

22 July 2015

French Business Group

2015 CORPORATE RATE AGREEMENT

Dear Ms, Arfaoui

I would like to take this opportunity to thank you for your interest shown towards Anantara Eastern Mangroves Hotel & Spa.

Located in an enviable city location, Anantara Eastern Mangroves Hotel & Spa is set to be an integrated hotel, marina, retail and residential destination, offering guests and residents a luxury escape from the bustle of city life. The hotels extensive conference facilities, flexible break out rooms and Anantara's new club lounge concept 'Kasara' will ensure that all your requirements and service expectations are met and exceeded. Located on Sheikh Zayed Street, overlooking the stunning mangroves,

If the terms and conditions are acceptable, kindly initial each page and sign the agreement supported by your company stamp and return it by fax or email, otherwise this offer is considered null and void.

Once again, thank you for your interest and we look forward to welcoming you and your guests to Anantara Eastern Mangroves Hotel & Spa.

Yours sincerely,

Hayat Abdourabbih
Area Sales Executive
**Anantara Eastern Mangroves
Hotel & Spa**

Corporate Rate Agreement 2015

Company:	French Business Group	Anantara Eastern Mangroves Hotel & Spa
Name:	Hanane Arfaoui	Hayat Abdourabbih
Position:	Communication & Membership Manager	Area Sales Executive
Address:	-	Sheikh Zayed Street
P.O. Box / Zip Code	73390	128555
Emirate/City	Abu Dhabi	Abu Dhabi
Country:	UAE	United Arab Emirates
Telephone:	+971 (0) 2 674 1137	+971 02 6561035
Mobile:	-	+971 506187385
Fax Number:	-	+971 02 4483609
e-mail address:	info@fbgabudhabi.com	hrabbih@anantara.com
Website:	www.fbgabudhabi.com	www.anantara.com
	Referred as "Company"	Referred as "Hotel"

Accommodation:

Room Type	Corporate Rates
	01 Jan 15 31 Dec 15
Deluxe Balcony (city view)	575.00
Deluxe Mangroves Balcony (mangroves view)	675.00
Kasara Balcony (city view) with access to Kasara Executive Lounge	875.00
Kasara Mangroves Balcony (mangroves view) with access to Kasara Executive Lounge	975.00
Kasara Mangroves Suite (mangroves view) with access to Kasara Executive Lounge	2475.00
Royal Mangroves Residence (mangroves view)	Please contact Hayat Abdourabbih directly for any inquiry.

Above rates are quoted in Arab Emirates Dirhams and are subject to 6% Tourism Fees and 10% Service Charge per room per night.

Above rates are inclusive of breakfast buffet at Ingredients restaurant for single occupancy. Breakfast at Ingredients restaurant for extra person in the room is charged on a daily basis at AED 65.00 subject to 6% Tourism Fees and 10% Service Charge per person per day.

Room Types Benefits and Privileges:

- Deluxe Room guests are entitled to the following complimentary benefits:
Welcome fruit basket, daily newspaper, in-room tea/coffee facilities, and complimentary use of the health club and fitness centre facilities (swimming pool & gym).
- Kasara Rooms/Suites guests are entitled to the following complimentary benefits:
Check in/out at Kasara Reception (in room check in for suites).
Access to the Kasara Executive Lounge.
Fruit Platter in room and replenished daily.
Selection of 4 different natural soaps and bath salt,
Welcome pack including all relevant information available in the room.
Selection of local and/or international newspaper delivered to the room daily.
Daily good night surprises.
Complimentary of laundry/pressing of 2 items per stay,
In room Foot ritual for suite booker upon check in.
Complimentary breakfast served in the Kasara Lounge or Ingredients restaurant.
Complimentary internet access (room and lounge),
Sunset Mangroves Cocktail Hour from 17.30 to 20.30 hrs with complimentary snacks.
Complimentary coffee with croissant with the wakeup call,
Use of conference room in Kasara Lounge for 2 hours (subject to availability),
Concierge services in Kasara Lounge.
Priority reservation and VIP treatment in all restaurants and bars,
Late check out until 14:00 (subject to availability)
Express check out.

Extra Bed Policy:

- Extra bed at AED 250 +16 % including buffet breakfast.
- Maximum of one Extra Bed can be placed per room, or two extra beds per Anantara Mangroves Pool Suite.
- Baby cot free of charge, subject to availability. One permitted per room or suite.

Maximum Occupancy: All room types can accommodate 2 adults + 1 child sharing with the parents in existing bedding

- Deluxe Balcony Room, Deluxe Mangroves Balcony Room, Kasara Executive Balcony Room and Kasara Executive Mangroves Balcony Room: 2 adults + 2 children (1st child complimentary BB sharing in existing bedding and 2nd child in extra bed at AED 250 + 16% including buffet breakfast)
- Anantara Mangroves Pool Suite: 2 adults + 3 children (1st child complimentary BB sharing in existing bedding, 2nd and 3rd child in extra beds at AED 250 + 16% including buffet breakfast)

Children Policy: Children are considered from 0 to 11 years old

- Children 0–4 years old - sharing with parents in existing bedding: no charge for accommodation or breakfast; all meals free of charge except room service and mini bar. Baby cot free of charge, subject to availability.
- Children 5–11 years old - sharing with parents in existing bedding: no charge for accommodation or breakfast; all meals at 50% discount except room service and mini bar.
- Children 12 years old and above – considered adult.

