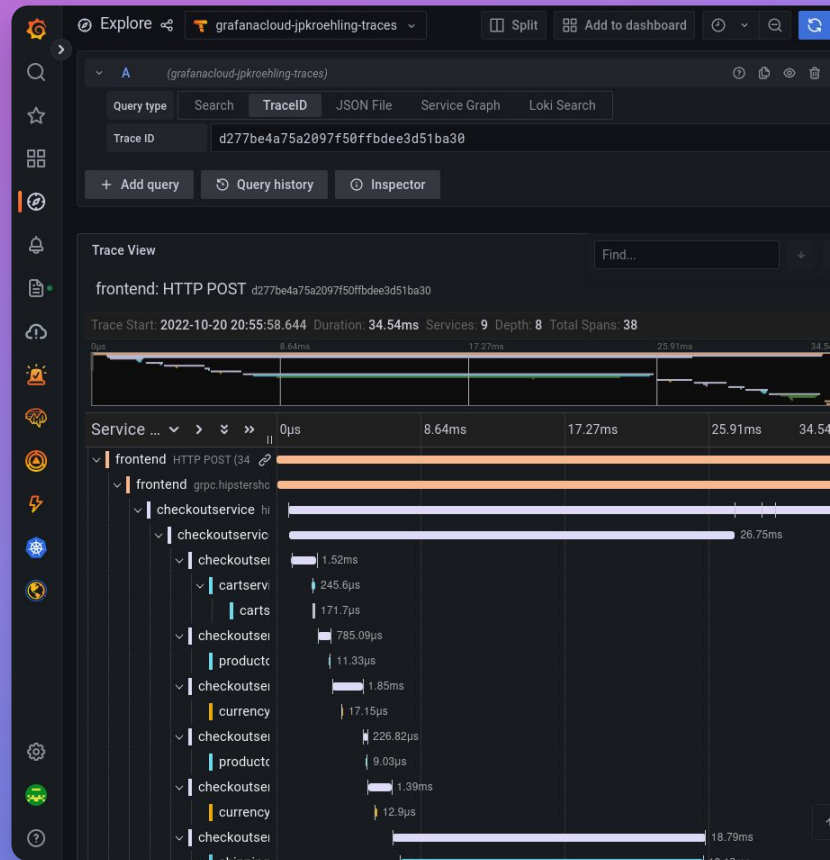


# Demystifying Sampling



**Juraci Paixão Kröhling**  
Software engineer  
@jpkrohling



# Speaker



**Juraci Paixão Kröhling**  
Software Engineer

# Agenda

1. Sampling?
2. Logs and sampling
3. Metrics and sampling
4. Traces and sampling
5. Bonus: Profiles and sampling
6. Questions and answers



## Speaker



**Juraci Paixão Kröhling**

Software Engineer

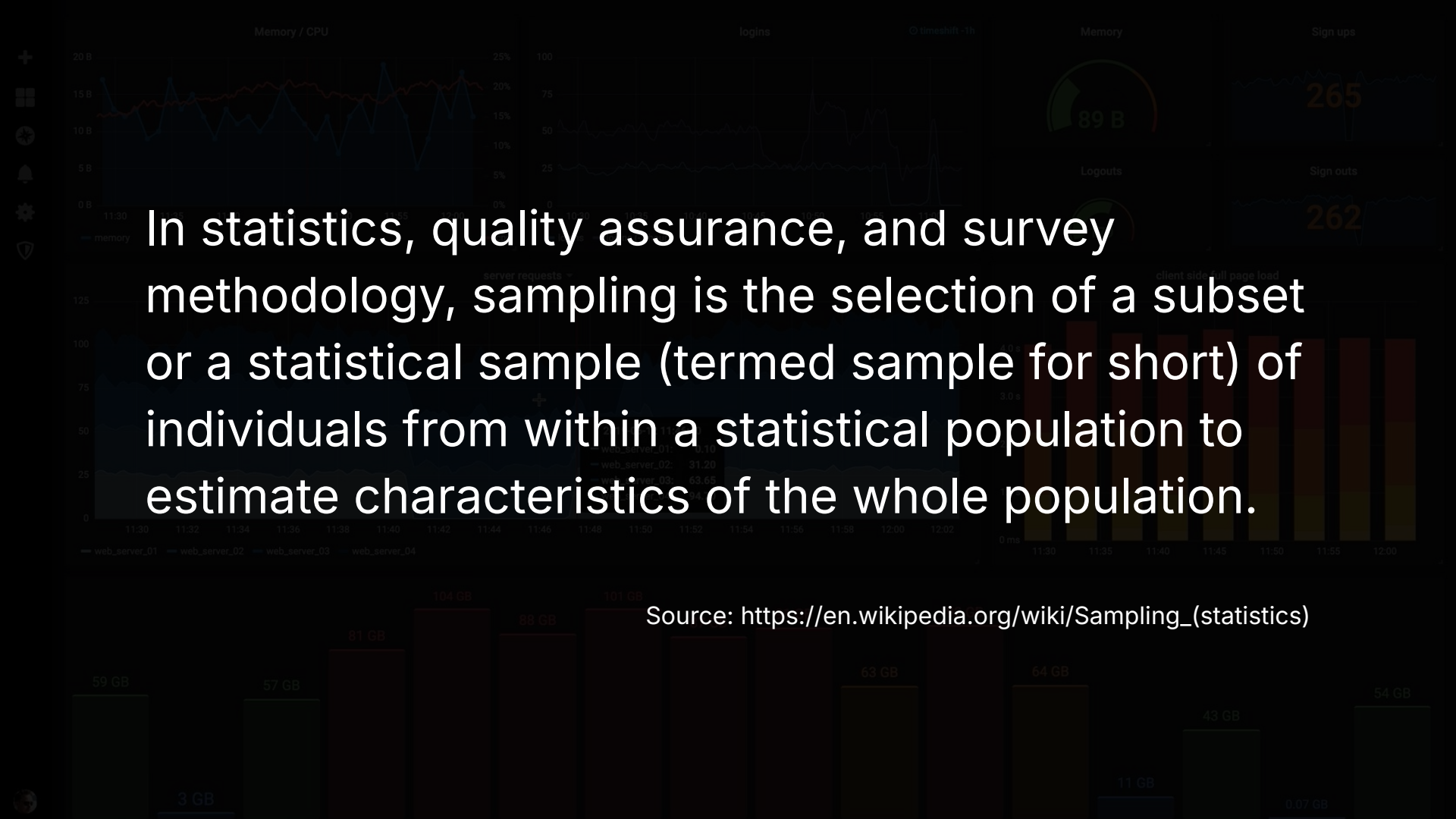
## About me

- Software engineer at Grafana Labs
- Governance Committee member for the OpenTelemetry project
- Cloud Native Computing Foundation (CNCF) Ambassador
- Maintainer of modules for OpenTelemetry Collector
- Jaeger emeritus maintainer
- OpenTracing emeritus maintainer



Sampling?



