



## Intuitive-Conceptual

Intuitive-Conceptual thinkers are skilled in identifying associations and patterns. They are able to draw inferences, clarify complex situations and uncover underlying causes. Their thinking is an intuitive process involving fusion (and friction) between ideas and inklings. Internally energized, they are primarily introspective and less socially interested. Often convinced of their own unorthodox views, they pursue self-defined goals with confidence and resolve. Very high scorers may be quick to see others as incompetent, or to blame them when something fails.



## Maverick

Mavericks want autonomy and freedom from the control of others. Their values and lifestyle are typically unconventional and uninhibited. Some are spontaneous and impulsive; others are more sophisticated and complicated. While often headstrong and impatient, they may be imaginative, daring, and clever people with wide interests. They seem to march to their own drum, assertive and self-reliant.



## Calm, Cool & Collected

Calm, cool and collected people regulate their impulses and are skilled at redirecting them to higher ends. They can persist in healthy paths or desist from harmful paths as needed. Able to separate feelings from logic, they are careful in organizing their thoughts and words. Others perceive them as reliable, poised and peaceable. Often more reserved than others, high scorers tend to steer clear of what is unproven or uncertain.



## Lover of Moderation

Lovers of moderation regulate their appetites and emotions appropriately. They are strong in disciplines that promote relational acceptance and ease. Respectful of boundaries, they are forbearing, unpretentious, sincere and ready to give others the benefit of the doubt. With strong ability to look beyond the 'here and now' for gratification, they avoid unfocused or impulsive words and actions that might lead to regret.