

**From:** "Barnes, Scott" <Scott.Barnes@oregonstate.edu>

**To:** "Blaylock, Brent" <brent.blaylock@oregonstate.edu>, "Bruns, Jacqueline Michelle" <Jacque.Bruns@oregonstate.edu>, "Elcano, Sara" <Sara.Elcano@oregonstate.edu>

**Subject:** RE: Financial Proposal - DNC

**Date:** Thu, 26 Jun 2025 16:05:11 -0000

**Importance:** Normal

**Inline-Images:** image006.jpg; image007.png; image008.png; image009.png; image010.png; image011.png

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This is reasonable given the circumstances.

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**From:** Blaylock, Brent <brent.blaylock@oregonstate.edu>

**Sent:** Wednesday, June 25, 2025 4:19 PM

**To:** Barnes, Scott <Scott.Barnes@oregonstate.edu>; Bruns, Jacqueline Michelle <Jacque.Bruns@oregonstate.edu>; Elcano, Sara <Sara.Elcano@oregonstate.edu>

**Subject:** FW: Financial Proposal - DNC

Below is the proposed modification to the institutional agreement with Blueprint to accommodate the recent change to the package needed for them to purchase DNC. The revenue portion to us would not change, they are only modifying the management fee. I previously proposed for the additional funds to come from the 75/25 revenue split portion, however they want a guarantee on the funds.

Please let me know your thoughts so I can respond or we can discuss this tomorrow with Gerry when he is here.

Thanks,

Brent



**BRENT BLAYLOCK**  
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**From:** Gerry Dickey <[gerry@blueprintsports.com](mailto:gerry@blueprintsports.com)>

**Sent:** Wednesday, June 25, 2025 2:37 PM

**To:** Blaylock, Brent <[brent.blaylock@oregonstate.edu](mailto:brent.blaylock@oregonstate.edu)>

**Subject:** Financial Proposal - DNC

[This email originated from outside of OSU. Use caution with links and attachments.]

Brent,

I would propose the following financials as we have discussed regarding DNC.

1. Annual Management Fee

- a. Year 1 – \$280,000 (Currently \$250,000 + \$30,000 Increase)
- b. Year 2 – \$287,500 (\$250,000+3% = \$257,500 + \$30,000 Increase)

c. Year 3 – \$285,225 ( $\$257,500 + 3\% = \$265,225 + \$20,000$  Increase)

Total of \$80,000 guaranteed to help offset DNC purchase price. BPS to come up with another \$40,000 above what we originally agreed to.

Let me know your thoughts when you get a chance.

Thanks,  
Gerry

**Gerry Dickey**  
Executive Vice President  
M: 470.791.6072

