

1 A universal of human social cognition: Children from 17 communities process gaze in
2 similar ways

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66

Abstract

67 Theoretical accounts assume that key features of human social cognition are universal. Here
68 we focus on gaze-following, the bedrock of social interactions and coordinated activities, to
69 test this claim. In this comprehensive cross-cultural study spanning five continents and 17
70 distinct cultural communities, we examined the development of gaze-following in early
71 childhood. We identified key processing signatures through a computational model that
72 assumes that participants follow an individual's gaze by estimating a vector emanating
73 from the eye-center through the pupil. Using a single reliable touchscreen-based task, we
74 found these signatures in all communities, suggesting that children worldwide processed
75 gaze in highly similar ways. Absolute differences in performance between groups are
76 accounted for by a cross-culturally consistent relationship between children's exposure to
77 touchscreens and their performance in the task. These results provide strong evidence for a
78 universal process underlying a foundational socio-cognitive ability in humans that can be
79 reliably inferred even in the presence of cultural variation in overt behavior.

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84 **Introduction**

85 Human socio-cognitive skills enable unique forms of communication and cooperation
86 that provide a bedrock for cumulative culture and the formation of complex societies^{1–7}.
87 The eyes are the proverbial “window to the mind” and eye gaze is essential for many social
88 reasoning processes^{8–10}. Others’ eye gaze is used to infer their focus of visual attention,
89 which is a critical aspect of coordinated activities, including communication and
90 cooperation^{11–16}.

91 The ability to follow gaze emerges early in development^{17–20}. The earliest signs of
92 gaze-following have been found in infants as young as four months^{21,22}. Initially, infants
93 rely more on head direction than actual gaze direction^{23,24}. Throughout the first two years
94 of life, children refine their abilities: they interpret gaze in mentalistic terms, for example,
95 they follow gaze to locations outside their own visual field by moving around barriers²⁵.
96 Importantly, individual differences in children’s gaze-following abilities predict later life
97 outcomes, most notably communicative abilities²⁶. For example, gaze-following at 10
98 months predicts language scores at 18 months of age²⁷. Difficulties with gaze-following
99 have been linked to developmental disorders, including Autism^{28–30}. This work highlights
100 the importance of gaze-following as a foundational building block of human social
101 interaction and its central place in theorizing.

102 A central assumption in the theoretical and empirical work discussed above is that,
103 despite substantial variation in developmental contexts, gaze-following works and develops
104 in the same way across human societies³¹. This assumption – despite being central to many
105 developmental theories – is currently not supported by evidence. On the contrary,
106 cross-cultural studies have revealed substantial diversity in socio-cognitive
107 development^{3,32–35}. One of the very few cross-cultural studies also found differences in the

¹⁰⁸ likelihood to follow gaze between communities³⁶.

¹⁰⁹ One potential source for this paradox lies in the reliance on aggregated measures in
¹¹⁰ cross-cultural studies. Absolute differences in mean performance across communities are
¹¹¹ interpreted as a signal of different underlying cognitive processes. Here, we resolve this
¹¹² paradox by instead focusing on processing signatures that can be investigated
¹¹³ independently of absolute community-level differences. This allows us to directly evaluate
¹¹⁴ the empirical foundation of claims about universal features of human social cognition. To
¹¹⁵ this end, we conducted a pre-registered, large-scale, cross-cultural study on the
¹¹⁶ development of gaze-following abilities to study potentially universal processing signatures.

¹¹⁷ The processing signatures were derived from a simple computational model that
¹¹⁸ assumes that participants follow gaze by estimating a vector emanating from the eye center
¹¹⁹ through the pupil³⁷. The key innovation of the model is that it explains how individuals
¹²⁰ may use the same cognitive process but still differ in their measured abilities. The process
¹²¹ always involves estimating a vector but also involves a degree of uncertainty because the
¹²² eye center is not directly observable. Individuals are assumed to differ in their level of
¹²³ uncertainty with which they estimate the vector which causes differences in their
¹²⁴ observable behavior. Importantly, the assumed process leaves a key signature in the data
¹²⁵ that is observable independent of the absolute level of performance. In the present study,
¹²⁶ we therefore focus on this signature instead of absolute levels of performance when
¹²⁷ evaluating the claim whether there is evidence for a universal cognitive mechanism
¹²⁸ underlying gaze-following.

¹²⁹ The 1377 participants who took part in the study lived in 17 different communities
¹³⁰ across 14 countries and five continents (Fig. 1A, Tab. 1). These countries represent ~46%
¹³¹ of the world's population. Communities covered a broad spectrum of geographical
¹³² locations, social and political systems, languages, and subsistence styles (see Supplemental
¹³³ Materials). This diversity allowed us to overcome the common pitfall of cross-cultural

¹³⁴ studies that compare urban communities from the global north to rural communities from
¹³⁵ the global south³⁸.

