

JB RIVERO PÉGAITAZ  
1028 Préverenges  
isolutions AG  
Hiring Manager  
Zürich, Bern

Préverenges, 19.08.2025

**Subject: Application - Business Development Manager - Customer Experience**

Dear Hiring Team at isolutions AG,

As an experienced Business Development Specialist with a strong background in transaction execution and client engagement, I am excited to apply for the Business Development Manager position at isolutions AG. My analytical skills and resilience in high-pressure environments align well with the demands of driving CRM services and solutions.

I possess proven expertise in CRM sales and complex project management, with a track record of successfully structuring and executing cross-border transactions. My strong interpersonal skills enable me to build trust quickly, making me an effective liaison between clients and stakeholders.

In my previous roles, I have consistently achieved sales targets and expanded networks through strategic events and trade shows. My experience in preparing execution materials and negotiating contracts has equipped me with the skills necessary to position isolutions as the #1 partner for Microsoft Dynamics 365.

I am available for an interview at your earliest convenience and am willing to travel within Switzerland as required. I look forward to the opportunity to contribute to your team.

Kind regards

JB RIVERO PÉGAITAZ