# Predicting Housing Prices in King County, WA

Daniel Martinez, Jenna Cicardo, and Zach Timmons (aka Haus Masterz)

#### **Outline**

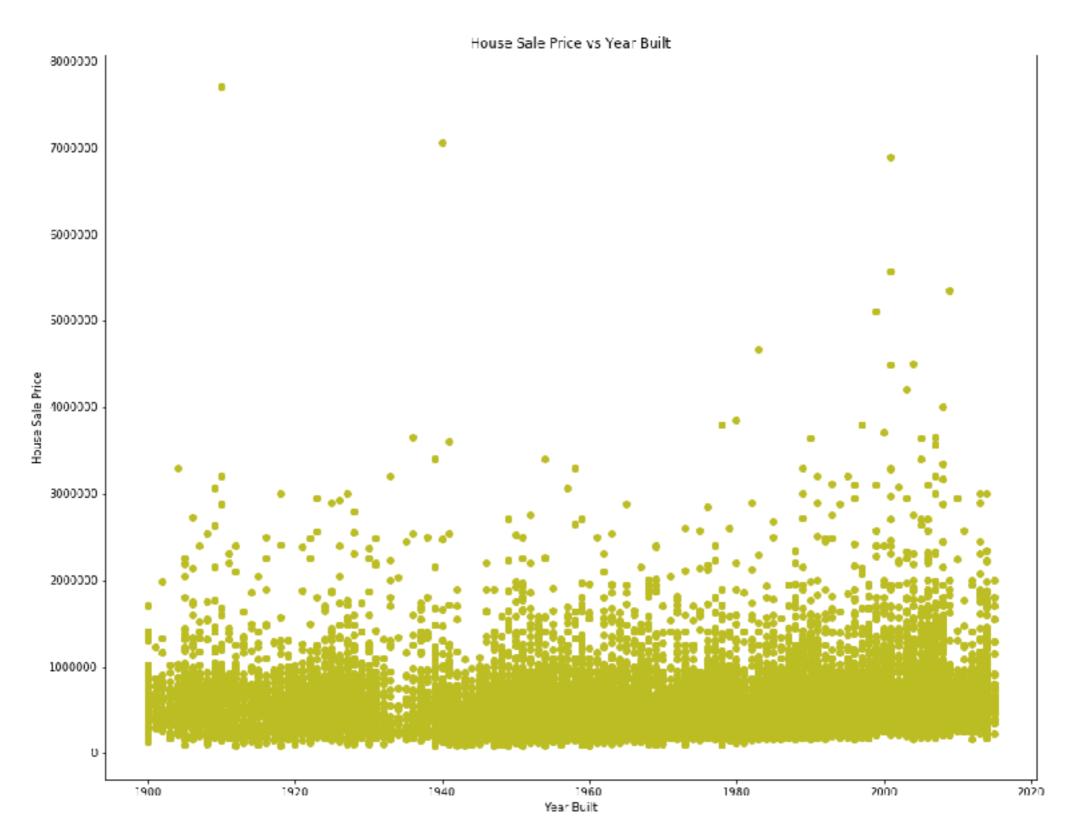
#### • EDA

- Price distribution by location
- Log transformation of key features and target
- Multicollinearity

