

Juan-Bernardo Rivero
[Your Address Line 1]
[Your Address Line 2]

FINDERS SA
Hiring Manager
Lausanne
Switzerland

Lausanne, 23.10.2025

Subject: Application - Responsable Régional/e Suisse Romande

Dear Hiring Team at FINDERS SA,

With over 15 years of experience in business development and a strong background in project management, I am excited to apply for the Responsable Régional/e Suisse Romande position. My entrepreneurial spirit and extensive network in the HR consulting sector position me well to establish and grow your affiliate in the French-speaking part of Switzerland.

I possess a proven track record in strategic planning, stakeholder engagement, and data-driven strategies. My ability to integrate new technologies into project workflows and my trilingual proficiency (French, English, Spanish) enhance my capability to communicate effectively across diverse teams.

In my previous roles, I successfully led initiatives that resulted in significant market growth and improved operational efficiency. My experience in negotiating and building relationships has consistently driven business success, and I am eager to leverage these skills to contribute to FINDERS SA's expansion in the region.

I am available for an interview at your earliest convenience and am open to travel as needed to support the growth of the new affiliate. Thank you for considering my application.

Kind regards

Juan-Bernardo Rivero