

Why Pre-Process Data?

- Typical problems with the data include: missing values; inconsistent data; outliers; skewed or bi-modal distributions.
- Some times the data is simply not in the appropriate format for the type of analysis to be done.
- Some times the data needed for the analysis needs to be gathered from multiple data sources and joined
- Or the data needs to be scaled, centered or normalized
- Or it needs to be aggregated, summarized, etc.
- Especially when data is not at the "unit of analysis" level
- For example, you may have data on prices and features for individual houses, but you need to analyze housing by counties in the US – i.e., the unit of analysis is the county, not the individual homes → the data needs to be aggregated

TRANSFORMATION 1: Categorical data to dummy variable predictors



The Dummy Variable Trap

- This is a well-known problem when you convert a categorical variable into various "mutually exclusive" dummy variables.
- For example, if you have a categorical variable called "LocationType" and it has one of three possible values (Urban, Suburban and Rural) we can create 3 dummy variables called Urban, Suburban and Rural, respectively.
- If LocType = "Urban" → Urban = 1; 0 otherwise
 If LocType = "Suburban" → Suburban = 1; 0 otherwise
 If LocType = "Rural" → Rural = 1; 0 otherwise
- However, these three dummy variables are **mutually exclusive**, so if Urban = Suburban = 0, then Rural must be 1.
- That is, the value in any of these variables is fully dependent on the other 2
- Including all 3 variables in a regression model will not only violate the assumption of independence, but will also create infinite multicollinearity and infinite standard errors

TRANSFORMATION 2: Polynomials





Polynomials: Intuition

- Polynomial transformations are very useful when the relationship between the X's and Y are suspected to be non-linear
- We cover non-linear models in depth later on, so we will only discuss this briefly here
- Generally, a quadratic model $y = \beta_0 + \beta_1 x + \beta_2 x^2 + \varepsilon$ is the preferred polynomial if the data is **curvilinear** or **with 1 peak/valley**.
- · A cubic model is preferred with 2 peaks/valleys, etc.
- The more wavy the relationship the higher the polynomial
- The problem is that high polynomials are difficult to interpret and they tend to "over-identify" the model and do not generally perform well with new data, especially at both ends of the curve
- **Spline** and **piecewise** models (covered later in the class) generally perform better than high polynomials.
- Quadratic and cubic transformations are the most popular polynomials.



TRANSFORMATION 3: Box-Cox





Box-Cox: Intuition

- Box-Cox is a family of transformations for the response variable y*
- You get a different transformation y* for every value of \(\lambda\) in

$$\triangleright$$
 For $\lambda = 0 \rightarrow y^* = Log(y)$

- Box-Cox transformations are useful when one is having difficulties obtaining a transformed variable with a normal distribution.
- The idea is to systematically calculate y^* for $\lambda = 0, 1, 2$, etc. and select the transformation that yields the most normally distributed y^*
- Box-Cox transformations are a useful statistical feature engineering technique, but the transformed variables are difficult to interpret.
 However, they may prove to be very useful when predictive accuracy is a more important goal than interpretation

TRANSFORMATION 4: Log Models



Log Models: Interpreting Effects

A model $y = \beta_0 + \beta_1 x + \varepsilon$ has 4 possible linear-log models (more than one x variable can be logged):

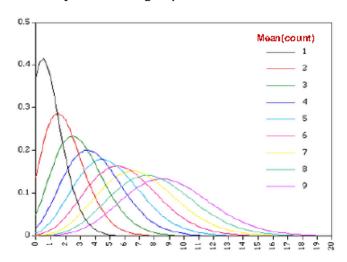
Dependent Variable	Independent Variable	
	x	$\mathbf{Log}(\mathbf{x})$
у	Linear Model $y = \beta_0 + \beta_1 x + \varepsilon$ $x \uparrow 1 \text{ unit } \Rightarrow y \uparrow \beta_1 \text{ units}$	Linear-Log Model $y = \beta_0 + \beta_1 Log(x) + \varepsilon$ $1\% (1/100) \uparrow \text{in } x \rightarrow$ $y \uparrow \beta_1/100 \text{ units}$
Log(y)	Log-Linear Model $Log(y) = \beta_0 + \beta_1 X + \varepsilon$ $x \uparrow 1 \text{ unit } \rightarrow$ $y \uparrow 100*\beta_1\% \text{ (i.e., } \beta_1 \text{ fraction)}$	Log-Log (Elasticity) Model $Log(y) = \beta_0 + \beta_1 Log(x) + \varepsilon$ $1\% \uparrow x \Rightarrow y \uparrow \beta_1\%$

