

Juan-Bernardo Rivero  
[Your Address Line 1]  
[Your Address Line 2]

ALBEDIS  
Hiring Manager  
[Company Address Line 1]  
[Company Address Line 2]

Geneva, 15.10.2023

**Subject: Application - Business Development Manager**

Dear Hiring Team at ALBEDIS,

With over 15 years of experience in business development across various sectors, I am excited to apply for the Business Development Manager position at ALBEDIS. My background in strategic planning and stakeholder engagement aligns well with the requirements of this role, particularly in developing tailored commercial strategies.

I possess strong skills in market analysis, lead generation, and crafting compelling business proposals. My ability to negotiate effectively and build long-term client relationships has been a cornerstone of my success in previous roles.

In my previous position, I successfully led a team in securing high-value contracts by integrating data-driven strategies and fostering collaboration among cross-functional teams. My experience in managing complex projects and understanding the nuances of creative agency operations will contribute to ALBEDIS's growth.

I am available for an interview at your earliest convenience and am open to discussing travel requirements as needed. Thank you for considering my application.

Kind regards,

Juan-Bernardo Rivero