Data analysis for US donor experiment (study 3)

Summary of sample sociodemographic characteristics for study 3

| Variable | Mean | Std. dev. | Median | Min. | Max. | Obs. |
| --- | --- | --- | --- | --- | --- | --- |
| Prior donor | 0.471 | 0.499 | 0 | 0 | 1 | 1362 |
| Age | 39.049 | 12.659 | 36 | 18 | 82 | 1362 |
| Female | 0.515 | 0.500 | 1 | 0 | 1 | 1361 |
| Annual income (USD) | 57318.148 | 36685.380 | 50000 | 10000 | 150000 | 1361 |
| HH size | 2.657 | 1.476 | 2 | 1 | 14 | 1354 |
| College educated | 0.545 | 0.498 | 1 | 0 | 1 | 1361 |
| Social class | 0.461 | 0.499 | 0 | 0 | 1 | 1361 |
| Racial minority | 0.259 | 0.438 | 0 | 0 | 1 | 1361 |
| Religiosity | 2.242 | 1.303 | 2 | 1 | 5 | 1361 |
| Christian | 0.517 | 0.500 | 1 | 0 | 1 | 1361 |
| Democrat | 0.436 | 0.496 | 0 | 0 | 1 | 1361 |
| *NA* | | | | | | |

Balance checks on subject demographic characteristics for study 3

| Outcome | Coefficient | Std. error | p-value | Exact p-value | Min. q-value | Reference mean | Obs. |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Individual - Poverty** |  |  |  |  |  |  |  |
| Prior donor | -0.025 | 0.033 | 0.448 | 0.500 | 1.000 | 0.477 | 1362 |
| Age | 1.650 | 0.853 | 0.053 | 0.040 | 0.243 | 38.139 | 1362 |
| Female | 0.070 | 0.033 | 0.036 | 0.050 | 0.243 | 0.473 | 1361 |
| Annual income (USD) | 4986.927 | 2445.085 | 0.042 | 0.040 | 0.243 | 54164.859 | 1361 |
| HH size | 0.031 | 0.097 | 0.747 | 0.820 | 1.000 | 2.638 | 1354 |
| College educated | 0.009 | 0.033 | 0.783 | 0.820 | 1.000 | 0.544 | 1361 |
| Social class | -0.013 | 0.033 | 0.695 | 0.760 | 1.000 | 0.475 | 1361 |
| Racial minority | -0.008 | 0.029 | 0.787 | 0.780 | 1.000 | 0.267 | 1361 |
| Religiosity | 0.054 | 0.086 | 0.535 | 0.530 | 1.000 | 2.234 | 1361 |
| Christian | 0.006 | 0.033 | 0.864 | 0.900 | 1.000 | 0.503 | 1361 |
| Democrat | 0.016 | 0.033 | 0.615 | 0.510 | 1.000 | 0.414 | 1361 |
| **Community - Poverty** |  |  |  |  |  |  |  |
| Prior donor | 0.005 | 0.033 | 0.878 | 0.810 | 1.000 | 0.477 | 1362 |
| Age | 1.105 | 0.819 | 0.178 | 0.180 | 0.774 | 38.139 | 1362 |
| Female | 0.058 | 0.033 | 0.079 | 0.030 | 0.774 | 0.473 | 1361 |
| Annual income (USD) | 4551.955 | 2386.302 | 0.057 | 0.090 | 0.774 | 54164.859 | 1361 |
| HH size | 0.026 | 0.099 | 0.791 | 0.740 | 1.000 | 2.638 | 1354 |
| College educated | -0.007 | 0.033 | 0.836 | 0.850 | 1.000 | 0.544 | 1361 |
| Social class | -0.030 | 0.033 | 0.358 | 0.370 | 0.913 | 0.475 | 1361 |
| Racial minority | -0.017 | 0.029 | 0.562 | 0.580 | 1.000 | 0.267 | 1361 |
| Religiosity | -0.029 | 0.086 | 0.739 | 0.730 | 1.000 | 2.234 | 1361 |
| Christian | 0.034 | 0.033 | 0.299 | 0.280 | 0.913 | 0.503 | 1361 |
| Democrat | 0.050 | 0.033 | 0.126 | 0.140 | 0.774 | 0.414 | 1361 |
| **Individual - Community** |  |  |  |  |  |  |  |
| Prior donor | -0.030 | 0.033 | 0.364 | 0.330 | 1.000 | 0.482 | 1362 |
| Age | 0.545 | 0.848 | 0.520 | 0.510 | 1.000 | 39.243 | 1362 |
| Female | 0.011 | 0.033 | 0.731 | 0.790 | 1.000 | 0.531 | 1361 |
| Annual income (USD) | 434.972 | 2470.711 | 0.860 | 0.860 | 1.000 | 58716.814 | 1361 |
| HH size | 0.005 | 0.099 | 0.958 | 0.950 | 1.000 | 2.664 | 1354 |
| College educated | 0.016 | 0.033 | 0.631 | 0.570 | 1.000 | 0.538 | 1361 |
| Social class | 0.017 | 0.033 | 0.601 | 0.690 | 1.000 | 0.445 | 1361 |
| Racial minority | 0.009 | 0.029 | 0.759 | 0.780 | 1.000 | 0.250 | 1361 |
| Religiosity | 0.082 | 0.088 | 0.348 | 0.340 | 1.000 | 2.206 | 1361 |
| Christian | -0.029 | 0.033 | 0.390 | 0.390 | 1.000 | 0.538 | 1361 |
| Democrat | -0.034 | 0.033 | 0.308 | 0.310 | 1.000 | 0.465 | 1361 |
| *Note: Each panel corresponds to a single hypothesis for the group of outcome variables. The first column reports the mean difference between groups. The second column reports robust standard errors. The third column reports standard p-values. The fourth column reports exact p-values from randomization inference. The fifth column reports the minimum q-values. FDR correction is applied over all outcomes within a hypothesis. The reference mean column lists the mean of the poverty alleviation condition for the first two panels and the mean of the community empowerment condition for the third panel.* | | | | | | | |