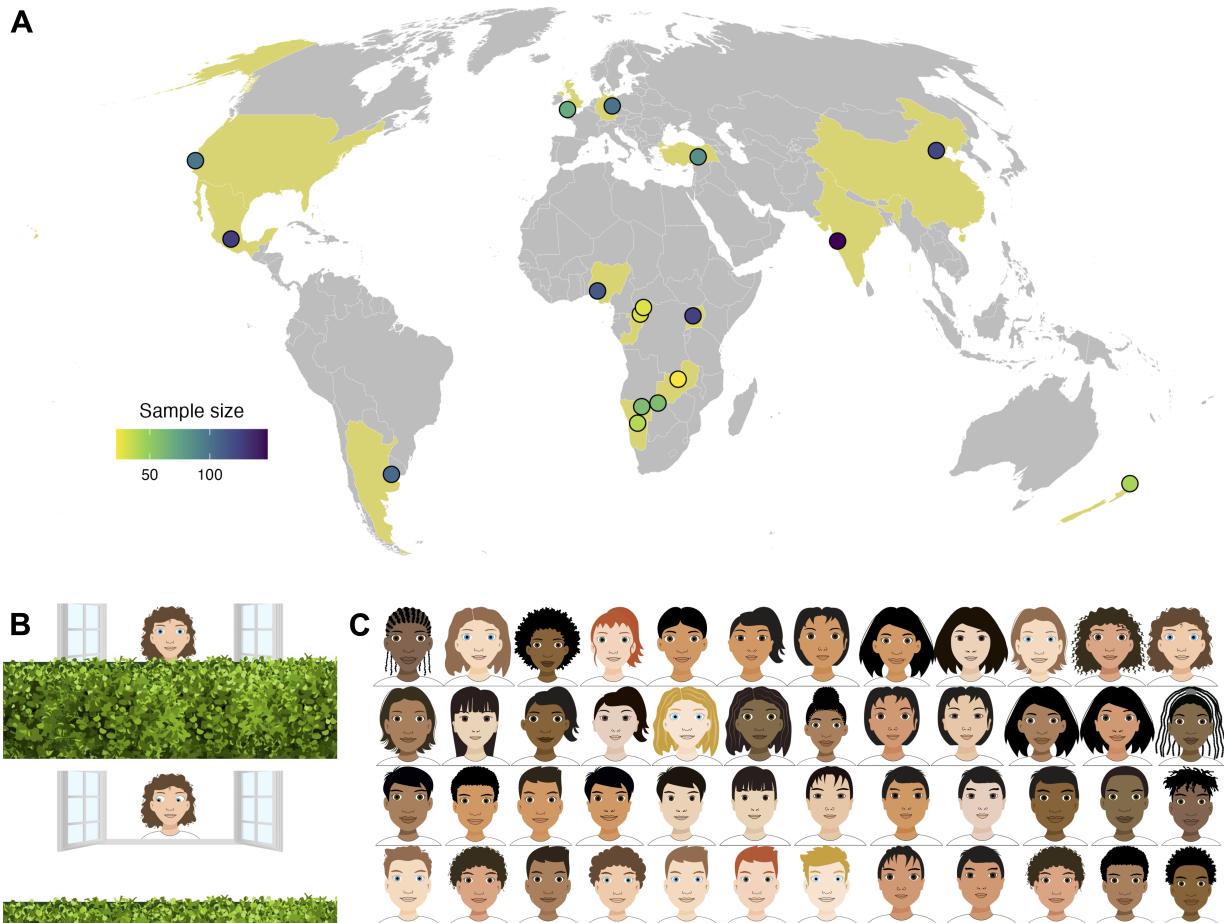


Figure 1. (A) Data collection sites. Points show the approximate geographical location of the data collection sites, coloring shows the sample sizes. (B) Screenshots from the task. Screenshots from the task. The upper scene depicts the start and the lower the choice phase in a test trial. Participants had to use the gaze of the agent to locate the balloon and touch the location on the hedge where they thought the balloon was. Agents, audio recordings and backgrounds were adapted to each cultural setting. (C) Drawings used as agents across cultural settings.

Table 1

Participant demographics.

