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# Tax Guide for Small Business (For Individuals Who Use Schedule C or C-EZ)

For use in preparing 1996 Returns

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### Introduction

This publication is for small business owners who complete Schedule C or C-EZ of Form 1040. To use this publication, you will generally need:

- Form 1040 and its instructions, and
- Schedule C or C-EZ and its instructions.

See chapter 12 for information on ordering these forms if you don't already have them.

The purpose of this publication is to provide general information about the federal tax laws that apply to sole proprietors and to statutory employees.

A sole proprietor is someone who owns an unincorporated business by him or herself. A statutory employee is someone who has a checkmark in box 15 of

his or her Form W-2, Wage and Tax Statement. Statutory employees have to use Schedule C or C-EZ to report their wages and expenses.

This edition of Publication 334 does not contain information on the topics listed in the following table. (See chapter 12 for information about ordering the items listed in the table.)

If you need information about:	You should get:
Partnerships	Publication 541
Corporations	Publication 542
	Instructions for Form
S corporations	1120S
The farming business	Publication 225
Direct selling	Publication 911
Commercial fishing	Publication 595
Recordkeeping	Publication 583

What you need to know. Table A provides a list of questions you need to answer to help you meet your federal tax obligations. After each question is the chapter in this publication where you will find the related discussion.

# **Important Changes**

The following are some of the tax law changes that were enacted during 1996. For information on other changes, get Publication 553, *Highlights of 1996 Tax Changes*.

**Business use of your home.** For tax years beginning after 1995, you may be able to deduct expenses for the part of your home you use to store product samples. See *Business Use of Your Home* in chapter 8 for more information.

**Electronic deposits of taxes.** If your total deposits of social security, Medicare, and withheld income taxes were more than \$50,000 in 1995, you must make electronic deposits for *all* depository tax liabilities that occur after June 30, 1997. For more information, see *Electronic deposits of taxes* under *Depositing Employment Taxes* in chapter 1.

Employer-provided educational assistance. The exclusion from employees' income for the amounts you pay or incur under an educational assistance program has been extended retroactively for tax years beginning after 1994. But the extension lasts only for a limited amount of time. For the extension dates and general information about educational assistance programs, see chapter 5 in Publication 535, *Business Expenses*. For information on filing claims for refunds of employment taxes you may have withheld on excluded amounts, see Publication 15, *Circular E, Employer's Tax Guide*.

**Medical savings accounts.** For tax years beginning after 1996, you may be able to open a medical savings account (MSA) for yourself and each of your employees if

#### Table A. What You Need To Know About Federal Taxes

(**Note:** The following is a list of questions you need to answer so you can fill out your federal income tax return. Chapters are given to help you find the related discussion in this publication.)

	Where To Find The Answer
What kinds of federal taxes do I have to pay? How do I pay them?	See chapter 1.
What forms must I file?	See chapter 1.
What must I do if I have employees?	See Employment Taxes in chapter 1.
Do I have to start my tax year in January? Or may I start it in any other month?	See Accounting Periods in chapter 2.
What method can I use to account for my income and expenses?	See Accounting Methods in chapter 2.
What kinds of business income do I have to report on my tax return?	See chapter 5.
What kinds of business expenses can I deduct on my tax return?	See chapter 8.
What kinds of expenses are not deductible as business expenses?	See Expenses You Cannot Deduct in chapter 8.
What happens if I have a business loss? Can I deduct it?	See chapter 9.
What must I do if I sold or exchanged business property during 1996?	See chapter 3.
What are my rights as a taxpayer?	See chapter 11.
Where do I go if I need help with federal tax matters?	See chapter 12.

you had on average 50 or fewer employees in 1996 or 1997. You can deduct the contributions you make to MSAs for yourself and your employees. You open the MSA with a trustee or custodian, such as a bank or insurance company. For more information about MSAs, get Publication 553, *Highlights of 1996 Tax Changes*.

**Self-employed health insurance deduction.** For 1997, this deduction is increased to 40% of the amount you paid for medical insurance for yourself and your family. For information on the amount you can deduct for 1996, see *Insurance* in chapter 8.

Credit for taxes paid on certain employee tips. See chapter 4 for information about the changes to this credit.

**Orphan drug credit.** This credit, which expired after December 1994, has been extended beginning July 1, 1996. It is now part of the general business credit. See chapter 4 for more information.

Work opportunity credit. See chapter 4 for information about this new credit, which replaces the jobs credit.

**Research credit.** This credit, which expired after June 1995, has been extended beginning July 1, 1996. See chapter 4 for more information.

**Section 179 deduction.** For 1997, this deduction is increased to \$18,000. For information on the section 179

deduction and the amount you can deduct for 1996, see *Depreciation* in chapter 8.

**SIMPLE retirement plans.** Beginning in 1997, you may be able to set up a *savings incentive match plan for employees*, known as a SIMPLE retirement plan. This simplified plan allows an employer to contribute to a SIMPLE retirement account on behalf of each employee. The SIMPLE retirement plan:

- Can be used only by an employer with 100 or fewer employees who received at least \$5,000 of compensation from the employer for the preceding year,
- 2) Can be established as an IRA or as part of a 401(k) plan,
- Allows each employee to elect to contribute a percentage of his or her compensation to the SIMPLE plan under a salary reduction arrangement,
- 4) Requires the employer to match employee's contributions on a dollar-for-dollar basis, up to 3% of compensation, OR the employer may elect to make a 2% nonelective contribution on behalf of all eligible employees, and
- 5) Must be the only retirement plan of the employer.

For more information about SIMPLE retirement plans, see Publication 560, *Retirement Plans for the Self-Employed.* 

Individual taxpayer identification number (ITIN).
The IRS will issue an ITIN to a nonresident or resident

alien who does not have and is not eligible to get a social security number (SSN). To apply for an ITIN, Form W-7 must be filed with the IRS. It usually takes about 30 days to get an ITIN. Enter the ITIN wherever an SSN is requested on a tax return. If you are required to include another person's SSN on your return and that person does not have and cannot get an SSN, enter that person's ITIN.

An ITIN is for tax use only. It does not entitle the holder to social security benefits or change the holder's employment or immigration status under U.S. law.

**Standard mileage rate.** The standard mileage rate for the cost of operating your car, van, pickup, or panel truck in 1996 is 31 cents per mile for all business miles. See *Car and Truck Expenses* in chapter 8.

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# Paying Business Taxes and Filing Forms

This chapter explains the business taxes you may have to pay and the forms you may have to file. It also discusses taxpayer identification numbers.

Table 1-1 near the end of this chapter lists the federal taxes you may have to pay, the forms you use to report them, and their due dates.



You may want to get Publication 509. It has tax calendars that tell you when to file returns and make tax payments.

#### **Identification Numbers**

You generally use your **social security number** as your taxpayer identification number. You must put this number on each of your individual income tax forms, such as Form 1040 and its schedules.

However, you must have an *employer identification number* (EIN) to use as a taxpayer identification number if you:

- 1) Pay wages to one or more employees, or
- 2) Must file any pension or excise tax returns, including those for alcohol, tobacco, or firearms.

If you are required to have an EIN, include it along with your social security number on your Schedule C or C-EZ. If you are not required to have an EIN, use your social security number as your business taxpayer identification number. Enter it on the appropriate line and leave line D blank.

**Application for identification number.** To apply for a social security number, use Form SS–5, *Application for a Social Security Card*. This form is available from Social Security Administration offices or by calling 1-800-772-1213.

To apply for an EIN, use Form SS–4. This form is available from Social Security Administration offices or by calling 1-800-TAX-FORM.

**New EIN.** You may need to get a new EIN if either the form or the ownership of your business changes. For more information, get Publication 1635, *Understanding Your EIN*.

Payments to others. In the operation of your business, you will probably make certain payments you must report on information returns. These payments are discussed under *Information Returns*, later in this chapter. You must give the recipient of these payments (the payee) a statement showing the total amount paid during the year. You must include the payee's identification number and your identification number on the returns and statements.

*Employee.* If you have employees, you must get an SSN from each of them. Record the name and number of each employee exactly as they are shown on the employee's social security card. If the employee's name is not correct as shown on the card, the employee should request a new card from the SSA. This may occur if the employee's name has changed due to marriage or divorce.

If your employee does not have an SSN, he or she should file Form SS-5 with the Social Security Administration.

**Other payee.** If you make payments to someone who is not your employee and you report the payments on an information return, get that person's SSN. If you must report payments to an organization, such as a corporation or partnership, you must get its EIN.