The background is a dark-themed dashboard with multiple data visualizations. At the top, there are several line charts: 'Memory / CPU' showing fluctuating lines, 'logins' showing a steady increase, 'CPU available 1h' showing a fluctuating line, and 'Memory' with a gauge showing 89 B. On the right, there are two large numbers: '265' for 'Sign ups' and '262' for 'Sign outs'. Below these are more charts: 'Logouts' with a gauge, 'server requests' with a bar chart, and 'client side full page load' with a bar chart. At the bottom, there are more bar charts showing memory usage for different web servers, with values like 59 GB, 57 GB, 61 GB, 104 GB, 88 GB, 101 GB, 63 GB, 64 GB, 43 GB, 11 GB, and 54 GB. The text is overlaid on the left side of the dashboard.

In statistics, quality assurance, and survey methodology, sampling is the selection of a subset or a statistical sample (termed sample for short) of individuals from within a statistical population to estimate characteristics of the whole population.

Source: [https://en.wikipedia.org/wiki/Sampling\\_\(statistics\)](https://en.wikipedia.org/wiki/Sampling_(statistics))



*Sampling is the technique used to reduce the amount of telemetry data that is generated or stored, while retaining representativity.*



# Sampling and Logs



# Sampling for logs

- Log levels!





# Sampling for logs

- Log levels!
- Rate-limiting is the mostly used technique
- Usually done by the instrumentation library
- Prevents log flooding, especially under error conditions
  - Such as flooding the logs with stack traces that are currently happening for all incoming requests



# Sampling for logs

- Go with Zap

```
1  package main
2
3  import (
4      |   "go.uber.org/zap"
5  )
6
7  func main() {
8      |   logger, _ := zap.NewProduction()
9
10     |   for i := 0; i < 100_000; i++ {
11     |       |   logger.Info("Hello, world.")
12     |   }
13 }
```



# Sampling for logs

- Go with Zap

```
> go run . 2>&1 | wc -l  
1099
```



# Sampling for logs

- Java with Log4j

```
<BurstFilter level="INFO"  
rate="16" maxBurst="100"/>
```



# Sampling and Metrics



# Sampling for metrics

- Downsampling
  - Typically on older data, to have longer retention in exchange for granularity
- Decreasing cardinality
  - Reduce the number of dimensions, have fewer time-series



# Sampling for metrics - Downsampling

Counter at T0

Counner at T1

Counter at T2

Counter at T3

Counter at T4

Counter at T5

Counter at T6

1

5

12

13

15

25

28



# Sampling for metrics - Downsampling

Counter at T0

1

Counter at T2

12

Counter at T4

15

Counter at T6

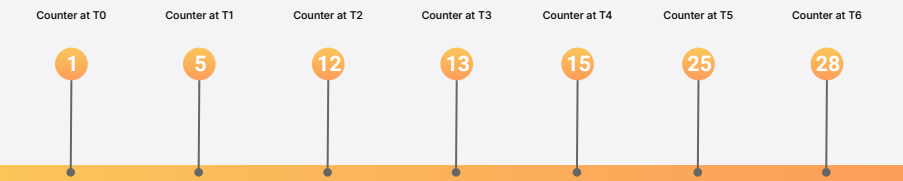
28



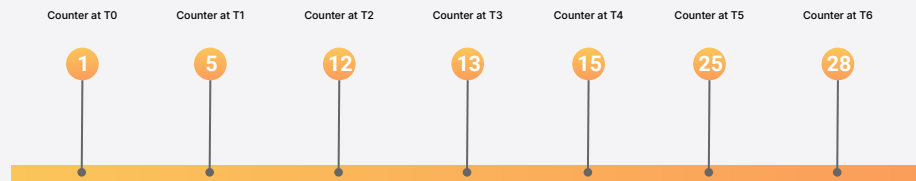


# Sampling for metrics - Reduce cardinality

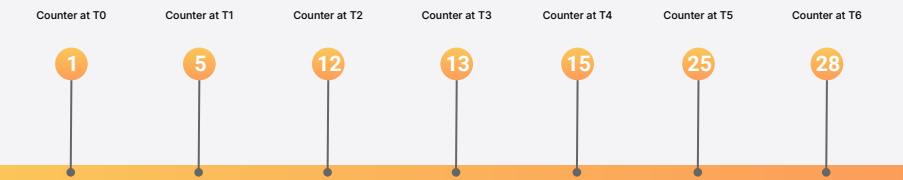
`order_count{cluster="prod", userid=123}`



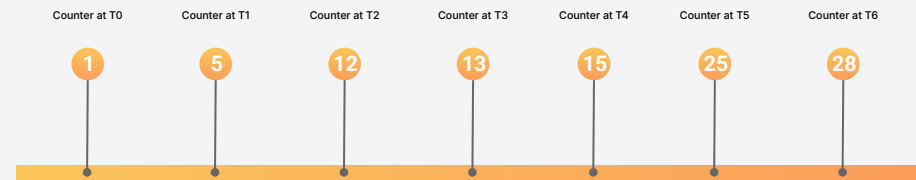
`order_count{cluster="prod", userid=456}`



