Actuarial Science Fraternity, Fall 2017 – Spring 2019
- Insurance Society of Philadelphia (NextGen) Events Committee, Member, April 2022 – Present
- Property and Casualty Career Development Committee, Member, Spring 2018 – Spring 2019
- Snider Honorary Society, Member, Spring 2018, Fall 2018
- Temple University Big Brothers Big Sisters, Social Media Coordinator, Fall 2017 – Spring 2019

EXPERIENCE:

Aon Risk Services, Philadelphia, PA

Associate Broker, June 2021 – Present

- Lead/aided brokering a \$6M book of business in property & casualty lines consisting of clients in Life/Science, Technology, Public Entity, Food/Manufacturing, and Governmental Contractor industries
- Assist placements of accounts by curating loss summaries, schedules of insurance, renewal proposal presentations, benchmark analysis reports, coverage and rate comparisons, and policy checks
- Responsible for all aspects of client service for assigned book of business including billing, policy collection, reviewal and transmittal of documents in accordance with established departmental service standards
- Build and foster relationships with Underwriters to have access to multiple markets when accounts need to be shopped

Valley Forge Insurance Brokerage, Bala Cynwyd, PA

Account Executive, June 2019 – June 2021

- Responsible for servicing and renewing over 1000 existing lawyer's professional, inland marine, ocean marine, small business owner's, and workers compensation accounts on a yearly basis, while maintaining an 80% retention rate
- Process requests for endorsements, certificates of insurance, loss runs, and answer coverage questions
- Review all renewal submissions for completeness and acceptability, ensure proper contract file set-up, and distribute quotes and bind orders within a designated time-frame
- Establish and maintain relationships with Agents/Brokers to facilitate renewal business processing and potential new business opportunities

Hatboro Horsham School District, Hatboro, PA

Assistant Supervisor of Aftercare, March 2015 – June 2019

- Work alongside a first-aid trained team of 30 counselors and help organize an 8 week summer camp program while providing a safe playing environment for 150+ students
- In a group of 4-5 counselors, evaluate the daily behavior of children, reach a consensus, and communicate to parents about the development of their children

Insurance Specialties Services, Inc., New Britain, PA

Summer Associate, June 2018 – August 2018

- Performed a benchmark analysis on 10 professional liability policy forms, comparing and contrasting coverages, limits of liability, exclusions, policy language, definitions of insured, and endorsements
- Researched and presented good risk management practices to 8 staff members on how to prevent phishing attacks and tips on proper documentation to protect agents in future claims
- Benchmark analysis conducted on 3 cyber liability policy forms providing a summary of advantages and disadvantages for management to aid the client on a purchasing decision

COMPUTER AND OTHER SKILLS:

Microsoft Word, Microsoft Excel, Microsoft PowerPoint
Korean (Proficient)
AMS 360