John R. Maloney

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LinkedIn | Website | GitHub

Summary

Experienced digital development leader and **enterprise architect** with a proven track record of crafting award-winning digital experiences. Proficient in **Agile methodologies** and skilled at fostering **cross-functional collaboration** among business, product, and development teams. Adept at **translating strategic business needs** into integrated digital solutions that align with core enterprise technologies, driving initiatives across sales, marketing, and operations. Early career experience in financial, compliance, and regulatory auditing provides a strong foundation in **risk management and corporate governance**.

Professional Experience

MERGE - Boston, MA

SVP, Group Technology Leader | 04/2023 - 01/2025

- Architectural Review Board (ARB) member, leading cloud & infrastructure decisions and governance
- Oversaw the management of 30+ hosted sites across Rackspace, Azure, and AWS, ensuring security, scalability, and cost efficiency
- Led an initiative to transition all resource provisioning and management to an
 Infrastructure as Code (IaC) model, improving deployment consistency and
 scalability
- Architected digital solutions across various verticals and application stacks
- Managed and mentored a 15-member development team, including full-time and freelance engineers
- Collaborated with program management leaders to continuously enhance our delivery model
- Oversaw resource allocation, budgeting, and project profitability
- Conducted project retrospectives to enhance development processes and team performance
- Spearheaded new scopes of work within strategic client accounts

VP, Technology Leader | 04/2017 – 04/2023

- Led digital development and product ownership for the BVI Medical account:
 - Secured a \$1M annual recurring engagement and led the delivery of an internationalized (i18n), MM+M Award-winning ophthalmic surgical pack configurator
 - Developed a custom, off-platform Salesforce/IFS integrated cross-selling application
- Directed the digital transformation team for the MAS Medical Staffing account:
 - Led business analysis and development of a turnkey credentialing portal, driving more streamlined recruiting operations
 - Maintained and optimized legacy shift booking and time tracking systems
- Oversaw project estimates, statements of work, and budgets to ensure on-time, on-budget delivery

BEAM INTERACTIVE - Boston, MA

Director, Technology and Development | 03/2013 – 04/2017

- Managed a \$2M-\$4M annual technical scope for MINI USA
- Led MarTech integrations across BMW enterprise and third-party platforms
- Orchestrated the **technical roadmap** for MINI's flagship site, MINIUSA.com
- Advocated MINI USA's technology needs with BMW Corporate IT and partners
- Established an Agile-based Test & Learn program to enable rapid A/B and multivariate testing on MINIUSA.com

Senior Software Engineer | 09/2006 - 03/2013

- Co-led the **platform migration** of MINIUSA.com to Adobe AEM
- Led development on the first adaptive design implementation of MINIUSA.com
- Built an OEM and dealership event platform to **drive lead generation**
- Developed m.miniusa.com, MINI USA's first mobile-friendly platform
- Implemented SOAP-based web services for **lead processing automation**

EVENTMONITOR - Boston, MA

Director of Client Services | 07/2004 – 06/2006

- Managed \$2M+ SaaS applications, boosting engagement and retention
- Led discovery and definition phases of enhancement projects, translating business needs into solutions
- Directed technology implementations and client training
- Implemented a service management system that improved SLA response times
- Developed **automated regression testing**, reducing deployment errors and accelerating release cycles

EZE CASTLE SOFTWARE - Boston, MA

Software Engineer – Team Lead | 04/2000 – 06/2004

- Contributed to the design and development of the core object model for the company's ASP-based trade order management system
- Built FX trading and exposure monitoring solutions
- Developed a bond calculation library based on SIA standards

Technical Skills & Tools

A mix of **hands-on experience** and **leadership** in the following technologies:

- Cloud & Infrastructure: Azure, AWS, Rackspace, Cloudflare
- Languages, Libraries & Frameworks: SQL, Java, Kotlin, JavaScript, TypeScript, React, Next.js, Node.js
- **Digital Experience Platforms:** Adobe AEM, Acquia/Drupal, Sitecore, Kentico, WordPress, Yext
- CRM & ERP: Salesforce (SFDC), Bullhorn, IFS
- **SDLC, DevOps & IaC:** Terraform, Terraform Cloud, Docker, Kubernetes, GitHub, GitLab, Azure DevOps, Jira, Grafana k6
- Databases & Tools: PostgreSQL, SQL Server, Oracle, MongoDB, Liquibase
- Collaboration & Design: Figma, Miro, Confluence, Notion

Industry Experience

- Healthcare: UM Health-Sparrow, BCBS FEP, Coverys Insurance, BVI Medical, MAS Medical Staffing
- Consumer: MINI USA, Aruba Tourism Assoc., Land O' Frost
- Finance: Nationwide, Transamerica, AMG, Wellington Management, MINI FS
- Life Sciences: UCB, Supernus, CSL Seqirus

Education

BSBA with Honors in Accounting

Slippery Rock University

Awards & Recognitions

 MM+M Award – Gold, Professional Sales Tool (2020), BVI Medical Customeyes Configurator