

```
import pandas as pd
import seaborn as sns
import matplotlib.pyplot as plt
```

## Step 1

loading dataset

```
df=pd.read_csv(r"C:\\Users\\ishus\\Downloads\\BigBasket Products.csv")
```

```
df.shape
```

```
(27555, 10)
```

```
df1=df.copy()
```

```
df1
```

	index	product \
0	1	Garlic Oil - Vegetarian Capsule 500 mg
1	2	Water Bottle - Orange
2	3	Brass Angle Deep - Plain, No.2
3	4	Cereal Flip Lid Container/Storage Jar - Assort...
4	5	Creame Soft Soap - For Hands & Body
...	...	...
27550	27551	Wottagirl! Perfume Spray - Heaven, Classic
27551	27552	Rosemary
27552	27553	Peri-Peri Sweet Potato Chips
27553	27554	Green Tea - Pure Original
27554	27555	United Dreams Go Far Deodorant

	category	sub_category \
0	Beauty & Hygiene	Hair Care
1	Kitchen, Garden & Pets	Storage & Accessories
2	Cleaning & Household	Pooja Needs
3	Cleaning & Household	Bins & Bathroom Ware
4	Beauty & Hygiene	Bath & Hand Wash
...	...	...
27550	Beauty & Hygiene	Fragrances & Deos
27551	Gourmet & World Food	Cooking & Baking Needs
27552	Gourmet & World Food	Snacks, Dry Fruits, Nuts
27553	Beverages	Tea
27554	Beauty & Hygiene	Men's Grooming

	brand	sale_price	market_price \
0	Sri Sri Ayurveda	220.00	220.0
1	Mastercook	180.00	180.0
2	Trm	119.00	250.0
3	Nakoda	149.00	176.0

4	Nivea	162.00	162.0
...	...	...	...
27550	Layerr	199.20	249.0
27551	Puramate	67.50	75.0
27552	FabBox	200.00	200.0
27553	Tetley	396.00	495.0
27554	United Colors Of Benetton	214.53	390.0

	type	rating	\
0	Hair Oil & Serum	4.1	
1	Water & Fridge Bottles	2.3	
2	Lamp & Lamp Oil	3.4	
3	Laundry, Storage Baskets	3.7	
4	Bathing Bars & Soaps	4.4	
...	...	...	
27550	Perfume	3.9	
27551	Herbs, Seasonings & Rubs	4.0	
27552	Nachos & Chips	3.8	
27553	Tea Bags	4.2	
27554	Men's Deodorants	4.5	

	description
0	This Product contains Garlic Oil that is known...
1	Each product is microwave safe (without lid), ...
2	A perfect gift for all occasions, be it your m...
3	Multipurpose container with an attractive desi...
4	Nivea Creme Soft Soap gives your skin the best...
...	...
27550	Layerr brings you Wottagirl Classic fragrant b...
27551	Puramate rosemary is enough to transform a dis...
27552	We have taken the richness of Sweet Potatoes (...)
27553	Tetley Green Tea with its refreshing pure, ori...
27554	The new mens fragrance from the United Dreams ...

[27555 rows x 10 columns]

## Step 2

getting first 12 rows of dataset

```
df1.head(12)
```

	index	product	\
0	1	Garlic Oil - Vegetarian Capsule 500 mg	
1	2	Water Bottle - Orange	
2	3	Brass Angle Deep - Plain, No.2	
3	4	Cereal Flip Lid Container/Storage Jar - Assort...	
4	5	Creme Soft Soap - For Hands & Body	

5	6	Germ - Removal Multipurpose Wipes
6	7	Multani Mati
7	8	Hand Sanitizer - 70% Alcohol Base
8	9	Biotin & Collagen Volumizing Hair Shampoo + Bi...
9	10	Scrub Pad - Anti- Bacterial, Regular
10	11	Wheat Grass Powder - Raw
11	12	Butter Cookies Gold Collection

	category	sub_category	brand
\			
0	Beauty & Hygiene	Hair Care	Sri Sri Ayurveda
1	Kitchen, Garden & Pets	Storage & Accessories	Mastercook
2	Cleaning & Household	Pooja Needs	Trm
3	Cleaning & Household	Bins & Bathroom Ware	Nakoda
4	Beauty & Hygiene	Bath & Hand Wash	Nivea
5	Cleaning & Household	All Purpose Cleaners	Nature Protect
6	Beauty & Hygiene	Skin Care	Satinance
7	Beauty & Hygiene	Bath & Hand Wash	Bionova
8	Beauty & Hygiene	Hair Care	StBotanica
9	Cleaning & Household	Mops, Brushes & Scrubs	Scotch brite
10	Gourmet & World Food	Cooking & Baking Needs	NUTRASHIL
11	Gourmet & World Food	Chocolates & Biscuits	Sapphire

	sale_price	market_price	type	rating	\
0	220.0	220.0	Hair Oil & Serum	4.1	
1	180.0	180.0	Water & Fridge Bottles	2.3	
2	119.0	250.0	Lamp & Lamp Oil	3.4	
3	149.0	176.0	Laundry, Storage Baskets	3.7	
4	162.0	162.0	Bathing Bars & Soaps	4.4	
5	169.0	199.0	Disinfectant Spray & Cleaners	3.3	
6	58.0	58.0	Face Care	3.6	
7	250.0	250.0	Hand Wash & Sanitizers	4.0	
8	1098.0	1098.0	Shampoo & Conditioner	3.5	
9	20.0	20.0	Utensil Scrub-Pad, Glove	4.3	
10	261.0	290.0	Flours & Pre-Mixes	4.0	
11	600.0	600.0	Luxury Chocolates, Gifts	2.2	

	description
0	This Product contains Garlic Oil that is known...

```

1 Each product is microwave safe (without lid), ...
2 A perfect gift for all occasions, be it your m...
3 Multipurpose container with an attractive desi...
4 Nivea Creme Soft Soap gives your skin the best...
5 Stay protected from contamination with Multipu...
6 Satinace multani matti is an excellent skin t...
7 70%Alcohol based is gentle of hand leaves skin...
8 An exclusive blend with Vitamin B7 Biotin, Hyd...
9 Scotch Brite Anti- Bacterial Scrub Pad thoroug...
10 Wheatgrass is a superfood potent health food w...
11 Enjoy a tin full of delicious butter cookies m...

```

## Step 3

Getting the description of data

```
df1.describe()
```

	index	sale_price	market_price	rating
count	27555.000000	27549.000000	27555.000000	18919.000000
mean	13778.000000	334.648391	382.056664	3.943295
std	7954.58767	1202.102113	581.730717	0.739217
min	1.00000	2.450000	3.000000	1.000000
25%	6889.50000	95.000000	100.000000	3.700000
50%	13778.00000	190.320000	220.000000	4.100000
75%	20666.50000	359.000000	425.000000	4.300000
max	27555.00000	112475.000000	12500.000000	5.000000

## Step 4

Getting info about the dataset

```
df1.info()
```

```

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 27555 entries, 0 to 27554
Data columns (total 10 columns):
 #   Column                Non-Null Count  Dtype
---  -
 0   index                 27555 non-null  int64
 1   product               27554 non-null  object
 2   category              27555 non-null  object
 3   sub_category          27555 non-null  object
 4   brand                 27554 non-null  object
 5   sale_price            27549 non-null  float64
 6   market_price          27555 non-null  float64

```

```

7   type          27555 non-null object
8   rating         18919 non-null float64
9   description    27440 non-null object
dtypes: float64(3), int64(1), object(6)
memory usage: 2.1+ MB

```

## Step 5

Find out Top & least sold products

```

top_sold=df1.sort_values(by='rating',ascending=False).head(10)
least_sold=df1.sort_values(by='rating',ascending=True).head(10)

print('10 top sold product:\n')
print(top_sold[['product', 'brand', 'category', 'rating',
'sale_price']])

