João Paulo Carniel Fonseca

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EDUCATION

Centro Universitário Internacional - UNINTER   **Third Semester – Expected Completion: October/2024**
Systems Analysis and Development   *Porto Alegre, RS*
- Various projects developed with Python, Java, and Angular CLI.
- Conducting interviews for requirements gathering, development of use case diagrams and user stories.
- Excellent performance in the undergraduate program with an average grade above 9 so far.

Universidade Federal do Rio Grande do Sul - UFRGS   **February/2013 – Not Completed**
Physics – Teaching Degree   *Porto Alegre, RS*
- Good performance in exact sciences and experimental physics courses.
- Conducted researchs and projects focused on the psychology of teaching and learning processes.

PROFESSIONAL EXPERIENCE

EPG Informática LTDA.   **June 2019 – July 2023**
Administrative Manager   *Porto Alegre, RS*
- Leading the sales team with a focus on active communication and results.
- Analyzing results and performance, and planning future strategies based on them.
- Responsible for training sales representatives and implementing the company's culture.
- Developing personnel management policies.
- Creating goals and work schedules, as well as performance spreadsheets and reports.

Megamídia Informática LTDA.   **May 2013 – June 2018**
Inside Sales Representative   *Porto Alegre, RS*
- Customer service, negotiation, and sales closing.
- Handling cash register opening and closing.
- Store organization and inventory control.

Megamídia Informática LTDA.   **October 2012 – March 2013**
Stockroom Assistant   *Porto Alegre, RS*
- Receiving, inspecting, and sorting incoming merchandise.
- Generating invoices and processing Return Merchandise Authorization (RMA).

EXTRACURRICULAR COURSES, TECHNOLOGIES, SKILLS AND INTERESTS

- Currently pursuing or about to complete the following extracurricular courses and bootcamps:
  - The Odin Project – TOP
  - The Complete Python Bootcamp: From Zero to Hero in Python – Udemy
  - The Complete 2023 Web Development Bootcamp – Udemy
  - Ultimate AWS Certified Cloud Practitioner – Udemy
- **Technologies:** Python; Java; MEAN Stack; JavaScript/TypeScript; MySQL; Git; HTML5 e CSS3.
- **Skills:** Technical and advanced English; clean coding; leadership; strong logical and numerical aptitude; teamwork; organizational abilities; quick learning; excellent verbal and written communication; knowledge of agile methods, SDLC, BPMN, and UML.
- **Interests:** Music production; soccer; weightlifting; gaming; movies and TV series.