

# Ames Housing Data

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# The Data Science Problem Statement

“Can we develop an algorithm to predict the price of residential homes based on immutable features, ie Location, Square Footage, Year Built, etc for a Real Estate Investment Firm with a portfolio of existing properties??

Additionally, can we identify features to recommend that are readily available to ameliorate?”



# Exploring the Data

## Cleaning the Data

- Handling missing values
- Identifying and dealing with outliers

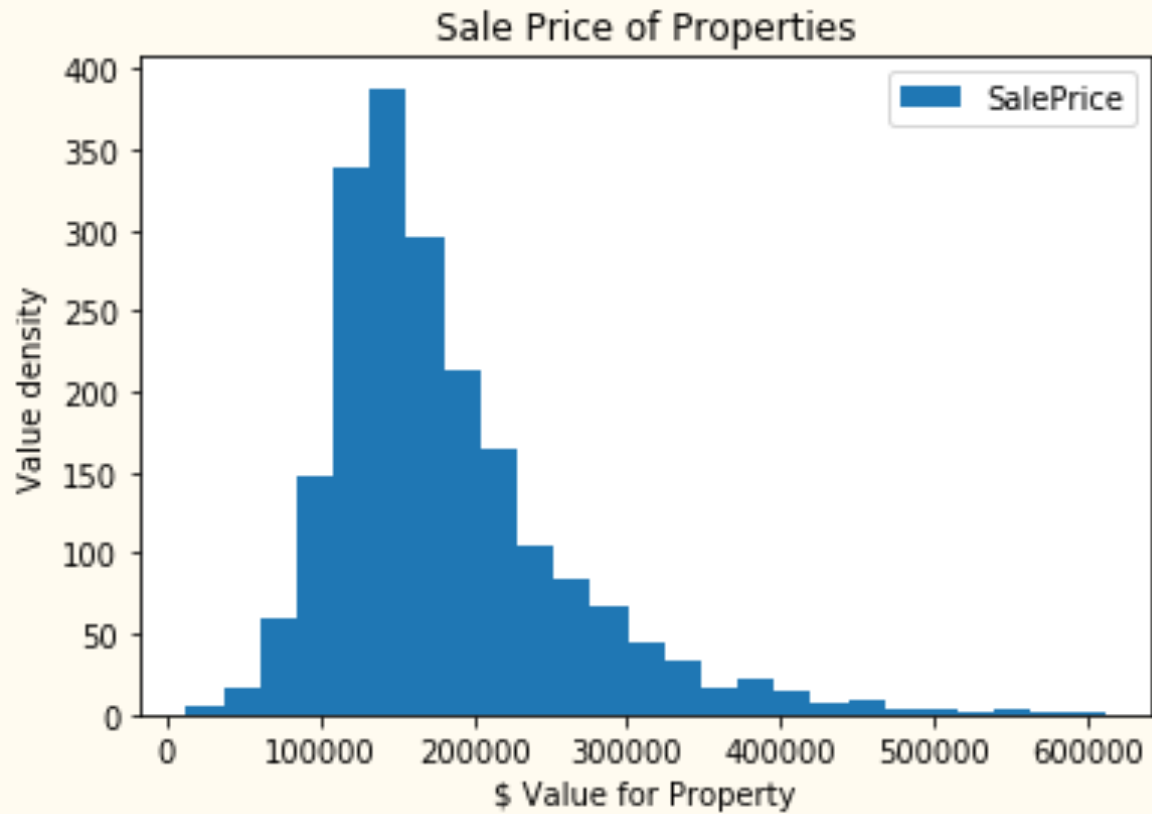
## Determining handling of different feature types

- Numerical (Continuous & Discrete)
- Categorical (Ordinal & Nominal)
  - Creating Dummies
  - Dictionary Assignment for Rankings

## *Examples of Missing Values*

Pool QC	2042
Misc Feature	1986
Alley	1911
Fence	1651
Fireplace Qu	1000
Lot Frontage	330
Garage Qual	114
Garage Finish	114
Garage Cond	114
Garage Yr Blt	114
Garage Type	113
Bsmt Exposure	58
BsmtFin Type 2	56
Bsmt Cond	55
Bsmt Qual	55
BsmtFin Type 1	55
Mas Vnr Type	22
Mas Vnr Area	22
Bsmt Half Bath	2