```

10 top sold product:

	product
brand \	
27515	EDT Spray - Musk For Men
Brut	
12	Face Wash - Oil Control, Active
Oxy	
16	Smooth Skin Oil - For Dry Skin
Treasures	
6133	Peri Peri Stir-Fry Sauce
Cook	
6178	Disney Frozen Sisters Metal Kids Pencil Box
International	
6183	Hand Made Organic Charcoal Soap
Club	
5935	Amarant Cheela Mix - Gluten Free
Yogi	
5947	Hot Schezwan Dipping Sauce - Tasty & Nutrient-...
Alive	
5950	De Tan Face Pack
Nutrinorm	
27445	Organic Virgin Coconut Oil - Pure Coldpressed ...
Remedies	

	category	rating	sale_price
27515	Beauty & Hygiene	5.0	595.0
12	Beauty & Hygiene	5.0	110.0
16	Beauty & Hygiene	5.0	324.0
6133	Gourmet & World Food	5.0	216.0

6178	Cleaning & Household	5.0	149.0
6183	Beauty & Hygiene	5.0	174.3
5935	Gourmet & World Food	5.0	149.0
5947	Gourmet & World Food	5.0	599.0
5950	Beauty & Hygiene	5.0	249.0
27445	Beauty & Hygiene	5.0	427.0

```
print('10 lest sold product:\n')
print(least_sold[['product', 'brand', 'category', 'rating',
'sale_price']])
```

10 lest sold product:

	product
brand \	
13324	Tea - Black, Kadak CTC
Octavius	
16579	Clear Décor Clips
Command	
16552	Glass Set - Long Drink, Allure
Kapoor	
27285	Dry Shampoo - Instant Hair Refresh, Coconut & ...
Batiste	
3687	Caramel Chocolate Bar
Rage	
16941	Coconut Oil
D'VENCE	ST.
16863	Piping Gel, Neutral
Foodecor	
23399	100% Natural Intimate Wipes
Plush	
10453	Milk Chocolate - Salted Peanut Praline
Uns	
10473	Joy Square Glass
Saura	

	category	rating	sale_price
13324	Beverages	1.0	390.0
16579	Kitchen, Garden & Pets	1.0	179.0
16552	Kitchen, Garden & Pets	1.0	445.0
27285	Beauty & Hygiene	1.0	649.0
3687	Gourmet & World Food	1.0	220.0
16941	Beauty & Hygiene	1.0	254.0
16863	Gourmet & World Food	1.0	104.5
23399	Beauty & Hygiene	1.0	120.0
10453	Snacks & Branded Foods	1.0	295.0
10473	Kitchen, Garden & Pets	1.0	109.0

## Step 6

Measuring discount on a certain item.

```
df1["discount"]=((df1['market_price']-df1['sale_price'])/
df1['market_price'])*100

print(df1[['product','sale_price','market_price','discount']])
```

	product	sale_price \
0	Garlic Oil - Vegetarian Capsule 500 mg	220.00
1	Water Bottle - Orange	180.00
2	Brass Angle Deep - Plain, No.2	119.00
3	Cereal Flip Lid Container/Storage Jar - Assort...	149.00
4	Creame Soft Soap - For Hands & Body	162.00
...	...	...
27550	Wottagirl! Perfume Spray - Heaven, Classic	199.20
27551	Rosemary	67.50
27552	Peri-Peri Sweet Potato Chips	200.00
27553	Green Tea - Pure Original	396.00
27554	United Dreams Go Far Deodorant	214.53

	market_price	discount
0	220.0	0.000000
1	180.0	0.000000
2	250.0	52.400000
3	176.0	15.340909
4	162.0	0.000000
...	...	...
27550	249.0	20.000000
27551	75.0	10.000000
27552	200.0	0.000000
27553	495.0	20.000000
27554	390.0	44.992308

[27555 rows x 4 columns]

df1

	index	product \
0	1	Garlic Oil - Vegetarian Capsule 500 mg
1	2	Water Bottle - Orange
2	3	Brass Angle Deep - Plain, No.2
3	4	Cereal Flip Lid Container/Storage Jar - Assort...
4	5	Creame Soft Soap - For Hands & Body
...	...	...
27550	27551	Wottagirl! Perfume Spray - Heaven, Classic
27551	27552	Rosemary
27552	27553	Peri-Peri Sweet Potato Chips
27553	27554	Green Tea - Pure Original
27554	27555	United Dreams Go Far Deodorant

	category	sub_category \
0	Beauty & Hygiene	Hair Care
1	Kitchen, Garden & Pets	Storage & Accessories
2	Cleaning & Household	Pooja Needs
3	Cleaning & Household	Bins & Bathroom Ware
4	Beauty & Hygiene	Bath & Hand Wash
...	...	...
27550	Beauty & Hygiene	Fragrances & Deos
27551	Gourmet & World Food	Cooking & Baking Needs
27552	Gourmet & World Food	Snacks, Dry Fruits, Nuts
27553	Beverages	Tea
27554	Beauty & Hygiene	Men's Grooming

	brand	sale_price	market_price \
0	Sri Sri Ayurveda	220.00	220.0
1	Mastercook	180.00	180.0
2	Trm	119.00	250.0
3	Nakoda	149.00	176.0
4	Nivea	162.00	162.0
...	...	...	...
27550	Layerr	199.20	249.0
27551	Puramate	67.50	75.0
27552	FabBox	200.00	200.0
27553	Tetley	396.00	495.0
27554	United Colors Of Benetton	214.53	390.0

	type	rating \
0	Hair Oil & Serum	4.1
1	Water & Fridge Bottles	2.3
2	Lamp & Lamp Oil	3.4
3	Laundry, Storage Baskets	3.7
4	Bathing Bars & Soaps	4.4
...	...	...
27550	Perfume	3.9
27551	Herbs, Seasonings & Rubs	4.0
27552	Nachos & Chips	3.8
27553	Tea Bags	4.2

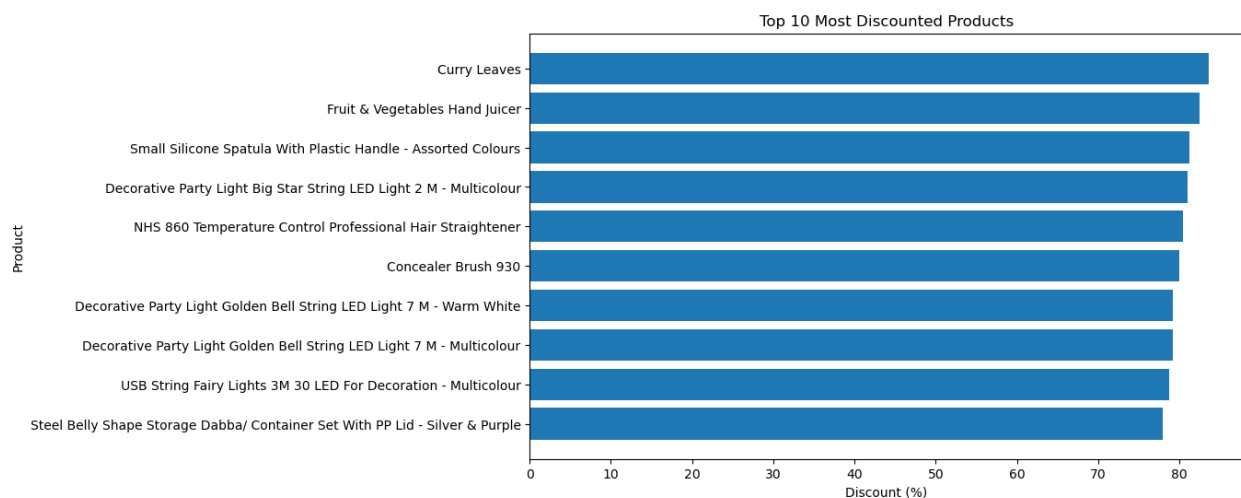


27554                      Men's Deodorants                      4.5

	description	discount
0	This Product contains Garlic Oil that is known...	0.000000
1	Each product is microwave safe (without lid), ...	0.000000
2	A perfect gift for all occasions, be it your m...	52.400000
3	Multipurpose container with an attractive desi...	15.340909
4	Nivea Creme Soft Soap gives your skin the best...	0.000000
...	...	...
27550	Layerr brings you Wottagirl Classic fragrant b...	20.000000
27551	Puramate rosemary is enough to transform a dis...	10.000000
27552	We have taken the richness of Sweet Potatoes (...)	0.000000
27553	Tetley Green Tea with its refreshing pure, ori...	20.000000
27554	The new mens fragrance from the United Dreams ...	44.992308

