

Risk and uncertainty management

DECODING DECISION MODELING



Tiago Brasil
Lead Data Engineer

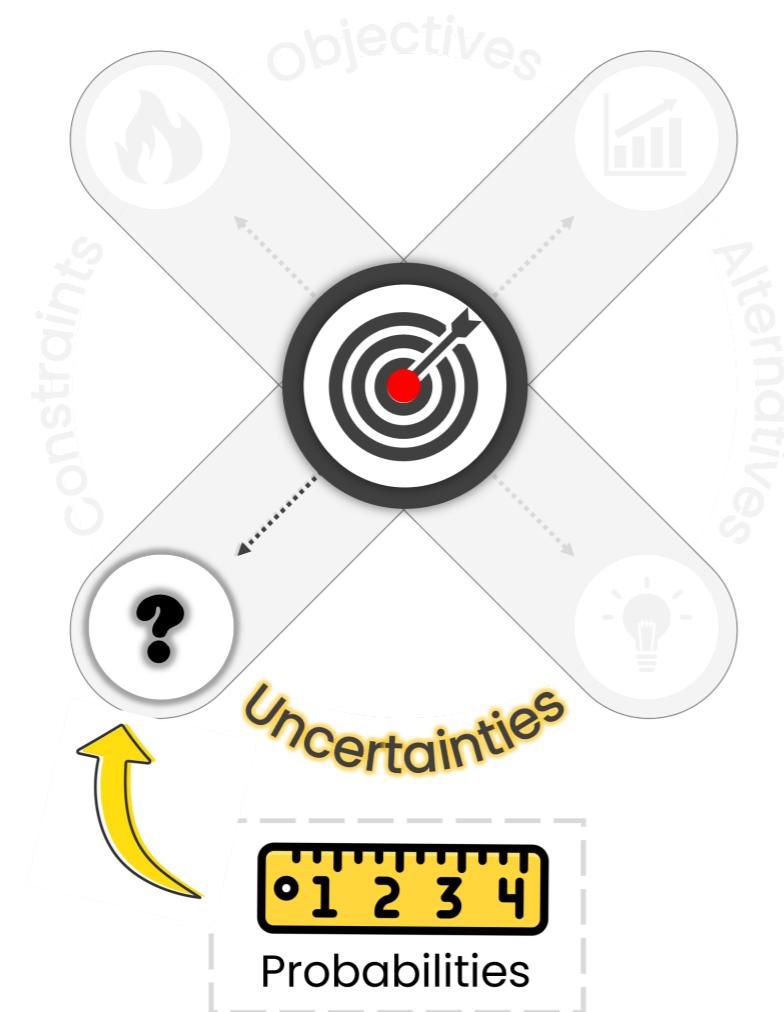
Managing risks and uncertainties

Risk and uncertainty management enhance decision models by anticipating problems, minimizing impacts, and increasing the likelihood of achieving desired outcomes.



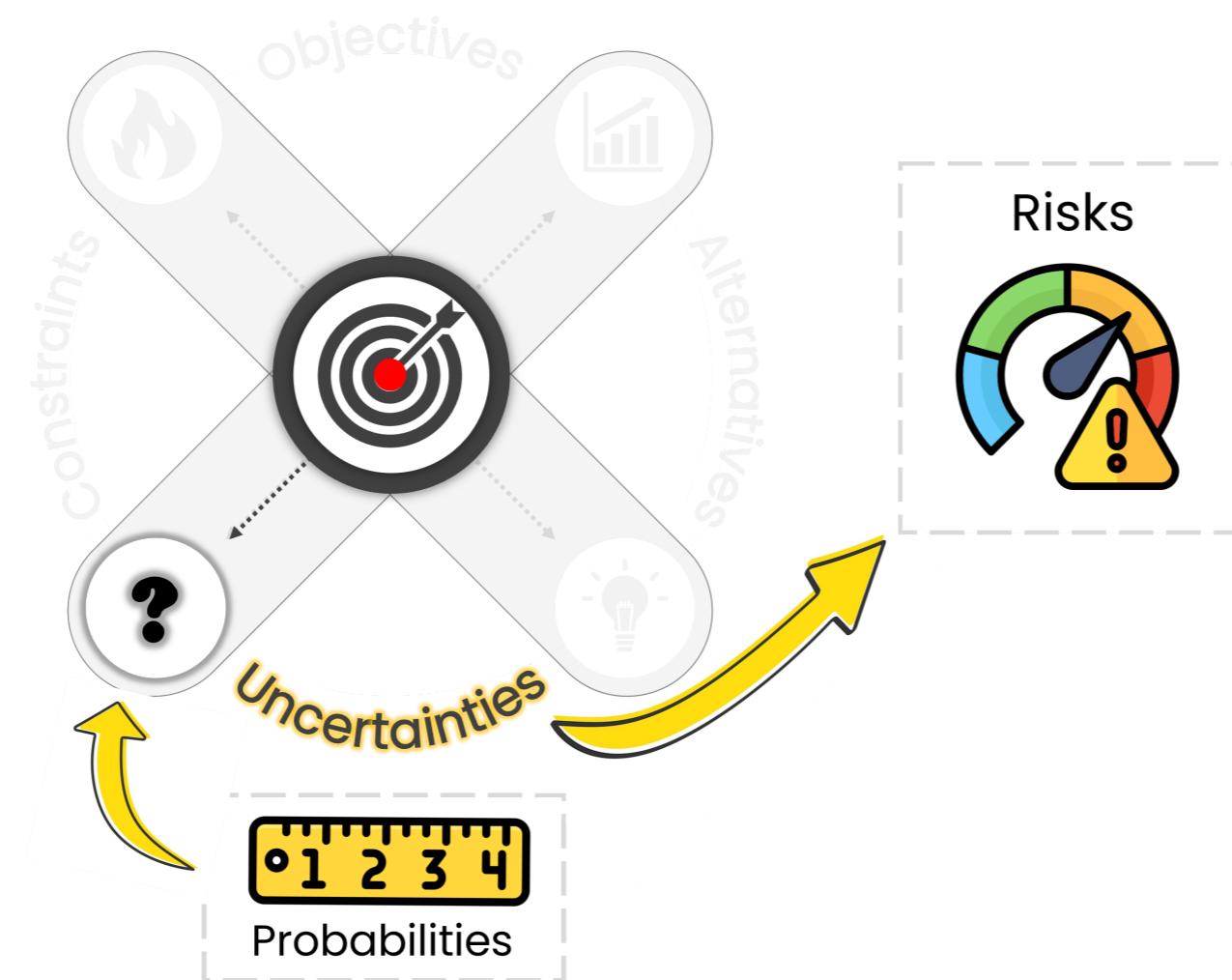
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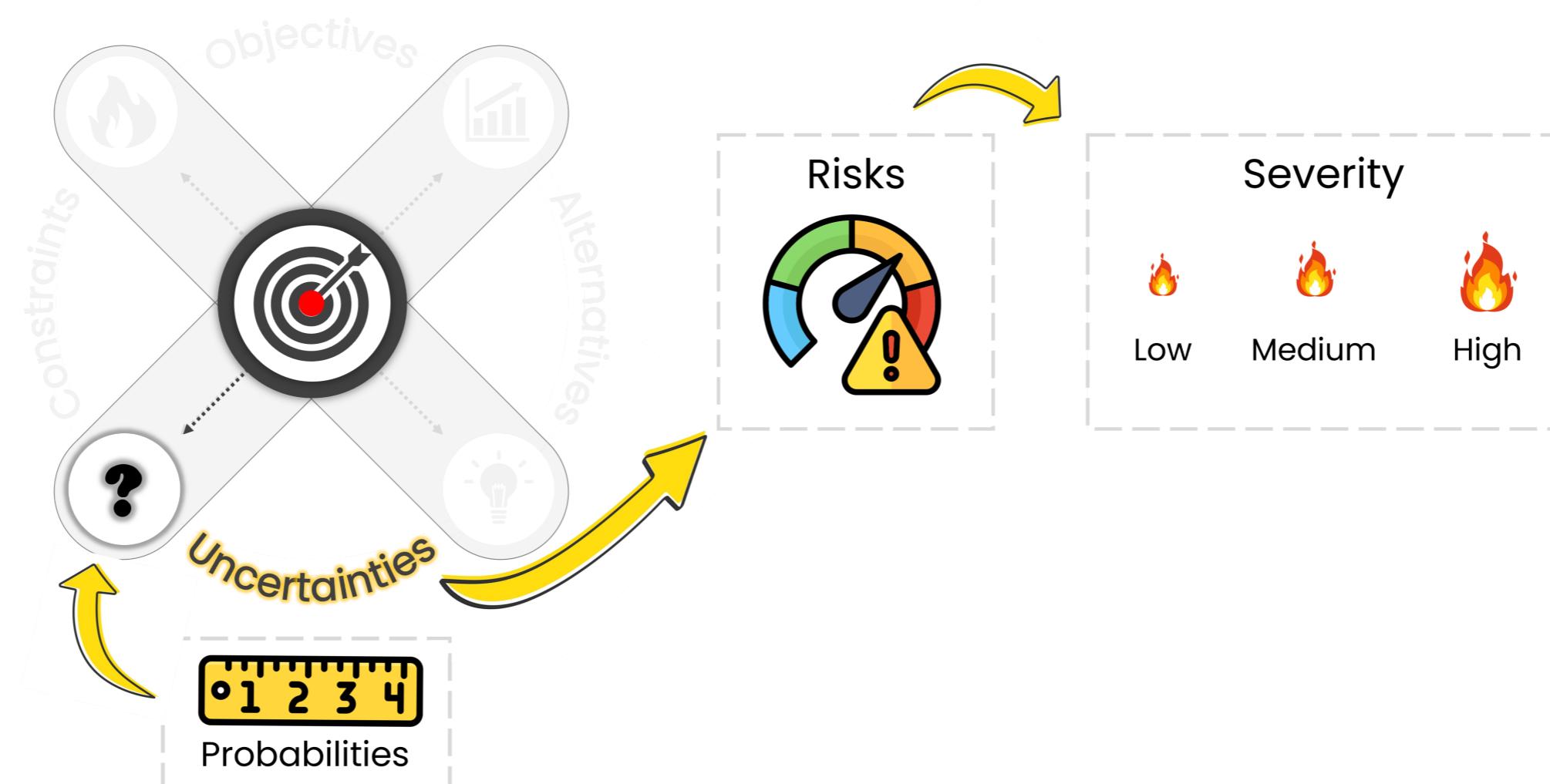
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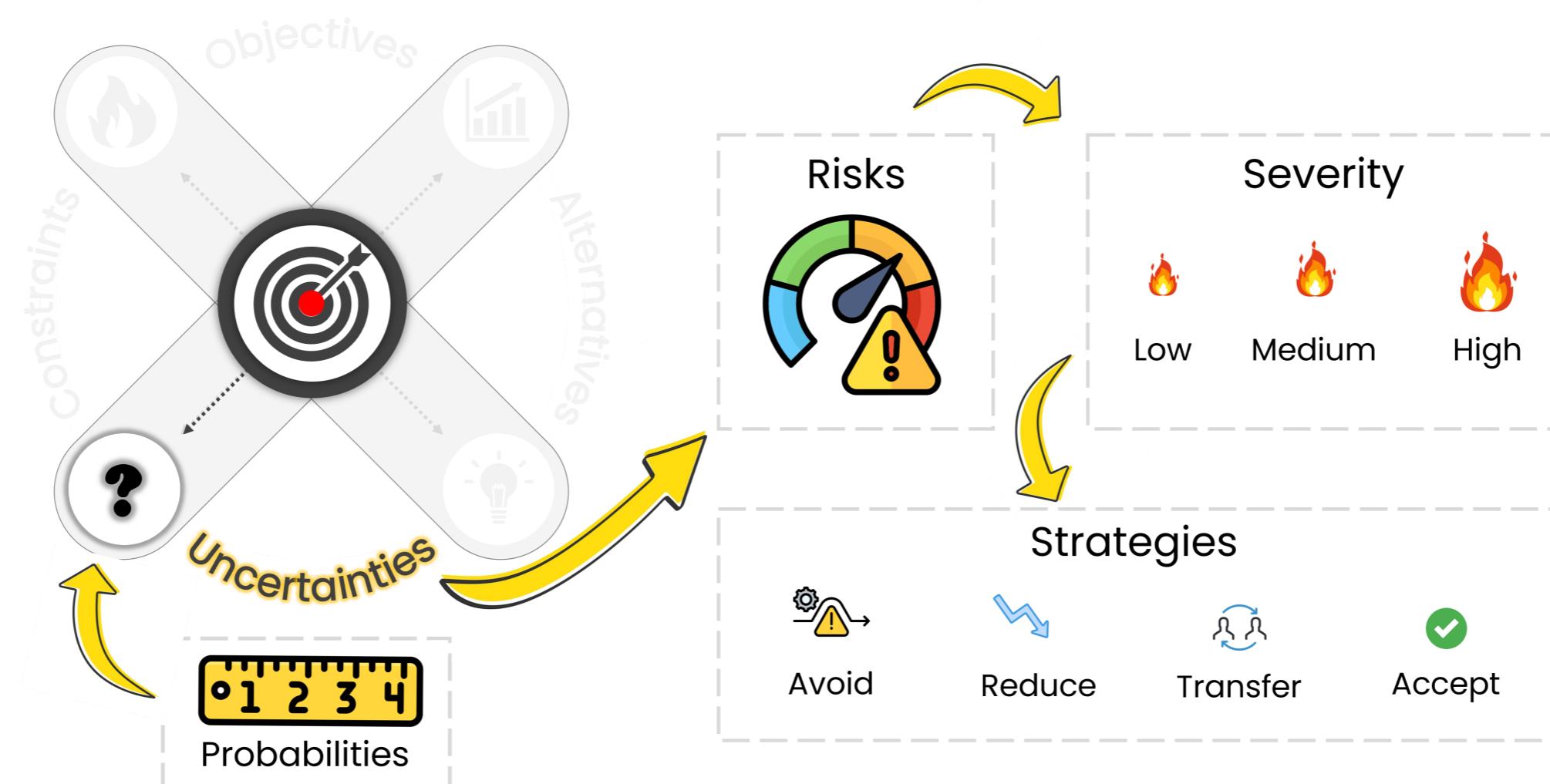
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Risk assessment matrix

A risk assessment matrix is a tool for evaluating and prioritizing risks based on their likelihood of occurring and the severity of their impact.



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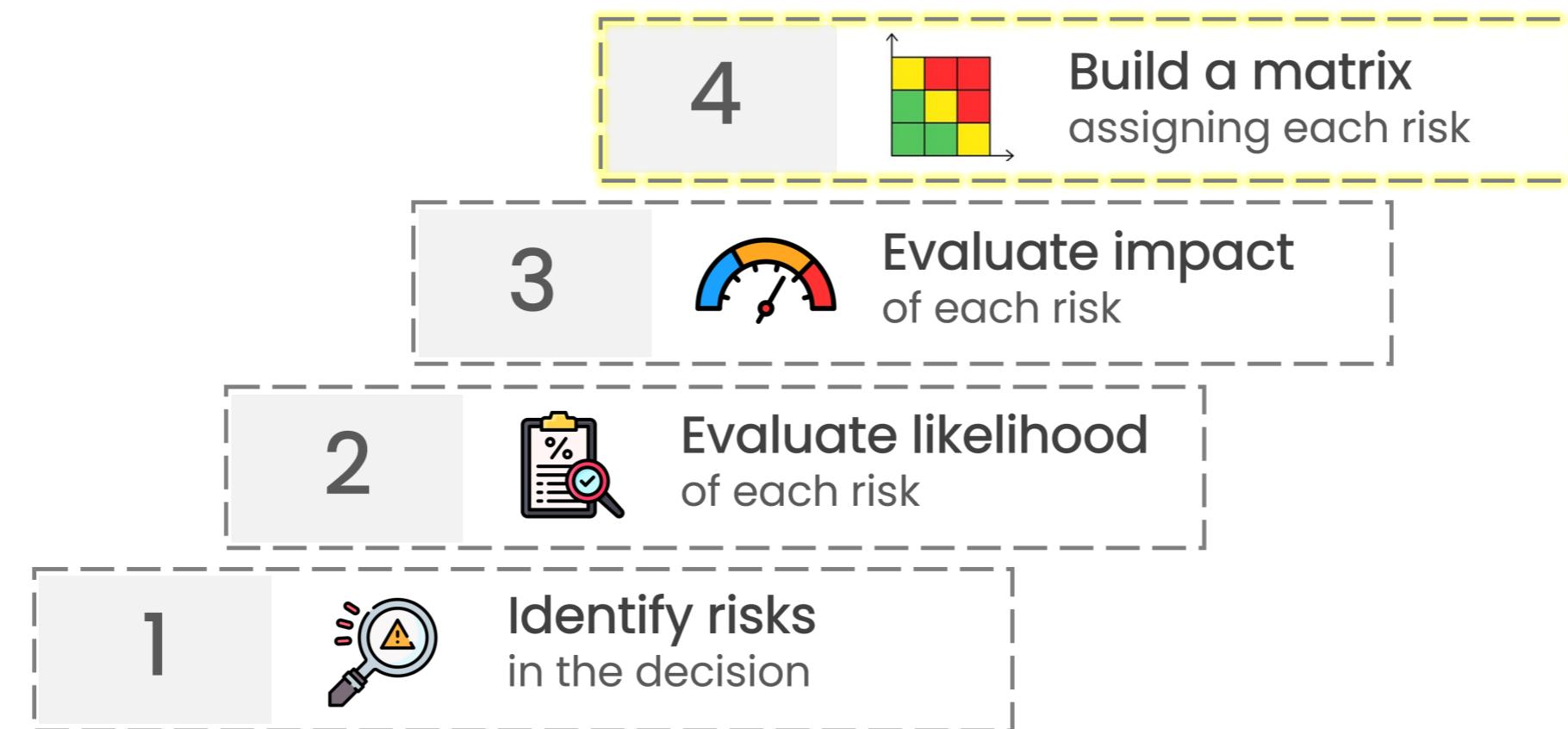
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Assessing risks in a product launch

Toothpaste+, a company primarily known for oral care products, decided to expand into the frozen food market by launching a beef lasagna product.



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Identify risks

- Poor market acceptance
- Limited “know-how”
- Regulatory challenges

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Assessing risks in a product launch

Risk	Likelihood	Impact
Poor market acceptance	Very likely	High
Limited "know-how"	Likely	High
Regulatory challenges	Unlikely	Medium

Likelihood	Impact		
	Low	Medium	High
Very likely			
Likely			
Unlikely			

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Likelihood		Impact		
		Low	Medium	High
Very likely	Yellow	Red	Poor market acceptance	
Likely	Green	Yellow	Limited "know-how"	
Unlikely	Green	Green	Regulatory challenges	Yellow

Assessing risks in a product launch

NEW



Toothpaste + Beef Lasagna

KEEP FROZEN

NET WT 14 OZ

Priority	Risk	Strategy	Mitigating action
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Developing a strategy
for each prioritized risk



Assessing risks in a product launch



Developing a strategy
for each prioritized risk



Priority	Risk	Strategy	Mitigating action
1	Poor market acceptance	Avoid	<ul style="list-style-type: none">Consider using a different brand.Launch a small-scale test.Use targeted advertising.

Assessing risks in a product launch



**Developing a strategy
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Priority	Risk	Strategy	Mitigating action
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2	Limited “know-how”	Reduce	<ul style="list-style-type: none">Conduct researches on the frozen food industry.Hire specialized consultancy.

Assessing risks in a product launch



**Developing a strategy
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Priority	Risk	Strategy	Mitigating action
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3	Regulatory challenges	Accept	

Let's practice!

DECODING DECISION MODELING

Introduction to optimization

DECODING DECISION MODELING



Tiago Brasil
Lead Data Engineer

Introduction

Optimization involves finding the best solution to a problem by choosing the most effective option from a set of possibilities.

- By **maximizing or minimizing** criteria such as:

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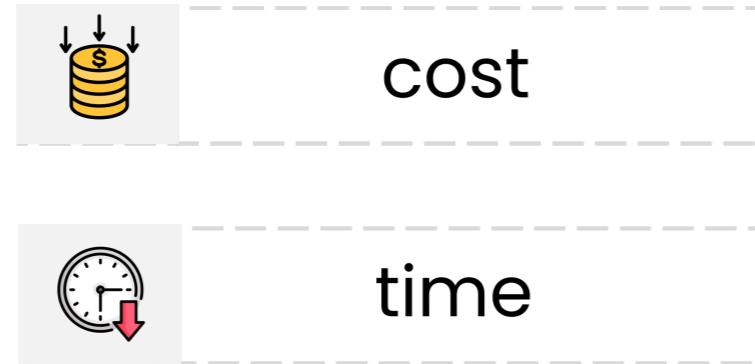
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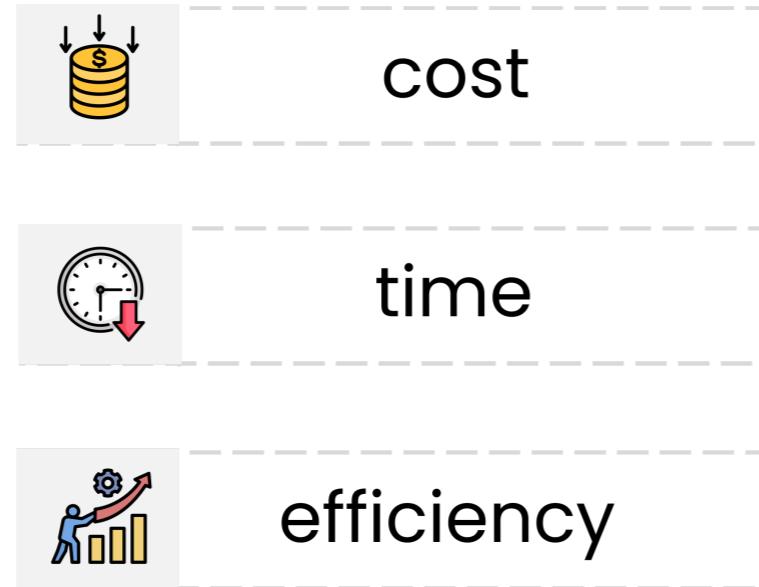
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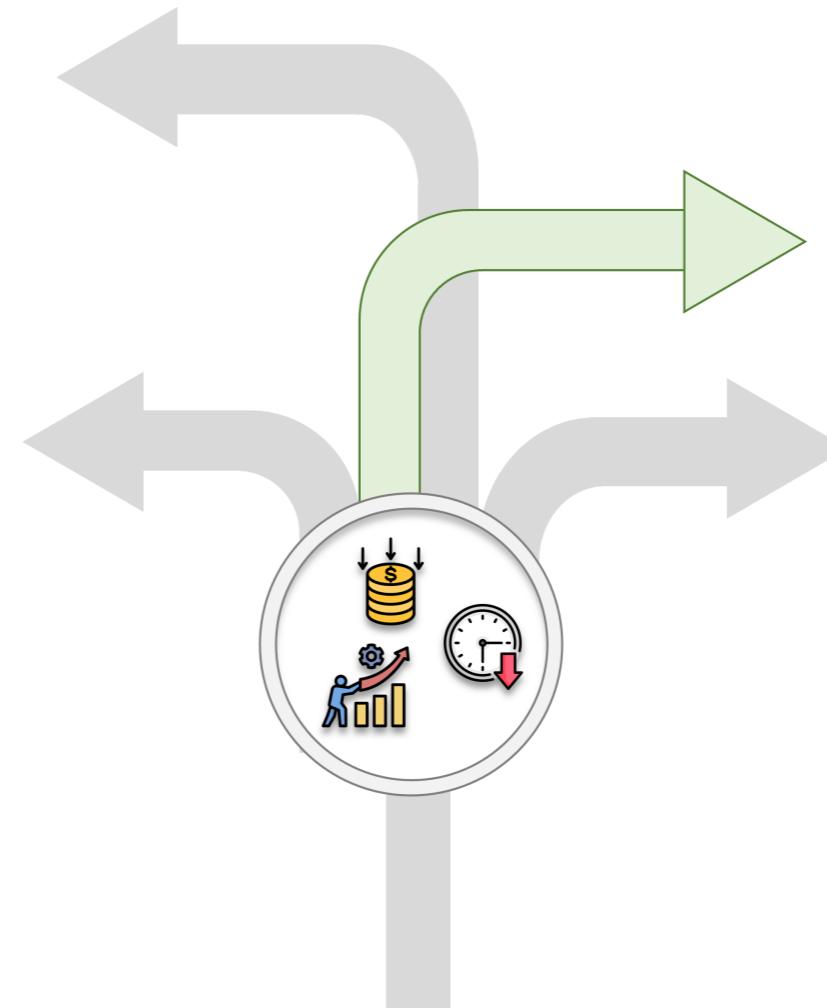
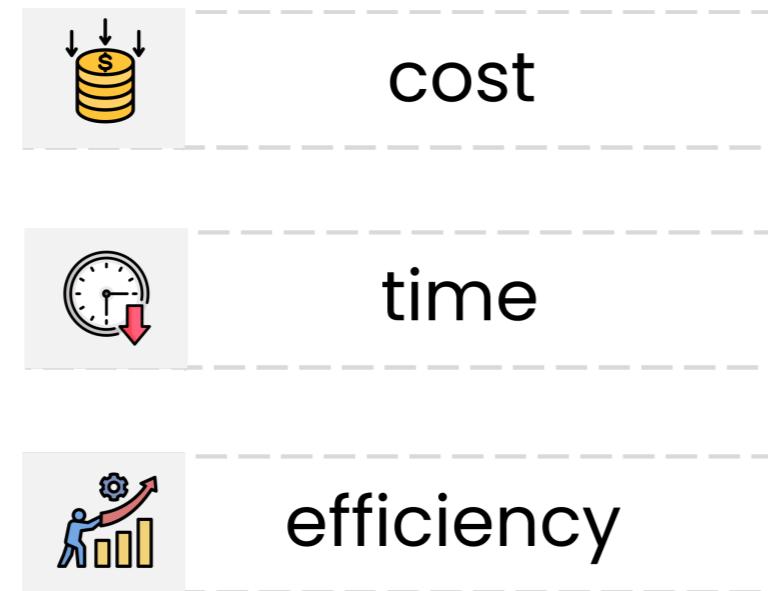
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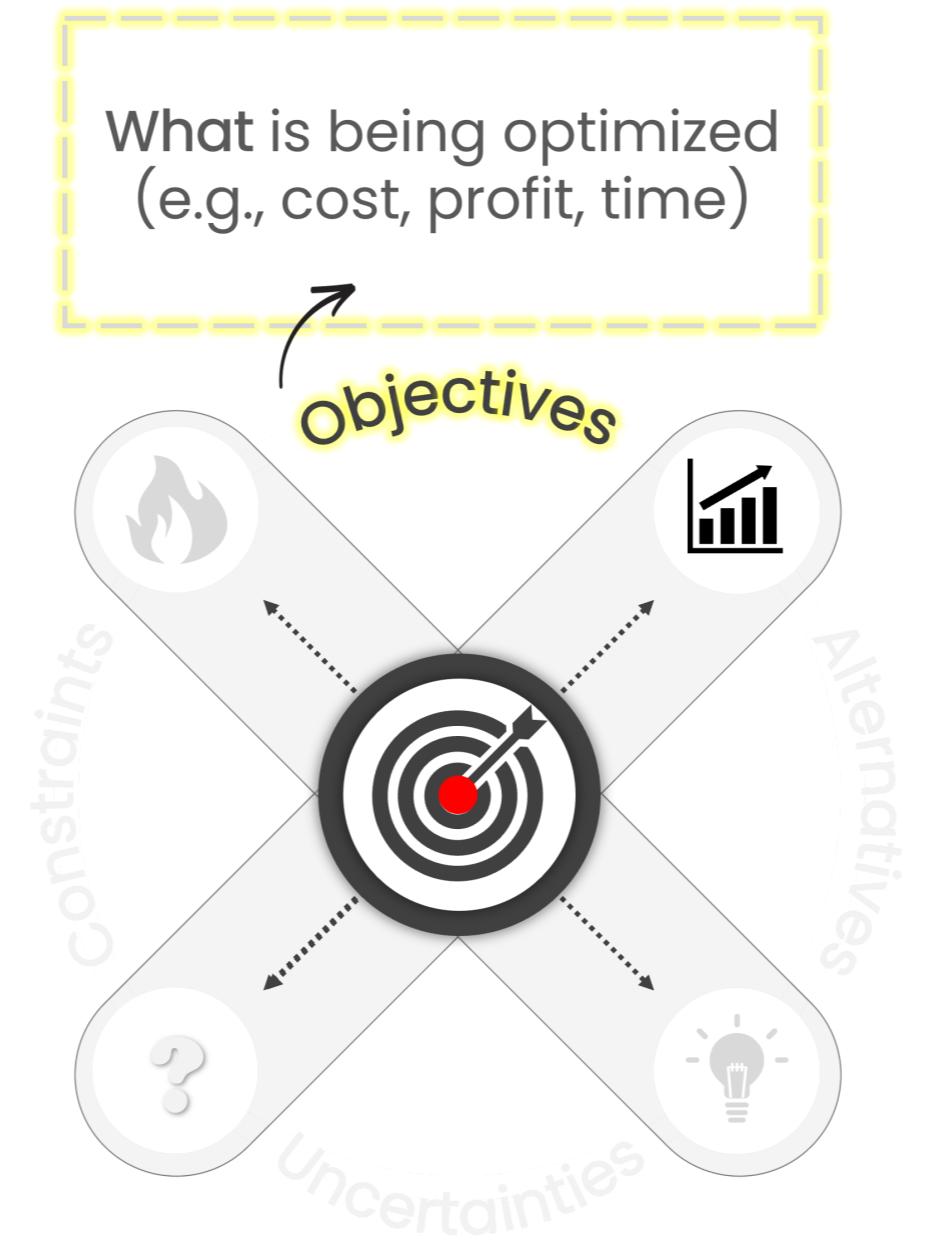
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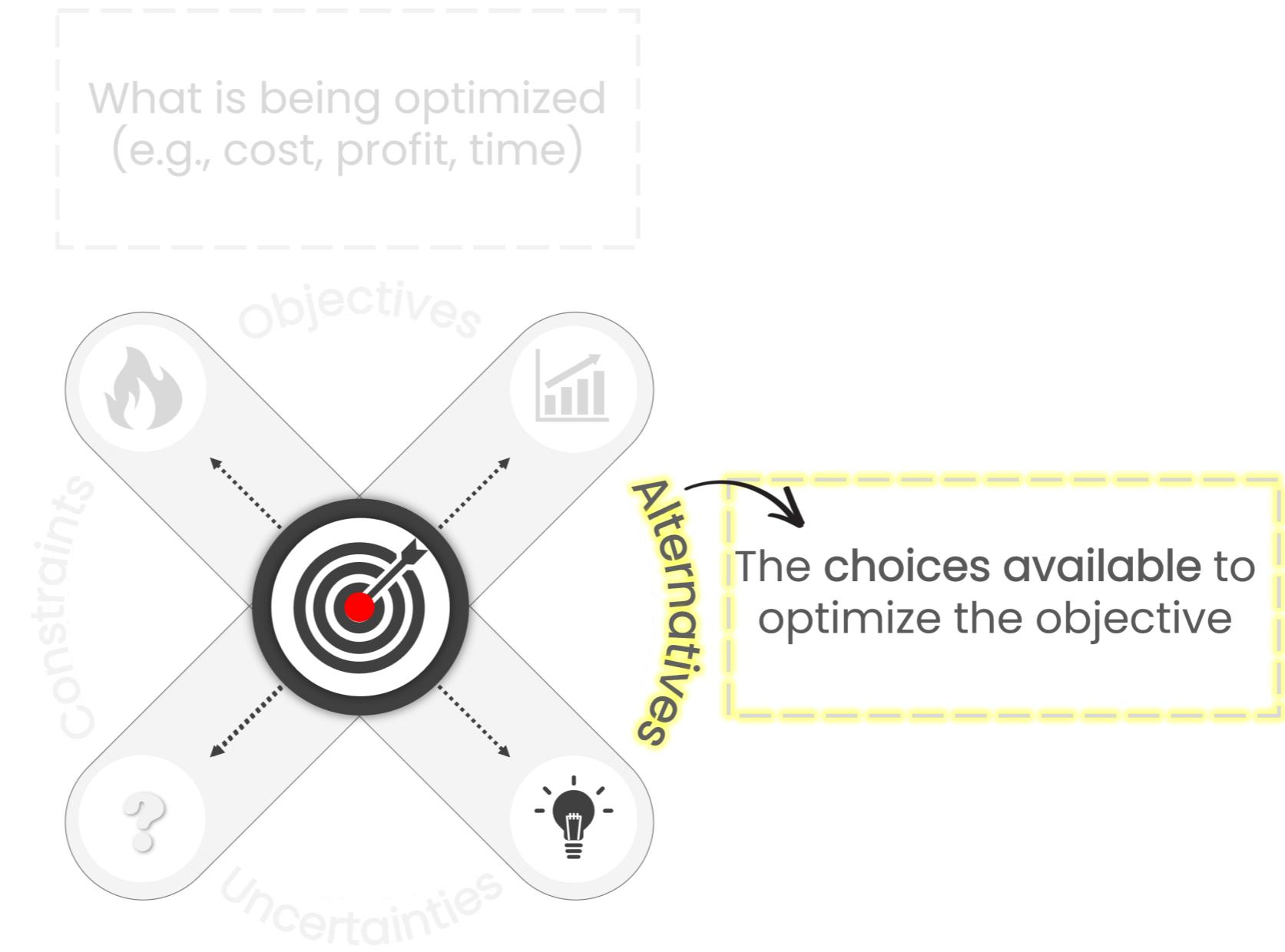
Optimizing decisions



