

Assignment 2 K-NN

Jyoti Phogat

2022-10-06

###Project Background:

*Liability customers - Majority - Depositors

*Asset customers - Small - Borrowers

*Campaign of last year - conversion rate of 9.6% [Among the 5000 customers, only 480 (= 9.6%) accepted the personal loan that was offered to them in the earlier campaign.]

*Goal : use k-NN to predict whether a new customer will accept a loan offer.

- Data (rows): 5000 customers

*Success class as 1 (loan acceptance)

####Packages used

```
install.packages("psych")
```

```
## Installing package into '/cloud/lib/x86_64-pc-linux-gnu-library/4.2'  
## (as 'lib' is unspecified)
```

```
library(psych) #for creating dummies  
install.packages("caret")
```

```
## Installing package into '/cloud/lib/x86_64-pc-linux-gnu-library/4.2'  
## (as 'lib' is unspecified)
```

```
library(caret) #for data partition, normalize data
```

```
## Loading required package: ggplot2
```

```
##
```

```
## Attaching package: 'ggplot2'
```

```
## The following objects are masked from 'package:psych':
```

```
##
```

```
## %+%, alpha
```

```
## Loading required package: lattice
```

```
install.packages("FNN")
```

```
## Installing package into '/cloud/lib/x86_64-pc-linux-gnu-library/4.2'  
## (as 'lib' is unspecified)
```

```
library(FNN) #for Performing knn classification  
install.packages("class")
```

```
## Installing package into '/cloud/lib/x86_64-pc-linux-gnu-library/4.2'  
## (as 'lib' is unspecified)
```

```

library(class)

##
## Attaching package: 'class'
## The following objects are masked from 'package:FNN':
##
##      knn, knn.cv
install.packages("dplyr")

## Installing package into '/cloud/lib/x86_64-pc-linux-gnu-library/4.2'
## (as 'lib' is unspecified)
library(dplyr)

##
## Attaching package: 'dplyr'
## The following objects are masked from 'package:stats':
##
##      filter, lag
## The following objects are masked from 'package:base':
##
##      intersect, setdiff, setequal, union

#####Data Exploration
#loading the data in R
originaldata <- read.csv("UniversalBank.csv")

#Eliminating variables [id & zip code] from the dataset
df=subset(originaldata, select=-c(ID, ZIP.Code ))

#creating dummies
#library(psych)
dummy_Education <- as.data.frame(dummy.code(df$Education))
names(dummy_Education) <- c("Education_1", "Education_2", "Education_3") #renaming dummy variable
df_without_education <- subset(df, select=-c(Education)) #eliminating education variable

UBank_data <- cbind(df_without_education, dummy_Education) #main dataset

#####Data Partition
#Partitioning the data into Training(60%) and Validation(40%)
#library(caret)
set.seed(2019)
Train_Index      = createDataPartition(UBank_data$Age, p= 0.6 , list=FALSE)
Train_Data       = UBank_data[Train_Index,] #3001 observations

Validation_Data  = UBank_data[-Train_Index,] #1999 observations

#####Generating Test Data
Test_Data <- data.frame(Age=40 , Experience=10, Income = 84, Family = 2, CCAvg = 2, Education_1 = 0, Education_2 = 0, Education_3 = 0)

#####Data Normalization

