# GROUP OUTLYING ASPECTS MINING

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#### Introduction

#### Predict future sales

- given: a challenging time-series dataset consisting of daily sales data, kindly provided by one of the largest Russian software firms 1C Company.
- target: predict total sales for every product and store in the next month
- evaluation: Submissions are evaluated by root mean squared error (RMSE)

# Data Cleaning

Missing Value and Non Value: Finding null and missing values

Cartesian product: Finding those in test set instead of training set

Data leakages: Finding those in training set instead of test set

Data duplication: Finding duplicative items outdated items: Finding outdated items

Negative: Finding negative values

# Data analysis

- Monthly sales of goods
- Shop sales
- Sales of different category
- Item and Shop Information

#### decision tree

In machine learning, decision tree is a prediction model, which represents a mapping relationship between object attributes and object values. Each node in the tree represents an object, and each branch path represents a possible attribute value, while each leaf node corresponds to the value of the object represented by the path from the root node to the leaf node. The decision tree has only a single output, if you want to have complex output, you can establish an independent decision tree to deal with different outputs. Decision tree is a frequently used technology in data mining, which can be used to analyze data, and also can be used for prediction.

# Candidate algorithm

- GBDT
- Xgboost
- lightgbm
- neural network

#### future selection

Data feature 'dateblocknum', 'shopid', 'itemid', 'itemcategoryid', 'cattypecode', 'catsubtypecode', 'shopcitycode', 'shoptypecode'

- item\_cnt\_month
- date\_avg\_item\_cnt
- date\_item\_avg\_item\_cnt
- date\_shop\_avg\_item\_cnt
- date\_cat\_avg\_item\_cnt
- date\_cat\_shop\_avg\_item\_cnt
- date\_type\_avg\_item\_cnt
- date\_item\_type\_avg\_item\_cnt
- date\_city\_avg\_item\_cnt

delay:1,2,3,6,12

# Conclusion

 $valid_1'srmse: 0.880256$ 



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