

### Step 1: Respond to an inquiry





What do you need to get the job done?



# What is the website for?

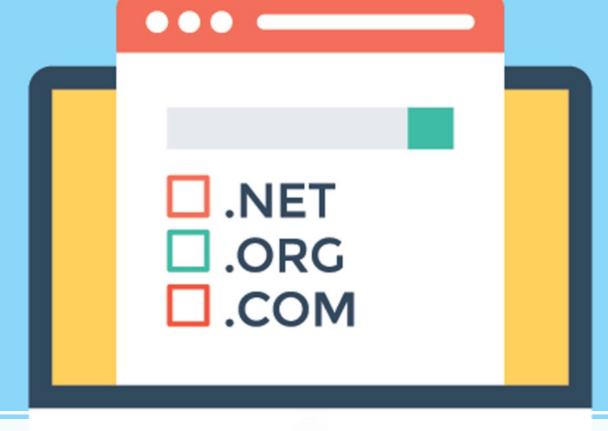
Identify the purpose of the site.

This will help in identifying the pages and features needed.





What are the pages and features needed?



Do you need to register a domain name?

Do you need to find web hosting?



# Who will provide what content?

This determines what content will come from the client and what you will need to create.



#### Step 3: Prepare and send a proposal



#### It outlines:

- what you do
- what the client does
- how much you are
- charging and terms of
- payment
- delivery time
- what happens if one party decides to quit

#### Scope of work

What will you do for your client?

Design studies (three) Iterations of chosen design (two) Register the domain Host the website Create icons Purchase royalty-free images





## Client's responsibilities

What will the client do or provide?

Provide content

Provide access to web

hosting

Pay for changes in

design

Pay for purchased royalty-free images



Fees and terms

How much will the client pay and when?

Web design and development	100% full payment or 50% down payment and 50% balance
Domain registration	100% upon agreement

100% upon agreement

100% when approved

Web hosting

Royalty-free images

#### Ownership

Who owns what/when?

Designer / Developer owns the website until complete payment is made



#### **Pre-termination**

What happens if one party quits?

If client quits

Designer / Developer bills for whatever is done.

If Client is overpaid, Designer keeps the excess

Website is transferred to the Client in whatever state it is

If Designer / Developer quits

Same as above, but excess payment is returned to the Client

## Step 4: Waiting for approval

Client will evaluate and compare your proposal with others



#### Step 5: Send an invoice

For the downpayment



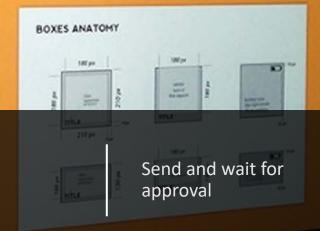






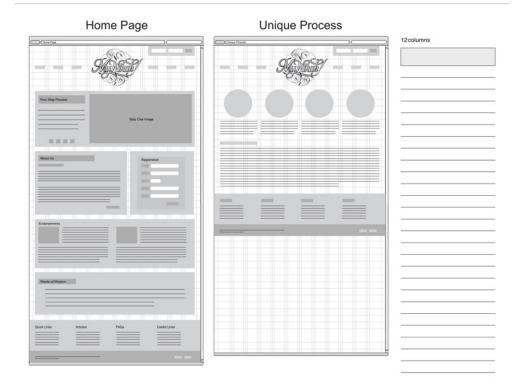
ICONS

Step 7: Make a color and typographical swatch



#### Step 8: Make wireframes

Send and wait for approval



### Step 9: Make mockups

Send and wait for approval



#### Step 10: Develop the website

It is time to start coding!



#### Step 11: (Alpha) Test your website



Check how your website appears on your computer and device.

Make sure there is no wrong spelling, all links work, all images appear correctly, etc.

#### Step 12: (Beta) Test your website



Upload it and make a user test it.

View it through the internet to check for issues. Then fix them if any.

#### Step 13: Launch the website

Make it live and let the whole world see and use it





# Step 14: Bill the client

Invoice for the balance of payment and other costs that may have been incurred



## Step 15: Transfer ownership

Give to the client all the files he/she owns, including raw images that were purchased and paid for



Thank you for listening