### Josh Cinnamon

Ashburn, VA

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#### **Skills**

- SQL (PostgreSQL)
- Python (Pandas, NumPy, SciPy, MatPlotLib, Seaborn)
- R
- Tableau
- Microsoft Excel, Word, PowerPoint, Outlook, SharePoint

# **Projects**

# **Optimizing Revenue for a Sportswear Company**

March 2023

- Utilized SQL to join and guery data from five tables within a relational database
- Applied common table expressions and conditional expressions to filter and categorize data
- Analyzed total revenue and average discount rates for Nike and Adidas products, revealing that more Nike products may be sold if a small discount is applied

## **Sales Strategy Analysis**

March 2023

- Utilized Python to determine that a combination of emailing and calling is the most effective communication method for selling a business' new product line
- Cleaned and manipulated 15,000 sales records with Python to validate imperfect data
- Aggregated and visualized revenue earned by each communication method

### **Work Experience**

## Engineering Consulting Services, LLC - Chantilly, VA

**Environmental Project Manager** 

**Environmental Staff Project Manager** 

June 2023 – Present April 2019 – June 2023

- Managed over 80 environmental due diligence projects in Virginia, Maryland, and Washington D.C.
  - o Interpreted environmental data for a large construction project, resulting in a 50% reduction in remediation costs for the client
  - Prepared technical reports discussing contaminant concentrations through the use of graphs and summary tables
  - Reviewed work produced by junior team members for accuracy and provide feedback for improvement
  - Presented recommendations to clients on engineering solutions to environmental problems
  - Organized field work for simultaneous ongoing projects involving multiple teams and deadlines
- Analyzed seasonal trends in contaminant concentrations to determine the effectiveness of remediation activities
- Performed Risk Assessments to analyze the effect of contaminants on human health
- Pioneered the use of OpenGround, a geotechnical information management software, to visualize soil data and collaborated with senior management to improve usability

#### **Education**

Georgia Institute of Technology - Atlanta, GA

August 2024 - Present

Master of Science: Analytics

Tableau Desktop Specialist Certification

September 2023

DataCamp Professional Data Analyst in Python Certification

March 2023 September 2022

DataCamp Intermediate SQL Course Iowa State University – Ames, IA

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December 2018

Bachelor of Science: Environmental Science

Bachelor of Science: Geology