To get the payee's SSN or EIN, use Form W-9, *Request for Taxpayer Identification Number and Certification*. This form is available from IRS offices.

A payee who does not provide you with an identification number may be subject to backup withholding. For information on backup withholding, see the Form W-9 instructions and the *Instructions for Forms 1099, 1098, 5498, and W-2G.* 

#### **Income Tax**

This part explains whether you have to file an income tax return and when you file it. It also explains how you pay the tax.

#### Do I Have To File an Income Tax Return?

You have to file an income tax return for 1996 if your gross income was at least the amount shown in the second column.

#### You Must File A Return If-

	And Your Income Is	3
Your Filing Status Is:	At Least:	
Single		
Under 65	\$ 6,550	)
65 or older	7,550	)
Head of Household		
Under 65	\$ 8,450	)
65 or older	9,450	)
Married, Joint Return		
Both under 65	\$ 11,800	)
One spouse 65 or older	12,600	)
Both 65 or older	13,400	)
Not living with spouse at end of year		
(or on date spouse died)	2,550	)
Married, Separate Return		
All (any age)	\$ 2,550	)
Qualifying Widow(er) with Dependent		
Child		
Under 65	\$ 9,250	)
65 or older	10,050	)

Even if your income was less than the amount shown in the second column, you still have to CAUTION file an income tax return if your net earnings

from self-employment for 1996 were \$400 or more. See Self-Employment Tax, later.

More information. See the Form 1040 instructions for more information on who must file a return for 1996.

# How Do I Pay the Income Tax?

The federal income tax is a pay-as-you-go tax. You must pay the tax as you earn or receive income during the year. An employee usually has income tax withheld from his or her pay. If you do not pay your tax through withholding, or do not pay enough tax that way, you might have to pay estimated tax. You generally have to make estimated tax payments if you expect to owe taxes, including self-employment tax (discussed later), of \$500 or more when you file your return. Use Form 1040-ES to figure and pay the tax. If you are not required to make estimated tax payments, you may pay any tax due when

you file your return. For more information on estimated tax, see Publication 505.

**Penalty for underpayment of tax.** If you did not pay enough income tax and self-employment tax for 1996 by withholding or by making estimated tax payments, you may have to pay a penalty on the amount not paid. IRS will figure the penalty for you and send you a bill. Or you can use Form 2210 to see if you have to pay a penalty and to figure the penalty amount. For more information, see Publication 505.

#### What Form Do I File?

You file your income tax return on Form 1040 and attach Schedule C or Schedule C-EZ. Use Schedule C to figure your net profit or loss from your business. If you operated more than one business as a sole proprietorship, you must attach a separate Schedule C for each business. You can use the simpler Schedule C-EZ if you operated only one business as a sole proprietorship, you did not have a net loss, and you meet the other requirements listed in Part I of the schedule. You enter the amount of net profit or loss from Schedule C or Schedule C-EZ on page 1 of Form 1040.

Does my return have to be on paper? You may be able to file a paperless return, or a return with less paper. Some of the alternatives available to you are:

- 1) Electronic filing,
- 2) On-line filing, and
- 3) Computerized returns (the Form 1040-PC return, which is prepared on a personal computer and generally has fewer pages than a conventional return).

For details, see Alternative Ways of Filing in the Form 1040 instructions.

When is my tax return due? Form 1040 is due, for calendar year 1996, by April 15, 1997. If you use a fiscal year (explained in chapter 2), your return is due by the 15th day of the 4th month after the close of your fiscal year. If you file late, you may have to pay penalties and interest. If you cannot file your return on time, use Form 4868 to request an automatic 4-month extension.

### **Self-Employment Tax**

Self-employment tax (SE tax) is the social security and Medicare tax for people like you who work for themselves. When you pay SE tax, you are contributing to your coverage under the social security system. Social security coverage provides you with retirement benefits, disability benefits, and medical insurance (Medicare) benefits.

You must pay SE tax if:

- 1) Your net earnings from self-employment (excluding income described in (2) below) are \$400 or more, or
- You performed services for a church as an employee and received income of \$108.28 or more.



If you earned income as a statutory employee, you do not pay SE tax on that income.

The SE tax rate is 15.3% (12.4% social security tax plus 2.9% Medicare tax). The maximum amount of net earnings subject to the social security part for 1996 is \$62,700. All of your net earnings are subject to the Medicare part.

Use Schedule SE (Form 1040) to figure your SE tax. For more information, see Publication 533, *Self-Employment Tax*.



Deduct one-half of your SE tax as an adjustment to income on line 25 of Form 1040.

### **Employment Taxes**

This section briefly discusses the employment taxes you must pay, the forms you must file to report them, and other forms that must be filed when you have employees.

Employment taxes are:

- Federal income tax,
- Social security and Medicare taxes, and
- Federal unemployment (FUTA) tax.



If you have employees, you will need to get Publication 15, Circular E, Employer's Tax Guide. This publication explains your tax respon-

sibilities as an employer.

# Federal Income, Social Security, and Medicare Taxes

You withhold federal income tax from your employee's wages. To figure how much federal income tax to withhold from each wage payment, use the employee's Form W-4 (discussed later) and the methods described in Publication 15.

Social security and Medicare taxes pay for benefits the workers and their families receive under the Federal Insurance Contributions Act (FICA). Social security tax pays for benefits under the old-age, survivors, and disability insurance part of FICA. Medicare tax pays for benefits under the hospital insurance part.

The maximum amount of wages subject to social security tax for 1996 is \$62,700. For 1997, the maximum

amount is \$65,400. The employee tax rate for social security is 6.2%. You withhold tax from the employee's wages at this rate. The employer tax rate for social security is also 6.2%. You pay tax at this rate out of your own pocket.

There is no limit on the amount of wages subject to Medicare tax. The employee tax rate for Medicare is 1.45%. You withhold tax from the employee's wages at this rate. The employer tax rate for Medicare is also 1.45%. You pay tax at this rate out of your own pocket.

You report these taxes on Form 941, *Employer's Quarterly Federal Tax Return*.



You can deduct the employer's part of social security and Medicare taxes on Schedule C.

#### Federal Unemployment (FUTA) Tax

The federal unemployment tax is part of the federal and state program under the Federal Unemployment Tax Act (FUTA) that pays unemployment compensation to workers who lose their jobs. You report and pay FUTA tax separately from social security and Medicare taxes and withheld income tax.

The FUTA tax is figured on the first \$7,000 in wages paid to each employee annually. The gross FUTA tax rate is 6.2%. However, you are given a credit of up to 5.4% for the state unemployment tax you pay. You pay FUTA tax only from your own funds. Employees do not pay this tax or have it withheld from their pay.

Report federal unemployment tax on Form 940, *Employer's Annual Federal Unemployment (FUTA) Tax Return.* If you qualify, you can use the simpler Form 940-EZ instead. See Publication 15 to find out if you can use this form.



You can deduct FUTA tax on Schedule C.

#### **Family Employees**

If you have an employee that is a member of your family, that employee's wages may or may not be subject to all employment taxes, as explained next.

**Employing your child.** Payments for the services of your child under the age of 18 who works for you in your business are not subject to social security and Medicare taxes. If these services are for work other than in your business, such as domestic work in your private home, they are not subject to social security and Medicare taxes until your child reaches 21.

Payments for the services of your child under the age of 21 who works for you whether or not in your business are not subject to FUTA tax.

The above rules apply even if you pay your child regular wages. The wages for these services are not subject

to social security, Medicare, and FUTA taxes. But they may still be subject to income tax withholding.

**Employing your spouse.** If your spouse works for you in your business, the wages you pay to him or her are subject to income tax withholding and social security and Medicare taxes, but not to FUTA tax. However, the services of your spouse employed by you in other than your business, such as domestic service in your private home, are not subject to social security, Medicare, and FUTA taxes.

**Employing your parent.** If your parent works for you in your business, the wages you pay to him or her are subject to income tax withholding and social security and Medicare taxes. Social security and Medicare taxes do not apply to wages paid to your parent for services not performed in your business, but they do apply to domestic services if:

- Your parent cares for your child who lives with you and is under 18, or requires adult supervision for at least 4 continuous weeks in a calendar quarter due to a mental or physical condition, and
- You are a widow or widower, divorced, or married to a person who, because of a physical or mental condition, cannot care for your child during that period.