```

```

# Copy the original data
train.norm.df <- Train_Data
valid.norm.df <- Validation_Data
test.norm.df <- Test_Data
maindata.norm.df <- UBank_data

head(maindata.norm.df)

##   Age Experience Income Family CCAvg Mortgage Personal.Loan Securities.Account
## 1  25          1     49      4   1.6         0           0              1
## 2  45         19     34      3   1.5         0           0              1
## 3  39         15     11      1   1.0         0           0              0
## 4  35          9    100      1   2.7         0           0              0
## 5  35          8     45      4   1.0         0           0              0
## 6  37         13     29      4   0.4        155         0              0
##   CD.Account Online CreditCard Education_1 Education_2 Education_3
## 1          0         0           0           1           0           0
## 2          0         0           0           1           0           0
## 3          0         0           0           1           0           0
## 4          0         0           0           0           0           1
## 5          0         0           1           0           0           1
## 6          0         1           0           0           0           1

# use preProcess() from the caret package to normalize .
norm.values <- preProcess(Train_Data[,-7], method=c("center", "scale"))

train.norm.df[,-7] <- predict(norm.values, Train_Data[,-7]) #Training Data
valid.norm.df[, -7] <- predict(norm.values, Validation_Data[,-7]) #Validation Data
test.norm.df <- predict(norm.values, Test_Data) #Test Data
maindata.norm.df[,-7] <- predict(norm.values, UBank_data[,-7]) #Training + Validation data

head(maindata.norm.df)

##           Age Experience      Income      Family      CCAvg      Mortgage
## 1 -1.77433045 -1.66194702 -0.5412194  1.3938471 -0.2037850 -0.5610795
## 2 -0.02864873 -0.09511012 -0.8671501  0.5222207 -0.2609914 -0.5610795
## 3 -0.55235324 -0.44329609 -1.3669105 -1.2210321 -0.5470231 -0.5610795
## 4 -0.90148959 -0.96557506  0.5669449 -1.2210321  0.4254849 -0.5610795
## 5 -0.90148959 -1.05262156 -0.6281343  1.3938471 -0.5470231 -0.5610795
## 6 -0.72692141 -0.61738908 -0.9757937  1.3938471 -0.8902612  0.9377628
##   Personal.Loan Securities.Account CD.Account      Online CreditCard Education_1
## 1          0          2.9352543 -0.2510627 -1.2138946 -0.6471267  1.1964328
## 2          0          2.9352543 -0.2510627 -1.2138946 -0.6471267  1.1964328
## 3          0         -0.3405725 -0.2510627 -1.2138946 -0.6471267  1.1964328
## 4          0         -0.3405725 -0.2510627 -1.2138946 -0.6471267 -0.8355394
## 5          0         -0.3405725 -0.2510627 -1.2138946  1.5447776 -0.8355394
## 6          0         -0.3405725 -0.2510627  0.8235202 -0.6471267 -0.8355394
##   Education_2 Education_3
## 1 -0.6460905 -0.6455725
## 2 -0.6460905 -0.6455725
## 3 -0.6460905 -0.6455725
## 4 -0.6460905  1.5484966
## 5 -0.6460905  1.5484966
## 6 -0.6460905  1.5484966

