

Joseph P. Kohatsu

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PROFESSIONAL SUMMARY

I am a full stack developer with a passion for learning new software technologies, and building dynamic web applications that exemplify intuitive, user-driven experiences. I am fluent in Spanish and proficient in Portuguese with a strong financial background in Energy Pricing and International Banking.

TECHNICAL SKILLS

Web Development Stack Includes:

- HTML, CSS, Bootstrap, Materialize, JavaScript, GitHub
- jQuery, JSON/API's, Handlebars.js, Node.js, Express, React, React Native
- mongoDB, Mongoose, MySQL, Sequelize, Firebase

WEB DEVELOPMENT PROJECTS

Web Development Project Platforms:

- Portfolio: www.josephkohatsu.com - my portfolio site
- GitHub: www.github.com/jpkohatsu - includes many of my own projects I've worked on as well as in groups
- CodePen: www.codepen.io/jpkohatsu - includes front-end project samples

PROFESSIONAL EXPERIENCE

ICF International, Inc.

Corporate Business Services, Financial Pricing Associate

Responsibilities Include:

- Lead the preparation of business proposals and cost/financial analysis for the Energy, Environment, and Infrastructure consulting division
- Prepared and presented detailed cost/price briefings for senior management, including Request For Proposal (RFP) pricing requirements and evaluation criteria, cash flow analysis, pricing strategies and key financial metrics
- Developed and implemented VBA pricing models to provide labor rate/price, profit target and EBIT functionality on a full range of projects, including domestic and international procurements for both government and commercial clients
- Ensured pricing and financial compliance with organizational, corporate and federal procurement policies and regulations such as GAAP and FAR

Washington, DC - New York, NY

February 2012 – May 2017

Banco Santander, S.A. | Global Banking & Markets

Latin America Fixed Income & Credit, Research Analyst

- Created, updated, and interpreted financial credit models and data for credit research on Latin American corporate debt securities
- Researched market trends using *Bloomberg Terminal* and *Embarc* to analyze and monitor credit risk impacts on companies' fixed income & credit performance through financial metrics, future developments, and market capitalization
- Assisted director on writing credit research buy, sell and hold reports for companies under coverage and weekly debt security analyzes
- Analyzed financial prospectus and Client Road Shows in both Spanish and Portuguese to extract and update value-added financial information for companies under coverage

New York, NY

May 2011 – December 2011

Electro Motion, L.L.C.

Co-Founder & Partner

- Co-founded an energy producing startup focused on creating and retrofitting gym exercise equipment into sustainable products that harness energy exerted from motion to generate and store electricity
- Composed formal business plan and pricing strategy for entrepreneurial competitions and venture capital/angel investors
- Developed and executed company's organizational strategy to target full efficiency and effectiveness of business operations
- GWU Business Plan Competition *Semi-Finalist*, GWU Pitch George Entrepreneurial Competition *Semi-Finalist*

Washington, DC

April 2011 – December 2011

EDUCATION

The University of Texas at Austin

Full Stack Web Development Certification, Computer Software Engineering

Austin, TX

September 2017

Fullstack Academy of Code

JavaScript Prep Certification, Computer Software Engineering

New York, NY

March 2017

The George Washington University

Bachelor of Business Administration, International Business & Finance

Washington, DC

May 2011