

22 July 2015

French Business Group

2015 CORPORATE RATE AGREEMENT

Dear Ms. Arfaoui,

I would like to take this opportunity to thank you for your interest shown towards Anantara Qasr Al Sarab Desert Resort.

Anantara Qasr Al Sarab Desert Resort is located in the Liwa Desert at about 180 kilometers from Abu Dhabi International airport. The resort is the ultimate getaway, with a luxury Anantara Spa, conference centre for up to 250 delegates, outdoor pool and 5 outlets. The property features 154 deluxe guestrooms and suites and 52 villas.

If the terms and conditions are acceptable, kindly initial each page and sign the agreement supported by your company stamp and return it by fax or email, otherwise this offer is considered null and void.

Once again, thank you for your interest and we look forward to welcoming you and your guests to Anantara Qasr Al Sarab Desert Resort.

Yours sincerely,

Hayat Abdourabbih
Area Sales Executive
Anantara Hotels, Resorts & Spas, U.A.E



Account number:

Signature: _____

Corporate Rate Agreement 2015

Company:	French Business Group	Anantara Qasr Al Sarab Desert Resort
Name:	Hanane Arfaoui	Hayat Abdourabbih
Position:	Communication & Membership Manager	Area Sales Executive
Address:	-	1 Qasr Al Sarab Road
P.O. Box / Zip Code	73390	131277
Emirate/City	Abu Dhabi	Abu Dhabi
Country:	UAE	United Arab Emirates
Telephone:	+971 (0) 2 674 1137	+971 02 6561035
Mobile:	-	+971 506187385
Fax Number:	-	+971 02 4483609
e-mail address:	info@fbgabudhabi.com	hrabbih@anantara.com
Website:	www.fbgabudhabi.com	<u>www.anantara.com</u>
	Referred as "Company"	Referred as "Hotel"

Accommodation:

Room Type	Corporate Rates	
	01 Jan 15 31 Dec 15	
	Saturday to Wednesday	Thursday and Friday
Deluxe Garden	900++	1300++
Deluxe Balcony	1100++	1500++
Deluxe Terrace	1700++	2100++
Anantara Suite	1800++	2200++
One Bedroom Anantara Pool Villa	3100++	3500++
Two Bedroom Family Anantara Pool Villa	5900++	6300++

Above rates are quoted in Arab Emirates Dirhams and are subject to 6% Tourism Fees and 10% Service Charge per room per night.

Above rates are inclusive of breakfast buffet at Al Waha – All day Restaurant for single and double occupancy.

Extra Bed Policy:

- Extra bed at AED 350 + 16% (10% service charge and 6% tourism fee) and buffet breakfast
- Maximum of ONE Extra Bed can be placed in the Deluxe Terrace room, Anantara Suite and all type of villas
- Baby cot free of charge, subject to availability.

Maximum Occupancy: All room types can accommodate 2 adults + 1 child sharing with the parents in existing bedding

- **Deluxe Garden and Deluxe Balcony:**
2 adults + 1 child sharing with the parents in existing bedding
- **Deluxe Terrace and Anantara Suite:**
2 adults + 2 children / 1st child sharing with the parents in existing bedding and 2nd child in extra bed at AED 350+ 16% on BB basis
- **1-Bedroom Anantara Pool Villa:**
2 adults + 2 children / 1st child sharing with the parents in existing bedding and 2nd child in extra bed at AED 350++ BB in the living room
3 adults / 3rd adult in extra bed at AED 350+ 16% on BB basis, in the living room
- **2-Bedroom Anantara Family Pool Villa:**
4 adults + 3 children / 3rd child in extra bed at AED 350+ 16% on BB basis, in the living room
5 adults / 5th adult in extra bed at AED 350+ 16% on BB basis, in the living room

Children Policy: Children are considered from 0 to 11 years old

- **Children 0–4 years old**
Sharing with parents in existing bedding: no charge for accommodation or breakfast; all the other meals free of charge except room service and mini bar, Baby cot free of charge, subject to availability
- **Children 5-11 years old**
Sharing with parents in existing bedding: no charge for accommodation or breakfast; all the other meals at 50% discount except room service and mini bar
- **Children 12 years old and above**
Considered adult

New Year's Eve Gala Dinner on 31st December 2015 is compulsory, prices to be indicated by the hotel at the moment of the reservation.

The Royal Pavilion by Anantara Qasr Al Sarab Desert Resort – 10 One Bedroom One Villas at 5 min drive from the main hotel Anantara Qasr al Sarab Desert Resort

The Royal Pavilion by Anantara Qasr Al Sarab Desert Resort	Corporate Rates for Royal Pavilion
Room Type	20% Discount based on best available rate (BAR Rate) for all your corporate bookings.
Royal Pavilion Pool Villa	

Royal Pavilion Villas: (based on maximum occupancy of 2 persons)

- Daily breakfast choice: either a buffet breakfast at "The Restaurant" or an a la carte breakfast in the comfort and privacy of the villa
 - Lunch served in a choice of restaurants: "The Terrace", "The Restaurant", Al Waha or Ghadeer
 - Dinner either at "The Restaurant" or served by the private chef* in the comfort of the villa. Except for New Year's Eve Gala dinner on 31 December 2015.
 - Two desert activities per person per night, from a choice of Sunset or Sunrise Desert Walk, Dune Drive, Camel Trek, Archery, Land Sailing and Fat Biking, Falcon and Saluki Show (activities are subject to availabilities and weather conditions)
 - Meals may be enjoyed at any** of the restaurants at Anantara Qasr Al Sarab Desert Resort, Soft mini bar and in-villa refreshments (replenished daily)
- ** The award winning Suhail restaurant will offer a set degustation menu only

New Year's Eve Gala Dinner on 31st December 2015 is compulsory, prices to be indicated by the hotel at the moment of the reservation.

