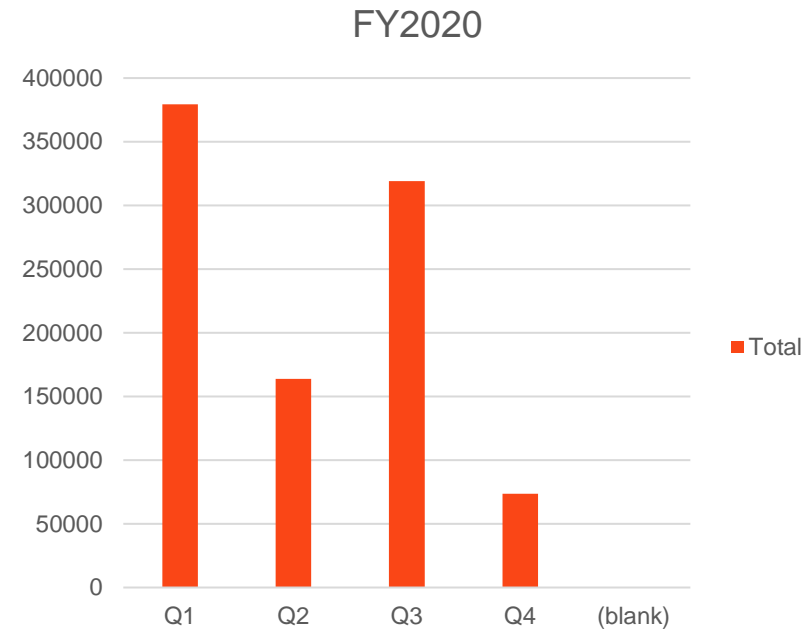


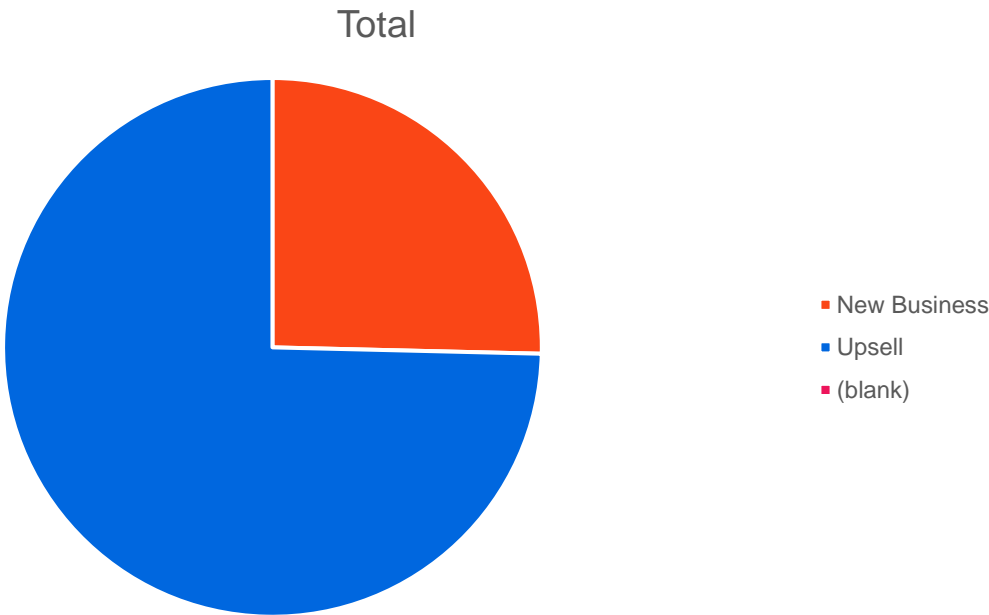
Acme Corporation

FY2020 Overview

Quarter Overview



New Business/Upsell



Acme Corporation

New Business

Account Number	Contact Name	Billing State	Type	Quarter	Total Amount
139519986	Deborah Mangan	Texas	New Business	Q3	\$17,274.74
207008307	Murry Cornforth	Oregon	New Business	Q1	\$26,746.18
220999168	Nadeen Regelous	Minnesota	New Business	Q1	\$43,199.58
271329976	Suellen Algar	New York	New Business	Q4	\$32,613.53
353867246	Kimberlee Erington	Virginia	New Business	Q3	\$27,686.09
554198664	Cheri Castelli	Michigan	New Business	Q2	\$73,077.12
905504121	Katheryn Cardo	New Jersey	New Business	Q1	\$16,838.60

Acme Corporation

Upsell

Account Number	Contact Name	Billing State	Type	Quarter	Total Amount
077467003	Sharla Reimer	Louisiana	Upsell	Q3	\$91,528.51
145200849	Rowe Chillingsworth	California	Upsell	Q1	\$46,085.45
157053441	Colan Polye	Georgia	Upsell	Q3	\$45,015.01
263588881	Violet Janway	Ohio	Upsell	Q1	\$99,078.05
399178185	Eldredge Madigan	Louisiana	Upsell	Q1	\$73,735.32
554176252	Letty Eales	Florida	Upsell	Q4	\$23,335.95
596925968	Ludovico Breckin	Pennsylvania	Upsell	Q1	\$73,550.45
698606501	Ariella Rathe	Texas	Upsell	Q3	\$93,038.19
806225942	Orlando Tilford	New Jersey	Upsell	Q4	\$17,583.68
873082669	Josephine Angier	Texas	Upsell	Q2	\$52,688.53
877883928	Eda Ship	Kentucky	Upsell	Q2	\$38,132.92
878554206	Terry Trase	Kansas	Upsell	Q3	\$44,464.14