

BONJOUR

After 2 years in Euridis Business School and 3 years of experience in sales, I would like to join a new team in the United Arab Emirates where I will be able to develop a customer portfolio and generate business!

SARAH ABDELHAMID, BUSINESS DEVELOPER



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Live in Paris, French nationality

Driver's license

24 years old

FORMATION

2015 - 2017 Euridis Business School

Master's Degree in High-Tech Business Engineering

- Complex B-to-B negotiation
- Learning the IT's basics
- Marketing technique

INTERESTS

Social involvement

Volunteer for "main dans la main" association

Hobbies:

Cinema (thriller, drama), reading, running, restoration of the world

SKILLS

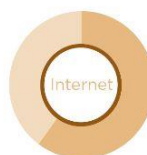
Français



Anglais



Egyptien/Marocain



EXPERIENCES

2015 – 2017 apprenticeship, business developer, Axians Cloud Builder

- Prospecting
- Customer portfolio development
- Negotiation B to B

2014 – 2015 apprenticeship, Assistant manager, C&A

- Welcoming and advising consumers
- Control of compliance with merchandising standards
- Manage and coach a team of 7 people

2013 Internship, commerciale en B to B, Comengo

- Prospecting (50 calls per day)
- Appointment and negotiation of contracts (4 contracts signed in 2 weeks)

2012 Internship, Head of Customer Service, Dymastyle.fr

- In charge of the relationship with customers and suppliers
- Respond to customer's complaints