

Is your shipping program ready for ELDs?

Timeline:

December 16, 2015:

The Federal Motor Carrier Safety Administration (FMCSA) publishes a rule changing how drivers track their Hours of Service (HOS) with a two-year implementation plan.

December 18, 2017:

Paper log books once used to track HOS will no longer be accepted. Carriers must have a form of Electronic Logging Devices (ELDs) installed or face fines/penalties if found not in compliance.

April 1, 2018:

Carriers will now be placed out-of-service (OOS) for ELD violations, with points assessed in addition to any fees incurred after December 18, 2017.

What to expect from the carrier market:

Motor carriers and shippers will be implementing and adjusting to ELDs for the foreseeable future, **beginning on December 18, 2017.**

Team drivers will be in **high demand!**

Capacity is already tightening and will continue to be limited. Some smaller and regional carriers may not survive the shift to ELDs.

JIT and expedited rates will rise considerably, following the business-to-consumer model adopted by big-box retailers.

Faster shipping = premium rates

20-60% increase expected for 2018 spot market rates.

How can shippers prepare?



Make your freight attractive to reliable carriers through efficient dock operations and improving driver-accessible facilities and parking areas for mandated HOS service breaks.



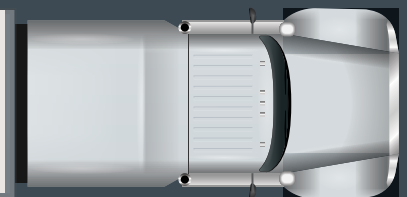
Consider multimodal options.



Manage delivery expectations with vendors, carriers and customers.

450-600-mile shipments = biggest increase in cost and service time

1-day shipments may become **2-day** ... **2-day** shipments may become **3-day** ... and so on.



Navigate the road ahead:



Have you evaluated inbound and outbound lanes to anticipate longer transit times?



Do you have access to a trusted pool of ELD-compliant carriers?



Have you audited your carrier contracts and detention policies?



Have you benchmarked your average loading and unloading times?



There's a lot of "unknowns" facing the logistics industry as the ELD mandate comes into effect.

Prepare for this shift with an analysis of your lanes, delivery requirements, and mode options to get ahead of the curve.



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