

Would you like a spreadsheet comparison of our carriers?

☐ Yes ☐ No

**24 Hour  
Response  
Time!!**

**DIS** Disability  
Insurance  
Services, Inc.

*How did you hear about us?*

- ☐ Referral  
☐ Direct Mail  
☐ VM Broadcast  
☐ Ad  
☐ Previous Broker  
☐ Other \_\_\_\_\_

## REQUEST FOR PROPOSAL

(Fax back to us at 619.284.8474)

Today's Date: \_\_\_\_\_ Telephone #: ( ) \_\_\_\_\_ Fax #: ( ) \_\_\_\_\_

Broker Name: \_\_\_\_\_ Affiliation: \_\_\_\_\_

Address: \_\_\_\_\_ Suite #: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Is this your first DIS proposal? YES \_\_\_\_\_ NO \_\_\_\_\_ Email Address: \_\_\_\_\_

Illustration to be received by: Mail / Fax / Email

### CLIENT INFORMATION

Client Name: \_\_\_\_\_ State: \_\_\_\_\_

Sex: ☐ M ☐ F Tobacco user: ☐ Y ☐ N D.O.B. \_\_\_\_\_ Net Annual Income: \_\_\_\_\_

Occupation: \_\_\_\_\_

Job Description/Duties: \_\_\_\_\_

Business Owner ☐ Y ☐ N C-Corp ☐ Y ☐ N # of employees: \_\_\_\_\_ # of years in business: \_\_\_\_\_

Group LTD in force? ☐ Y ☐ N Monthly Amount: \$ \_\_\_\_\_ 60% or 67% (Circle One)

Individual coverage in force: ☐ Y ☐ N Monthly Amount: \$ \_\_\_\_\_ To remain in force? ☐ Y ☐ N

### INDIVIDUAL DISABILITY POLICY

Who will pay the premium: ☐ Employer Pay ☐ Employee Pay

Monthly Benefit \$: \_\_\_\_\_

Elimination Period: ☐ 60 ☐ 90 ☐ 180 ☐ 365 ☐ 730

Benefit Period: ☐ 2 Years ☐ 5 Years ☐ To Age 65 ☐ 66/67 ☐ Lifetime

**Benefit Riders:** ☐ SSIB \_\_\_\_\_ ☐ Residual Benefits ☐ COLA ☐ Non-Cancelable  
☐ Return of Premium ☐ Own Occ. ☐ Future Purchase Option

### OVERHEAD EXPENSE POLICY

Monthly Benefit \$: \_\_\_\_\_

Elimination Period: ☐ 30 days ☐ 60 days ☐ 90 days

Benefit Period: ☐ 12 months ☐ 18 months ☐ 24 months

**Benefit Riders:** ☐ Residual Benefits ☐ Future Purchase Option ☐ Return of Premium