



Genworth®  
Financial

# GENWORTH FINANCIAL 2006 COST OF CARE SURVEY

**MARCH 2006**

Nursing Homes, Assisted Living Facilities  
and Home Care Providers

## LETTER FROM BUCK STINSON

While there is increasing awareness of long term care issues, and public policy in support of long term care planning continues to evolve, too many Americans are still unprepared. The fact is, long term care doesn't become a real issue for most of us until it hits home.

We commissioned our first annual cost of care study in 2001. Since then, the study has received extensive recognition and earned an industry-wide reputation for reliability. It is the resource financial professionals and consumers turn to when planning for long term care needs.

This year we contacted more than 9,000 nursing homes, assisted living facilities and home care providers, with some significant conclusions. While rising costs on facilities have slowed, escalating home care costs outpaced the rate of inflation. The different types of home health aids surveyed in our study show costs increasing to an average of \$25.32 an hour—a 13% increase over 2005 costs. The cost of care study shows what costs are, by type of care and region, so you can plan to live better, not just longer.

Our people helped pioneer the development of long term care insurance over thirty years ago and we take our industry-leading role seriously. When company data revealed that nearly 40 percent of our claimants receive care for Alzheimer's, we decided to partner with the Alzheimer's Association to help raise public awareness about the disease. We are committed to helping individuals make difficult long term care planning decisions. That is why, for the past five years, we have conducted and published the results of our study. Our experience is our strength—you can use it to prepare for the future.

Sincerely,

A handwritten signature in black ink, appearing to read "Buck Stinson", with a stylized, cursive script.

Buck Stinson  
President and CEO  
Genworth Financial Long Term Care Insurance Division

## EXECUTIVE SUMMARY

Genworth Financial's current cost of care survey is based on information gathered by CareScout in January and February 2006. Telephone interviews were conducted in 88 separate U.S. regions, encompassing more than 9,000 nursing homes, assisted living facilities and home care providers.

**Nursing Homes:** Medicare certified nursing homes were surveyed to determine private pay rates for private and semi-private rooms.

- Nationally, the average annual cost for a private room (single occupant) is \$70,912 (\$194.28/day), reflecting a 2.2% increase over 2005 rates (\$190.20/day).
- Nationally, the average annual private room rate at a nursing home increased by \$1,490 (\$4.08/day), compared to the 2005 survey.
- Alaska continues to have the highest average annual cost, at \$191,140, for a private room, followed by New York City at \$140,708.
- Louisiana and Missouri (excluding St. Louis and Kansas City) had the lowest average annual costs for a private room, at \$42,304 and \$43,249, respectively.
- The average annual cost for a semi-private room (double occupancy) is \$62,532 (\$171.32/day), a 2.3% increase over 2005 rates (\$167.44/day).
- Researchers also found that, on average, the cost of care for a private nursing home room in America's urban areas was 17% greater than in non-urban areas. The greatest disparity exists in New York City, where the cost of care was 68% greater than the cost of care in New York's non-urban areas. The cost of care in San Francisco is 45% greater than the cost of care in California's non-urban regions.

**Assisted Living Facilities:** Assisted living facilities (ALFs) were surveyed to determine the rates for private one-bedroom units. All ALFs surveyed were licensed by the state as assisted living facilities or other comparable residential care facilities.

- Nationally, the average monthly cost for a private one-bedroom unit is \$2,691.20 (implying a daily rate of \$88.48/day), reflecting an average annual cost of \$32,294.40 – a 6.7% increase over 2005 survey rates (\$30,265/yr.). These rates exclude any one-time community or entrance fees.
- Nationally, the average one-bedroom rate increased \$2,029 per year (\$169/mo.) compared with Genworth's 2005 survey.
- The highest annual costs for one-bedroom units in ALFs is the Bridgeport area of Connecticut (\$57,566.52 excluding community fees) and the state of New Jersey, excluding the Newark and Edison areas, (\$51,314.41 excluding community fees).
- North Dakota (\$20,714 excluding community fees) and Arkansas (\$20,937 excluding community fees) have the lowest annual cost for a one-bedroom unit in an ALF.
- Approximately 33% of the ALFs surveyed charge a one-time fee, commonly referred to as a community or entrance fee, ranging from \$50 to \$8,490 with a national average one-time fee of \$1,369.68.

**Home Care:** Home care providers were classified into three types, according to certification and licensure status. The three provider types are:

- Medicare certified home care providers. These providers are also licensed.
- Non-certified but licensed home care providers.
- Non-certified and non-licensed home care providers.

Researchers surveyed all three home health provider types to determine the hourly charge for care provided by certified Home Health Aides. Also, the two types of non-certified providers were surveyed to determine the hourly charge to provide homemaker services.

- Across all home care provider types, the average hourly rate for home health aides is \$25.32, a 13% increase over 2005 survey results. The average hourly rate for homemaker services is \$17.09, a 3% increase over 2005 survey results.
- Certified home care providers charge the most for home health aides, averaging \$36.22 per hour (a 17% increase over 2005), compared to \$22.15 per hour charged by non-certified but licensed providers (a 19% increase over 2005), and \$17.57 per hour charged by non-certified and unlicensed providers (flat compared to 2005).
- Unlike certified home care providers, the non-certified providers also offer homemaker services. Nationally, non-certified but licensed providers charge \$17.73 per hour (a 5% increase compared with 2005 survey results), while non-certified and unlicensed providers charge \$16.45 per hour (flat compared to 2005).



## METHODOLOGY

CareScout, based in Wellesley, Massachusetts, specializes in eldercare provider databases and helps families select appropriate providers nationwide. CareScout conducted the survey for Genworth Financial, contacting over 25,000 providers and completing over 9,000 surveys during January and February 2006. Those surveyed include nursing homes, assisted living facilities and home care providers in all 50 states and the District of Columbia.

Genworth's study is the most comprehensive and in-depth survey of its kind. In addition to nursing homes, the Genworth survey includes assisted living facilities and three types of home care providers (Medicare certified providers, non-

certified but licensed providers, and non-certified and non-licensed providers).

Regional designations are given to provide more accurate estimates in areas where there are large variations in costs. For example, Philadelphia and surrounding counties are separated from the rest of Pennsylvania because care is markedly more expensive in that region than in the rest of the state. This method yields more meaningful figures than providing a single average rate for every state.

**Nursing Homes:** Researchers conducted telephone interviews among a sampling of nursing homes across the 50 states and the District of Columbia, based on counties.

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## METHODOLOGY CONT.



Within the 88 designated regions, researchers polled a minimum of 15 percent of all certified and licensed nursing homes. In no region did less than 10 providers complete the survey, and in many areas the sample size was significantly larger. More than 2,300 providers completed the survey.

The survey evaluated the cost of care for a private room (single occupant) and a semi-private room (two occupants) in Medicare certified nursing facilities. Medicare certified nursing homes represent more than 95% of all nursing homes in the U.S. Rates for transitional care units (typically hospital based) were not included. The daily room charge usually includes services beyond room and board, such as three meals a day, laundry, sundries, basic nurse supervision and generic brand, non-prescription pharmaceuticals.

**Assisted Living Facilities:** Within the 88 regions surveyed, researchers polled approximately 10 percent of the licensed facilities. In no region did less than 10 facilities complete the survey, and in many areas the sample size was significantly larger. More than 3,300 providers completed the survey.

Unlike nursing homes, there is no national, uniform regulatory protocol for assisted living facilities. As a consequence, the licensing standards vary from state to state. CareScout researchers interviewed assisted living facilities licensed according to the requirements of the state in which the assisted living facility was located.

The survey evaluated the monthly rent for a private, one-bedroom unit in an assisted living facility. Researchers also procured community/entrance fee data. Community and entrance fee rates are not included in the average monthly assisted living rate data tables.

The monthly rate usually includes three meals per day and sometimes includes basic care-related supervision. It typically does not include additional costs for care such as therapy, rehabilitation or medication costs.

**Home Care:** Researchers conducted telephone interviews among a sampling of home care providers across the 88 regions, polling a minimum of 10 percent of the home care providers per region. In many areas the sample size was significantly larger. Over 3,300 providers completed the survey. All rates are weekday (Monday – Friday) rates.

Three types of home care providers were surveyed. The three types are:

1. Medicare certified and licensed home care providers
2. Non-certified but licensed home care providers
3. Non-certified and non-licensed home care providers

Researchers surveyed all three home health provider types to determine hourly charges to provide care by certified Home Health Aides. Home Health Aides provide personal care but not medical care. For example, a Home Health Aide typically helps with bathing, dressing, transferring and toileting, but not with catheters or injections.

Researchers also surveyed the two types of non-certified providers to determine hourly charges to provide homemaker services. Homemakers generally do not provide hands-on care; their services usually include help with shopping, finances, cooking, running errands, transportation and/or providing companionship.