`order_count{cluster="test", userid=789}`

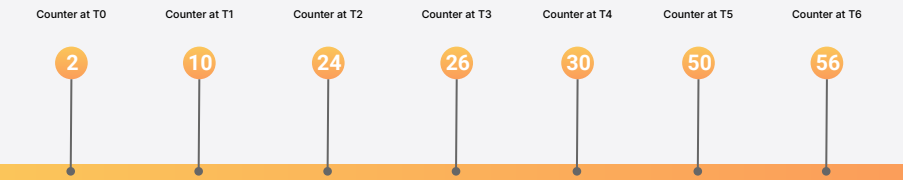


`order_count{cluster="test", userid=321}`

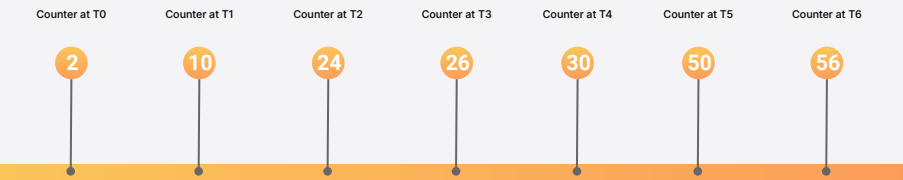


# Sampling for metrics - Reduce cardinality

`order_count{cluster="prod"}`



`order_count{cluster="test"}`



# Sampling and Traces



# Sampling for traces

- Different sampling strategies
  - Head sampling, at the beginning of the transaction
  - Consistent sampling, based on characteristics shared by all spans in the same trace (like the traceID)
  - Tail sampling, once the transaction has been finished
  - Out-of-band sampling, after the data has been persisted
- Different sampling policies
  - Probabilistic
  - Rate-limiting
  - Based on attributes
  - Adaptive
  - Based on trace characteristics
    - Was there a span in error?
    - Did the trace take longer than a threshold?



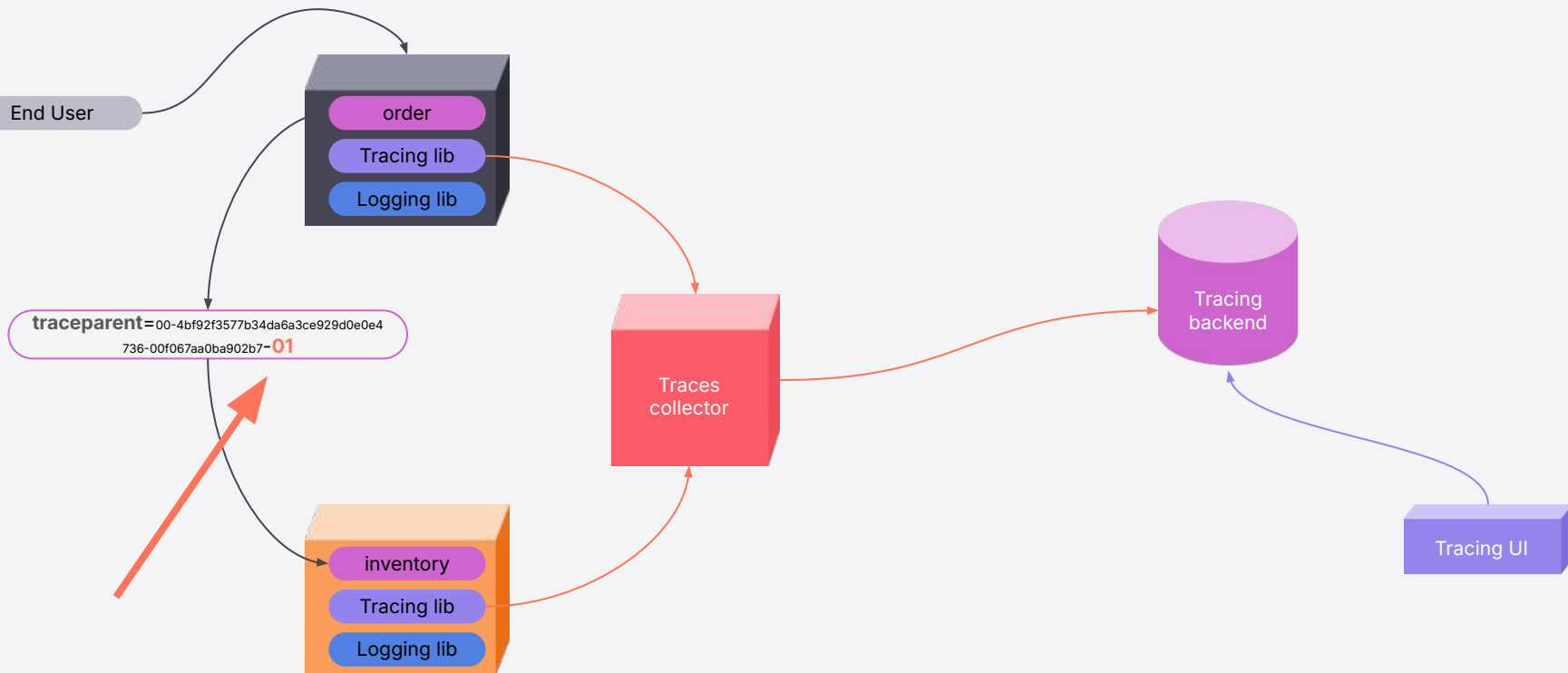
# Head sampling

- Usually probabilistic
- Low network usage
- Low memory usage
- Simple to use
- Hard to do it consistently among services
- Hard to extract statistics out of it
  - Probability of 10%  $\neq$  10%
  - Hard to know what was the probability at the time the span was created
  - How to extrapolate from highly different data?



