My favorite product management templates – Issue 37

Lenny Rachitsky

4-5 minutes

Hello and welcome to the free monthly edition of my weekly newsletter. I'm Lenny, and each week I humbly tackle reader questions about product, growth, working with humans, and anything else that's stressing you out at the office.

If you're not a paid subscriber, here's what you missed this month:

- 1. Winning at SEO
- 2. As a leader, choosing autonomy vs. direction
- 3. How today's fastest-growing B2B startups turned their early users into paying customers

Consider subscribing if you haven't already -



Now I do!

Below are all of my favorite templates and frameworks that I rely on. As a bonus, I asked the wonderful people of Twitter to share their favorites, from which I picked my favorites and included. Enjoy!

1-Pagers / PRDs

- 1. My personal 1-Pager template How I start every project
- 2. Kevin Yien's PRD template (PM at Square) Love this whole template, particularly the "Non-Goals" section, and the step-by-step flow
- 3. Asana's project brief template Also love this whole template, particularly the problem statement framework
- 4. Intercom's story template Love the simplicity, while still having everything you need to get started
- 5. Product Hunt's PRD template Love the way it begins (Who, Why, What), though a bit long
- 6. Adam Waxman's PRD template (Design at SeatGeek) Love 1-Pager summary section before it dives deep
- 7. Steve Morin's 1-pager template (EM at Asana) Love the focus on success criteria and risks
- 8. Figma's PRD template A super comprehensive plug-and-play template
- 9. Adam Thomas' initiative template A reminder of how valuable it is to keep these to one page, at least to start

Strategy

- 1. My business strategy template
- 2. My team strategy template
- 3. V2MOM template by Marc Benioff
- 4. Amazon working backwards PR template by Ian McAllister

5. How to define your product strategy by Gibson Biddle

Vision

- 1. Product Vision Board by Roman Pichler
- 2. Geoffrey Moore's positioning framework by Josh Smith
- 3. The Ladder of Needs by Catherine (Kit) Ulrich
- 4. Building a shared team vision by Google
- 5. Product Vision FAQ by Marty Cagan

Go-To-Market

- 1. Launch strategy template by Pratik Mehta
- 2. Marketing plan template by Michael Taylor
- 3. GTM plan template by The Product Folks

Other templates

- 1. Roadmap template
- 2. Performance review template
- 3. Planning timeline template

Additional goodness

- 1. Gokul's S.P.A.D.E. decision-making framework
- 2. How we make decisions at Coinbase
- 3. The Pyramid Principle
- 4. "Jobs to Be Done" framework
- 5. Eigenquestions: The Art of Framing Problems
- 6. We Don't Sell Saddles Here
- 7. Business strategy concepts
- 8. High Output Founders' Library

If you have any other amazing templates or frameworks that you regularly use, across product, marketing, eng, or design *please* shoot them over. I'll use this post as a living document of the best product development templates.

That's it for this week!

⚠ Thank you to these fine folks for sharing many of these templates: Adam, Aman, Dennis, Chris, Philippe, Pratik, Rob, Tato, Satya, Steve, Sree, Vindhya. Photo by Joanna Kosinska ⚠

Job opportunities

Product: KUDO, Uptime2020

· Growth: Cerebral, Outschool

• Design: Cascade, Pachama, Primer, Sourcetable

• Engineering lead: Cerebral, Snackpass

• Frontend engineer: Cascade, Levels, Primer, Transform

• Backend engineer: Sourcetable, Transform

• Fullstack engineer: Centered, Snackpass, Wren

• iOS engineer: Pairplay

• Sales/BD: Cerebral, KUDO, Pachama, Swayable

• Community: Outschool

• Security: KUDO

Inspiration for the week ahead

1. Read: Unbundling Work from Employment by Li Jin

2. Watch: Japanese skateboarder Isamu Yamamoto (via Mike Lewis)

3. Watch: Transfiguration (via The Browser)

If you're finding this newsletter valuable, consider sharing it with friends, or subscribing if you aren't already.

Sincerely,

Lenny 👋