Treatment effects on donation amount for study 3

| Outcome | Coefficient | Std. error | p-value | Exact p-value | Reference mean | Obs. |
| --- | --- | --- | --- | --- | --- | --- |
| **Individual - Poverty** |  |  |  |  |  |  |
| Donation amount (USD) | -1.467 | 2.095 | 0.484 | 0.450 | 36.638 | 1367 |
| **Community - Poverty** |  |  |  |  |  |  |
| Donation amount (USD) | 2.329 | 2.061 | 0.259 | 0.270 | 36.638 | 1367 |
| **Individual - Community** |  |  |  |  |  |  |
| Donation amount (USD) | -3.797 | 2.097 | 0.070 | 0.110 | 38.967 | 1367 |
| *Note: Each panel corresponds to a single hypothesis comparing the treatment conditions for the group of outcome variables. The first column reports the mean difference between groups. The second column reports robust standard errors. The third column reports standard p-values. The fourth column reports exact p-values from randomization inference. The reference mean column lists the mean of the poverty alleviation condition for the first two panels and the mean of the community empowerment condition for the third panel.* | | | | | | |

Treatment effects on secondary outcomes for study 3

| Outcome | Coefficient | Std. error | p-value | Exact p-value | Min. q-value | Reference mean | Obs. |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Individual - Poverty** |  |  |  |  |  |  |  |
| Made donation | -0.010 | 0.026 | 0.691 | 0.660 | 0.300 | 0.818 | 1367 |
| Encourage donation | -0.187 | 0.080 | 0.020 | 0.000 | 0.064 | 3.046 | 1367 |
| Donor status (ladder) | 0.228 | 0.123 | 0.064 | 0.050 | 0.069 | 5.341 | 1367 |
| **Community - Poverty** |  |  |  |  |  |  |  |
| Made donation | 0.039 | 0.024 | 0.110 | 0.090 | 0.173 | 0.818 | 1367 |
| Encourage donation | -0.129 | 0.080 | 0.106 | 0.120 | 0.173 | 3.046 | 1367 |
| Donor status (ladder) | 0.177 | 0.122 | 0.147 | 0.090 | 0.173 | 5.341 | 1367 |
| **Individual - Community** |  |  |  |  |  |  |  |
| Made donation | -0.049 | 0.025 | 0.047 | 0.060 | 0.165 | 0.857 | 1367 |
| Encourage donation | -0.058 | 0.079 | 0.464 | 0.540 | 0.818 | 2.916 | 1367 |
| Donor status (ladder) | 0.051 | 0.121 | 0.675 | 0.660 | 0.818 | 5.518 | 1367 |
| *Note: Each panel corresponds to a single hypothesis comparing the treatment conditions for the group of outcome variables. The first column reports the mean difference between groups. The second column reports robust standard errors. The third column reports standard p-values. The fourth column reports exact p-values from randomization inference. The fifth column reports the minimum q-values. FDR correction is applied over all outcomes within a hypothesis. The reference mean column lists the mean of the poverty alleviation condition for the first two panels and the mean of the community empowerment condition for the third panel.* | | | | | | | |