[27555 rows x 11 columns]

```
top_10_discounted = (df1.sort_values(by='discount',
ascending=False).head(10))
plt.figure(figsize=(10,6))
plt.barh(top_10_discounted['product'],top_10_discounted['discount'])
plt.xlabel('Discount (%)')
plt.ylabel('Product')
plt.title('Top 10 Most Discounted Products')
plt.gca().invert_yaxis() # highest discount on top
plt.show()
```



## Step 7

Find out the Missing Values from the Dataset

```
df1.isnull().sum()
```

```
index      0
product    1
category   0
sub_category 0
brand      1
sale_price 6
market_price 0
type       0
rating     8636
description 115
discount   6
dtype: int64
```

```
df1['rating']=df1['rating'].fillna(df1['rating'].mean())
```

```
df1['rating'].isnull().sum()
```

```
np.int64(0)
```

```
df1['sale_price']=df1['sale_price'].fillna(df1['sale_price'].mean())
```

```
df1['sale_price'].isnull().sum()
```

```
np.int64(0)
```

```
df1['description']=df1['description'].fillna(df1['description'].mode()[0])
```

```
df1['description'].isnull().sum()
```

```
np.int64(0)
```

```
df1['product']=df1['product'].fillna(df1['product'].mode()[0])
```

```
df1['brand']=df1['brand'].fillna(df1['brand'].mode()[0])
```

```
df1['brand'].isnull().sum()
```

```
np.int64(0)
```

```
df1.isnull().sum()
```

```
index      0
product    0
category   0
sub_category 0
brand      0
sale_price 0
market_price 0
type       0
rating     0
description 0
```

```
discount      6
dtype: int64
```

## Step 8

Find out the outliers from the dataset according to the columnn

```
numeric_cols = ['sale_price', 'market_price', 'rating']
for col in numeric_cols:
    Q1 = df[col].quantile(0.25)
    Q3 = df[col].quantile(0.75)
    IQR = Q3 - Q1

lower_bound = Q1 - 1.5 * IQR
upper_bound = Q3 + 1.5 * IQR

outliers = df[(df[col] < lower_bound) | (df[col] > upper_bound)]

outliers['sale_price']
1      180.00
11     600.00
29     169.15
43     109.00
64     168.75
...
27415   700.00
27493   359.10
27498  1071.00
27503   169.00
27518   350.00
Name: sale_price, Length: 1312, dtype: float64

outliers['market_price']
1      180.0
11     600.0
29     199.0
43     299.0
64     225.0
...
27415   700.0
27493   399.0
27498  1071.0
27503   246.0
27518   350.0
Name: market_price, Length: 1312, dtype: float64

outliers['rating']
```

```

1         2.3
11        2.2
29        1.5
43        2.6
64        1.0
...
27415     2.0
27493     2.8
27498     2.0
27503     2.7
27518     1.0
Name: rating, Length: 1312, dtype: float64

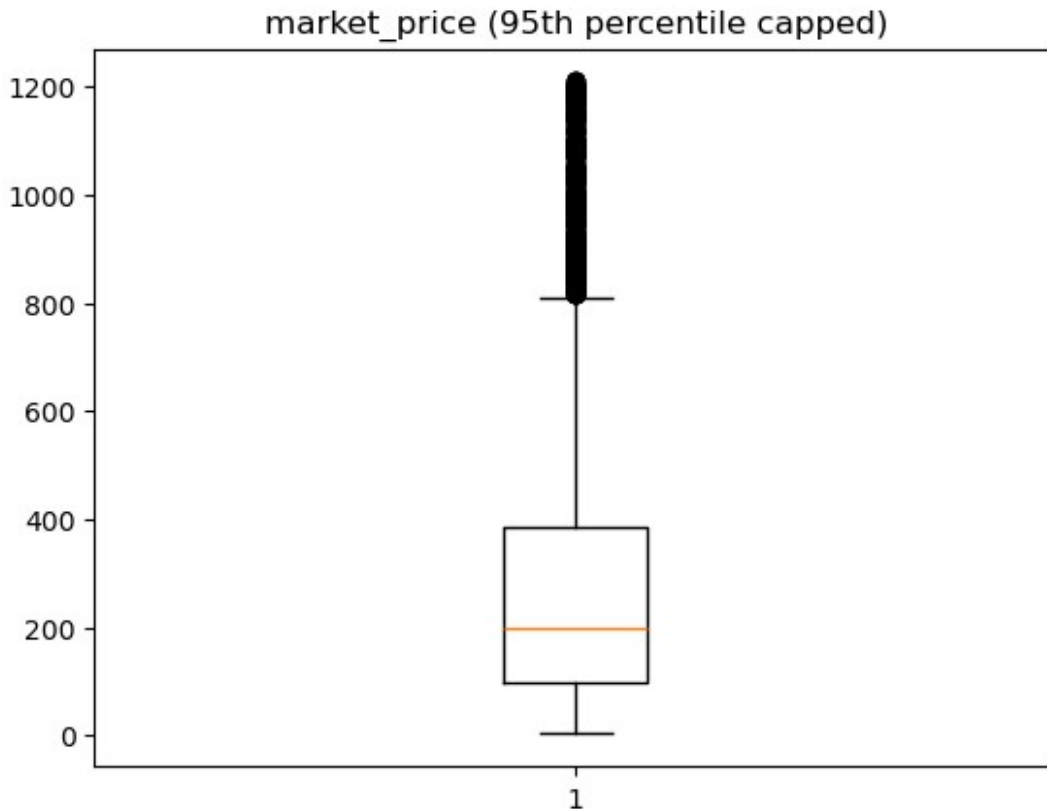
```

The boxplot visualizes the distribution of the market\_price column and highlights the presence and approximate location of outliers beyond the whiskers. For better readability, values above the 95th percentile were capped, meaning extreme values beyond this threshold are not displayed in the plot. This improves visualization clarity without altering the underlying data

```

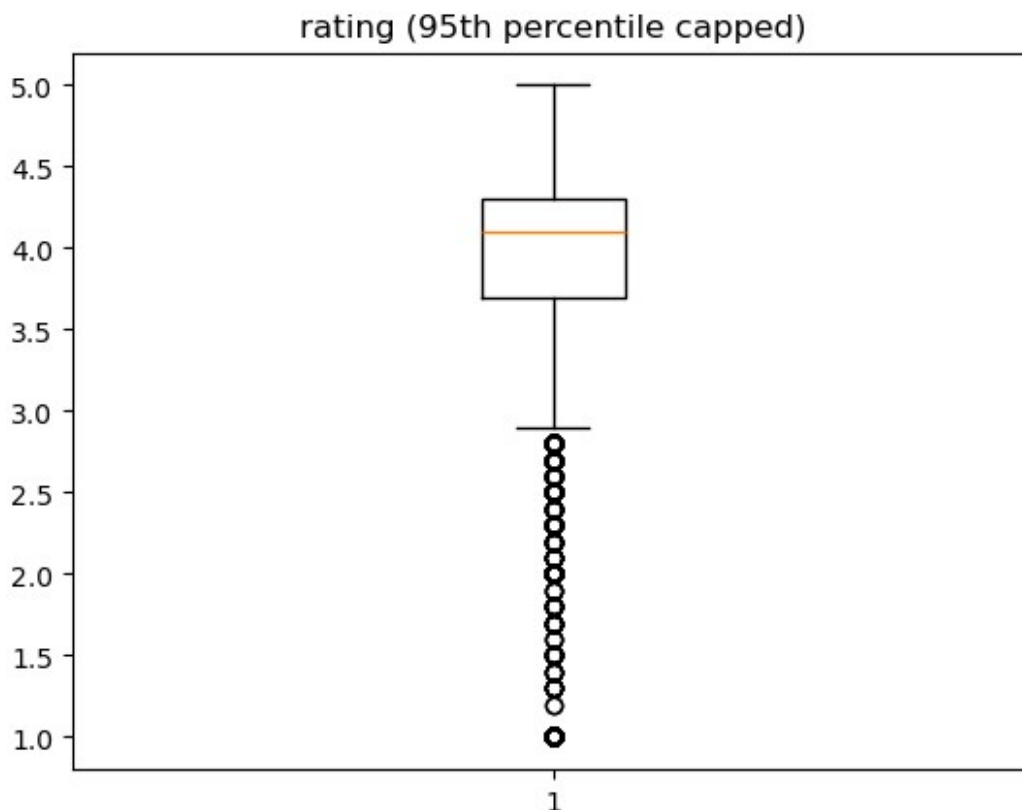
upper_cap = df['market_price'].quantile(0.95)
plt.boxplot(df[df['market_price'] <= upper_cap]['market_price'])
plt.title('market_price (95th percentile capped)')
plt.show()