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## DAILY ROOM RATES FOR PRIVATE NURSING HOME ROOM

State or Region	Minimum Daily Rate	Maximum Daily Rate	Average Daily Rate	Average Annual Rate
AK	\$285.00	\$800.00	\$523.67	\$191,140
AL	115.00	235.00	147.46	53,823
AR	99.00	188.00	127.22	46,435
AZ - Phoenix	169.00	290.00	199.72	72,898
AZ - Rest of State	146.00	200.00	175.08	63,904
CA - Los Angeles	130.00	340.00	203.95	74,442
CA - Oakland	145.00	340.00	242.27	88,429
CA - Rest of State	145.00	290.00	184.97	67,514
CA - Sacramento	175.00	392.00	241.13	88,012
CA - Santa Ana	175.00	350.00	247.99	90,516
CA - San Diego	145.00	250.00	197.59	72,120
CA - San Francisco	195.00	335.00	268.40	97,966
CA - San Jose	170.00	350.00	254.00	92,710
CO - Denver	143.00	200.00	169.82	61,984
CO - Rest of State	125.00	252.00	164.89	60,185
CT - Bridgeport	239.00	379.00	337.70	123,261
CT - Rest of State	254.00	394.00	314.86	114,924
DC - Bethesda	179.00	247.00	216.89	79,165
DC - Washington	155.00	279.00	219.98	80,293
DE	168.00	208.00	196.70	71,796
FL - Jacksonville	130.00	217.00	175.42	64,028
FL - Miami	130.00	350.00	224.99	82,121
FL - Orlando	150.00	244.00	187.94	68,598
FL - Rest of State	137.00	286.00	181.31	66,178
FL - Tampa	167.00	392.00	209.55	76,486
GA - Atlanta	135.00	205.00	159.77	58,316
GA - Rest of State	110.00	181.00	134.91	49,242
HI	206.00	355.00	270.92	98,886
IA	105.00	210.00	130.50	47,633
ID	145.00	179.00	155.25	56,666
IL - Chicago	85.00	230.00	167.05	60,973
IL - Rest of State	85.83	281.64	155.84	56,882
IN - Indianapolis	125.00	245.00	176.05	64,258
IN - Rest of State	105.00	246.00	162.92	59,466
KS	97.00	185.00	122.04	44,545
KY	90.00	185.00	152.41	55,630
LA	96.67	207.00	115.90	42,304
MA - Boston	220.00	350.00	282.07	102,956
MA - Rest of State	200.00	322.00	273.45	99,809
MD - Baltimore	170.00	275.00	201.91	73,697
MD - Rest of State	148.00	220.00	181.20	66,138
ME	160.00	290.00	219.43	80,092
MI - Detroit	107.07	274.00	173.14	63,196
MI - Rest of State	149.00	210.00	182.68	66,678

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## DAILY ROOM RATES FOR PRIVATE NURSING HOME ROOM

State or Region	Minimum Daily Rate	Maximum Daily Rate	Average Daily Rate	Average Annual Rate
MN - Minneapolis	\$ 97.14	\$218.00	\$155.87	\$56,893
MN - Rest of State	109.22	152.70	131.25	47,906
MO - Kansas City	131.00	209.00	158.49	57,849
MO - Rest of State	88.00	220.00	118.49	43,249
MO - St. Louis	102.00	160.00	124.90	45,589
MS	100.00	190.00	151.05	55,133
MT	140.00	240.00	154.96	56,560
NC - Charlotte	100.00	196.00	164.20	59,933
NC - Rest of State	136.00	228.00	168.74	61,590
ND	119.72	163.00	133.75	48,819
NE	79.00	190.00	130.90	47,779
NH	160.00	292.00	233.10	85,082
NJ - New York	201.46	320.00	270.92	98,886
NJ - Rest of State	204.00	265.00	236.00	86,140
NM	133.18	172.78	151.29	55,221
NV - Las Vegas	150.00	210.00	188.07	68,646
NV - Rest of State	150.00	238.33	184.24	67,248
NYC	300.00	650.00	385.50	140,708
NY - Buffalo, Rochester, Syracuse	220.00	327.00	255.21	93,152
NY - New York, Newark, Edison (Not NYC)	228.72	442.00	319.57	116,643
NY - Rest of State	167.00	296.00	230.12	83,994
OH	127.00	386.00	179.67	65,580
OK	84.00	394.00	134.87	49,228
OR - Portland	148.00	263.00	195.13	71,222
OR - Rest of State	120.00	338.00	190.93	69,689
PA - Philadelphia	166.00	472.50	249.26	90,980
PA - Rest of State	64.00	564.52	209.25	76,376
RI	170.00	250.00	200.82	73,299
SC	125.00	197.00	151.97	55,469
SD	106.46	191.80	135.58	49,487
TN	111.00	247.00	151.18	55,181
TX - Austin	90.00	206.00	139.85	51,045
TX - Dallas	91.00	250.00	156.95	57,287
TX - Houston	80.00	270.80	165.50	60,408
TX - Rest of State	70.00	220.00	129.23	47,169
TX - San Antonio	85.00	238.00	144.54	52,757
UT	115.00	274.00	165.18	60,291
VA - Rest of State	124.00	241.00	158.53	57,863
VT	175.00	260.00	207.55	75,756
WA - Rest of State	149.00	235.00	185.72	67,788
WA - Seattle	165.00	412.00	235.60	85,994
WI	95.60	345.00	199.13	72,682
WV	99.00	206.67	176.02	64,247
WY	130.00	250.00	156.64	57,174
<b>National</b>	<b>\$64.00</b>	<b>\$800.00</b>	<b>\$194.28</b>	<b>\$70,912</b>



## DAILY ROOM RATES FOR SEMI-PRIVATE NURSING HOME ROOM

State or Region	Minimum Daily Rate	Maximum Daily Rate	Average Daily Rate	Average Annual Rate
AK	\$285.00	\$800.00	\$489.83	\$178,788
AL	110.00	169.00	134.45	49,074
AR	86.00	168.00	114.58	41,822
AZ - Phoenix	125.00	175.00	151.94	55,458
AZ - Rest of State	121.00	180.00	149.08	54,414
CA - Los Angeles	115.00	200.00	155.07	56,601
CA - Oakland	145.00	240.00	187.64	68,489
CA - Rest of State	135.00	290.00	166.05	60,608
CA - Sacramento	108.83	205.00	170.52	62,240
CA - Santa Ana	134.00	234.00	175.74	64,145
CA - San Diego	145.00	215.00	172.50	62,963
CA - San Francisco	184.00	268.00	221.47	80,837
CA - San Jose	149.00	277.00	189.73	69,251
CO - Denver	126.00	175.00	151.29	55,221
CO - Rest of State	123.00	175.00	154.75	56,484
CT - Bridgeport	229.00	360.00	308.60	112,639
CT - Rest of State	225.00	361.00	289.40	105,631
DC - Bethesda	163.00	214.00	193.37	70,580
DC - Washington	131.00	257.00	194.61	71,033
DE	156.00	198.00	185.40	67,671
FL - Jacksonville	130.00	197.00	160.82	58,699
FL - Miami	120.00	223.33	179.60	65,554
FL - Orlando	145.00	209.00	170.61	62,273
FL - Rest of State	126.00	212.00	163.13	59,542
FL - Tampa	147.00	196.00	173.94	63,488
GA - Atlanta	127.00	173.60	147.96	54,005
GA - Rest of State	105.00	176.00	126.94	46,333
HI	206.00	295.72	247.25	90,246
IA	97.00	160.00	115.93	42,314
ID	134.00	162.75	148.28	54,122
IL - Chicago	85.00	187.00	141.66	51,706
IL - Rest of State	79.17	218.00	128.74	46,990
IN - Indianapolis	112.00	187.00	154.71	56,469
IN - Rest of State	100.00	183.00	137.16	50,063
KS	89.00	140.00	112.24	40,968
KY	70.00	169.00	137.41	50,155
LA	85.17	111.35	100.56	36,704
MA - Boston	210.00	328.00	255.97	93,429
MA - Rest of State	200.00	317.00	258.05	94,188
MD - Baltimore	160.00	250.00	191.46	69,883
MD - Rest of State	138.00	194.00	165.64	60,459
ME	148.00	235.00	196.93	71,879
MI - Detroit	107.07	203.00	157.87	57,623
MI - Rest of State	138.00	190.00	168.65	61,557

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## DAILY ROOM RATES FOR SEMI-PRIVATE NURSING HOME ROOM

State or Region	Minimum Daily Rate	Maximum Daily Rate	Average Daily Rate	Average Annual Rate
MN - Minneapolis	\$ 82.99	\$194.00	\$132.01	\$48,184
MN - Rest of State	95.27	135.74	115.24	42,063
MO - Kansas City	116.00	157.00	138.14	50,421
MO - Rest of State	85.90	158.00	107.65	39,292
MO - St. Louis	97.00	128.00	110.70	40,406
MS	85.00	165.00	142.95	52,177
MT	131.00	152.00	139.81	51,031
NC - Charlotte	95.00	184.00	154.25	56,301
NC - Rest of State	131.00	203.00	156.79	57,228
ND	102.20	132.00	118.08	43,099
NE	68.00	168.00	117.21	42,782
NH	160.00	252.00	213.25	77,836
NJ - New York	200.00	296.58	245.92	89,761
NJ - Rest of State	189.00	241.00	216.10	78,877
NM	123.18	158.82	140.45	51,264
NV - Las Vegas	140.00	177.00	165.15	60,280
NV - Rest of State	135.00	191.67	171.81	62,711
NYC	275.00	600.00	369.90	135,014
NY - Buffalo, Rochester, Syracuse	210.00	317.00	247.47	90,327
NY - New York, Newark, Edison (Not NYC)	223.40	425.00	303.49	110,774
NY - Rest of State	161.00	284.00	219.68	80,183
OH	115.00	262.00	158.47	57,842
OK	64.00	153.00	105.85	38,635
OR - Portland	143.00	206.00	174.17	63,572
OR - Rest of State	120.00	198.83	166.04	60,605
PA - Philadelphia	166.00	278.00	218.04	79,585
PA - Rest of State	59.00	282.36	187.58	68,467
RI	155.00	220.00	184.13	67,207
SC	115.00	167.50	140.72	51,363
SD	98.46	138.77	124.79	45,548
TN	104.00	208.00	137.08	50,034
TX - Austin	75.00	135.83	106.74	38,960
TX - Dallas	85.00	143.00	107.86	39,369
TX - Houston	80.00	166.00	118.00	43,070
TX - Rest of State	70.00	160.00	96.78	35,325
TX - San Antonio	75.24	146.00	106.13	38,737
UT	114.00	150.00	130.62	47,676
VA - Rest of State	109.00	219.00	144.84	52,867
VT	175.00	210.00	189.73	69,251
WA - Rest of State	145.00	197.00	168.29	61,426
WA - Seattle	160.00	236.00	200.60	73,219
WI	95.60	241.50	175.46	64,043
WV	99.00	191.17	167.91	61,287
WY	120.00	200.00	142.77	52,111
<b>National</b>	<b>\$59.00</b>	<b>\$800.00</b>	<b>\$171.32</b>	<b>\$62,532</b>