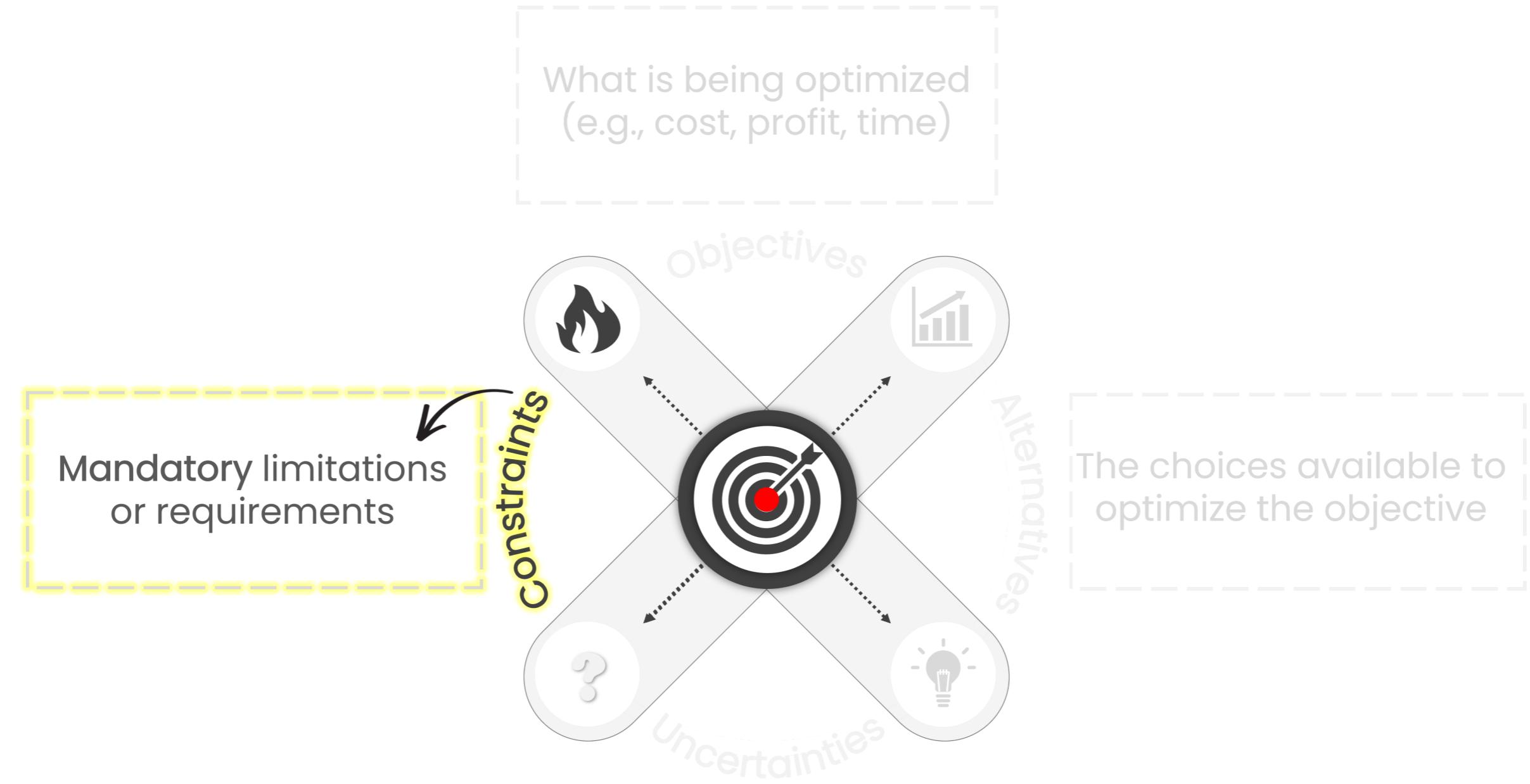
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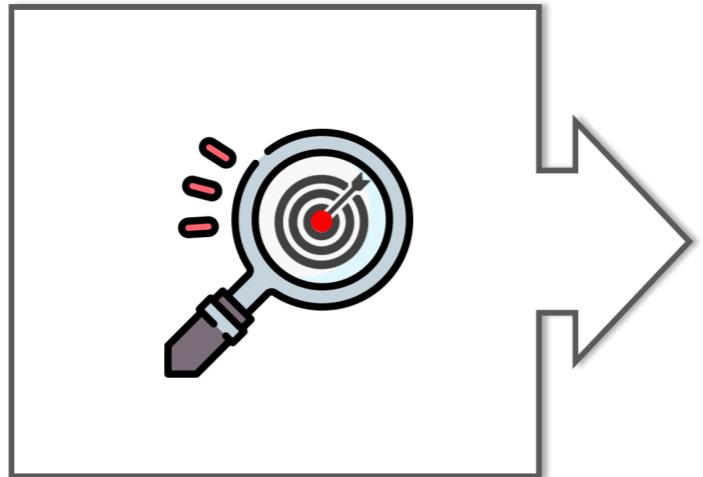
Optimizing decisions



The optimization journey

1st

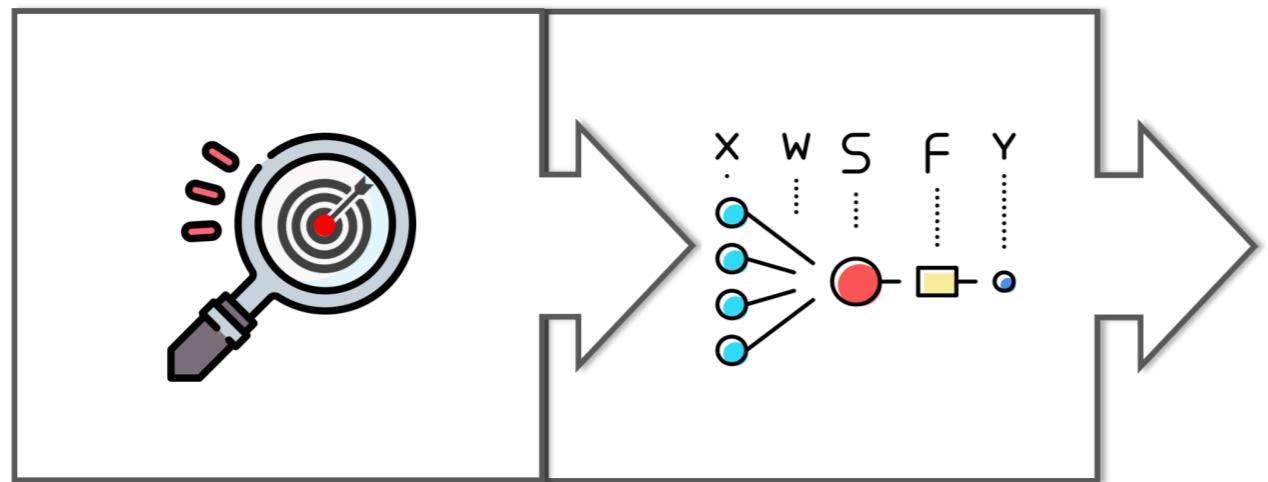
Identify the
decision factors



The optimization journey

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Identify the
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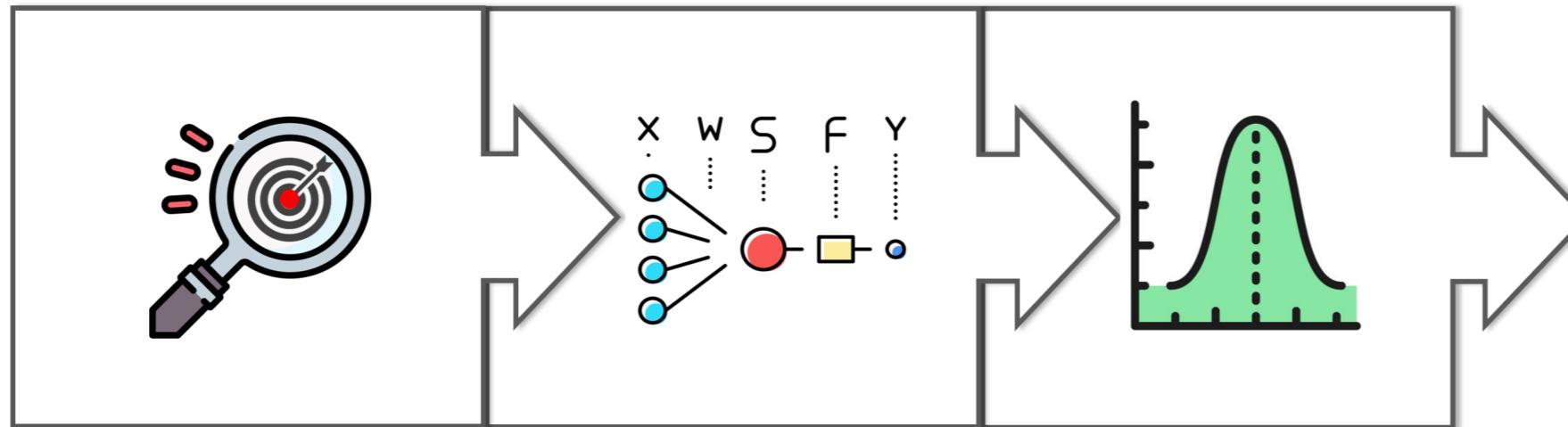
2nd

Build a
mathematical
model

The optimization journey

1st

Identify the
decision factors



3rd

Find the optimal
solution

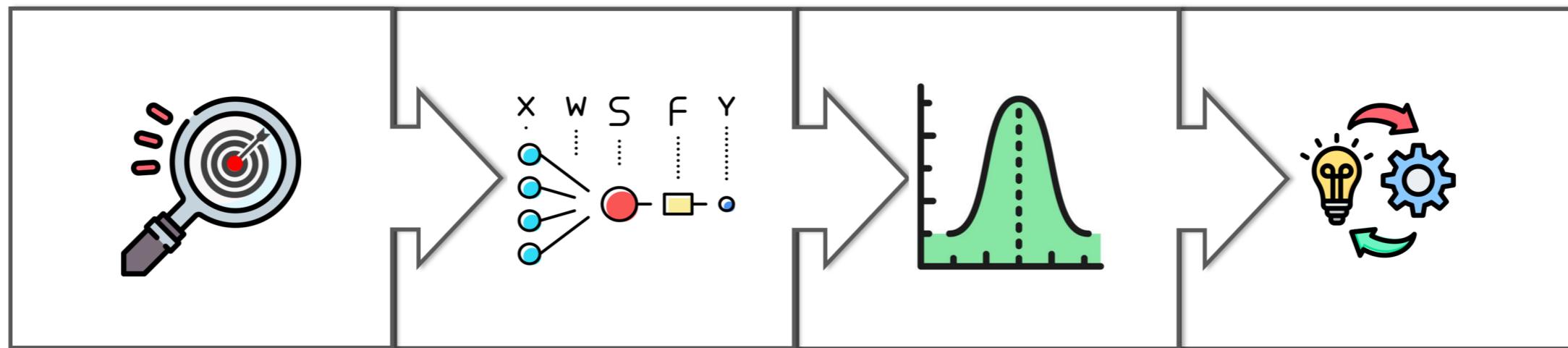
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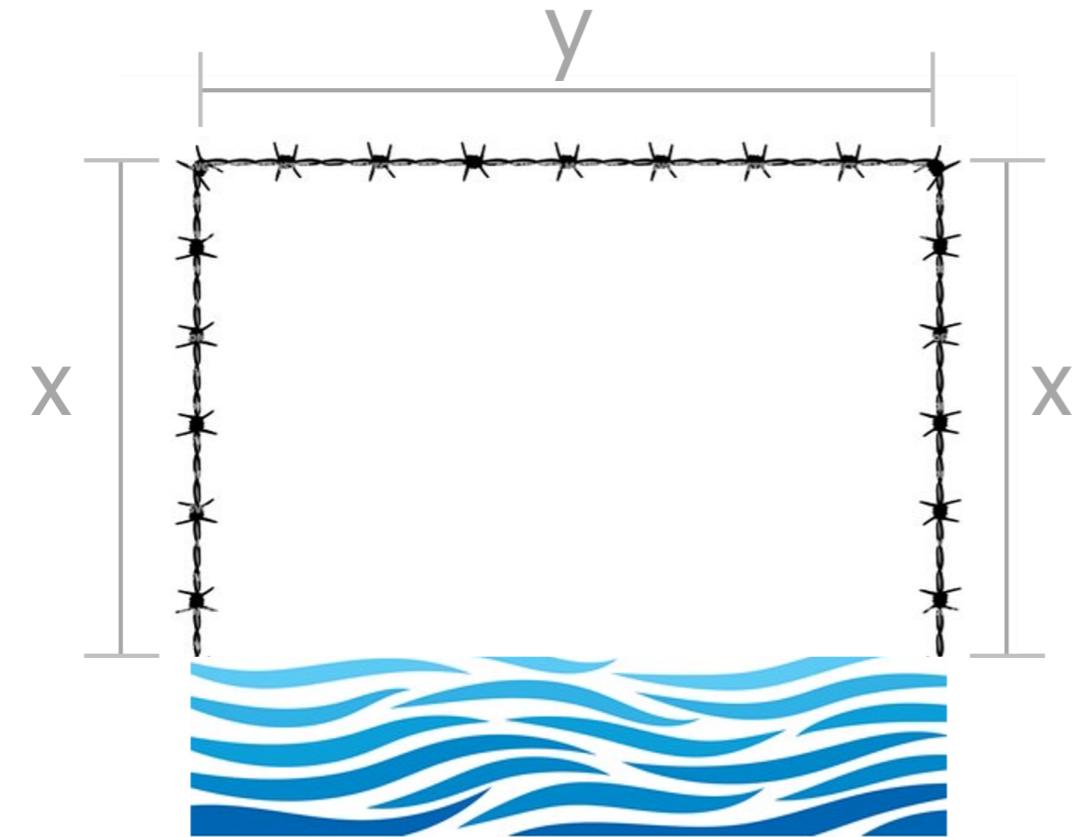
Build a
mathematical
model

4th

Implement
and monitor
the decision

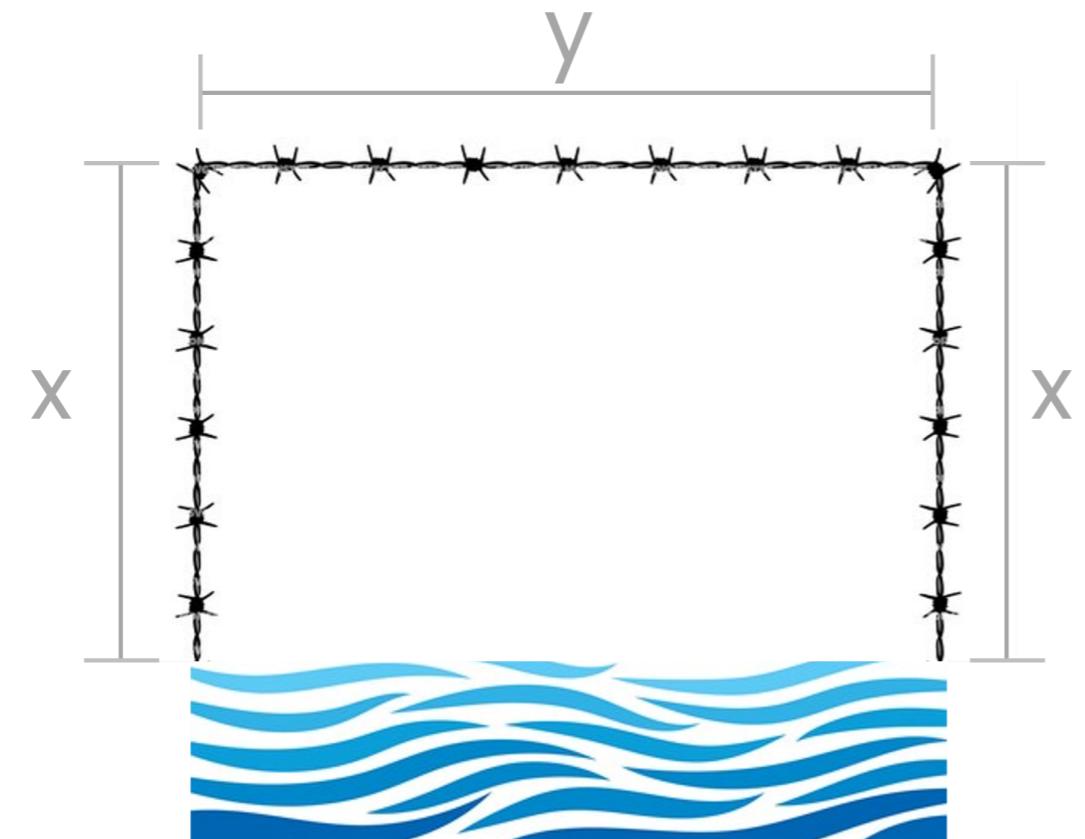
Optimizing a farmer's land

A farmer has a 1,000 ft fence to enclose a rectangular field, with one side bordering a river. Since the river side does not require a fence, the farmer only needs to fence the remaining three sides.

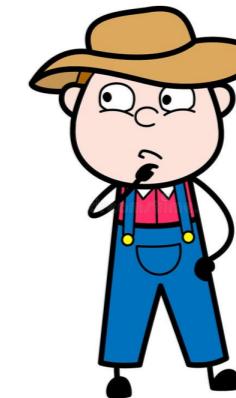


Optimizing a farmer's land

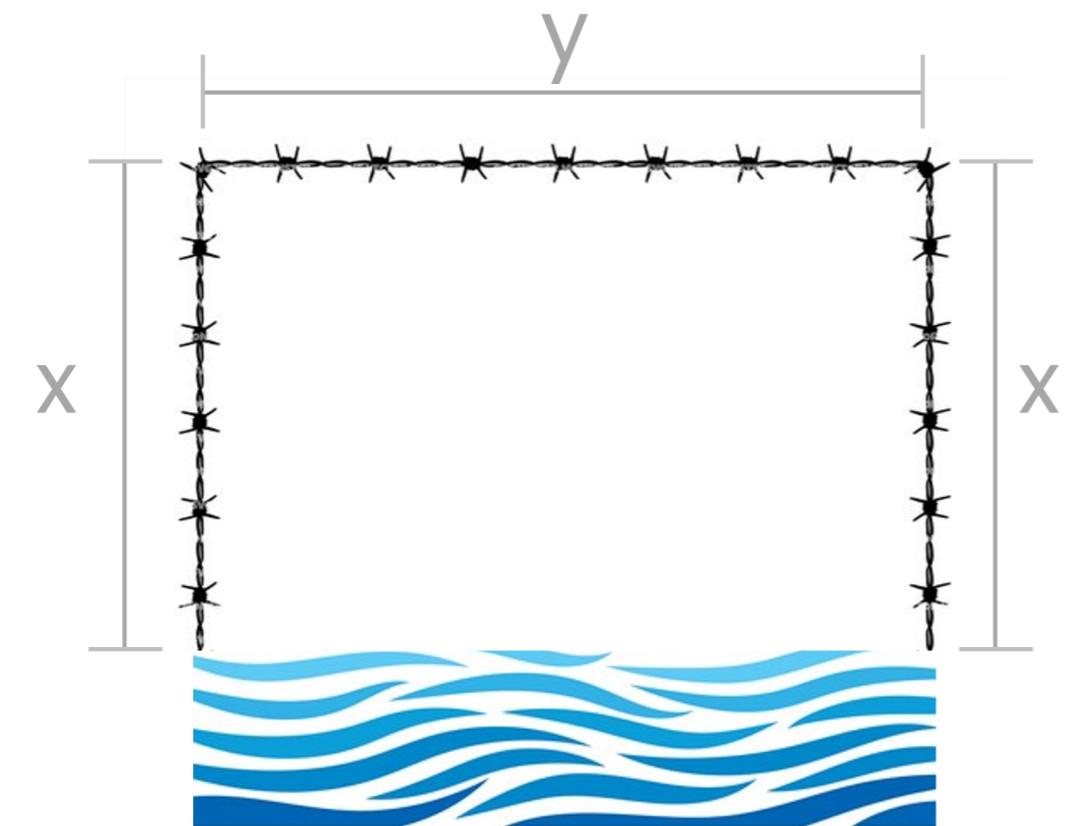
A farmer has a 1,000 ft fence to enclose a rectangular field, with one side bordering a river. Since the river side does not require a fence, he only needs to fence the remaining three sides.



What should be the dimensions of the fence to maximize the area of the field?

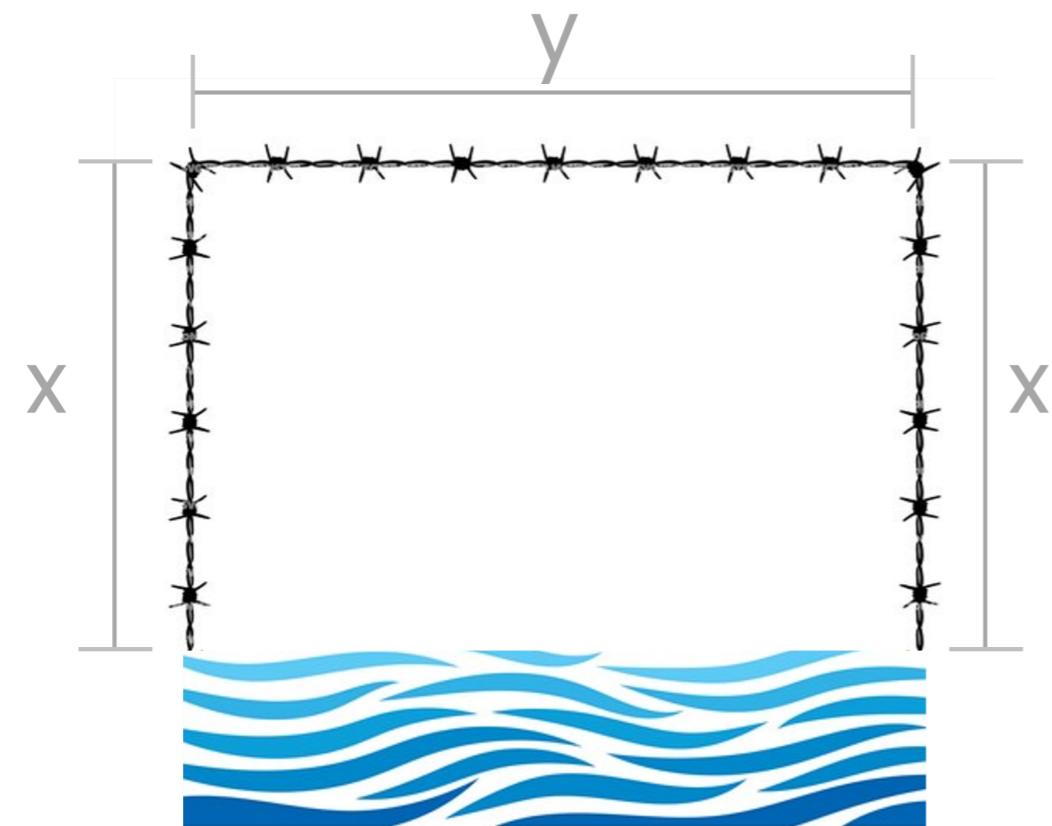


Identifying the decision factors



Objective
Maximize the area of the field
Max ($A = xy$)

Identifying the decision factors



Objective

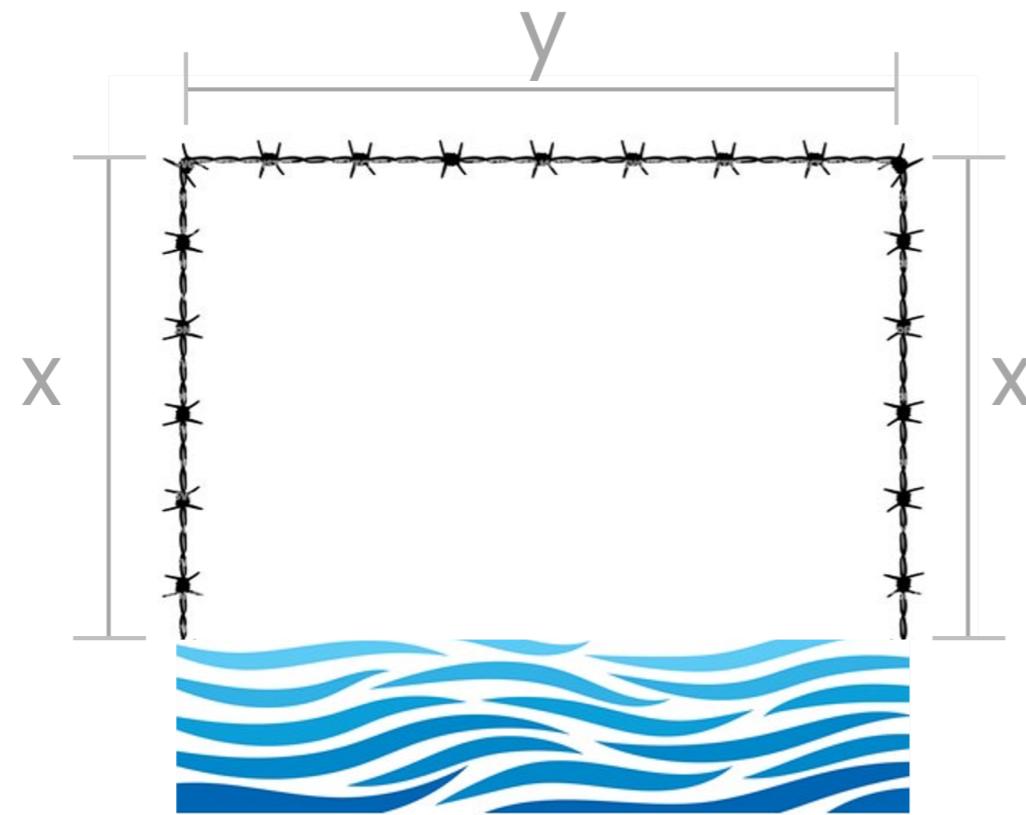
Maximize the area of the field

$$\text{Max } (A = xy)$$

Alternatives

x and y

Identifying the decision factors



Objective

Maximize the area of the field

$$\text{Max } (A = xy)$$

Alternatives

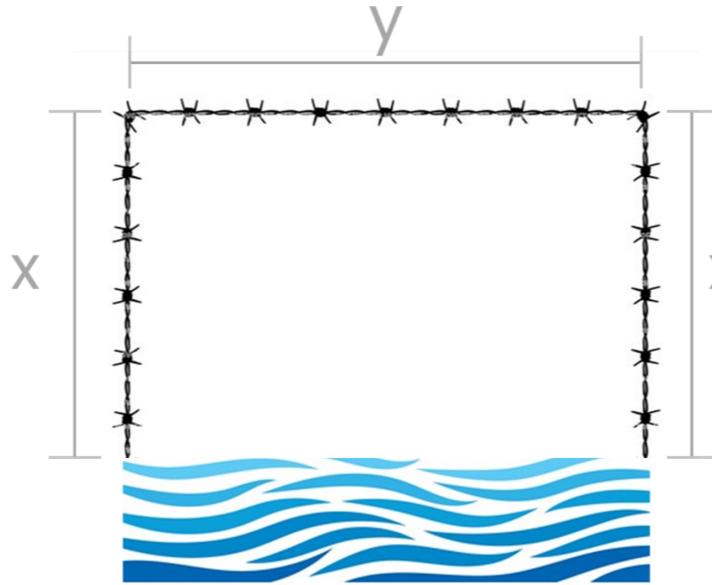
x and y

Constraints

There is 1000 ft of fence

$$2x + y = 1000$$

Building a mathematical model



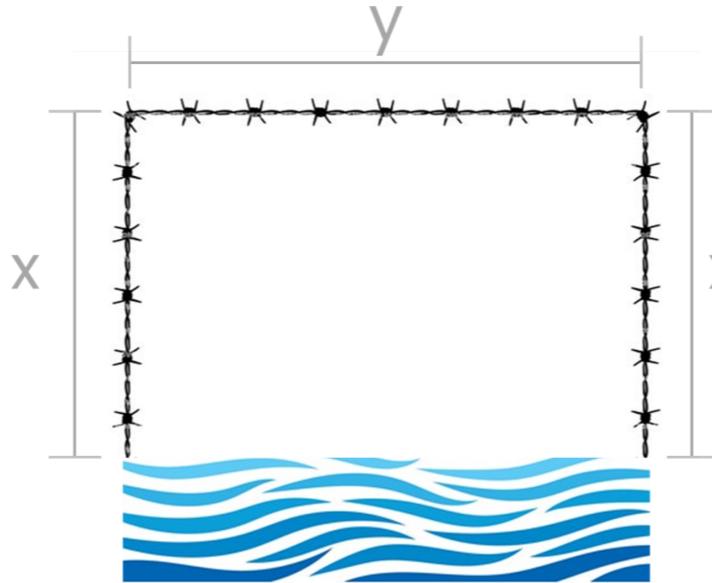
Objective function

$$A = xy$$

Constraints function

$$2x + y = 1000$$

Building a mathematical model



Objective function

$$A = xy$$

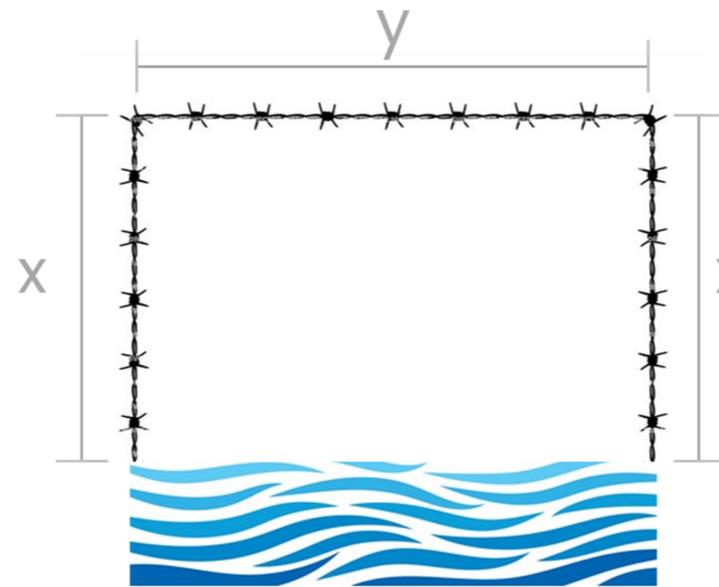
Constraints function

$$2x + y = 1000$$



$$y = 1000 - 2x$$

Building a mathematical model



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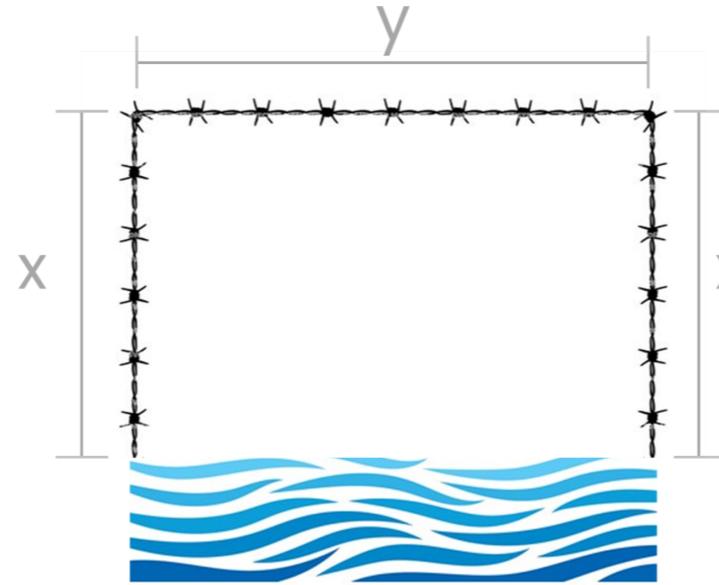
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Building a mathematical model