# Visualizations



## Key Takeaways:

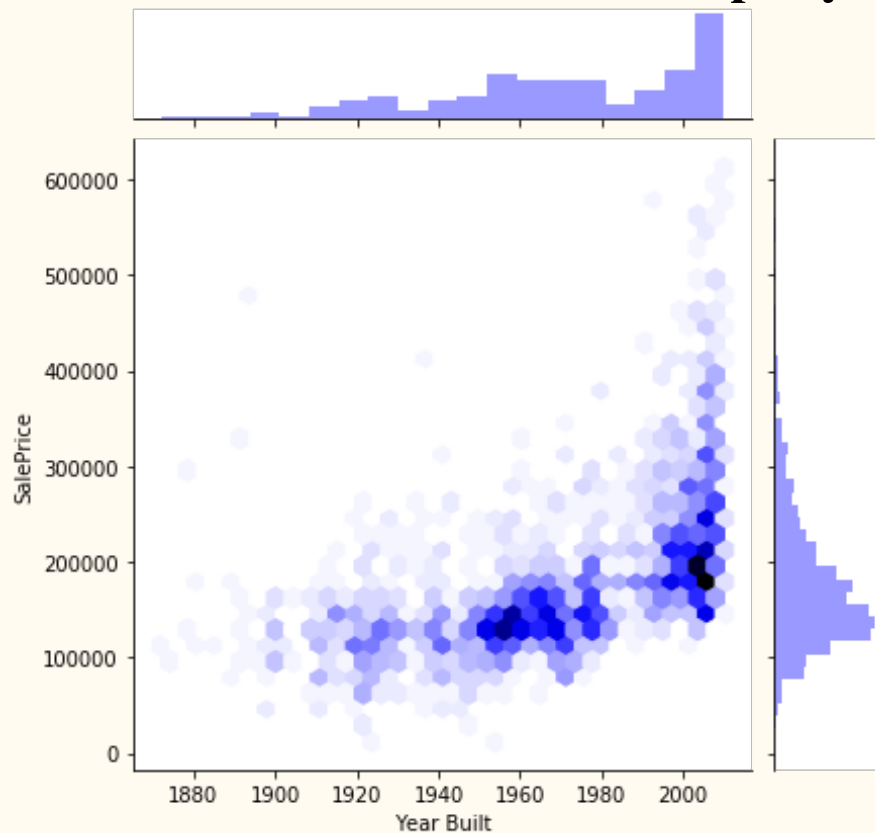
Mean Price vs Median Sale Price

Mean Year Built / Median Year Built



# Visualizations

**Sale Price vs Year Built of Property**

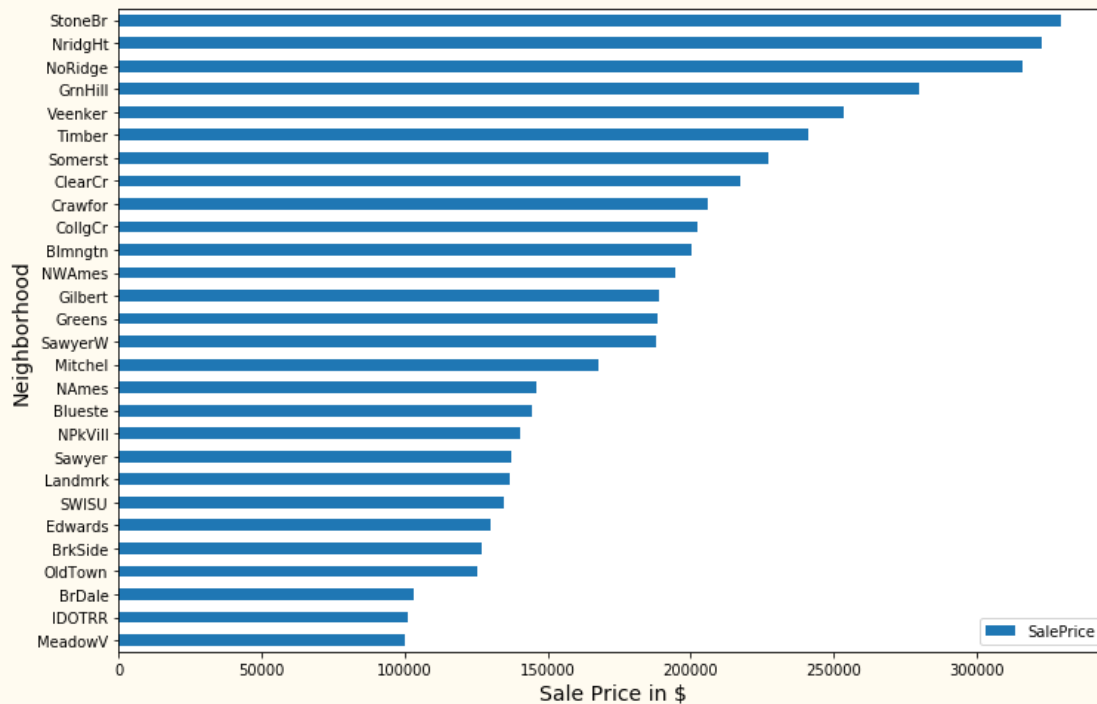


## Key Takeaways:

- Year Built and Sale Price are Positively Correlated