## MONTHLY RATES FOR ASSISTED LIVING FACILITY – PRIVATE ONE BEDROOM

State or Region	Minimum Monthly Rate	Maximum Monthly Rate	Average Monthly Rate	Average Annual Rate
AK	\$2,000.00	\$5,400.00	\$3,750.40	\$45,005
AL	1,100.00	3,600.00	2,033.21	24,399
AR	1,000.00	2,415.00	1,744.79	20,937
AZ - Phoenix	650.00	4,000.00	2,355.95	28,271
AZ - Rest of State	400.00	3,600.00	2,527.09	30,325
CA - Los Angeles	1,100.00	5,000.00	2,725.81	32,710
CA - Oakland	1,500.00	6,000.00	2,765.56	33,187
CA - Rest of State	980.00	5,550.00	2,541.01	30,492
CA - Sacramento	900.00	4,000.00	2,617.07	31,405
CA - Santa Ana	1,400.00	6,000.00	2,755.62	33,067
CA - San Diego	890.00	5,800.00	2,674.05	32,089
CA - San Francisco	898.00	6,700.00	3,172.59	38,071
CA - San Jose	1,000.00	5,000.00	2,580.40	30,965
CO - Denver	1,575.00	4,300.00	2,866.25	34,395
CO - Rest of State	1,700.00	4,443.50	2,513.77	30,165
CT - Bridgeport	3,800.00	6,450.00	4,797.21	57,567
CT - Rest of State	1,300.00	4,714.00	3,323.00	39,876
DC - Bethesda	1,700.00	5,300.00	3,335.68	40,028
DC - Washington	1,200.00	5,250.00	2,779.21	33,351
DE	800.00	5,190.00	3,575.53	42,906
FL - Jacksonville	1,400.00	5,000.00	2,626.92	31,523
FL - Miami	1,200.00	3,987.50	2,469.84	29,638
FL - Orlando	1,500.00	3,500.00	2,366.00	28,392
FL - Rest of State	685.00	5,100.00	2,384.71	28,617
FL - Tampa	854.00	3,500.00	2,081.37	24,976
GA - Atlanta	888.00	4,800.00	2,370.68	28,448
GA - Rest of State	1,100.00	3,800.00	2,042.94	24,515
HI	1,000.00	7,000.00	2,739.51	32,874
IA	1,300.00	4,725.00	2,647.08	31,765
ID	1,500.00	4,500.00	2,501.61	30,019
IL - Chicago	1,200.00	4,950.00	3,385.21	40,623
IL - Rest of State	1,000.00	6,500.00	3,052.98	36,636
IN - Indianapolis	900.00	3,500.00	2,156.95	25,883
IN - Rest of State	900.00	2,970.00	2,276.98	27,324
KS	1,950.00	4,500.00	2,788.00	33,456
KY	1,039.00	4,200.00	2,164.76	25,977
LA	1,600.00	3,000.00	2,276.07	27,313
MA - Boston	2,775.00	6,600.00	4,243.13	50,918
MA - Rest of State	2,435.00	4,950.00	3,696.17	44,354
MD - Baltimore	700.00	5,715.00	2,465.66	29,588
MD - Rest of State	561.50	4,050.00	2,337.48	28,050
ME	525.00	6,735.00	3,758.11	45,097
MI - Detroit	716.50	5,000.00	2,854.93	34,259
MI - Rest of State	600.00	7,200.00	2,005.94	24,071

continued

## MONTHLY RATES FOR ASSISTED LIVING FACILITY – PRIVATE ONE BEDROOM

State or Region	Minimum Monthly Rate	Maximum Monthly Rate	Average Monthly Rate	Average Annual Rate
MN - Minneapolis	\$1,256.00	\$3,980.00	\$3,122.60	\$37,471
MN - Rest of State	617.00	4,410.00	2,029.30	24,352
MO - Kansas City	1,400.00	5,000.00	2,683.60	32,203
MO - Rest of State	1,125.00	3,985.00	1,996.59	23,959
MO - St. Louis	1,390.00	3,500.00	2,270.94	27,251
MS	625.00	4,046.44	2,129.58	25,555
MT	1,722.00	3,910.00	2,325.27	27,903
NC - Charlotte	1,725.00	4,260.00	3,078.75	36,945
NC - Rest of State	1,500.00	4,195.00	2,619.55	31,435
ND	890.00	2,345.00	1,726.18	20,714
NE	1,800.00	4,000.00	2,484.88	29,819
NH	1,300.00	5,650.00	3,290.94	39,491
NJ - New York	2,940.00	7,410.00	4,203.70	50,444
NJ - Rest of State	2,670.00	5,612.00	4,276.20	51,314
NM	800.00	6,660.00	2,635.38	31,625
NV - Las Vegas	1,795.00	2,925.00	2,189.50	26,274
NV - Rest of State	1,000.00	3,595.00	2,238.46	26,862
NYC	978.00	7,999.00	3,731.80	44,782
NY - Buffalo, Rochester, Syracuse	1,181.50	4,905.00	2,817.07	33,805
NY - New York, Newark, Edison (Not NYC)	1,289.00	5,250.00	3,030.78	36,369
NY - Rest of State	873.00	5,250.00	2,679.74	32,157
OH	500.00	4,995.00	2,548.88	30,587
OK	700.00	2,725.00	2,052.38	24,629
OR - Portland	1,604.00	4,540.00	2,575.11	30,901
OR - Rest of State	1,925.00	3,875.00	2,713.57	32,563
PA - Philadelphia	500.00	8,970.00	2,732.88	32,795
PA - Rest of State	737.00	5,100.00	2,020.62	24,247
RI	1,180.00	4,300.00	2,371.50	28,458
SC	900.00	4,150.00	2,165.98	25,992
SD	1,173.00	2,500.00	1,984.71	23,817
TN	1,000.00	3,000.00	2,160.00	25,920
TX - Austin	2,200.00	4,400.00	3,336.50	40,038
TX - Dallas	1,150.00	3,940.00	2,687.50	32,250
TX - Houston	650.00	5,387.50	2,588.31	31,060
TX - Rest of State	1,020.00	3,925.00	2,261.07	27,133
TX - San Antonio	550.00	3,395.00	2,334.20	28,010
UT	1,350.00	2,995.00	1,951.33	23,416
VA - Rest of State	1,000.00	7,110.00	2,940.05	35,281
VT	950.00	3,750.00	2,515.33	30,184
WA - Rest of State	1,400.00	4,275.00	2,948.18	35,378
WA - Seattle	3,000.00	4,500.00	3,556.87	42,682
WI	1,800.00	4,650.00	3,133.35	37,600
WV	1,025.00	4,500.00	2,415.87	28,990
WY	1,500.00	3,330.00	2,143.00	25,716
<b>National</b>	<b>\$400.00</b>	<b>\$8,970.00</b>	<b>\$2,691.20</b>	<b>\$32,294</b>

## HOURLY RATES FOR HOME HEALTH AIDE (ALL 3 PROVIDER TYPES)

State or Region	Minimum Hourly Rate	Maximum Hourly Rate	Average Hourly Rate
AK	\$13.50	\$100.00	\$42.78
AL	6.00	90.00	26.80
AR	13.84	80.85	29.42
AZ - Phoenix	10.00	45.00	19.13
AZ - Rest of State	12.00	113.00	22.88
CA - Los Angeles	13.75	145.00	24.57
CA - Oakland	18.00	200.00	34.37
CA - Rest of State	13.00	155.00	28.17
CA - Sacramento	17.75	162.00	43.24
CA - Santa Ana	14.00	90.00	23.60
CA - San Diego	17.00	198.00	33.45
CA - San Francisco	15.00	210.00	44.97
CA - San Jose	10.50	37.00	24.38
CO - Denver	13.00	65.00	23.39
CO - Rest of State	15.00	37.85	20.68
CT - Bridgeport	17.00	40.00	22.17
CT - Rest of State	11.00	60.00	26.27
DC - Bethesda	15.50	125.00	24.99
DC - Washington	10.00	80.00	21.26
DE	15.00	79.00	28.56
FL - Jacksonville	15.00	75.00	19.21
FL - Miami	8.00	35.00	15.30
FL - Orlando	9.00	30.00	17.31
FL - Rest of State	13.50	119.00	20.54
FL - Tampa	12.00	75.00	21.11
GA - Atlanta	14.00	198.00	32.78
GA - Rest of State	7.50	75.00	22.37
HI	12.00	134.00	27.35
IA	15.00	119.60	22.39
ID	12.00	75.00	21.06
IL - Chicago	10.00	165.00	24.56
IL - Rest of State	11.50	175.00	27.89
IN - Indianapolis	15.50	70.00	22.88
IN - Rest of State	14.87	130.00	27.62
KS	12.00	95.00	24.05
KY	9.00	90.00	21.20
LA	9.00	100.00	25.77
MA - Boston	16.40	40.00	22.12
MA - Rest of State	18.50	27.50	21.99
MD - Baltimore	10.00	60.00	19.73
MD - Rest of State	13.00	65.00	22.05
ME	16.50	64.00	26.69
MI - Detroit	12.50	125.00	22.93
MI - Rest of State	15.95	30.00	18.43

