

Juan-Bernardo Rivero

Your Address Line 1

Your Address Line 2

Unilabs

Hiring Manager

Company Address Line 1

Company Address Line 2

Geneva, 15.10.2023

Subject: Application - Responsable des Ventes – Radiologie

Dear Hiring Team at Unilabs,

With over 15 years of experience in business development and a strong background in project management, I am excited to apply for the Responsable des Ventes position at Unilabs. My extensive experience in the healthcare sector, particularly in building partnerships and driving growth, aligns well with the responsibilities outlined in the job description.

I possess excellent communication skills and a proven ability to engage stakeholders effectively. My experience in market analysis and data-driven strategies has consistently resulted in increased sales and improved client relationships. Additionally, my adaptability to multicultural environments enhances my ability to connect with diverse healthcare professionals.

In my previous roles, I successfully led initiatives that optimized performance metrics and increased referral volumes. My strategic planning and execution skills have enabled me to establish strong partnerships with medical professionals, resulting in significant business growth. I have a solid track record of utilizing CRM tools to enhance operational excellence and drive results.

I am available for an interview at your earliest convenience and am willing to travel within the region as required. I look forward to the opportunity to contribute to Unilabs' success.

Kind regards,

Juan-Bernardo Rivero