Treatment effects on donation amount with covariate adjustment for study 3

| Outcome | Coefficient | Std. error | p-value | Exact p-value | Reference mean | Obs. |
| --- | --- | --- | --- | --- | --- | --- |
| **Individual - Poverty** |  |  |  |  |  |  |
| Donation amount (USD) | -1.792 | 2.119 | 0.398 | 0.380 | 36.638 | 1353 |
| **Community - Poverty** |  |  |  |  |  |  |
| Donation amount (USD) | 1.623 | 2.057 | 0.430 | 0.390 | 36.638 | 1353 |
| **Individual - Community** |  |  |  |  |  |  |
| Donation amount (USD) | -3.414 | 2.101 | 0.104 | 0.110 | 38.967 | 1353 |
| *Note: We include as control variables indicators for being a prior donor, being female, high income, education level, being a racial minority, religious affiliation, religiosity, and political affiliation. Each panel corresponds to a single hypothesis comparing the treatment conditions for the group of outcome variables. The first column reports the mean difference between groups. The second column reports robust standard errors. The third column reports standard p-values. The fourth column reports exact p-values from randomization inference. The reference mean column lists the mean of the poverty alleviation condition for the first two panels and the mean of the community empowerment condition for the third panel.* | | | | | | |

Treatment effects on secondary outcomes with covariate adjustment for study 3

| Outcome | Coefficient | Std. error | p-value | Exact p-value | Min. q-value | Reference mean | Obs. |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Individual - Poverty** |  |  |  |  |  |  |  |
| Made donation | -0.013 | 0.026 | 0.609 | 0.630 | 0.255 | 0.818 | 1353 |
| Encourage donation | -0.214 | 0.078 | 0.006 | 0.000 | 0.019 | 3.046 | 1353 |
| Donor status (ladder) | 0.195 | 0.112 | 0.081 | 0.080 | 0.089 | 5.341 | 1353 |
| **Community - Poverty** |  |  |  |  |  |  |  |
| Made donation | 0.034 | 0.024 | 0.163 | 0.120 | 0.184 | 0.818 | 1353 |
| Encourage donation | -0.171 | 0.077 | 0.027 | 0.020 | 0.087 | 3.046 | 1353 |
| Donor status (ladder) | 0.134 | 0.112 | 0.233 | 0.160 | 0.184 | 5.341 | 1353 |
| **Individual - Community** |  |  |  |  |  |  |  |
| Made donation | -0.047 | 0.025 | 0.060 | 0.040 | 0.220 | 0.857 | 1353 |
| Encourage donation | -0.043 | 0.077 | 0.579 | 0.600 | 0.633 | 2.916 | 1353 |
| Donor status (ladder) | 0.061 | 0.111 | 0.581 | 0.570 | 0.633 | 5.518 | 1353 |
| *Note: We include as control variables indicators for being a prior donor, being female, high income, education level, being a racial minority, religious affiliation, religiosity, and political affiliation. Each panel corresponds to a single hypothesis comparing the treatment conditions for the group of outcome variables. The first column reports the mean difference between groups. The second column reports robust standard errors. The third column reports standard p-values. The fourth column reports exact p-values from randomization inference. The fifth column reports the minimum q-values. FDR correction is applied over all outcomes within a hypothesis. The reference mean column lists the mean of the poverty alleviation condition for the first two panels and the mean of the community empowerment condition for the third panel.* | | | | | | | |