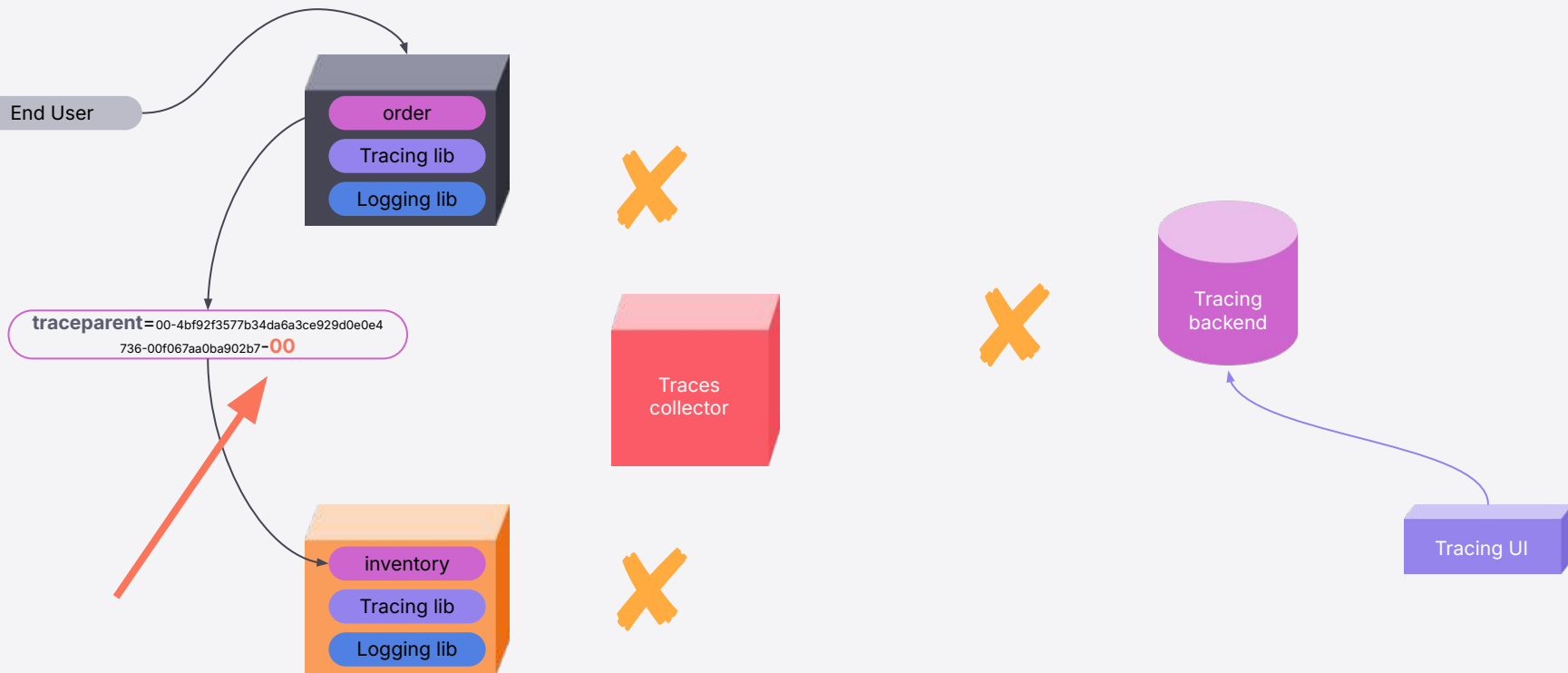
# Head sampling

→ Write Path  
→ Query Path  
→ HTTP Request



# Head sampling

→ Write Path  
→ Query Path  
→ HTTP Request



# Consistent sampling

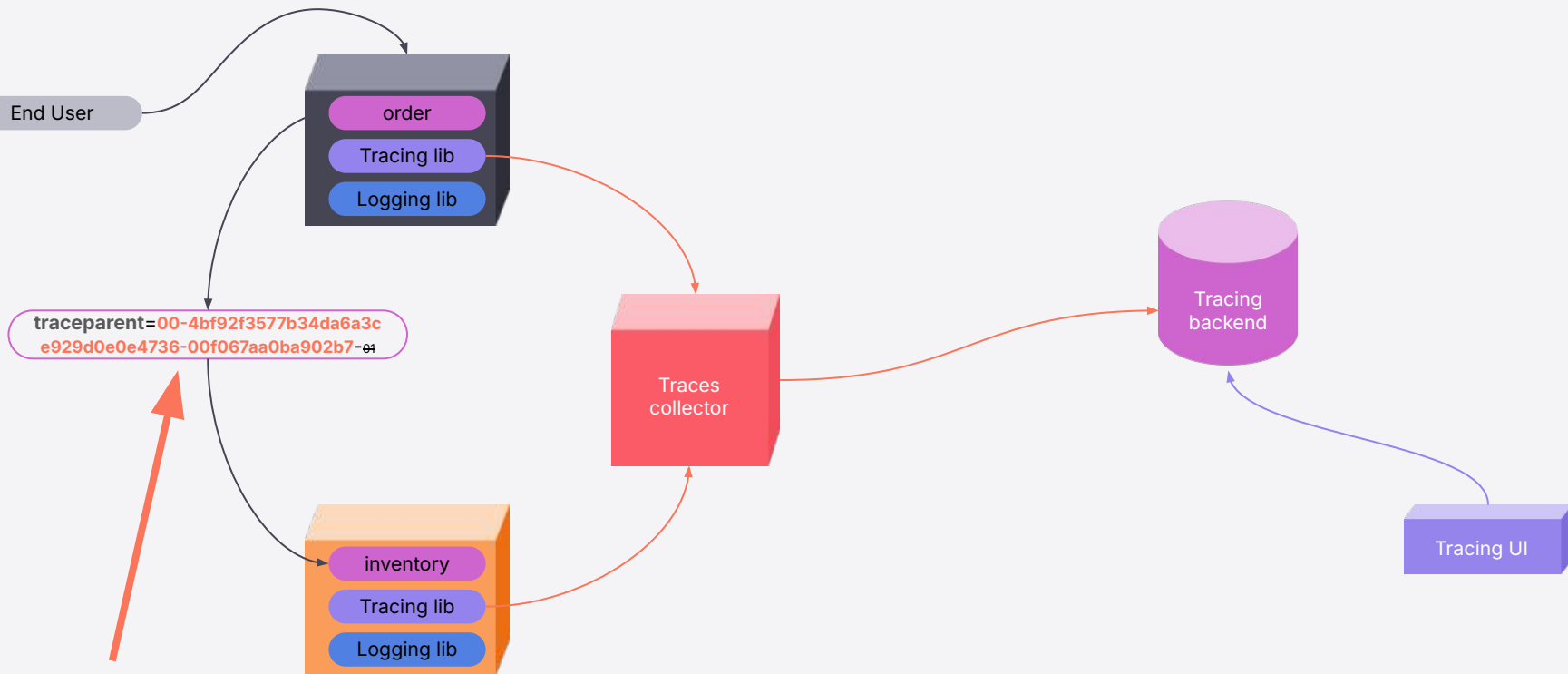
- Same decision for the spans on the same trace
  - Trace ID Ratio on OTel SDKs, for instance
  - Probabilistic sampling processor on OTel Collector, for instance
- Easier to do it consistently (one place to configure)
- More network usage
- Requires a central collection point
  - Comes with an ownership cost: engineering, computing, monitoring, ...
- Hard to extract statistics out of it