#### **Depositing Employment Taxes**

You generally must deposit income tax withheld and both the employer and employee social security and Medicare taxes (minus any advance earned income credit payments). You deposit these taxes by mailing or delivering your payment with Form 8109, Federal Tax Deposit Coupon, to an authorized financial institution or Federal Reserve bank. You also deposit FUTA tax using Form 8109 if your FUTA tax liability is more than \$100. The IRS will send you a coupon book five to six weeks after you receive your employer identification number (discussed earlier). For details, see Publication 15.

Electronic deposits of taxes. If your total deposits of social security, Medicare, and withheld income taxes were more than \$50,000 in calendar year 1995, you must make electronic deposits for *all* depository tax liabilities that occur after June 30, 1997. If you were required to deposit by electronic funds transfer in prior years, continue to do so in 1997. You must use the Electronic Federal Tax Payment System (EFTPS) to make electronic deposits. If you are required to make deposits by EFTPS and do not do so, you may be subject to a 10%penalty. Even if you do not have to make deposits by EFTPS, you may voluntarily enroll in the system. For information *only* on EFTPS, call 1–800–945–8400 or 1–800–555–4477.



Employers who do not withhold income, social security, or Medicare taxes from employees, or who withhold taxes but do not deposit them or

pay them to the IRS, may be subject to a penalty of the unpaid tax, plus interest. Employers may also be subject to a penalty if they deposit the taxes late. In some cases, the IRS can waive the penalty for first-time depositors. For more information, see Publication 15.

#### **Hiring Employees**

When hiring employees, have them fill out Form I-9 and Form W-4. If your employees qualify for advance payments of the earned income credit, they must give you a Form W-5.

**Form I-9.** You must verify that each new employee is legally eligible to work in the United States. Both you and the employee must complete the Immigration and Naturalization Service (INS) Form I-9, *Employment Eligibility Verification*. You can get the form from INS offices. Call the INS at 1-800-755-0777 for more information about your responsibilities.

**Form W-4.** Each employee must fill out Form W-4, *Employee's Withholding Allowance Certificate*. You will use the filing status and withholding allowances shown on this form to figure the amount of income tax to withhold from your employee's wages.

**Form W-5.** An eligible employee who has a qualifying child is entitled to receive earned income credit (EIC) payments with his or her pay during the year. To get these payments, the employee must give you a properly completed Form W-5, *Earned Income Credit Advance Payment Certificate*. You are required to make advance EIC payments to employees who give you a completed and signed Form W-5. For more information, see Publication 15.

### Wage Reporting—Form W-2

After the calendar year is over, you must give copies of Form W-2, *Wage and Tax Statement*, to each employee to whom you paid wages during the year. You must also send copies to the Social Security Administration. See *Information Returns*, later in this chapter, for more information on Form W-2.

#### **Excise Taxes**

This section explains the excise taxes you may have to pay and the forms you have to file if you:

- · Manufacture or sell certain products,
- · Operate certain kinds of businesses, or
- Use various kinds of equipment, facilities, or products.

For more information on excise taxes, see Publication 510, *Excise Taxes for 1997*.

**Form 720.** The federal excise taxes reported on Form 720, *Quarterly Federal Excise Tax Return*, consist of several broad categories including:

- 1) Environmental taxes.
- 2) Facilities and services taxes.
- 3) Fuel taxes.
- Manufacturers' taxes on the sale or use of a variety of different products.
- 5) Tax on the first retail sale of heavy trucks and trailers.
- 6) Luxury tax on passenger cars.

**Form 2290.** There is a federal excise tax on trucks, truck tractors, and buses used on public highways. The tax applies to vehicles having a taxable gross weight of 55,000 pounds or more. Report the tax on Form 2290, *Heavy Vehicle Use Tax Return.* For more information, see the instructions for Form 2290.

**Form 730.** If you are in the business of accepting bets or running a betting pool or lottery, you may be liable for federal excise taxes on wagering. Use Form 730, *Tax on Wagering*, to figure the tax on the bets you receive.

**Form 11–C.** Use Form 11–C, *Occupational Tax and Registration Return for Wagering*, to register any wagering activity and to pay the occupational tax on wagering.

**ATF forms.** If you produce, sell, or import guns, to-bacco, or alcohol products, or if you manufacture equipment for their production, you may be liable for one or more excise taxes. Report these taxes on forms filed with the Bureau of Alcohol, Tobacco, and Firearms (ATF).

**Depositing excise taxes.** You generally pay your excise tax when you file your excise tax return. However, if you have to file a quarterly excise tax return on Form 720, you may have to deposit your excise taxes *before* the return is due. For details on depositing excise taxes, see Publication 510.

# **Information Returns**

If you make or receive payments in your business, you may have to report them to the IRS on information returns. The IRS compares the payments shown on the information returns with each person's income tax return to see if the payments were included in income. In the case of Form 1099–MISC and Form W-2, you must give a copy of each information return you are required to file

to the recipient or payer. In addition to the forms described below, you may have to use other returns to report certain kinds of payments or transactions. For more details on information returns and when you have to file them, see the *Instructions for Forms 1099, 1098, 5498, and W-2G.* 

**Form 1099–MISC.** You use Form 1099–MISC, *Miscellaneous Income*, to report certain payments you make in your business. These payments include:

- Payments of \$600 or more for services performed for your business by people not treated as your employees, such as fees to subcontractors, attorneys, accountants, or directors.
- Rent payments of \$600 or more, other than rents paid to real estate agents.
- Prizes and awards of \$600 or more that are not for services, such as winnings on TV or radio shows.
- Royalty payments of \$10 or more.
- Payments to certain crew members by owners or operators of fishing boats. Report payments of proceeds from sale of the catch.

You also use Form 1099-MISC to report sales by you of \$5,000 or more of consumer goods to a person for resale anywhere other than in a permanent retail establishment.

**Form W–2.** You must file Form W-2, *Wage and Tax Statement*, to report payments to your employees, such as wages, tips, other compensation, withheld income, social security, and Medicare taxes, and advance earned income credit (EIC) payments. For more information on what to report on Form W-2, see the *Instructions for Form W-2*.

**Penalties.** The law provides for the following penalties if you do not file Form 1099–MISC or Form W–2 or do not correctly report the information.

**Failure to file information returns.** A penalty applies if you do not file information returns by the due date, if you do not include all required information, or if you report incorrect information. For more information, see the *Instructions for Forms 1099, 1098, 5498, and W-2G.* 

Failure to furnish correct payee statements. A penalty applies if you do not furnish a required statement to a payee by the required date, if you do not include all required information, or if you report incorrect information. For more information, see the *Instructions for Forms 1099, 1098, 5498, and W-2G.* 

Other information reporting penalties. There is a penalty each time you do not comply with certain information reporting requirements by the required date. Most of these requirements concern furnishing and including taxpayer identification numbers on returns, statements, and other documents.

Table 1-1. Which Forms Must I File?

If You are Liable For:	Use Form:	Due On or Before: <sup>1</sup>
Income tax	1040 and Schedule C <sup>2</sup> or C-EZ	15th day of 4th month after end of tax year
Self-employment tax	Schedule SE	File with Form 1040.
Estimated tax	1040-ES	15th day of 4th, 6th and 9th months of tax year, and 15th day of 1st month after the end of tax year.
Social security and Medicare taxes and income tax withholding	941	April 30, July 31, October 31, and January 31
	8109 (to make deposits) <sup>3</sup>	See Publication 15.
Providing information on social security and Medicare taxes and in-	W-2 (to employee)	January 31
come tax withholding	W–2 and W–3 (to the Social Security Administration)	Last day of February
Federal unemployment (FUTA) tax	940 or 940–EZ	January 31
	8109 (to make deposits) <sup>3</sup>	April 30, July 31, October 31, and January 31, but only if the liability for unpaid tax is more than \$100
Filing information returns for payments to nonemployees and transactions with other persons	See Information Returns.	Forms 1099 — to the recipient by January 31 and to the IRS by February 28
		Other Forms — see Instructions for Forms 1099, 1098, 5498, and W–2G
Excise tax	See Excise Taxes.	See the instructions to the forms.

<sup>&</sup>lt;sup>1</sup> If a due date falls on a Saturday, Sunday, or legal holiday, the due date is the next business day. For more information, get Publication 509, *Tax Calendars for 1997*.

**Waiver of penalty.** A penalty will not apply if you can show that the failure was due to reasonable cause and not willful neglect.