Heterogeneous treatment effects on donation amount by prior donor status (have made a prior donation) for study 3

| Outcome | Coefficient | Std. error | p-value | Exact p-value | Obs. |
| --- | --- | --- | --- | --- | --- |
| **Individual - Poverty** |  |  |  |  |  |
| Donation amount (USD) | 2.082 | 4.184 | 0.619 | 0.630 | 1362 |
| **Community - Poverty** |  |  |  |  |  |
| Donation amount (USD) | 0.776 | 4.101 | 0.850 | 0.860 | 1362 |
| **Individual - Community** |  |  |  |  |  |
| Donation amount (USD) | 1.306 | 4.196 | 0.756 | 0.740 | 1362 |
| *Note: This table reports coefficient estimates on each experimental comparison interacted with a baseline variable. Each panel corresponds to a single hypothesis comparing the treatment conditions for the group of outcome variables. The first column reports the mean difference between groups. The second column reports robust standard errors. The third column reports standard p-values. The fourth column reports exact p-values from randomization inference.* | | | | | |

Heterogeneous treatment effects on donation amount by gender (female) for study 3

| Outcome | Coefficient | Std. error | p-value | Exact p-value | Obs. |
| --- | --- | --- | --- | --- | --- |
| **Individual - Poverty** |  |  |  |  |  |
| Donation amount (USD) | 0.401 | 4.205 | 0.924 | 0.930 | 1361 |
| **Community - Poverty** |  |  |  |  |  |
| Donation amount (USD) | -2.312 | 4.146 | 0.577 | 0.530 | 1361 |
| **Individual - Community** |  |  |  |  |  |
| Donation amount (USD) | 2.713 | 4.227 | 0.521 | 0.470 | 1361 |
| *Note: This table reports coefficient estimates on each experimental comparison interacted with a baseline variable. Each panel corresponds to a single hypothesis comparing the treatment conditions for the group of outcome variables. The first column reports the mean difference between groups. The second column reports robust standard errors. The third column reports standard p-values. The fourth column reports exact p-values from randomization inference.* | | | | | |

Heterogeneous treatment effects on donation amount by income (above $31,305) for study 3

| Outcome | Coefficient | Std. error | p-value | Exact p-value | Obs. |
| --- | --- | --- | --- | --- | --- |
| **Individual - Poverty** |  |  |  |  |  |
| Donation amount (USD) | -0.760 | 4.225 | 0.857 | 0.790 | 1354 |
| **Community - Poverty** |  |  |  |  |  |
| Donation amount (USD) | 7.302 | 4.129 | 0.077 | 0.080 | 1354 |
| **Individual - Community** |  |  |  |  |  |
| Donation amount (USD) | -8.062 | 4.187 | 0.054 | 0.040 | 1354 |
| *Note: This table reports coefficient estimates on each experimental comparison interacted with a baseline variable. Each panel corresponds to a single hypothesis comparing the treatment conditions for the group of outcome variables. The first column reports the mean difference between groups. The second column reports robust standard errors. The third column reports standard p-values. The fourth column reports exact p-values from randomization inference.* | | | | | |

Heterogeneous treatment effects on donation amount by social class (parents are college-educated) for study 3

| Outcome | Coefficient | Std. error | p-value | Exact p-value | Obs. |
| --- | --- | --- | --- | --- | --- |
| **Individual - Poverty** |  |  |  |  |  |
| Donation amount (USD) | 7.481 | 4.213 | 0.076 | 0.100 | 1361 |
| **Community - Poverty** |  |  |  |  |  |
| Donation amount (USD) | 7.995 | 4.160 | 0.055 | 0.050 | 1361 |
| **Individual - Community** |  |  |  |  |  |
| Donation amount (USD) | -0.513 | 4.250 | 0.904 | 0.920 | 1361 |
| *Note: This table reports coefficient estimates on each experimental comparison interacted with a baseline variable. Each panel corresponds to a single hypothesis comparing the treatment conditions for the group of outcome variables. The first column reports the mean difference between groups. The second column reports robust standard errors. The third column reports standard p-values. The fourth column reports exact p-values from randomization inference.* | | | | | |

