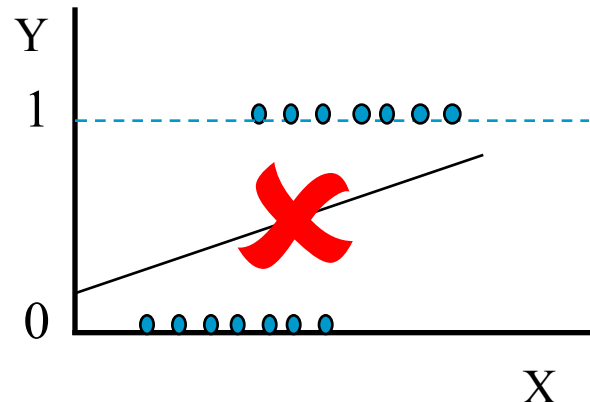


# Binomial Logistic Models

# Why not Linear Regression?

- Dependent variable is **categorical**, transformed to **binary** (e.g., 0 – no sale; 1 – sale)
- **OLS** will fit a line that **minimizes** the **SSE**. In the example below we see that higher values of X are more closely associated with a 1 than a 0, and vice versa.
- But the predicted values will be some **fraction** between 0 and 1, which is not very useful because the response can only be 0 or 1
- It is more useful to **transform** (using the **Logistic** function) the outcome variable into a **continuous** value and then use OLS

Can't fit an OLS regression line on this data without some transformation !!



# What Are the Odds? Illustration

	Marketing Campaign		
Outcome	A	B	Total
No Sale (0)	2,820 (2,800)	4,180 (4,200)	7,000
Sale (1)	1,180 (1,200)	1,820 (1,800)	3,000
<b>Total</b>	<b>4,000</b>	<b>6,000</b>	<b>10,000</b>

Success/Failure	0.4 / 1	0.4 / 1	3 / 7
Chi <sup>2</sup>			0.79
p-value			0.794

**Campaign has no effect**

(Expected by chance if sales are totally independent from the campaign)

	Marketing Campaign		
Outcome	A	B	Total
No Sale (0)	2,100 (2,800)	4,900 (4,200)	7,000
Sale (1)	1,900 (1,200)	1,100 (1,800)	3,000
<b>Total</b>	<b>4,000</b>	<b>6,000</b>	<b>10,000</b>

Success/Failure	0.9 / 1	0.2 / 1	3 / 7
Chi <sup>2</sup>			972.22
p-value			<0.001

**Campaign has effect**

- What if you have **predictors other** than marketing campaign?
  - What if you have **continuous** variable predictors?
- Need a Binary **Logistic Regression**

# Link Functions and the GLM

- A **link function** is a transformation applied to the outcome variable
- Link functions are important in predictive models to transform the outcome variable when it does not follow a normal distribution.
- For example, in a model  $\text{Log}(y) = \beta_0 + \beta_1 X + \beta_1 X + \dots + \varepsilon$  the link function is “**Log**”
- In **binomial logistic** regression, the link function is the “**Logit**” function, which we discuss in the next slide
- We fit **Logit** models with the “**Generalized Linear Model**” (GLM)
- The **GLM** is like OLS, but it can estimate any linear model:
  - Y can have **any distribution** other than **normal** (e.g., binomial, poisson, etc.)
  - Y can be transformed with various **link** functions (e.g., log, **logit**, probit)



# Odds, Log Odds and the Logistic Function

- $P_s$  = Probability of an event **success** (e.g., approving a loan)
- $P_f$  = Probability of an event **failure** =  $1 - P_s$  (e.g., declining a loan)
- **Odds** of success =  $\frac{P_s}{P_f} = \frac{P_s}{1 - P_s}$
- **Example:**
  - If the **probability** the Redskins **win** a game is **0.25** or 25%
  - Then the **probability** of **losing** is  $1 - 0.25 = 0.75 = 75\%$
  - The **odds** of winning are  $0.25/0.75 = 0.33 = 1/3$  or **1 to 3**
- The “odds” function is a **curve** and **doesn’t** generally yield a **normal distribution**, so it is customary to **log-transform** the odds
- The **log-odds** function is more linear, thus more suitable for linear regression methods
- This function is called the “**Logistic**” or “**Logit**” function:

$$\text{Logit}(P_s) = \text{Log Odds of Success} = \text{Log}\left(\frac{P_s}{1 - P_s}\right)$$



# The Logistic Regression Model

- The dependent variable  $Y$  can only be  $0$  or  $1$
- The regression model does **NOT** predict  $Y$ , like in **OLS** regressions
- Instead, it predicts the **Log-Odds** of  $Y$  being  $1$  (of **success**)
- Although you can also model the Log-Odds of  $Y$  being  $0$  (of **failure**)

$$\text{Logit}(Y) = \beta_0 + \beta_1(X_1) + \beta_2(X_2) + \beta_3(X_3) + \dots + \varepsilon$$

- $\beta_1$  is the change in the **log odds** of success of  $Y$  (i.e.,  $= 1$ ) when  $X_1$ , increases by  $1$ , keeping  $X_2$ ,  $X_3$ , etc. constant.
- Same interpretation for  $X_2$ ,  $X_3$ , etc.
- If  $X_1$  is binary,  $\beta_1$  is the log odds “change” when  $X_1$  goes from  $0$  to  $1$
- If  $X_1$  is continuous,  $\beta_1$  is the log odds “change” when  $X_1$  increases by  $1$

