

# John Pierre

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## Core Competencies & Key Skills

Problem Solving | Communication | Adaptability | Programming | Visual Studio Code | Python | SQL | HTML | CSS | Databases | Data Analysis | Data Management | Time Management | Project Management | Leadership | Critical Thinking | MS Office Suite

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## Education

Associate of Applied Science, Data Science, 2026 | Houston Community College  
GPA: 3.9

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## Professional Experience

### AutoZone, Inc. | Missouri City, TX

Customer Sales Representative, Aug. 2024 – Present

Skilled in guiding customers with tailored product recommendations and automotive advice. Handled transactions seamlessly and provided comprehensive product education, boosting customer satisfaction and store success.

- Provide exceptional customer service by assisting customers with product selection, troubleshooting, and automotive advice in a friendly and knowledgeable manner.
- Process customer transactions accurately using the point-of-sale (POS) system, handling cash, credit, and other payment methods.
- Educate customers on product features, warranties, and promotions, and offer upsell opportunities to meet their needs while driving sales and store performance.

### Rocktastic, Ltd. | Houston, TX

Assistant Marketing Director, Apr. 2023 – Jun. 2024

Managed inventory with precision, ensuring seamless organization and availability of merchandise. Streamlined transaction processes for events and memberships while delivering exceptional customer service to support overall operational excellence.

- Promoted from Desk Staff to Assistant Marketing Director & Events Coordinator
- Support inventory management by assisting in stocking, organizing, and labelling gear and merchandise, ensuring that products are always in-stock and accessible.
- Process customer transactions for event bookings, memberships, and merchandise, ensuring accuracy and providing exceptional customer service.

### Dakota Enterprises | Houston, TX

Assistant Property Manager, Sep. 2022 – Apr. 2023

Led the implementation and integration of advanced property management systems, streamlining operations and significantly reducing eviction rates. Skillfully managed a portfolio of 258 units, fostering a positive community atmosphere and enhancing the overall resident experience.

- Implemented, integrated, and managed multiple property systems including (OneSite, Entrata, etc.)
- Reduced evictions from monthly average of 12+ to only 2 via implementation of rigorous workflow reform.
- Responsible for the management of 258 units and cultivating the growth of the resident experience.

### DMG Investments | Houston, TX

Leasing Manager, Mar. 2022 – Sep. 2022

Successfully managed all leasing activities, from handling financial tasks to promoting properties through social media. Championed a dedicated leasing team to achieve an impressive pre-lease rate exceeding 90%, driving overall property success and satisfaction.

- Experienced in delinquencies, invoices, social media, operations, the leasing process and more.
- Led a highly successful Leasing Team to achieve a pre-lease surpassing 90%

## Projects & Awards

University of Houston Dean's Freshmen Excellence Award | Daniels Scholar | Evergreen Boys State | Boys Nation Finalist

**Green A Text Adventure** – Created a comprehensive, hard-coded spin on a classic text adventure game utilizing Python and nearly 2,000 lines of code in under 24 hours, resulting in a first-place position in the 2019 WyoHackathon Green Challenge