Maximum Occupancy in Royal Pavilion Villas:

- Maximum occupancy of 2 adults

Extra Bed Policy:

- No Extra Bed can be placed in Royal Pavilion Villas

Terms & Conditions:

- Corporate rate may apply for subsidiaries upon receiving an official notification mentioning the name of the company which will be reviewed and approved by the hotel.
- The hotel will not be responsible for any new government imposed taxes or charges
- All reservation requests are to be sent in writing on a company document either by fax or email.
- All reservations for groups of ten (10) rooms or more are not covered under this contract.
- Unless credit facility has been established with the hotel and no proper LPO is received from the company covering the guest stay, the guest will be responsible for settling his/her bill.
- Credit facility will be subject to approval upon the receipt of completed credit facility form with company and bank details. The hotel will invoice the client on monthly basis and payment should be settled as per the agreed credit terms, in case any discrepancy the hotel reserves the right to revoke credit facility.
- Rooms and Corporate Rates are subject to availability especially during Public Holidays and Special Occasions.
- The contract rates are only valid upon receipt of your signed copy, otherwise this offer is considered null and void.
- Rates are non commissionable.
- Any written modifications/changes made by the Company to this contractual agreement will not be recognized by the Hotel.
- The contract is valid until 31st December 2015.

Check-in / Check-out Time Policy

- Check in time is 15:00 hrs. And check out time is 12:00 hrs.
- Early check in will be subject to availability.
- Late check out until 18:00 hrs: 50% of the room rate. Subject to availability.
- Late check out after 18:00 hrs: 100% of the room rate. Subject to availability.
- Identification such as a passport or valid GCC/UAE identification is mandatory required at check in.
- Guests will be requested for credit card upon check in.

Cancellation and No-Show Policy:

- Cancellations within 24 hours or less, prior to arrival, will be charged for one night, otherwise cancellations are free of charge.
- A guest who does not check in with a guaranteed reservation will be counted as a 'No-show' and one night's charge will be applied.
- Departing on a date earlier than the confirmed departure date is subject to a one night's charge unless advised at least 24 hours in advance.
- Force Majeure: the performance of this agreement by either party, in part or in full, is subject to acts of god, war, government regulations, disaster, acts of terrorism, strikes or threat of strikes, civil disorder, or any other emergency beyond the control of either party making it inadvisable, illegal, or impossible to provide the facilities. This contract may be terminated for any of the above reasons by written notice from one party or the other without incurring any cost.

Payment and Guarantee Policy:

- All reservations must be guaranteed by cash, bank draft, credit card or authorization letter.
- Companies with approved credit facilities can guarantee bookings by official e-mail or fax from the company, covering the same (LPO).
- In case of non guarantee of one of the above methods, rooms will be released one day prior to arrival (15:00 hrs.).
- Should your Company wish to settle guest(s) account, a credit application form should be completed and approved by the Hotel credit department.
- In the event of credit being approved and established, the Company is requested to send a written confirmation, or a "Local Purchase Order" (LPO) stating the costs for which the Company wishes to be charged.
- The hotel reserves the right to withdraw credit facilities and/or terminate this agreement without prior notice in the event that the Company fails to pay invoices within 30 days from the date of the invoice/guest departure.
- All charges none covered by the company to be fully paid upon check out.

Bank account details:

Account Name:	TDIC –Qasr Al Sarab Desert Resort
Account Number:	401805020005
Account Type:	AED Currency
Bank:	Abu Dhabi Commercial Bank, Salam Branch
Swift Code:	ADCBAEAAXXX
IBAN:	AE480030000401805020005

Reservations Contact Details:

- Tel: +971 2 6561000
- Fax: +971 2 6561009
- E-mail: crome@anantara.com
- Web: www.anantara.com

Acceptance of Offer:

If the terms and conditions outlined in this agreement are acceptable, please indicate your acceptance by initialing each page and signing below supported by your Company stamp and return by fax or email to my attention by 28th of February, 2015. Kindly be informed that if the agreement is not signed, the Hotel's best available rate will apply.

We look forward to welcoming you and your guests to Anantara Qasr Al Sarab Desert Resort.

Please feel free to contact me should you have any questions.

On Behalf of the Hotel

On Behalf of the Company

Hayat Abdourabbih
Area Sales Manager
Date: 22 July 2015
Anantara Qasr Al Sarab
Desert Resort

Name:
Position:
Date:
Company

Stamp

Verified by:

Robert Sahyouni,
Area Director of Sales - Corporate
Date:
Anantara Qasr Al Sarab
Desert Resort