```



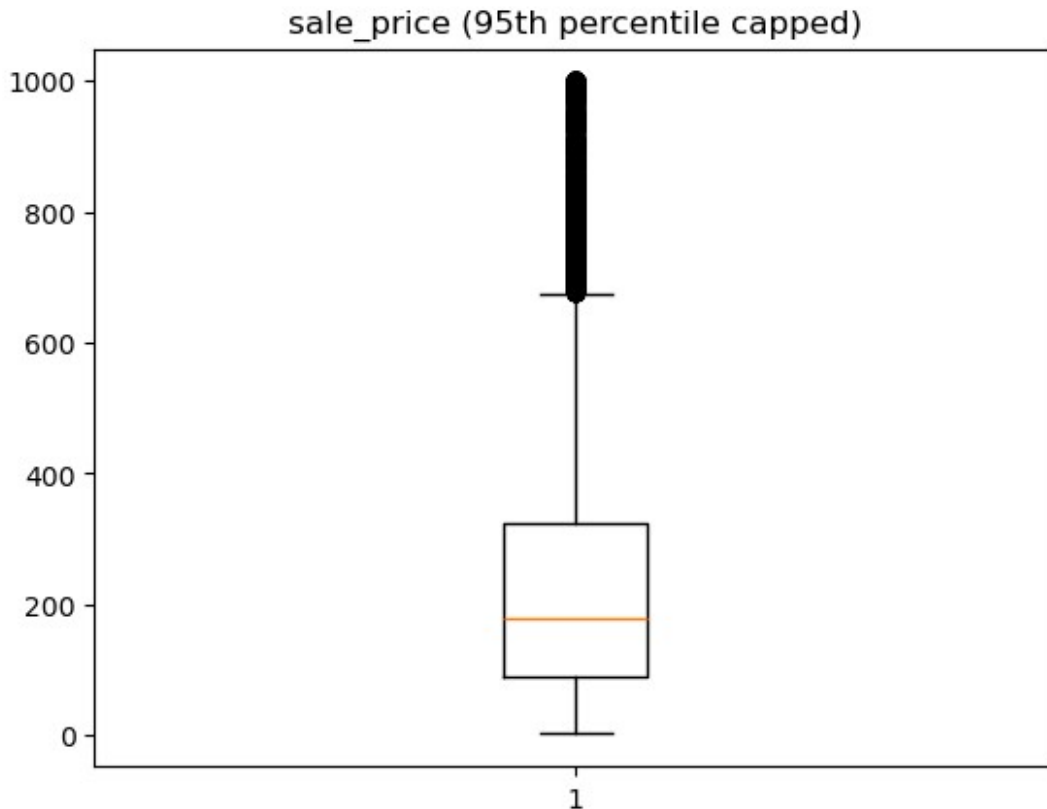
The boxplot visualizes the distribution of the rating column and highlights the presence and approximate location of outliers beyond the whiskers. For better readability, values above the 95th percentile were capped, meaning extreme values beyond this threshold are not displayed in the plot. This improves visualization clarity without altering the underlying data

```
upper_cap = df['rating'].quantile(0.95)
plt.boxplot(df[df['rating'] <= upper_cap]['rating'])
plt.title('rating (95th percentile capped)')
plt.show()
```



The boxplot visualizes the distribution of the sale\_price column and highlights the presence and approximate location of outliers beyond the whiskers. For better readability, values above the 95th percentile were capped, meaning extreme values beyond this threshold are not displayed in the plot. This improves visualization clarity without altering the underlying data

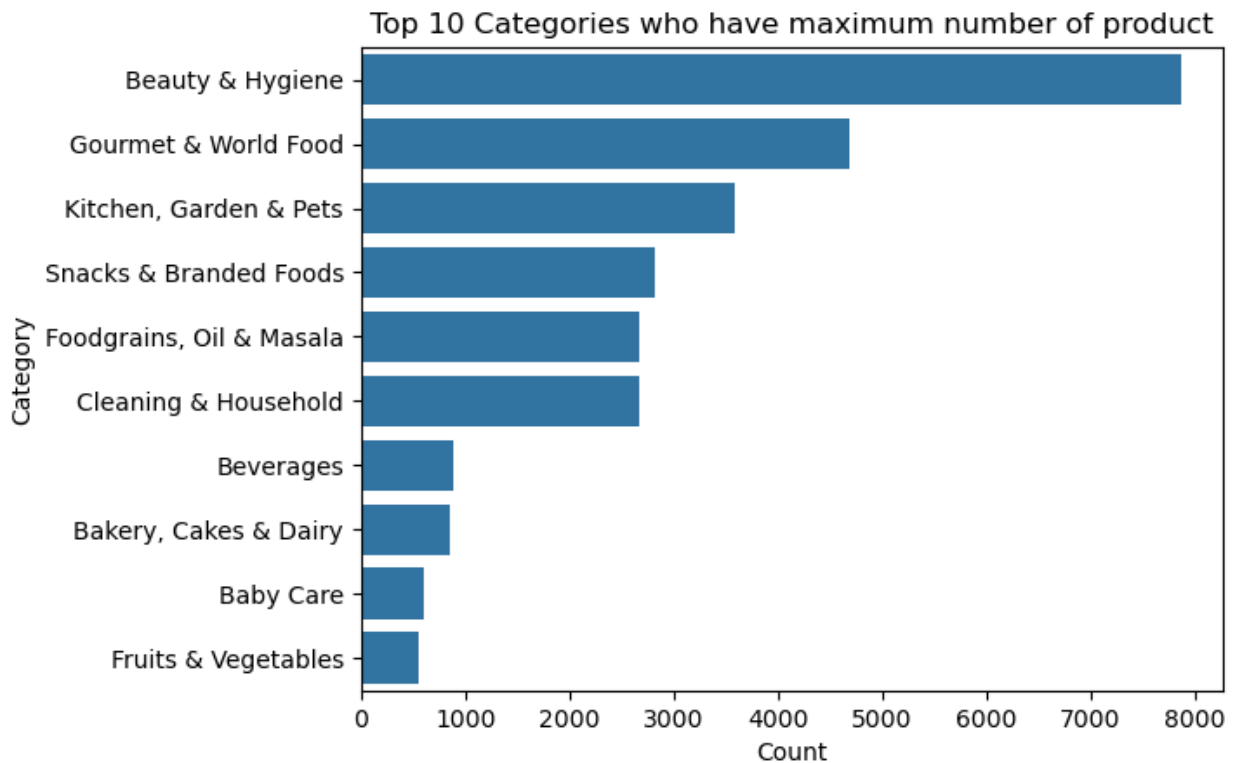
```
upper_cap = df['sale_price'].quantile(0.95)
plt.boxplot(df[df['sale_price'] <= upper_cap]['sale_price'])
plt.title('sale_price (95th percentile capped)')
plt.show()
```