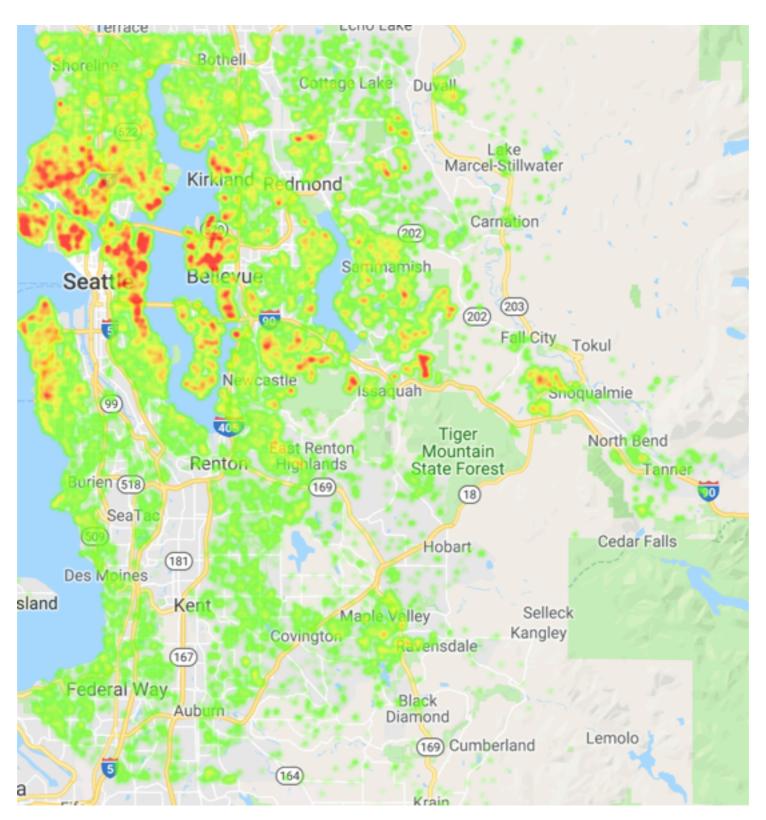
#### Model iterations

- Simple linear regression based on house size
- Multiple linear regression models

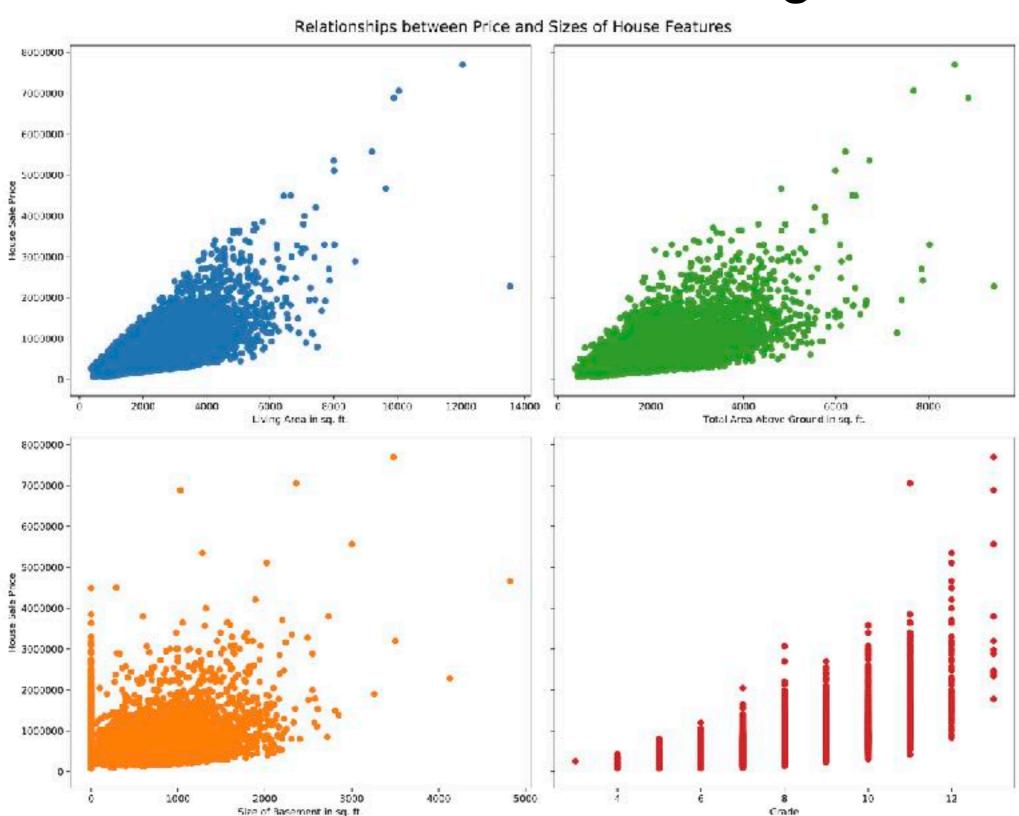
## No obvious relationship between year house was built and sale price



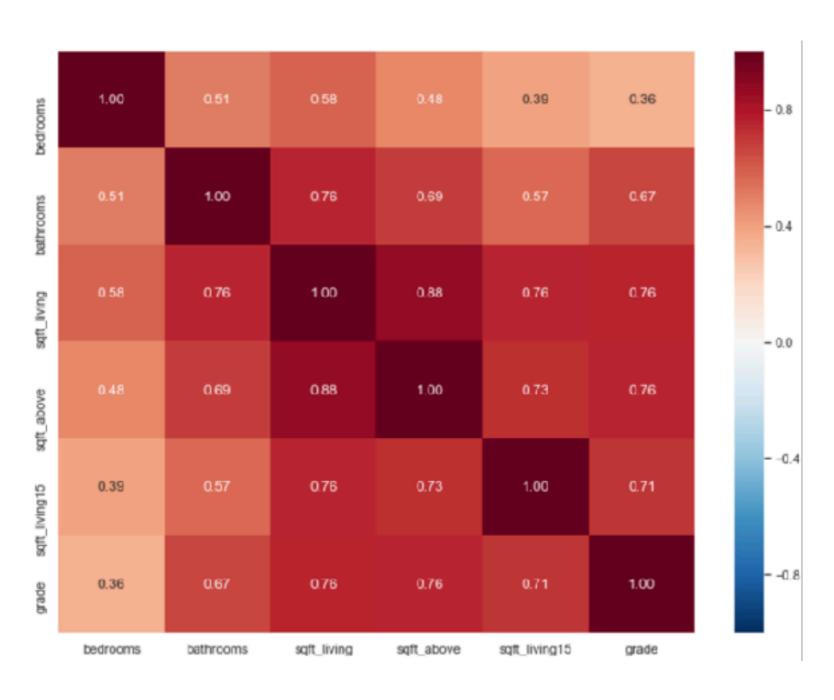
# House price appears to be influenced by latitude and longitude



