# Joe Paul

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#### **EDUCATION**

Clemson University, Greenville, SC

**Doctor of Philosophy in Automotive Engineering** 

Expected May 2025, GPA: 3.9/4.0

The University of Alabama, Tuscaloosa, AL

**Master of Science in Operations Management** May 2022, GPA: 3.8/4.0

**Bachelor of Science in Mechanical Engineering** 

May 2020, GPA: 3.7/4.0

### WORK EXPERIENCE

# Graduate Research Assistant, August 2021 – Present

Clemson University, Greenville, SC

- Led the development of innovative pooled ridesharing fleet control systems, prioritizing profitability and practical implementation strategies within project guidelines.
- Actively engaged with industry leaders from Argonne National Labs and JD Power, leveraging collaborative opportunities to enhance research outcomes and refine survey methodologies crucial to project success.

## General Manager, August 2021 – Present

The Velo Fellow, Greenville, SC

- Oversee all aspects of the business, including data analysis, purchasing, pricing strategies, and supplier relations, managing a team of 15 direct reports.
- Implemented strategic initiatives to guide the bar through a post-COVID recovery phase, successfully restoring profitability by reducing food and beverage costs by 24% and 10%, respectively, in the highly competitive downtown Greenville market.

## Professional Accelerated Cross-Functional Experience (PACE), July 2020 – August 2021

BMW Manufacturing Company, Greer, SC

Second Term: Pre-series Functional Validation Speaker, April 2021 – August 2021

- Project-managed specialized teams in evaluating pre-series vehicles, ensuring thorough assessment and analysis.
- Led an independent project team focused on transparent and efficient project evaluation status through rigorous data analysis.
- First Term: Body Shop Process Specialist, August 2020 March 2021
  - Spearheaded the transformation of process specialists through advanced bulk data analysis automation, optimizing efficiency.
  - Represented the department in a cross-departmental digitalization and automation initiative, contributing expertise and facilitating collaboration.

# INTERNSHIP/COOPERATIVE EDUCATION EXPERIENCE

## Rideshare PhD Student Research Internship, June 2023 – September 2023

Argonne National Laboratory, Transportation and Power Systems, Chicago, IL

- Developed rideshare algorithms for efficient assignment and repositioning, optimizing resource usage.
- Designed optimization methods using linear programming and reinforcement learning for improved rideshare service.
- Implemented human factors research concepts for enhanced service and revenue in ridesharing.

### Engineering Co-op, Periodic August 2017 – May 2019

BMW Manufacturing Company, Greer, SC

Third Term: Quality Engineering, Digital Solutions, January 2019 – May 2019

• Developed and tailored a camera quality monitoring system to meet departmental requirements effectively.

Second Term: Visual Inspection Systems-Assembly Quality Management, May 2018 - August 2018

Revitalized existing visual inspection systems by introducing value-adding applications tailored to specific needs.

First Term: Operations Management-Special Vehicle Operations (SVO), August 2017 – December 2017

• Enhanced SVO processes by designing automated tracking tools, improving efficiency, effectiveness, and transparency.

### Mechanical/Controls Engineering Internship, Periodic December 2017 – August 2019

Premier Automation, Pittsburgh, PA

Researched usage of mechanical bus fasteners and repaired/maintained motor drive test/demonstration equipment.

#### COMPUTER SKILLS

C++, Python, SQL, Power BI, Machine Learning and Modeling, Office, R-Studio, Solidworks, POLARIS Traffic Sim

#### OTHER SKILLS

Leadership, Accounting, B2B Supply Chain, Management, Data Analysis, Manufacturing, R&D Science, Optimization

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# **PUBLICATIONS**

## First Author:

- J. Paul, H. Su, K. M. Gurumurthy, T. Cokyasar, J. Auld, Y. Jia, "A Study of Financial Impacts of Pooled Rideshare Based on Assignment Strategies." 2025 Transportation Research Board, Washington, DC. (Under review).
- J. Paul, R. Gangadharaiah, R. Pool, J. Brooks, K. M. Gurumurthy, J. Auld, Y. Jia, "Meeting in the Middle: Pooled Rideshare as a Compelling Transportation Offering for Elders." 2025 Transportation Research Board, Washington, DC. (Under review).
- J. Paul, V. Vankadaru, K. M. Gurumurthy, T. Cokyasar, J. Auld, Y. Jia. "Strategic Deployment of TNCs for Sustainable Urban Transportation: Insights from Austin." 2024 IEEE Intelligent Transportation Systems Journal. (Under Review)
- J. Paul, K. M. Gurumurthy, T. Cokyasar, H. Su, J. Auld and Y. Jia, "Optimization of Dynamic Ride-Sharing by Considering User Preference Through Discount and Delay Tolerance," 2023 IEEE 26th International Conference on Intelligent Transportation Systems (ITSC), Bilbao, Spain, 2023, pp. 2770-2775, doi: 10.1109/ITSC57777.2023.10422612.

### **Contributing Author:**

 H. Su et al., "Exploring Demographic Factors Behind the User Preferences in Ridesharing Services," 2023 IEEE 26th International Conference on Intelligent Transportation Systems (ITSC), Bilbao, Spain, 2023, pp. 2370-2375, doi: 10.1109/ITSC57777.2023.10422585.

### **Presentations:**

- Paul, J. (2024) "Pooled Rideshare, Human Factors, and the Reconsideration of Mode Shifting". 2nd Annual POLARIS User Group (PUG) Workshop, Chicago, IL.
- Paul, J. (2024) "Integrating Human Factors in Dynamic Rideshare Assignment: Willingness-To-Pay for Delay". 103rd Transportation Research Board Annual Meeting, Washington, DC.
- Paul, J. (2023). "Pooled Rideshare Structure and Optimization for POLARIS". 1st Annual POLARIS User Group (PUG) Workshop, Austin, TX.

# Other:

• Served as primary editor for DOE official project reports, including presentations, annual reports, and quarterly reports.

#### SERVICE AND OUTREACH

Treasurer, October 2023 – Present

August Brook Community Homeowners Association, Greenville, SC

• Manage budget and operations of the association, including vendor negotiations and long-term financial planning

### **Board of Directors Member**, June 2024 – Present

Sterling Land Trust, Greenville, SC

- New historic Sterling Land Trust board member with the mission of "protecting, preserving, and promoting the historical legacies of the Sterling community through economic development, education, and historic preservation."
- Participate in community engagement, fundraising, economic planning and development of neighborhood
- Work with and learn from highly experienced and networked board members, including original graduates from the historic Sterling High School