# Interpretation

For a model:  $\text{Logit}(Y) = \beta_0 + \beta_1(X_1) + \beta_2(X_2) + \beta_3(X_3) + \dots + \varepsilon$

- $Y$  is a **dummy** variable (e.g., non-smoker = 0; smoker = 1)
- If  $X_1$  is a **dummy** variable (e.g., male = 0, female = 1)
  - $\beta_0$  is the **log odds** of  $Y = 1$  when  $X_1 = 0$  (a male smokes)
  - $e^{\beta_0}$  is the **odds** of  $Y = 1$  when  $X_1 = 0$  (a male smokes)
  - $\beta_1$  is the **increase** or decrease in log odds of  $Y = 1$  when  $X_1 = 1$  (female)
  - $e^{\beta_1}$  is how much the odds of  $Y = 1$  **multiply** when  $X_1 = 1$  ( $\uparrow$  if  $>1$ ;  $\downarrow$  if  $<1$ )
  - $\beta_0 + \beta_1$  is the **log odds** of  $Y = 1$  when  $X_1 = 1$  (a female smokes)
  - $e^{(\beta_0 + \beta_1)}$  is the **odds** of  $Y = 1$  when  $X_1 = 1$  (a female smokes)
- If  $X_2$  is a **continuous** variable (e.g. age)
  - $\beta_0$  is the **log odds** of  $Y = 1$  when  $X_2 = 0$  (just born smoker)
  - $e^{\beta_0}$  is the **odds** of  $Y = 1$  when  $X_2 = 0$  (just born smoker)
  - $\beta_2$  is the **increase** in log odds of  $Y = 1$  when  $X_2 \uparrow 1$  (age increases by 1)
  - $e^{\beta_2}$  is how much the odds of  $Y = 1$  **multiply** when  $X_2 \uparrow 1$  ( $\uparrow$  if  $>1$ ;  $\downarrow$  if  $<1$ )

# Useful Pointers

- A probability of success ( $P_s$ ) of **50%** is equivalent to **1 to 1 odds** or a **log odds** of **0** → chance (**flip a coin**)
- If  $\beta = 0$  (i.e., not significant) the predictor doesn't change the odds
- Odds  $< 1$  → Log Odds (-)
  - A (-)  $\beta$  in a logistic regression
  - The **log odds** go **down**
  - The **odds change** by **less** than **1 to 1**
- Odds  $> 1$  → Log Odds (+)
  - A (+)  $\beta$  in a logistic regression
  - The **log odds** go **up**
  - The **odds change** by **more** than **1 to 1**

$P_s$	$P_s\%$ $100 * P_s$	Odds $\frac{P_s}{1 - P_s}$	Log Odds $Ln(Odds)$
0.001	0.1%	0.001	-6.907
0.01	1%	0.010	-4.595
0.1	10%	0.111	-2.197
0.2	20%	0.250	-1.386
0.3	30%	0.429	-0.847
0.4	40%	0.667	-0.405
<b>0.5</b>	<b>50%</b>	<b>1.000</b>	<b>0.000</b>
0.6	60%	1.500	0.405
0.7	70%	2.333	0.847
0.8	80%	4.000	1.386
0.9	90%	9.000	2.197
1.00	100%		





# Binomial Logit: Fit Statistics

- The **glm()** function in **R** reports two important statistics:
  - **Deviance** (2LL)  $\rightarrow -2 * \text{Log Likelihood}$
  - **AIC**  $\rightarrow -2 * \text{Log Likelihood} + 2 * \text{Number of Variables}$
- Confusion Matrix** – Example: predicting stock price change:

$$\text{Error Rate} = \frac{\text{Incorrect}}{\text{Total}} = \frac{457 + 141}{1,250} = 0.48$$

$$\text{Sensitivity} = \frac{\text{True Positives}}{\text{All Positives}} = \frac{145}{602} = 0.24$$

$$\text{Specificity} = \frac{\text{True Negatives}}{\text{All Negatives}} = \frac{507}{648} = 0.78$$

Predicted	Actual		Total
	Down	Up	
Down	145	141	286
Up	457	507	964
Total	602	648	1,250

- Models are often evaluated based on the **analysis goals**: the model above has almost the same **error rate** as flipping a coin (no good); it's very **imprecise** about predicting **positives** (Down) but it does much **better** at predicting **negatives** (Up)

# Tips

`glm()` {stats} → “Generalized Linear Model” function in the {stats} package to fit various types of linear models, including **binary logistic**

`logit.fit=glm(y~x1+x2+etc., data=dataName,  
family=binomial(link="logit"))` → The `family=binomial` attribute fits a binomial model and the `link="logit"` attribute specifies the link transformation function for the dependent variable

`logLik(logit.fit)` → Get the log-likelihood

`-2*logLik(logit.fit)` → Get the residual deviance

`deviance(logit.fit)` → Should yield the same residual deviance

`AIC(logit.fit)` → Akaike Info Criterion = deviance + dimension penalty

`log.odds=(logit.fit)` → Log odd coefficients

`odds=exp(coef(logit.fit))` → Multiplicative change in odds

`prob = odds/(1+odds)` → Probabilities

`confint(logit.fit)` → 95% confidence intervals of Log-Odds coefficients

`exp(confint(logit.fit))` → 95% confidence interval of odds



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