

Juan-Bernardo Rivero
ADM International Sàrl
Hiring Manager
Rolle

Rolle, 01.10.2023

Subject: Application - Global Director CD&D; Animal Nutrition Additives & Ingredients

Dear Hiring Team at ADM International Sàrl,

With over 15 years of experience in business development and a strong focus on project management, I am excited to apply for the Global Director CD&D; position. My background in the SaaS and DaaS sectors has equipped me with the skills necessary to drive growth and innovation in the animal nutrition additives and ingredients market.

I possess a proven track record in strategic planning, stakeholder engagement, and data-driven strategies. My ability to integrate new technologies into project workflows and my trilingual proficiency (English, French, Spanish) enhance my effectiveness in diverse environments.

In my previous roles, I successfully led cross-functional teams to execute market analysis and segmentation strategies that resulted in significant revenue growth. My negotiation skills, combined with emotional intelligence and cultural awareness, have enabled me to build strong relationships with clients and partners across various regions.

I am available for an interview at your earliest convenience and am open to travel as required for the role. I look forward to the opportunity to contribute to ADM International's success.

Kind regards,

Juan-Bernardo Rivero