Continent	Country	Community	N(male)	Age (range)	Language	Touchscreen exposure1
Americas	Argentina	Buenos Aires	105 (53)	4.72 (3.00 - 6.96)	Spanish (Rio-platense)	0.90
		Ocuilan	127 (63)	4.96 (2.57 - 6.95)	Spanish (Mexican)	0.77
	USA	Stanford	98 (54)	4.99 (2.52 - 7.90)	English (American)	0.98
Africa	Namibia	Hai om	60 (38)	5.85 (2.74 - 8.34)	Hai om	0.05
		Khwe	59 (24)	5.84 (3.38 - 8.63)	Khwedam	0.19
		Windhoek	39 (17)	5.69 (2.66 - 8.66)	English (Nigerian)2	0.95
Nigeria	Nigeria	Akure	114 (54)	5.07 (2.57 - 7.33)	English (Nigerian)	0.91
		BaYaka	29 (13)	7.80 (3.94 - 10.56)	BaYaka	0.00
		Bandongo	30 (11)	7.45 (3.50 - 10.95)	Lingala	0.00
Uganda	Uganda	Nyabyeya	125 (62)	5.94 (2.67 - 8.92)	Kiswahili	0.34

Table 1 continued

Continent	Country	Community	N(male)	Age (range)	Language	Touchscreen exposure ¹
	Zambia	Chimfunshi	22 (5)	5.98 (2.88 - 8.00)	Bemba	0.14
Europe	Germany	Leipzig	100 (48)	4.88 (2.53 - 6.95)	German	0.89
	UK	Plymouth	70 (30)	6.02 (2.38 - 8.94)	English (British)	0.99
Asia	China	Beijing	123 (62)	5.47 (2.69 - 8.48)	Mandarin	0.95
	India	Pune	148 (73)	6.14 (3.06 - 8.83)	English (Indian) / Marathi	0.93
	Türkiye	Malatya	85 (40)	5.02 (2.75 - 7.12)	Turkish	1.00
Oceania	New Zealand	Auckland	43 (19)	5.14 (2.81 - 8.75)	English (New Zealand)	0.95

Note. 1 Proportion of participants who have access to touchscreens according to parental questionnaire. 2 Local collaborators and piloting suggested that Nigerian English is suitable for Windhoek as well.

¹³⁶

¹³⁷ We used an animated picture book tablet task in which participants had to locate a
¹³⁸ hidden object based on observing an agent's gaze. Children watched a balloon disappear

139 behind a hedge. An agent followed the trajectory of the balloon with their eyes (Fig. 1B).
140 The key dependent variable was the (im)precision with which children located the agent's
141 focus of attention, that is, the deviation between where the agent looked (where the
142 balloon was) and the child's response. We adapted visuals and audio instructions
143 specifically for each of the 17 communities. Previous work demonstrated excellent
144 individual-level measurement properties for this task in a German sample³⁹.

145 **Results**

146 **Cross-cultural variation in development**

147 As the first step, we investigated developmental improvements, that is, how children
148 become more precise at estimating the target location with age. Across all 17 communities,
149 we found a substantial increase in average levels of precision with age (fixed effect in
150 Bayesian regression model⁴⁰: $\beta = -0.30$, 95% Credible Interval (CrI) (-0.40 - -0.21); range
151 of community-level (random) effects: $\beta_{min} = -0.06$, 95% CrI (-0.18 - 0.05) to $\beta_{max} = -0.59$,
152 95% CrI (-0.71 - -0.48)).

153 Nevertheless, there were also marked differences between communities (see Fig. 2A).
154 In a six-fold cross-validation procedure, we trained a regression model on a subset of the
155 data (training data) to later predict the held-out data (testing data)⁴¹. This procedure was
156 repeated 100 times. We found that a model assuming cross-cultural variation in average
157 performance as well as cross-cultural variation in developmental trajectories outperformed
158 simpler models – assuming no variation in the shape of developmental trajectories or no
159 variation between settings at all – in 98% of cases (see Supplemental Material). There are
160 numerous ways in which communities could be grouped that would fall in line with these
161 absolute differences (e.g., market integration, average levels of education, or average
162 household size). However, we deliberately want to avoid any such overly simplistic
163 explanation based on group-level data. Instead, we think these results can be best

understood in methodological terms in the form of exposure to touch-screen devices; a finding we discuss in more detail below. Importantly, average differences in precision between communities were small compared to differences between individuals: communities did not form homogeneous clusters but largely overlapping distributions in that some individuals from communities with a lower average level of precision performed better compared to some individuals from a setting with a very high average level of precision.

Similarly, in all communities, some 4-year-olds outperformed children two years older than them (see Fig. 2A). The lack of adequate individual-level measurement instruments in previous large-scale developmental cross-cultural studies made it impossible to contrast these perspectives. The substantial overlap between communities found here speaks against categorical differences in gaze-following and is suggestive of a universal underlying process. However, consistent developmental improvements and overlapping distributions alone cannot inform us about the cognitive processes children use when locating the agent's focus of attention.