```

```
#####Performing k-NN classification , using k = 1
#library(FNN)
set.seed(2019)
prediction <- knn(train = train.norm.df[, -7], test = valid.norm.df[, -7],
                  cl = train.norm.df[, 7], k = 1, prob=TRUE)
actual = valid.norm.df$Personal.Loan
prediction_prob = attr(prediction, "prob")

table(prediction, actual)

##           actual
## prediction    0    1
##           0 1792   58
##           1   23  126
mean(prediction == actual)

## [1] 0.9594797

#library(class)
NROW(train.norm.df)

## [1] 3001
sqrt(3001)

## [1] 54.78138
#####Generating loop to find best k
#library(caret)
#library(FNN)

accuracy.df <- data.frame(k = seq(1, 60, 1), accuracy = rep(0, 60))

# compute knn for different k on validation.
for(i in 1:60) {
  prediction <- knn(train = train.norm.df[, -7], test = valid.norm.df[, -7],
                    cl = train.norm.df[, 7], k = i, prob=TRUE)

  accuracy.df[i, 2] <- mean(prediction == actual)
}
accuracy.df

##      k accuracy
## 1    1 0.9594797
## 2    2 0.9539770
## 3    3 0.9594797
## 4    4 0.9594797
## 5    5 0.9564782
## 6    6 0.9564782
## 7    7 0.9544772
## 8    8 0.9554777
```

```

## 9 9 0.9519760
## 10 10 0.9514757
## 11 11 0.9529765
## 12 12 0.9504752
## 13 13 0.9479740
## 14 14 0.9479740
## 15 15 0.9479740
## 16 16 0.9474737
## 17 17 0.9479740
## 18 18 0.9479740
## 19 19 0.9479740
## 20 20 0.9464732
## 21 21 0.9459730
## 22 22 0.9464732
## 23 23 0.9444722
## 24 24 0.9449725
## 25 25 0.9439720
## 26 26 0.9434717
## 27 27 0.9429715
## 28 28 0.9419710
## 29 29 0.9409705
## 30 30 0.9414707
## 31 31 0.9409705
## 32 32 0.9399700
## 33 33 0.9409705
## 34 34 0.9404702
## 35 35 0.9394697
## 36 36 0.9389695
## 37 37 0.9389695
## 38 38 0.9379690
## 39 39 0.9374687
## 40 40 0.9369685
## 41 41 0.9359680
## 42 42 0.9344672
## 43 43 0.9349675
## 44 44 0.9344672
## 45 45 0.9344672
## 46 46 0.9334667
## 47 47 0.9329665
## 48 48 0.9329665
## 49 49 0.9309655
## 50 50 0.9324662
## 51 51 0.9304652
## 52 52 0.9304652
## 53 53 0.9294647
## 54 54 0.9304652
## 55 55 0.9299650
## 56 56 0.9314657
## 57 57 0.9304652
## 58 58 0.9299650
## 59 59 0.9294647
## 60 60 0.9299650

```

Answer 2: The value of k we choose is 3 as it provides the best result [i.e the choice of k that

balances between overfitting and ignoring the predictor information]

Validation data results using best k value [i.e: k = 3]

```
#library(FNN)
set.seed(2019)
prediction <- knn(train = train.norm.df[, -7], test = valid.norm.df[, -7],
                  cl = train.norm.df[, 7], k = 3, prob=TRUE)
actual = valid.norm.df$Personal.Loan
prediction_prob = attr(prediction, "prob")
```

#Answer 3: confusion matrix for the best k value =3

```
table(prediction, actual)
```

```
##           actual
## prediction    0    1
##           0 1808   74
##           1    7  110
```

#accuracy of the best k=3

```
mean(prediction==actual)
```

```
## [1] 0.9594797
```

```
#library(FNN)
prediction_test <- knn(train = maindata.norm.df[, -7], test = Test_Data,
                      cl = maindata.norm.df[, 7], k = 1, prob=TRUE)
```

```
head(prediction_test)
```

Classifying the customer using the best k [performing k-NN classification on test data]

```
## [1] 1
```

```
## Levels: 0 1
```

Answer 4: k-NN model predicted that the new customer will accept a loan offer [loan accepted]

