

22 July 2015

French Business Group

2015 CORPORATE RATE AGREEMENT

Dear Ms. Al-Bakri

I would like to take this opportunity to thank you for your interest shown towards our Anantara Hotels in Sir Bani Yas Island.

Offering an unforgettable experience with majestic views of the Arabian Gulf, Desert Islands Conference Centre is perfect for business meetings, conferences and incentive programs. The Dhabi Ballroom is elegant and can accommodate up to 460 guests.

Anantara Desert Islands Resort & Spa offers 64 luxuriously appointed rooms, suites, spacious one-bedroom villas and truly luxurious two-bedroom villas; our property invites you to live out your own Arabian nights in a destination that is anything but ordinary.

Anantara Sir Bani Yas Island Al Yamm Villa Resort has been built with sustainable design features perfectly complementing the island's delicate ecosystem. Inspired by traditional Arabic fishing and pearl diving villages and their barasti lodging, these 30 luxury villas in Abu Dhabi offer luxury amenities in a private setting with unmatched comforts. Find tranquility at Anantara Spa; relish exceptional Italian inspired dining and experience a wide array of activities set against a backdrop of an island paradise.

Anantara Sir Bani Yas Island Al Sahel Villa Resort is situated on the near foot of salt-domed hilltops and the open plains of the 4,100 hectare Arabian Wildlife Park, the 30 private villas offer luxury amenities with a traditional and authentic touch. Sustainably designed and run, Al Sahel shares its island home with over 10,000 free-roaming animals and harmoniously co-exists within this haven of natural wildlife. Featuring traditional thatch-roofed design and high levels of elegance and comfort, Anantara Al Sahel Villa Resort and facilities create private, luxury spaces amid unparalleled natural wonder.

If the terms and conditions are acceptable, kindly initial each page and sign the agreement supported by your company stamp and return it by fax or email, otherwise this offer is considered null and void.

Once again, thank you for your interest and we look forward to welcoming you and your guests to our Anantara Hotels in Sir Bani Yas Island.

Yours sincerely,

Hayat Abdourabbih
Area Sales Executive
Anantara Hotels, Resorts & Spas, U.A.E

Signature: _____



Corporate Rate Agreement 2015

Company:	French Business Group	Anantara Hotels, Resorts & Spas Abu Dhabi
Name:	Hanane Arfaoui	Hayat Abdourabbih
Position:	Communication & Membership Manager	Area Sales Executive
Address:	-	Sir Bani Yas Island
P.O. Box / Zip Code	73390	12452
Emirate/City	Abu Dhabi	Abu Dhabi
Country:	UAE	United Arab Emirates
Telephone:	+971 (0) 2 674 1137	+971 02 6561035
Mobile:	-	+971 506187385
Fax Number:	-	+971 02 4483609
e-mail address:	info@fbgabudhabi.com	hrabbih@anantara.com
Website:	www.fbgabudhabi.com	www.anantara.com
	Referred as "Company"	Referred as "Hotel"

Accommodation Anantara Desert Islands Resort & SPA :

Room Type	Corporate Rates Anantara Desert Islands Resort & Spa	
	1 Jan 15 to 31 Dec 15	
	Sat to Wed	Thu and Fri
Deluxe Sea View	850	1,150
Deluxe Garden	1,050	1,350
Premier Sea View	1,350	1,650
Anantara Suite	1,750	2,050
One Bedroom Anantara Pool Villa	3,350	3,650
Two Bedroom Anantara Family Pool Villa	6,850	7,150
Account number:		

Above rates are quoted in Arab Emirates Dirhams and are subject to 6% Tourism Fees and 10% Service Charge per room per night.

Above rates are inclusive of breakfast buffet at The Palm Restaurant for single and double occupancy

Maximum Occupancy: All room types can take 2 adults + 1 child sharing with the parents in existing bedding

- **Deluxe Sea View / Deluxe Garden / Premier Sea View / Anantara Suite:**
 - 2 adults + 2 children / 1st child complimentary BB sharing existing bedding and 2nd child in extra bed at AED 350+ 16 % BB,
- **1-Bedroom Anantara Pool Villa:**
 - 2 adults + 2 children / 1st child sharing with the parents in existing bedding and 2nd child in extra bed at AED 350+ 16% including buffet breakfast in the living room
 - 3 adults / 3rd adult in extra bed at AED 350+ 16% BB in the living room

Signature: _____



- **2-Bedroom Anantara Family Pool Villa:**

- 4 adults + 3 children / 3rd child in extra bed at AED 350+ 16% BB in the living room
- 5 adults / 5th adult in extra bed at AED 350+ 16% BB in the living room

Children Policy: Children are considered from 0 to 11 years old

- Children 0–4 years old - sharing with parents in existing bedding: no charge for accommodation or breakfast; all meals free of charge except room service and mini bar. Baby cot free of charge, subject to availability
- Children 5-11 years old - sharing with parents in existing bedding: no charge for accommodation or breakfast; all meals at 50% discount except room service and mini bar
- Children 12 years old and above – considered adult

New Year's Eve Gala Dinner on 31st December 2015 is compulsory, prices to be indicated by the hotel at the moment of the reservation.

