

BROWN UNIVERSITY

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References

Professor **Andrew Foster**
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Professor **Rafael La Porta**
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Professor **Pedro Dal Bó**
Department of Economics
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EDUCATION

Ph.D. in Economics Brown University, US <i>Expected graduation: May 2023</i>	2017 –present
Master in Economics and Finance CEMFI, Spain	2015 –2017
B.A. in Economics (<i>cum laude</i>) Universidad de San Andrés, Argentina	2008 –2011

FIELDS

Primary fields: Development Economics; Political Economy
Secondary field: Entrepreneurship

JOB MARKET PAPER

Nation-Building Through Military Service

with *Diego Ramos-Toro*

This paper studies the role of conscription (compulsory military service) in the process of nation-building. We exploit random variation from a yearly lottery in Argentina, which determined who was conscripted over the twentieth century. Survey data of nearly 3,100 men from 29 cohorts reveal that, relative to those who were not enlisted, conscripted men exhibit long-run stronger national identity and openness to fellow countrymen. On the other hand, we find no impact on civic values, such as voting. The composition of participants' social networks and heterogeneous effects arising from differential exposure to peer-diversity during the military suggest that bonding with out-groups partly explains the effects, though not completely. Text analysis of an open-ended question suggests that social integration and nationalism were actively instilled during service. Taken together, these results show that conscription was an effective tool for nation-building, operating through the direct inculcation of values and reinforced by the exposure of individuals to out-groups from within the country.

WORKING PAPERS AND WORK IN PROGRESS

Divided for Good: Football Rivalries and Social Cohesion in Latin America Graduate Student Bravo Working Paper 2022-003	2022
Narratives and Entrepreneurship with <i>Pablo Balán</i>	in progress
Military Service and Upward Social Mobility: Lessons from Argentina with <i>Diego Ramos-Toro</i>	in progress
Online Entrepreneurs: Testing Cheap and Scalable Interventions to Improve Performance	in progress

RESEARCH GRANTS

Publication Accelerator Grant (\$5,000; PI) <i>The Institute for Humane Studies, George Mason University, US</i>	2022
PDBF Research Fund Award (\$2,500; PI) <i>Department of Economics, Brown University, US</i>	2022
Sarmiento Research Award (\$2,000; PI) <i>Center for Latin American and Caribbean Studies, Brown University, US</i>	2022
Hazeltine Entrepreneurial Research Fellowship (\$4,300; PI) <i>BEO/Nelson Center for Entrepreneurship, Brown University, US</i>	2021
Summer Research Grants (\$2,100 agg.; PI) <i>The Watson Institute for International and Public Affairs, Brown University, US</i>	2020, 2021

FELLOWSHIPS AND HONORS

Fernando Henrique Cardoso LLD'04 Graduate Fellowship in the Social Sciences <i>Brown University, US</i>	2022
Graduate School Fellowship <i>Brown University, US</i>	2017-2023
Graduate School Fellowship <i>CEMFI, Spain</i>	2015-2017

TEACHING

Instructor

Behavioral Game Theory <i>Brown University's Summer Pre-College Program</i>	Summers of 2019, 2020, 2021, 2022
Graduate Applied Econometrics (half course) <i>IAE Business School's Ph.D. in Management Program</i>	Fall 2021

Teaching Assistant

All at Brown University's Department of Economics

Applied Research Methods (<i>Instructor: Anna Aizer</i>)	Fall 2021, Fall 2022
Applied Research Methods (<i>Instructor: Lorenzo Lagos</i>)	Spring 2022
Applied Research Methods (<i>Instructor: Jesse Bruhn</i>)	Spring 2021
Applied Research Methods (<i>Instructor: Neil Thakral</i>)	Fall 2020
Intermediate Microeconomics (<i>Instructor: Rajiv Vohra</i>)	Spring 2020
Designing Internet Marketplaces (<i>Instructor: Bobby Pakzad-Hurson</i>)	Fall 2019
Graduate Macroeconomics I (Growth) (<i>Instructors: Oded Galor and David Weil</i>)	Fall 2018

CONFERENCE AND SEMINAR PRESENTATIONS

**=scheduled*

2022: BEO/Nelson Center for Entrepreneurship (Brown); VEAEBES; ASREC Europe Conference*; NEUDC Conference*; PhD-EVS*

2021: Brown-MIT Development Workshop

RESEARCH EXPERIENCE AND OTHER EMPLOYMENT

Research Assistant for Brian Knight <i>Department of Economics, Brown University, US</i>	Spring 2019
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Research Assistant for Diego Puga and Samuel Bentolila <i>CEMFI, Spain</i>	Summer 2016
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Economist <i>Nicolás Dujovne & Asociados, Argentina</i>	2013-2015
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Analyst <i>Compass Lerecon, Argentina</i>	2012-2013
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OTHER

Languages: Spanish (native), English (fluent), French (basic)

Citizenship: Argentine, Italian

Software: Stata, Python, Qualtrics, LaTeX