

# JUAN PEDRO RONCONI

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## CURRENT APPOINTMENTS

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Assistant Professor School of Business and Economics, Universidad de los Andes, Chile	2023 – present
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## EDUCATION

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Ph.D. in Economics Brown University, US	2017 – 2023
Master in Economics and Finance CEMFI, Spain	2015 – 2017
B.A. in Economics ( <i>cum laude</i> ) Universidad de San Andrés, Argentina	2008 – 2011

## RESEARCH PAPERS

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Nudges, Managerial Planning, and Small Firm Performance: Evidence from Online Commerce	2024
Nation-Building Through Military Service with <a href="#">Diego Ramos-Toro</a> — <i>Revise and Resubmit</i> at Journal of the European Economic Association	2023
Divided for Good: Football Rivalries and Social Cohesion in Latin America <i>Graduate Student Bravo Working Paper 2022-003</i>	2022
Narratives, Social Image, and Entrepreneurship in Developing Countries with <a href="#">Pablo Balán</a>	in progress
Social Mobility and Military Service: Lessons from Argentina with <a href="#">Diego Ramos-Toro</a>	in progress

## RESEARCH GRANTS

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Publication Accelerator Grant (\$5,000; PI) <i>The Institute for Humane Studies, George Mason University, US</i>	2022
PDBF Research Fund Award (\$2,500; PI) <i>Department of Economics, Brown University, US</i>	2022
Sarmiento Research Award (\$2,000; PI) <i>Center for Latin American and Caribbean Studies, Brown University, US</i>	2022
Hazeltine Entrepreneurial Research Fellowship (\$4,300; PI) <i>BEO/Nelson Center for Entrepreneurship, Brown University, US</i>	2021
Summer Research Grants (\$2,100 agg.; PI) <i>The Watson Institute for International and Public Affairs, Brown University, US</i>	2020, 2021

## TEACHING

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### Instructor

Incentives and Productivity (Personnel Economics) <i>Universidad de los Andes, Chile</i>	2024
Behavioral Game Theory <i>Brown University – Summer Pre-College Program</i>	Summers of 2019, 2020, 2021, 2022
Applied Econometrics (half course; remote) <i>IAE Business School, Argentina</i>	Fall 2021

### Teaching Assistant

*All at Brown University's Department of Economics*

Applied Research Methods ( <i>Instructor: Lorenzo Lagos</i> )	Spring 2022, Spring 2023
Applied Research Methods ( <i>Instructor: Anna Aizer</i> )	Fall 2021, Fall 2022
Applied Research Methods ( <i>Instructor: Jesse Bruhn</i> )	Spring 2021
Applied Research Methods ( <i>Instructor: Neil Thakral</i> )	Fall 2020
Intermediate Microeconomics ( <i>Instructor: Rajiv Vohra</i> )	Spring 2020
Designing Internet Marketplaces ( <i>Instructor: Bobby Pakzad-Hurson</i> )	Fall 2019
Graduate Macroeconomics I (Growth) ( <i>Instructors: Oded Galor and David Weil</i> )	Fall 2018

## CONFERENCES AND SEMINARS

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(\*) *scheduled*; ( + ) *coauthor (selected)*

**2024:** ASREC Conference; Universidad de San Andrés; NBER Spring Meetings: Diversity, Identity, and Nation Building Meeting<sup>+</sup>; Ridge LACEA-EHN Workshop on Historical Development; Ridge LACEA-BRAIN Workshop; NOVAFRICA Conference\*; European Economic Association Meeting\*; European Meeting of the Econometric Society\*; Universidad de Montevideo\*

**2023:** Universidad de Chile; Universidad de Los Andes, Chile; Universidad de Navarra & NCID; Compass Lexecon Madrid; ITAM Business School; ASREC Harvard Conference<sup>+</sup>

**2022:** BEO/Nelson Center for Entrepreneurship, Brown U.; VEAEBES; ASREC Europe Conference; NEUDC Conference; PhD-EVS; Asociación Argentina de Economía Política; Ridge Forum – Towards Sustainable Growth

**2021:** Brown-MIT Development Workshop

## FELLOWSHIPS AND HONORS

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Fernando Henrique Cardoso LLD'04 Graduate Fellowship in the Social Sciences <i>Brown University, US</i>	2022
Graduate School Fellowship <i>Brown University, US</i>	2017-2023
Graduate School Fellowship <i>CEMFI, Spain</i>	2015-2017
Fellowship for Undergraduate Studies <i>Universidad de San Andrés, Argentina</i>	2008-2011

## PAST APPOINTMENTS

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Economist <i>Nicolás Dujovne &amp; Asociados, Argentina</i>	2013-2015
Analyst <i>Compass Lexecon, Argentina</i>	2012-2013