## Step 9

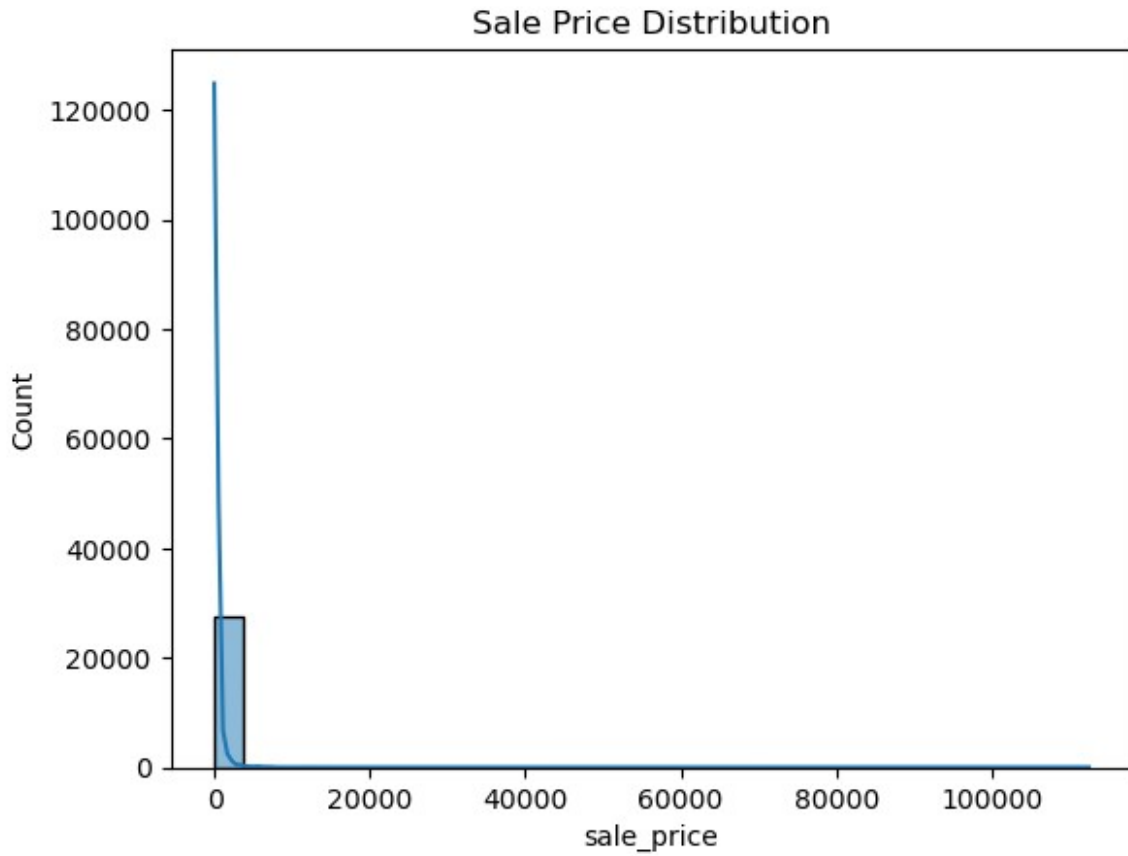
The bar plot shows the top 10 categories with the maximum number of products. Beauty & Hygiene has the highest product count, followed by Gourmet & World Food and Kitchen, Garden & Pets. This indicates that the dataset is heavily dominated by Beauty & Hygiene products, suggesting higher product variety and listing frequency in this category. Categories like Fruits & Vegetables and Baby Care have the lowest product count among the top 10

```
top10 = df1['category'].value_counts().head(10)
sns.barplot(x=top10.values, y=top10.index)
plt.title("Top 10 Categories who have maximum number of product")
plt.xlabel("Count")
plt.ylabel("Category")
plt.show()
```



The histogram shows the distribution of sale\_price. Most products have low sale prices, as seen from the high frequency near the left side. The distribution is highly right-skewed with a long tail, indicating the presence of a few very expensive products (outliers). Therefore, the sale\_price is not normally distributed and median would be a better measure of central tendency than mean

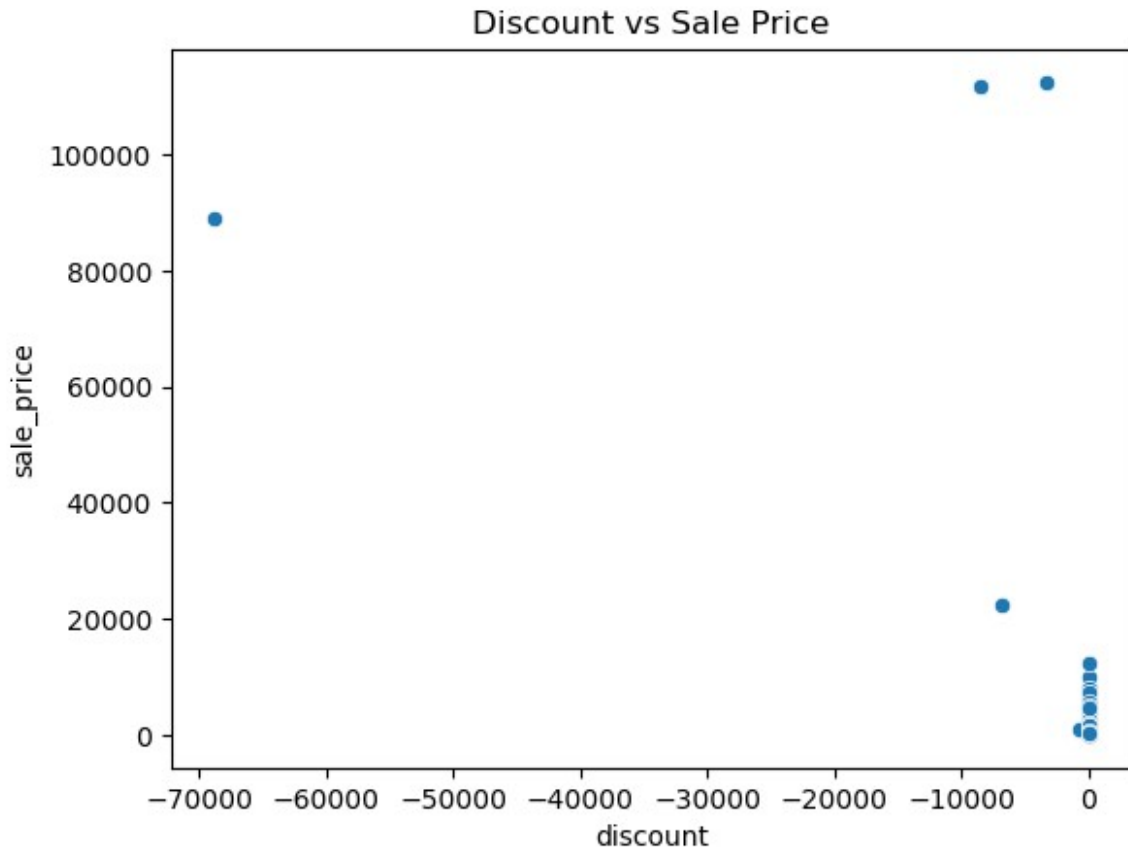
```
sns.histplot(df1['sale_price'], bins=30, kde=True)
plt.title("Sale Price Distribution")
plt.show()
```