Heterogeneous treatment effects on donation amount by religiosity (some religiosity or greater) for study 3

| Outcome | Coefficient | Std. error | p-value | Exact p-value | Obs. |
| --- | --- | --- | --- | --- | --- |
| **Individual - Poverty** |  |  |  |  |  |
| Donation amount (USD) | -10.066 | 4.314 | 0.020 | 0.010 | 1361 |
| **Community - Poverty** |  |  |  |  |  |
| Donation amount (USD) | -11.744 | 4.294 | 0.006 | 0.010 | 1361 |
| **Individual - Community** |  |  |  |  |  |
| Donation amount (USD) | 1.679 | 4.237 | 0.692 | 0.750 | 1361 |
| *Note: This table reports coefficient estimates on each experimental comparison interacted with a baseline variable. Each panel corresponds to a single hypothesis comparing the treatment conditions for the group of outcome variables. The first column reports the mean difference between groups. The second column reports robust standard errors. The third column reports standard p-values. The fourth column reports exact p-values from randomization inference.* | | | | | |

Heterogeneous treatment effects on donation amount by political affiliation (Democrat) for study 3

| Outcome | Coefficient | Std. error | p-value | Exact p-value | Obs. |
| --- | --- | --- | --- | --- | --- |
| **Individual - Poverty** |  |  |  |  |  |
| Donation amount (USD) | -0.329 | 4.193 | 0.937 | 0.950 | 1361 |
| **Community - Poverty** |  |  |  |  |  |
| Donation amount (USD) | -0.026 | 4.132 | 0.995 | 1.000 | 1361 |
| **Individual - Community** |  |  |  |  |  |
| Donation amount (USD) | -0.303 | 4.207 | 0.943 | 0.920 | 1361 |
| *Note: This table reports coefficient estimates on each experimental comparison interacted with a baseline variable. Each panel corresponds to a single hypothesis comparing the treatment conditions for the group of outcome variables. The first column reports the mean difference between groups. The second column reports robust standard errors. The third column reports standard p-values. The fourth column reports exact p-values from randomization inference.* | | | | | |

Heterogeneous treatment effects on secondary outcomes by prior donor status (have made a prior donation) for study 3

| Outcome | Coefficient | Std. error | p-value | Exact p-value | Min. q-value | Obs. |
| --- | --- | --- | --- | --- | --- | --- |
| **Individual - Poverty** |  |  |  |  |  |  |
| Made donation | -0.091 | 0.051 | 0.072 | 0.070 | 0.122 | 1362 |
| Encourage donation | -0.080 | 0.159 | 0.614 | 0.530 | 0.258 | 1362 |
| Donor status (ladder) | 0.450 | 0.241 | 0.062 | 0.090 | 0.122 | 1362 |
| **Community - Poverty** |  |  |  |  |  |  |
| Made donation | -0.101 | 0.048 | 0.035 | 0.060 | 0.116 | 1362 |
| Encourage donation | 0.000 | 0.158 | 0.999 | 1.000 | 1.000 | 1362 |
| Donor status (ladder) | 0.017 | 0.243 | 0.945 | 0.930 | 1.000 | 1362 |
| **Individual - Community** |  |  |  |  |  |  |
| Made donation | 0.010 | 0.049 | 0.842 | 0.820 | 1.000 | 1362 |
| Encourage donation | -0.080 | 0.158 | 0.610 | 0.540 | 1.000 | 1362 |
| Donor status (ladder) | 0.433 | 0.238 | 0.069 | 0.040 | 0.261 | 1362 |
| *Note: This table reports coefficient estimates on each experimental comparison interacted with a baseline variable. Each panel corresponds to a single hypothesis comparing the treatment conditions for the group of outcome variables. The first column reports the mean difference between groups. The second column reports robust standard errors. The third column reports standard p-values. The fourth column reports exact p-values from randomization inference. The fifth column reports the minimum q-values. FDR correction is applied over all outcomes within a hypothesis.* | | | | | | |

Heterogeneous treatment effects on secondary outcomes by gender (female) for study 3