In addition, there is no penalty for failure to file a *de minimis* (small) number of information returns if you correct the errors by August 1 of the year the returns are due. (A de minimis number of returns is the greater of 10 or  $\frac{1}{2}$  of 1% of the total number of returns you are required to file for the year.)

**Form 8300.** You must file Form 8300, Report of Cash Payments Over \$10,000 Received in a Trade or Business, if you receive more than \$10,000 in cash in one

transaction, or two or more related business transactions. Cash includes U.S. and foreign coin and currency. It also includes certain monetary instruments such as cashier's and traveler's checks and money orders. For more information, see Publication 1544, Reporting Cash Payments of Over \$10,000 (Received in a Trade or Business).

**Penalties.** There are civil and criminal penalties, including up to 5 years in prison, for not filing Form 8300 or for filing (or causing the filing) of a false or fraudulent form, or for structuring a transaction to evade reporting requirements.

<sup>&</sup>lt;sup>2</sup> File a separate schedule for each business.

<sup>&</sup>lt;sup>3</sup> Do not use if you deposit taxes electronically.

# **Accounting Periods** and Methods

You must figure taxable income and file a tax return on the basis of an annual accounting period called a "tax year." Also, you must consistently use an accounting method that accurately accounts for income and expenses for the tax year.

# **Accounting Periods**

Your "tax year" is the annual accounting period you use for keeping your records and reporting your income and expenses. The accounting periods you can use are:

- 1) A calendar year, or
- 2) A fiscal year.

You adopt a tax year when you file your first income tax return. You must adopt your first tax year by the due date (not including extensions) for filing a return for that year.

Calendar tax year. A calendar tax year is 12 consecutive months beginning January 1 and ending December 31.

You must adopt the calendar tax year if:

- 1) You do not keep adequate records,
- 2) You have no annual accounting period, or
- 3) Your present tax year does not qualify as a fiscal year.

If you filed your first return using the calendar tax year, and you later begin business as a sole proprietor, you must continue to use the calendar tax year unless you get permission to change (discussed later).

If you adopt the calendar year for your annual accounting period, you must maintain your books and records and report your income and expenses for the period from January 1 through December 31 of each year.



You figure employment taxes (discussed in chapter 1) on a calendar year basis, even if you CAUTION adopt a fiscal tax year for your annual account-

ing period. You report withheld income tax and social security and Medicare taxes for each calendar quarter. You report federal unemployment tax for the calendar vear.

Fiscal tax year. A regular fiscal tax year is 12 consecutive months ending on the last day of any month except

December. A 52-53 week year is a fiscal tax year that varies from 52 to 53 weeks.

If you adopt a fiscal tax year, you must maintain your books and records and report your income and expenses using the same tax year, except for employment taxes (see preceding *Caution*).

For more information on fiscal years including 52–53 week years, get Publication 538, Accounting Periods and Methods.

Change in accounting period. Once you have chosen your tax year, you may have to get permission from the IRS to change it. To get permission, you must file Form 1128 and pay a fee. For more information, see Publication 538.

# **Accounting Methods**

An accounting method is a set of rules used to determine when and how income and expenses are reported. Your accounting method includes not only the overall method of accounting you use, but also the accounting treatment you use for any material item.

You choose your accounting method when you file your first tax return. After that, if you want to change your accounting method, you must first get permission from the IRS. See Change in Accounting Method, later.

Kinds of methods. Generally, you may figure your taxable income under any of the following accounting methods:

- 1) Cash method,
- Accrual method,
- 3) Special methods of accounting for certain items of income and expenses, and
- 4) Combination (hybrid) method using elements of two or more of the above.

The cash and accrual methods of accounting are explained later.

Special methods. There are special methods of accounting for certain items of income or expense such as:

- Depreciation, discussed in Publication 946,
- Deduction for bad debts, discussed in chapter 14 of Publication 535, and
- Installment sales, discussed in Publication 537.

Combination (hybrid) method. Generally, you may use any combination of cash, accrual, and special methods of accounting if the combination clearly shows income and you use it consistently. However, the following restrictions apply:

1) If inventories are necessary to account for your income, you must use an accrual method for purchases and sales. You can use the cash method

- for all other items of income and expenses. See *Inventories*, in the discussion of expenses under *Accrual Method*, later.
- If you use the cash method for figuring your income, you must use the cash method for reporting your expenses.
- If you use an accrual method for reporting your expenses, you must use an accrual method for figuring your income.

Any combination that includes the cash method is treated as the cash method, subject to the limits applied to that method.

**Business and personal items.** You may account for business and personal items under different accounting methods. For example, you may figure the income from your business under an accrual method even though you use the cash method to figure personal items.

Two or more businesses. If you operate more than one business, you generally may use a different accounting method for each separate and distinct business if the method you use for each clearly shows your income. For example, if you operate a personal service business and a manufacturing business, you may use the cash method for the personal service business but you must use an accrual method for the accounting of the manufacturing business' sales and purchases.

No business will be considered separate and distinct if you do not keep a complete and separable set of books and records for that business.

#### **Cash Method**

The cash method of accounting is used by most sole proprietors and statutory employees with no inventories. However, if inventories are necessary in accounting for your income, you must use an accrual method for your sales and purchases. If you do not have to keep inventories, you usually will use the cash method.

#### Income

With the cash method, you include in your gross income all items of income you actually or constructively receive during the year. You must include property and services you receive in your income at their fair market value.

**Example.** On December 30, 1995, Mrs. Sycamore sent you a check for interior decorating services you provided to her. You received the check on January 2, 1996. You include the amount of the check in income for 1996.

Constructive receipt. You have constructive receipt of income when an amount is credited to your account or made available to you without restriction. You do not need to have possession of it. If you authorize someone to be your agent and receive income for you, you are treated as having received it when your agent receives it.

**Example.** You have interest credited to your bank account in December 1996. You must include it in your gross income for 1996 and not for 1997 when you withdraw it or enter it in your passbook.

**Delaying receipt of income.** You cannot hold checks or postpone taking possession of similar property from one tax year to another to avoid paying the tax on the income. You must report the income in the year the property is made available to you without restriction.

**Example.** Frances Jones, a service contractor, was entitled to receive a \$10,000 payment on a contract in December 1996. She was told in December that her payment was available. At her request, she was not paid until January 1997. She must include this payment in her 1996 income because it was constructively received in 1996.

**Checks.** A valid check received before the close of the tax year is constructive receipt of income in that year, even though you do not cash or deposit the check until the following year.

**Example.** Dr. Redd received a check for \$500 on December 31, 1996, from a patient. She did not deposit the check in her business account until January 2, 1997. She must include this fee in her income for 1996.

**Debts paid by another person or canceled.** If your debts are paid by another person or are canceled by your creditors, you may have to report part or all of this debt relief as income. If you receive income in this way, you constructively receive the income when the debt is canceled or paid. See *Canceled Debt*, under *Kinds of Income*, in chapter 5.

#### **Expenses**

Usually, you must deduct expenses in the tax year in which you actually pay them. However, you can deduct expenses you pay in advance only in the year to which they apply.

**Example.** You are a calendar year taxpayer and you pay \$1,000 for a business insurance policy that is effective on July 1, 1996, for a one-year period. You may deduct \$500 in 1996 and \$500 in 1997.

#### **Accrual Method**

Under an accrual method of accounting, you generally report income in the year earned, and deduct or capitalize expenses in the year incurred. The purpose of an accrual method of accounting is to match your income and your expenses in the correct year.

#### Income—General Rule

Generally, you include all items of income in your gross income when you earn them, even though you may receive payment in another tax year. You include an income item in your gross income in the tax year in which all events that fix your right to receive the income have happened, and you can figure the amount with reasonable accuracy.

**Example.** You are a calendar-year, accrual-basis taxpayer. You sold a computer on December 28, 1996. You billed the customer in the first week of January 1997, but you did not receive payment until February 1997. You must include the amount of the sale in your income for 1996 because you earned the income in 1996.

#### Income—Special Rules

The following are special rules that apply to advance income, estimating income, and changing a payment schedule for services.

**Advance income.** Special rules dealing with an accrual method of accounting for advance payments to you are discussed in chapter 5 under *Prepaid Income*.

**Estimating income.** When you include an amount in gross income on the basis of a reasonable estimate, and you later determine the exact amount, take the difference, if any, into account in the tax year in which you made the determination.

Change in payment schedule for services. If you contract to perform services for a basic rate, you must include the basic rate in your income as it accrues. You must accrue the basic rate even if, as a matter of convenience, you agree to receive payments at a lower rate until you complete your services, at which time you will receive the difference between the basic rate and the amount actually paid to you.