- Most of the data is in 1955 - 1980 and 1995 - 2010 for Year Built

# Visualizations

Mean Sale Price by Neighborhood

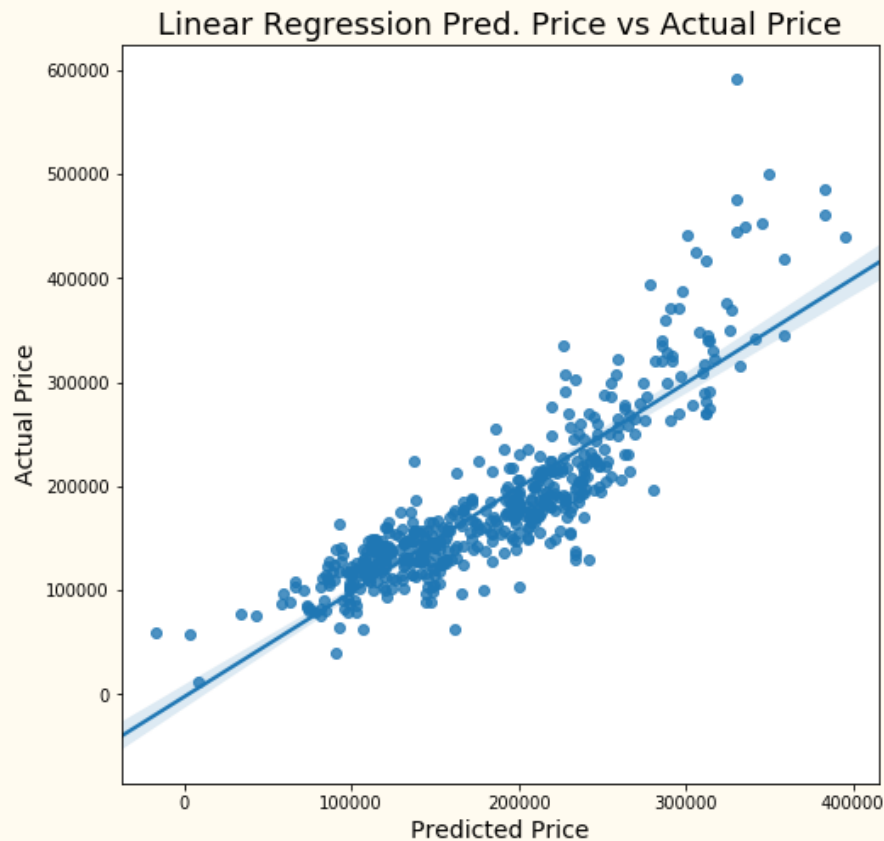


## Key Takeaways:

- Top 3 Neighborhoods compared to Bottom 3 Neighborhoods

- Impact on the Distribution(Mean vs Mode)

