

Brodsch Partners LLC

About Brodsch

WE ARE AN ENTREPRENEURIAL INVESTMENT FIRM ESTABLISHED TO IDENTIFY, ACQUIRE AND OPERATE A SINGLE, PROFITABLE PRIVATE SMALL/MEDIUM ENTERPRISE IN THE U.K. OR FRANCE, WHICH GENERATES AN EBITDA OF 1 - 5 MILLION EUROS. OUR TEAM IS MADE OF EXPERIENCED INVESTORS AND OPERATORS.

Our Mission

We are looking to acquire a profitable business with demonstrable growth potential.

COMPANY CRITERIA

- Established business in the U.K or France
- Potential for growth
- History of profitability
- High Customer satisfaction

FINANCIAL CRITERIA

- EUR 5-20m in Revenue per annum
- EUR 1-5m EBITDA per annum
- EBITDA Margin > 15%
- Asset Light
- Low Debt

INDUSTRY CRITERIA

- Fragmented competition
- Established but growing industry
- Straightforward / Low Tech

Who we are

Brodsch Partners was founded by four INSEAD MBA graduates with the sole purpose of finding a single, profitable business to acquire and actively manage. Our expertise is backed by a dozen business professionals who are seasoned investors and successful entrepreneurs with extensive experience in sourcing deals, structuring transactions, and manage small and medium sized businesses.

Guido Fileppo, Partner

Guido has a strong background in building best practice operations and strategy internationally in small and large companies through his extensive experience in consulting and industry. Guido holds a Msc In Finance from London School of Economics and a business degree from Université Paris Dauphine.

Mehran Zaker, Partner

Mehran is an engineer and a serial entrepreneur. He has 6 years of experience in the automotive industry as project manager with focus on electric and hybrid cars. Over the course of the last 5 years, he also founded and promoted two companies, TeleMondial - a VOIP (Voice-Over-IP) service provider- and MondialMind - a strategic consulting company targeting SMEs- both focusing on new emerging markets.

Mehran has a Msc in Electronic Engineering from ENSEA (France) and an MBA from INSEAD.

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Jose Leon Lee, Partner

Jose is Geospatial Analytics Expert with over 3 years of experience in management consulting and a strong entrepreneurial track record. Over the last 4 years, Jose has funded multiple startups mainly in the transportation space, including an ambulance aggregating platform for high density cities in South Asia.

Jose holds a Bsc. in Industrial Engineering and Computer Science from Tsing Hua University in Taiwan and an MBA from INSEAD

Osama Shleef, Partner

Osama has over 7 years of experience in running operations and leading strategic initiative within the pharma industry and express delivery service industry. He is a Certified Supply Chain Professional CSCP and Certified Management Accountant CMA.

We work closely with intermediaries and pay industry standard finders' fees for referrals. All material information is kept strictly confidential.