continued



## HOURLY RATES FOR HOME HEALTH AIDE (ALL 3 PROVIDER TYPES)

State or Region	Minimum Hourly Rate	Maximum Hourly Rate	Average Hourly Rate
MN - Minneapolis	\$15.25	\$ 60.00	\$26.32
MN - Rest of State	14.00	129.00	31.45
MO - Kansas City	12.00	120.00	22.48
MO - Rest of State	12.00	65.00	17.65
MO - St. Louis	15.50	105.00	27.74
MS	9.50	122.00	37.56
MT	13.50	55.00	19.15
NC - Charlotte	9.00	135.00	21.10
NC - Rest of State	14.40	75.00	20.60
ND	12.00	90.00	29.53
NE	16.25	78.00	26.06
NH	15.00	80.00	26.96
NJ - New York	17.00	30.50	19.58
NJ - Rest of State	10.00	155.00	23.74
NM	8.00	145.00	27.74
NV - Las Vegas	14.50	95.00	23.67
NV - Rest of State	15.00	105.00	28.74
NYC	13.50	32.50	17.63
NY - Buffalo, Rochester, Syracuse	18.00	70.00	23.44
NY - New York, Newark, Edison (Not NYC)	13.00	205.00	23.63
NY - Rest of State	15.00	69.50	25.32
OH	7.50	84.25	20.00
OK	10.00	89.00	20.16
OR - Portland	18.00	120.00	35.71
OR - Rest of State	16.00	142.00	49.36
PA - Philadelphia	12.00	110.00	22.93
PA - Rest of State	12.25	70.00	20.45
RI	17.50	75.00	23.95
SC	13.50	65.00	21.29
SD	10.00	96.00	23.77
TN	15.00	100.00	30.14
TX - Austin	10.00	80.00	21.93
TX - Dallas	7.00	175.00	26.98
TX - Houston	10.00	150.00	19.72
TX - Rest of State	10.00	292.00	20.80
TX - San Antonio	13.00	95.00	25.94
UT	15.00	60.00	21.01
VA - Rest of State	13.00	71.70	18.49
VT	16.00	68.00	31.86
WA - Rest of State	9.00	108.00	28.23
WA - Seattle	15.38	100.00	34.73
WI	13.20	80.00	29.29
WV	8.75	81.00	32.84
WY	15.00	100.00	30.61
<b>National</b>	<b>\$6.00</b>	<b>\$292.00</b>	<b>\$25.32</b>

## HOURLY RATES FOR HOME HEALTH AIDE (MEDICARE CERTIFIED AGENCIES)

State or Region	Minimum Hourly Rate	Maximum Hourly Rate	Average Hourly Rate
AK	\$70.15	\$100.00	\$85.08
AL	11.00	90.00	52.75
AR	13.84	70.00	32.35
AZ - Phoenix	10.00	45.00	20.63
AZ - Rest of State	12.00	113.00	29.66
CA - Los Angeles	15.00	145.00	37.27
CA - Oakland	18.00	200.00	59.85
CA - Rest of State	13.00	155.00	44.93
CA - Sacramento	19.00	162.00	88.95
CA - Santa Ana	14.00	90.00	32.59
CA - San Diego	17.50	198.00	57.36
CA - San Francisco	15.00	210.00	81.14
CA - San Jose	22.00	30.00	25.80
CO - Denver	13.00	65.00	26.12
CO - Rest of State	15.00	37.85	25.40
CT - Bridgeport	19.00	40.00	24.32
CT - Rest of State	11.00	60.00	34.00
DC - Bethesda	15.50	125.00	40.44
DC - Washington	10.00	80.00	23.70
DE	18.00	75.00	34.94
FL - Jacksonville	15.00	75.00	23.32
FL - Miami	8.00	20.00	15.66
FL - Orlando	9.00	30.00	18.45
FL - Rest of State	14.00	119.00	26.74
FL - Tampa	12.00	75.00	26.05
GA - Atlanta	14.00	198.00	65.45
GA - Rest of State	13.50	75.00	37.29
HI	20.45	134.00	42.28
IA	17.00	119.60	30.21
ID	12.00	75.00	30.45
IL - Chicago	10.00	165.00	34.89
IL - Rest of State	13.75	175.00	33.42
IN - Indianapolis	16.50	70.00	28.57
IN - Rest of State	15.00	130.00	45.67
KS	12.00	95.00	36.92
KY	15.00	90.00	33.50
LA	9.00	100.00	48.06
MA - Boston	19.00	40.00	26.55
MA - Rest of State	20.00	27.50	24.78
MD - Baltimore	10.00	60.00	21.60
MD - Rest of State	15.00	65.00	33.30
ME	17.00	50.00	29.75
MI - Detroit	12.50	125.00	31.28
MI - Rest of State	15.95	30.00	19.33

continued

## HOURLY RATES FOR HOME HEALTH AIDE (MEDICARE CERTIFIED AGENCIES)

State or Region	Minimum Hourly Rate	Maximum Hourly Rate	Average Hourly Rate
MN - Minneapolis	\$16.00	\$60.00	\$31.30
MN - Rest of State	14.00	129.00	46.50
MO - Kansas City	14.75	120.00	33.63
MO - Rest of State	14.00	65.00	20.63
MO - St. Louis	15.50	105.00	45.07
MS	13.00	122.00	62.43
MT	13.50	55.00	27.55
NC - Charlotte	9.00	135.00	29.24
NC - Rest of State	14.40	75.00	27.83
ND	12.00	72.00	30.34
NE	16.50	78.00	30.97
NH	15.00	80.00	35.20
NJ - New York	17.00	30.50	20.00
NJ - Rest of State	10.00	155.00	32.75
NM	8.00	145.00	43.88
NV - Las Vegas	17.00	95.00	34.30
NV - Rest of State	20.00	105.00	47.42
NYC	14.25	32.50	20.44
NY - Buffalo, Rochester, Syracuse	18.00	70.00	30.01
NY - New York, Newark, Edison (Not NYC)	13.00	205.00	37.02
NY - Rest of State	18.00	69.50	39.15
OH	7.50	84.25	21.15
OK	10.00	89.00	26.54
OR - Portland	20.00	120.00	56.15
OR - Rest of State	20.00	142.00	80.65
PA - Philadelphia	12.00	110.00	32.84
PA - Rest of State	15.00	70.00	29.02
RI	17.50	75.00	26.50
SC	14.70	65.00	29.63
SD	10.00	20.00	17.23
TN	15.00	100.00	50.90
TX - Austin	10.00	80.00	29.82
TX - Dallas	7.00	110.00	30.84
TX - Houston	10.00	150.00	25.32
TX - Rest of State	10.00	292.00	27.24
TX - San Antonio	13.00	95.00	37.50
UT	15.00	60.00	24.85
VA - Rest of State	13.00	71.70	23.44
VT	16.00	68.00	40.71
WA - Rest of State	9.00	108.00	43.91
WA - Seattle	15.38	100.00	53.59
WI	13.20	80.00	41.98
WV	16.00	81.00	49.60
WY	15.00	100.00	41.82
<b>National</b>	<b>\$7.00</b>	<b>\$292.00</b>	<b>\$36.22</b>

## HOURLY RATES FOR HOME HEALTH AIDE (NON-CERTIFIED BUT LICENSED AGENCIES)

State or Region	Minimum Hourly Rate	Maximum Hourly Rate	Average Hourly Rate
AK	\$20.00	\$25.00	\$23.67
AL	6.00	40.00	15.91
AR	13.84	80.85	40.90
AZ - Phoenix	15.95	20.00	18.69
AZ - Rest of State	16.50	23.50	20.60
CA - Los Angeles	13.75	28.00	19.25
CA - Oakland	18.00	25.00	21.75
CA - Rest of State	16.60	26.50	20.59
CA - Sacramento	17.75	24.00	20.88
CA - Santa Ana	15.50	24.00	19.26
CA - San Diego	17.00	31.00	21.48
CA - San Francisco	22.00	70.00	31.42
CA - San Jose	22.00	37.00	25.50
CO - Denver	16.00	45.00	23.05
CO - Rest of State	15.00	20.00	17.50
CT - Bridgeport	18.00	40.00	24.95
CT - Rest of State	20.00	30.00	24.80
DC - Bethesda	16.50	20.00	17.94
DC - Washington	17.00	50.00	21.83
DE	20.00	79.00	33.00
FL - Jacksonville	15.75	18.95	17.45
FL - Miami	13.00	35.00	18.33
FL - Orlando	13.95	19.00	16.15
FL - Rest of State	13.50	21.00	17.77
FL - Tampa	16.85	25.95	19.58
GA - Atlanta	14.00	20.00	17.07
GA - Rest of State	11.00	22.00	15.95
HI	17.00	22.45	20.17
IA	18.00	26.00	20.96
ID	15.00	19.22	17.74
IL - Chicago	18.50	21.50	19.67
IL - Rest of State	19.00	72.00	33.38
IN - Indianapolis	18.00	25.50	20.83
IN - Rest of State	16.00	30.00	21.64
KS	17.00	20.00	18.50
KY	16.00	20.00	16.96
LA	12.00	17.00	14.42
MA - Boston	17.50	22.00	20.42
MA - Rest of State	19.50	23.00	21.35
MD - Baltimore	18.00	28.00	20.60
MD - Rest of State	15.00	22.00	17.84
ME	16.50	64.00	29.81
MI - Detroit	17.50	20.97	18.89
MI - Rest of State	16.00	22.00	18.02