# Consistent sampling SDK

→ Write Path  
→ Query Path  
→ HTTP Request



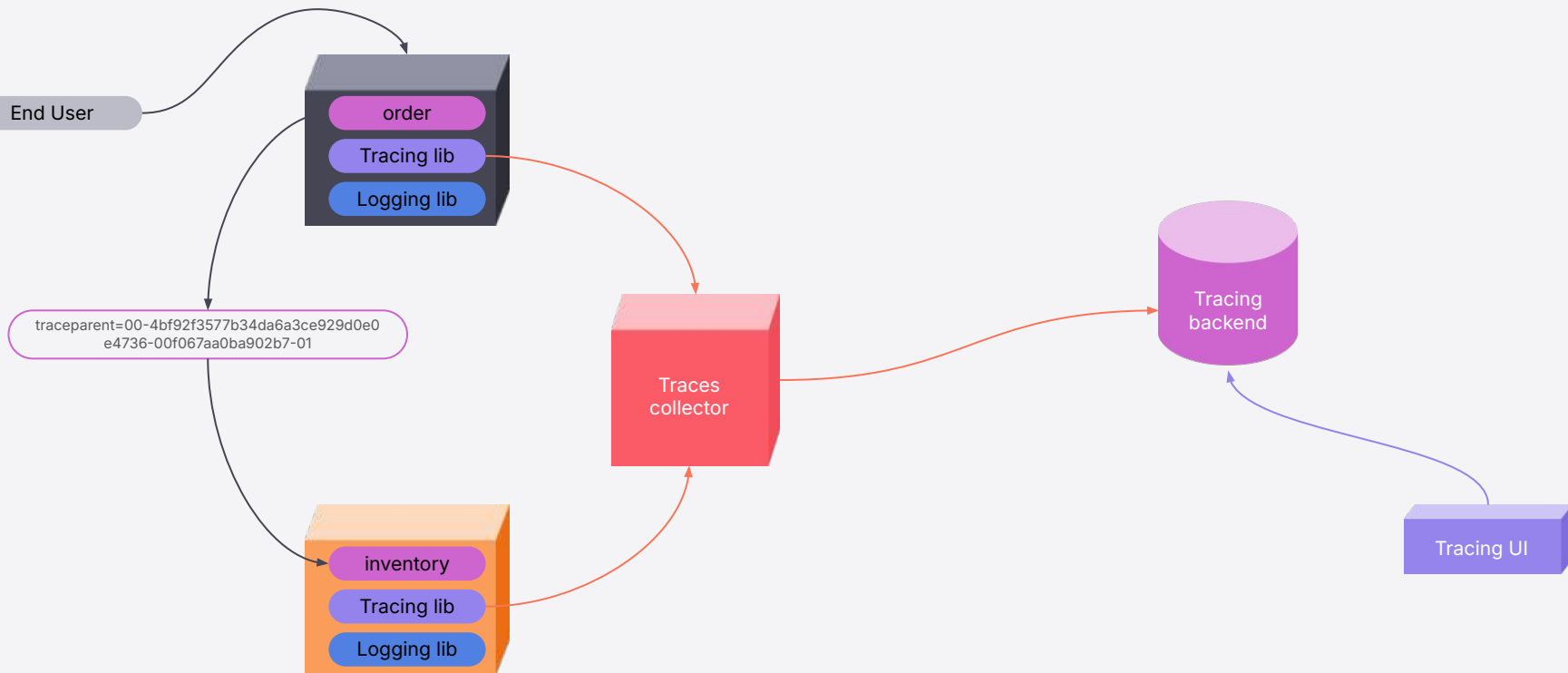
# Consistent sampling SDK

→ Write Path  
→ Query Path  
→ HTTP Request

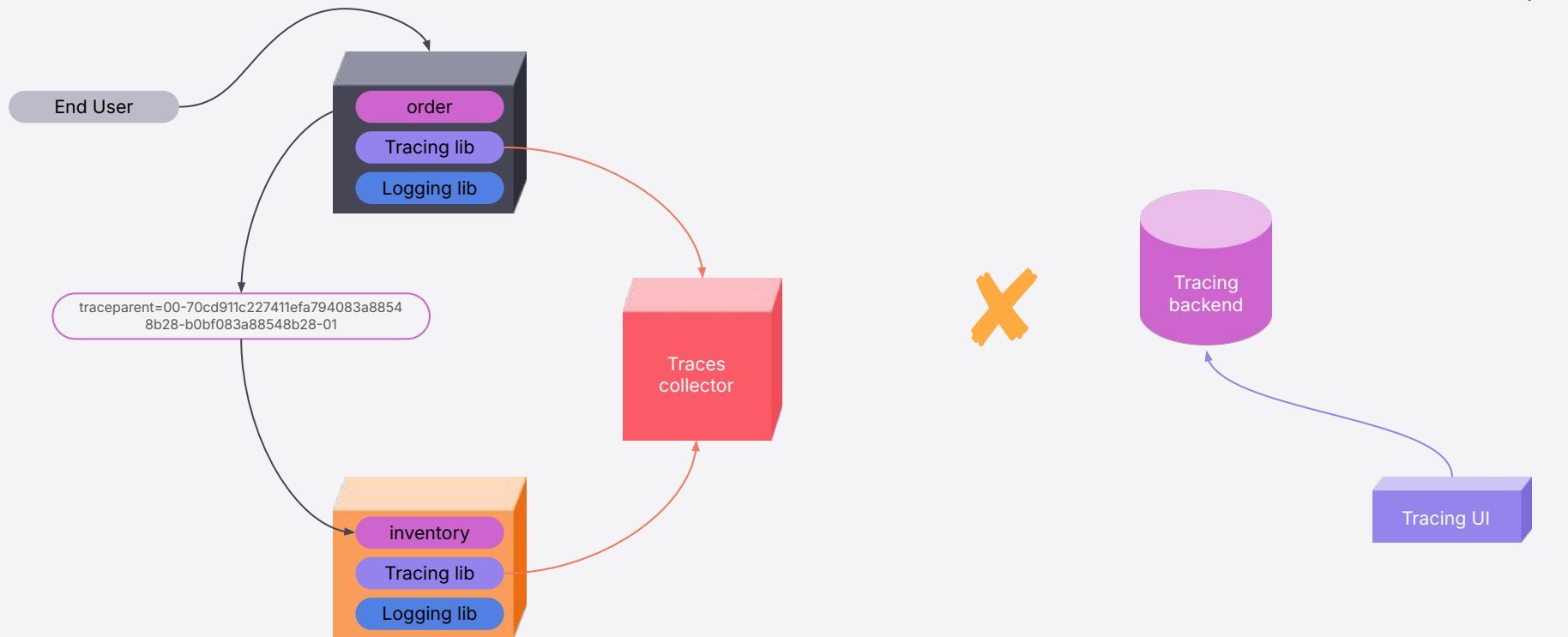


# Consistent sampling - Collector

→ Write Path  
→ Query Path  
→ HTTP Request



# Consistent sampling - Collector



# Tail sampling

- Highly interesting traces
- Allows for complex use-cases
- Requires some effort to scale
  - A load-balancer that can use the traceID to make the decision
- Higher cost of ownership
  - Higher resource consumption
  - Likely to have multiple instances of it in production
  - Likely to have another layer of collector for load-balancing
- Even harder to extract statistics out of it