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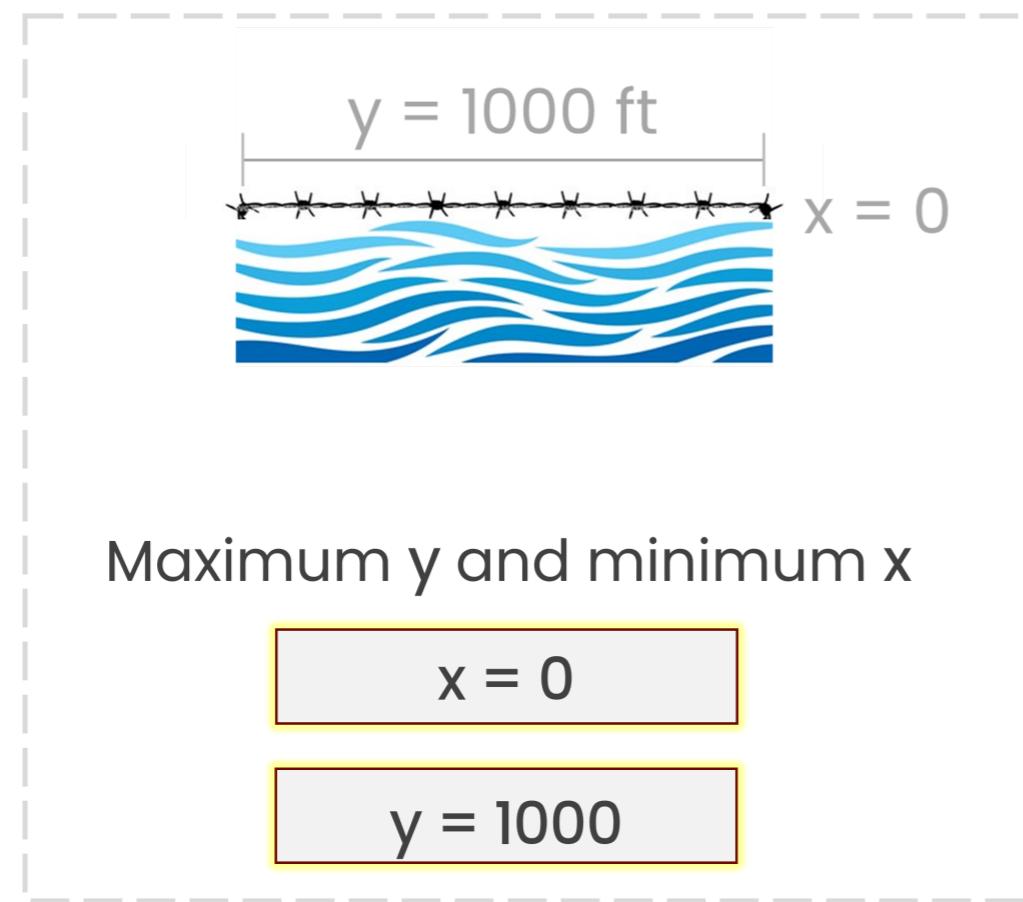
$$A = x(1000 - 2x)$$

Constraints function

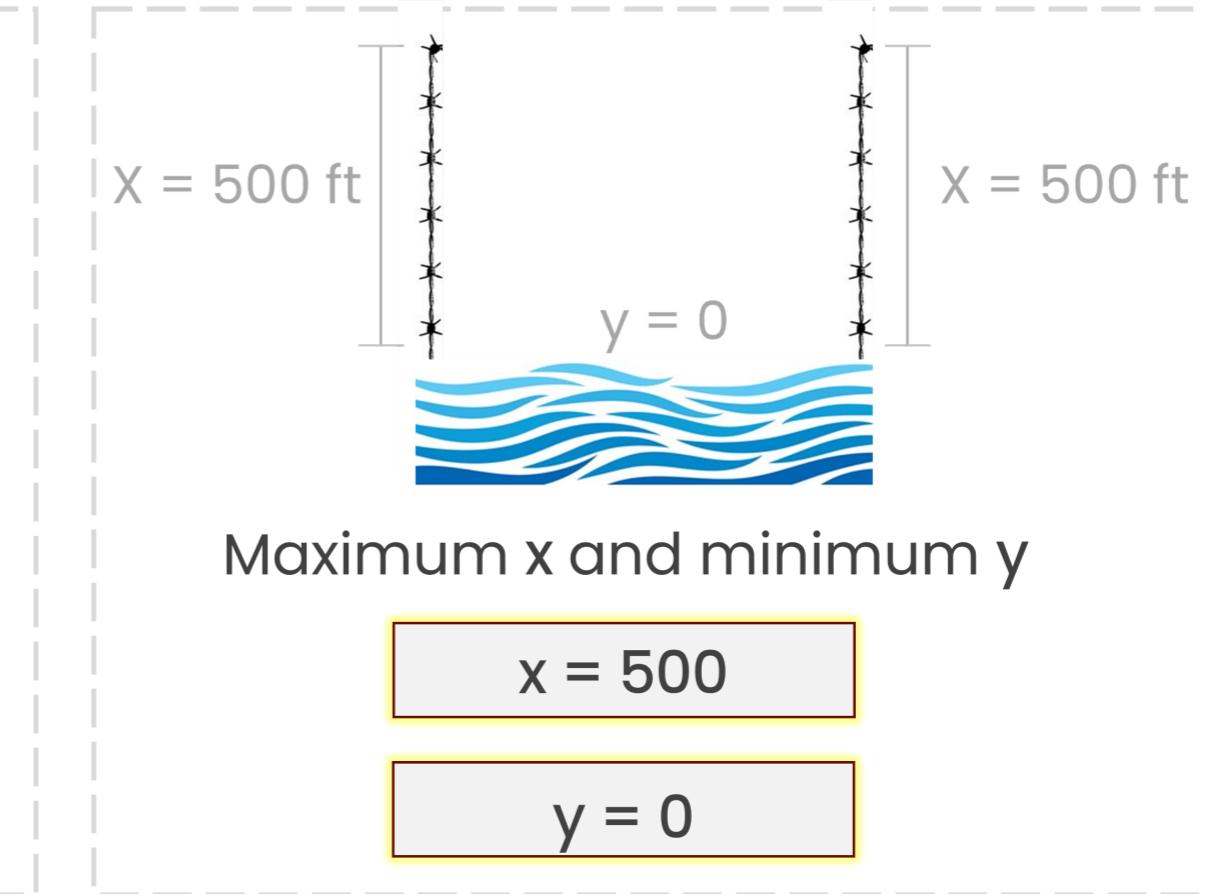
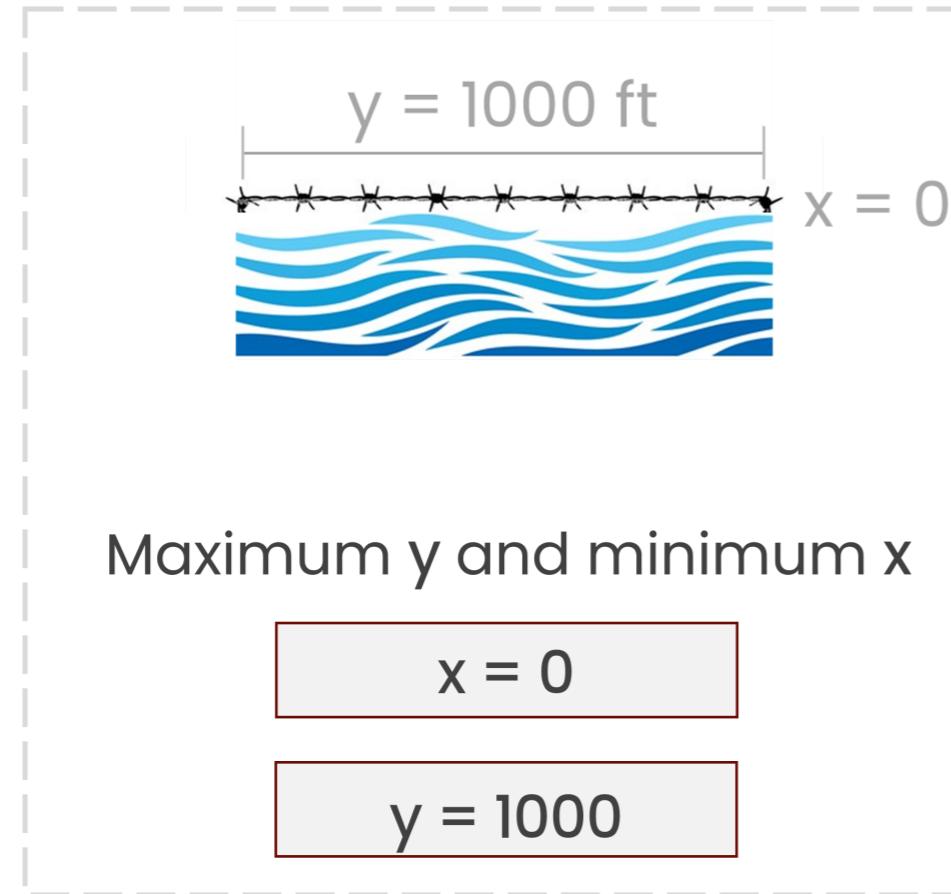
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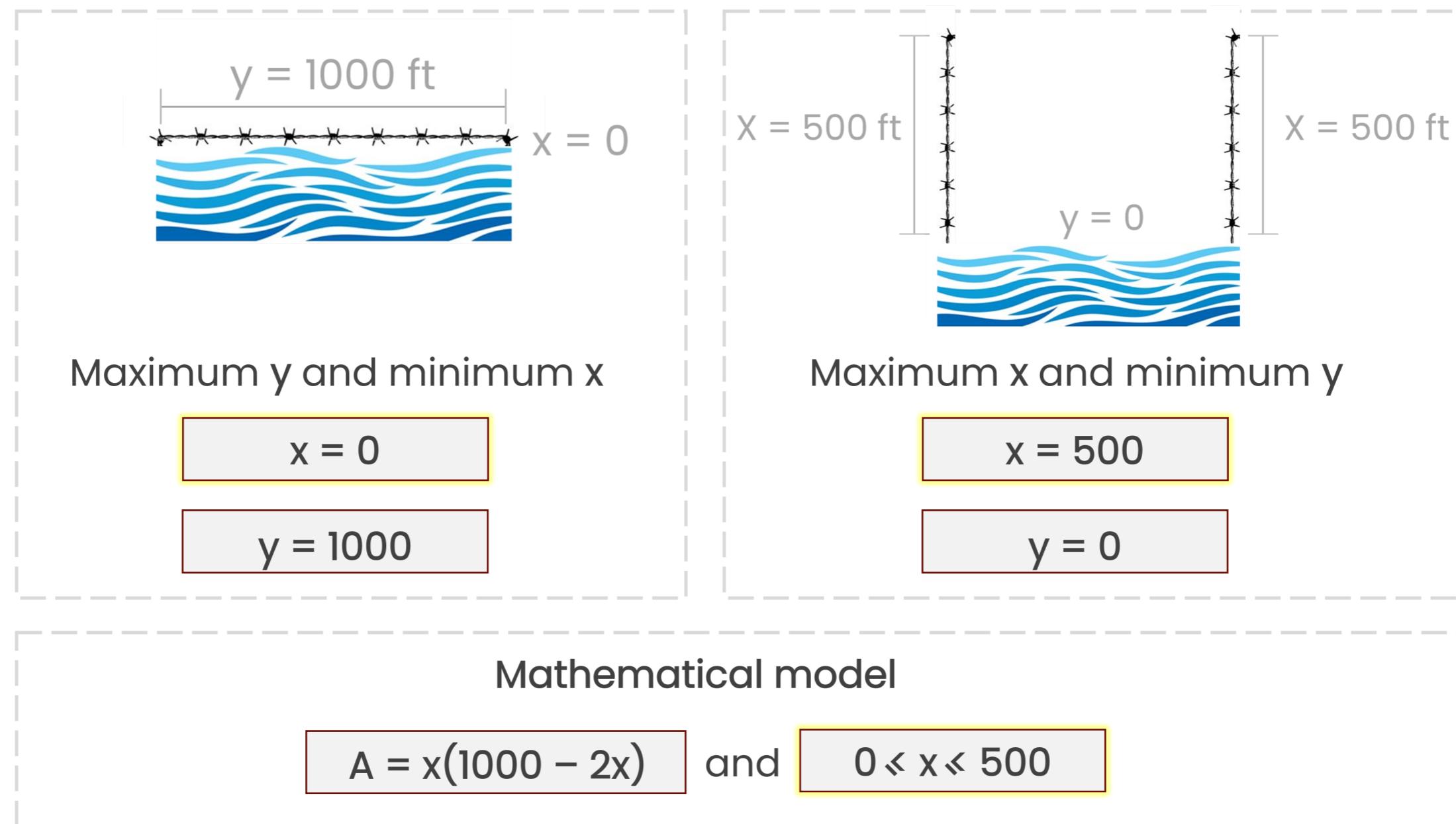
Building a mathematical model



Building a mathematical model



Building a mathematical model



Finding the optimal solution

Mathematical model

$$A = x(1000 - 2x)$$

and

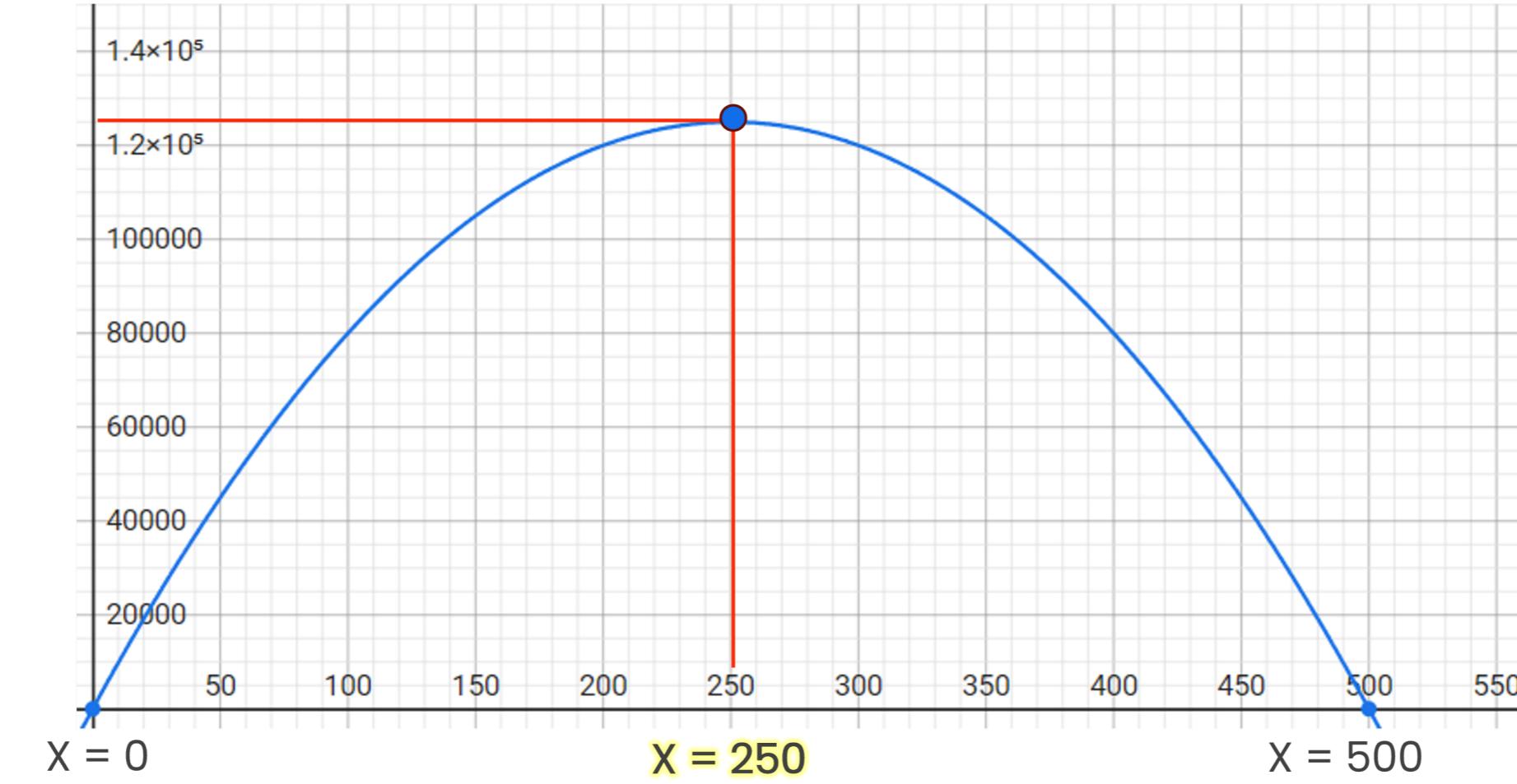
$$0 < x < 500$$

Finding the optimal solution

Mathematical model

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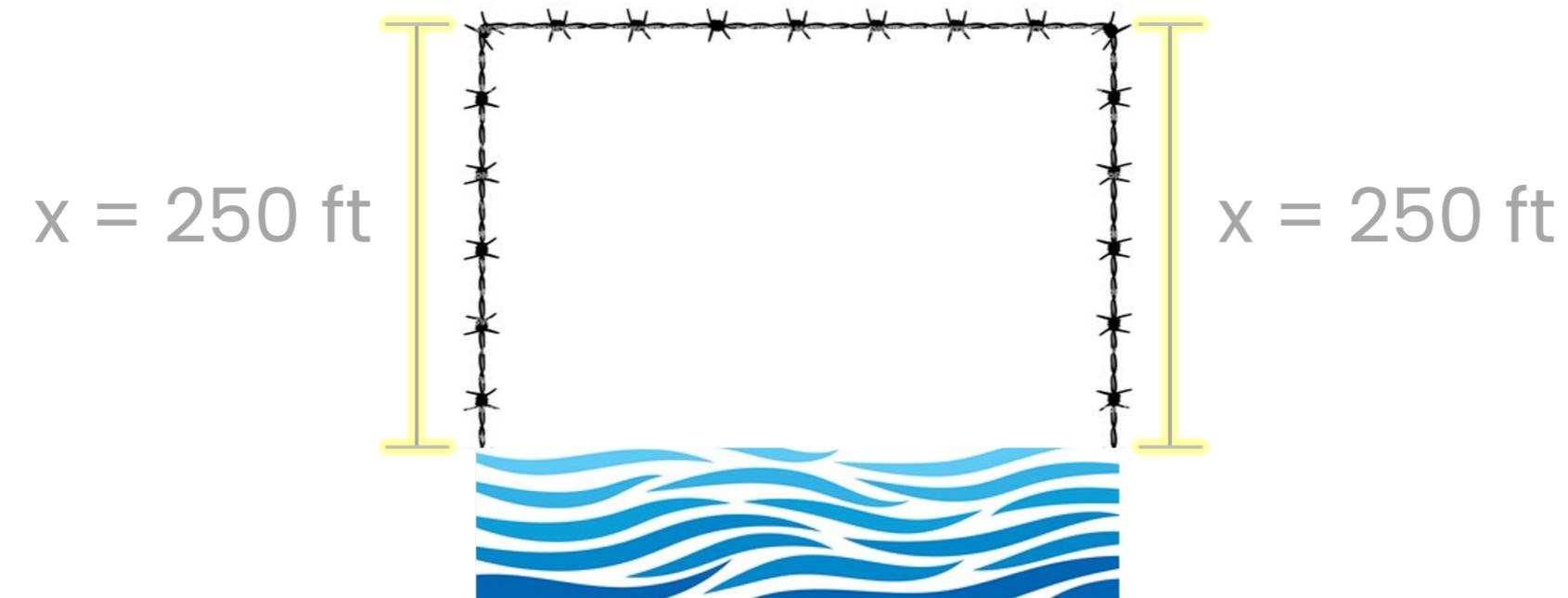
$$\text{and } 0 < x < 500$$



Finding the optimal solution

Maximize the area of the field

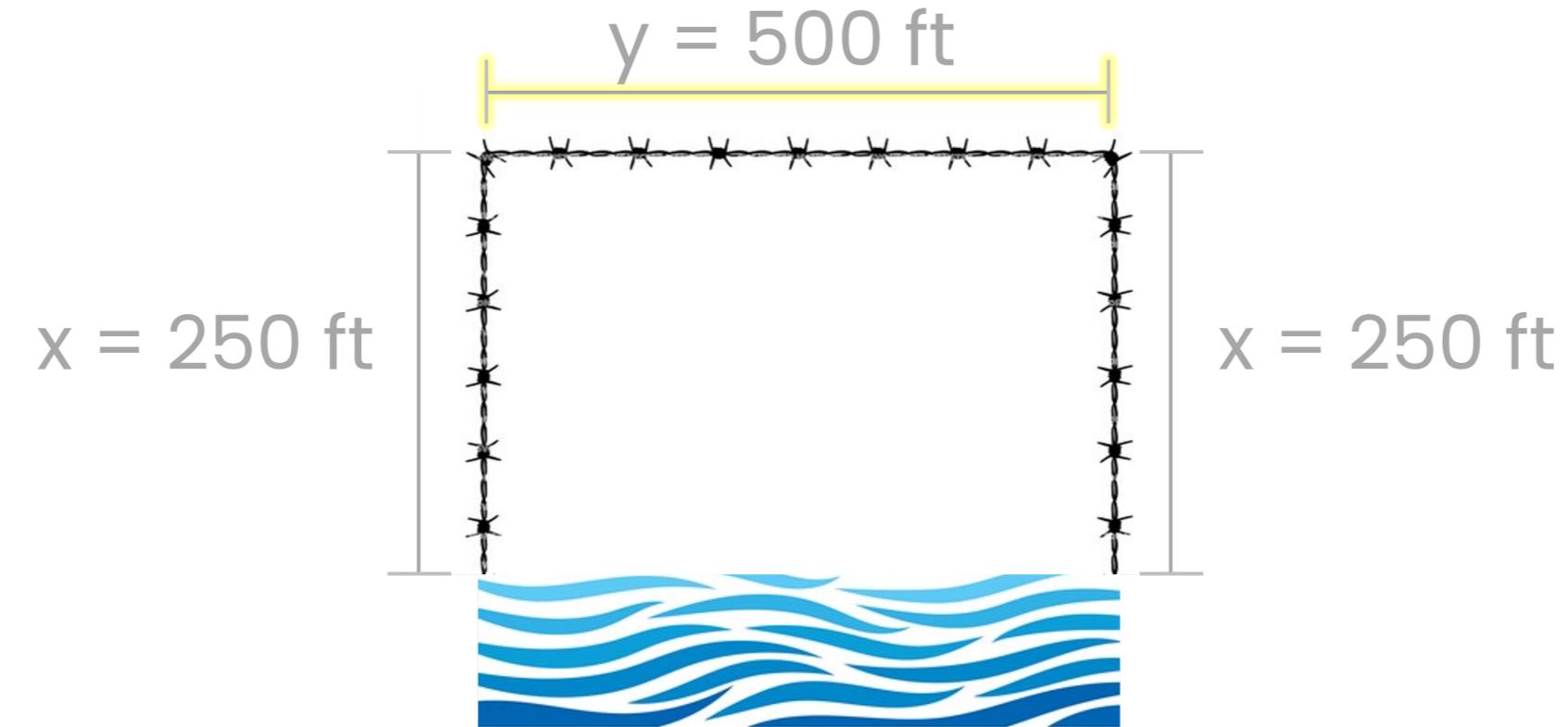
Optimal $x = 250$ ft



Finding the optimal solution

Maximize the area of the field

Optimal $x = 250$ ft



Let's practice!

DECODING DECISION MODELING

Enterprise decision-making

DECODING DECISION MODELING



Tiago Brasil

Lead Data Engineer

Enterprise decision-making

In the dynamic and complex world of business, **the ability to make strategic decisions is crucial for achieving organizational goals** and maintaining a competitive edge.



Enterprise decision-making

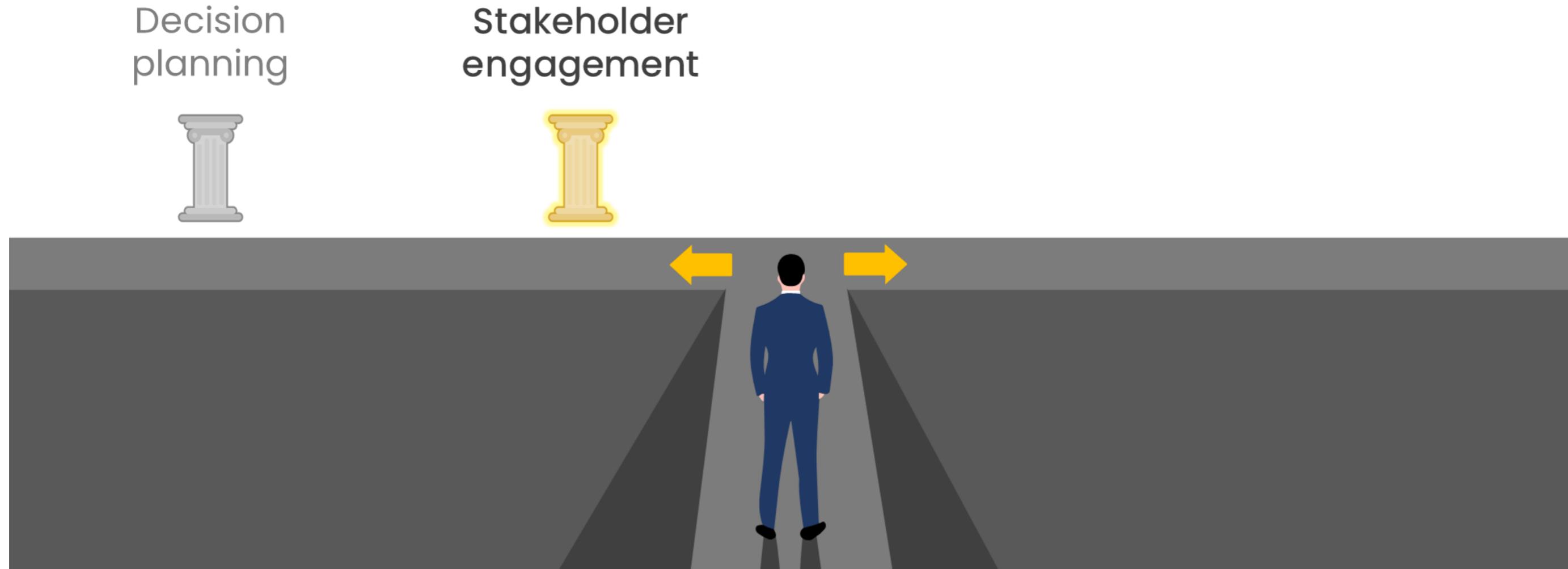
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Decision
planning



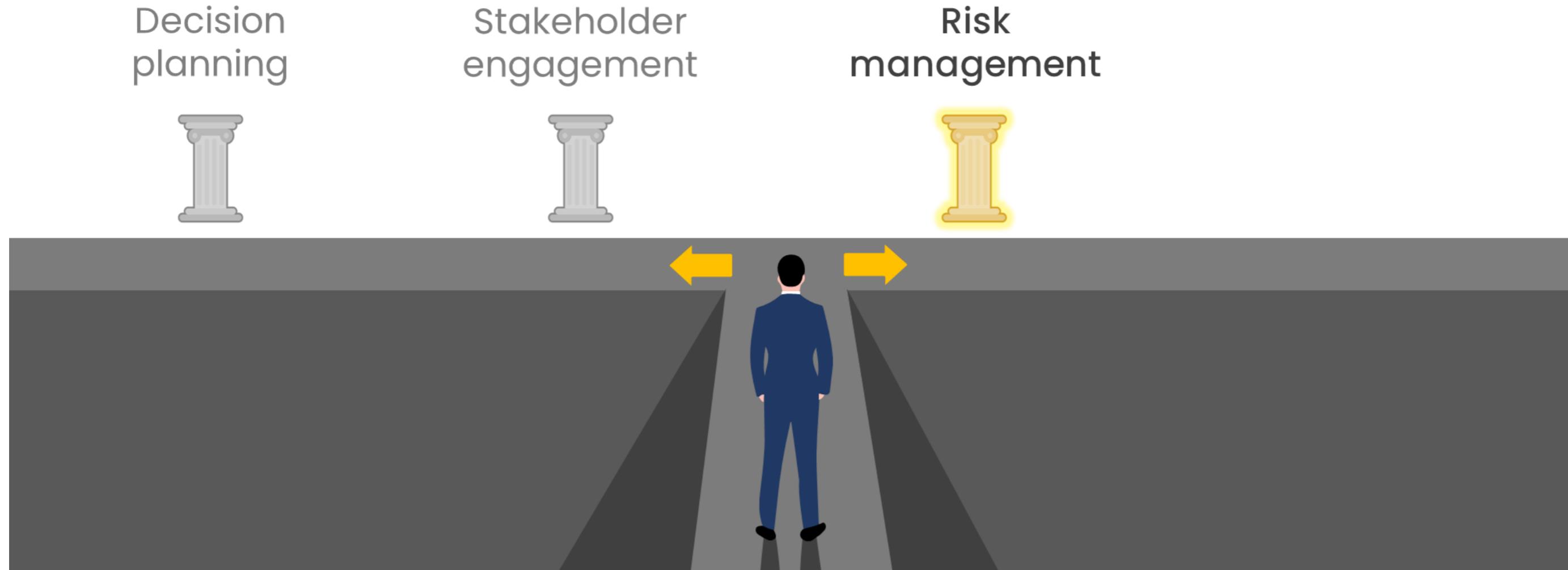
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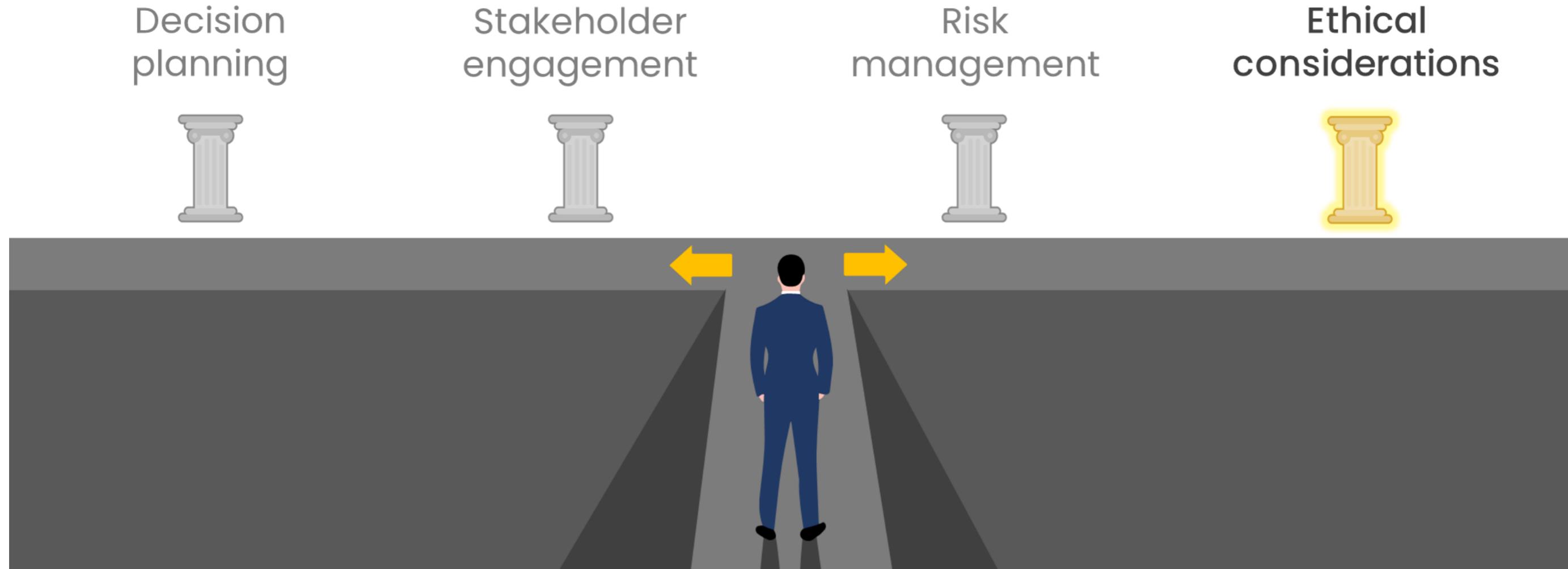
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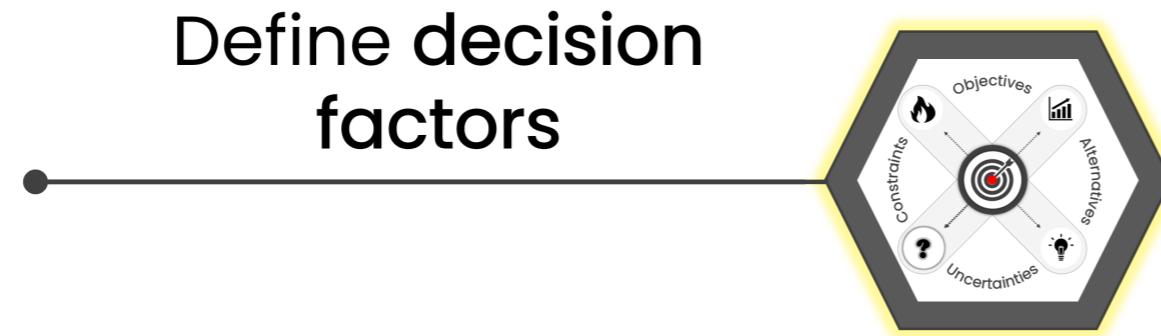
Enterprise decision-making

In the dynamic and complex world of business, **the ability to make strategic decisions is crucial for achieving organizational goals** and maintaining a competitive edge.