continued

## HOURLY RATES FOR HOME HEALTH AIDE (NON-CERTIFIED BUT LICENSED AGENCIES)

State or Region	Minimum Hourly Rate	Maximum Hourly Rate	Average Hourly Rate
MN - Minneapolis	\$22.00	\$37.50	\$27.42
MN - Rest of State	16.75	55.00	29.85
MO - Kansas City	12.00	20.00	16.75
MO - Rest of State	14.50	20.00	16.70
MO - St. Louis	16.50	25.00	19.58
MS	13.50	50.00	37.83
MT	13.50	20.00	16.04
NC - Charlotte	16.00	21.00	17.53
NC - Rest of State	14.40	19.00	16.80
ND	16.50	90.00	43.00
NE	18.00	72.00	29.29
NH	21.00	31.00	24.19
NJ - New York	17.50	24.00	20.08
NJ - Rest of State	17.00	22.00	18.97
NM	13.50	60.00	24.00
NV - Las Vegas	18.95	23.00	20.98
NV - Rest of State	15.00	40.00	20.83
NYC	15.00	19.00	16.54
NY - Buffalo, Rochester, Syracuse	19.50	22.00	20.57
NY - New York, Newark, Edison (Not NYC)	14.00	22.00	18.36
NY - Rest of State	15.00	21.50	19.42
OH	14.00	64.00	21.45
OK	14.00	27.60	17.93
OR - Portland	18.00	75.00	28.67
OR - Rest of State	16.00	20.00	18.06
PA - Philadelphia	18.00	24.00	20.44
PA - Rest of State	14.50	22.00	17.92
RI	17.50	30.00	21.56
SC	17.50	17.50	17.50
SD	18.50	96.00	36.33
TN	15.50	60.00	22.88
TX - Austin	16.00	18.00	16.73
TX - Dallas	15.75	175.00	36.34
TX - Houston	11.25	19.50	16.84
TX - Rest of State	12.95	45.00	21.78
TX - San Antonio	14.00	50.00	21.58
UT	17.00	27.00	19.94
VA - Rest of State	14.50	20.00	16.53
VT	21.00	65.00	33.50
WA - Rest of State	16.00	24.95	19.84
WA - Seattle	19.50	70.00	28.93
WI	20.00	45.00	27.25
WV	12.00	80.00	36.99
WY	15.00	25.00	19.39
<b>National</b>	<b>\$6.00</b>	<b>\$175.00</b>	<b>\$22.15</b>



## HOURLY RATES FOR HOME HEALTH AIDE (NON-CERTIFIED AND UNLICENSED AGENCIES)

State or Region	Minimum Hourly Rate	Maximum Hourly Rate	Average Hourly Rate
AK	\$13.50	\$24.00	\$19.58
AL	7.25	16.00	11.75
AR	13.84	16.15	15.00
AZ - Phoenix	15.95	21.50	18.07
AZ - Rest of State	17.00	20.00	18.38
CA - Los Angeles	15.75	18.00	17.19
CA - Oakland	21.00	22.00	21.50
CA - Rest of State	18.50	19.45	18.98
CA - Sacramento	18.50	21.00	19.88
CA - Santa Ana	17.00	22.00	18.96
CA - San Diego	19.50	23.50	21.50
CA - San Francisco	20.00	24.50	22.36
CA - San Jose	20.50	24.00	21.83
CO - Denver	20.00	22.00	21.00
CO - Rest of State	15.00	22.00	19.15
CT - Bridgeport	17.00	17.50	17.25
CT - Rest of State	17.00	23.00	20.00
DC - Bethesda	16.00	17.00	16.58
DC - Washington	16.50	20.00	18.25
DE	15.00	20.00	17.75
FL - Jacksonville	15.00	18.45	16.86
FL - Miami	9.50	16.25	11.92
FL - Orlando	15.00	22.00	17.33
FL - Rest of State	15.00	19.00	17.12
FL - Tampa	13.18	22.00	17.69
GA - Atlanta	14.50	17.35	15.81
GA - Rest of State	7.50	18.00	13.88
HI	12.00	23.50	19.60
IA	15.00	17.00	16.00
ID	15.00	15.00	15.00
IL - Chicago	16.50	20.50	19.13
IL - Rest of State	11.50	20.00	16.88
IN - Indianapolis	15.50	23.00	19.25
IN - Rest of State	14.87	16.25	15.56
KS	15.95	17.50	16.73
KY	9.00	16.00	13.15
LA	13.50	16.00	14.83
MA - Boston	16.40	22.00	19.38
MA - Rest of State	18.50	22.00	19.83
MD - Baltimore	16.00	17.50	17.00
MD - Rest of State	13.00	17.00	15.00
ME	19.00	22.00	20.50
MI - Detroit	17.00	20.25	18.61
MI - Rest of State	16.00	19.00	17.95

continued

## HOURLY RATES FOR HOME HEALTH AIDE (NON-CERTIFIED AND UNLICENSED AGENCIES)

State or Region	Minimum Hourly Rate	Maximum Hourly Rate	Average Hourly Rate
MN - Minneapolis	\$15.25	\$22.95	\$20.23
MN - Rest of State	16.00	20.00	18.00
MO - Kansas City	16.00	19.75	17.05
MO - Rest of State	12.00	18.00	15.63
MO - St. Louis	17.00	20.50	18.56
MS	9.50	14.00	12.42
MT	13.85	13.85	13.85
NC - Charlotte	15.50	17.53	16.52
NC - Rest of State	16.50	18.50	17.17
ND	14.50	16.00	15.25
NE	16.25	19.25	17.92
NH	21.50	21.50	21.50
NJ - New York	17.50	19.50	18.67
NJ - Rest of State	18.50	20.50	19.50
NM	13.50	17.00	15.33
NV - Las Vegas	14.50	16.95	15.73
NV - Rest of State	17.95	18.00	17.98
NYC	13.50	17.00	15.90
NY - Buffalo, Rochester, Syracuse	19.75	19.75	19.75
NY - New York, Newark, Edison (Not NYC)	15.50	15.50	15.50
NY - Rest of State	15.50	20.00	17.40
OH	12.75	20.50	17.40
OK	16.00	16.00	16.00
OR - Portland	20.00	25.00	22.32
OR - Rest of State	NA	NA	NA
PA - Philadelphia	15.50	15.50	15.50
PA - Rest of State	12.25	16.00	14.42
RI	17.60	30.00	23.80
SC	13.50	20.00	16.75
SD	15.50	20.25	17.75
TN	15.25	18.00	16.63
TX - Austin	16.95	21.50	19.23
TX - Dallas	12.00	15.50	13.75
TX - Houston	17.00	17.00	17.00
TX - Rest of State	12.00	16.00	13.39
TX - San Antonio	15.50	22.00	18.75
UT	16.50	20.00	18.25
VA - Rest of State	14.00	16.99	15.50
VT	17.50	23.00	21.38
WA - Rest of State	16.90	25.00	20.95
WA - Seattle	18.20	26.00	21.66
WI	18.50	18.75	18.63
WV	8.75	14.50	11.92
WY	NA	NA	NA
<b>National</b>	<b>\$7.25</b>	<b>\$30.00</b>	<b>\$17.57</b>

## HOURLY RATES FOR HOMEMAKER SERVICES (BOTH NON-CERTIFIED PROVIDER TYPES)

State or Region	Minimum Hourly Rate	Maximum Hourly Rate	Average Hourly Rate
AK	\$12.50	\$25.00	\$18.05
AL	6.00	14.95	11.41
AR	13.00	16.15	14.35
AZ - Phoenix	15.95	17.95	16.88
AZ - Rest of State	11.00	22.00	17.46
CA - Los Angeles	13.75	23.00	18.14
CA - Oakland	18.00	25.00	19.89
CA - Rest of State	16.00	24.50	18.51
CA - Sacramento	17.75	22.00	19.44
CA - Santa Ana	15.50	22.00	18.21
CA - San Diego	14.00	25.00	19.50
CA - San Francisco	15.00	25.00	21.37
CA - San Jose	9.50	23.50	17.87
CO - Denver	15.00	19.50	17.82
CO - Rest of State	14.00	20.00	16.84
CT - Bridgeport	10.00	20.00	16.71
CT - Rest of State	14.00	23.00	17.97
DC - Bethesda	14.50	20.00	16.64
DC - Washington	16.00	50.00	19.82
DE	15.00	23.00	19.47
FL - Jacksonville	13.00	18.00	15.74
FL - Miami	9.50	25.00	14.32
FL - Orlando	13.95	19.00	15.30
FL - Rest of State	13.00	19.00	15.96
FL - Tampa	13.18	18.00	16.49
GA - Atlanta	13.00	17.50	15.80
GA - Rest of State	7.00	22.00	14.85
HI	12.00	21.00	17.48
IA	15.00	22.50	17.33
ID	13.00	19.22	14.78
IL - Chicago	15.00	20.00	18.17
IL - Rest of State	11.50	22.50	18.82
IN - Indianapolis	15.00	25.50	18.07
IN - Rest of State	14.87	27.00	16.75
KS	12.72	20.00	15.53
KY	8.50	16.00	14.83
LA	12.00	18.00	13.38
MA - Boston	14.00	22.00	18.94
MA - Rest of State	18.50	22.00	19.71
MD - Baltimore	13.50	18.00	16.33
MD - Rest of State	13.00	18.00	15.75
ME	16.00	22.00	19.12
MI - Detroit	16.00	20.25	17.80
MI - Rest of State	14.00	18.80	17.15