Universal processing signatures

Recent computational work modeled gaze-following as social vector estimation³⁷. When following gaze, onlookers observe the location of the pupil within the eye and estimate a vector emanating from the center of the eye through the pupil. The focus of attention is the location where the estimated vectors from both eyes hit a surface (Fig. 3). It is assumed that this estimation process has some uncertainty because the center of the eye is not directly observable and that individuals vary in their level of uncertainty. As a consequence, even though individuals use the same general process, they might differ in their absolute levels of precision. Crucially, this process model predicts a clear performance signature in our gaze-following task: Trials in which the agent looks further away from the center should result in lower levels of precision compared to trials in which the agent looks closer to the center. This prediction is best understood by considering a similar

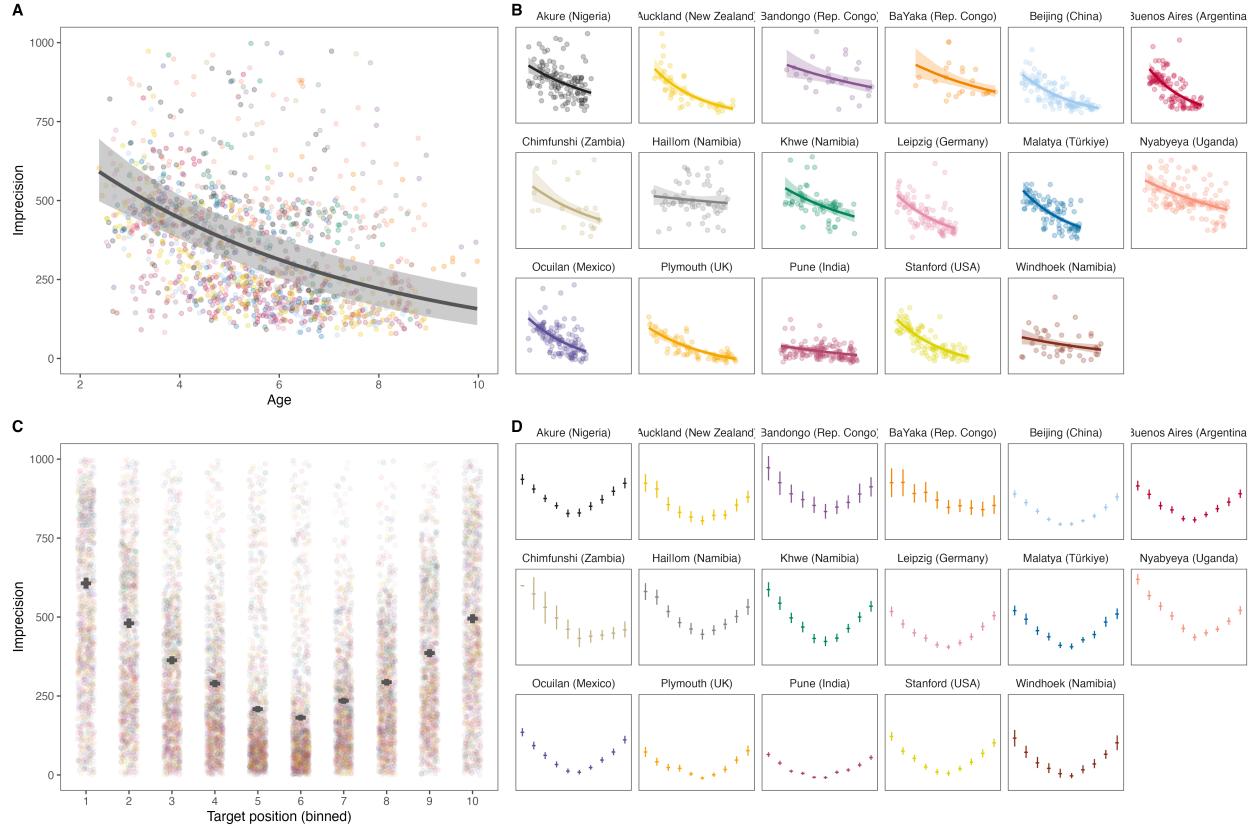


Figure 2. A) Developmental trajectory across and B) by community. The developmental trajectories are predicted based on a model of the data aggregated for each participant. C) Performance by target location on the screen across, and D) by community. Each bin covers 1/10th of the screen. Points show means, and error bars 95% confidence intervals for the data within that bin aggregated across participants. Transparent dots in A) and C) show aggregated data for each individual.

