

# Justin Pastine

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[GitHub](#) | [My Portfolio](#)

## **Full-stack, Front-end, Back-end Software Developer**

Accomplished Auto Sales and Finance Manager turned Full Stack Software Engineer with a strong track record of excelling in detail-oriented roles, working collaboratively with diverse teams, and building lasting relationships with clients. Recently graduated from General Assembly's rigorous Software Engineering program and seeking dynamic opportunities in full-stack, front-end, or back-end development.

## **Technical and Interpersonal Skills**

**Languages:** JavaScript, TypeScript, HTML, CSS, Mongo, Node.js, SQL, JSON, EJS

**Libraries and Frameworks:** React, Express.js, JQuery

**Databases and other:** PostgreSQL, MongoDB, RESTful Routing, JSON API

**Interpersonal Skills:** Excellent written and verbal communication skills, meticulous attention to detail, customer-focused mindset, thrives in a fast-paced, deadline-driven environment.

## **Projects**

**Team Manager** | [GitHub](#) | [App](#)

(HTML5, CSS3, Node.js, Express, MongoDB, EJS)

- App that keeps track of active rosters for sports teams, their team records and individual stats.
- Full CRUD app that uses Google Auth and protects user inputs.
- Made RESTful API fetch call to an Express, MongoDB, Node.js backend and tested all backend routes during development using Postman.
- Created using MEN stack and EJS

**Exchange-O-Gram** | [GitHub](#) | [App](#)

(MongoDB, Express, Node.js, React, CSS)

- App that allows users to upload photos using Cloudinary and other users may like or comment on uploaded photos.
- Full CRUD app that uses JSON web token authentication and protects user inputs.
- Made RESTful API fetch call to an Express, MongoDB, Node.js backend and tested all backend routes during development using Postman.
- Created using MERN stack

**Blackjack** | [GitHub](#) | [App](#)

(HTML5, CSS3, JavaScript)

- Casino style Blackjack app that uses betting logic.
- Uses true ace 1/11 logic to calculate score

## **Work Experience**

### **Agent/Broker**

Northern Auto Brokers - Denver, CO

February 2021 to June 2022

- Exceeded monthly sales quotas and proactively followed up with customers to ensure satisfaction and generate repeat business opportunities.
- Developed strong customer relationships and honed interpersonal, communication, and time management skills that translate well to a software development role.

## **Senior Sales Representative**

MetaGrowth Ventures - Denver, CO

April 2020 to January 2021

- Developed strong communication and relationship-building skills while prospecting and closing sales with C-level executives.
- Honed attention to detail and ability to manage multiple tasks and prioritize in a deadline-driven environment while managing the contract signing process and following up with clients to ensure program success.

## **Outside Sales and Territory Manager**

360 Credit Consulting - Denver, CO

April 2019 to April 2020

- Honed communication and presentation skills through giving presentations and providing consultations.
- Developed relationship-building and customer service skills, prospecting and lead generation abilities, and effective time management and organization skills, all of which could translate well into a software developer role.

## **Sales**

Brandon Dodge - Littleton, CO

January 2012 to March 2019

- Developed strong customer-centric skills by tailoring sales presentations to each customer's specific wants and needs.
- Demonstrated leadership potential and strong teamwork skills by participating in and helping to lead sales and training meetings, as well as being relied upon by management to expedite the sales process through document management.

## **Finance Manager**

AutoNation Chrysler Jeep West - Golden, CO

April 2016 to July 2018

- Demonstrated strong attention to detail in protecting dealer assets by ensuring accuracy in every transaction.
- Utilized relationship-building skills to establish and maintain positive relationships with lenders, resulting in higher loan approval rates and increased profits.

## **Education**

### **Software Engineering Graduate**

General Assembly

Software Engineering Immersive program

November 2022 - March 2023

### **BS in Marketing**

Colorado State University

August 2002 to August 2007