continued

## HOURLY RATES FOR HOMEMAKER SERVICES (BOTH NON-CERTIFIED PROVIDER TYPES)

State or Region	Minimum Hourly Rate	Maximum Hourly Rate	Average Hourly Rate
MN - Minneapolis	\$17.00	\$28.00	\$21.00
MN - Rest of State	15.00	21.54	18.94
MO - Kansas City	15.00	17.25	16.20
MO - Rest of State	14.65	20.00	16.21
MO - St. Louis	15.00	24.50	18.61
MS	9.50	30.00	14.23
MT	13.85	17.00	14.48
NC - Charlotte	14.00	17.53	15.61
NC - Rest of State	14.50	18.50	16.11
ND	14.50	17.00	15.21
NE	13.00	16.75	15.52
NH	15.00	23.50	19.67
NJ - New York	14.50	24.00	18.38
NJ - Rest of State	17.00	19.50	18.39
NM	12.50	20.00	14.99
NV - Las Vegas	14.50	19.00	17.45
NV - Rest of State	15.00	22.50	18.00
NYC	13.50	17.25	15.69
NY - Buffalo, Rochester, Syracuse	15.50	19.00	17.17
NY - New York, Newark, Edison (Not NYC)	12.00	21.68	16.90
NY - Rest of State	14.50	21.00	17.39
OH	12.75	21.50	16.41
OK	14.00	18.00	14.70
OR - Portland	16.00	24.00	19.50
OR - Rest of State	15.00	18.00	16.65
PA - Philadelphia	15.50	24.00	17.14
PA - Rest of State	12.25	18.00	15.29
RI	14.75	20.00	18.14
SC	12.00	18.00	15.18
SD	11.50	22.00	16.17
TN	15.00	25.00	17.52
TX - Austin	12.00	21.50	17.63
TX - Dallas	12.00	18.50	15.19
TX - Houston	11.25	18.50	16.21
TX - Rest of State	12.45	16.95	14.14
TX - San Antonio	12.00	44.50	19.29
UT	14.50	21.00	15.82
VA - Rest of State	14.00	16.50	14.52
VT	17.50	65.00	25.94
WA - Rest of State	15.90	19.95	17.76
WA - Seattle	18.20	26.00	20.90
WI	14.00	47.25	19.49
WV	8.75	14.75	12.49
WY	12.50	19.50	16.38
<b>National</b>	<b>\$6.00</b>	<b>\$65.00</b>	<b>\$17.09</b>

## HOURLY RATES FOR HOMEMAKER SERVICES (NON-CERTIFIED BUT LICENSED AGENCIES)

State or Region	Minimum Hourly Rate	Maximum Hourly Rate	Average Hourly Rate
AK	\$12.50	\$25.00	\$21.70
AL	6.00	14.95	12.49
AR	13.00	14.00	13.70
AZ - Phoenix	15.95	17.95	16.95
AZ - Rest of State	11.00	22.00	17.75
CA - Los Angeles	13.75	23.00	18.05
CA - Oakland	18.00	25.00	21.10
CA - Rest of State	16.00	24.50	19.06
CA - Sacramento	17.75	22.00	19.88
CA - Santa Ana	15.50	20.00	17.75
CA - San Diego	14.00	20.00	18.50
CA - San Francisco	15.00	25.00	20.80
CA - San Jose	15.00	23.50	20.40
CO - Denver	15.00	19.50	17.64
CO - Rest of State	15.00	20.00	17.50
CT - Bridgeport	16.00	19.50	17.91
CT - Rest of State	14.00	20.50	17.30
DC - Bethesda	14.50	20.00	16.96
DC - Washington	16.00	50.00	21.39
DE	21.50	23.00	22.25
FL - Jacksonville	15.75	17.95	16.85
FL - Miami	12.00	25.00	16.72
FL - Orlando	13.95	19.00	16.12
FL - Rest of State	13.50	19.00	16.24
FL - Tampa	15.85	18.00	17.15
GA - Atlanta	13.00	17.50	16.25
GA - Rest of State	11.00	22.00	15.94
HI	16.00	20.00	18.03
IA	15.50	22.50	18.66
ID	13.96	19.22	15.56
IL - Chicago	15.00	20.00	18.33
IL - Rest of State	22.50	22.50	22.50
IN - Indianapolis	15.00	25.50	17.88
IN - Rest of State	15.00	27.00	17.93
KS	12.72	20.00	15.70
KY	15.75	16.00	15.92
LA	12.00	18.00	13.50
MA - Boston	14.00	22.00	19.16
MA - Rest of State	18.50	20.50	19.58
MD - Baltimore	16.50	18.00	17.25
MD - Rest of State	15.00	18.00	16.50
ME	16.00	20.00	17.98
MI - Detroit	16.00	20.00	17.38
MI - Rest of State	14.00	18.50	16.84

continued



## HOURLY RATES FOR HOMEMAKER SERVICES (NON-CERTIFIED BUT LICENSED AGENCIES)

State or Region	Minimum Hourly Rate	Maximum Hourly Rate	Average Hourly Rate
MN - Minneapolis	\$17.00	\$28.00	\$22.10
MN - Rest of State	16.75	29.00	21.54
MO - Kansas City	15.00	17.25	16.40
MO - Rest of State	14.65	20.00	16.91
MO - St. Louis	15.00	24.50	19.38
MS	12.00	30.00	16.20
MT	14.00	17.00	15.10
NC - Charlotte	14.00	17.00	15.44
NC - Rest of State	14.50	18.00	15.80
ND	14.50	17.00	15.67
NE	15.00	16.50	15.99
NH	15.00	23.50	19.83
NJ - New York	14.50	24.00	19.43
NJ - Rest of State	17.00	19.00	17.77
NM	13.50	20.00	16.00
NV - Las Vegas	16.95	19.00	17.74
NV - Rest of State	15.00	22.50	18.17
NYC	15.00	17.25	15.75
NY - Buffalo, Rochester, Syracuse	17.00	19.00	18.00
NY - New York, Newark, Edison (Not NYC)	12.00	21.68	17.11
NY - Rest of State	15.00	21.00	18.22
OH	13.95	20.00	16.28
OK	14.00	18.00	15.40
OR - Portland	16.00	20.00	18.00
OR - Rest of State	15.00	18.00	16.65
PA - Philadelphia	16.50	24.00	18.77
PA - Rest of State	13.95	18.00	16.16
RI	14.75	20.00	18.28
SC	12.00	18.00	15.18
SD	11.50	22.00	16.94
TN	15.00	25.00	18.41
TX - Austin	12.00	19.00	16.05
TX - Dallas	15.75	18.50	16.62
TX - Houston	11.25	18.50	15.91
TX - Rest of State	12.50	16.95	14.68
TX - San Antonio	12.00	44.50	20.08
UT	15.50	21.00	17.13
VA - Rest of State	14.00	16.50	15.04
VT	21.00	65.00	32.00
WA - Rest of State	16.00	19.95	17.88
WA - Seattle	19.50	26.00	21.88
WI	14.00	47.25	20.91
WV	12.00	14.75	13.60
WY	12.50	19.50	16.38
<b>National</b>	<b>\$6.00</b>	<b>\$65.00</b>	<b>\$17.73</b>

## HOURLY RATES FOR HOMEMAKER SERVICES (NON-CERTIFIED AND UNLICENSED AGENCIES)

State or Region	Minimum Hourly Rate	Maximum Hourly Rate	Average Hourly Rate
AK	\$14.40	\$14.40	\$14.40
AL	7.00	12.00	10.33
AR	13.84	16.15	15.00
AZ - Phoenix	16.50	17.00	16.80
AZ - Rest of State	15.50	20.00	17.17
CA - Los Angeles	15.75	19.95	18.22
CA - Oakland	18.00	19.00	18.67
CA - Rest of State	17.95	17.95	17.95
CA - Sacramento	18.50	19.50	19.00
CA - Santa Ana	17.00	22.00	18.67
CA - San Diego	18.00	25.00	20.50
CA - San Francisco	20.00	24.50	21.93
CA - San Jose	9.50	19.00	15.33
CO - Denver	18.00	18.00	18.00
CO - Rest of State	14.00	20.00	16.17
CT - Bridgeport	10.00	20.00	15.50
CT - Rest of State	16.00	23.00	18.63
DC - Bethesda	15.50	17.00	16.31
DC - Washington	16.50	20.00	18.25
DE	15.00	18.00	16.69
FL - Jacksonville	13.00	18.00	14.63
FL - Miami	9.50	16.25	11.92
FL - Orlando	13.95	15.00	14.48
FL - Rest of State	13.00	17.75	15.67
FL - Tampa	13.18	18.00	15.83
GA - Atlanta	14.50	17.00	15.34
GA - Rest of State	7.00	18.00	13.75
HI	12.00	21.00	16.92
IA	15.00	17.00	16.00
ID	13.00	15.00	14.00
IL - Chicago	15.00	20.00	18.00
IL - Rest of State	11.50	19.00	15.13
IN - Indianapolis	15.50	23.00	18.25
IN - Rest of State	14.87	16.25	15.56
KS	12.95	17.50	15.35
KY	8.50	16.00	13.74
LA	12.50	14.00	13.25
MA - Boston	16.40	22.00	18.72
MA - Rest of State	18.50	22.00	19.83
MD - Baltimore	13.50	17.50	15.40
MD - Rest of State	13.00	17.00	15.00
ME	18.50	22.00	20.25
MI - Detroit	17.00	20.25	18.22
MI - Rest of State	16.00	18.80	17.45

