Sébastien LAVOIL

sebastien.lavoil@gmail.com

UAE: +971568358840 / FR: +33781081567 The Greens, Street 7, Mosela tower, Dubaï

French nationality / 29 years old



Commercial & Corporate Legal Counsel - 5 years PQE

SUMMARY

Commercial & Corporate Legal Counsel with five years of international in-house experience in both Common Law and Civil Law. Based in offices both in Philadelphia & Paris.

I offer legal expertise, options, risk assessment and full support to multi-functional teams & board executives. I support transactional and contract negotiations within Middle East (UAE, Qatar, Saudi Arabia, Turkey, Jordan & Lebanon), USA and Europe.

I possess significant experience in all aspects of Business Law, Corporate, Licensing, Litigation & Compliance. I protect and promote the company's best interests by finding the legal means to execute the management team's plans for growth and development.

January 2014 – today Philadelphia and Paris Commercial & Corporate Legal Counsel - SAVENCIA Group

€5 billion turnover - 22 000 people

Zones: Middle East, USA, Europe



Commercial Law:

Advising clients in their business abroad at all stages. Drafting, negotiating, following-up on a wide range of international agreements (software, equipment, supply, services, distribution, sales agency, subcontract, R&D collaboration, technology & trademark license..)

Managed all aspects of deal process (NDA, confidential information memorandum, expression of interest, due diligence, letter of intent/term sheet, memorandum of understanding, asset and stock purchase agreements, JV)

Developing corporate policy. Drafting legal documents (shareholders' agreement, share capital increase, approval of accounts, shareholders meetings, delegation of powers, reports and minutes for the board, articles of association, bylaws...). Advising clients on their corporate issues

Dispute management:

Developing dispute policy. Handling litigation: investigation, pre-suit negotiation, alternative dispute resolution (mediation, arbitration), lawsuit, discovery. Negotiated successful settlement of several litigation matters. Supervising external lawyers. Liaising with insurance companies

Real estate & finance:

Selling & purchasing of properties, lease & sublease agreement. Internal loan agreements (financing of specific projects), mortgages, financial guarantees..

Competition Law, Anti-corruption & Personal Data Rules

Implementation of compliance programs within US & EU Group subsidiaries. Compliance trainings for in-house collaborators. Guidelines of the do's and don'ts

October 2012 - May 2013 New-York

International Legal Counsel - Permanent Mission of France to the United Nations

http://www.franceonu.org/The-Permanent-Mission-8600



International law:

Paris

Working group within the sixth (legal) Committee of the General Assembly regarding the choice of law in international commercial contracts / Conciliation / Settling business disputes: arbitration and alternative dispute resolution / Enforceability of settlement agreements

Compliance with international business rules:

Preparation (working committee) for the UN of the two Handbooks relative to rules against corruption, bribery and money laundering. Establishing indicators of commercial fraud and a draft for a global compliance program to be implemented within the international companies

Negotiations regarding the Security Council reform

Legal Counsel - Intern - EDF

March - September 2012 Paris € 75 billion turnover - 159 000 people

Business law: negotiations of various international contracts (purchase, subcontracts, provision of services, referencing agreements, NDA...)

General: legal support for internal clients / legal monitoring

September 2011 – February 2012 Legal Counsel - Intern - Service of French Prime minister for European Affairs http://www.sgae.gouv.fr/site/sgae/SGAE/Le-SGAE/Attributions

Competition Law: briefing note, legal monitoring and studies



Support to the French companies in the international procurement and competition. Lobbying strategies

January - August 2011 Dublin Communication Officer – Google Maps

66 billion turnover - 57 000 people

In charge of communication with business representatives to ensure the accuracy of data and identifying solutions to comply with Google policy

Ensuring high level of customer satisfaction by reinforcing the professional image of Google as a reliable partner

EDUCATIONAL BACKGROUND

2013 United Nations Institute

New York International Negotiations: Diplomatic Practice

UNITAR

2010 Sorbonne Law School - Paris I

Paris Postgraduate - Master II, International Business Law

PANTHÉON SORBONNE ÉCOLE DE DROINE

2008 Nancy Law School

Nancy Master's degree, European Business Law

DROIT SCIENCES ÉCONOMIQUES & GESTION

2007 Nancy Law School
Nancy Bachelor's degree - Law

FURTHER INFORMATION

Skills French: native

English: fluent Spanish: notions Arabic: in learning

Office automation: Proficient in Microsoft Word, Excel, PowerPoint, Outlook, LotusNote, Lexis Nexis, Dalloz

Hobbies Rugby, soccer, import-export, international news, play chess, geography, boat, bike

Other National Security and Rescue Certificate (BNSSA)

Roundtrip around entire Corsica by kayaking (2013) French youth support worker certificate (BAFA) Sport coach during summer seasons from 2007 to 2009

Sport coach during summer seasons from 2007 to 2009 Volunteer/guardian for children with disabilities in summer 2005 and 2006 (Fédération des Œuvres Laïques)