TRANSFORMATION 5: Count data



The Poisson Distribution

- The Normal distribution: is symmetrical around the mean; it's tails
 extend indefinitely at both ends; and it is continuous.
- The Poisson distribution: is bounded at 0; is asymmetrical; varies
 in shape as the mean increases (it approaches a normal
 distribution when counts have very wide ranges)
- As it turns out, count data follow a Poisson distribution
- Notice in the diagram
 how the shape of the
 distribution curve
 changes with the count
 mean and how it
 becomes more normal
 with large means.





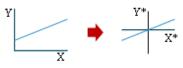
TRANSFORMATION 6: Centering data





Centering: Intuition

- There are times when centering one or more variables around their means is useful.
- For example, maybe the intercept is meaningless because x cannot be 0 (e.g., predicting cholesterol based on weight → nobody has 0 weight). Centering the variable shows the effect of x when x is at its mean value (not zero).
- Also, when computing interaction variables of 2 continuous variables x₁ and x₂, the resulting interaction term x₁*x₂ is problematic for a number of reasons:
 - **Scale invariance** changing the scale of x_1 or x_2 (e.g., from feet to meters) will change the main effect size
 - \triangleright The product of $x_1^*x_2$ may generate severe multicollinearity
- Centering x_1 , x_2 and y with respect to their means helps $\Rightarrow x_1^* = x_1 \overline{x}_1$; $x_2^* = x_2 \overline{x}_2$
- This is equivalent to shifting the Y and X axes to the Y and X means





TRANSFORMATION 7: Standardizing data





Standardization: Intuition

- It is sometimes useful to divide a centered variable by the variable's standard deviation
- This produces a transformed variable with $\bar{x} = 0$ and $\sigma = 1$, often called a "standard score" or "z-score": $y^* = \frac{y-y}{\sigma_v}$ $x^* = \frac{x-x}{\sigma_x}$
- This is very useful when you want to compare dissimilar scales (e.g., is weight larger than height?) or when the effect size of an unstandardized variable has no meaning.
- For example, in **survey** studies, we often see rating questions (e.g., rate your satisfaction from 1 to 7). So, what is the meaning of the effect from increasing the response by 1 scale point (e.g., 4 to 5)? It has no meaning.
- Standardizing x and y in $y^* = \beta_0 + \beta_1 x^* + \varepsilon$ the interpretation is: $x \uparrow 1$ standard deviation $\Rightarrow y \uparrow \beta_1$ standard deviations
- Fun fact: in a simple regression model like the one above, the resulting standardized coefficient is identical to the correlation between y and x



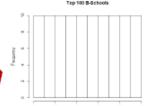
TRANSFORMATION 8: Rank transformations



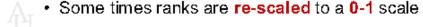


Rank: Intuition

- Sometimes a variable is important but does not have enough variance to capture significant effects in regression models
- Sometimes a variable's distributions is uneven or non-normal, which is particularly problematic for small samples
- A rank transformation is a popular "non-parametric" statistical approach, which solves some of these problems
- This is done by sorting the values and assigning 1 for the smallest value, 2 for the next, etc., or vice versa (highest to smallest)
- The intervals between data points is exactly 1 (i.e., the next value after rank 1 is rank 2), rank transformation has the nice property of producing a "uniform distribution". For example the ranks of the top 100 B-Schools distribution looks like this



 Effect interpretation → the unit increase or decrease is the rank, not the actual value (e.g., increase rank by 1)



TRANSFORMATION 9: Lagging data





Lagged Models: Intuition

- Lagged models are popular in predictive models with an ordinal or sequence variable (e.g., time, distance)
- We will focus on "time" as the ordinal variable, but the principles apply to any other ordinal variable
- Time-based models come in different flavors of two main types
 - Time Series predicting future values of a variable based on its prior values (e.g., predict tomorrow's weather from today's)
 - Causal Models like time series, but also include other predictors and control variables
- Causal models are more useful in predictive modeling because one can control for various factors that may influence results
- The name "causal" is misleading because statistical correlation does not imply "causality".
- Lagging some predictors provide stronger causal models because we use past values to predict future ones



Lagged variables often help correct serial correlation problems too