

GUARANTEED AND SIMPLIFIED ISSUE SPREADSHEET AS OF 6-5-06

| Carrier | Fidelity Life | Fidelity Life | Guarantee Trust | Guarantee Trust |
|---------------------|-----------------------|-----------------------|----------------------|---------------------|
| Product | Graded Death | Graded Death | Graded Benefit | Graded Benefit Term |
| 1 Toddet | Benefit Term | Benefit Whole Life | Whole Life | Graded Derient Term |
| Underwriting | Simplified | Simplified | Simplified | Simplified |
| Plan | Graded 10 yr term | GB WL | GB WL | Graded 10 yr term |
| Issue Ages | 20-70 | 20-75 | 20-80 | 20-70 |
| Minimum Face Amount | Varies by age | Varies by age | \$360 ann. premium | \$300 ann. premium |
| Maximum Face Amount | Issue ages 20-45 | Issue ages 20-45 | \$100,000 ages 20- | \$100,000 ages 20- |
| | min. 25k / max. 250k | min. 15k / max. 100k | 65; \$35, 000 ages | 65; \$35, 000 ages |
| | Issue ages 46-55 | Issue ages 46-55 | 66-75; \$25,000 ages | 66-70 |
| | min. 20k / max. 200k | min. 10k / max. 100k | 76+ | |
| | Issue ages 56-65 | Issue ages 56-65 | | |
| | min. 15k / max. 100k | min. 10k / max. 100k | | |
| | Issue ages 66-70 | Issue ages 66-75 | | |
| | min. 10k / max. 50k | min. 5k / max. 40k | | |
| Death Benefit | Full DB after 3 years | Full DB after 3 years | *Full DB after 3 | *Full DB after 3 |
| | • | 1 | vears | years |
| | | | * Limited DB | * Limited DB |
| | | | amounts can be | amounts can be |
| | | | calculated upon | calculated upon |
| | | | request | request |
| State Approvals | All OK except: MD, | All OK except: MD, | All OK except: AL, | All OK except: AL, |
| | NY, NC, WA, WY | NY, NC, WA, WY | MA, MN, NY, NC, | MD, MA, NY, NC, |
| | Pending: MA, MN, | Pending: MA, MN, | SC, WA, WV | SC, VT, WV |
| | NV, UT, VT | NV, UT, VT | | |

- Guaranteed Issue plans do not require underwriting (no medical questions, exams, APS, etc.) money MUST accompany the application
- Simplified Issue plans require limited underwriting. No exams or APS are necessary, however the applicant must qualify by answering a few medical questions.

This is intended as a guide only. Please consult the carrier's app and product guides before submitting an application. Please contact the CPS Underwriting Department for specific details.



GUARANTEED AND SIMPLIFIED ISSUE SPREADSHEET AS OF 5-19-06

| Carrier | Presidential | United Home | United Home | United of Omaha |
|---------------------|---|---|-------------------------|----------------------|
| Product | Graded Benefit Life | Express Issue Whole | Express Issue Term | Whole Life Insurance |
| | | Life | Plus | |
| Underwriting | Guaranteed | Simplified | Simplified | Simplified |
| Plan | WL | GB WL | 20 yr level term | WL |
| Issue Ages | 40-80 in all states | 25-80 (45-80 in CA, | 18-60 | 0-80 (age last) |
| | except MO (40-75); | FL and GA) | | |
| | WV (50-80) and NY | | | |
| | (50-75) | | | |
| Minimum Face Amount | \$1,000 | \$2,000 | \$10,000 | \$5,000 |
| Maximum Face Amount | \$50,000 | \$50,000 | \$100,000 | \$25,000 |
| Death Benefit | * Issue ages 40-64: | * Full DB after 2 | Full DB immediately | Full DB |
| | Full DB after 3 years | years | after policy issue and | |
| | * Issue ages 65+: | * Return of all | first premium is paid | |
| | Full DB after 2 years | premiums plus 12% | | |
| | * Return of all | will be paid if death | | |
| | premiums plus 5% | occurs during the first year. Return of | | |
| | will be paid if death occurs during the | all premiums plus | | |
| | first two or three | 24% will be paid if | | |
| | years, except by | death occurs during | | |
| | accidental causes) | the second year | | |
| State Approvals | All OK except: AR, | OK in: AL, AR, AZ, | OK in: AL, AR, AZ, | All OK except: NY |
| | KS, MN, NH, WA | CA, CO, DC, FL, | CA, CO, DC, FL, | 3 o op |
| | -, ,, | GA, HI, ID, IL, IN, IA, | GA, HI, ID, IL, IN, IA, | |
| | | KS, KY, LA, ME, | KS, KY, LA, ME, | |
| | | MD, MI, MN, MS, | MD, MI, MS, MO, | |
| | | MO, NE, NV, NM, | NE, NV, OH, OK, | |
| | | OH, OK, OR, PA, | OR, PA, SC, TN, TX, | |
| | | TN, TX, VA, WV | VA, VT, WA | |

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