| Outcome | Coefficient | Std. error | p-value | Exact p-value | Min. q-value | Obs. |
| --- | --- | --- | --- | --- | --- | --- |
| **Individual - Poverty** |  |  |  |  |  |  |
| Made donation | -0.011 | 0.052 | 0.829 | 0.870 | 1.000 | 1361 |
| Encourage donation | -0.139 | 0.160 | 0.386 | 0.310 | 1.000 | 1361 |
| Donor status (ladder) | -0.234 | 0.247 | 0.344 | 0.320 | 1.000 | 1361 |
| **Community - Poverty** |  |  |  |  |  |  |
| Made donation | -0.080 | 0.049 | 0.099 | 0.120 | 0.424 | 1361 |
| Encourage donation | -0.097 | 0.159 | 0.541 | 0.580 | 0.615 | 1361 |
| Donor status (ladder) | -0.139 | 0.245 | 0.571 | 0.500 | 0.615 | 1361 |
| **Individual - Community** |  |  |  |  |  |  |
| Made donation | 0.069 | 0.050 | 0.171 | 0.210 | 1.000 | 1361 |
| Encourage donation | -0.041 | 0.158 | 0.794 | 0.780 | 1.000 | 1361 |
| Donor status (ladder) | -0.095 | 0.246 | 0.701 | 0.630 | 1.000 | 1361 |
| *Note: This table reports coefficient estimates on each experimental comparison interacted with a baseline variable. Each panel corresponds to a single hypothesis comparing the treatment conditions for the group of outcome variables. The first column reports the mean difference between groups. The second column reports robust standard errors. The third column reports standard p-values. The fourth column reports exact p-values from randomization inference. The fifth column reports the minimum q-values. FDR correction is applied over all outcomes within a hypothesis.* | | | | | | |

Heterogeneous treatment effects on secondary outcomes by income (above $31,305) for study 3

| Outcome | Coefficient | Std. error | p-value | Exact p-value | Min. q-value | Obs. |
| --- | --- | --- | --- | --- | --- | --- |
| **Individual - Poverty** |  |  |  |  |  |  |
| Made donation | -0.060 | 0.052 | 0.251 | 0.180 | 1.000 | 1354 |
| Encourage donation | -0.045 | 0.161 | 0.779 | 0.780 | 1.000 | 1354 |
| Donor status (ladder) | -0.079 | 0.226 | 0.726 | 0.690 | 1.000 | 1354 |
| **Community - Poverty** |  |  |  |  |  |  |
| Made donation | -0.015 | 0.049 | 0.753 | 0.750 | 1.000 | 1354 |
| Encourage donation | 0.073 | 0.160 | 0.646 | 0.830 | 1.000 | 1354 |
| Donor status (ladder) | -0.104 | 0.224 | 0.644 | 0.660 | 1.000 | 1354 |
| **Individual - Community** |  |  |  |  |  |  |
| Made donation | -0.044 | 0.050 | 0.377 | 0.300 | 1.000 | 1354 |
| Encourage donation | -0.119 | 0.159 | 0.456 | 0.490 | 1.000 | 1354 |
| Donor status (ladder) | 0.025 | 0.225 | 0.913 | 0.820 | 1.000 | 1354 |
| *Note: This table reports coefficient estimates on each experimental comparison interacted with a baseline variable. Each panel corresponds to a single hypothesis comparing the treatment conditions for the group of outcome variables. The first column reports the mean difference between groups. The second column reports robust standard errors. The third column reports standard p-values. The fourth column reports exact p-values from randomization inference. The fifth column reports the minimum q-values. FDR correction is applied over all outcomes within a hypothesis.* | | | | | | |

Heterogeneous treatment effects on secondary outcomes by social class (parents are college-educated) for study 3

| Outcome | Coefficient | Std. error | p-value | Exact p-value | Min. q-value | Obs. |
| --- | --- | --- | --- | --- | --- | --- |
| **Individual - Poverty** |  |  |  |  |  |  |
| Made donation | 0.032 | 0.052 | 0.534 | 0.510 | 0.554 | 1361 |
| Encourage donation | -0.114 | 0.161 | 0.480 | 0.510 | 0.554 | 1361 |
| Donor status (ladder) | 0.678 | 0.241 | 0.005 | 0.030 | 0.016 | 1361 |
| **Community - Poverty** |  |  |  |  |  |  |
| Made donation | 0.079 | 0.049 | 0.108 | 0.100 | 0.152 | 1361 |
| Encourage donation | 0.131 | 0.161 | 0.416 | 0.430 | 0.195 | 1361 |
| Donor status (ladder) | 0.490 | 0.243 | 0.044 | 0.040 | 0.152 | 1361 |
| **Individual - Community** |  |  |  |  |  |  |
| Made donation | -0.046 | 0.050 | 0.354 | 0.300 | 0.604 | 1361 |
| Encourage donation | -0.244 | 0.159 | 0.125 | 0.150 | 0.604 | 1361 |
| Donor status (ladder) | 0.188 | 0.236 | 0.427 | 0.400 | 0.604 | 1361 |
| *Note: This table reports coefficient estimates on each experimental comparison interacted with a baseline variable. Each panel corresponds to a single hypothesis comparing the treatment conditions for the group of outcome variables. The first column reports the mean difference between groups. The second column reports robust standard errors. The third column reports standard p-values. The fourth column reports exact p-values from randomization inference. The fifth column reports the minimum q-values. FDR correction is applied over all outcomes within a hypothesis.* | | | | | | |