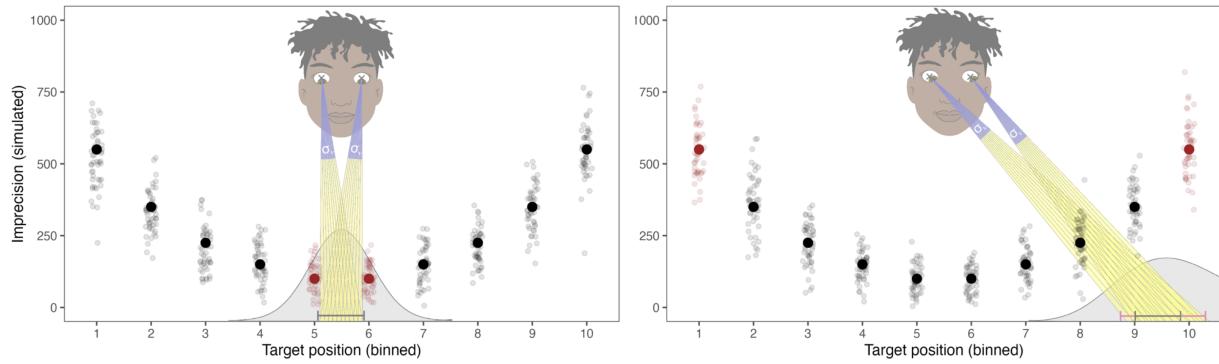


Figure 3. Graphical illustration of the cognitive model. Individuals infer the target of an agent's attention by estimating a vector based on the position of the pupils within the eyes. This process is noisy, illustrated by the different vectors (transparent lines). Individuals differ in their level of precision (indicated by sigma). For a given level of precision, the further the target lands from the centre of the screen, the less precise the model predicts individuals to be. Solid and transparent dots show simulated means and individual data points to illustrate the predicted effect of target position.

190 phenomenon: pointing a torch light to a flat surface. The width of the light beam
 191 represents each individual's level of uncertainty in vector estimation. When the torch is
 192 directed straight down, the light beam is concentrated in a relatively small area. When the
 193 torch is rotated to the side, the light from one half of the cone must travel further than the
 194 light from the other half to reach the surface. As a consequence, the light is spread over a
 195 wider area (see Fig. 3).

196 This processing signature was clearly visible across all 17 communities. Precision
 197 decreased when the agent looked at locations further away from the center (fixed effect: β
 198 = 0.47, 95% CrI (0.40 - 0.54); range of community-level effects: $\beta_{min} = 0.58$, 95% CrI (0.51
 199 - 0.66) to $\beta_{max} = 0.16$, 95% CrI (-0.01 - 0.33)). Visualization of the data showed the
 200 predicted u-shaped pattern in all communities (see Fig. 2B). These results indicate a
 201 universal cognitive process used by children in all communities. There are, however,
 202 alternative ways in which the u-shaped pattern might arise: if participants ignored the

agent's gaze and instead always selected the middle of the screen (center bias) or randomly selected locations (random guessing), precision would also decrease when the balloon lands further away from the center. To rule out these alternative explanations, we directly compared three models that made different assumptions about how participants' responses were generated: the focal vector-based gaze estimation model described above, a center-bias model where participants always select the center, and a random guessing model where participants select random locations. For every community, we found overwhelming support for the gaze estimation model ($\min BF_{10} > 100\,000$ for comparisons with both alternative models). Taken together, children from all 17 communities processed gaze in similar ways.

213 Predictors of variation

214 Next, we looked at factors that could explain community- and individual-level variation. In addition to the gaze-following task, caregivers responded to a short questionnaire about children's access to screen-based technology and household composition. On an individual level, we found that children with access to touchscreen devices had higher levels of precision ($\beta = -0.14$, $SE = 0.04$, $95\% \text{ CrI} = -0.21 - -0.07$). This effect was consistent across communities in that allowing the effect of access to touchscreens to vary across communities did not improve model fit (see Supplemental Materials). On a community level, we also saw that average performance was lowest in communities in which touchscreen devices were the least frequent (community-level correlation between age-corrected imprecision and proportion of children with access to touchscreens: $r = -0.90$, $95\% \text{ CI} = -0.96 - -0.74$). Thus, familiarity with the device used for data collection likely explains variation between communities. Children with more touchscreen experience were probably better at task handling and thus more likely to precisely touch the location they inferred the agent to look at.

228 However, there was substantial variation between individuals that could not be

229 explained by differential exposures to touchscreens alone. For example, in Malatya
230 (Türkyie) where 100% of children had access to touchscreens there was still substantial
231 variation between individuals (see Fig.1B). This strongly indicates that other factors likely
232 contributed to individual differences. Social interaction has been highlighted as an
233 important driver of social-cognitive development^{e.g., 31,42–45} and thus we hypothesized (and
234 pre-registered) that more opportunities for social interaction – approximated by living in
235 larger households with more children – would be associated with higher levels of precision.
236 When predicting performance by relative opportunities for social interactions within a
237 community – while accounting for absolute differences and the prevalence of touchscreens –
238 we found no strong associations between any of the demographic indicators and
239 performance (see Supplemental Material). Whilst household size was a useful proxy for
240 regular social interaction opportunities, the measure does not directly measure the factors
241 that previous work has suggested to be related to the development of gaze-following in
242 younger children, such as attachment quality or the use of gaze in early communicative
243 interactions^{46–48}.

