

Term Life Premium Calculation Worksheet

With Zurich Life term life insurance, your clients can provide financial security for their families and businesses at rates that are easy to afford. We even offer companion policies for the insured's spouse, children, or eligible business partners with reduced policy fees. Calculation methods for both the insured and companion term policy options are shown below.

Issue age refers to your client's age at the nearest birthday. Starting with the current month, count the number of months to your client's next birthday. If it's seven months or more, use the current age; if it's six months or less, use your client's age at the next birthday.

Insured Premium Calculation	Companion Premium Calculation												
<p>1. Determine the amount of coverage. <i>Example: If your client needs \$250,000 face amount, write 250 on the line to the right.</i></p> <p>_____</p>	<p>1. Determine the amount of coverage. <i>Example: If the companion (spouse, child, or business partner) needs \$250,000 face amount, write 250 on the line to the right.</i></p> <p>_____</p>												
<p>2. Multiply the number in step one by the premium rate (per \$1,000 of coverage) shown in the term rate card for your client's issue age. <i>Below \$250,000 face amount use Band 1 rates, \$250,000 face amount or higher use Band 2 rates per thousand.</i> <i>Example: If your client is a male non-tobacco user with a nearest birthday age of 40, the Certain-T 20 Premier rate-class Band 2 rate per \$1,000 is \$0.76.</i></p> <p>x _____</p> <p>= _____</p>	<p>2. Multiply the number in step one by the premium rate (per \$1,000 of coverage) shown in the term rate card for your companion's issue age. <i>Below \$250,000 face amount use Band 1 rates, \$250,000 face amount or higher use Band 2 rates per thousand.</i> <i>Example: If the companion is a female non-tobacco user with a nearest birthday age of 40, the Certain-T 20 Premier rate-class Band 2 rate per \$1,000 is \$0.60.</i></p> <p>x _____</p> <p>= _____</p>												
<p>3. Add a \$60 policy fee to the sum in step two, if the face amount is less than \$250,000. Add a \$50 annual policy fee to the sum in step two, if the face amount is \$250,000 or more.</p> <p>+ _____</p>	<p>3. Add a \$54 policy fee to the sum in step two, if the face amount is less than \$250,000. Add a \$45 annual policy fee to the sum in step two, if the face amount is \$250,000 or more.</p> <p>+ _____</p>												
<p>4. This total is the current annual term premium.</p> <p>= _____</p>	<p>4. This total is the current annual term premium.</p> <p>= _____</p>												
<p>5. For payment options other than annual, multiply the annual premium in step four by these factors:</p> <table> <tr> <td>semi-annual</td> <td>0.52</td> </tr> <tr> <td>quarterly</td> <td>0.30</td> </tr> <tr> <td>monthly/PAC</td> <td>0.087</td> </tr> </table> <p>x _____</p> <p>= _____</p>	semi-annual	0.52	quarterly	0.30	monthly/PAC	0.087	<p>5. For payment options other than annual, multiply the annual premium in step four by these factors:</p> <table> <tr> <td>semi-annual</td> <td>0.52</td> </tr> <tr> <td>quarterly</td> <td>0.30</td> </tr> <tr> <td>monthly/PAC</td> <td>0.087</td> </tr> </table> <p>x _____</p> <p>= _____</p>	semi-annual	0.52	quarterly	0.30	monthly/PAC	0.087
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