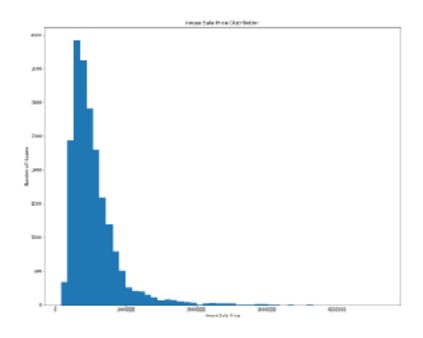
# House sale prices in King County, WA correlate with size of living area

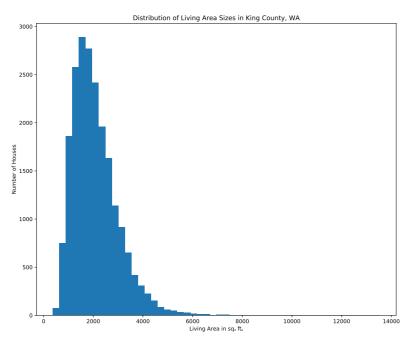


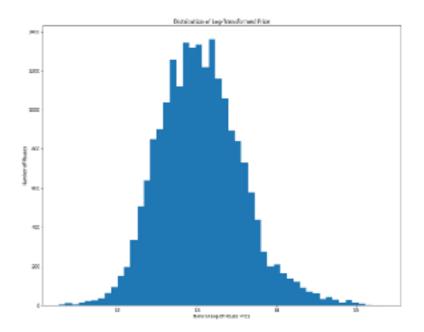
### House features are highly correlated with one another