Accommodation: Anantara Al Yamm Villa Resort

Room Type	Anantara Sir Bani Yas Island Al Yamm Villas Resort
One Bedroom Anantara Villa	20% Discount based on best available rate (BAR Rate) for all your corporate bookings.
One Bedroom Anantara Pool Villa	
Two Bedroom Anantara Pool Villa	

New Year's Eve Gala Dinner on 31st December 2015 is compulsory, prices to be indicated by the hotel at the moment of the reservation.

Extra Bed / Baby Cot Policy:

- No extra bed can be placed in any type of villas
- Possible to add one baby cot in any type of villas on free of charge basis for an infant 0 – 2 years old

Maximum Occupancy:

- **One Bedroom Villa**
 - Maximum 2 adults + 1 child (0-4 years old) / child on free BB basis sharing with parents in the existing bedding
- **One Bedroom Pool Villa**
 - Maximum 2 adults + maximum 2 children (0-11 years old) / children in the built-in sofa bed on free BB basis. Sofa bed size of 180cm by 133cm
 - Maximum 3 adults / 3rd adult in the built-in sofa bed @ AED 350+ BB. Sofa bed size of 180cm by 133cm
- **Two Bedroom Anantara Pool Villa**
 - Maximum 2 adults + maximum 4 children (0-11 years old) / children in the existing bedding and built-in sofa bed on free BB basis. Sofa bed size of 180cm by 133cm
 - Maximum 4 adults + maximum 2 children (0-11 years old) / children in the built-in sofa bed on free BB basis. Sofa bed size of 180cm by 133cm
 - Maximum 5 adults / 5th adult in the built-in sofa bed in the living room @ AED 350+ 16% BB. Sofa bed size of 180cm by 133cm

Child Policy: Children are considered from 0 to 11 years old

- Children 12 years old and above – considered adult

Signature: _____



Accommodation: Anantara Al Sahel Villa Resort

Room Type	Anantara Sir Bani Yas Island Al Sahel Villas Resort
One Bedroom Anantara Villa	20% Discount based on best available rate (BAR Rate) for all your corporate bookings.
One Bedroom Anantara Pool Villa	
Two Bedroom Anantara Pool Villa	
Account number:	

Extra Bed / Baby Cot Policy:

- No extra bed can be placed in any type of villas
- Possible to add one baby cot in any type of villas on free of charge basis for an infant 0 – 2 years old

Maximum Occupancy:

- **One Bedroom Villa**
 - Maximum 2 adults + 1 child (0-4 years old) / child on free BB basis sharing with parents in the existing bedding
- **One Bedroom Pool Villa**
 - Maximum 2 adults + maximum 2 children (0-11 years old) / children in the built-in sofa bed on free BB basis. Sofa bed size of 180cm by 133cm
 - Maximum 3 adults / 3rd adult in the built-in sofa bed @ AED 350+ 16% BB. Sofa bed size of 180cm by 133cm
- **Two Bedroom Anantara Pool Villa**
 - Maximum 2 adults + maximum 4 children (0-11 years old) / children in the existing bedding and built-in sofa bed on free BB basis. Sofa bed size of 180cm by 133cm
 - Maximum 4 adults + maximum 2 children (0-11 years old) / children in the built-in sofa bed on free BB basis. Sofa bed size of 180cm by 133cm
 - Maximum 5 adults / 5th adult in the built-in sofa bed in the living room @ AED 350+ 16% BB. Sofa bed size of 180cm by 133cm

Child Policy: Children are considered from 0 to 11 years old

- Children 12 years old and above – considered adult

New Year's Eve Gala Dinner on 31st December 2015 is compulsory, prices to be indicated by the hotel at the moment of the reservation.