#### **Expenses**

You deduct or capitalize business expenses when you become liable for them, whether or not you pay them in the same year. For this purpose, liability occurs in the tax year in which you meet the all events test and the economic performance rule.

**All events test.** Before you can deduct or capitalize an expense, all events must have occurred that fix the fact of the liability and you must be able to figure the amount of the liability with reasonable accuracy.

Economic performance rule. Generally, you cannot deduct business expenses until economic performance occurs. If your expense is for property or services provided to you, or for use of property by you, economic performance occurs as the property or services are provided or as the property is used. If your expense is for property or services that you provide to others, economic performance occurs as you provide the property or services. An exception allows certain recurring expenses to be treated as incurred during a tax year even

though economic performance has not occurred. See Publication 538 for more information on the economic performance requirement.

**Example.** You are a calendar-year taxpayer and in December 1996 you buy office supplies. You received the supplies and are billed for them in December, but you pay for the supplies in January 1997. You can deduct the expense in 1996 because all events that fix the fact of liability have occurred, the amount of the liability can be reasonably determined, and economic performance occurred in that year.

Your office supplies may qualify as a recurring expense. In that case, you may be able to deduct the expense in 1996 even if economic performance (delivery of the supplies to you) did not occur until 1997.

**Inventories.** Inventories are necessary to clearly show income when the production, purchase, or sale of merchandise is an income-producing factor. If inventories are necessary to show income correctly, only an accrual accounting method can be used for purchases and sales. Inventories are discussed in chapter 6.

#### **Special Rules for Related Persons**

You cannot deduct business expenses and interest owed to a related person who uses the cash method of accounting *until* you make the payment and the corresponding amount is includible in the gross income of the related person. Determine the relationship, for this rule, as of the end of the tax year for which the expense or interest would otherwise be deductible. If a deduction is not allowed under this rule, the rule will continue to apply even if your relationship with the person ends before the expenses or interest is includible in the gross income of that person.

Related persons include members of your immediate family—only brothers and sisters (either whole or half), husband and wife, ancestors, and lineal descendants. For a list of other related persons, see Publication 538.

# Change in Accounting Method

Once you have set up your accounting method, you must get permission from the IRS before you can change to another method. A change in accounting method not only includes a change in your overall system of accounting, but also a change in the treatment of any material item. For examples of changes that require permission and information on how to get permission for the change, see Publication 538.

3.

# Sales and Exchanges of Assets

If you sell or exchange property, you may have a gain or loss that you report on your tax return. However, in some cases you may have a gain that is not taxable or a loss that is not deductible. This chapter will alert you to whether you have a sale or exchange, how to figure the gain or loss, and where to report the gain or loss.

# What Are Sales and Exchanges?

A **sale** is a transfer of property for money or a mortgage, note, or other promise to pay money. An **exchange** is a transfer of property for other property or services.

For example, you will have a sale or exchange if:

- · You sell a business asset for cash or other property.
- You receive money as a tenant for the cancellation of a lease.
- You receive money for granting the exclusive use or right to exploit a copyright throughout its life in a particular medium.
- You transfer property to satisfy a debt.
- Your bank or other financial institution forecloses on your mortgage.
- Your bank or other financial institution repossesses your property.
- Your property is damaged, destroyed, or stolen, and you receive property or money in payment.
- Your property is condemned, or disposed of under the threat of condemnation, and you receive property or money in payment.

For details about damaged, destroyed, or stolen property, see Publication 547, Casualties, Disasters, and Thefts (Business and Nonbusiness). For details about the other transactions, see chapter 1 in Publication 544, Sales and Other Dispositions of Assets.

**Nontaxable exchanges.** Certain exchanges are not taxable. This means that you are not taxed on any gain from the exchange, and you cannot deduct any loss. In other words, even if you have a gain or loss on the exchange, you will not recognize it until you sell or otherwise dispose of the property you receive.

**Like-kind exchanges.** A like-kind exchange is the exchange of property for the same kind of property. It is

the most common type of nontaxable exchange. To be nontaxable, a like-kind exchange must:

- 1) Involve business or investment property, and
- 2) Involve like property.

For details about like-kind exchanges, see chapter 1 in Publication 544.

**Installment sales.** Some sales are made under arrangements that provide for part or all of the selling price to be paid in a later year. These sales are called installment sales. If you finance the buyer's purchase of your own property, instead of having the buyer get a loan or mortgage, you probably have an installment sale.

For more information about installment sales, see Publication 537, *Installment Sales*.

# How Do I Figure a Gain or Loss?

Table 3-1 below tells you how to figure a gain or loss.

Table 3-1. How To Figure a Gain or Loss

If:	Then:
Adjusted basis is more than amount realized	You have a loss
Amount realized is more than adjusted basis	You have a gain

The following are definitions of basis, adjusted basis, amount realized, fair market value, and amount recognized. You need to know these definitions to figure your gain or loss.

**Basis.** Your cost or purchase price of property is usually its basis for figuring gain or loss from its sale or other disposition. However, if you got the property by gift, inheritance, or in some way other than buying it, you must use a basis other than its cost. For more information about basis, see Publication 551, *Basis of Assets*.

**Adjusted basis.** The adjusted basis of your property is your original cost or other basis plus certain additions, and minus certain deductions such as depreciation and casualty losses.

Amount realized. The amount you realize from a sale or exchange is the total of all money you receive plus the *fair market value* of all property or services you receive. The amount you realize also includes any of your liabilities that were assumed by the buyer and liabilities to which the property you transferred is subject, such as real estate taxes or a mortgage.

Fair market value. This is the price at which the property would change hands between a willing buyer and a willing seller when both have reasonable knowledge of all the necessary facts and neither has to buy or sell.

Amount recognized. Your gain or loss realized from a sale or exchange of property is usually a recognized gain or loss for tax purposes. This means that you include the gain in gross income or deduct the loss from gross income. However, there are exceptions to this rule discussed earlier, under Nontaxable exchanges. Also, you cannot deduct a loss from the disposition of property held for personal use.

#### Is My Gain or Loss Ordinary or Capital?

You must distinguish gains and losses as ordinary or capital gains or losses. You need to make these distinctions to arrive at your net capital gain or loss. Generally, you will have a capital gain or loss if you sell or exchange a capital asset. For the most part, everything you own and use for personal purposes or investment is a capital asset.

Certain property you use in your business or hold for the production of rents or royalties is not a capital asset. A gain or loss from a sale or exchange of this property is an ordinary gain or loss. However, if you have a gain from certain property you held for more than 1 year, you may be able to treat the gain as a capital gain. This gain is called a **section 1231 gain** and the property is called **section 1231 property.** 

For more information about ordinary and capital gains and losses, see chapters 2 and 4 in Publication 544.

#### Is My Capital Gain or Loss Short **Term or Long Term?**

If you have a capital gain or loss, you must determine whether it is long term or short term. Whether a gain or loss is long or short term depends on how long you own the asset before you dispose of it. The time you own an asset before disposing of it is called the holding period.

Table 3-2 below tells you if you have a short-term or long-term capital gain or loss.

Table 3-2. Do I Have a Short-Term or Long-Term Gain or Loss?

If you hold the property:	Then you have a:
1 year or less	Short-term capital gain or loss
More than 1 year	Long-term capital gain or loss

For more information about short-term and longterm capital gains and losses, see chapter 3 of Publication 544.

### Where Do I Report Gains and Losses?

Report gains and losses from the following transactions on the forms indicated. The instructions for the forms explain how to fill them out.

Sales or exchanges of business property and depreciable property. Use Form 4797, Sales of Business Property. If you have a taxable gain, you may also have to use Schedule D (Form 1040).

Like-kind exchanges. Use Form 8824, Like-Kind Exchanges. You may also have to use Form 4797 and Schedule D (Form 1040).

Installment sales. Use Form 6252, Installment Sale Income. You may also have to use Form 4797 and Schedule D (Form 1040).

Casualties and thefts. Use Form 4684, Casualties and Thefts. You may also have to use Form 4797.

Condemned property. Use Form 4797. You may also have to use Schedule D (Form 1040).

# General Business Credit and Electric Vehicle Credit

Your general business credit consists of your carryover of business credits from prior years plus the total of your current year business credits. (The electric vehicle credit, which is not part of the general business credit, is explained at the end of this chapter.) You subtract these credits directly from your tax.