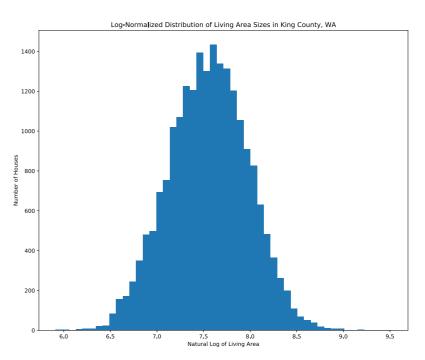


### Log transformations for a more normal distribution







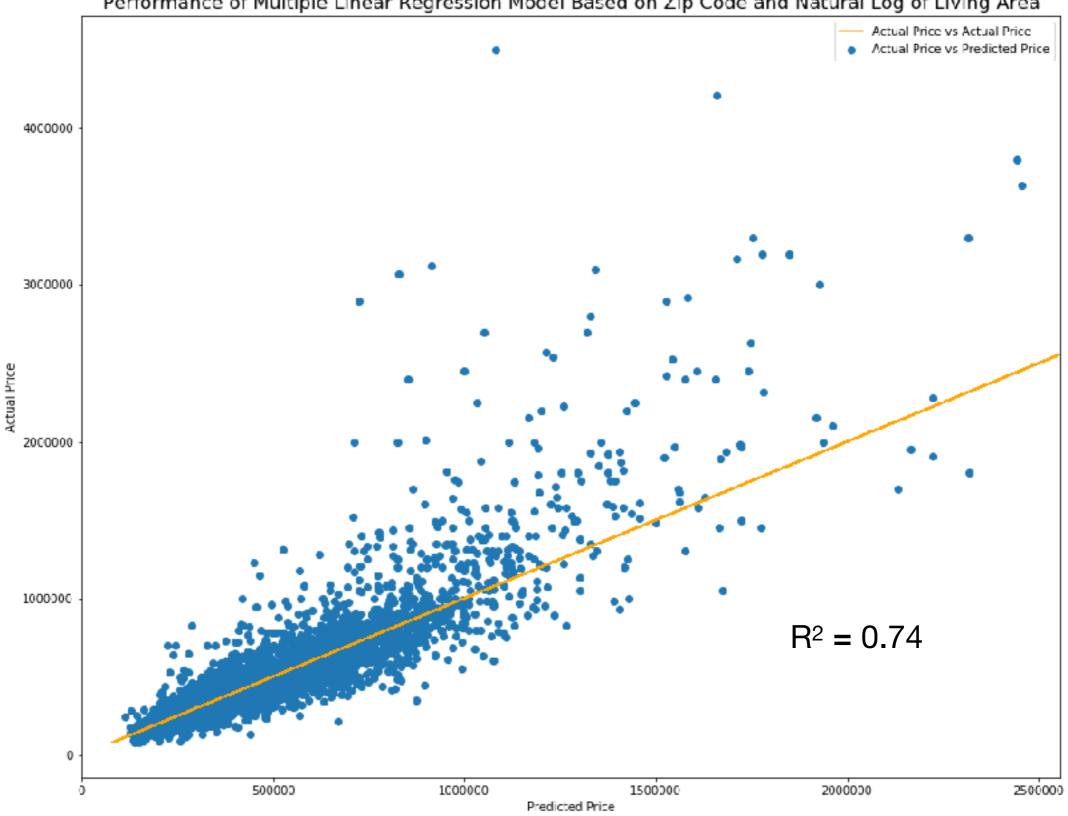


## Simple linear regression model performs poorly



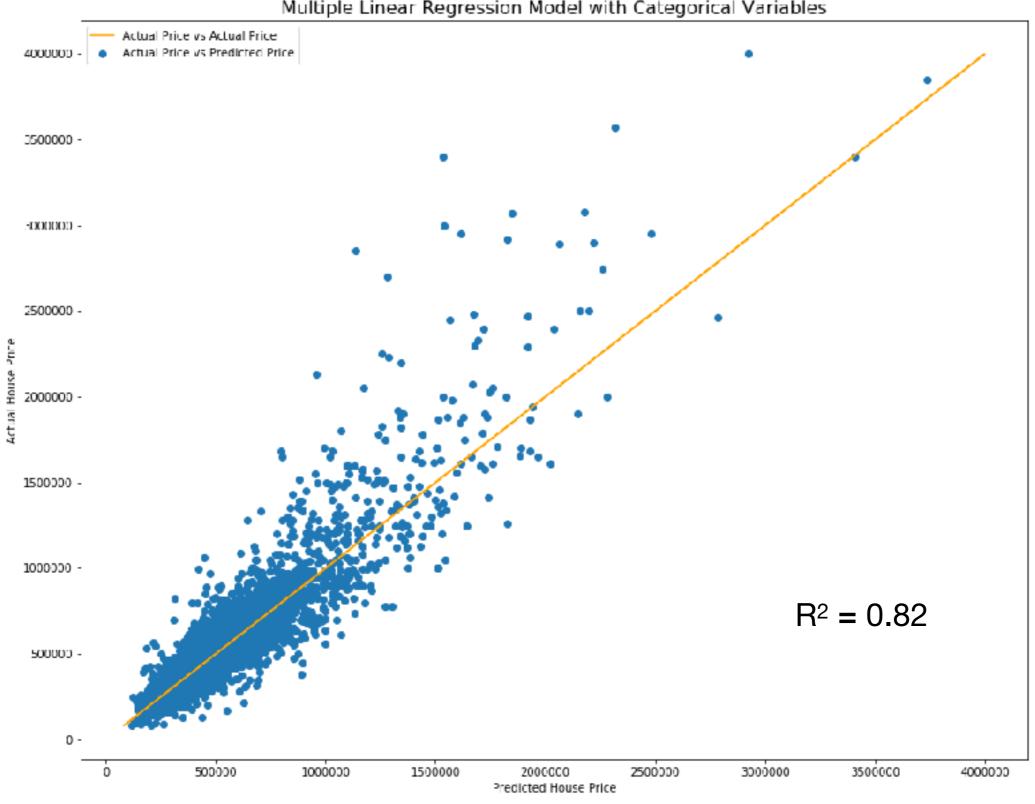
#### Grouping records by zip code improves model performance

Performance of Multiple Linear Regression Model Based on Zip Code and Natural Log of Living Area



#### Including categorical variables further improves model performance

Multiple Linear Regression Model with Categorical Variables



#### Conclusions

- Price depends most heavily on size of living area and zip code
- Adding latitude, # views, whether a property is on the waterfront, and whether a house was renovated boosts model performance
- Our model struggles to predict the prices of the most extremely high-priced houses

### **Future Directions**

- Model could be further improved by:
  - Feature engineering
  - Standardizing price and/or sq. ft. living area in a different way
  - Principal component analysis