Planning the decision

In an enterprise environment, decision planning is particularly important because of the scale and complexity of the decisions involved.



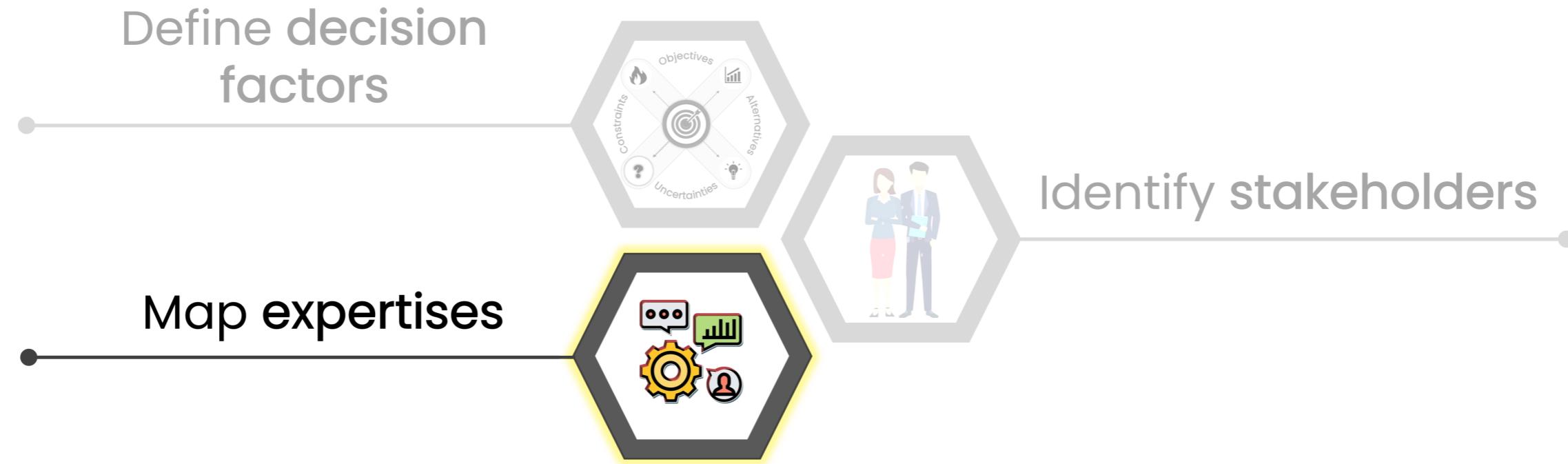
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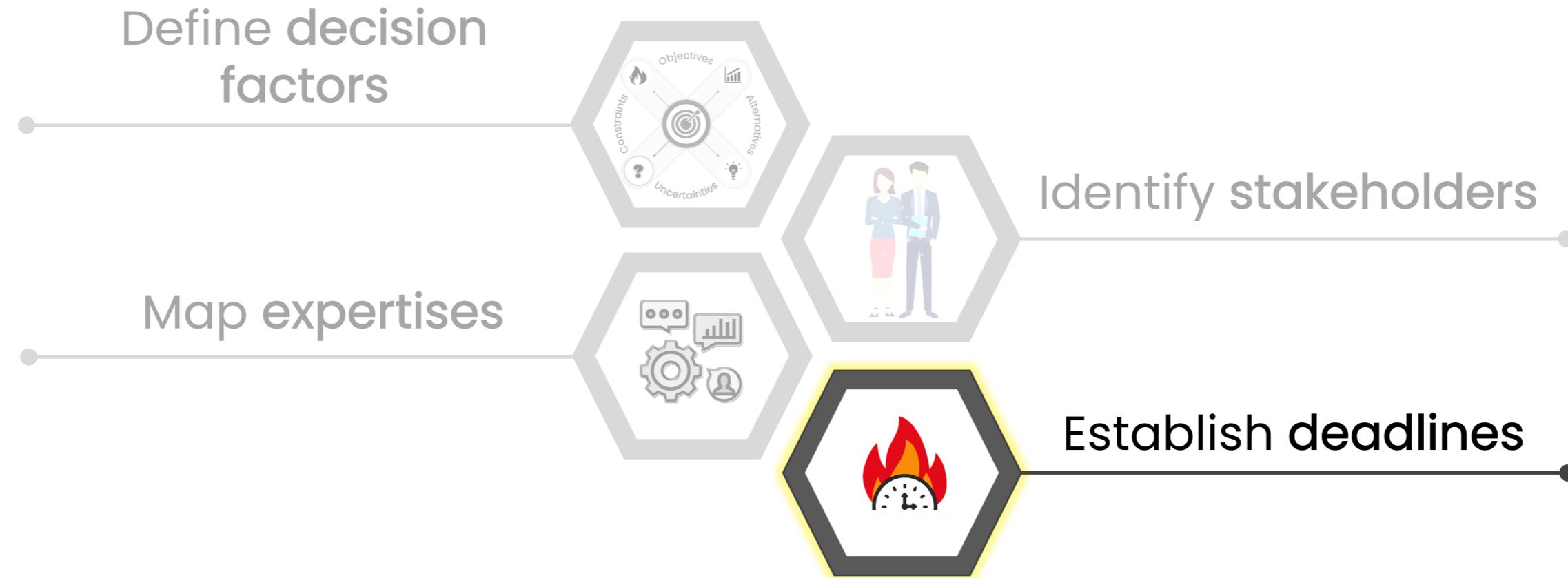
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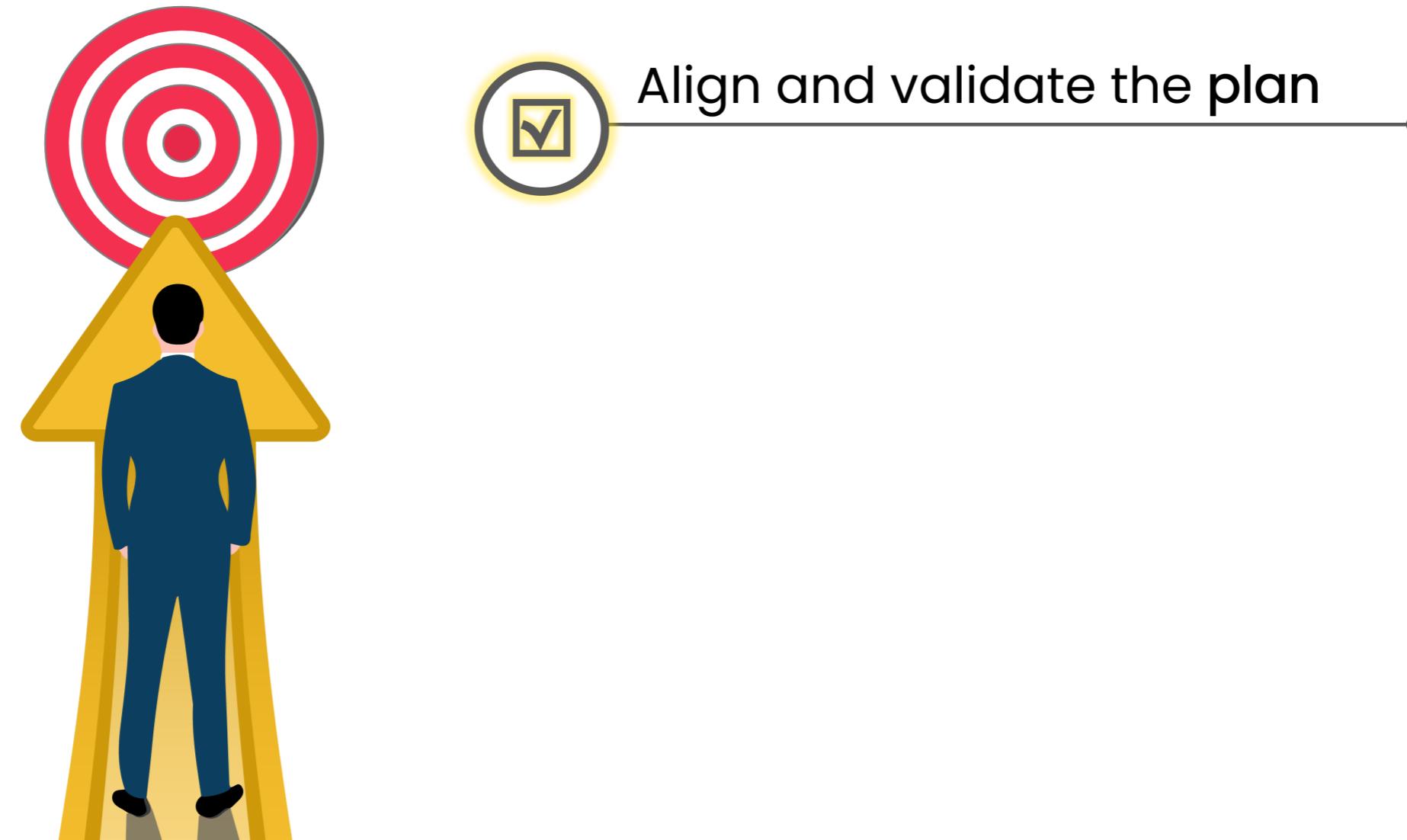
Engaging the stakeholders

Engaging stakeholders is essential for gaining support and ensuring transparency. This involvement fosters trust, promotes collaboration, and enhances the likelihood of success.



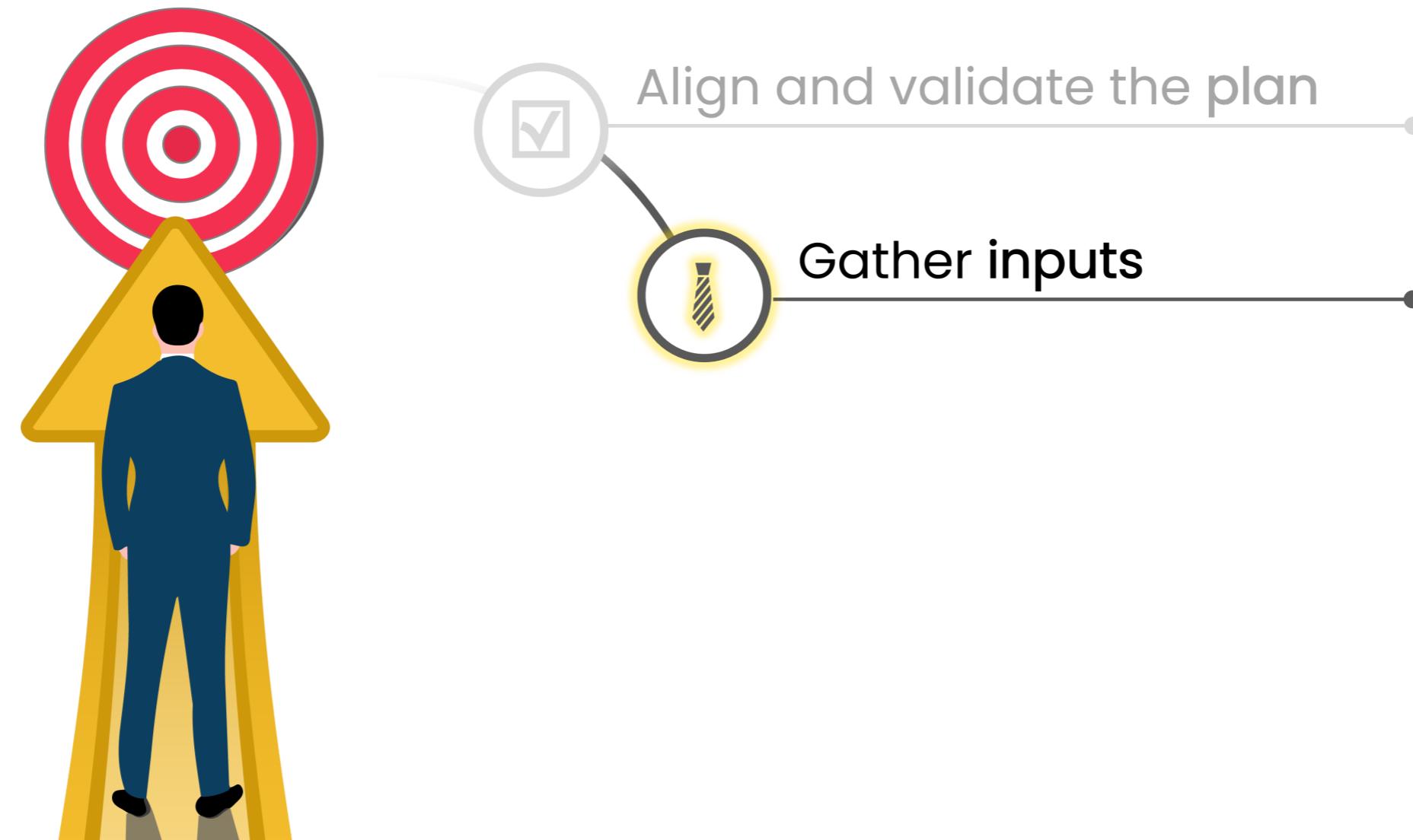
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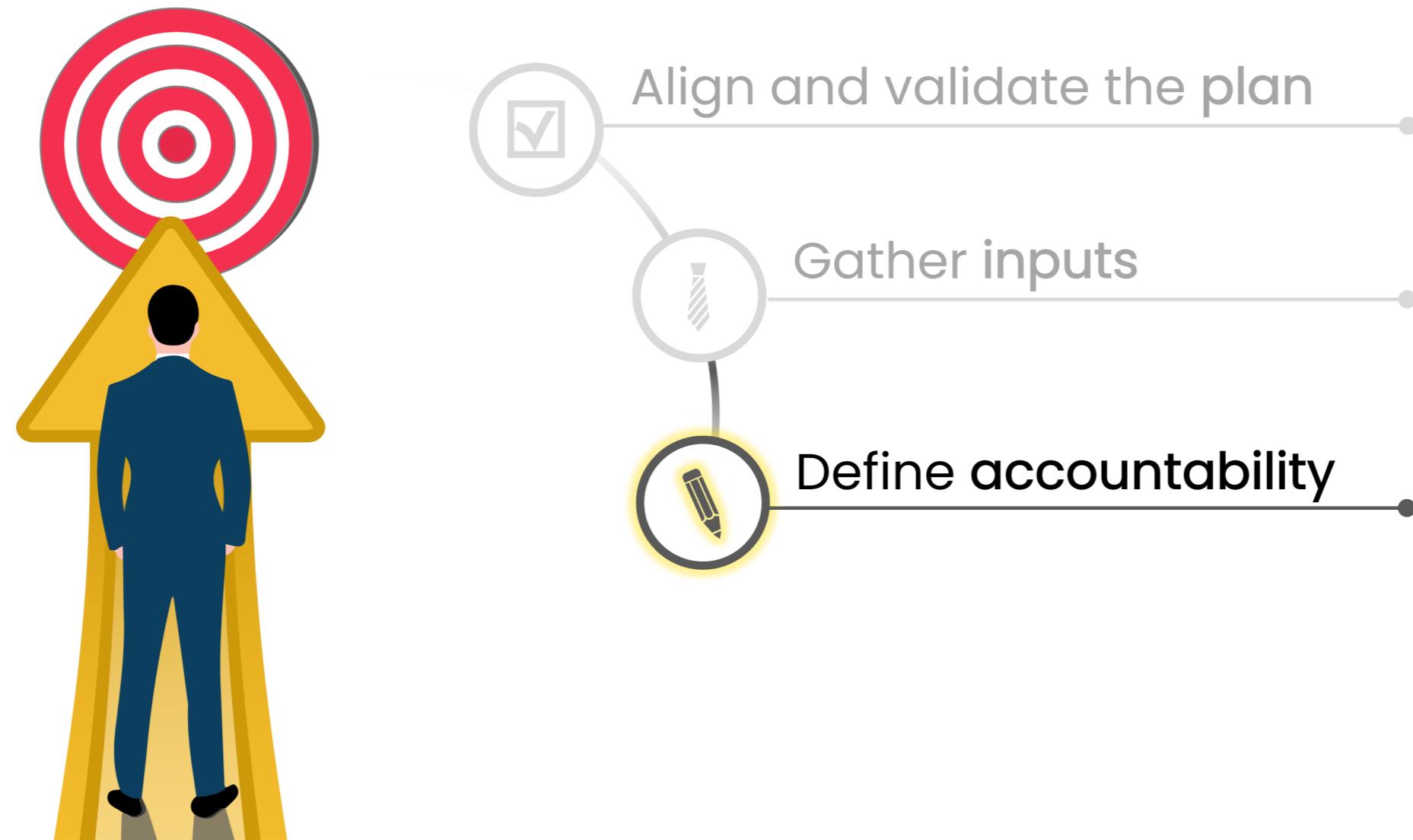
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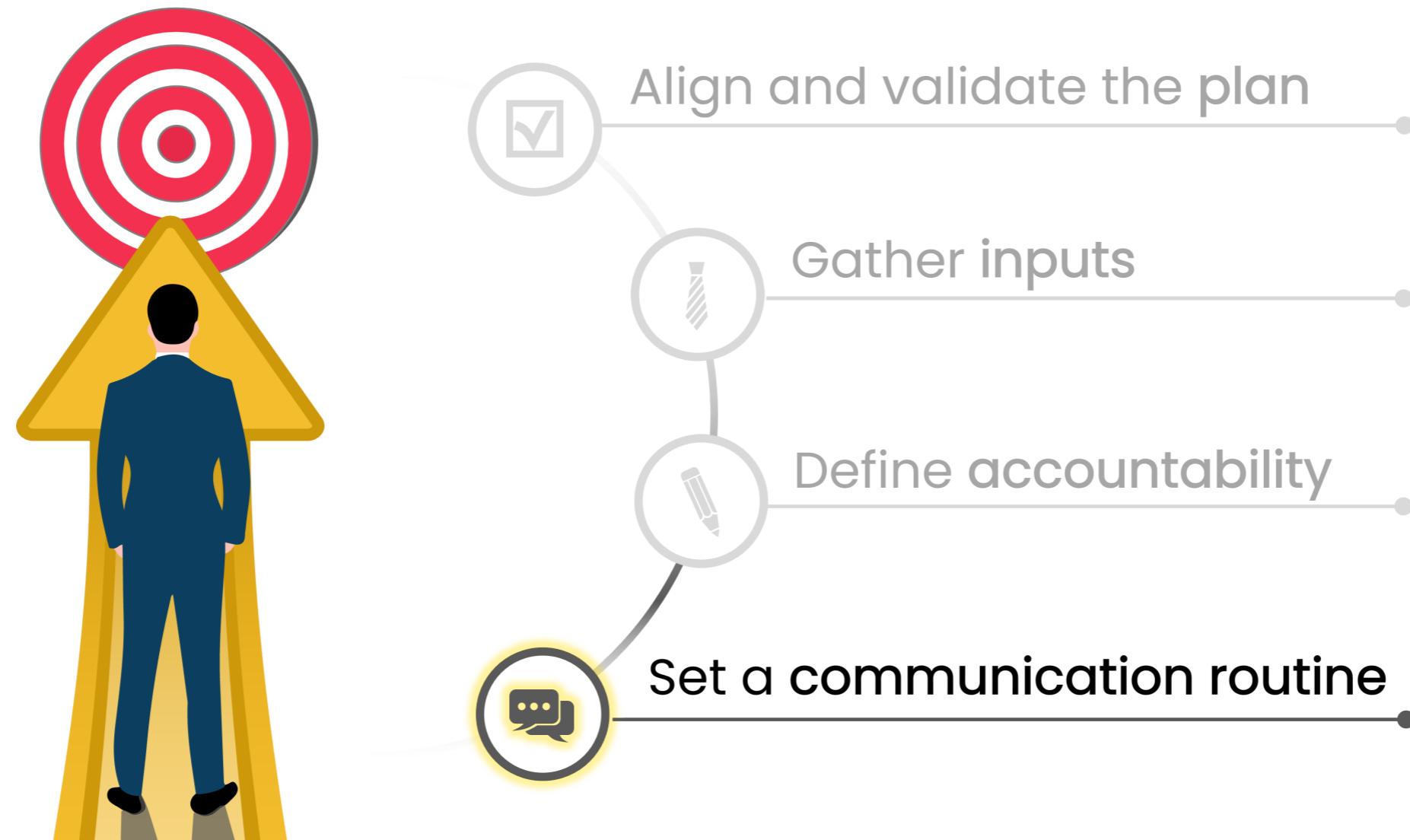
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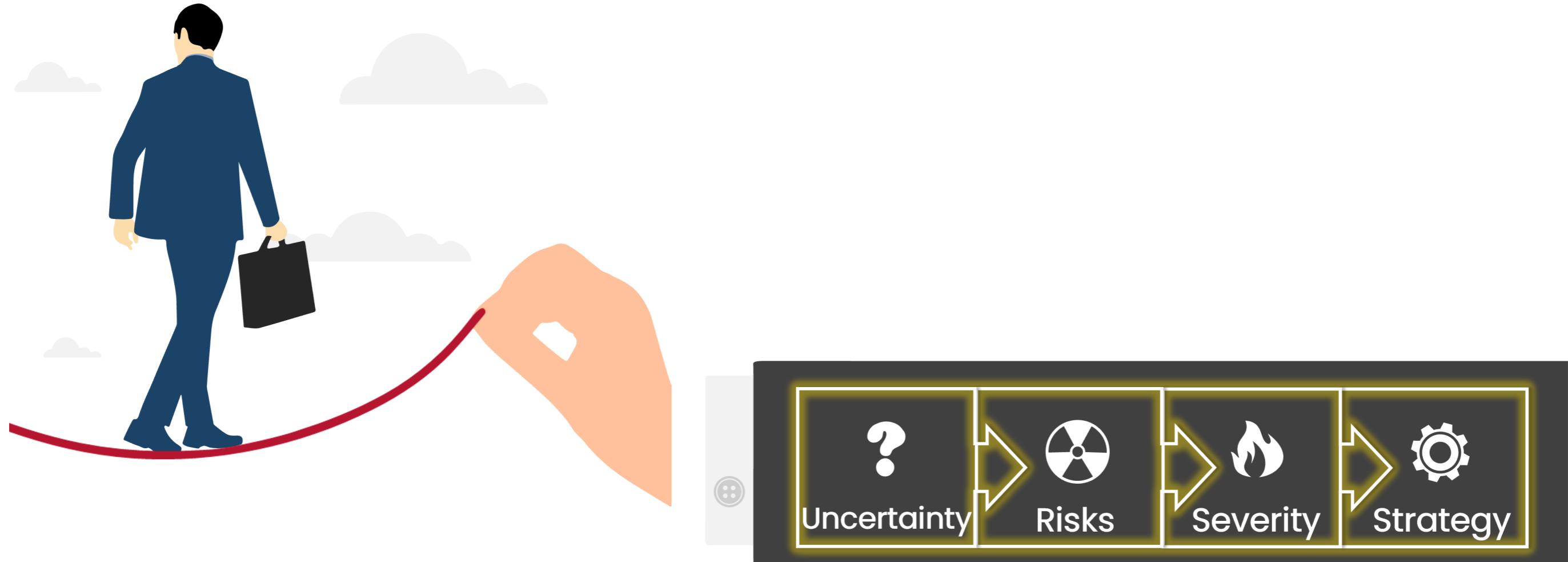
Managing enterprise risks

When making decisions in an enterprise, there are **specific risk management considerations** that need to be addressed due to the complexity and impact of these decisions.



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Top 3 risks in a business decision



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Top 3 risks in a business decision



Unmapped impacted areas

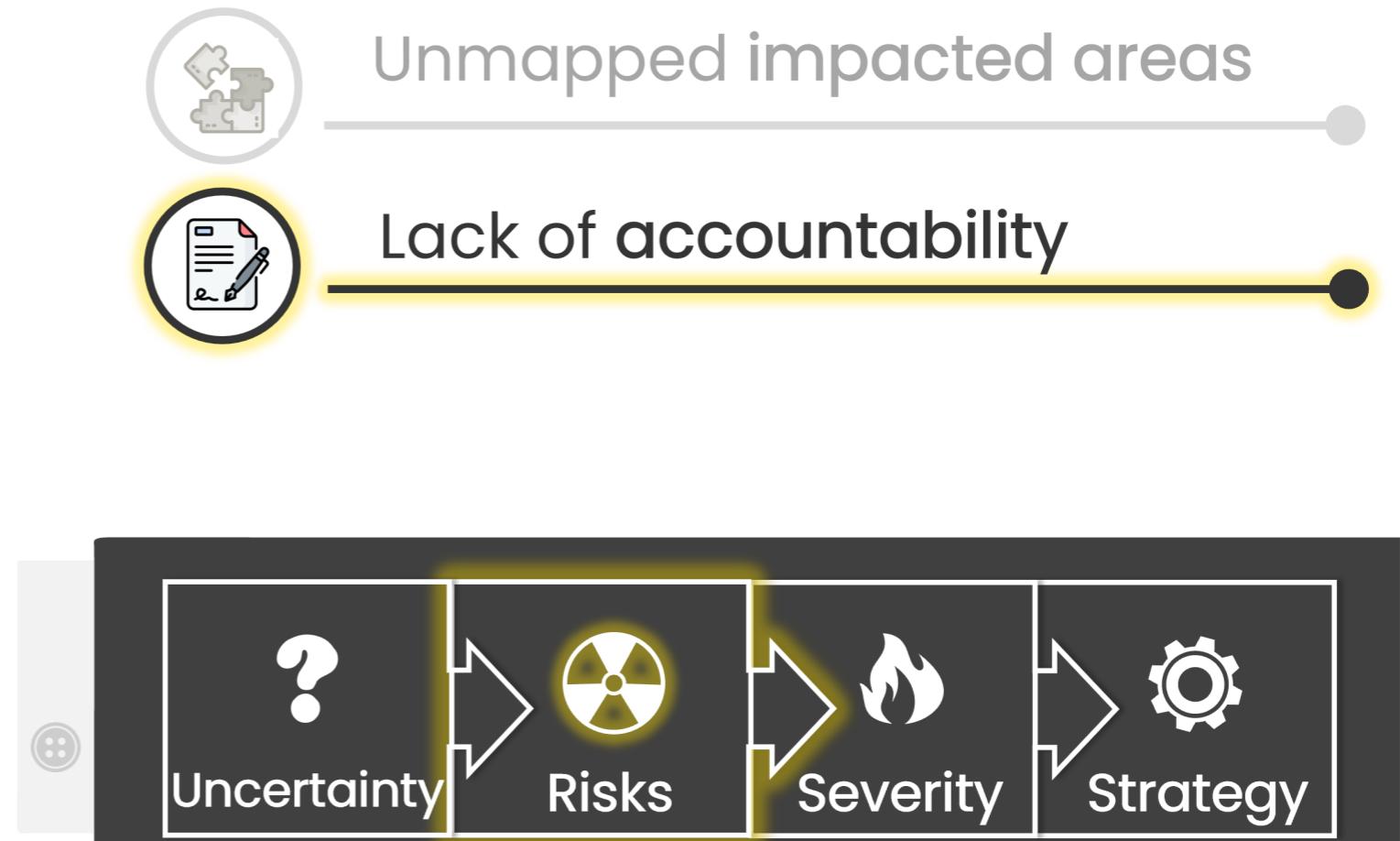


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Top 3 risks in a business decision