  - What was the policy that caused a trace to be sampled? How many were discarded?



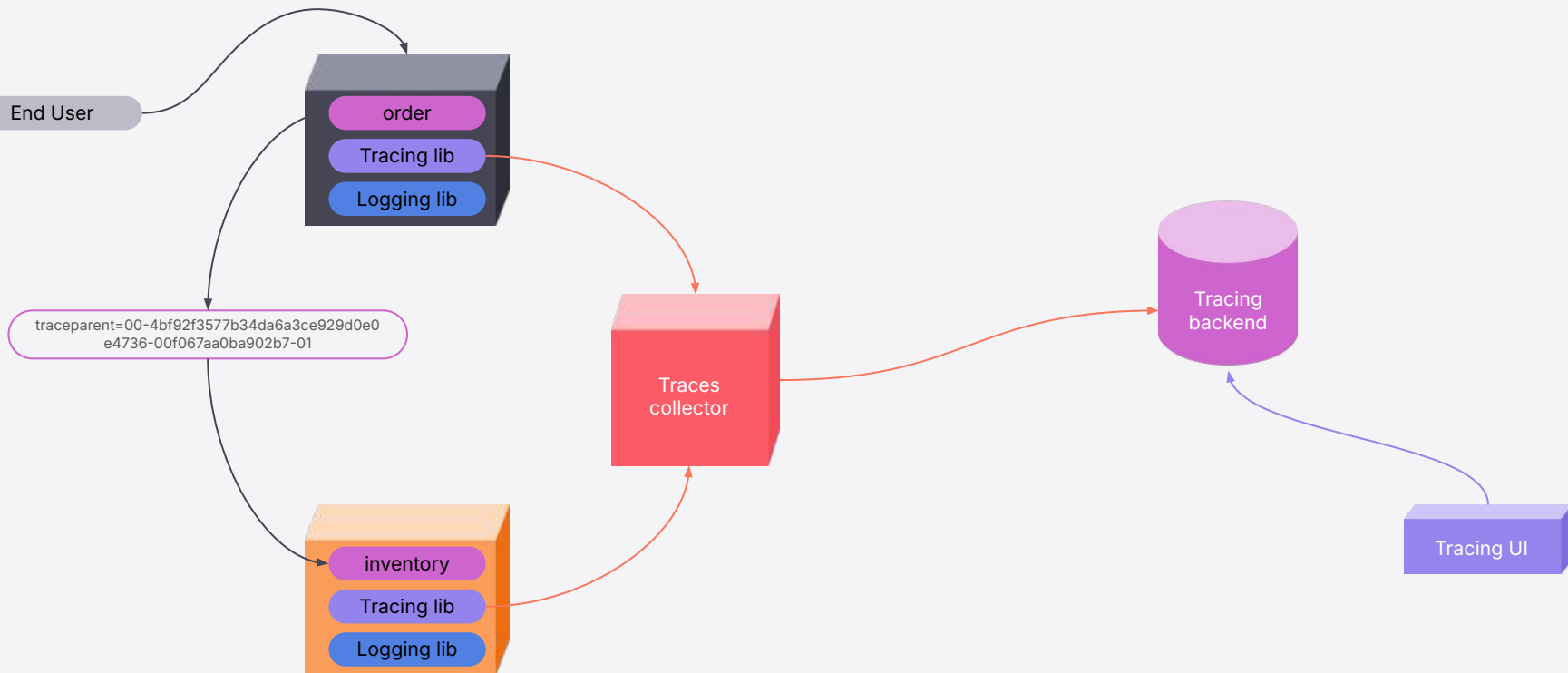
# Tail sampling

```
1 tail_sampling:
2   decision_wait: 1s
3   num_traces: 50_000
4   expected_new_traces_per_sec: 500
5   policies:
6     [
7       {
8         type: and,
9         and:
10          {
11            and_sub_policy:
12              [
13                {
14                  name: only-10-percent,
15                  type: probabilistic,
16                  probabilistic: { sampling_percentage: 10 },
17                },
18                {
19                  name: vip,
20                  type: string_attribute,
21                  string_attribute: { key: vip, values: ["true"] },
22                },
23              ],
24            },
25          },
26        ],
```