The scatter plot represents the relationship between discount and sale price. Most products are concentrated near zero discount, indicating that the majority of products have low discounts. A few products have very high sale prices (outliers), which increases the spread of the plot. Also, discount values appear negative and extremely large, which suggests possible data issues or incorrect discount calculation. Due to outliers and abnormal discount values, no clear trend can be concluded and the discount column needs cleaning for better analysis

```
sns.scatterplot(data=df1, x="discount", y="sale_price")
plt.title("Discount vs Sale Price")
plt.show()
```





```
df1[df1['discount'] == df1['discount'].min()]
```

index	product	category
436	Balloon - Polka Dot, 12 Inch	Cleaning & Household

	sub_category	brand	sale_price	market_price
436	Party & Festive Needs	B Vishal	88899.0	129.0

	type	rating
436	Caps, Balloons & Candles	3.9

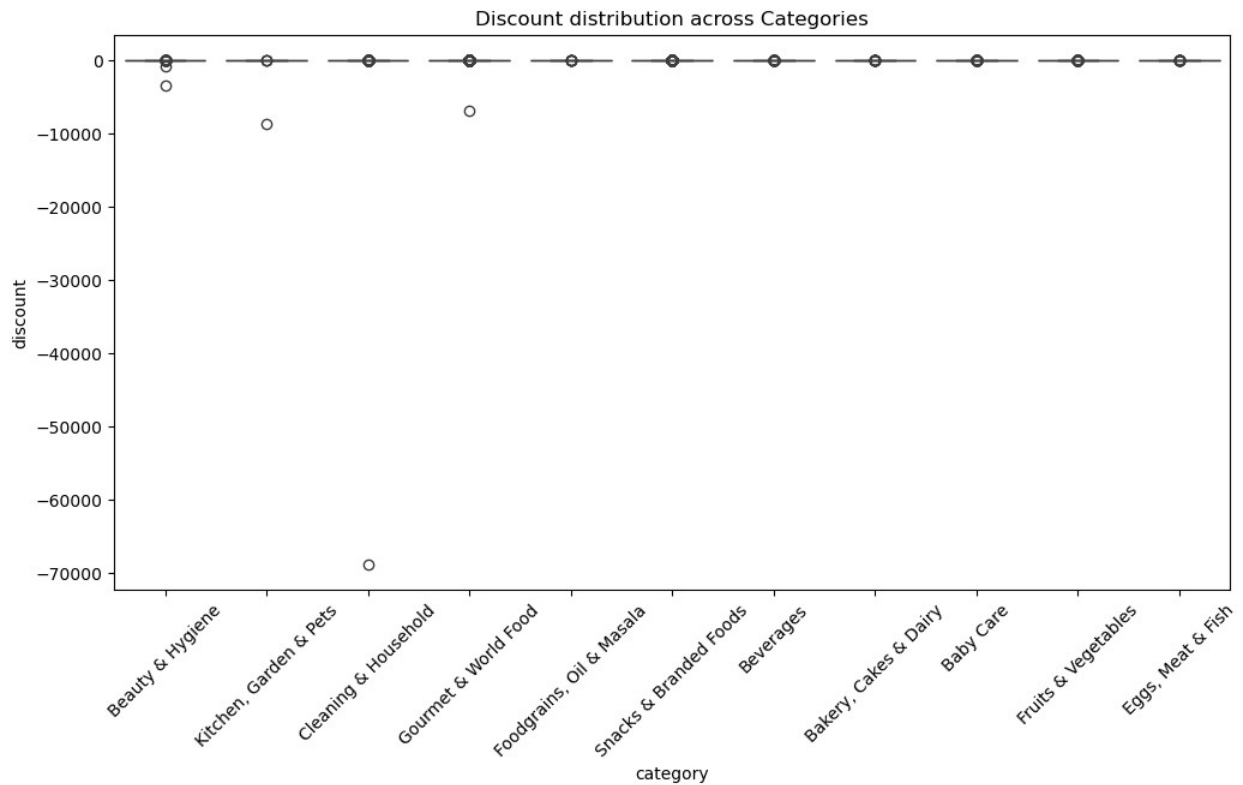
  

	description	discount
436	Whether it is a party in the office, a Christm...	-68813.953488

This plot shows the discount distribution across different product categories. Most discount values for all categories are clustered around 0, indicating that a majority of products have low discounts. However, some extreme negative discount values are present, which act as outliers and may indicate incorrect discount calculation or data issues. Due to these outliers, discount comparison between categories is not clearly visible and the discount column needs cleaning for accurate analysis.

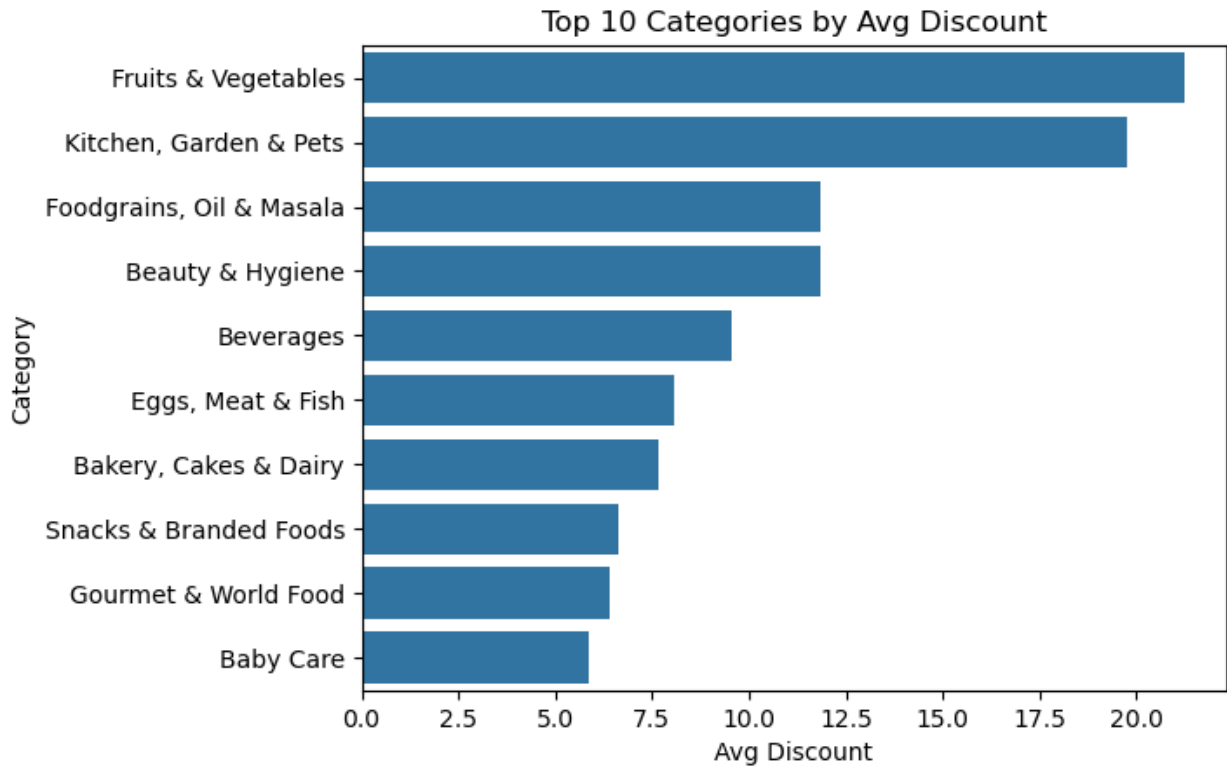
```
plt.figure(figsize=(12,6))
sns.boxplot(data=df1, x="category", y="discount")
```

```
plt.xticks(rotation=45)
plt.title("Discount distribution across Categories")
plt.show()
```



