



With a long-term fixed annuity, what can you expect when the unexpected happens?

- Assumptions:
- Initial purchase of \$100,000
 - Initial yield of 4.5%
 - A renewal yield of 3.5%
 - Declining surrender charges of 7%, 6%, 5%, 4%, 3%
 - Withdrawals are made after age 59½
 - Yearly 10% free withdrawal
 - Issuing insurance company has a money-back guarantee

If you have to surrender... ...you'll receive

Within the 1st year	All of your PRINCIPAL
1st day of the 2nd year	All of your PRINCIPAL
1st day of the 3rd year	All of your PRINCIPAL + \$3,290
1st day of the 4th year	All of your PRINCIPAL + \$7,912
1st day of the 5th year	All of your PRINCIPAL + \$12,733
1st day of the 6th year	All of your PRINCIPAL + \$19,916

An annuity is a product issued by an insurance company. It is not a deposit or obligation of, nor is it guaranteed by, any bank. It is not insured by the FDIC or any other government agency. Withdrawals may be subject to certain taxes, penalties and charges. This is a hypothetical scenario used for illustration purposes only. The information contained herein is prepared for your use by Essex Corporation.

Not Guaranteed by the Bank or Credit Union	Not FDIC/NCUA/NCUSIF Insured	Not a Deposit
Not Insured by Any Federal Government Agency	May Go Down in Value	May Lose Value