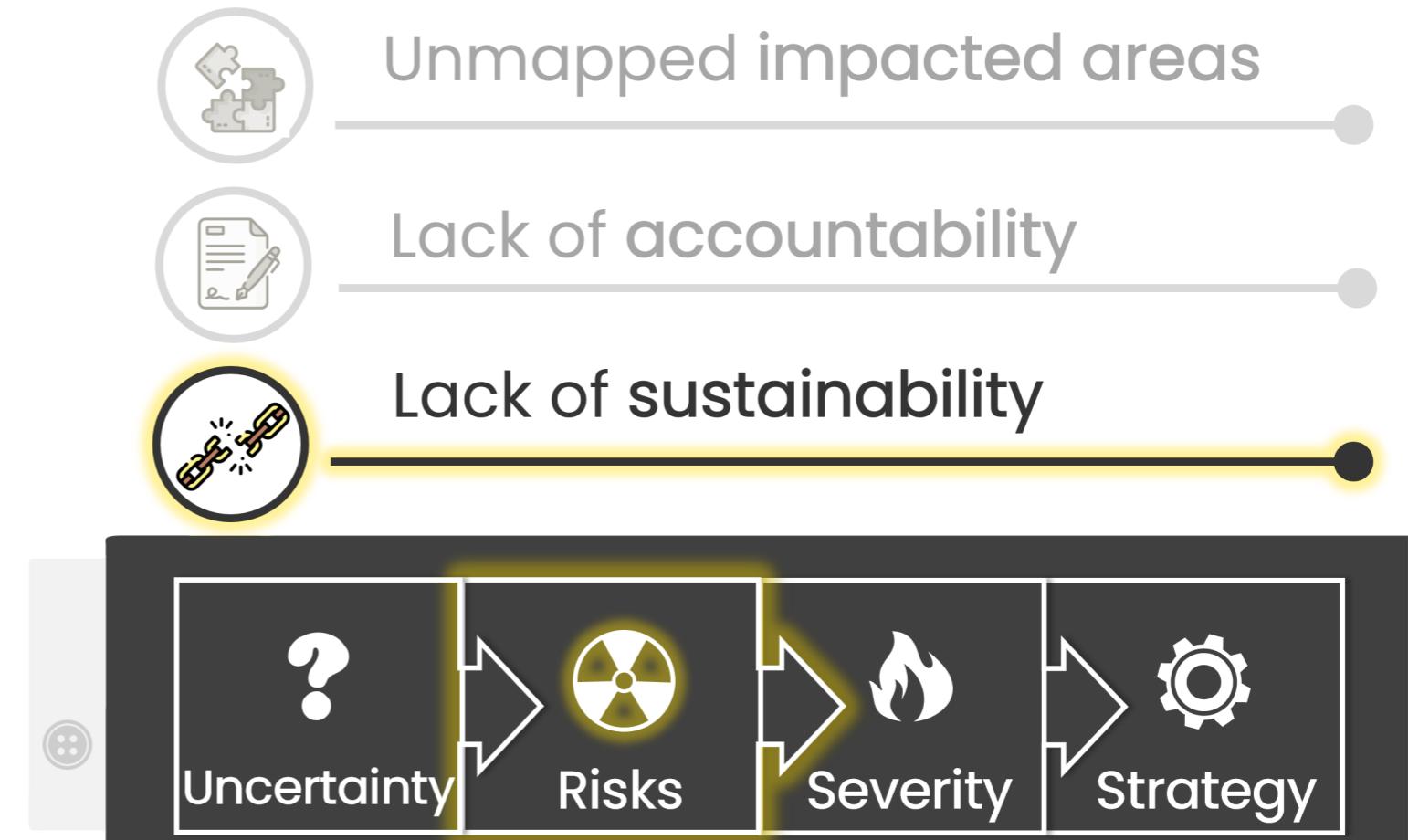


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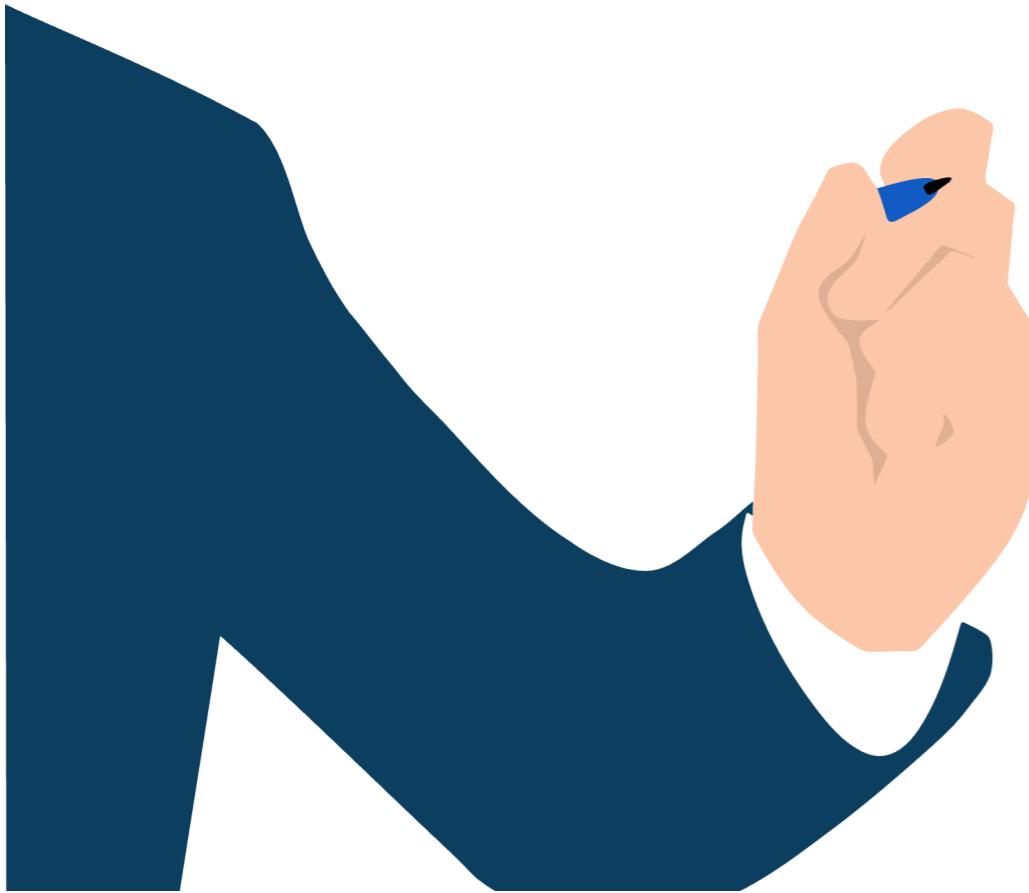


Top 3 risks in a business decision



Ethical considerations

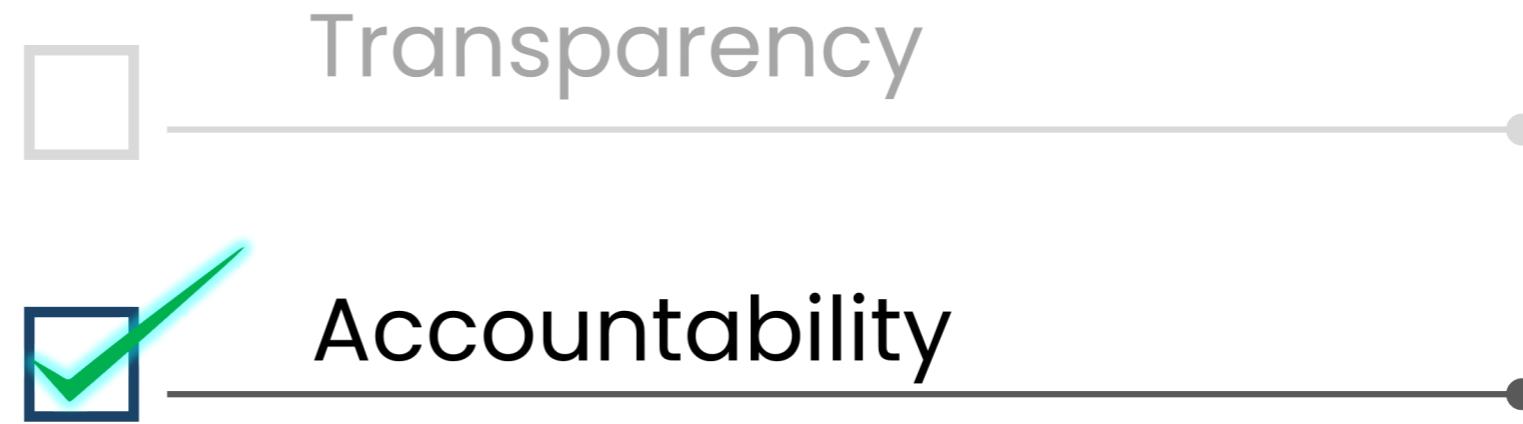
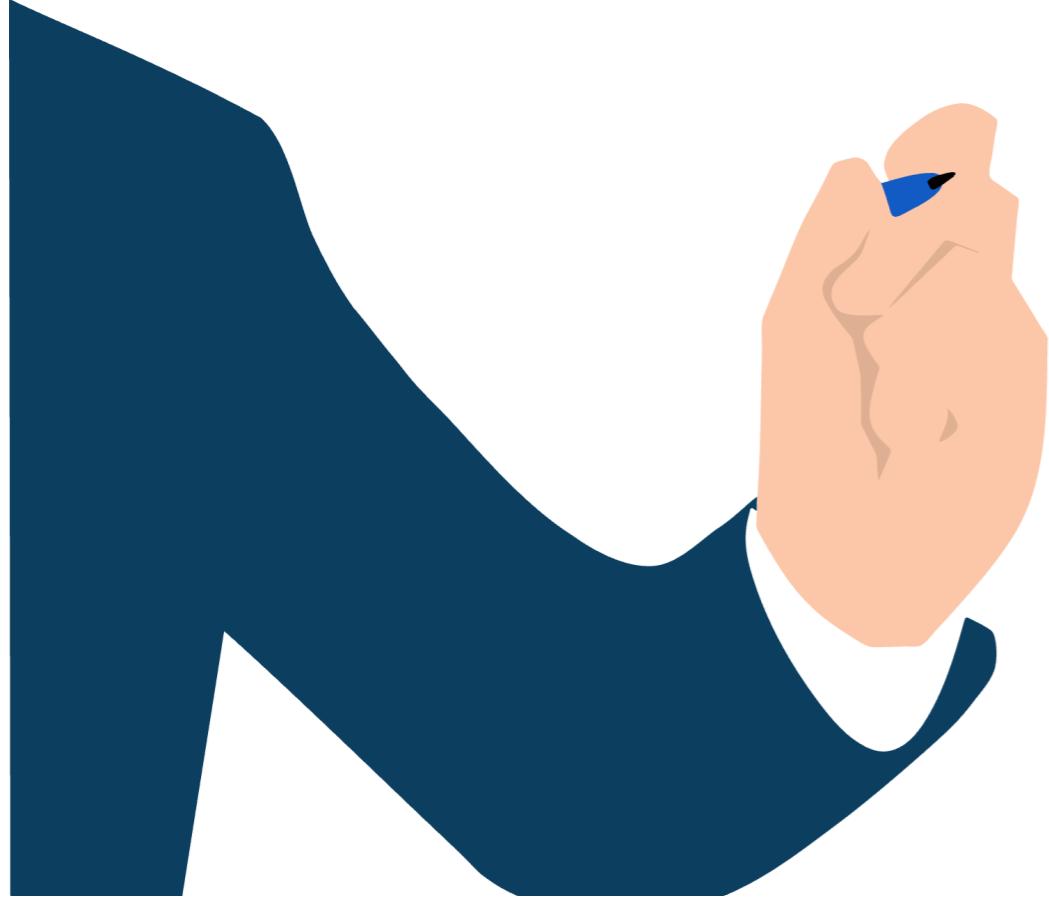
By incorporating ethical principles, organizations can make decisions that promote a **positive reputation and long-term relationships with customers, employees, investors, and the community.**



Transparency

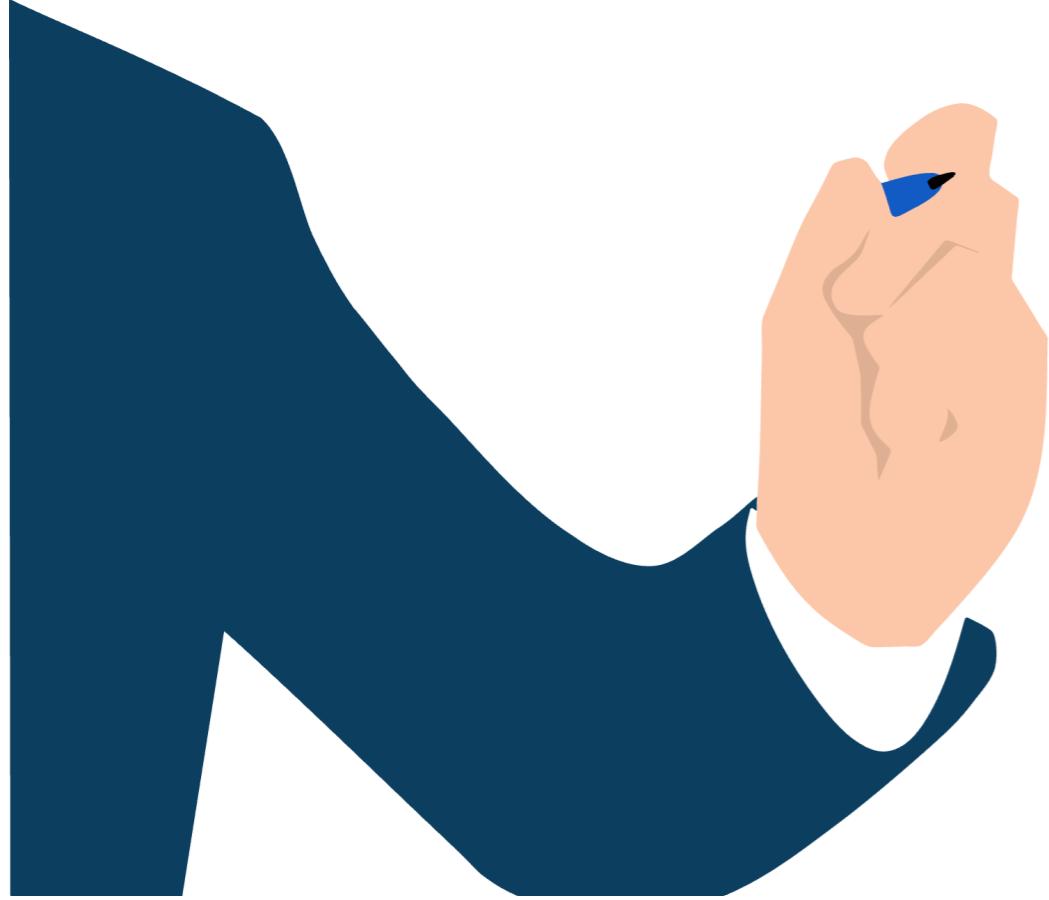
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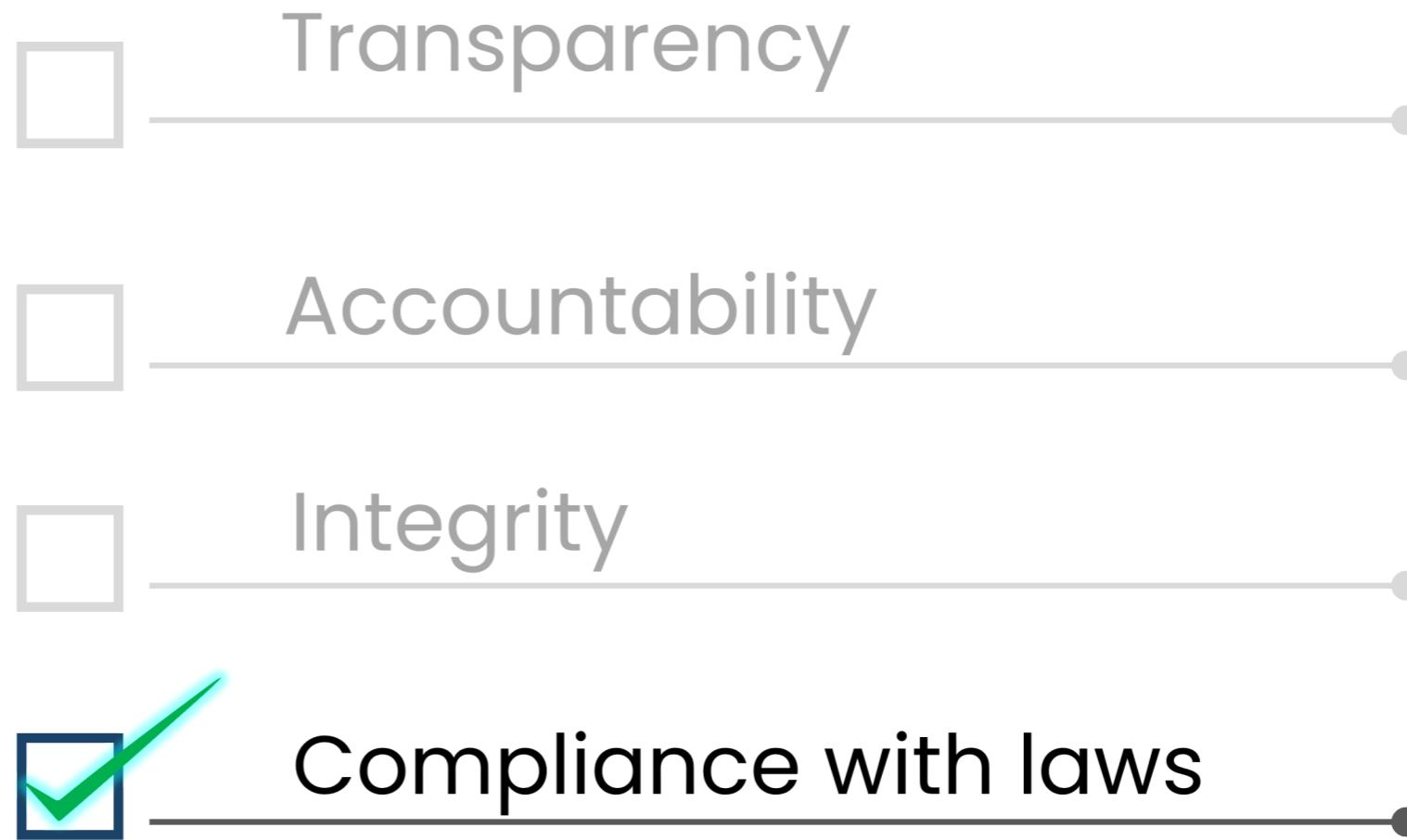
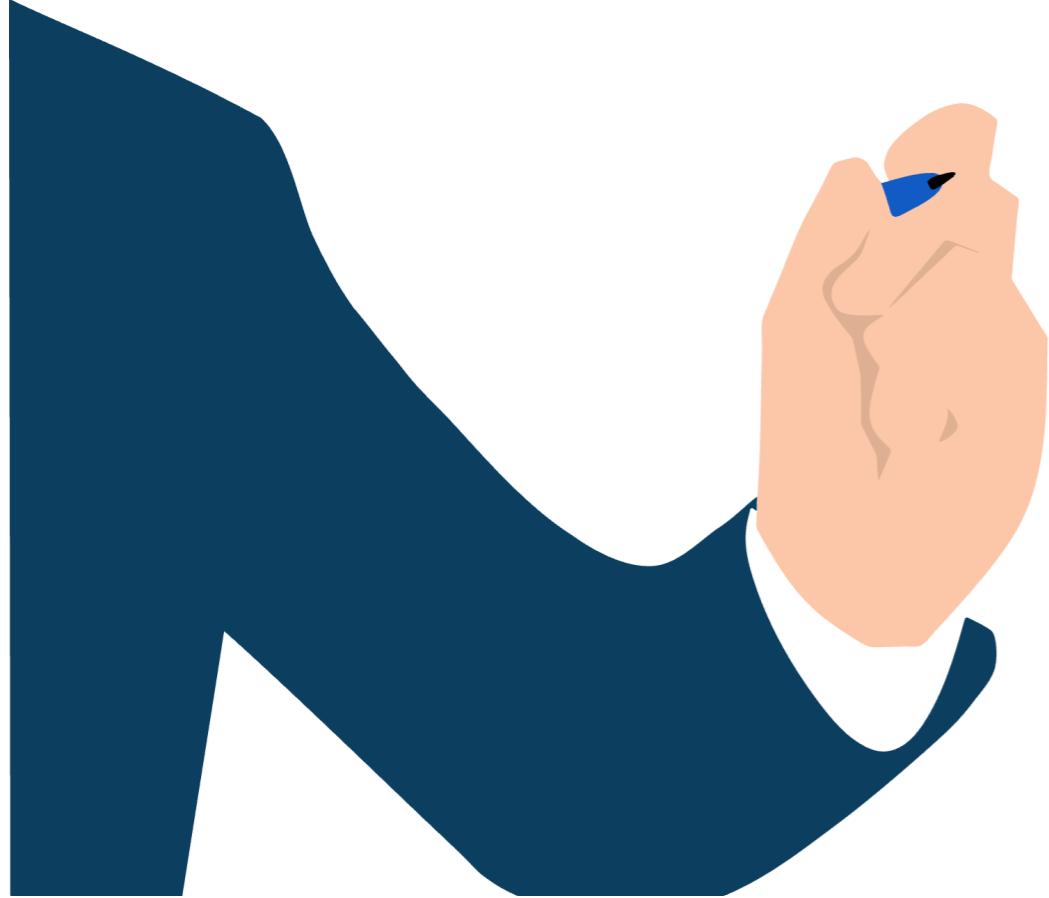
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Let's practice!

DECODING DECISION MODELING

Autonomous Decision-making

DECODING DECISION MODELING



Tiago Brasil

Lead Data Engineer

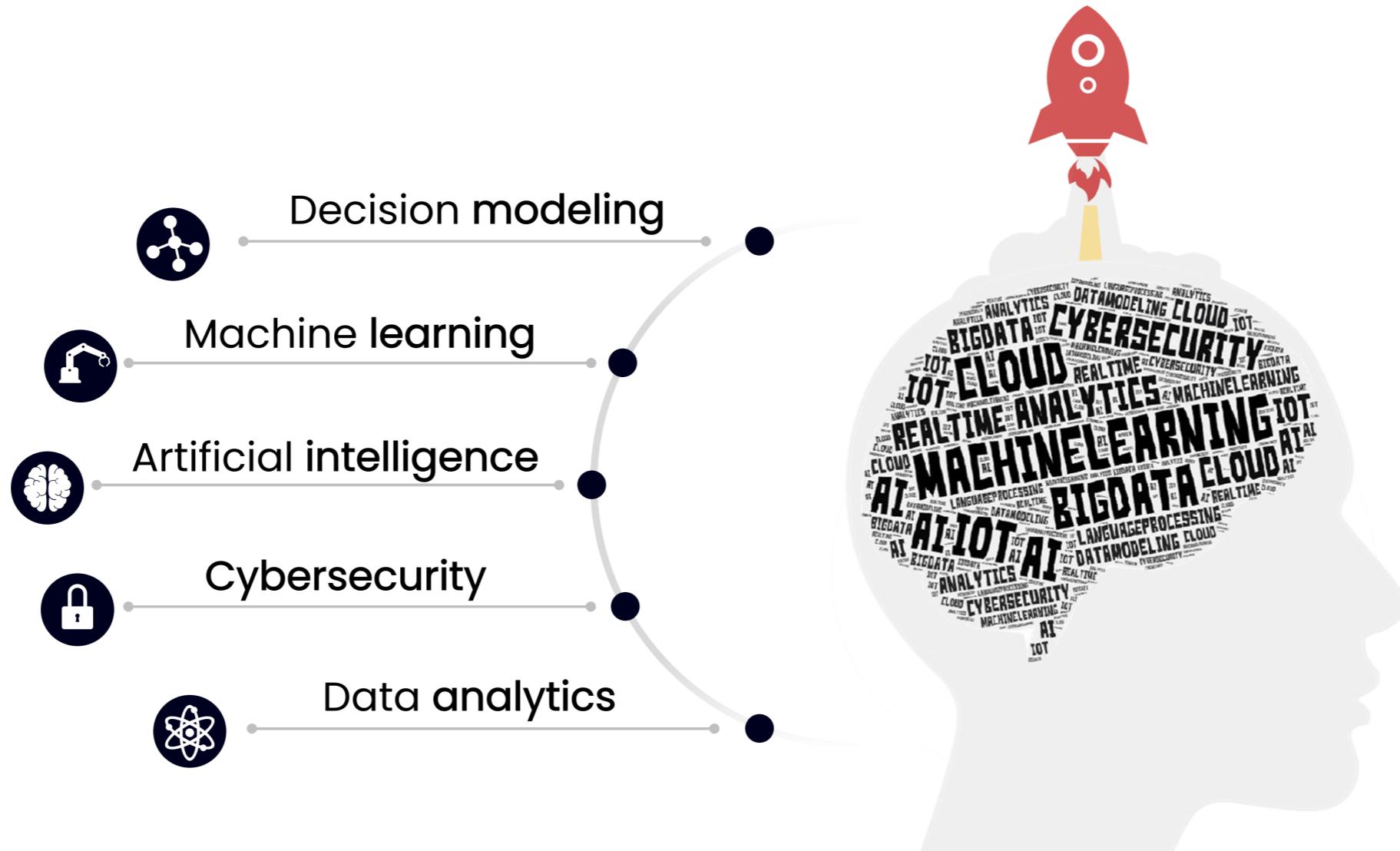
Introduction

The development of autonomous decision-making systems became feasible given the significant advances in technical domains such as:



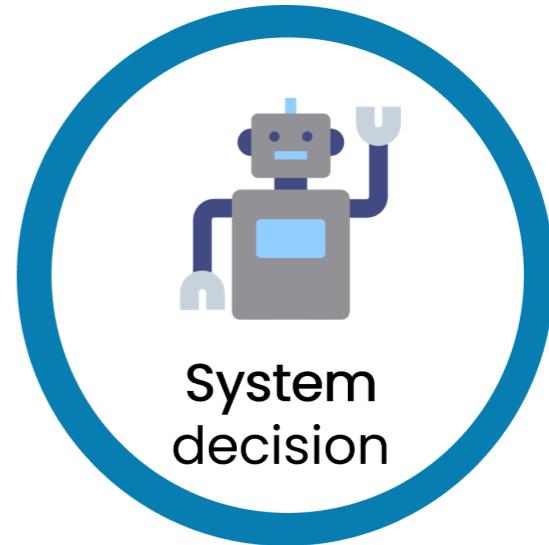
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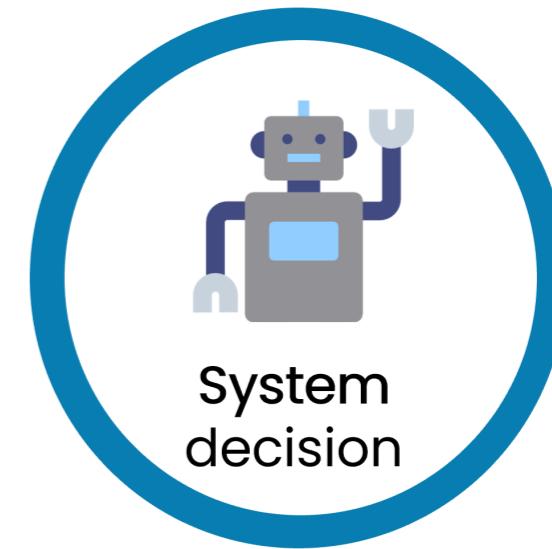
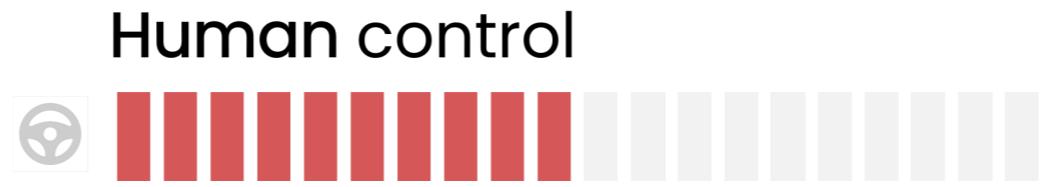
Autonomous decision-making systems

Autonomous decision-making systems are advanced technological systems capable of **making decisions with minimal or no human intervention.**



