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## FIELD OF SPECIALIZATION

Microeconomic Theory, Information Economics, Experimental Economics

## EMPLOYMENT

2018 — present	<b>Columbia Business School, Economics Division, Columbia University</b>
2025 — present	<i>Class of 1967</i> Associate Professor (with tenure)
2023 — 2025	<i>Class of 1967</i> Associate Professor (without tenure)
2022 — 2023	Associate Professor (without tenure)
2018 — 2022	Assistant Professor
2017 — 2018	<b>Cowles Foundation, Yale University</b> Postdoctoral Associate, Department of Economics

## AFFILIATIONS

2022 — present	<b>CEPR</b> , Research Affiliate
2018 — present	<b>Department of Economics, Columbia University</b> Affiliated Faculty Member
2018 — present	<b>Columbia Experimental Laboratory for Social Sciences</b> Associate Director

## EDITORIAL POSITIONS

2025 — present	Associate Editor, <i>American Economic Journal: Microeconomics</i>
2021 — 2023	Associate Editor, <i>Journal of Mathematical Economics</i>

## EDUCATION

2011 — 2017	<b>New York University</b> Ph.D. in Economics Advisors: Guillaume Fréchette and Alessandro Lizzeri Dissertation: Essays in Information Economics
2007 — 2009	<b>Bocconi University</b> M.Sc. in Economics and Social Sciences Advisor: Pierpaolo Battigalli
2004 — 2007	<b>University of Genoa</b> B.A. in Economics

## PUBLISHED PAPERS

- 2025                    *Games with Information Constraints: Seeds and Spillovers*, with S. Galperti  
**Theoretical Economics**, Vol. 20, 667–711.
- 2024                    *The Value of Data Records*, with S. Galperti and A. Levkun  
**Review of Economic Studies**, Vol. 91 (2), 2024.
- 2023                    *Privacy and The Value of Data*, with S. Galperti  
**American Economic Association P&P**, Vol. 113, 2023.
- 2022                    *Rules and Commitment in Communication: an Experimental Analysis*, with  
G. Frechette and A. Lizzeri  
**Econometrica**, Vol. 90 (5), 2022.
- 2022                    *Media Competition and Social Disagreement*, with S. Yuksel  
**Econometrica**, Vol. 90 (1), 2022.
- 2020                    *On Information Design in Games*, with L. Mathevet and I. Taneva  
**Journal of Political Economy**, Vol. 128 (4), 2020.

## PRE-DOCTORAL PUBLICATIONS

- 2011                    *Country Heterogeneity and the International Evidence on the Effects of Fiscal  
Policy*, with C. Favero and F. Giavazzi. **IMF Economic Review**, Vol. 59,  
No. 4, 2011.

## WORKING PAPERS

- *The Selective Disclosure of Evidence: An Experiment*, with A. Farina, G. Frechette, A. Ispano, and A. Lizzeri. Latest Version: October 2025. Conditionally Accepted at the **Review of Economic Studies**.
- *Competitive Markets for Personal Data*, with S. Galperti and T. Liu. Latest Version: April 2024.
  - Extended abstract in the 2024's **Proceedings of ACM EC**
- *Searching for Information and the Diffusion of Knowledge*, with S. Yuksel. Latest version: December 2018

## WORK IN PROGRESS

- *Facts and Opinions: Communicating with Hard and Soft Information*, with Alessandro Lizzeri and Yichuan Lou
- *The Price of Privacy*, with Piotr Dworczak and Laura Veldkamp

## NOTES

- *A Dual Perspective on Information Design*, with Simone Galperti. Latest Version: December 2018

## AWARDS

2022 — 2024	<b>National Science Foundation</b> Grant, #2149315, <i>The Value of Data</i> , co-PI Simone Galperti, Award Amount: \$251'134.
2016 — 2017	Dean's Dissertation Fellowship NYU
2011 — 2013	Bonaldo Stringher Scholarship – Bank of Italy
2010	Angelo Costa Thesis Award – Rivista di Politica Economica

## REFEREEING

As a referee (in alphabetical order): American Economic Journal: Microeconomics, American Economic Review, American Economic Review: Insights, Econometrica, Economic Theory, European Economic Review, Games and Economic Behavior, International Economic Review, Journal of Economic Behavior and Organization, Journal of Economic Theory, Journal of Institutional and Theoretical Economics, Journal of Mathematical Economics, Journal of Political Economy, Journal of the European Economic Association, Mathematical Social Sciences, National Science Foundation, RAND Journal of Economics, Review of Economic Dynamics, Review of Economic Studies, Review of Economics and Statistics, Review of Financial Studies, The Economic Journal, Theoretical Economics.