244 Discussion

245 Following and understanding gaze is a foundational building block of human social
246 cognition^{11–16}. A substantial body of work has explored the developmental onset of
247 gaze-following in a few selected cultural communities^{17–19,49}. The data reported here
248 provides strong evidence that children from a large and diverse set of communities process
249 others' gaze in similar ways. We found key performance signatures predicted by a model
250 treating gaze-following as a form of social vector estimation across all 17 communities.
251 With the focus on individual-level processing signatures, the study goes beyond previous
252 studies on gaze-following – focused on the onset of gaze-following in infancy^{36,50} – as well as
253 comprehensive cross-cultural studies that compared average developmental trajectories^{51–54}.

254 The cognitive processes underlying gaze-following might be rooted in humans' evolved

255 cognitive architecture, which is – presumably – later refined during social interaction^{46–48}.
256 The phylogenetic roots of these processes might possibly lie much deeper as primates from
257 a wide range of species follow gaze^{55–58}. Yet, similarities in overt behavior do not imply the
258 same underlying cognitive processes. The present study defines clear performance
259 signatures that can be explored in other species to test such evolutionary hypotheses.

260 Our study combined precise individual-level cognitive measurement and
261 individual-level assessment of experience (here: touchscreen exposure) in a large and
262 diverse sample to directly investigate the impact of specific cultural experiences on
263 developmental outcomes. Instead of establishing universality by maximizing the cultural
264 distance between two or three tested communities⁵⁹, this large-scale cross-cultural approach
265 treats children’s cultural experience at scale, shedding light on the big “middle ground” of
266 children’s cultural experience³⁸.

267 The study has important limitations. The fact that performance in the task was
268 correlated with exposure to touchscreens might have overshadowed other sources of
269 variation. However, we think it is an important innovation that we were able to account
270 for this effect. Most developmental cross-cultural studies do not even question the
271 portability of their measurement instruments. Importantly, the key result that the
272 processing signatures were seen in all cultural settings, is immune to this finding. The
273 potential that lies in the otherwise precise individual-level measurement that our task
274 achieves is largely unexploited. The questionnaire items only offer a very coarse picture
275 into children’s actual lived experiences. Future work could increase the resolution with
276 which everyday experiences in children from diverse communities are recorded to compare
277 the drivers behind social-cognitive development as we observe it. Recent work in the field
278 of language acquisition has shown how technological innovations allowed for direct
279 recording of social interactions across communities which can be used to close this
280 explanatory gap^{60,61}.

281 In sum, our work pioneers an approach that introduces computational modeling and
282 precise individual-level measurement to the cross-cultural study of cognitive development.
283 This approach allowed us to test for universals in the human cognitive architecture rather
284 than just overt behavior. As such, it can serve as a blueprint for future research on a broad
285 spectrum of cognitive abilities and offers a much-needed empirical foundation for theories
286 on the nature of the human mind. Children from diverse cultures deploy similar cognitive
287 processes in interpreting gaze, pointing to a universal foundation of basic social cognition,
288 which is refined during development.

289 Methods

290 A more detailed description of the materials and models can be found in the
291 supplemental material. The experimental procedure and analysis plan were pre-registered
292 (<https://osf.io/tdsvc>). We report on deviations from the pre-registered plan in the
293 supplementary material. The task itself, including all the versions used in the study, can be
294 accessed via the following website: <https://ccp-odc.eva.mpg.de/tango-cc/>. Data, model
295 and analysis scripts can be found in an online repository
296 (<https://github.com/ccp-eva/gafo-cc-analysis>).

297 Participants

298 A total of 1377 children between 2.38 and 10.95 provided data for the study. Children
299 lived in 17 different communities, located in 14 different countries. Table 1 gives the
300 sample size per community together with some basic demographic information. The
301 recruitment strategy for each community is reported in the respective site descriptions. For
302 some children, the exact birthday was unknown. In such cases, we set the birthday to the
303 30th of June of the year that would make them fall into the reported age category.

304 Data from children was only included in the study when they contributed at least

305 four valid test trials. We also excluded the data from children with a diagnosed
306 developmental disorder. In sum, in addition to the sample size reported above, 74
307 additional children participated in the study but did not contribute data. The main
308 reasons for exclusion were: contribution of less than four valid test trials, technical failures,
309 and missing or implausible demographic information (e.g., when the number of children
310 living in the household was reported to be larger than the household itself or when the
311 number of children reported to live in the household equaled the number of children
312 younger than the child being tested). We did not exclude any participants for performance
313 reasons. A detailed description of each data collection site and the way children were
314 recruited can be found in the supplemental material.

315 **Setup and Procedure**

316 The task was implemented as a browser-based interactive picture book using HTML
317 and JavaScript. Participants saw animated agents on a touch screen device, listened to
318 pre-recorded audio instructions and responded by touching the screen. In all communities,
319 a research assistant, fluent in the local language(s), guided the child through the task.

