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Société Générale  
Hiring Manager  
Zurich  
Switzerland

Zurich, 15.10.2023

**Subject: Application - Ventes Cross Asset - H/F/D**

Dear Hiring Team at Société Générale,

With over 10 years of experience in investment analysis and a strong background in financial modeling and valuation, I am excited to apply for the Ventes Cross Asset position. My expertise in the startup ecosystem and proven track record in negotiation and client relationship management align well with the requirements of this role.

I possess excellent sales skills, a deep understanding of structured products, and a strong ability to create tailored solutions for clients. My trilingual capabilities (English, French, Spanish) enhance my communication skills, allowing me to effectively engage with diverse clients.

In my previous roles, I successfully led initiatives that resulted in significant revenue growth through strategic product offerings and client engagement. My experience in conducting thorough due diligence and market analysis has equipped me with the insights necessary to drive sales and foster long-term client relationships.

I am available for an interview at your earliest convenience and am open to travel as required for the role. I look forward to the opportunity to discuss how my skills and experiences can contribute to the success of Société Générale.

Kind regards, In practice, that means I work on the work with attention to clarity. I prefer concrete steps — defining the scope, setting a simple plan, and adjusting based on feedback. I keep it readable: short updates, a clear call-to-action, and timelines people can accept.

Juan-Bernardo Rivero