

# JUAN PEDRO RONCONI

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## CURRENT APPOINTMENT

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Assistant Professor School of Business and Economics, Universidad de los Andes, Chile	2023–present
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## EDUCATION

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Ph.D. in Economics Brown University, US	2017–2023
Master in Economics and Finance CEMFI, Spain	2015–2017
B.A. in Economics ( <i>cum laude</i> ) Universidad de San Andrés, Argentina	2008–2011

## RESEARCH PAPERS

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Nation-Building Through Military Service (with <a href="#">Diego Ramos-Toro</a> ) <i>Revise and Resubmit</i> at Journal of the European Economic Association	2025
Nudges, Managerial Planning, and Small Firm Performance: Evidence from Online Commerce	2024
Divided for Good: Football Rivalries and Social Cohesion in Latin America	2024
Narratives and Market Exchange in Developing Countries (with <a href="#">Pablo Balán</a> )	in progress
Moving Up The Ranks: Conscription and Intergenerational Mobility (with <a href="#">Diego Ramos-Toro</a> )	in progress

## RESEARCH GRANTS

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Fondecyt Iniciación (PI) <i>Agencia Nacional de Investigación y Desarrollo, Chile</i>	2025–2027
FAI Iniciación (\$5,000; PI) <i>Universidad de los Andes, Chile</i>	2024
Humane Studies Fellowship Grant (\$5,000; PI) <i>The Institute for Humane Studies, George Mason University, US</i>	2022
PDBF Research Fund Award (\$2,500; PI) <i>Department of Economics, Brown University, US</i>	2022
Sarmiento Research Award (\$2,000; PI) <i>Center for Latin American and Caribbean Studies, Brown University, US</i>	2022
Hazeltine Entrepreneurial Research Fellowship (\$4,300; PI) <i>BEO/Nelson Center for Entrepreneurship, Brown University, US</i>	2021
Summer Research Grants (\$2,100; PI) <i>The Watson Institute for International and Public Affairs, Brown University, US</i>	2020, 2021

## PROFESSIONAL ACTIVITIES

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**Referee:** American Economic Journal: Economic Policy; Journal of Development Economics; Journal of Applied Economics

**Seminar Organizer:** Weekly seminar at Universidad de los Andes, Chile during 2024

**Master's Thesis Evaluation Committee:** Universidad de Los Andes, Chile (x2); Universidad de San Andrés (x3)

## TEACHING

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### Main Instructor

Incentives and Productivity (Topics in Personnel Economics) <i>Universidad de los Andes, Chile</i>	2024–2025
Behavioral Game Theory <i>Brown University — Summer Pre-College Program</i>	Summers of 2019–2022
Applied Econometrics (half course; remote) <i>IAE Business School, Argentina</i>	Fall 2021

### Teaching Assistant

*All at Brown University, Department of Economics*

Applied Research Methods	Fall 2020–Spring 2023
Intermediate Microeconomics	Spring 2020
Designing Internet Marketplaces	Fall 2019
Graduate Macroeconomics I (Economic Growth)	Fall 2018

## CONFERENCES AND SEMINARS

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(\*) *scheduled*; ( + ) *coauthor (selected)*

**2025:** PUC-Chile\*; Universidad Diego Portales\*

**2024:** ASREC Conference (Chapman); Universidad de San Andrés; NBER Spring Meetings: Diversity, Identity, and Nation Building<sup>+</sup>; Ridge LACEA-EHN Workshop on Historical Development and Ridge LACEA-BRAIN Workshop (PUC-Chile); NO-VAFRICA Conference; European Economic Association Meeting; European Meeting of the Econometric Society; Universidad de Montevideo; LIFT-IPA-CEGA (Berkeley Haas); Workshop on Policy Evaluation (DII-UChile); Conference on Field Experiments in Strategy (INSEAD); Empirical Management Conference (Harvard Business School)

**2023:** Universidad de Chile; Universidad de Los Andes, Chile; Universidad de Navarra & NCID; Compass Lexecon Madrid; ITAM Business School; ASREC (Harvard)<sup>+</sup>

**2022:** BEO/Nelson Center for Entrepreneurship (Brown); VEAEBES; ASREC Europe; NEUDC (Yale); PhD-EVS; Asociación Argentina de Economía Política; Ridge Workshop Towards Sustainable Growth (UniAndes)

**2021:** Brown-MIT Development Workshop

## AWARDS AND HONORS

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Fernando Henrique Cardoso LLD'04 Graduate Fellowship in the Social Sciences <i>Brown University, US</i>	2022
Graduate School Fellowship <i>Brown University, US</i>	2017–2023
Graduate School Fellowship <i>CEMFI, Spain</i>	2015–2017
Fellowship for Undergraduate Studies <i>Universidad de San Andrés, Argentina</i>	2008–2011

## PAST APPOINTMENTS

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Economist <i>Nicolás Dujovne &amp; Asociados, Argentina</i>	2013–2015
Analyst <i>Compass Lexecon, Argentina</i>	2012–2013