# Visualizations: Simple Linear Regression Model



## Key Takeaways:

### Simple Model Features:

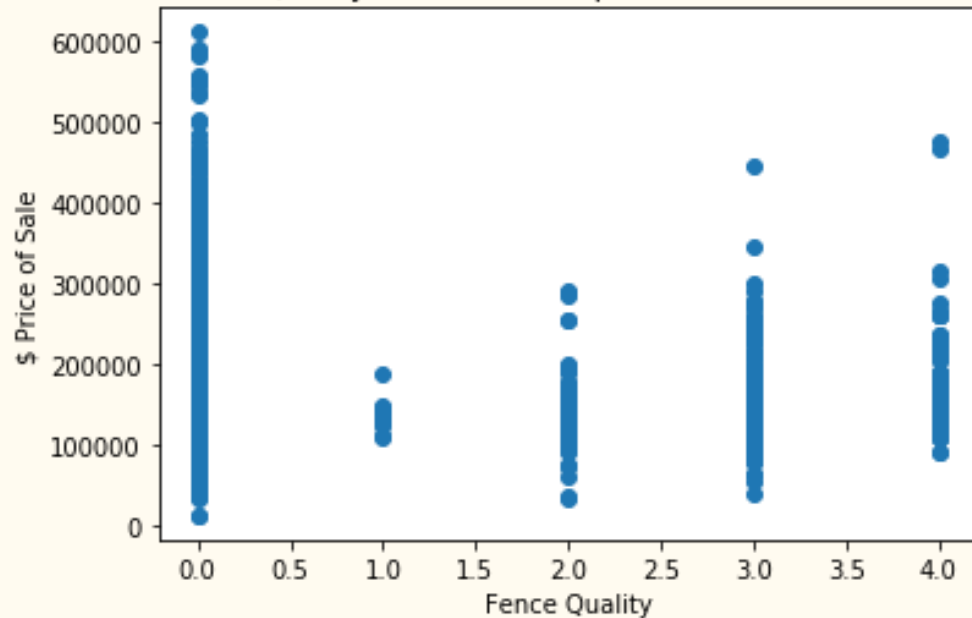
- Overall Quality
- Year Built
- Above Grade Living Area
- Total Rooms Above Ground

### Associated Impacts:

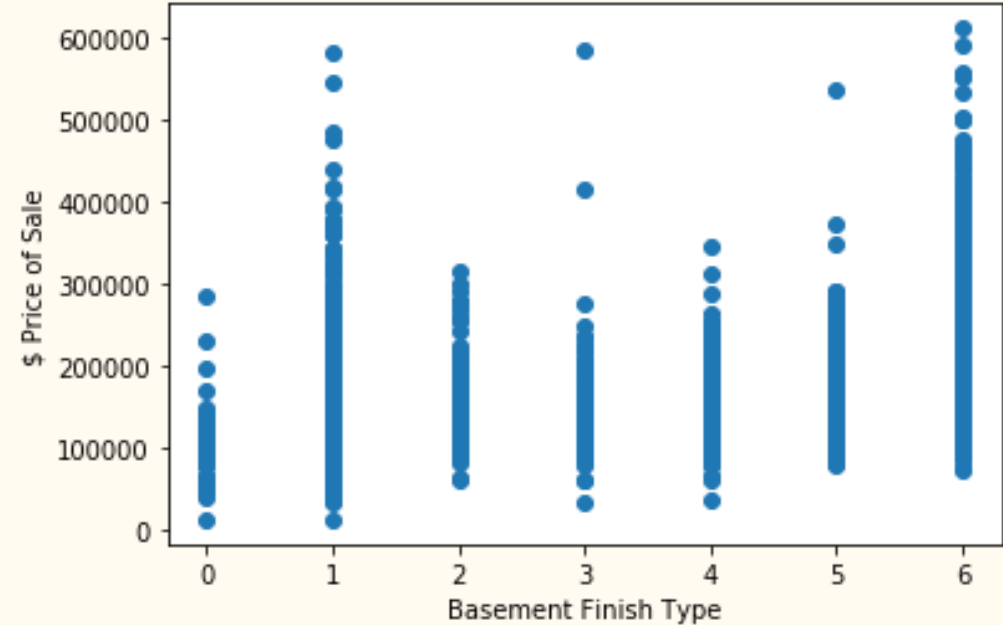
- 25,787.48
- 496.26
- 65.86
- -1,960.09

# Visualizations: Improvement Areas

Quality of Fences Compared to Sale Price



Basement Finish Type by Sale Price





# **Conclusions and Recommendations**

## Observable Trends:

More recently built houses, higher Sale Prices

Location, Location, Location. Neighborhoods matter!

## Actionable Items:

Fence Removal: it's worth it!

Basement Finishing: more expensive, but potentially valuable!