

Juan-Bernardo Rivero

[Your Address Line 1]

[Your Address Line 2]

Maillefer SA

Hiring Manager

[Company Address Line 1]

[Company Address Line 2]

Lausanne, 15.10.2023

Subject: Application - Sales Manager

Dear Hiring Team at Maillefer SA,

With over 15 years of experience in business development and a strong background in project management, I am excited to apply for the Sales Manager position at Maillefer SA. My expertise in driving sales and building customer relationships aligns well with the responsibilities outlined in the job description.

I possess a proven track record in achieving sales targets, conducting market analysis, and developing data-driven strategies. My strong organizational skills and ability to adapt to multicultural environments enable me to effectively engage with diverse clients and stakeholders.

In my previous roles, I successfully managed and expanded customer bases while identifying new leads, resulting in significant revenue growth. My experience in the investment goods sector has equipped me with the necessary skills to understand client needs and market trends, ensuring successful sales processes from planning to closing.

I am available for an interview at your earliest convenience and am willing to travel extensively as required for the role. Thank you for considering my application; I look forward to the opportunity to contribute to Maillefer SA.

Kind regards

Juan-Bernardo Rivero