Signature: _____

Terms & Conditions:

- Corporate rates may apply for subsidiaries upon receiving an official notification mentioning the name of the company which will be reviewed and approved by the hotel.
- Hotels will not be responsible for any new government imposed taxes or charges.
- All reservation requests are to be sent in writing on a company document either by fax or email.
- All reservations for groups of ten (10) rooms or more are not covered under this contract.
- Unless credit facility has been established with the hotel and no proper LPO is received from the company covering the guest stay, the guest will be responsible for settling his/her bill.
- Credit facility will be subject to approval upon the receipt of completed credit facility form with company and bank details. The hotel will invoice the client on monthly basis and payment should be settled as per the agreed credit terms, in case any discrepancy the hotel reserves the right to revoke credit facility.
- Rooms and Corporate Rates are subject to availability especially during Public Holidays and Special Occasions.
- The contract rates are only valid upon receipt of your signed copy, otherwise this offer is considered null and void.
- Rates are non commissionable.
- Any written modifications/changes made by the Company to this contractual agreement will not be recognized by the Hotel.
- The contract is valid until 31st December 2015.

Check-in / Check-out Time Policy

- Check in time is 15:00 hrs and check out time is 12:00 hrs.
- Early check in will be subject to availability.
- Late check out until 18:00 hrs: 50% of the room rate. Subject to availability.
- Late check out after 18:00 hrs: 100% of the room rate. Subject to availability.
- Identification such as a passport or valid GCC/UAE identification is mandatory required at check in.
- Guests will be requested for credit card upon check in.

Cancellation and No-Show Policy:

- Cancellations within 24 hours or less, prior to arrival, will be charged for one night, otherwise cancellations are free of charge.
- A guest who does not check in with a guaranteed reservation will be counted as a 'No-show' and one night's charge will be applied.
- Departing on a date earlier than the confirmed departure date is subject to a one night's charge unless advised at least 24 hours in advance.
- Force Majeure: the performance of this agreement by either party, in part or in full, is subject to acts of god, war, government regulations, disaster, acts of terrorism, strikes or threat of strikes, civil disorder, or any other emergency beyond the control of either party making it inadvisable, illegal, or impossible to provide the facilities. This contract may be terminated for any of the above reasons by written notice from one party or the other without incurring any cost.

Payment and Guarantee Policy:

- All reservations must be guaranteed by cash, bank draft, credit card or authorization letter.



Signature: _____

- Companies with approved credit facilities can guarantee bookings by official e-mail or fax from the company, covering the same (LPO).
- In case of non guarantee of one of the above methods, rooms will be released one day prior to arrival (15:00 hrs.).
- Should your Company wish to settle guest(s) account, a credit application form should be completed and approved by the Hotel credit department.
- In the event of credit being approved and established, the Company is requested to send a written confirmation, or a "Local Purchase Order" (LPO) stating the costs for which the Company wishes to be charged.
- The hotel reserves the right to withdraw credit facilities and/or terminate this agreement without prior notice in the event that the Company fails to pay invoices within 30 days from the date of the invoice/guest departure.
- All charges not covered by the company to be fully paid upon check out.

Bank account details for Desert Islands Resort & Spa:

Account Name: Desert Island Resort & Spa
Account Number: 401805020057
Account Type: AED Currency
Bank: Abu Dhabi Commercial Bank (ADCB)
Branch: Salam
Swift Code: ADCBAEAA
IBAN: AE020030000401805020057

Bank account details for Anantara Sir Bani Yas Island Al Yamm Villas Resort:

Account Name: Al Yamm Lodges by Anantara
Account Number: 401805020058
Account Type: AED Currency
Bank: Abu Dhabi Commercial Bank (ADCB)
Branch: Salam
Swift Code: ADCBAEAA
IBAN: AE720030000401805020058

Bank account details for Anantara Sir Bani Yas Island Al Sahel Villas Resort:

Account Name: Al Sahel Lodges by Anantara
Account Number: 401805020059
Account Type: AED Currency
Bank: Abu Dhabi Commercial Bank (ADCB)
Branch: Salam
Swift Code: ADCBAEAA
IBAN: AE450030000401805020059

Contact Details:

- Tel: +971 2 6561000
- Fax: +971 2 6561009
- E-mail: crome@anantara.com
- Web: www.anantara.com

Acceptance of Offer:

Signature: _____



DESERT ISLANDS
RESORT & SPA
BY ANANTARA

If the terms and conditions outlined in this agreement are acceptable, please indicate your acceptance by initialing each page and signing below supported by your Company stamp and return by fax or email to my attention by 10th of March, 2015. Kindly be informed that if the agreement is not signed, the Hotel's best available rate will apply.

We look forward to welcoming you and your guests to our Anantara Hotels in Sir Bani Yas Island.

Please feel free to contact me should you have any questions.

On Behalf of the Hotel

On Behalf of the Company

Hayat Abdourabbih
Area Sales Executive
Date: 22 July 2015
**Anantara Hotels, Resorts
& Spas Abu Dhabi**

Name:
Position:
Date:
Company :

Verified by:

Robert Sahyouni
Area Director of Sales- Corporate
Date:
**Anantara Hotels, Resorts
& Spas Abu Dhabi**

Signature: _____