All of the following credits are part of the general business credit. The form you use to figure each credit is shown in parentheses. Be sure you also read Claiming the General Business Credit later because you may also have to fill out Form 3800 in certain situations.

Alcohol fuels credit (Form 6478). This credit applies to alcohol you sold or used as fuel. Alcohol, for purposes of this credit, includes ethanol and methanol. It does not include alcohol produced from petroleum, natural gas, coal, or peat. Nor does it include alcohol of less than 150 proof. For more information, see Form 6478.

Credit for contributions to selected community development corporations (Form 8847). This credit applies to part of each qualified cash contribution (including 10-year loans and long-term investments) you made to a selected community development corporation (CDC). Your contribution must be made to one of 20 CDCs selected by the Secretary of Housing and Urban Development (HUD). For more information, including a list of selected CDCs, see Form 8847.

Credit for taxes paid on certain employee tips (Form 8846). The credit is generally equal to your (employer's) portion of social security and Medicare taxes paid on tips received by employees of your food and beverage establishment where tipping is customary. However, you cannot get credit for your part of social security and Medicare taxes on those tips that are used to meet the federal minimum wage rate applicable to the employee under the Fair Labor Standards Act. Only tips received from customers for providing food or beverages for consumption on the premises of the establishment are taken into account.

The changes to this credit are as follows:

- 1) The credit is effective for your part of social security and Medicare taxes paid after 1993, regardless
  - a) Whether your employees reported the tips to you, or
  - b) When your employees performed the services.
- 2) Effective for services performed after 1996, the credit applies to these taxes on tips your employees receive from customers in connection with providing, delivering, or serving food or beverages, regardless of whether the customers consume the food or beverages on your business premises.

For more information, see Form 8846.

Disabled access credit (Form 8826). The disabled access credit is a nonrefundable tax credit for an eligible small business that pays or incurs expenses to provide access to persons with disabilities. You must pay or incur the expenses to enable your business to comply with the Americans with Disabilities Act of 1990. For more information, see Form 8826.

Empowerment zone employment credit (Form 8844). This credit is available to you if you have employees and are engaged in a business in an empowerment zone. For more information, see Form 8844.

Enhanced oil recovery credit (Form 8830). This credit applies to your qualified enhanced oil recovery costs for the tax year. See Form 8830 for more information.

Indian employment credit (Form 8845). This credit applies to part of the qualified wages and health insurance costs (up to \$20,000 per employee) you paid or incurred during a tax year that is more than the sum of the comparable costs you (or your predecessor) paid or incurred during calendar year 1993. The employee must be an enrolled member, or the spouse of an enrolled member, of an Indian tribe. The employee must perform substantially all of his or her services within an Indian reservation while living on or near the reservation. For more information, see Form 8845.

Investment credit (Form 3468). The investment credit is the total of the:

- 1) Reforestation credit,
- 2) Rehabilitation credit, and
- 3) Energy credit.

**Reforestation credit.** The reforestation credit applies to part of the expenses you incur each year to forest or reforest property you hold for growing trees for sale or use in the commercial production of timber products. For information about these expenses, see chapter 12 in Publication 535.

Rehabilitation credit. This credit applies to expenses you incur for rehabilitation and reconstruction of certain buildings. For more information, see the instructions for Form 3468.

Energy credit. This credit applies to certain expenses for solar or geothermal energy property you placed in service during the tax year. For more information, see the instructions for Form 3468.

Low-income housing credit (Form 8586). This credit generally applies to qualified low-income housing buildings placed in service after 1986. For more information, see Form 8586.

Orphan drug credit (Form 8820). The orphan drug credit applies to qualified expenses incurred in testing certain drugs for rare diseases and conditions, known as "orphan drugs." This credit expired after December 1994, but has been extended to apply to qualified expenses paid or incurred after June 1996 and before June 1997. See Form 8820 for more information.



The orphan drug credit is not available for amounts paid or incurred after December 31, <u> 1994, and before July 1, 1996.</u>

Renewable electricity production credit (Form **8835).** The renewable electricity production credit is

available to sellers of electricity. It is based on electricity that was sold to unrelated persons and was produced from qualified energy resources at a qualified facility during the 10-year period after the facility is placed in service. For more information, see Form 8835.

Research credit (Form 6765). The research credit is designed to encourage businesses to increase the amounts they spend on research and experimental activities. The credit is generally 20% of the amount by which your research expenses for the year are more than your base amount. You can take this credit for expenses paid or incurred after June 1996 and before June 1997. For more information, see Form 6765.

Work opportunity credit (Form 5884). The work opportunity credit replaces the jobs credit, which expired after December 1994. This credit provides an incentive to hire individuals from targeted groups that have a particularly high unemployment rate or other special employment needs. This credit equals 35% of the qualified first-year wages you pay to individuals (the maximum credit per individual is \$2,100) who begin work for you after September 1996 and before October 1997. For more information, see Form 5884.

An individual is not considered a member of a targeted group unless your state employment security agency certifies him or her as a member. This certification requirement can be satisfied in either of two ways:

- 1) On or before the day on which the individual begins work for you, you have received a certification from your state employment security agency that the individual is a member of a targeted group, or
- 2) On or before the day you offer employment to an individual, you complete Form 8850, Work Opportunity Credit Pre-Screening Notice and Certification Request, and send it to your state employment security agency no later than the 21st day after the individual begins work. You must receive the certification before claiming the credit.



You cannot claim the targeted jobs credit or the new work opportunity credit for wages paid CAUTION to target group members who began work af-

ter December 31, 1994, and before October 1, 1996.

### **Claiming the General Business Credit**

If you meet all of the following conditions, use only the applicable form shown in parentheses in the list of the credits shown above.

- 1) You have only one current year business credit,
- 2) You have no carryback or carryover, and
- 3) The credit (other than the low-income housing credit) is not from a passive activity. See Form 8582-CR for information about passive activity credits.

If you do not meet all three of these conditions, you must also fill out Form 3800, General Business Credit.



Although the empowerment zone employment credit is part of the general business credit, **never** report it on Form 3800.

#### **Electric Vehicle Credit**

This credit applies to a qualified electric vehicle you place in service during the year. You figure the credit on Form 8834. For information about the credit, see chapter 15 of Publication 535. That chapter explains what vehicle qualifies for the credit, the credit limit, how to claim the credit on your tax return, the rules for recapturing the credit, and adjustments to the basis of the vehicle.

# **Business Income**

This chapter primarily explains what income is business income and how to account for it on your tax return. It also explains what items are not considered income.

If there is a connection between any income you receive and your business, the income is business income. A connection exists if it is clear that the payment of income would not have been made if you did not have the business.

You can have business income even if you are not involved in the activity on a regular full-time basis. Income from work you do on the side in addition to your regular job can be business income.

You report most business income, such as income from the sale of your products or services, on Schedule C or C-EZ. But you report the income from the sale of business assets, such as land and office buildings, on other forms instead of Schedule C or C-EZ. For information on selling business assets, see chapter 3.

#### Kinds of Income

You must report on your tax return all income you receive from your business unless it is excluded by law. In most cases, your business income will be in the form of cash, checks, and credit card charges. But business income can be in other forms, such as property or services. These and other types of income are explained next.



If you are a U.S. citizen with business income from sources outside the United States (for-CAUTION eign income), you must report that income on

your tax return unless it is exempt from tax under U.S. law. If you reside outside of the United States, you may be able to exclude part or all of your foreign-source business income. For details, see Publication 54, Tax Guide for U.S. Citizens and Resident Aliens Abroad.

#### **Property or Services** (Barter)

Bartering is an exchange of property or services. You must include in your gross receipts, at the time received, the fair market value of property or services you receive in bartering. If you exchange services with another person and you both have agreed ahead of time on the value of the services, that value will be accepted as the fair market value unless the value can be shown to be otherwise.

Example 1. You are a self-employed lawyer. You perform legal services for a client, a small corporation. In payment for your services, you receive shares of stock in the corporation. You must include the fair market value of the shares in income.

**Example 2.** You are a self-employed accountant. Both you and a house painter are members of a barter club, an organization that each year gives its members a directory of members and the services each member provides. Members get in touch with other members directly and bargain for the value of the services to be performed.

In return for accounting services you provided for the house painter's business, the house painter painted your home. You must include in gross receipts the fair market value of the services you received from the house painter. The house painter must include the fair market value of your accounting services in his or her gross receipts.