Terms & Conditions:

- Corporate rates may apply for subsidiaries upon receiving an official notification mentioning the name of the company which will be reviewed and approved by the hotel.
- The hotel will not be responsible for any new government imposed taxes or charges.
- The contract is valid until 31st December 2015.
- All reservation requests are to be sent in writing on a company document either by fax or email.
- All reservations for groups of ten (10) rooms or more are not covered under this contract.
- Unless credit facility has been established with the hotel and no proper LPO is received from the company covering the guest stay, the guest will be responsible for settling his/her bill.
- Credit facility will be subject to approval upon the receipt of completed credit facility form with company and bank details. The hotel will invoice the client on monthly basis and payment should be settled as per the agreed credit terms, in case any discrepancy the hotel reserves the right to revoke credit facility.
- The hotel reserves the right to review your company production at the end of each quarter and amend the rates accordingly.
- Rooms and Corporate Rates are subject to availability.
- The contract rates are only valid upon receipt of your signed copy, otherwise this offer is considered null and void.
- Rates are non-commissionable.
- Any written modifications/changes made by the Company to this contractual agreement will not be recognized by the Hotel.

Check-in / Check-out Time Policy

- Check in time is 15:00 hrs., and check out time is 12:00 hrs.
- Early check-in is subject to availability.
- Late check out until 18:00 hrs: 50% of the room rate, subject to availability.
- Late check out after 18:00 hrs: 100% of the room rate, subject to availability.
- Identification such as a passport or valid GCC/UAE identification is mandatory required at check in.
- All guests will be requested for credit card upon check in.

Cancellation and No-Show Policy:

- Cancellations within 24 hours or less, prior to arrival, will be charged for one night, otherwise cancellations are free of charge.
- A guest who does not check in with a guaranteed reservation will be counted as a 'No-show' and one night's charge will be applied.
- Departing on a date earlier than the confirmed departure date is subject to a one night's charge unless advised at least 24 hours in advance.
- Force Majeure: the performance of this agreement by either party, in part or in full, is subject to acts of god, war, government regulations, disaster, and acts of terrorism, strikes or threat of strikes, civil disorder, or any other emergency beyond the control of either party making it inadvisable, illegal, or impossible to provide the facilities. This contract may be terminated for any of the above reasons by written notice from one party or the other without incurring any cost.

Blackout Dates 2015 & Supplements

- Rates are not valid during peak periods:
 IDEX: 21st – 26th Feb 2015
 EID Al Al Fitr: 18th – 20th July 2015
 EID Al Adha: 25th – 27th September
 ADIPEC: 9th – 12th November 2015
 Formula 1: 27th – 29th November 2015

In addition Christmas, New Year and Easters Holidays are also considered as a blackout dates

Below supplements are applicable on the rates above

Event	Dates	Supplement
IDEX	21 st – 26 th Feb 2015	AED 1200.00
ADIPEC	9 th – 12 th November 2015	AED 500.00
Formula 1	27 th – 29 th November 2015	AED 1200.00

Payment and Guarantee Policy:

- All reservations must be guaranteed by cash, bank draft, credit card or authorization letter.
- Companies with approved credit facilities can guarantee bookings by official e-mail or fax from the company, covering the same (LPO).
- In case of non-guarantee of one of the above methods, rooms will be released one day prior to arrival (15:00 hrs.).
- Guests, who will be settling their own bills, will be asked for a method of payment/guarantee upon check-in.
- Should your Company wish to settle guest(s) account, a credit application form should be completed and approved by the Hotel credit department.
- In the event of credit being approved and established, the Company is requested to send a written confirmation, or a "Local Purchase Order" (LPO) stating the costs for which the Company wishes to be charged.
- All charges none covered by the company to be fully paid upon check out.

Bank account details:

Account Name: TDIC -EASTERN M.H.& SPA BY ANANTARA
 Account Number: 401805020046
 Account Type: AED Currency
 Bank: Abu Dhabi Commercial Bank, Salam Branch
 Swift Code: ADCBAEAA
 IBAN: AE080030000401805020046

Reservations Contact Details:

- Tel: +971 2 6561000
- Fax: +971 2 656 1009
- E-mail: crome@anantara.com
- Web: www.anantara.com

Acceptance of Offer:

If the terms and conditions outlined in this agreement are acceptable, please indicate your acceptance by initialing each page and signing below supported by your Company stamp and return by fax or email to my attention by 28th of February, 2015. Kindly be informed that if the agreement is not signed, the Hotel's best available rate will apply.

We look forward to welcoming you and your guests to Anantara Eastern Mangroves Hotel & SPA, Abu Dhabi,

Please feel free to contact me should you have any questions.

On Behalf of the Hotel

On Behalf of the Company

Hayat Abdourabbih
Area Sales Manager
Date: 22 July 2015
**Anantara Eastern Mangroves
Hotel & Spa**

Name
Position
Date:
Company :

Stamp

Verified by:

Robert Sahyouni
Area Director of Sales - Corporate
Date:
**Anantara Eastern Mangroves
Hotel & Spa**