320 Figure 1B shows a screenshot from the task. The task was introduced verbally by the
321 assistant as the balloon game in which the participant would play with other children to
322 find a balloon. On each trial, participants saw an agent located in a window in the center
323 of the screen. A balloon fell down from its starting position just below the agent. The
324 agent's gaze followed the trajectory of the balloon. That is, the pupils and the iris were
325 programmed to align with the center of the balloon. Once the balloon had landed on the
326 ground, the agent was instructed to locate it, that is, to touch the location on the screen
327 where they thought the balloon was. On each trial, we recorded the exact x-coordinate of
328 the participant's touch.

329 There were two types of familiarization trials. In fam1 trials, the balloon fell down

330 and landed in plain sight. Participants simply had to touch the visible balloon. In fam2
331 trials, the trajectory of the balloon was visible but it landed behind a small barrier (a
332 hedge - see Figure 1B). Thus, participants needed to touch the hedge where they saw the
333 balloon land. Next came test trials. Here, the barrier moved up and covered the balloon's
334 trajectory. That is, participants only saw the agent's eyes move, but not the balloon. They
335 had to infer the location of the balloon based on the agent's gaze direction. During fam1,
336 fam2 and the first test trial, children heard voice overs commenting what happened on the
337 screen. Critically, the agent was described as wanting to help the child and always looking
338 at the balloon.

339 Children completed one fam1 trial, two fam2 trials and 16 test trials. We excluded
340 the first test trial from the analysis because of the voice-over. Thus, 15 test trials were used
341 in the analysis below.

342 Each child saw eight different agents, four male, four female. The agent changed from
343 trial to trial, with alternating genders. A coin toss before the first trial decided whether the
344 first agent was male or female. The order in which agents were shown was randomized with
345 the constraint that all agents had to be shown once until an agent was shown again. The
346 color of the balloon also changed from trial to trial in a random order, also with the
347 constraint that all colors appeared once before any one was repeated.

348 The location (x-coordinate) where the balloon landed was determined in the following
349 way: The screen was divided in ten equally sized bins. On each trial, one of the bins was
350 randomly selected and the exact x-coordinate was randomly chosen within that bin.
351 Constraints were that the balloon landed in each bin equally often and the same bin
352 appeared no more than twice in a row.

353 All children were tested with a touchscreen device with a size between 11 and 13 inch
354 equipped with a webcam. The data was either stored locally or sent to a server. In
355 addition to the behavioral data, we stored the webcam recording of the session for

356 verification purposes. Culture-specific adaptations were made by changing the visuals and
357 the audio instructions (see supplementary material for details).

358 **Analysis**

359 We used Bayesian Regression models fit in R⁶² using the package **brms**⁶³ for all
360 analyses except the cognitive models. We used the default priors built in to **brms**. The
361 dependent variable in all regression models was imprecision, that is, the absolute distance
362 between the true location of the balloon (x-coordinate of its center) and the location where
363 the participant touched the screen. We used a Log-normal distribution to model the data
364 because the natural lower bound for imprecision is zero and the data was right skewed with
365 a long tail. Numeric predictors that entered the models were scaled to have a mean of zero
366 and a standard deviation of 1.

367 To analyse cross-cultural variation in performance, we used a cross-validation
368 procedure^{see e.g., 41}. In the supplemental material we give a detailed justification of this
369 approach. For each cultural setting, we randomly sampled a data set that was 5/6 the size
370 of the full data set (training data). Then, we fit the model to this training data and used
371 the estimated model parameters to predict the remaining 1/6 of the data (testing data).
372 We then compared the model predictions from the different models by computing the mean
373 difference between the true and predicted imprecision, over all trials in the testing data set.
374 We repeated the cross-validation procedure 100 times and computed the percentage of
375 cases in which one model outperformed the other. We compared three models: a null
376 model assuming no systematic community-level variation, a model assuming variation
377 between communities and a model assuming variation between communities and in
378 developmental trajectories (see supplemental material for model equations).

379 To evaluate the processing signature that trials in which the balloon lands further
380 away from the center lead to larger imprecision, we fit a model predicting imprecision by

381 age and target centrality (distance of the landing position from the center in pixel) with
 382 random intercepts for participant and cultural setting and random slopes for target
 383 centrality within participant and cultural setting (**brms** notation: `age +`
 384 `target_centrality + (target_centrality | participant) + (age +`
 385 `target_centrality | culture)`).

386 **Cognitive model**

387 The focal vector-based gaze estimation model has been described in detail in³⁷. In
 388 brief, it inversely models the process generating touches on the screen based on observed
 389 eye movements. Formally, the model is defined as:

$$P(\theta|x_c, \alpha_l, \alpha_r) \propto P(x_c|\alpha_l, \alpha_r, \theta)P(\theta) \quad (1)$$

390 Here, θ represents an individual's cognitive ability to locate the focus of the agent's
 391 attention, x_c represents the touched coordinate, and α_l and α_r correspond to the left and
 392 right pupil angles (each defined as the angle between a line connecting the center of the eye
 393 to the pupil and a line extended vertically downward from the center of the eye).

