

JB RIVERO PÉGAITAZ

1028 Préverenges

Generali Personenversicherung AG
Hiring Manager
Soodmattenstrasse 2
8134 Adliswil

Préverenges, 20.10.2025

Subject: Application - Head Business Development Commercial

Dear Hiring Team at Generali Personenversicherung AG,

As a seasoned Business Development Specialist with extensive experience in transactions and valuation, I am excited about the opportunity to lead the Commercial Team at Generali. My background in commodities and fintech has equipped me with a strong analytical mindset and a deep understanding of market dynamics, which I believe aligns well with the requirements of this role.

I possess over 15 years of leadership experience in the non-life insurance sector, with a proven track record in transaction execution and stakeholder management. My skills in strategic thinking and risk identification have consistently driven successful outcomes in high-pressure environments.

In my previous roles, I have successfully led cross-border transactions and developed comprehensive market analyses that resulted in innovative customer solutions. My ability to coordinate across departments and engage with senior stakeholders has been instrumental in achieving strategic goals and enhancing profitability.

I am available for an interview at your earliest convenience and am willing to travel on short notice to meet with your team. Thank you for considering my application; I look forward to the possibility of contributing to Generali's business transformation.

Kind regards

JB RIVERO PÉGAITAZ