continued

## HOURLY RATES FOR HOMEMAKER SERVICES (NON-CERTIFIED AND UNLICENSED AGENCIES)

State or Region	Minimum Hourly Rate	Maximum Hourly Rate	Average Hourly Rate
MN - Minneapolis	\$18.75	\$21.00	\$19.90
MN - Rest of State	15.00	18.00	16.33
MO - Kansas City	16.00	16.00	16.00
MO - Rest of State	15.50	15.50	15.50
MO - St. Louis	17.00	18.50	17.83
MS	9.50	13.75	12.25
MT	13.85	13.85	13.85
NC - Charlotte	14.00	17.53	15.77
NC - Rest of State	15.17	18.50	16.42
ND	14.50	15.00	14.75
NE	13.00	16.75	15.05
NH	18.00	21.00	19.50
NJ - New York	17.00	17.50	17.33
NJ - Rest of State	18.50	19.50	19.00
NM	12.50	14.95	13.98
NV - Las Vegas	14.50	18.95	17.15
NV - Rest of State	17.50	18.00	17.82
NYC	13.50	17.00	15.63
NY - Buffalo, Rochester, Syracuse	15.50	18.00	16.33
NY - New York, Newark, Edison (Not NYC)	15.50	20.00	16.69
NY - Rest of State	14.50	20.00	16.55
OH	12.75	21.50	16.53
OK	14.00	14.00	14.00
OR - Portland	19.00	24.00	21.00
OR - Rest of State	NA	NA	NA
PA - Philadelphia	15.50	15.50	15.50
PA - Rest of State	12.25	16.00	14.42
RI	16.00	20.00	18.00
SC	13.50	16.50	15.17
SD	14.50	17.50	16.48
TN	15.25	18.00	16.63
TX - Austin	16.90	21.50	19.20
TX - Dallas	12.00	15.50	13.75
TX - Houston	16.00	17.00	16.50
TX - Rest of State	12.45	16.00	13.59
TX - San Antonio	15.00	22.00	18.50
UT	14.50	14.50	14.50
VA - Rest of State	14.00	14.00	14.00
VT	17.50	22.50	19.88
WA - Rest of State	15.90	20.00	17.63
WA - Seattle	18.20	21.45	19.91
WI	15.95	21.00	18.07
WV	8.75	14.00	11.38
WY	NA	NA	NA
<b>National</b>	<b>\$7.00</b>	<b>\$25.00</b>	<b>\$16.45</b>

LIST OF REGIONS

Regional Definitions with Average Daily Rates for  
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Map of Regions with Nursing Home Semi-Private Daily Room Rate Comparison .....Page 32

## LIST OF REGIONS

State or Region	Counties	Territory ID	Nursing Home Private Room Average Daily Rate	Nursing Home Semi-Private Room Average Daily Rate
AK	All counties	87	\$523.67	\$489.83
AL	All counties	41	147.46	134.45
AR	All counties	48	127.22	114.58
AZ - Phoenix	Maricopa, Pinal	70	199.72	151.94
AZ - Rest-of-State	All remaining counties	71	175.08	149.08
CA - Los Angeles	Los Angeles	78	203.95	155.07
CA - Oakland	Alameda, Contra Costa	84	242.27	187.64
CA - Rest-of-State	All remaining counties	77	184.97	166.05
CA - Sacramento	El Dorado, Yolo, Placer, Sacramento	81	241.13	170.52
CA - Santa Ana	Orange	76	247.99	175.74
CA - San Diego	San Diego	74	197.59	172.50
CA - San Francisco	Marin, San Mateo, San Francisco	86	268.40	221.47
CA - San Jose	Santa Clara, San Benito	82	254.00	189.73
CO - Denver	Jefferson, Park, Clear Creek, Adams, Gilpin, Douglas, Denver, Elbert, Broomfield	65	169.82	151.29
CO - Rest-of-State	All remaining counties	64	164.89	154.75
CT - Bridgeport	Fairfield	9	337.70	308.60
CT - Rest-of-State	All remaining counties	8	314.86	289.40
DC - Bethesda	Frederick, Montgomery	18	216.89	193.37
DC - Washington	Charles County, Prince Georges and Calvert County in MD; All remaining counties in DC; Manassas City, Warren, Stafford, Spotsylvania, Fairfax, Manassas Park City, Fairfax City, Prince William, Clarke, Fredricksburg City, Falls Church City, Loudoun, Fauquier, Alexandria City Counties in VA.	19	219.98	194.61
DE	All remaining counties	14	196.70	185.40
FL - Jacksonville	Baker, Clay, St Johns, Nassau, Duval	30	175.42	160.82
FL - Miami	Miami-Dade, Broward, Palm Beach	25	224.99	179.60
FL - Orlando	Osceola, Seminole, Orange, Lake	29	187.94	170.61
FL - Rest-of-State	All remaining counties	27	181.31	163.13
FL - Tampa	Hillsborough, Pasco, Hernando, Pinellas	31	209.55	173.94
GA - Atlanta	Haralson, Newton, Walton, Lamar, Fulton, Barrow, Pickens, DeKalb, Bartow, Gwinnett, Butts, Coweta, Paulding, Cherokee, Jasper, Clayton, Meriwether, Cobb, Douglas, Spalding, Forsyth, Carroll, Henry, Dawson, Rockdale, Pike, Fayette, and Heard	35	159.77	147.96
GA - Rest-of-State	All remaining counties	33	134.91	126.94

continued



## LIST OF REGIONS

State or Region	Counties	Territory ID	Nursing Home Private Room Average Daily Rate	Nursing Home Semi-Private Room Average Daily Rate
HI	All counties	88	\$270.92	\$247.25
IA	All counties	51	130.50	115.93
ID	All counties	72	155.25	148.28
IL - Chicago	Will, McHenry, DuPage, Cook, Kane, Kendall, Grundy, DeKalb	42	167.05	141.66
IL - Rest-of-State	All remaining counties	43	155.84	128.74
IN - Indianapolis	Brown, Shelby, Hendricks, Marion, Johnson, Hamilton, Hancock, Morgan, Boone, Putnam	40	176.05	154.71
IN - Rest-of-State	All remaining counties	37	162.92	137.16
KS	All counties (excluding portions of state within MO-Kansas City region)	57	122.04	112.24
KY	All counties	38	152.41	137.41
LA	All counties	47	115.90	100.56
MA - Boston	Essex, Norfolk, Suffolk, Middlesex, Plymouth	2	282.07	255.97
MA - Rest-of-State	All remaining counties	7	273.45	258.05
MD - Baltimore	Baltimore city, Harford, Anne Arundel, Queen Annes, Baltimore, Howard, Carroll	17	201.91	191.46
MD - Rest-of-State	All remaining counties	15	181.20	165.64
ME	All counties	1	219.43	196.93
MI - Detroit	Livingston, Lapeer, Oakland, St Clair, Wayne, Macomb	34	173.14	157.87
MI - Rest-of-State	All remaining counties	36	182.68	168.65
MN - Minneapolis	Washington, Carver, Ramsey, Isanti, Hennepin, Scott, Wright, Anoka, Sherburne, Dakota, Chisago	52	155.87	132.01
MN - Rest-of-State	All remaining counties	50	131.25	115.24
MO - Kansas City	Wyandotte, Miami, Johnson, Franklin, Leavenworth, Linn Counties in KS; Bates, Cass, Lafayette, Clinton, Jackson, Ray, Clay, Platte, and Caldwell Counties in MO	53	158.49	138.14
MO - Rest-of-State	All remaining counties	49	118.49	107.65
MO - St. Louis	St Charles, Crawford, Washington, Warren, Lincoln, Jefferson, St Louis, St Louis city, Franklin	46	124.90	110.70
MS	All counties	44	151.05	142.95
MT	All counties	68	154.96	139.81
NC - Charlotte	Anson, Cabarrus, Mecklenburg, Gaston, Union	26	164.20	154.25
NC - Rest-of-State	All remaining counties	23	168.74	156.79
ND	All counties	63	133.75	118.08