Example 3. You are a member of a barter club that uses credit units to credit or debit members' accounts for goods or services provided or received. As soon as units are credited to your account, you can use them to buy goods or services or sell or transfer the units to other members.

You must include the value of credit units you received in your gross receipts for the tax year in which the units are credited to your account.

The dollar value of units received for services by an employee of the club, who can use the units in the same manner as other members, must be included in the employee's gross income for the tax year in which received and is wages for social security and Medicare taxes (FICA), federal unemployment taxes (FUTA), and income tax withholding. See Employment Taxes in chapter 1.

Example 4. You operate a plumbing business and use the cash method of accounting. You join a barter club and agree to provide plumbing services to any member for a specified number of hours. Each member has access to a directory that lists the members of the club and the services available.

Members contact each other directly and request services to be performed. You are not required to provide services unless requested by another member, but you can use as many of the offered services as you wish without paying a fee.

You must include the fair market value of any services you receive from club members in your gross receipts when you receive them even if you have not provided any services to club members.

Rents. If you receive property or services as a payment of rent, you must include the fair market value of the property or services in your gross receipts.

**Example.** You own an apartment building, and you received a work of art created by an artist in return for the artist's rent-free use of an apartment for 6 months. The fair market value of the art work is included in your gross receipts, and the fair rental value of the apartment is included in the artist's gross income.

**Information returns.** If you are involved in a bartering transaction, you may have to file information returns. See the Instructions for Forms 1099, 1098, 5498, and W-2G.

#### **Real Estate Rents**

If you receive income from renting real property and are a real estate dealer, or an owner of a hotel, motel, etc., who provides services (maid services, etc.) for guests, report the rental income and expenses on Schedule C or C-EZ. If you are not a real estate dealer or the kind of owner described in the preceding sentence, report the rental income and expenses on Schedule E, instead of on Schedule C or C-EZ.

**Prepaid rent.** Advance payments received under a lease that does not put any restriction on their use or enjoyment are income in the year you receive them. This is true no matter what accounting method or period you use.

**Lease bonus.** A bonus that you receive from a lessee for granting a lease is an addition to the rent. Include it in your gross receipts in the year it is received.

**Lease cancellation payments.** Report payments that you receive from your lessee for canceling a lease in gross receipts in the year received.

Payments to third parties. If your lessee makes payments to someone else under an agreement to pay your debts or obligations, include the payments in your gross receipts when the lessee makes the payments. A common example of this kind of income is a lessee's payment of your property taxes on leased real property.

**Settlement payments.** Payments you receive in settlement of a lessee's obligation to restore the leased property to its original condition are income in the amount that the payments exceed the adjusted basis of the leasehold improvements destroyed, damaged, removed, or disconnected by the lessee.

#### **Personal Property Rents**

If you are in the business of renting personal property (equipment, vehicles, formal wear, etc.), include the rental amount you get in your gross receipts on Schedule C or C-EZ. Prepaid rent and other payments described in the preceding *Real Estate Rents* discussion can also be received for renting personal property. If you receive any of those payments, include them in your gross receipts as explained in that discussion.

#### **Interest and Dividend Income**

Interest and dividends may be considered business income.

**Interest.** Interest received on notes receivable that you have accepted in the ordinary course of business is business income. Interest received on loans is business income if you are in the business of lending money.

Uncollectible loans. If a loan payable to you becomes uncollectible during the tax year, and you are on an accrual method of accounting, you must include in gross income interest accrued up to the time the loan became uncollectible. If the accrued interest later becomes uncollectible, you may be able to take a bad debt deduction. See chapter 14 in Publication 535.

**Unstated interest.** If little or no interest is charged on an installment sale, a portion of each payment may be treated as unstated interest. See *Unstated Interest* in Publication 537.

**Dividends.** Generally, dividends are business income to dealers in securities. For most sole proprietors and statutory employees, however, dividends are *nonbusiness income*. If you hold stock as a personal investment separately from your business activity, the dividends from the stock are nonbusiness income.

If you receive dividends from business insurance premiums you deducted in an earlier year, you must report all or part of the dividend as business income on your return. To find out how much you have to report, see *Recovery of items previously deducted* later.

#### **Canceled Debt**

The following explains the general rule for including canceled debt in income and the exceptions to the general rule.

#### **General Rule**

Generally, if a debt you owe is canceled or forgiven, other than as a gift or bequest, you must include the canceled amount in your gross income for tax purposes. A debt includes any indebtedness for which you are liable or which attaches to property you hold.

**Example.** You obtained a mortgage loan on your home several years ago at a relatively low rate of interest. This year, in return for your paying off the loan early, the lending institution cancels part of the remaining principal. You must include the amount canceled in gross income.

#### **Exceptions**

The following discussion covers exceptions to the general rule for canceled debt.

**Deductible debt.** You do not realize income from debt cancellation to the extent that payment of the debt would have given rise to a deduction.

**Example.** You own a business and obtain accounting services on credit. Later, when you are having trouble paying your business debts (you are not bankrupt or insolvent), your accountant forgives part of the amount you owe for the accounting services. How you treat the cancellation depends on your method of accounting:

- Cash method You do not include the debt cancellation in income because payment for the services would have been deductible as a business expense.
- 2) An accrual method You must include your accountant's cancellation of the debt in income. This is because, under an accrual method of accounting, you deduct the expense when you incur the liability, not when you pay it.

For information on the cash and accrual methods of accounting, see chapter 2.

**Price reduced after purchase.** If you owe a debt to the seller for property you purchased, and the seller reduces the amount you owe, generally you do not have income from the reduction. You treat the reduction as a purchase price adjustment and reduce your basis in the property.

#### **Excluded Debt**

Do not include a canceled debt in gross income in the following situations:

- The cancellation takes place in a bankruptcy case under Title 11 of the United States Code (the federal bankruptcy code). See Publication 908.
- The cancellation takes place when you are insolvent and the amount excluded is not more than the amount by which you are insolvent. See Publication 908.
- The canceled debt is a qualified farm debt and it is canceled by a qualified person. See chapter 4 in Publication 225.
- The canceled debt is discharge of qualified real property business debt. This situation is explained next.

If a debt cancellation is excluded from income because it takes place under the bankruptcy code, items (2), (3), and (4) do not apply. If it takes place when you are insolvent, items (3) and (4) do not apply to the extent you are insolvent.

Qualified real property business debt. You can elect to exclude (up to certain limits) the discharge of qualified real property business debt. If you make the election, you must reduce the basis of your depreciable real property by the amount excluded. Make this reduction at the beginning of your tax year following the tax year in which the discharge occurs. However, if you dispose of the property before that time, you must reduce its basis immediately before the disposition.

**Discharge of qualified real property business debt.** Qualified real property business debt is debt (other than qualified farm debt):

- 1) That was incurred or assumed in connection with real property used in a trade or business,
- 2) That was secured by such real property,
- That was incurred or assumed:
  - a) Before January 1, 1993, or
  - b) If incurred or assumed on or after that date, is to acquire, construct, or substantially improve such real property, and
- 4) To which you elect to apply these rules.

Qualified real property business debt includes refinancing of debt described in (3) above, but only to the extent it does not exceed the debt being refinanced.

You cannot exclude more than either:

- 1) The excess (if any) of:
  - a) The outstanding principal of qualified real property business debt (immediately before the discharge), over
  - b) The fair market value (immediately before the discharge) of the business real property that is

- security for the debt, reduced by the outstanding principal amount of any other qualified real property business debt secured by this property immediately before the discharge, or
- 2) The total adjusted bases of depreciable real property held by you immediately before the discharge. These adjusted bases are determined after any basis reduction due to a discharge in bankruptcy, insolvency, or of qualified farm debt. Do not take into account depreciable real property acquired in contemplation of the discharge.

**Election.** To make this election, complete Form 982 and attach it to your income tax return for the tax year in which the discharge occurs. If you do not file the election with that return, you must request the Commissioner's consent to file a late election.

#### Other Income

The following discussion explains how to treat other types of business income you may receive.

**Restricted property.** If you receive restricted stock or other property for services performed, the fair market value of the property in excess of your cost is included in your income on Schedule C or C-EZ when the restriction is lifted. However, you can elect to be taxed in the year you receive the property. For more information on including restricted property in income, see Publication 525.

**Gains and losses.** Do not report a gain or loss from the disposition of property that is neither stock in trade nor held primarily for sale to customers on Schedule C or C-EZ. Instead, you must report these gains and losses on other forms. For more information, see chapter 3.