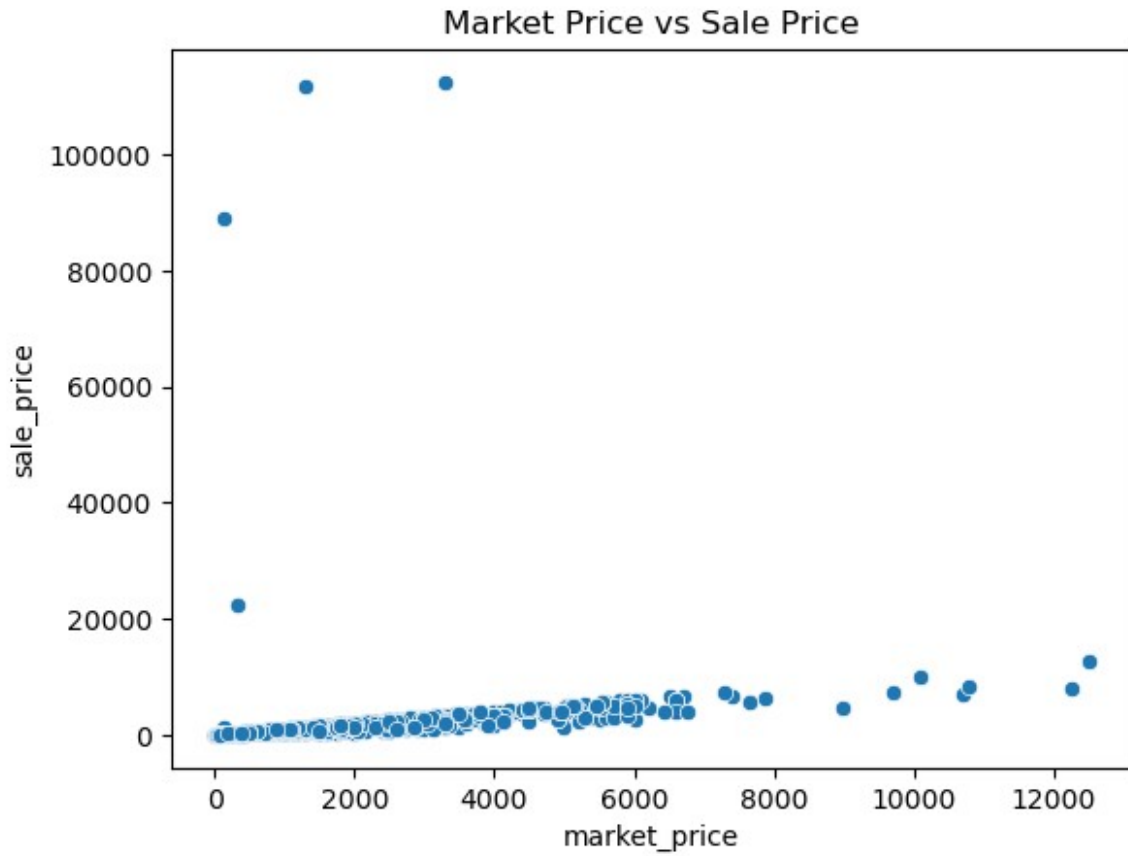
The bar plot shows the top 10 product categories based on their average discount. Fruits & Vegetables have the highest average discount, followed by Kitchen, Garden & Pets. This indicates that discounts are not uniformly distributed and some categories provide higher discounts than others. Categories with higher average discounts are likely used to attract customers or clear fast-moving/perishable inventory. Therefore, discount strategy varies across categories

```
avg_discount = df1.groupby("category")
["discount"].mean().sort_values(ascending=False).head(10)
sns.barplot(x=avg_discount.values, y=avg_discount.index)
plt.title("Top 10 Categories by Avg Discount")
plt.xlabel("Avg Discount")
plt.ylabel("Category")
plt.show()
```



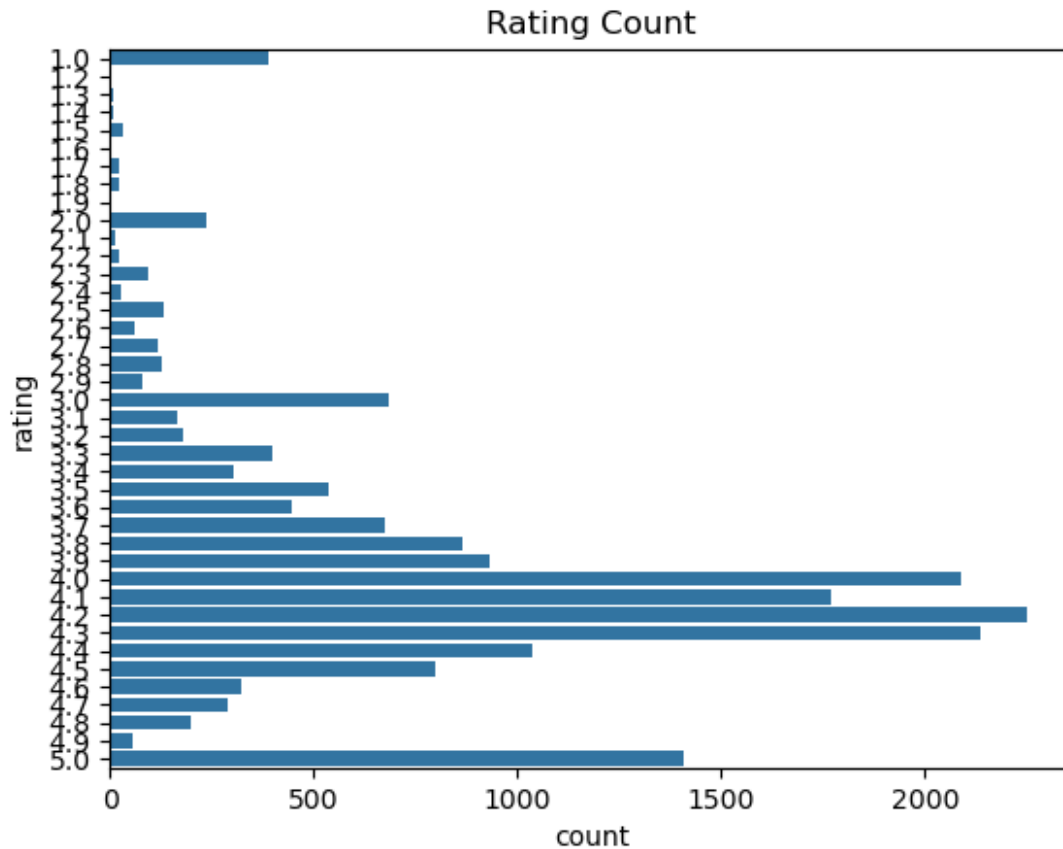
In the given plot we are seeing the relationship between market price and sale price. Most of the values were sold at a decent price, which shows the relation is kind of linear. But there exist some values which are extremely high or too costly according to their market price; we can say that these are the outliers.

```
sns.scatterplot(data=df, x="market_price", y="sale_price")  
plt.title("Market Price vs Sale Price")  
plt.show()
```