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## LIST OF REGIONS

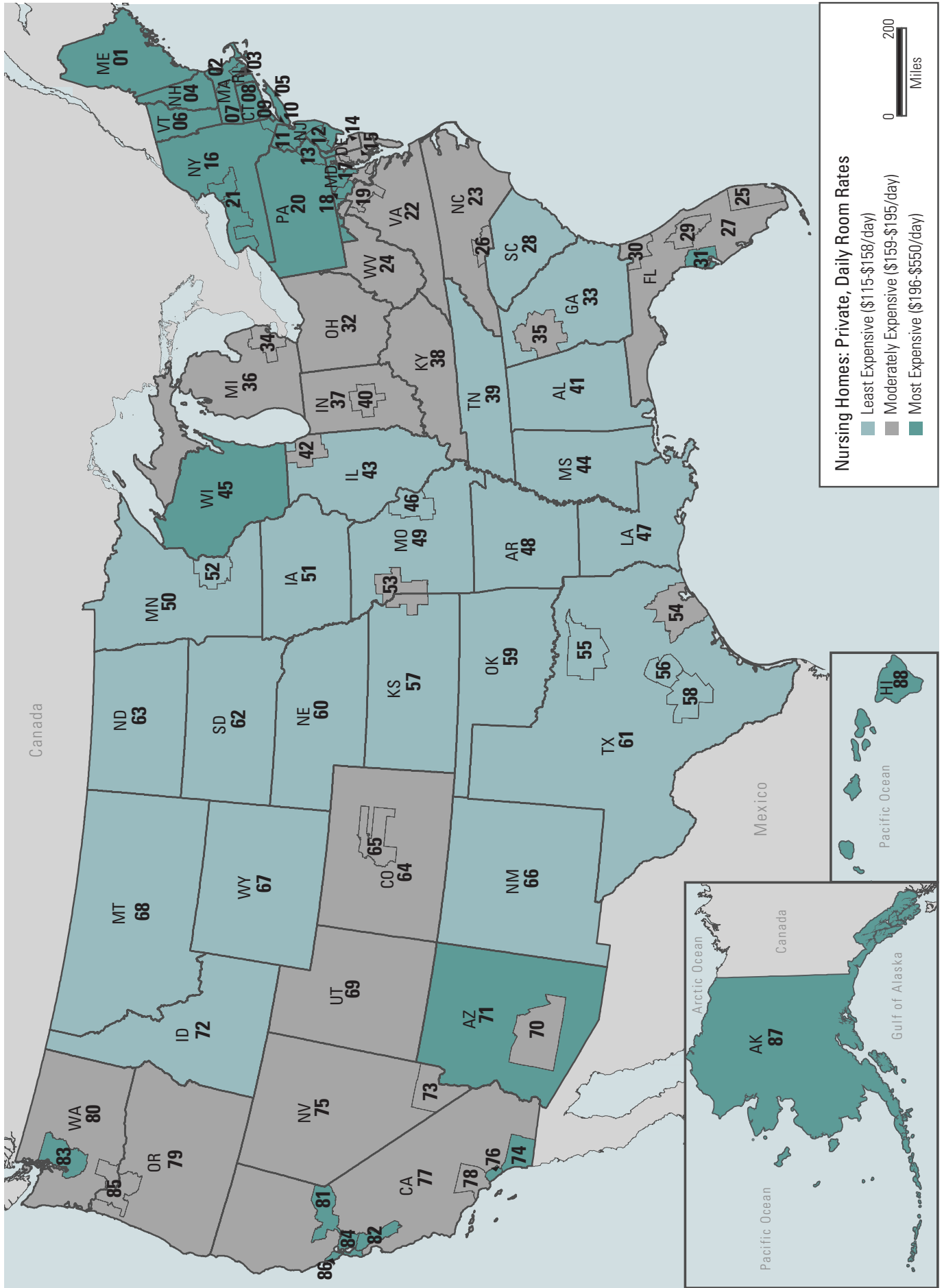
State or Region	Counties	Territory ID	Nursing Home Private Room Average Daily Rate	Nursing Home Semi-Private Room Average Daily Rate
NE	All counties	60	\$130.90	\$117.21
NH	All counties	4	233.10	213.25
NJ - New York	Bergen, Union, Hunterdon, Monmouth, Somerset, Morris, Sussex, Middlesex, Passaic, Hudson, Ocean, Essex	11	270.92	245.92
NJ - Rest-of-State	All remaining counties	12	236.00	216.10
NM	All counties	66	151.29	140.45
NV - Las Vegas	Clark	73	188.07	165.15
NV - Rest-of-State	All remaining counties	75	184.24	171.81
NYC	New York	10	385.50	369.90
NY - Buffalo- Rochester -Syracuse	Oswego, Niagara, Onondaga, Orleans, Monroe, Erie, Wayne, Livingston, Ontario, Madison	21	255.21	247.47
NY - Newark - Edison (Not NYC)	Kings, Westchester, Rockland, Putnam, Queens, Bronx, Richmond, Nassau, Suffolk	5	319.57	303.49
NY - Rest-of-State	All remaining counties	16	230.12	219.68
OH	All counties	32	179.67	158.47
OK	All counties	59	134.87	105.85
OR - Portland	Columbia, Washington, Multnomah, Clackamas, Yamhill Counties in OR; Clark, Skamania Counties in WA	85	195.13	174.17
OR - Rest-of-State	All remaining counties	79	190.93	166.04
PA - Philadelphia	New Castle County in DE; Cecil County in MD; Gloucester, Salem, Burlington, Camden Counties in NJ; Philadelphia, Delaware, Bucks, Montgomery, Chester Counties in PA	13	249.26	218.04
PA - Rest-of-State	All remaining counties	20	209.25	187.58
RI	All counties	3	200.82	184.13
SC	All counties	28	151.97	140.72
SD	All counties	62	135.58	124.79
TN	All counties	39	151.18	137.08
TX - Austin	Bastrop, Caldwell, Williamson, Hays, Travis	56	139.85	106.74
TX - Dallas	Ellis, Tarrant, Wise, Delta, Kaufman, Collin, Dallas, Rockwall, Johnson, Parker, Hunt, Denton	55	156.95	107.86
TX - Houston	Liberty, Austin, San Jacinto, Montgomery, Chambers, Waller, Brazoria, Harris, Galveston, Fort Bend	54	165.50	118.00
TX - Rest-of-State	All remaining counties	61	129.23	96.78

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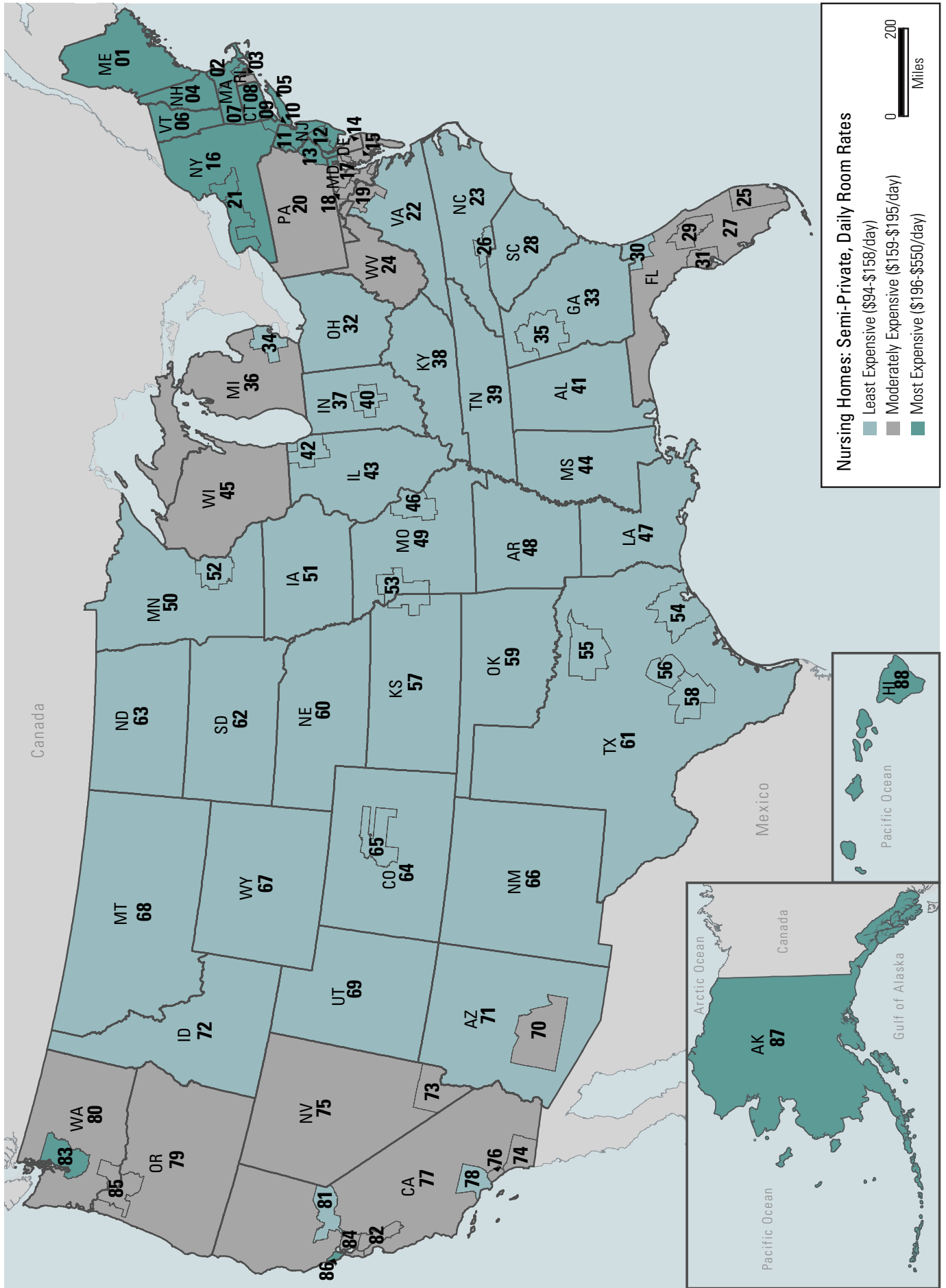
LIST OF REGIONS

State or Region	Counties	Territory ID	Nursing Home Private Room Average Daily Rate	Nursing Home Semi-Private Room Average Daily Rate
TX - San Antonio	Wilson, Atascosa, Bandera, Bexar, Medina, Comal, Kendall, Guadalupe	58	\$144.54	\$106.13
UT	All counties	69	165.18	130.62
VA - Rest-of-State	All remaining counties	22	158.53	144.84
VT	All counties	6	207.55	189.73
WA - Rest-of-State	All remaining counties	80	185.72	168.29
WA - Seattle	Snohomish, Pierce, King	83	235.60	200.60
WI	All counties	45	199.13	175.46
WV	All counties	24	176.02	167.91
WY	All counties	67	156.64	142.77

MAP OF REGIONS WITH NURSING HOME PRIVATE DAILY ROOM RATE COMPARISON



MAP OF REGIONS WITH NURSING HOME SEMI-PRIVATE DAILY ROOM RATE COMPARISON



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