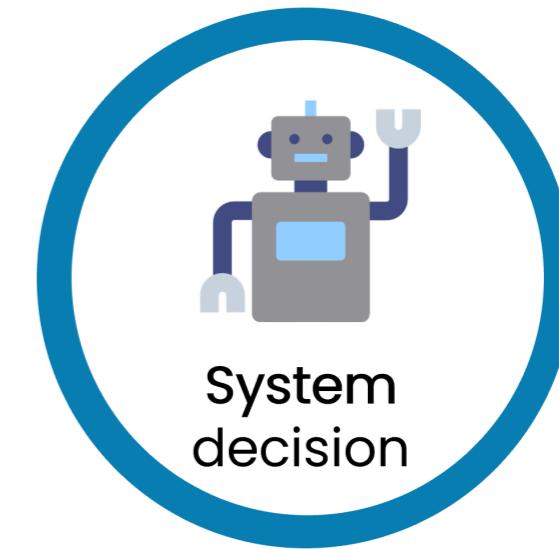
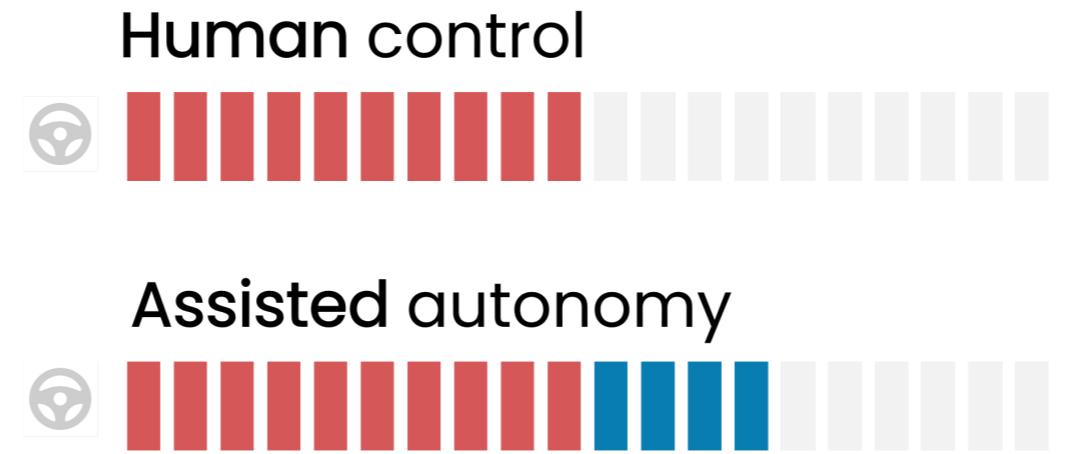
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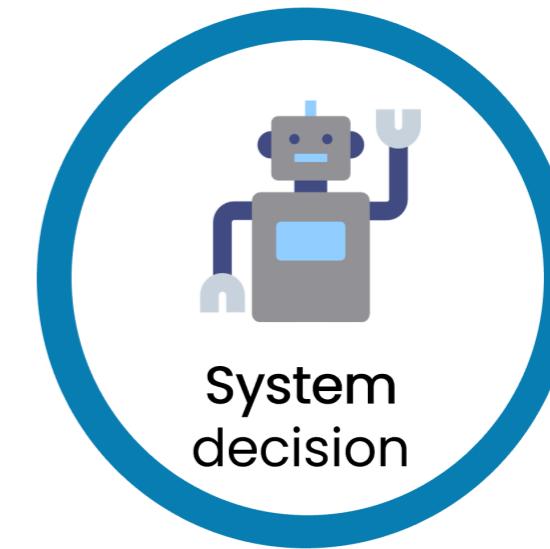
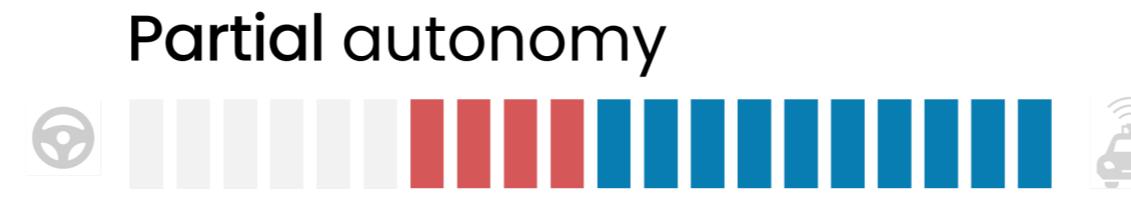
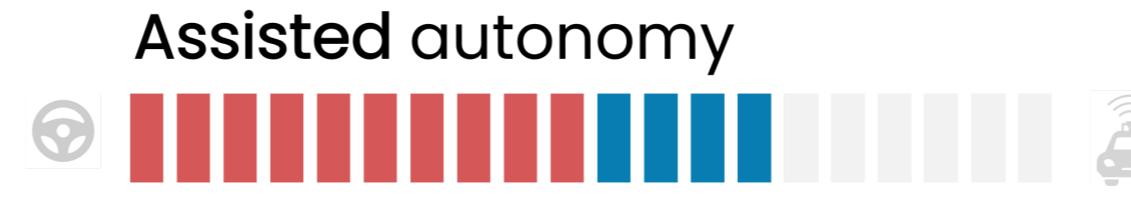
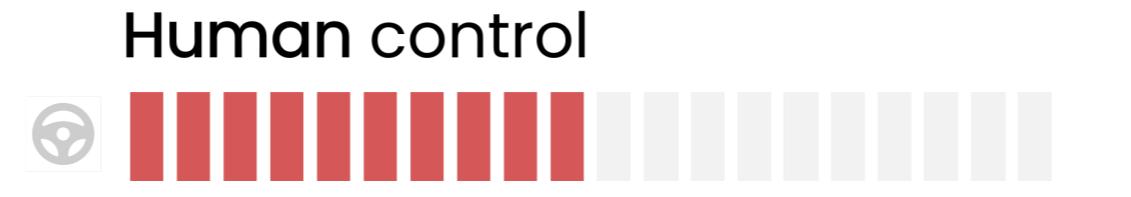
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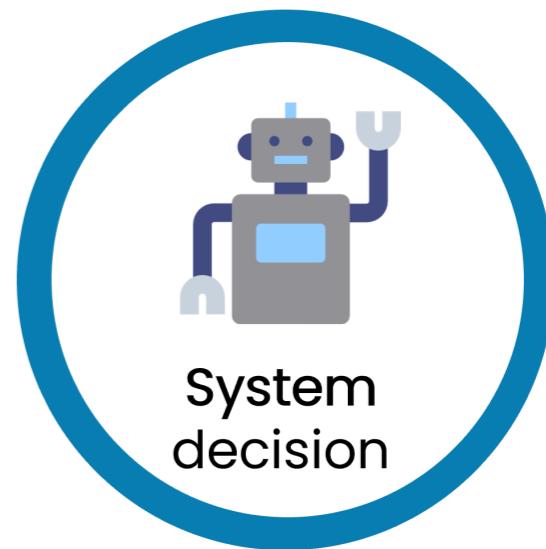
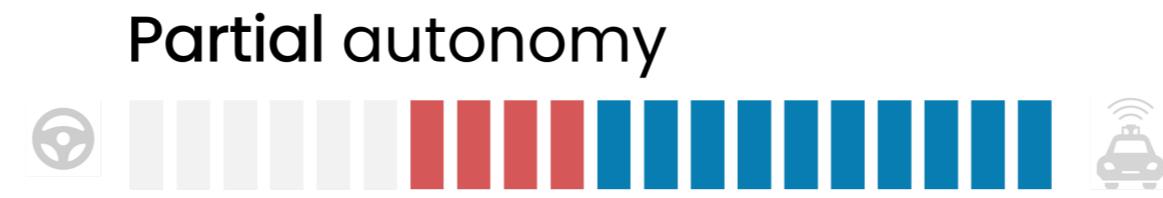
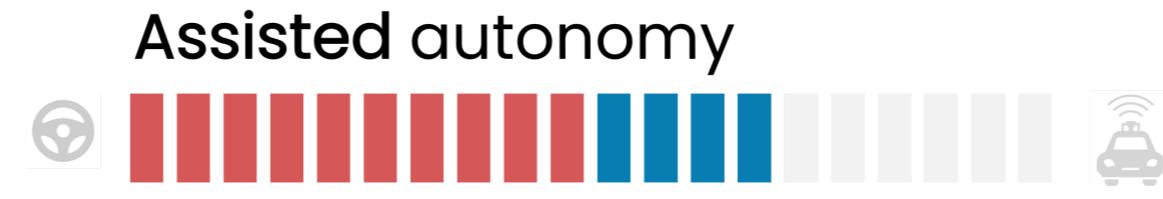
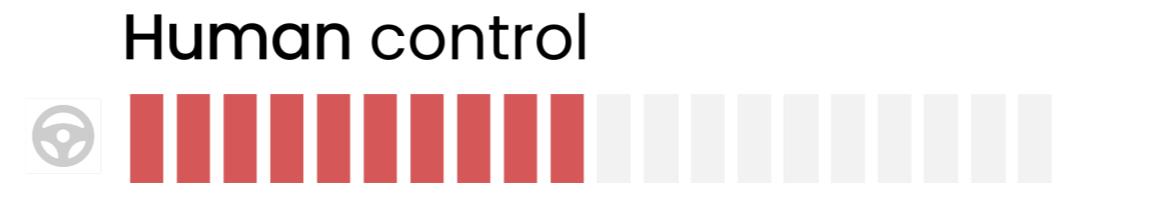
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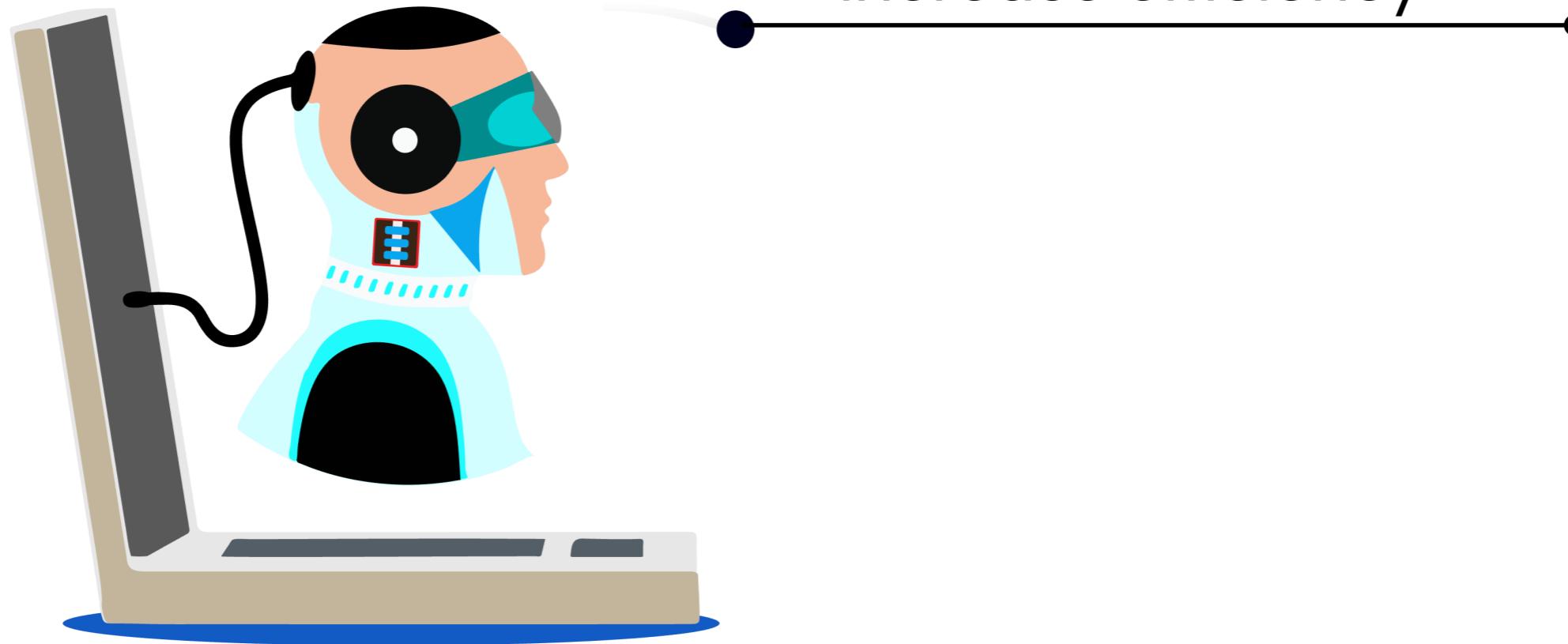
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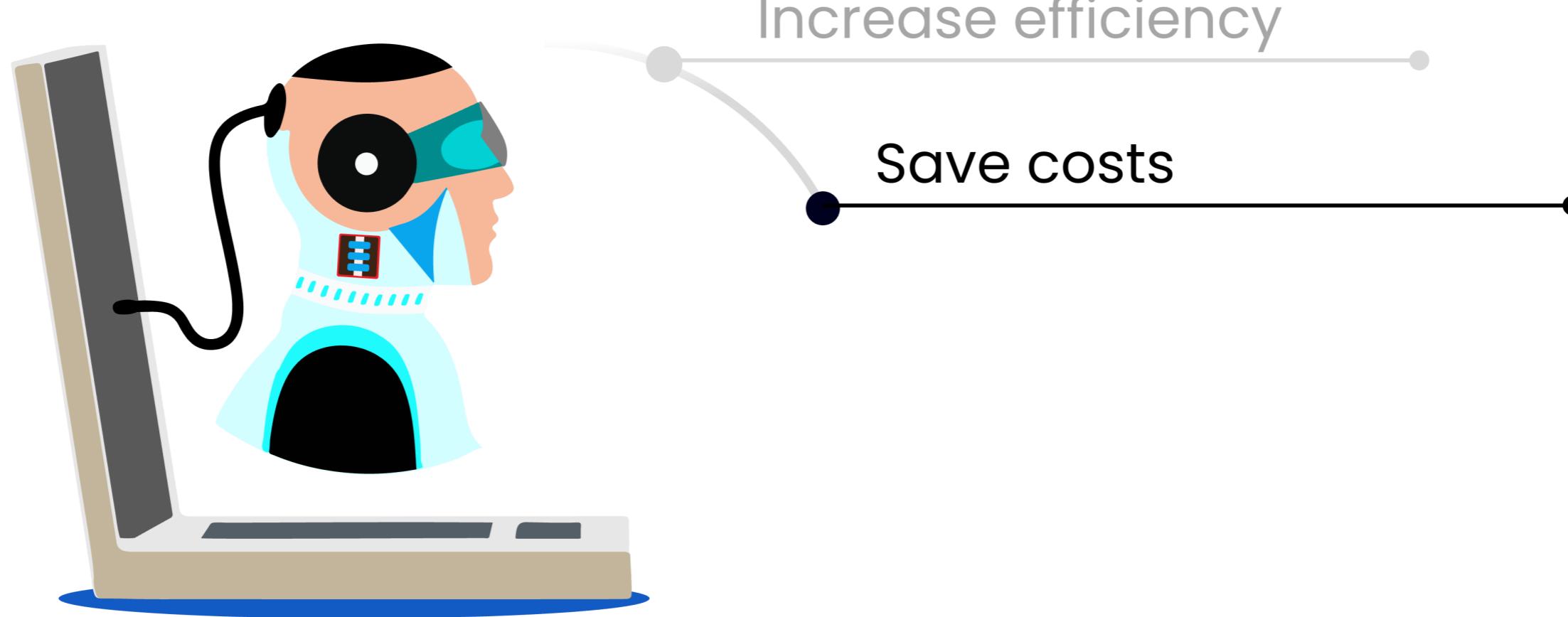
Benefits of autonomous decision-making

The use of autonomous decision-making systems in various industries is becoming very popular due to its significant benefits and competitive advantages.



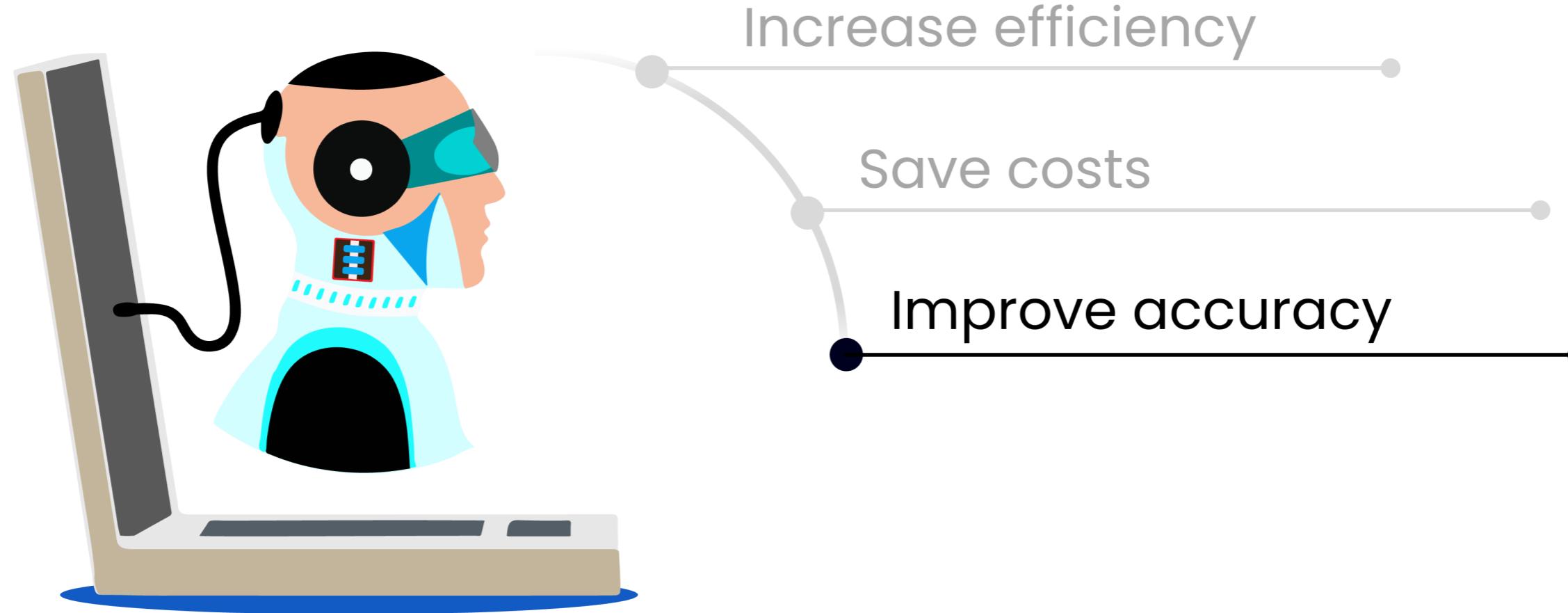
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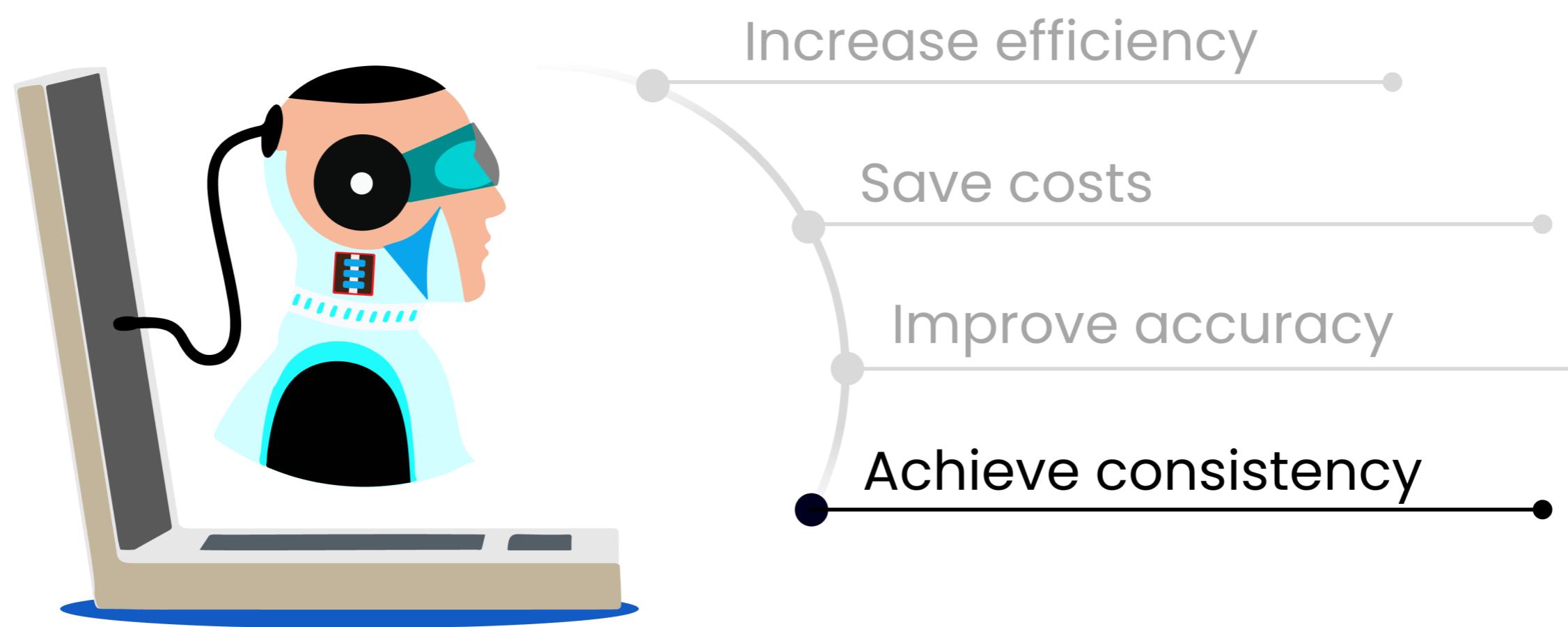
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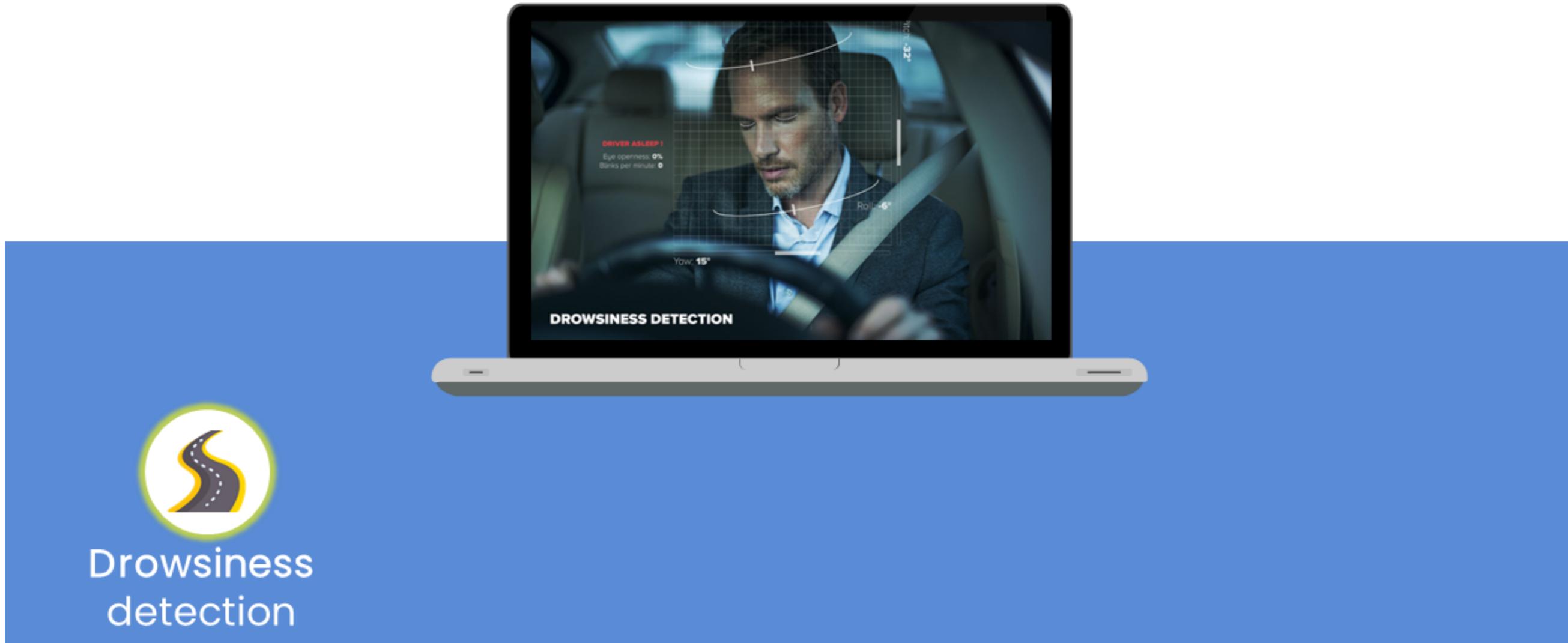
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Examples and use-cases

Automotive manufacturers implement drowsiness detection systems to monitor and alert the driver if signs of fatigue are detected.



Examples and use-cases

Medical applications analyze images and patient data, assisting doctors in diagnosing conditions more accurately and quickly.



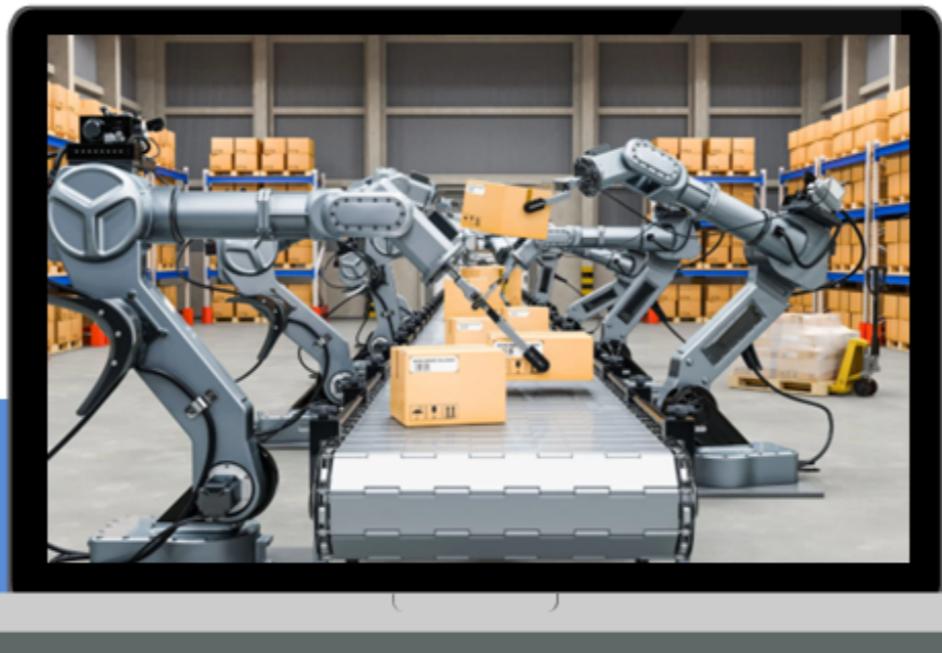
Drowsiness
detection



Diagnostic
systems

Examples and use-cases

Factories use autonomous robots to perform repetitive tasks, ensuring consistency and minimizing downtime in the production line.



Drowsiness
detection



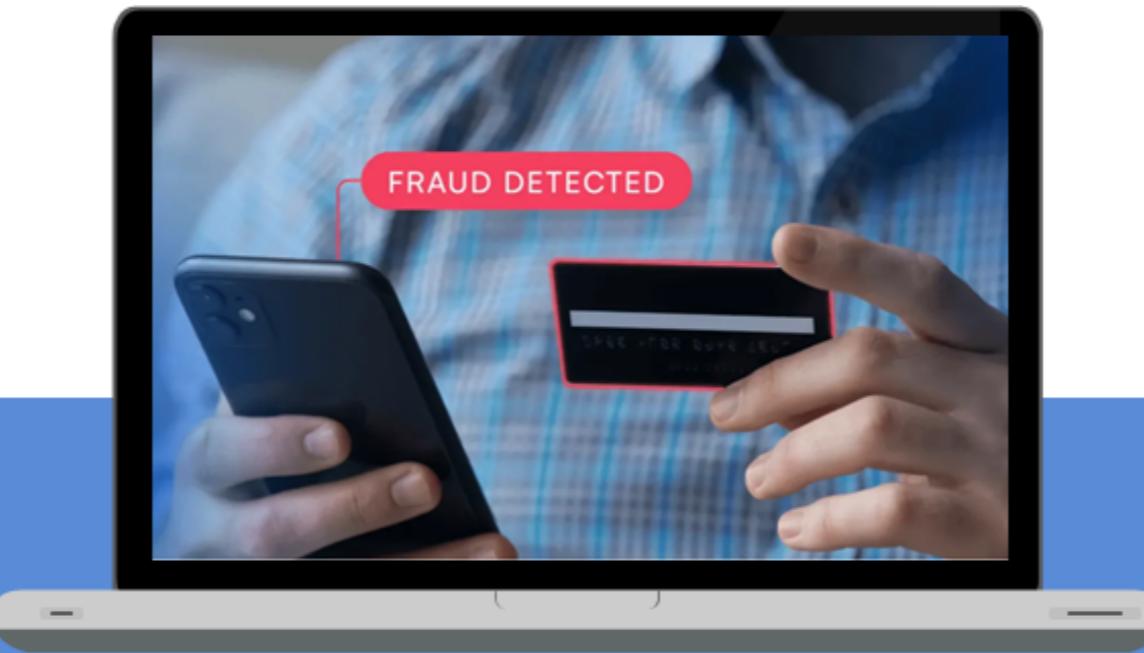
Diagnostic
systems



Automated
production line

Examples and use-cases

Financial institutions employ systems to detect fraudulent transactions in real-time, protecting customers and reducing financial losses.



Drowsiness
detection



Diagnostic
systems



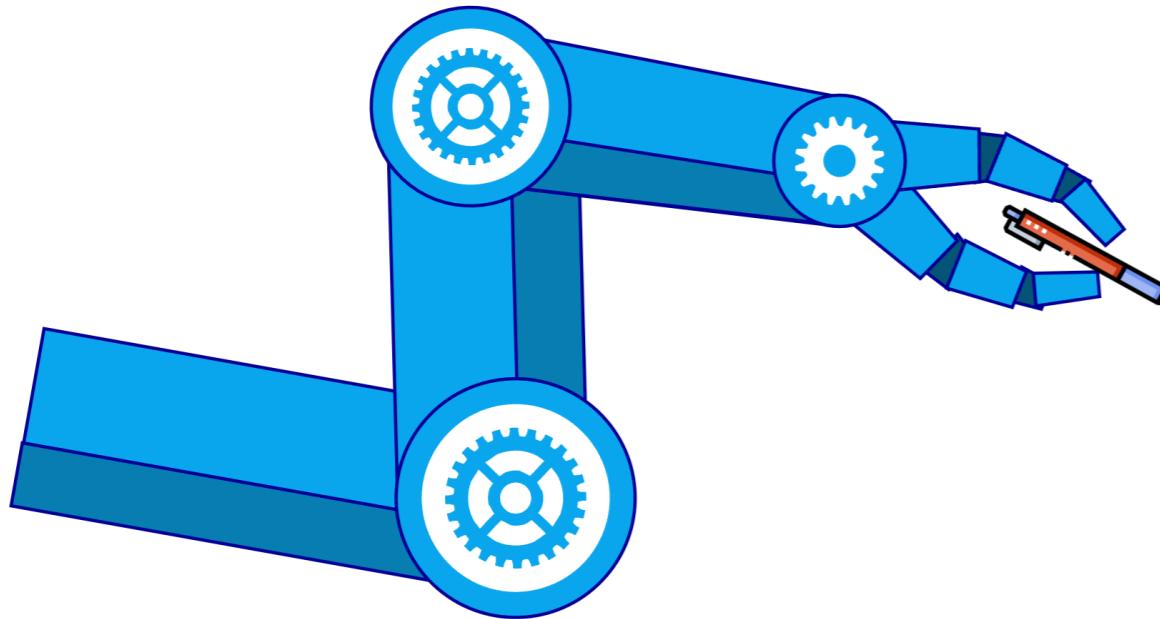
Automated
production line



Fraud
detection

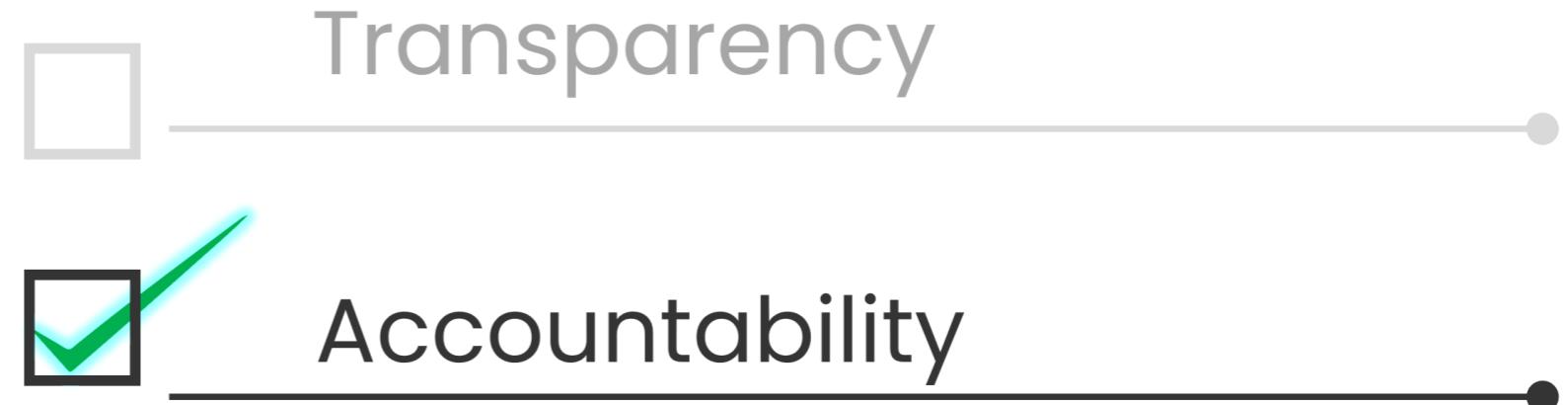
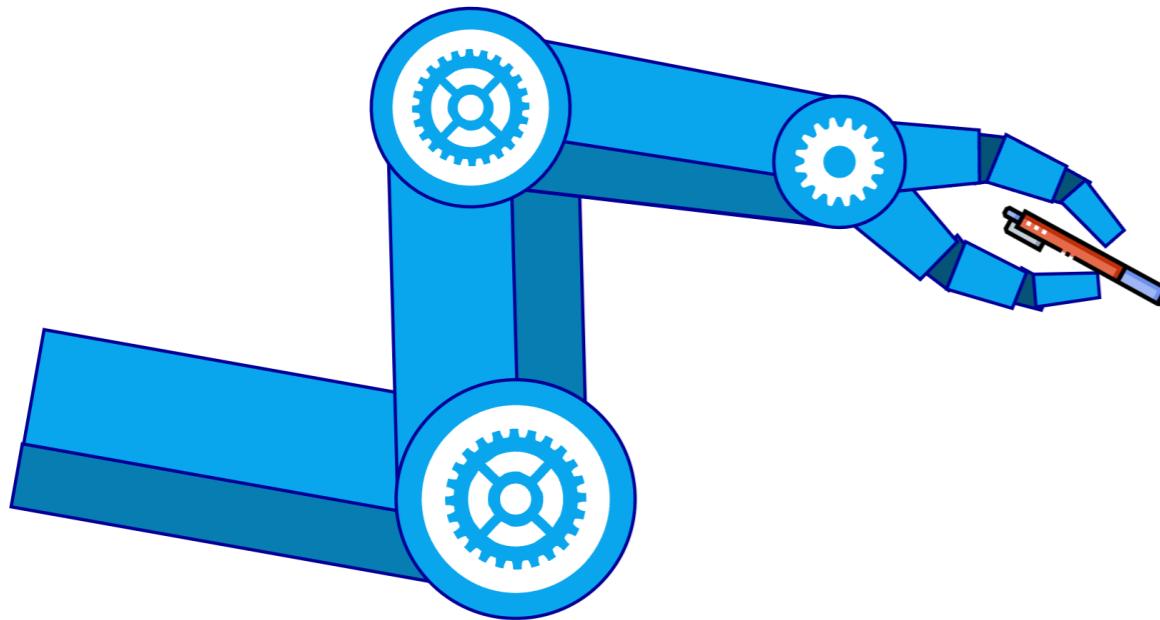
Ethical considerations

The rise of autonomous decision-making applications raises essential ethical considerations. Addressing these issues builds trust, ensures fairness, and protects user rights.