Question 5

#Repartitioning the data

#Partitioning the data into Training(50%) , Validation(30%), Test(20%)

```
#library(dplyr)
```

```
#library(caret)
```

```
set.seed(2019)
```

```
Test_Index_1 = createDataPartition(UBank_data$Age, p= 0.2 , list=FALSE) #20% test data
```

```
Test_Data_1 = UBank_data [Test_Index_1,]
```

```
Rem_DATA = UBank_data[-Test_Index_1,] #80% remaining data [training + validation]
```

```
Train_Index_1 = createDataPartition(Rem_DATA$Age, p= 0.5 , list=FALSE)
```

```
Train_Data_1 = Rem_DATA[Train_Index_1,] #Training data
```

```

Validation_Data_1 = Rem_DATA[-Train_Index_1,] #Validation data

#Data Normalization

# Copy the original data
train.norm.df_1 <- Train_Data_1
valid.norm.df_1 <- Validation_Data_1
test.norm.df_1 <- Test_Data_1
rem_data.norm.df_1 <- Rem_DATA

# use preProcess() from the caret package to normalize Sales and Age.
norm.values_1 <- preProcess(Train_Data_1[-7], method=c("center", "scale"))

train.norm.df_1[-7] <- predict(norm.values_1, Train_Data_1[-7]) #Training Data
valid.norm.df_1[-7] <- predict(norm.values_1, Validation_Data_1[-7]) #Validation Data
test.norm.df_1[-7] <- predict(norm.values_1, test.norm.df_1[-7]) #Test Data
test.norm.df_1[-7] <- predict(norm.values_1, Test_Data_1[-7])
rem_data.norm.df_1[-7] <- predict(norm.values_1, Rem_DATA[-7]) #Training + Validation data

head(test.norm.df_1)

##           Age Experience      Income      Family      CCAvg      Mortgage
## 16  1.2829377  0.8686599 -1.1472922 -1.1935339 -0.2821052 -0.5513052
## 23 -1.4358939 -1.3293661 -0.2927939 -1.1935339 -0.4484833  1.9632437
## 33  0.6690080  0.6928178 -0.7414055 -0.3258248 -0.7812396  1.3152638
## 36  0.2304868  0.3411336  0.1130929  0.5418844 -0.7257802 -0.5513052
## 41  1.0198250  1.0445019  0.1771802  0.5418844 -0.2266458 -0.5513052
## 43 -1.1727812 -1.1535240  1.2025783  1.4095935 -0.5039427  3.4332877
##   Personal.Loan Securities.Account CD.Account      Online CreditCard
## 16              0          -0.3387769 -0.2635981  0.8342689  1.5381222
## 23              0          -0.3387769 -0.2635981  0.8342689 -0.6498183
## 33              0          -0.3387769 -0.2635981 -1.1980549 -0.6498183
## 36              0          -0.3387769 -0.2635981 -1.1980549 -0.6498183
## 41              0          2.9503192 -0.2635981 -1.1980549 -0.6498183
## 43              1          -0.3387769 -0.2635981  0.8342689 -0.6498183
##   Education_1 Education_2 Education_3
## 16 -0.8825926  1.5605153 -0.6095541
## 23  1.1324590 -0.6404936 -0.6095541
## 33 -0.8825926  1.5605153 -0.6095541
## 36  1.1324590 -0.6404936 -0.6095541
## 41 -0.8825926  1.5605153 -0.6095541
## 43 -0.8825926 -0.6404936  1.6397231

#Perfoming k-NN classification on Training Data, k = 3

#library(FNN)
set.seed(2019)
prediction_Q5 <- knn(train = train.norm.df_1[,-7], test = valid.norm.df_1[,-7],
                     cl = train.norm.df_1[,7], k = 3, prob=TRUE)
actual= valid.norm.df_1$Personal.Loan
prediction_prob = attr(prediction_Q5,"prob")

```

```
table(prediction_Q5,actual) #confusion matrix for the best k value =3
```

```
##           actual
## prediction_Q5    0    1
##              0 1797   89
##              1    8  105
```

```
mean(prediction_Q5==actual) #accuracy of the best k=3
```

```
## [1] 0.9514757
```

```
#Performing k-NN classification on Test Data, k = 3
```

```
library(FNN)
set.seed(2019)
prediction_Q5 <- knn(train = rem_data.norm.df_1[,,-7], test = test.norm.df_1[,,-7],
                     cl = rem_data.norm.df_1[,7], k = 3, prob=TRUE)
actual= test.norm.df_1$Personal.Loan
prediction_prob = attr(prediction_Q5,"prob")
```

```
table(prediction_Q5,actual) #confusion matrix for the best k value =3
```

```
##           actual
## prediction_Q5    0    1
##              0  910   31
##              1    1   59
```

```
mean(prediction_Q5==actual) #accuracy of the best k=3
```

```
## [1] 0.968032
```

#####The model performed better in the test set, as it got enough data to learn from i.e 80% of the data, Whereas when we were working on training data it only learned from 50% of the data.