

# JUAN PEDRO RONCONI

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## BROWN UNIVERSITY

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## References

Professor **Andrew Foster**  
Department of Economics  
Brown University  
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Professor **Stelios Michalopoulos**  
Department of Economics  
Brown University  
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Professor **Rafael La Porta**  
Department of Economics  
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Professor **Pedro Dal Bó**  
Department of Economics  
Brown University  
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## EDUCATION

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Ph.D. in Economics Brown University, US <i>Expected graduation: May 2023</i>	2017 –present
Master in Economics and Finance CEMFI, Spain	2015 –2017
B.A. in Economics ( <i>cum laude</i> ) Universidad de San Andrés, Argentina	2008 –2011

## FIELDS

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Primary fields: Development Economics; Political Economy  
Secondary field: Entrepreneurship

## JOB MARKET PAPER

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### **Nation-Building Through Military Service**

with *Diego Ramos-Toro*

This paper studies the role of compulsory military service in the process of nation-building. We exploit random variation from a yearly lottery in Argentina that determined who was conscripted during the 20th century, combined with survey data we collected. We find that serving in the military leads to stronger national identity and openness to fellow countrymen several decades after serving. We document complementary mechanisms that explain these patterns: First, text analysis of answers to an open-ended question suggests that social integration and national attachment were actively inculcated during service. The relevance of this channel is corroborated by the fact that former conscripts tend to persistently align with the ideology of the government under which they served. Second, exposure to diverse peers and developing a more diverse social network reinforce the baseline patterns. We find no evidence that these results materialize through other mechanisms such as conflict exposure, labor market outcomes, religiosity, or family formation. Taken together, these results show that conscription effectively contributed to the process of nation-building.

## WORKING PAPERS AND WORK IN PROGRESS

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Divided for Good: Football Rivalries and Social Cohesion in Latin America Graduate Student Bravo Working Paper 2022-003	2022
Narratives and Entrepreneurship with <i>Pablo Balán</i>	in progress
Social Mobility and Military Service: Lessons from Argentina with <i>Diego Ramos-Toro</i>	in progress
Online Entrepreneurs: Testing Cheap and Scalable Interventions to Improve Performance	in progress

## RESEARCH GRANTS

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Publication Accelerator Grant (\$5,000; PI) <i>The Institute for Humane Studies, George Mason University, US</i>	2022
PDBF Research Fund Award (\$2,500; PI) <i>Department of Economics, Brown University, US</i>	2022
Sarmiento Research Award (\$2,000; PI) <i>Center for Latin American and Caribbean Studies, Brown University, US</i>	2022
Hazeltine Entrepreneurial Research Fellowship (\$4,300; PI) <i>BEO/Nelson Center for Entrepreneurship, Brown University, US</i>	2021
Summer Research Grants (\$2,100 agg.; PI) <i>The Watson Institute for International and Public Affairs, Brown University, US</i>	2020, 2021

## FELLOWSHIPS AND HONORS

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Fernando Henrique Cardoso LLD'04 Graduate Fellowship in the Social Sciences <i>Brown University, US</i>	2022
Graduate School Fellowship <i>Brown University, US</i>	2017-2023
Graduate School Fellowship <i>CEMFI, Spain</i>	2015-2017

## TEACHING

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### Instructor

Behavioral Game Theory <i>Brown University's Summer Pre-College Program</i>	Summers of 2019, 2020, 2021, 2022
Graduate Applied Econometrics (half course) <i>IAE Business School's Ph.D. in Management Program</i>	Fall 2021

### Teaching Assistant

*All at Brown University's Department of Economics*

Applied Research Methods ( <i>Instructor: Anna Aizer</i> )	Fall 2021, Fall 2022
Applied Research Methods ( <i>Instructor: Lorenzo Lagos</i> )	Spring 2022
Applied Research Methods ( <i>Instructor: Jesse Bruhn</i> )	Spring 2021
Applied Research Methods ( <i>Instructor: Neil Thakral</i> )	Fall 2020
Intermediate Microeconomics ( <i>Instructor: Rajiv Vohra</i> )	Spring 2020
Designing Internet Marketplaces ( <i>Instructor: Bobby Pakzad-Hurson</i> )	Fall 2019
Graduate Macroeconomics I (Growth) ( <i>Instructors: Oded Galor and David Weil</i> )	Fall 2018

## CONFERENCE AND SEMINAR PRESENTATIONS

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*\*=scheduled*

**2022:** BEO/Nelson Center for Entrepreneurship (Brown); VEAEBES; ASREC Europe Conference; NEUDC Conference\*; PhD-EVS\*; AAEP\*; Ridge “Towards Sustainable Growth”\*

**2021:** Brown-MIT Development Workshop

## RESEARCH EXPERIENCE AND OTHER EMPLOYMENT

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Research Assistant for Brian Knight <i>Department of Economics, Brown University, US</i>	Spring 2019
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Research Assistant for Diego Puga and Samuel Bentolila <i>CEMFI, Spain</i>	Summer 2016
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Economist <i>Nicolás Dujovne &amp; Asociados, Argentina</i>	2013-2015
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Analyst <i>Compass Lerecon, Argentina</i>	2012-2013
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## OTHER

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**Languages:** Spanish (native), English (fluent), French (basic)

**Citizenship:** Argentine, Italian

**Software:** Stata, Python, Qualtrics, LaTeX