394 The basic assumption in this model is that participants touch on the screen location
 395 where they think the agent is looking. The true eye angles (α_l and α_r) are not directly
 396 observable and are estimated with noise, yielding $\hat{\alpha}_l$ and $\hat{\alpha}_r$.

397 Each touch x_c implies a “matched pair” of estimated pupil angles $\hat{\alpha}_l$ and $\hat{\alpha}_r$, with the
 398 constraint that the lines extended along those two angles meet at the precise location of
 399 where the target is believed to be. As a consequence, we can rewrite the likelihood function
 400 of the model as:

$$P(x_c|\alpha_l, \alpha_r, \theta) \propto P(\hat{\alpha}_l, \hat{\alpha}_r|\alpha_l, \alpha_r, \theta)P(x_c) \quad (2)$$

⁴⁰¹ $P(x_c)$ is a prior over potential target locations. Because the target was last visible in
⁴⁰² the screen and because the agent was located in the center, we assumed that participants
⁴⁰³ have an a priori expectation that the target will land close to the middle. We estimated the
⁴⁰⁴ strength of this center bias (i.e., the standard deviation of a Normal distribution around
⁴⁰⁵ the screen center) based on the data: $P(x_c) \sim \mathcal{N}(960, \sigma^p)$.

⁴⁰⁶ The primary inferential task for participants is therefore to estimate the pupil angles
⁴⁰⁷ ($\hat{\alpha}_l$ and $\hat{\alpha}_r$), i.e., to sample from the term $P(\hat{\alpha}_l, \hat{\alpha}_r | \alpha_l, \alpha_r, \theta)$. Here, we assumed that the
⁴⁰⁸ pair of estimated pupil angles were sampled from a probability distribution which is the
⁴⁰⁹ product of two Normal distributions of equal variance, σ_v , centered on the true pupil angles:

$$P(\hat{\alpha}_l, \hat{\alpha}_r | \alpha_l, \alpha_r, \theta) \propto \phi(\hat{\alpha}_l; \alpha_l, \sigma_v) \phi(\hat{\alpha}_r; \alpha_r, \sigma_v), \quad (3)$$

⁴¹⁰ Here, σ_v determines the level of accuracy with which participants estimated the pupil
⁴¹¹ angles, and it is thus the component of the model that defines θ . Smaller values of σ_v result
⁴¹² in a narrow distribution around the pupil angle, making touches far away from the target
⁴¹³ less likely. Conversely, larger values for σ_v lead to a wider distribution, making touches far
⁴¹⁴ away from the target more likely. To circle back to the analogy introduced above, σ_v
⁴¹⁵ corresponds to the width of the light beam. Thus, the goal of the model was to estimate
⁴¹⁶ participant-specific values for σ_v : σ_{v_i} . For more details on how σ_{v_i} was estimated, see the
⁴¹⁷ supplementary material.

⁴¹⁸ To summarize, the model assumes that participant's touches are generated by a
⁴¹⁹ process that relies on noisy estimates of the agent's gaze direction. The precision, with
⁴²⁰ which the gaze direction is estimated, varies between participants and increases with
⁴²¹ development.

⁴²² The two alternative models assume that participants ignore the agent's gaze
⁴²³ completely, instead they are assumed to follow simple heuristics. According to the center
⁴²⁴ bias model, they always try to touch in the center of the screen: $P(x_c) \sim \mathcal{N}(960, 160)$. (960

425 is the x-coordinate of the center and 160 is the width of the balloon). According to the
426 random guessing model, they randomly touch coordinates on the screen:
427 $P(x_c) \sim \mathcal{U}(0, 1920)$.

428 All models were run separately for each cultural setting. The code to run the models
429 can be found in the associated online repository. We also refer to this source for
430 information on the prior distributions for all model parameters.

431 The cognitive models were implemented in the probabilistic programming language
432 `webppl`⁶⁴. We compared models based on the marginal likelihood of the data for each
433 model, which represents the likelihood of the data while averaging over the prior
434 distribution on parameters. The pair-wise ratio of marginal likelihoods for two models is
435 known as the Bayes Factor. Bayes Factors are a quantitative measure of the predictive
436 quality of a model, taking into account the possible values of the model parameters
437 weighted by their prior probabilities. The incorporation of the prior distribution over
438 parameters in the averaging process implicitly considers model complexity: models with
439 more parameters typically exhibit broader prior distributions over parameter values and
440 broader prior distribution can attenuate the potential gains in predictive accuracy that a
441 model with more parameters might otherwise achieve⁶⁵.

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