# JUAN PEDRO RONCONI

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# CURRENT APPOINTMENTS

Assistant Professor School of Business and Economics, Universidad de los Andes, Chile	2023 –present
EDUCATION	
Ph.D. in Economics Brown University, US	2017 - 2023
Master in Economics and Finance CEMFI, Spain	2015 - 2017
B.A. in Economics (cum laude) Universidad de San Andrés, Argentina	2008 - 2011
Research Papers	
Nudges, Managerial Planning, and Small Firm Performance: Evidence from Online Commerce	2024
Nation-Building Through Military Service with Diego Ramos-Toro — Revise and Resubmit at Journal of the European Economic Association	2023
Divided for Good: Football Rivalries and Social Cohesion in Latin America Graduate Student Bravo Working Paper 2022-003	2022
Narratives, Social Image, and Entrepreneurship in Developing Countries with Pablo Balán	in progress
Social Mobility and Military Service: Lessons from Argentina with Diego Ramos-Toro	in progress
Research Grants	
Publication Accelerator Grant (\$5,000; PI)  The Institute for Humane Studies, George Mason University, US	2022
PDBF Research Fund Award (\$2,500; PI)  Department of Economics, Brown University, US	2022
Sarmiento Research Award (\$2,000; PI)  Center for Latin American and Caribbean Studies, Brown University, US	2022
Hazeltine Entrepreneurial Research Fellowship (\$4,300; PI) BEO/Nelson Center for Entrepreneurship, Brown University, US	2021
Summer Research Grants (\$2,100 agg.; PI) The Watson Institute for International and Public Affairs, Brown University, US	2020, 2021

### Teaching

#### Instructor

Incentives and Productivity (Personnel Economics)

Universidad de los Andes, Chile

Behavioral Game Theory

Brown University - Summer Pre-College Program

Applied Econometrics (half course; remote)

IAE Business School, Argentina

Fall 2021

Summers of 2019, 2020, 2021, 2022

2024

#### Teaching Assistant

All at Brown University's Department of Economics

Applied Research Methods (Instructor: Lorenzo Lagos) Spring 2022, Spring 2023

Fall 2021, Fall 2022 Applied Research Methods (Instructor: Anna Aizer)

Applied Research Methods (Instructor: Jesse Bruhn) Spring 2021

Applied Research Methods (Instructor: Neil Thakral) Fall 2020

Intermediate Microeconomics (Instructor: Rajiv Vohra) Spring 2020

Designing Internet Marketplaces (Instructor: Bobby Pakzad-Hurson) Fall 2019

Graduate Macroeconomics I (Growth) (Instructors: Oded Galor and David Weil) Fall 2018

## Conferences and Seminars

(\*) scheduled; ( +) coauthor (selected)

2024: ASREC Conference; Universidad de San Andrés; NBER Spring Meetings: Diversity, Identity, and Nation Building Meeting<sup>+</sup>; Ridge LACEA-EHN Workshop on Historical Development; Ridge LACEA-BRAIN Workshop; NOVAFRICA Conference\*; European Economic Association Meeting\*; European Meeting of the Econometric Society\*; Universidad de Montevideo\*

2023: Universidad de Chile; Universidad de Los Andes, Chile; Universidad de Navarra & NCID; Compass Lexecon Madrid; ITAM Business School; ASREC Harvard Conference<sup>+</sup>

2022: BEO/Nelson Center for Entrepreneurship, Brown U.; VEAEBES; ASREC Europe Conference; NEUDC Conference; PhD-EVS; Asociación Argentina de Economía Política; Ridge Forum – Towards Sustainable Growth

2021: Brown-MIT Development Workshop

# Fellowships and Honors

Fernando Henrique Cardoso LLD'04 Graduate Fellowship in the Social Sciences	
Brown University US	

Graduate School Fellowship 2017-2023

Brown University, US

2015-2017 Graduate School Fellowship

CEMFI, Spain

Fellowship for Undergraduate Studies 2008-2011

Universidad de San Andrés, Argentina

#### Past Appointments

Economist 2013-2015

Nicolás Dujovne & Asociados, Argentina

2012-2013 Analyst

Compass Lexecon, Argentina

2022