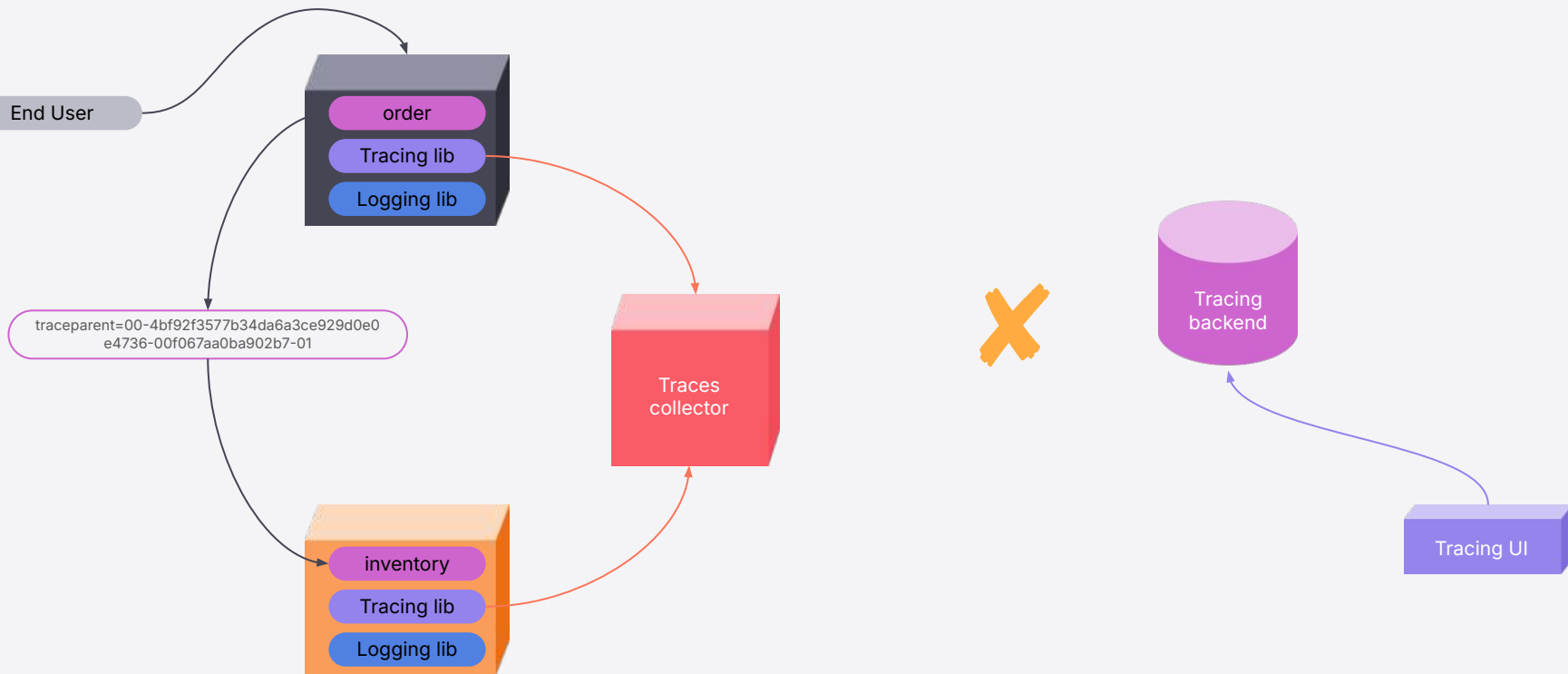
# Tail sampling

→ Write Path  
→ Query Path  
→ HTTP Request



# Tail sampling

→ Write Path  
→ Query Path  
→ HTTP Request





# Hint: jpkrohling/otelcol-cookbook

Files

main

Go to file

client-side-load-balancing

grafana-cloud-from-kubernetes

grafana-cloud

kafka-on-kubernetes

own-telemetry

profiling-the-collector

ratatouille

scalable-tail-sampling

README.md

otelcol-loadbalanceryaml

otelcol-sampling.yaml

CONTRIBUTING.md

LICENSE

README.md

otelcol-cookbook / scalable-tail-sampling /


Add file

...

jpkrohling add scalable-tail-sampling recipe df936e7 · 5 days ago History

Name	Last commit message	Last commit date
..		
README.md	add scalable-tail-sampling recipe	5 days ago
otelcol-loadbalanceryaml	add scalable-tail-sampling recipe	5 days ago
otelcol-sampling.yaml	add scalable-tail-sampling recipe	5 days ago

README.md




## Recipe: Scalable tail sampling

This recipe shows how to prepare a scalable tail sampling pipeline. Tail sampling is a strategy that allows the decision to be made after a trace has had enough time to be completed, and has the ability to use trace-based information to determine whether the trace is interesting or not. Because traces are kept in memory, we use a trace ID aware load balancer to consistently route spans belonging to the same trace to the same backing collectors. We have therefore two layers of collectors: one doing the load-balancing, and one doing the sampling.

We are discarding the telemetry data that we are generating, as we are only interested in assessing this behavior by observing the Collector's metrics.

**Note:** at this moment, not all metrics are being exported from the Collector using the new OpenTelemetry Metrics exporter. Until that is done, you might want to remove the `telemetry` section of the configuration files and scrape those metrics using a Prometheus-compatible scraper (like another OTEL Collector instance with the Prometheus receiver).



