

JB RIVERO PÉGAITAZ
1028 Préverenges
DSV Logistics SA
Hiring Manager
Allmendstrasse 5
8422 Pfungen

Préverenges, 24.09.2025

Subject: Application - Business Development Manager (m/w/d) Contract Logistics

Dear Hiring Team at DSV Logistics SA,

With a robust background in business development and a proven track record in driving new business opportunities, I am excited to apply for the Business Development Manager position at DSV Logistics. My experience in the logistics sector, combined with my analytical skills, positions me well to contribute to your team's growth in Switzerland.

I possess strong networking and negotiation skills, having successfully acquired new customers and developed sustainable growth strategies in previous roles. My fluency in German and English, along with my trilingual capabilities, enables me to effectively communicate with diverse stakeholders.

In my previous role as a Business Development Specialist, I was instrumental in originating and executing cross-border transactions, which resulted in a significant increase in market share. My ability to build and maintain relationships with key decision-makers has consistently driven successful outcomes.

I am available for an interview at your earliest convenience and am willing to travel on short notice to meet with your team. I look forward to the opportunity to discuss how my skills and experiences align with the goals of DSV Logistics.

Kind regards

JB RIVERO PÉGAITAZ