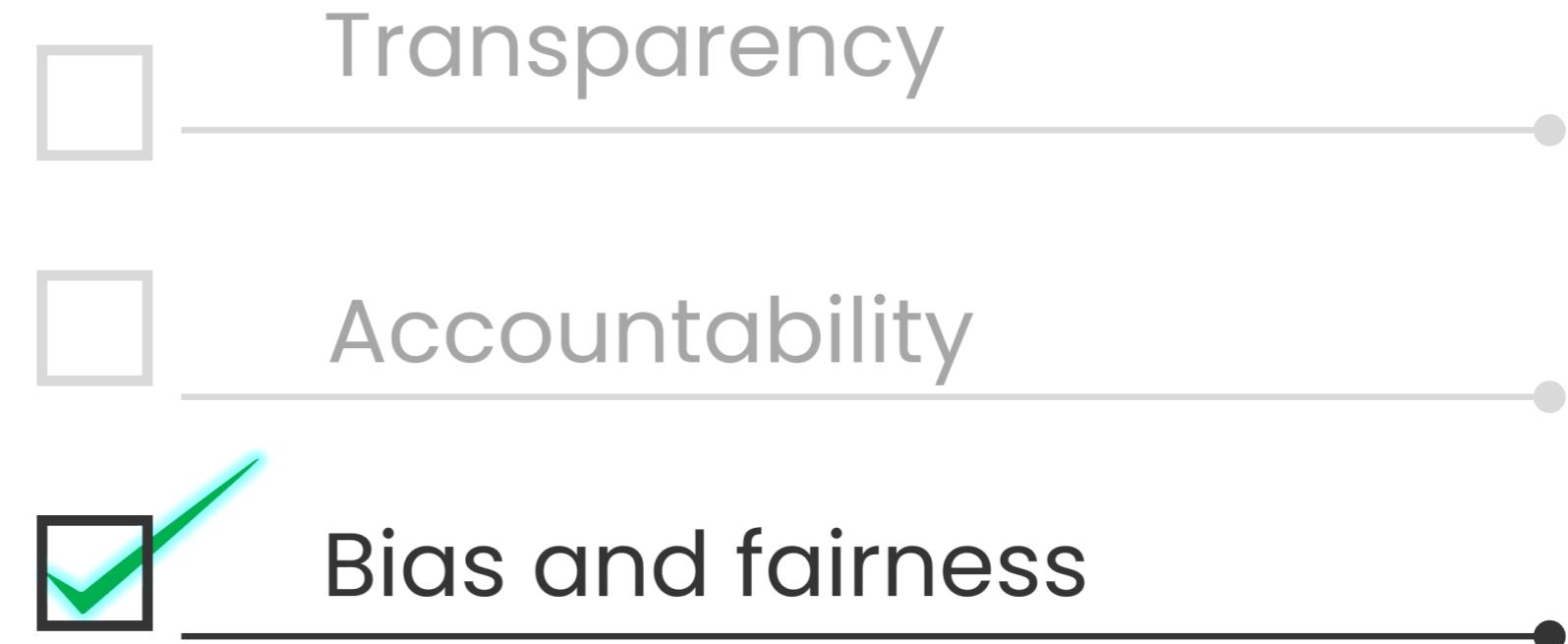
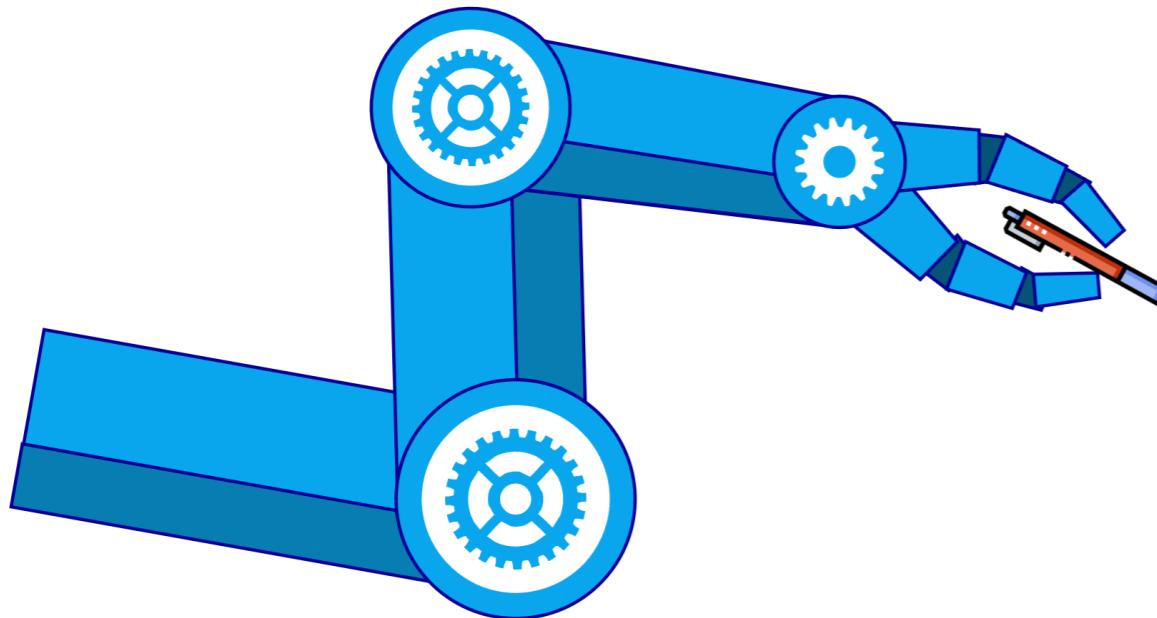
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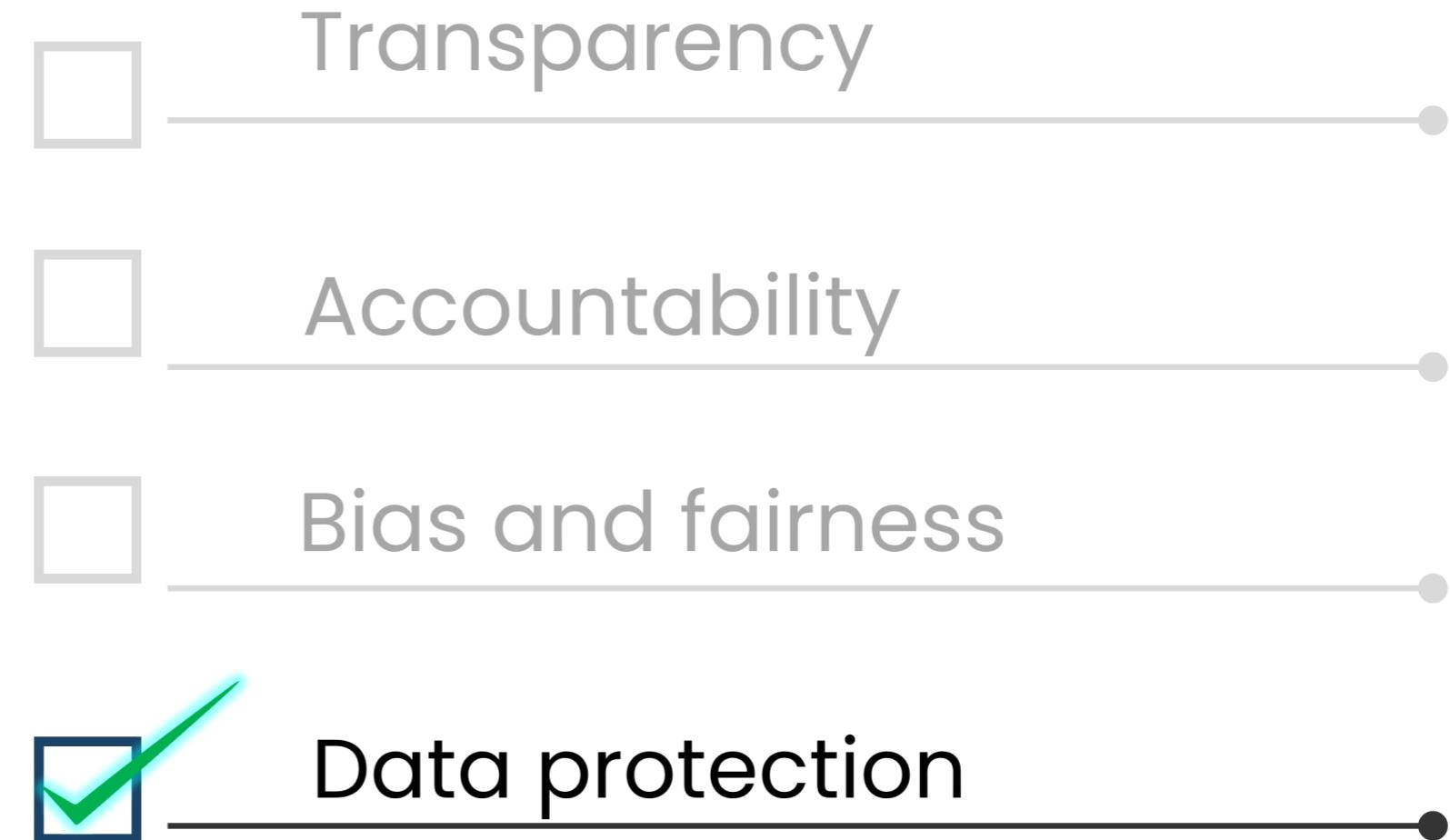
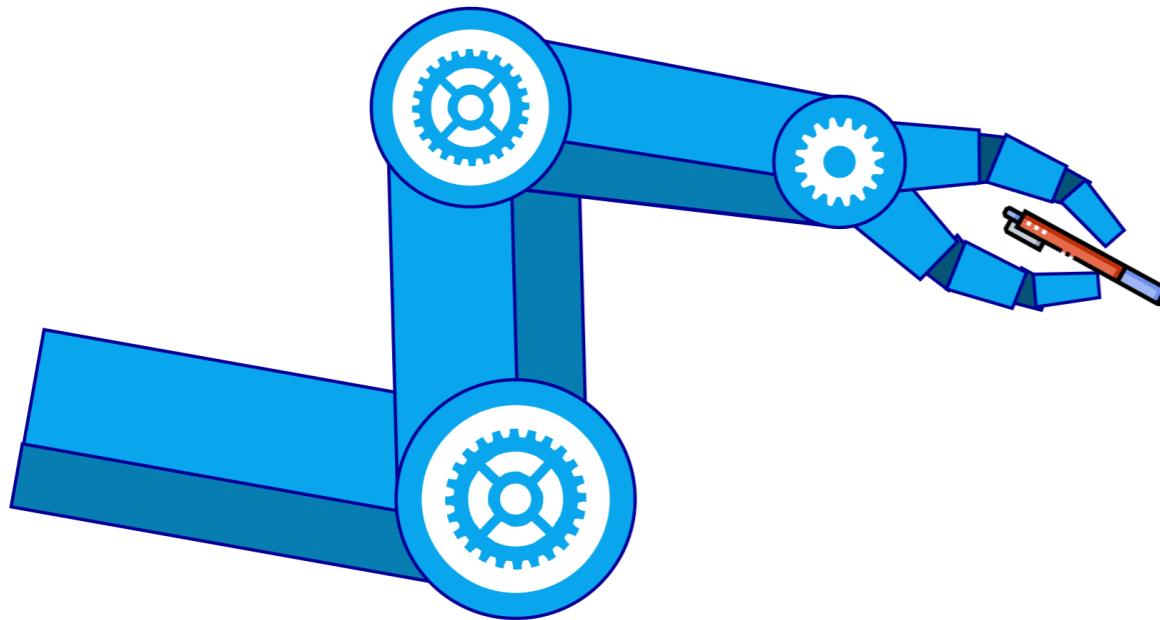
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Let's practice!

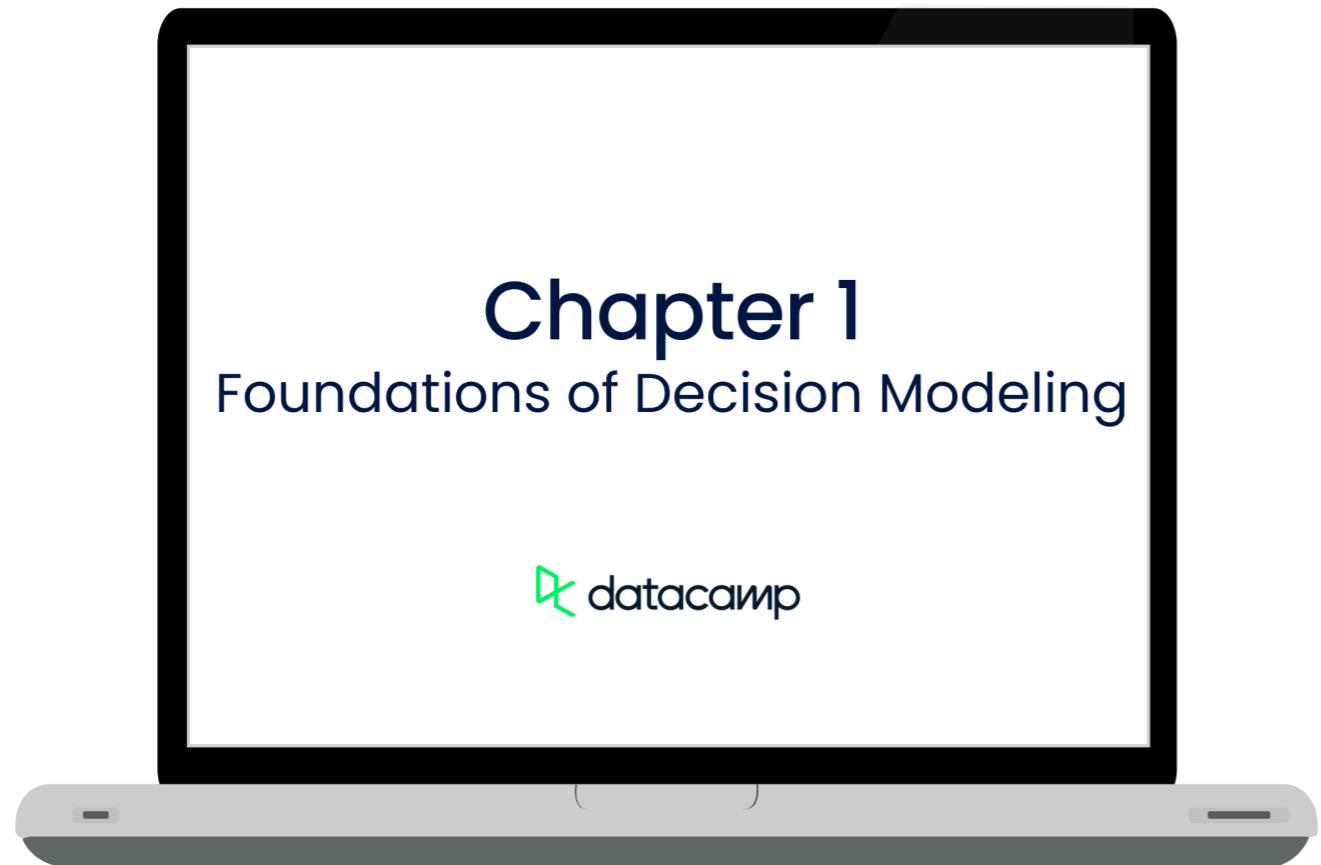
DECODING DECISION MODELING

Congratulations!

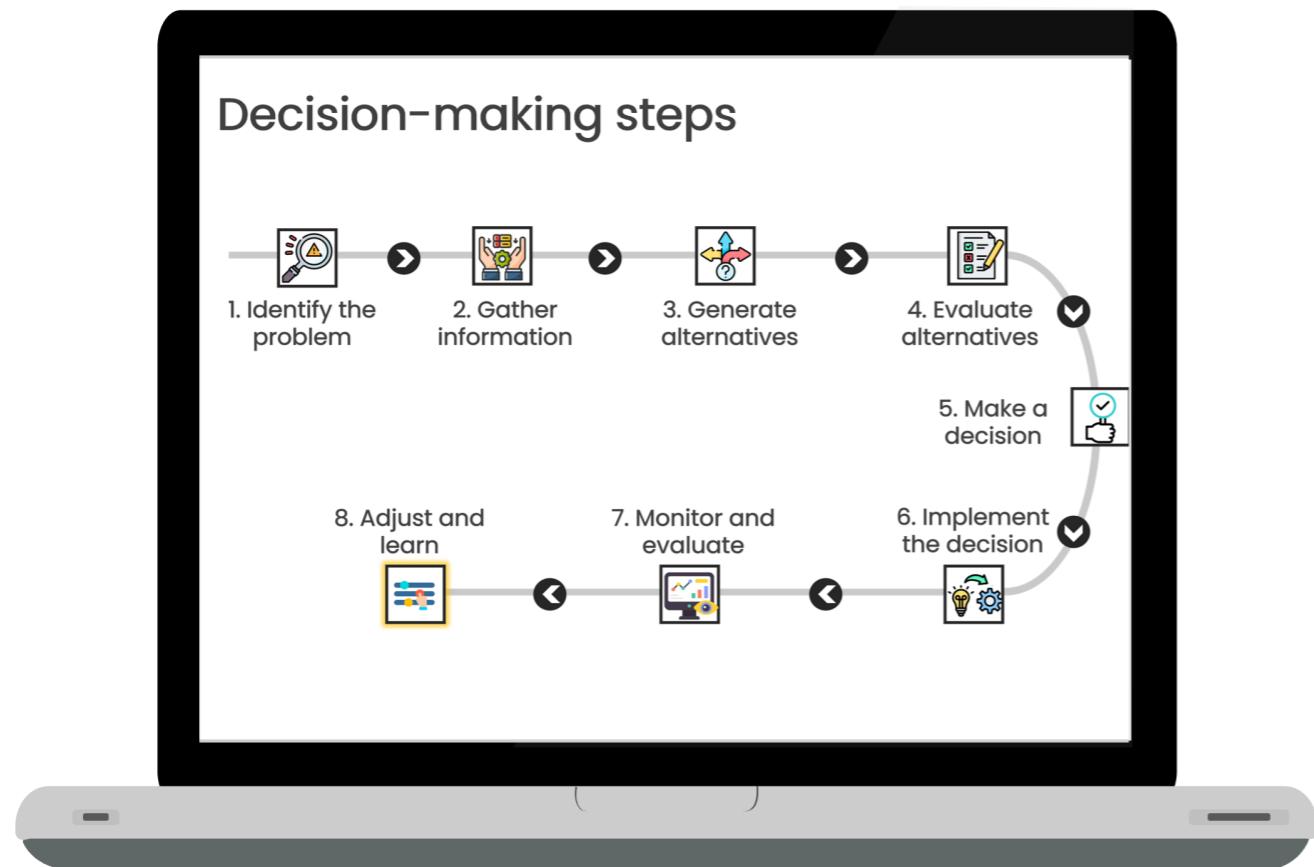
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Tiago Brasil
Lead Data Engineer



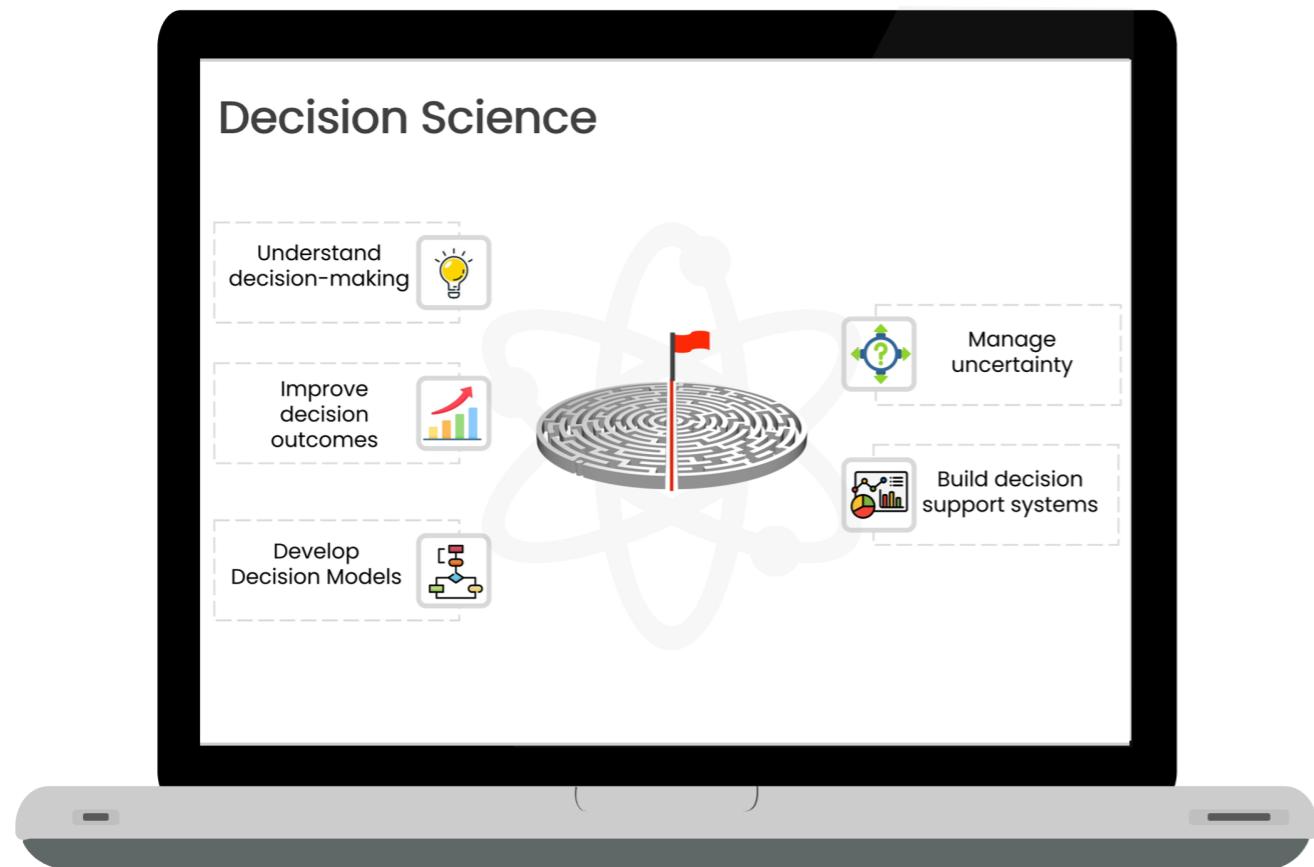
Foundations of
Decision Modeling



Introduction

1

Foundations of Decision Modeling



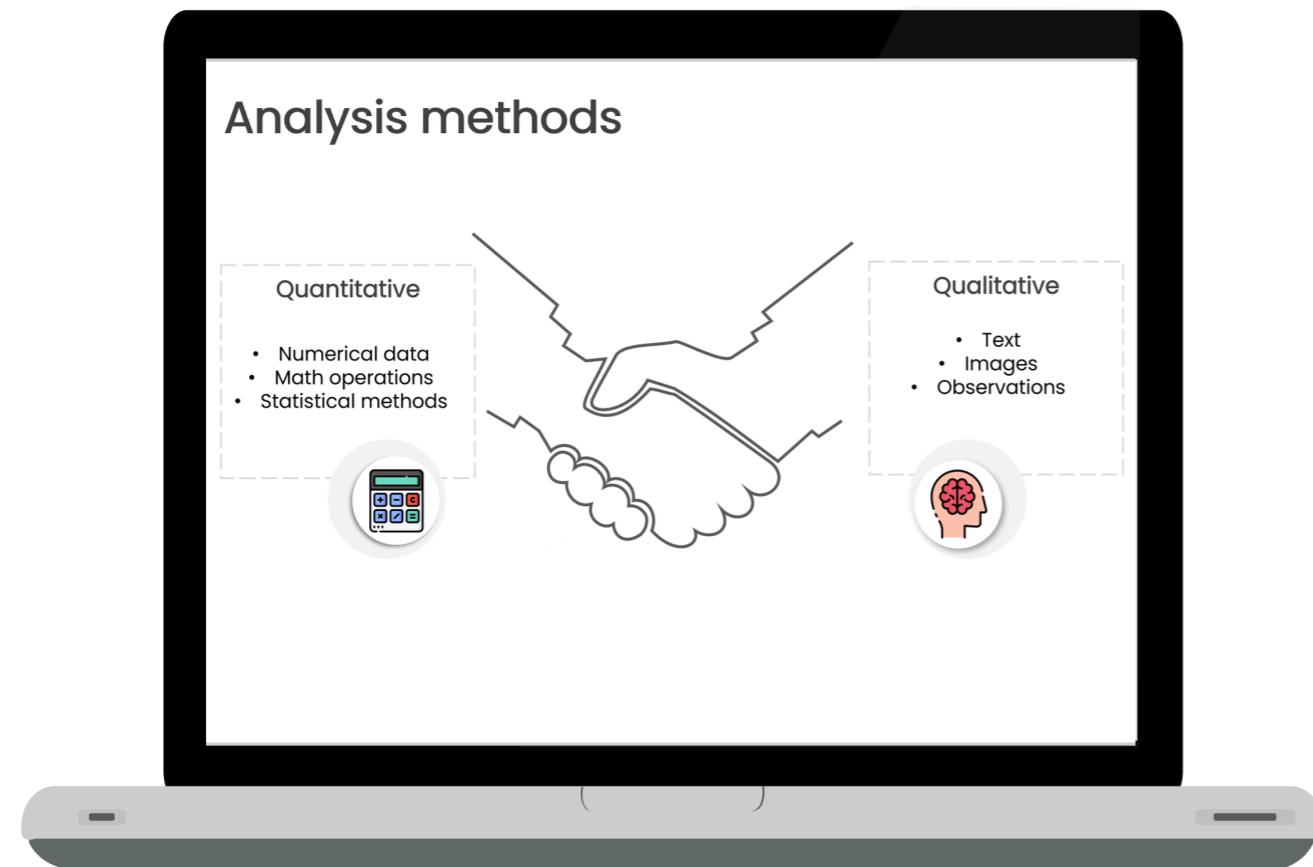
Introduction



Introduction to Decision
Science



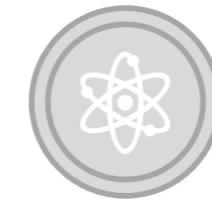
Foundations of
Decision Modeling



Introduction



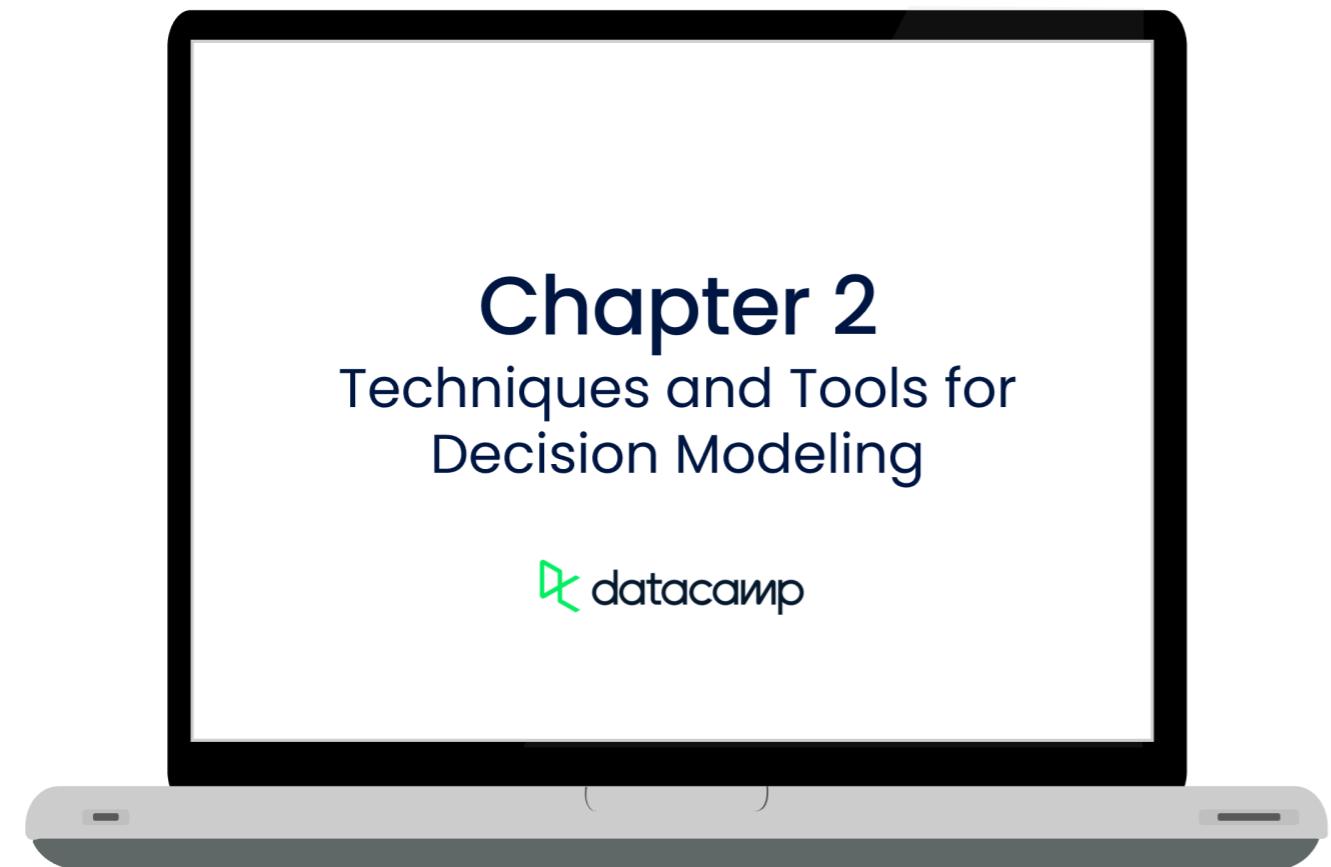
Introduction to Decision
Science



Introduction to Analysis
Methods



Foundations of
Decision Modeling

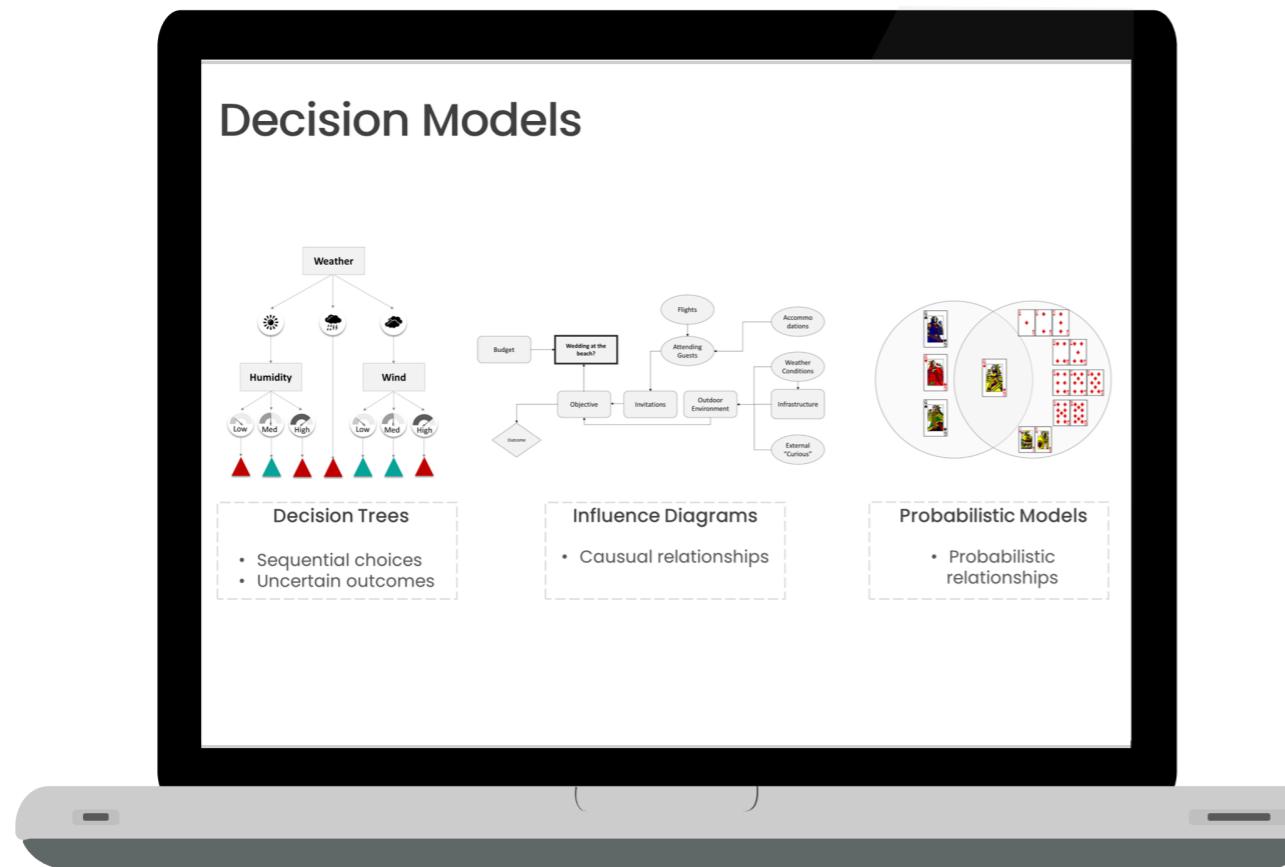


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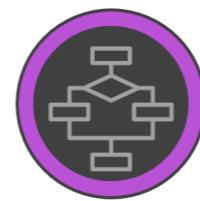
Foundations of
Decision Modeling