### Ingredients

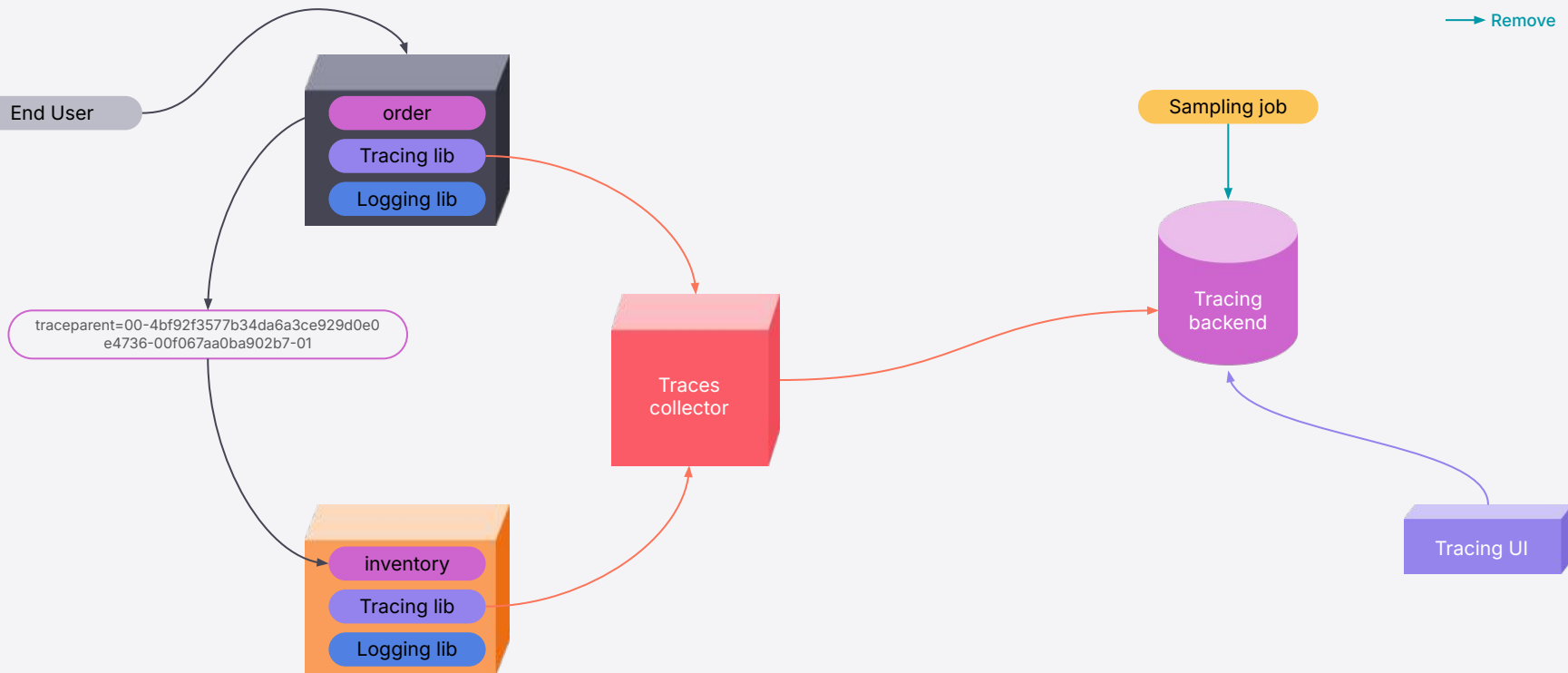
# Out-of-band sampling

- Ingests everything, removes later
  - Perhaps with two stores
    - full data for a short period of time
    - sampled data for higher retention
- High-throughput systems
- Simplified architecture
- Requires development of custom components
- Statistics are possible!

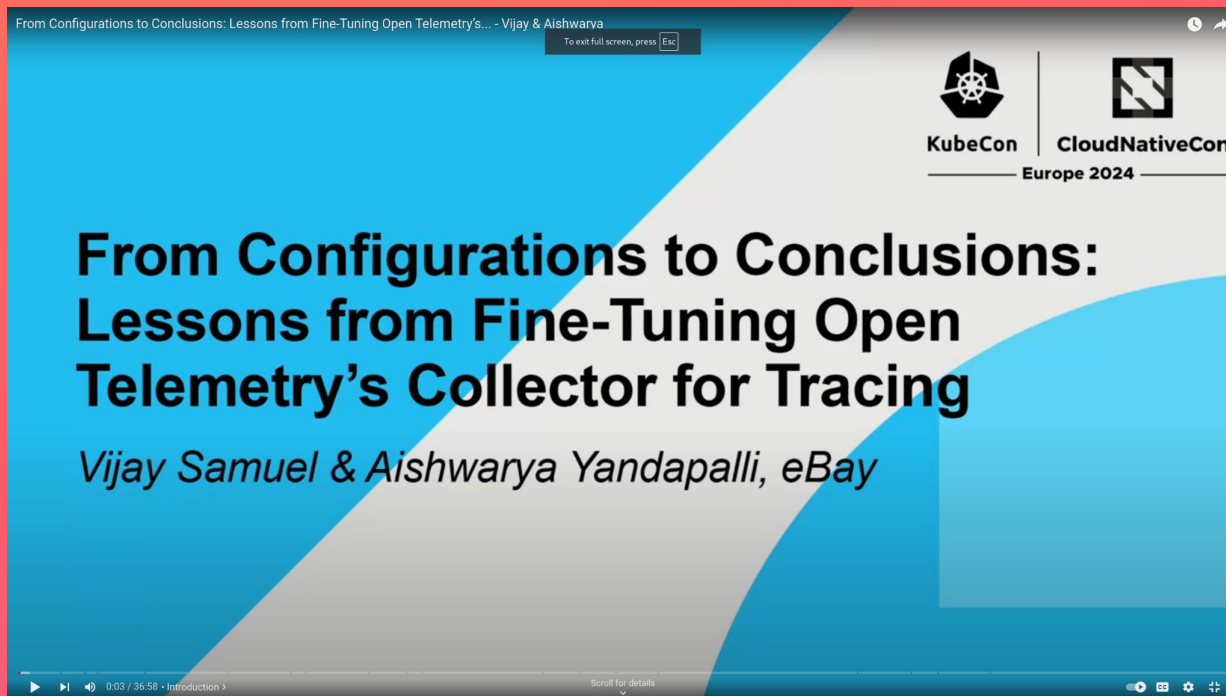


# Out-of-band sampling

- Write Path
- Query Path
- HTTP Request
- Remove



# Tip:



<https://youtu.be/RSJwv1jOdTg>



# Bonus: sampling and Profiles



# Sampling for profiles

- Profiling frequency
- Profiling time window
- A fraction of the instances of a service



Q&A time!





# Obrigado!