2022 “Excellence in refereeing award” from the Journal of the European Economic Association.

## INVITED TALKS AND CONFERENCE PRESENTATIONS

2024 — 2025	NYU Stern IO Day, Georgetown University, UC Berkeley (Economics), Pompeu Fabra University, Universitat Autònoma de Barcelona, TE session at ASSA on “Data, Privacy and AI,” University of Illinois Urbana-Champaign, Venice Workshop “Persuasion and Information Design,” Capri in Theory
2023 — 2024	Princeton University (Political Economy), MIT Sloan, Yale University (Cowles GE), University of Chicago, Texas A&M, Arizona State University, VSET Virtual Seminars in Economic Theory, SAET (Santiago), Bocconi, Wisconsin, Northwestern Kellogg, Princeton University (Behavioral and Experimental), International Industrial Organization Conference (Boston)
2022 — 2023	New York University, Yale University (Workshop on Regulating the Digital Economy), UCLA, University of Arizona, John Hopkins University, CEPR Rome, EARIE, ASSA Meetings (New Orleans), IO Day Bocconi-EIEF-Unibo.
2021 — 2022	University of Chicago (BFI), NYU Stern, Berkeley, Oxford, Warwick, Western Ontario, IO Day Bocconi-EIEF-Unibo, Barcelona Summer Forum.
2020 — 2021	London School of Economics, Penn State University, Econometric Society World Congress, UC Davis
2019 — 2020	Duke University, Brown University, University Amsterdam, University of Bonn, Paris School of Economics Georgetown University, University of Maryland, Madrid III (canceled - Covid), University College of London (canceled - Covid), Washington University in St Louis (canceled - Covid), University of Chicago (BFI Conference, canceled - Covid),

2018 — 2019	California Institute of Technology, UC San Diego, University of Pittsburgh, Chicago University (BFI Conference), Gerzensee (ESSET, conference), SAET, Canadian Theory Conference, ASSA Meetings (Atlanta), NY Media Seminar, Ecole Polytechnique (Political Economy Workshop), RINSE
2017 — 2018	Princeton, University of Pennsylvania, University of Michigan Ann Arbor, Michigan State University, University of Rochester, University of Wisconsin Madison, Arizona State University, University of Texas Austin, University of Notre Dame, Cornell University, Lehigh University
2017	Yale University, Chicago Booth, Northwestern University, Columbia University, Ohio State University, UCLA, Princeton, University College of London, Toulouse School of Economics, Bocconi University, Yale School of Management

## TEACHING

2024 — 2025	Ph.D. Columbia University, GR6257: Topics in Industrial Organization
2022 — 2024	Ph.D. Columbia University, GR6256: Topics in Organizational Economics
2018 — present	MBA. Columbia Business School, B8216: Economics of Strategic Behavior

## SERVICE

2024 — 2025	Junior Faculty Recruiting Committee, Columbia GSB Economics Theory Seminar Organizer (Spring Semester), Columbia University
2023 — 2024	Organizer of the Columbia University Conference on Economic Theory Theory Seminar Organizer (Fall Semester), Columbia University
2022 — 2023	Junior Faculty Recruiting Committee, Columbia GSB Economics Organizer Micro Lunch Seminar, Columbia Business School Organizer of the 19th Annual Berkeley/Columbia/Duke/MIT/Northwestern IO Theory Conference
2021 — 2022	Junior Faculty Recruiting Committee, Columbia GSB Economics Theory Seminar Co-Organizer, Columbia University
2020 — 2021	Junior Faculty Recruiting Committee, Columbia GSB Economics
2019 — 2020	Theory Seminar Co-Organizer, Columbia University Junior Faculty Recruiting Committee, Columbia GSB Economics Graduate Admissions Committee
2018 — 2019	Co-organizer Columbia University Conference on Economic Theory Theory Seminar Co-Organizer, Columbia University

## No Outside Activities