2

Techniques and Tools
for Decision Modeling

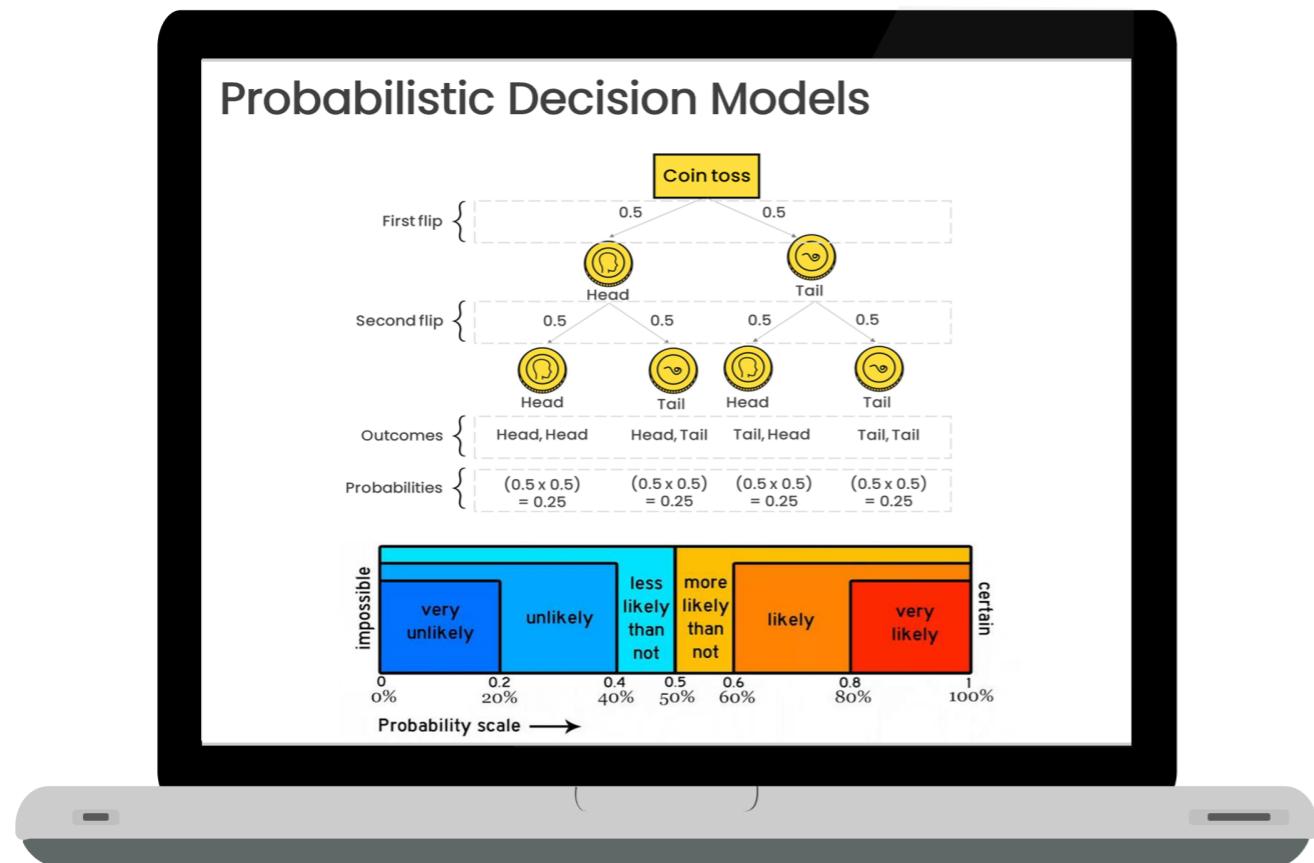


Constructing Decision Models



Foundations of
Decision Modeling

Techniques and Tools
for Decision Modeling



Constructing Decision Models



Probabilities in Decision Models

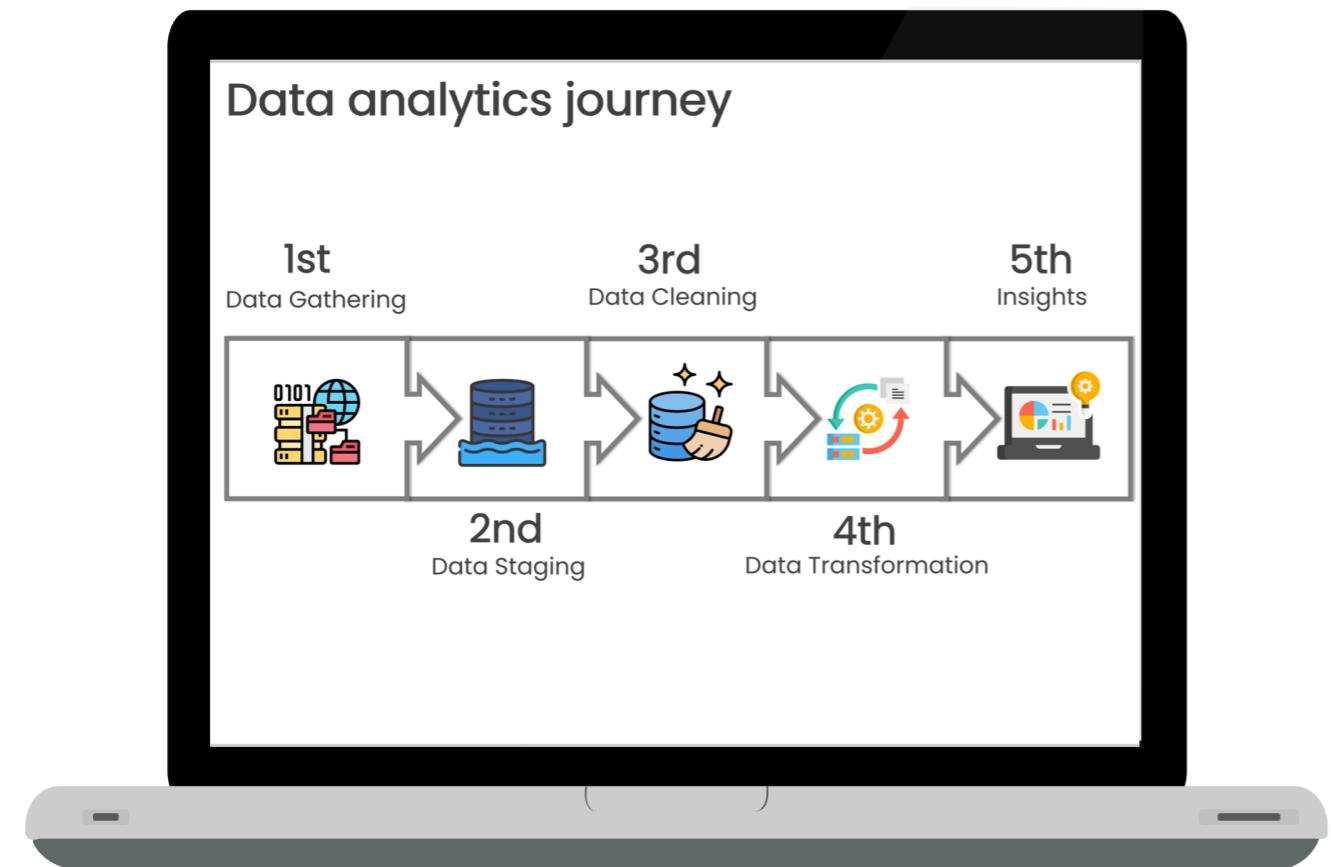


1

Foundations of
Decision Modeling

2

Techniques and Tools
for Decision Modeling



Constructing Decision Models



Probabilities in Decision Models



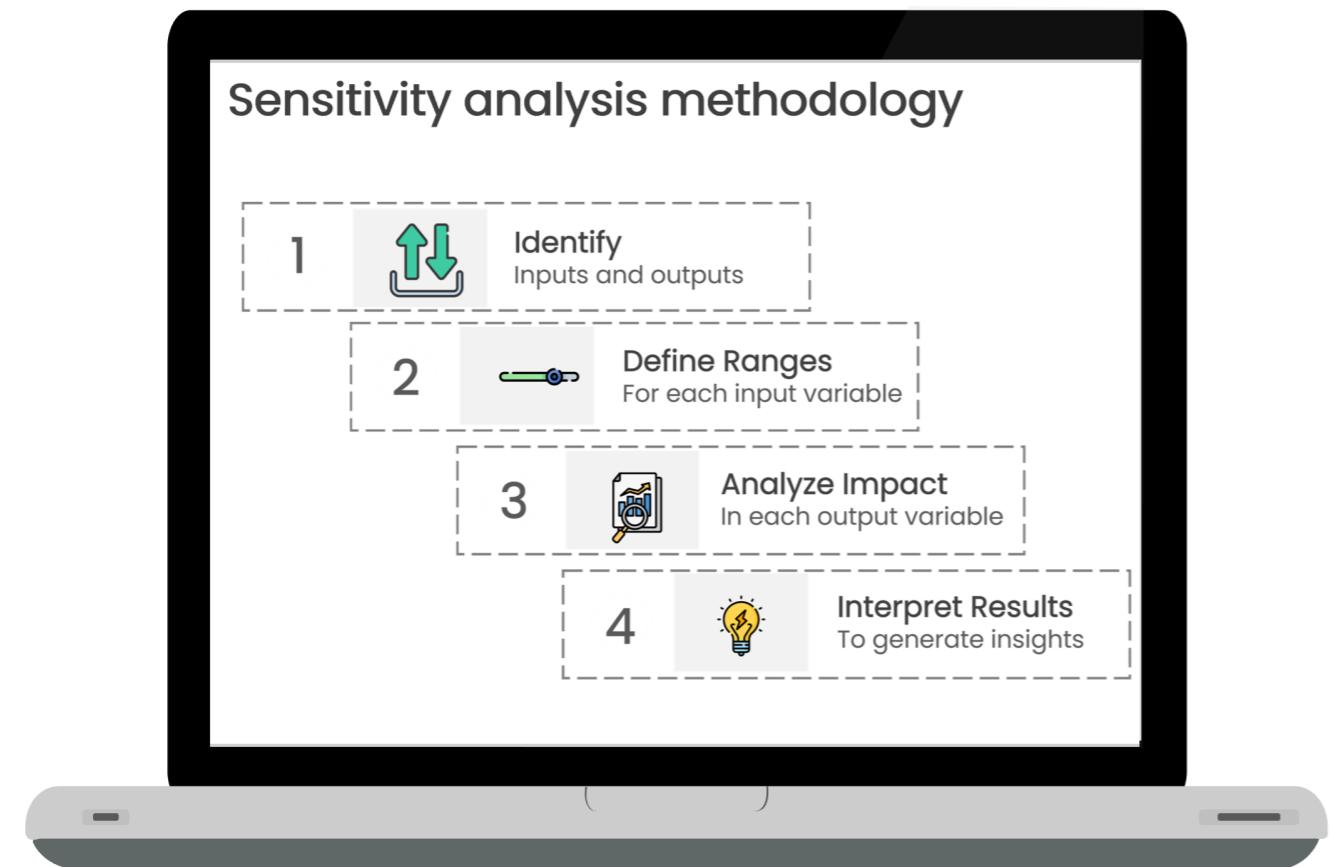
Data Analytics for Decision Models



Foundations of Decision Modeling



Techniques and Tools for Decision Modeling



Constructing Decision Models



Probabilities in Decision Models



Data Analytics for Decision Models



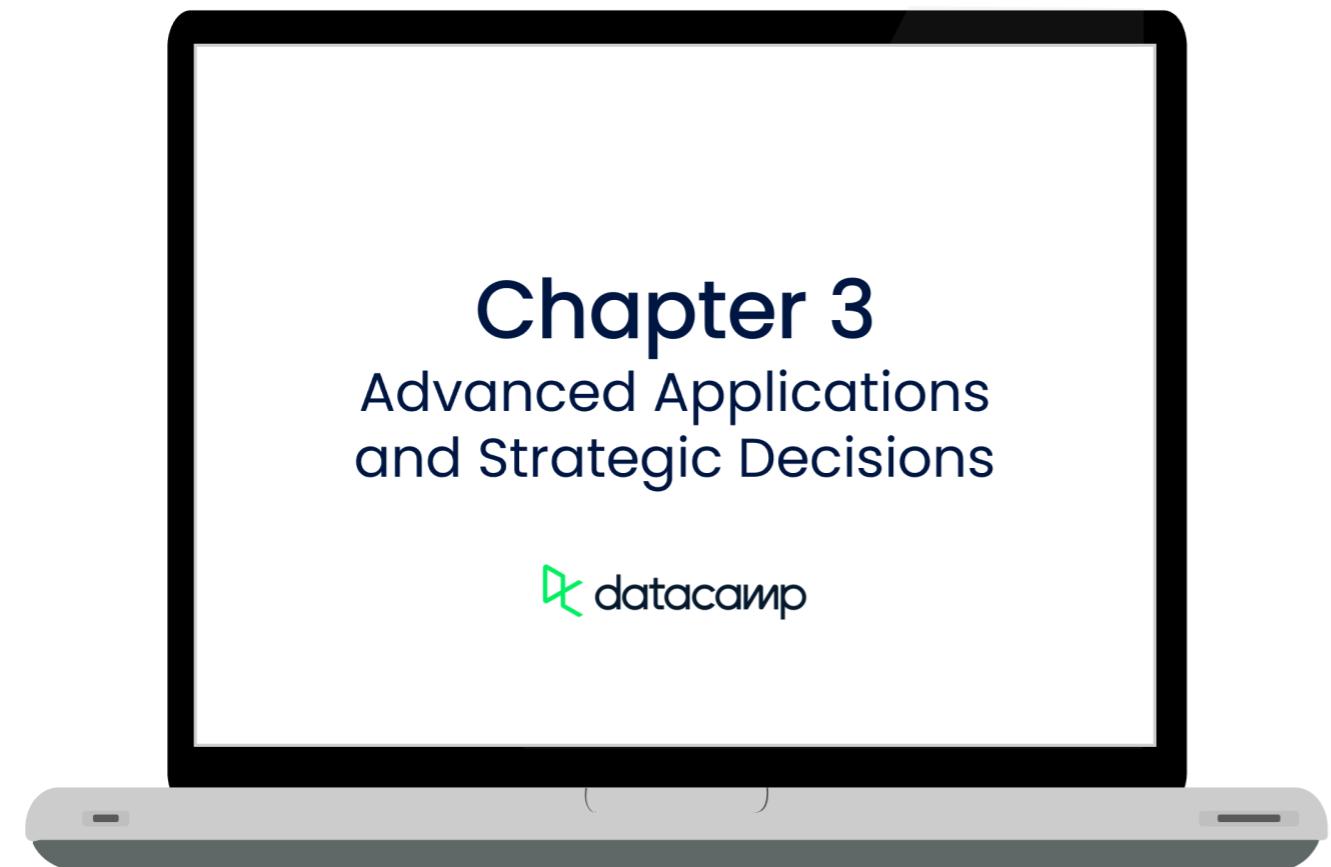
Sensitivity analysis for Decision Models



Foundations of Decision Modeling



Techniques and Tools for Decision Modeling



1

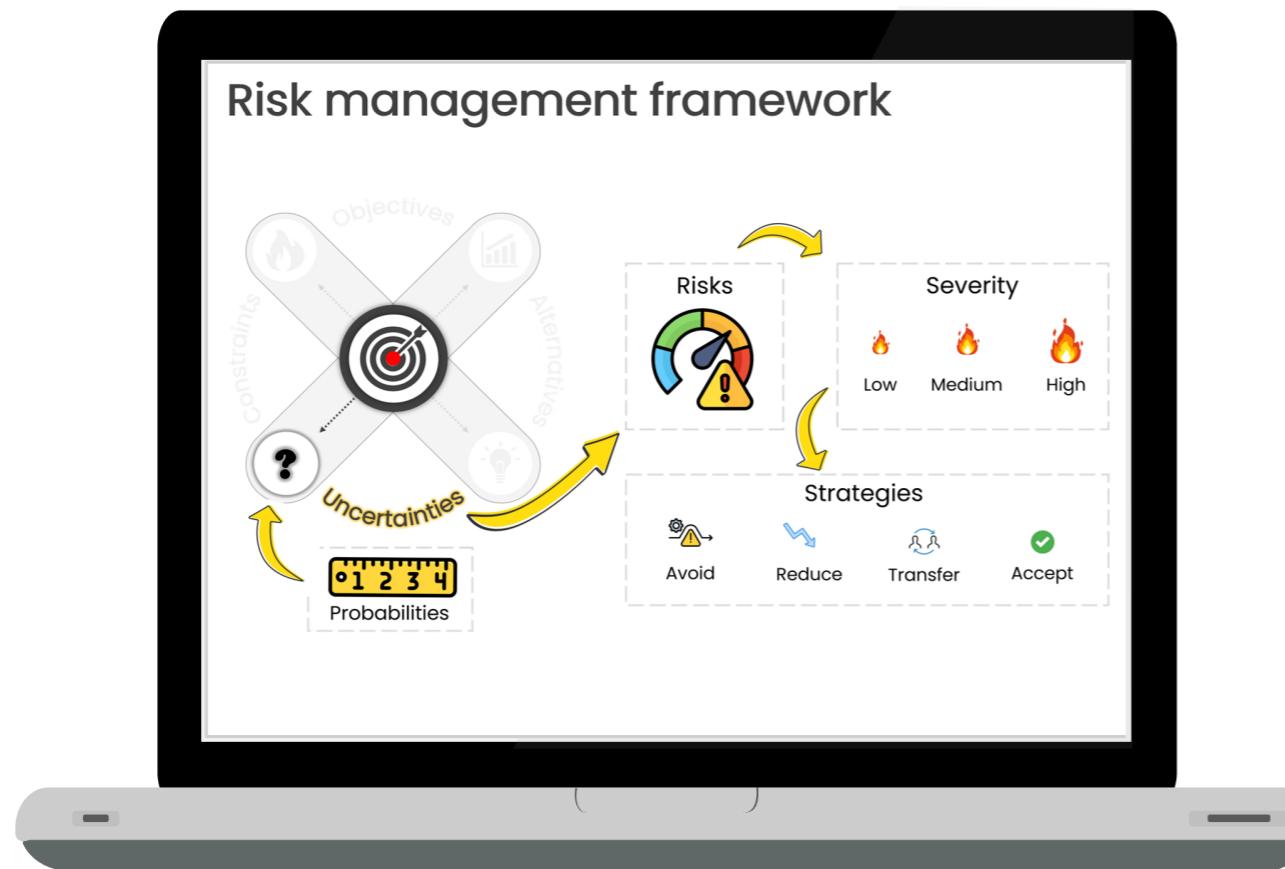
Foundations of
Decision Modeling

2

Techniques and Tools
for Decision Modeling

3

Advanced Applications
and Strategic Decisions



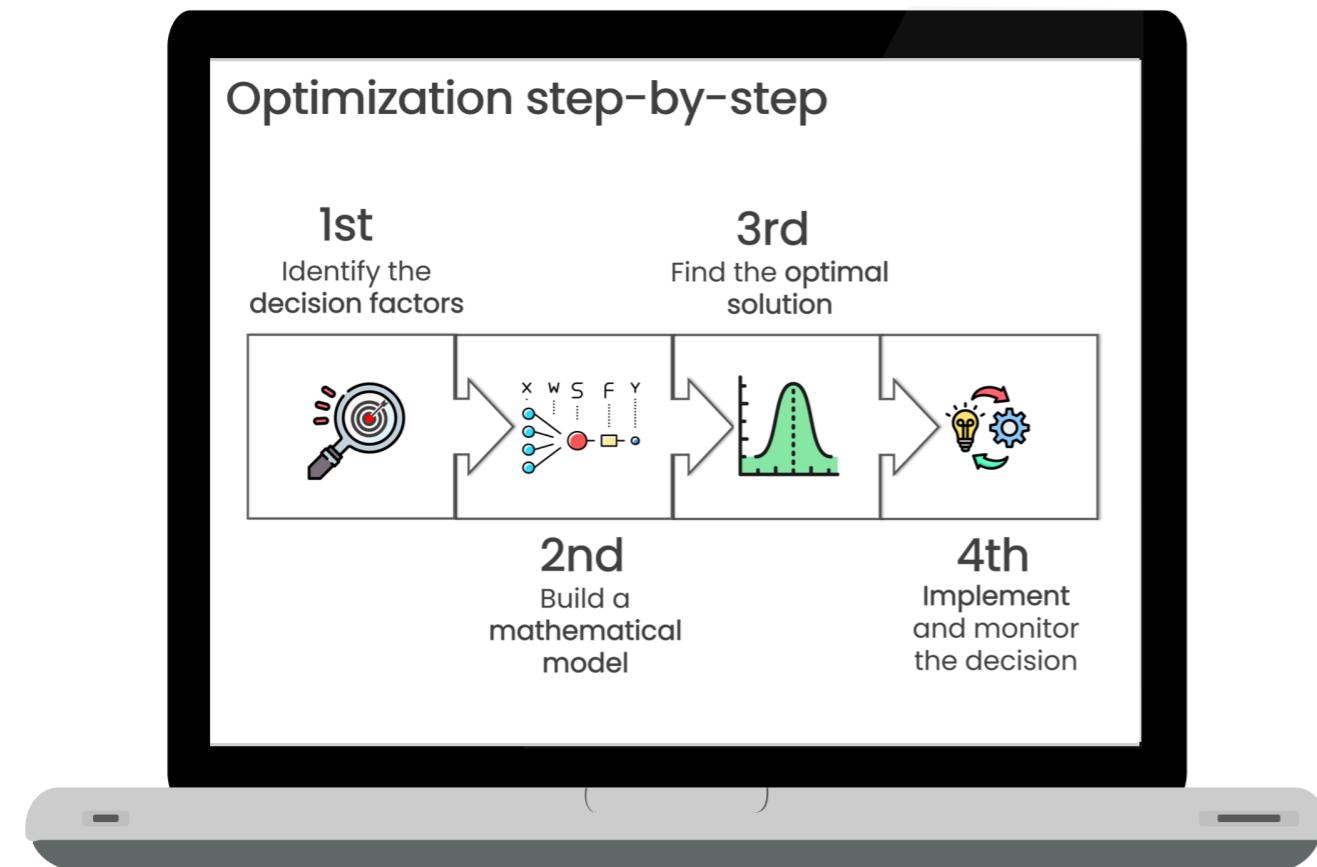
Risk and uncertainty management



Foundations of
Decision Modeling

Techniques and Tools
for Decision Modeling

Advanced Applications
and Strategic Decisions



Risk and uncertainty management



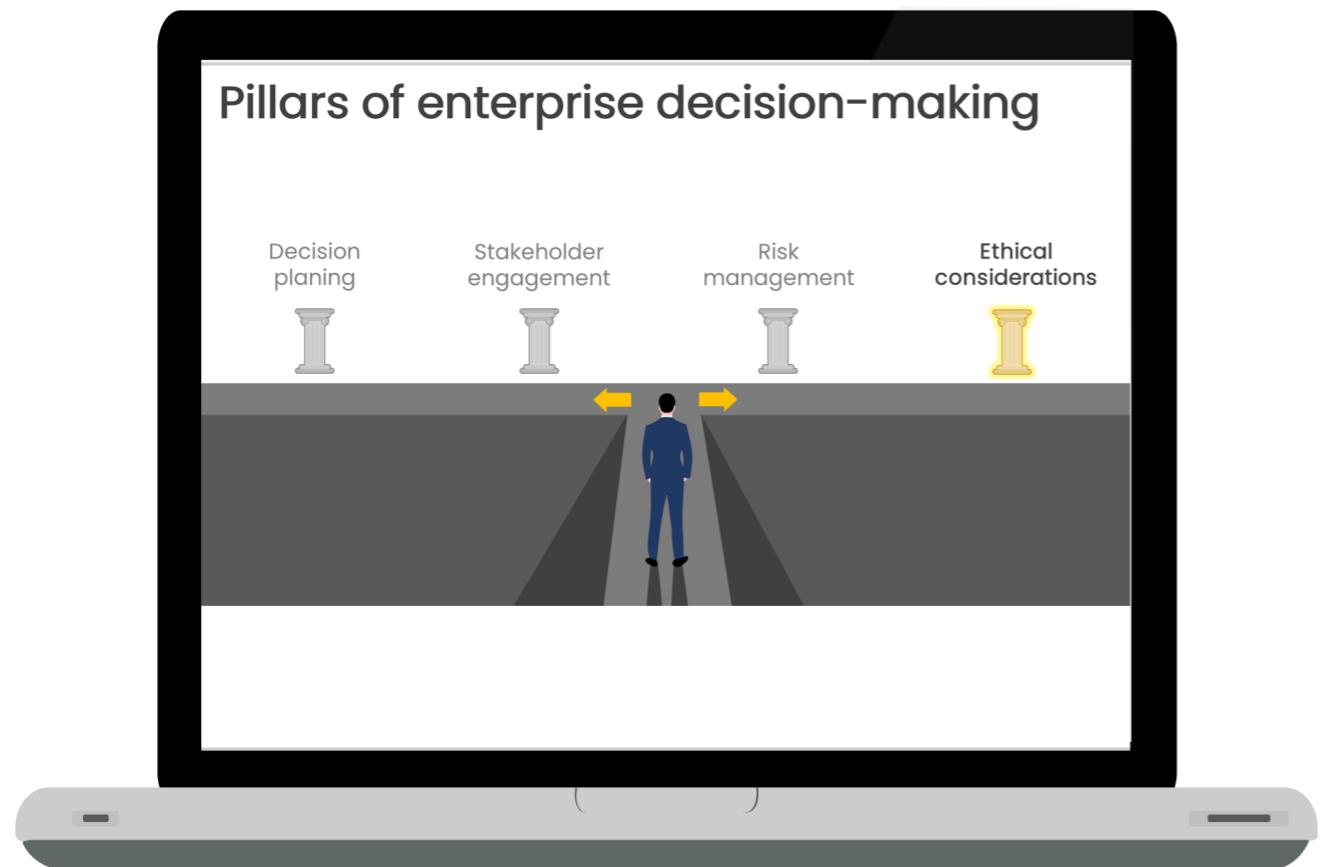
Introduction to optimization



1
Foundations of Decision Modeling

2
Techniques and Tools for Decision Modeling

3
Advanced Applications and Strategic Decisions



Risk and uncertainty
management



Introduction to optimization



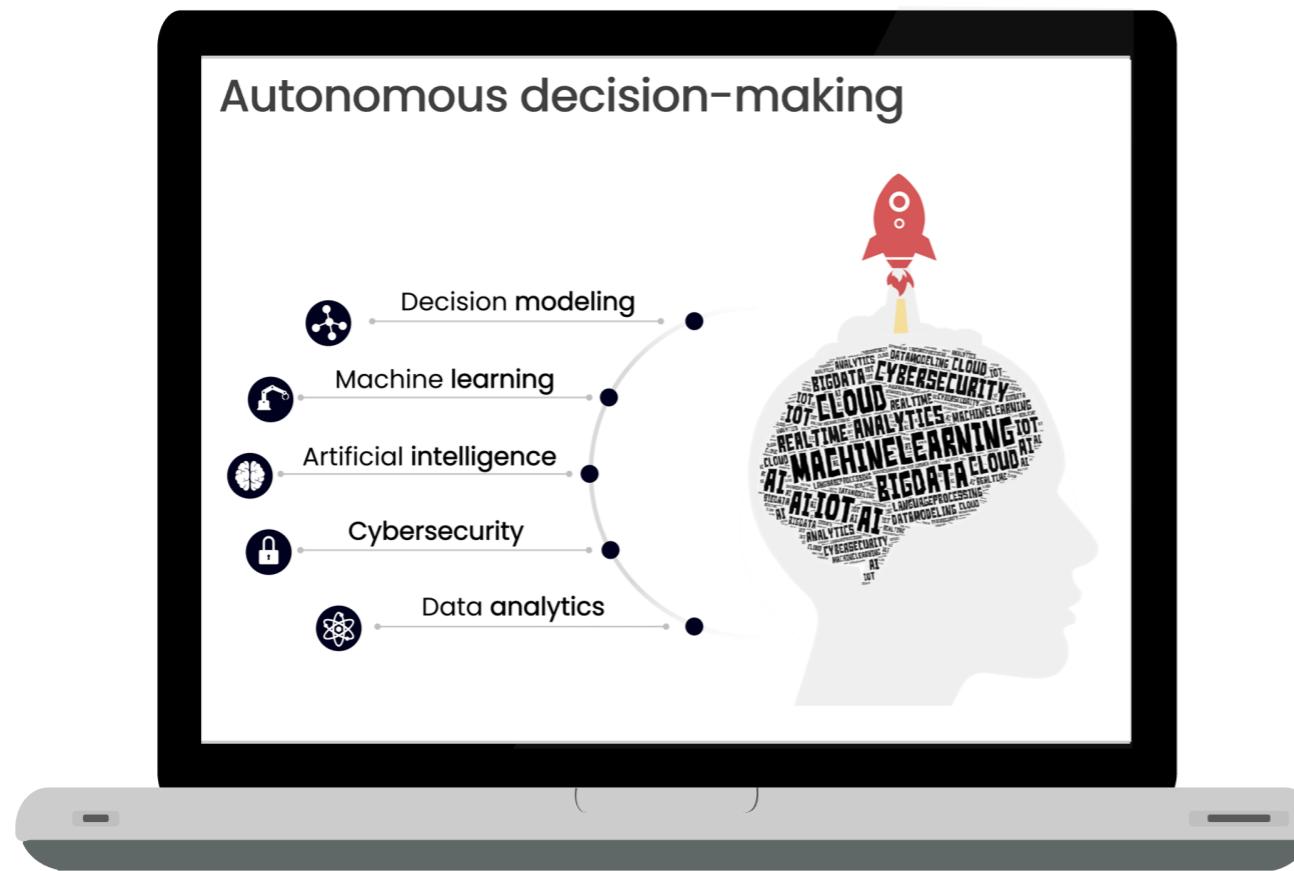
Enterprise decision-making



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Decision Modeling

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Techniques and Tools
for Decision Modeling

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and Strategic Decisions



Foundations of Decision Modeling

Techniques and Tools for Decision Modeling

Advanced Applications and Strategic Decisions



Thank you!

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