Heterogeneous treatment effects on secondary outcomes by religiosity (some religiosity or greater) for study 3

| Outcome | Coefficient | Std. error | p-value | Exact p-value | Min. q-value | Obs. |
| --- | --- | --- | --- | --- | --- | --- |
| **Individual - Poverty** |  |  |  |  |  |  |
| Made donation | -0.051 | 0.052 | 0.322 | 0.300 | 1.000 | 1361 |
| Encourage donation | -0.151 | 0.164 | 0.358 | 0.420 | 1.000 | 1361 |
| Donor status (ladder) | 0.090 | 0.254 | 0.725 | 0.780 | 1.000 | 1361 |
| **Community - Poverty** |  |  |  |  |  |  |
| Made donation | -0.050 | 0.049 | 0.306 | 0.330 | 0.257 | 1361 |
| Encourage donation | -0.317 | 0.165 | 0.055 | 0.060 | 0.199 | 1361 |
| Donor status (ladder) | 0.320 | 0.252 | 0.204 | 0.220 | 0.257 | 1361 |
| **Individual - Community** |  |  |  |  |  |  |
| Made donation | -0.001 | 0.050 | 0.981 | 0.970 | 1.000 | 1361 |
| Encourage donation | 0.167 | 0.164 | 0.310 | 0.290 | 1.000 | 1361 |
| Donor status (ladder) | -0.231 | 0.249 | 0.354 | 0.340 | 1.000 | 1361 |
| *Note: This table reports coefficient estimates on each experimental comparison interacted with a baseline variable. Each panel corresponds to a single hypothesis comparing the treatment conditions for the group of outcome variables. The first column reports the mean difference between groups. The second column reports robust standard errors. The third column reports standard p-values. The fourth column reports exact p-values from randomization inference. The fifth column reports the minimum q-values. FDR correction is applied over all outcomes within a hypothesis.* | | | | | | |

Heterogeneous treatment effects on secondary outcomes by political affiliation (Democrat) for study 3

| Outcome | Coefficient | Std. error | p-value | Exact p-value | Min. q-value | Obs. |
| --- | --- | --- | --- | --- | --- | --- |
| **Individual - Poverty** |  |  |  |  |  |  |
| Made donation | 0.057 | 0.051 | 0.262 | 0.270 | 0.996 | 1361 |
| Encourage donation | -0.116 | 0.158 | 0.462 | 0.390 | 0.996 | 1361 |
| Donor status (ladder) | -0.168 | 0.249 | 0.499 | 0.470 | 0.996 | 1361 |
| **Community - Poverty** |  |  |  |  |  |  |
| Made donation | 0.003 | 0.049 | 0.945 | 0.980 | 1.000 | 1361 |
| Encourage donation | -0.142 | 0.157 | 0.366 | 0.310 | 1.000 | 1361 |
| Donor status (ladder) | -0.096 | 0.246 | 0.696 | 0.720 | 1.000 | 1361 |
| **Individual - Community** |  |  |  |  |  |  |
| Made donation | 0.054 | 0.049 | 0.270 | 0.260 | 1.000 | 1361 |
| Encourage donation | 0.026 | 0.157 | 0.869 | 0.850 | 1.000 | 1361 |
| Donor status (ladder) | -0.072 | 0.246 | 0.769 | 0.750 | 1.000 | 1361 |
| *Note: This table reports coefficient estimates on each experimental comparison interacted with a baseline variable. Each panel corresponds to a single hypothesis comparing the treatment conditions for the group of outcome variables. The first column reports the mean difference between groups. The second column reports robust standard errors. The third column reports standard p-values. The fourth column reports exact p-values from randomization inference. The fifth column reports the minimum q-values. FDR correction is applied over all outcomes within a hypothesis.* | | | | | | |