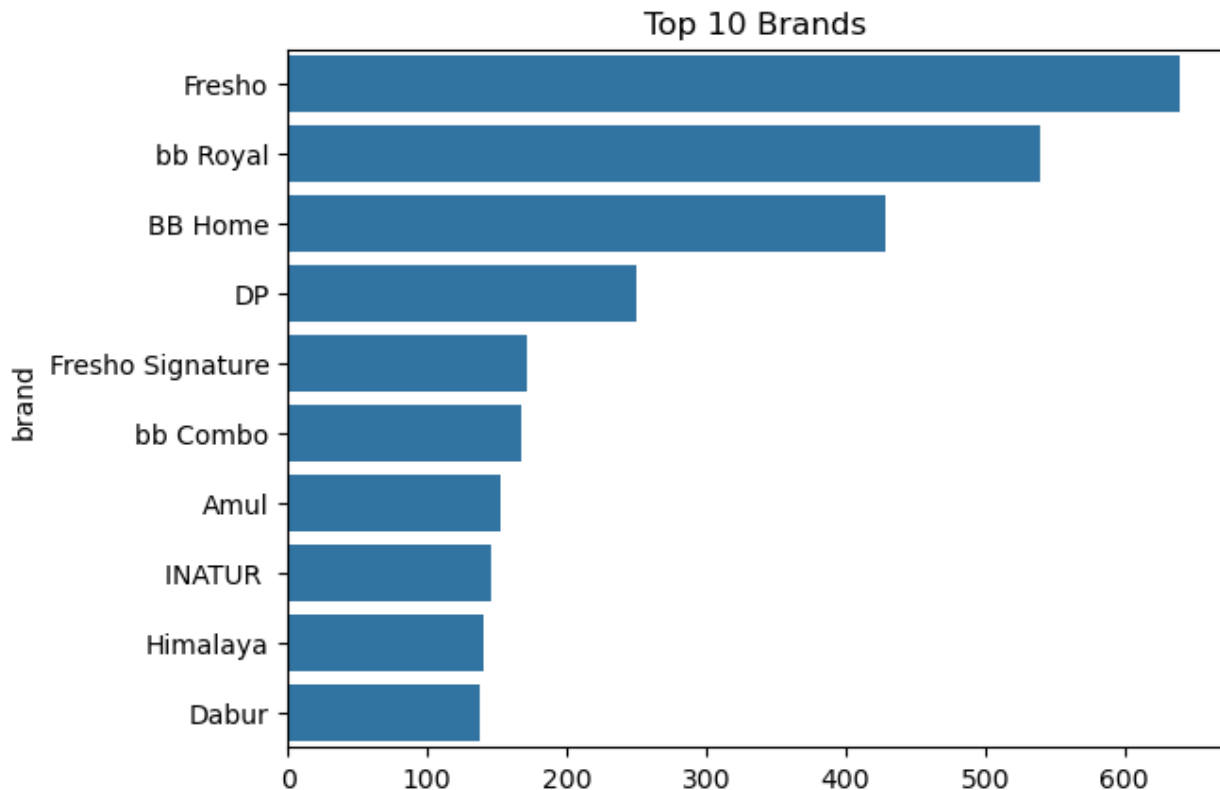
This countplot shows the frequency of product ratings in the dataset. Most products have ratings between 3.8 and 4.5, with the highest frequency around 4.0–4.2. This indicates that the majority of products receive good ratings, reflecting overall customer satisfaction. The distribution is skewed towards higher ratings, meaning low ratings are comparatively rare

```
sns.countplot(y="rating", data=df1)
plt.title("Rating Count")
plt.show()
```



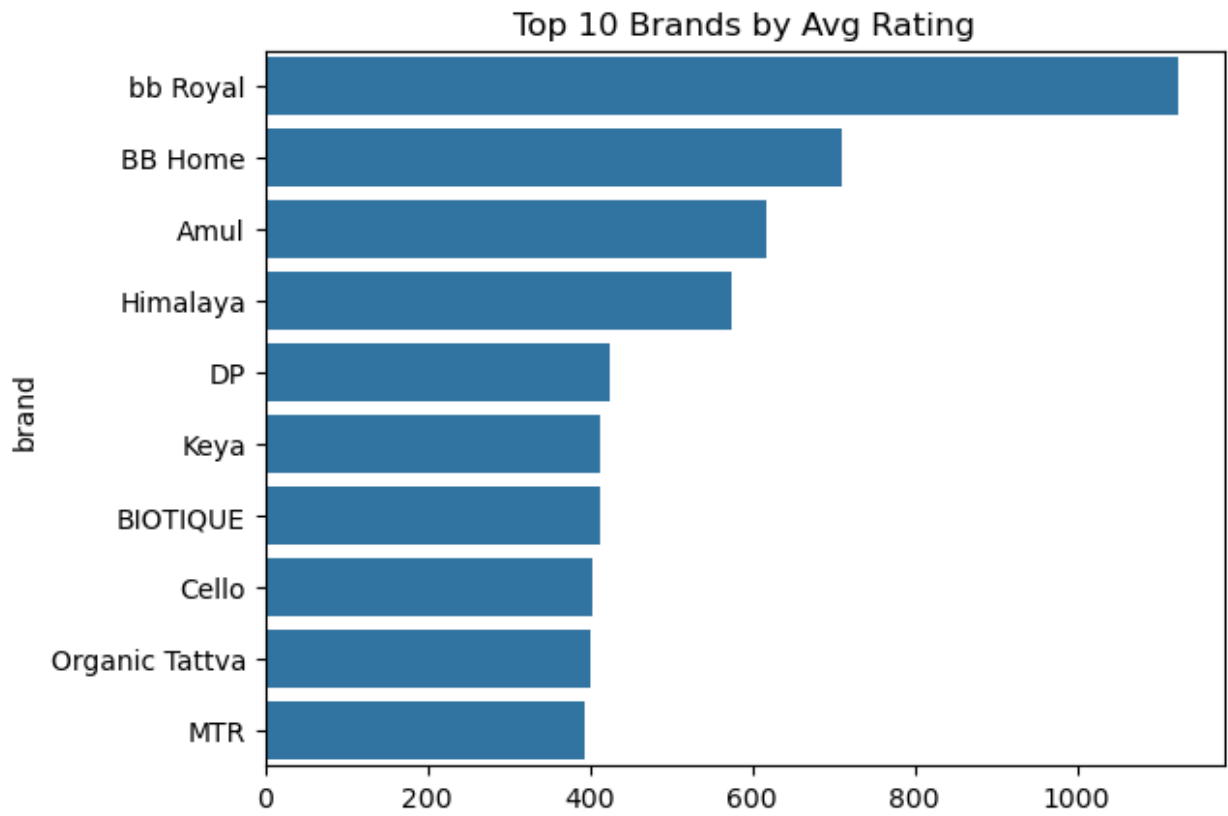
The given horizontal bar plot shows the top brand who has higher number of product in the dataset and after analyzing the plot and the data we can say that 'Fresho', 'BB Royal', 'BB Home' are these top brand who have the most products in the dataset

```
top_brands = df1['brand'].value_counts().head(10)
sns.barplot(x=top_brands.values, y=top_brands.index)
plt.title("Top 10 Brands")
plt.show()
```



This plot represents the top 10 brands ranked by their average rating. bb Royal has the highest average rating, followed by BB Home and Amul. This suggests that customers are more satisfied with products from these brands. Overall, the plot helps identify brands with better customer feedback and product quality based on ratings

```
top10_brand_rating = df.groupby("brand")  
["rating"].sum().sort_values(ascending=False).head(10)  
sns.barplot(x=top10_brand_rating.values, y=top10_brand_rating.index)  
plt.title("Top 10 Brands by Avg Rating")  
plt.show()
```



From the EDA analysis, we observed that the dataset is dominated by a few categories and brands. Beauty & Hygiene has the highest product count, and Fresho, bb Royal, and BB Home are the brands with maximum product listings. Sale price distribution is highly right-skewed, meaning most products are low-priced while a few expensive products exist as outliers. Market price and sale price show a positive linear relationship, but some extreme products act as anomalies. Most products are rated between 3.8 and 4.5, indicating overall customer satisfaction. However, discount values contain extreme and negative outliers, so discount data needs cleaning for accurate discount-related insights

## Key Insights

Beauty & Hygiene has the highest number of products, meaning this category dominates the dataset and has maximum product variety.

Brands like Fresho, bb Royal, and BB Home have the highest product listings, showing they are the most frequently available brands in the dataset.

Market price and sale price show a positive linear relationship, which means as market price increases, sale price also increases — pricing is mostly consistent.

Sale price distribution is right-skewed, meaning:

- ~ most products are low-priced
- ~ Only a few products are very expensive
- ~ These costly products act as outliers.

Categories like Fruits & Vegetables and Kitchen, Garden & Pets show higher average discounts, which may be due to:

- ~ perishable items
- ~ competition
- ~ quick sales clearance

Negative discount values were observed due to inconsistencies in data where `sale_price` is greater than `market_price`. Such values were treated as anomalies and were either removed or clipped to 0 for better discount analysis