**Promissory notes.** Report promissory notes and other evidences of debt issued to you in a sale or exchange of property on Schedule C or C-EZ. In general, you report them at their stated principal amount (minus any unstated interest) when you receive them.

**Discounting notes receivable.** The discounting of notes receivable is a common practice in some businesses. Many dealers receive the notes of customers as payment for articles sold. These notes are payable over a fixed period of time. The dealer then sells the notes to a finance company, usually for an amount lower than the face value of the notes.

The dealer and the finance company often agree that a part of the price will be held by the finance company in a *dealer's reserve* or similar account until collections are made or the reserve reaches a specified total. Then the finance company pays or credits the amount in the reserve to the dealer. Amounts held in the reserve are considered income to the dealer.

In general, the full amount of the discount price, not reduced by the reserve held by the finance company, is included in income when the notes are sold. Automobile dealers sometimes use this practice of discounting notes receivable.

Losses on worthless notes. Losses on worthless notes that the finance company can charge against the reserve have no bearing on the fact that the dealer has received taxable income.

Lost income payments. If you reduce or stop your business activities, report on Schedule C or C-EZ any payment you receive for the lost income of your business from insurance or other sources. Report it on Schedule C or C-EZ even if your business is inactive when you receive the payment.

Damages. You must include in gross income compensation you receive during the tax year as a result of any of the following injuries that are connected with your business:

- 1) Patent infringement,
- 2) Breach of contract or fiduciary duty, or
- 3) Antitrust injury.

Economic injury. You may be entitled to a deduction against the income if it compensates you for actual economic injury. Your deduction is the smaller of:

- 1) The amount you receive or accrue for damages in the tax year reduced by the amount you pay or incur in the tax year to recover that amount, or
- 2) Your loss from the injury that you have not yet deducted.

**Punitive damages.** You must also include punitive damages in income.

Kickbacks. If you receive any kickbacks, include them in your income on Schedule C or C-EZ. However, do not include them if you properly treat them as a reduction of a related expense item, cost of goods sold, or a capital expenditure.

Recovery of items previously deducted. If you recover a bad debt, prior tax, or any item deducted in a previous year, include the recovery in income on Schedule C or C-EZ. However, if all or part of the deduction in earlier years did not reduce your tax, you do not have to include all of the recovery. Exclude the part that did not reduce your tax. If you exclude part of the recovery from income, you must include with your return a computation showing how you figured the exclusion.

**Example.** Joe Smith, a sole proprietor, had gross income of \$8,000, a bad debt deduction of \$300, and other allowable deductions of \$7,700. He also had personal exemptions of \$5,100. He would not pay income tax even if he did not deduct the bad debt. Therefore, he will not have to report as income any part of the \$300 he may recover in any future year.

**Depreciation.** Amounts deducted for depreciation in a previous year are not amounts for which you can claim that you did not receive a tax benefit. You must use any net operating loss carryovers and carrybacks and capital loss carryovers to figure whether the previous deduction actually reduced your tax for any previous year.

Recapture of depreciation. If your business use of listed property (explained in chapter 8 under Depreciation) falls to 50% or less in a tax year after the tax year you placed the property in service, you may have to recapture part of the depreciation deduction. You do this by including in income on Schedule C part of the depreciation you deducted in previous years. Use Part IV of Form 4797, Sales of Business Property, to figure the amount to include on Schedule C. See Applying the Predominant Use Test in chapter 4 of Publication 946. That chapter explains how to determine whether property is used more than 50% in your business.

If you take a section 179 deduction (explained in chapter 8 under Depreciation) for an asset and before the end of the asset's recovery period it is not used predominantly in business, you must recapture part of the section 179 deduction. You do this by including in income on Schedule C part of the deduction you took. Use Part IV of Form 4797, Sales of Business Property, to figure the amount to include on Schedule C. See chapter 2 in Publication 946 to find out when you recapture the deduction.

# **Items That Are Not Income**

In some cases the property or money you receive is not income.

**Loans.** Money borrowed through a bona fide loan is not income.

Appreciation. Increases in value of your property are not income until you realize the increases through a sale or other taxable disposition.

Leasehold improvements. If a tenant erects buildings or makes improvements to your property, the increase in the value of the property that is due to the improvements is not income to you. However, if the facts indicate that the improvements are a payment of rent to you, then the increase in value would be income.

Exchange of property for like property. If you exchange your business property or property you hold for investment solely for property of a like kind to be used in your business or to be held for investment, no gain or loss is recognized. This means that the gain is not taxable and the loss is not deductible. A common type of

nontaxable exchange is the trade-in of a business automobile for another business automobile. See chapter 1 in Publication 544 for information about nontaxable exchanges.

**Consignments.** Consignments of merchandise to others to sell for you are not sales. The title of merchandise remains with you, the consignor, even after the consignee possesses the merchandise. Therefore, if you ship goods on consignment, you have no profit or loss until the consignee sells the merchandise. Merchandise that you have shipped out on consignment is included in your inventory until it is sold.

Do not include merchandise that you receive on consignment in your inventory. Include your profit or commission on merchandise consigned to you in your income when you sell the merchandise or when you receive your profit or commission, depending upon the method of accounting you use.

# Accounting for Your Income

Accounting for your income for income tax purposes differs at times from accounting for financial purposes. This section discusses some of the more common differences that may affect business transactions.

Figure your business income on the basis of a tax year and according to your regular method of accounting (see chapter 2). If the sale of a product is an income-producing factor in your business, you usually have to use inventories to clearly show your income. Dealers in real estate are prohibited from using inventories. See chapter 6 for more information on inventories.

**Income paid to a third party.** All income you earn is taxable to you. You cannot avoid tax by having the income paid to a third party.

**Example.** You rent out your property and the rental agreement directs the lessee to pay the rent to your son. The amount paid to your son is gross income to you.

**Cash discounts.** These are amounts that the seller permits you to deduct from the invoice price for prompt payment. For income tax purposes you can use either of two methods to account for cash discounts. You can:

- 1) Deduct the cash discount from purchases (see 2. Merchandise or raw materials purchased during the year in chapter 6), or
- 2) Credit the cash discount to a discount income account.

You must use the method you select every year for all your purchase discounts.

If you use the second method, the credit balance in the account at the end of your tax year is business income. Under this method, you do not reduce the cost of goods sold by the cash discounts you received. When valuing your closing inventory, you cannot reduce the invoice price of merchandise on hand at the close of the tax year by the average or estimated discounts received on the merchandise.

**Trade discounts.** These are reductions from list or catalog prices and usually are not written into the invoice or charged to the customer. Do not enter these discounts on your books of account. Instead, use only the net amount as the cost of the merchandise purchased. See *Trade discounts* in chapter 6.

Payment placed in escrow. If the buyer of your property places part or all of the purchase price in escrow, you do not include any part of it in gross sales until you actually or constructively receive it. However, upon completion of the terms of the contract and the escrow agreement, you will have taxable income, even if you do not accept the money until the next year.

**Insurance proceeds.** If you receive insurance or another type of reimbursement for your casualty or theft loss, you must subtract it from the loss when you figure your deduction. You cannot deduct the reimbursed part of a casualty or theft loss.

For information on casualty or theft losses, see Publication 547, Casualties, Disasters, and Thefts (Business and Nonbusiness).

**Sales returns and allowances.** Credits you allow customers for returned merchandise and any other allowances you make on sales are deductions from gross sales in figuring net sales.

#### **Prepaid Income**

You generally include prepaid income in your gross income in the year you receive it. However, the amount you receive is not income unless it is subject to your free and unrestricted use. Treat prepaid income this way whether you use the cash or an accrual method of accounting. But, if you use an accrual method and meet the conditions explained in *Advance income for services*, next, you may be able to postpone including these amounts in income until the year you earn them.

If you must repay any part or all of the prepaid income in a later year, you can ordinarily deduct the repayment in the year you make the repayment. See *Repayments (claim of right)* in chapter 16 of Publication 535.

**Advance income for services.** If you use an accrual method of accounting and, under an agreement, you

receive advance payments for services to be performed by the end of the next tax year, you can make an election to postpone including the advance payments in income until you earn them. However, you cannot postpone including them beyond the year after the year you receive them.

For more information about reporting advance income from sales, see Publication 538. That publication also explains special rules for reporting the following:

- Advance income you get for service agreements.
- Advance income you get under guarantee or warranty contracts.
- · Prepaid interest.
- · Prepaid rent.

Advance income from sales. If you use an accrual method of accounting, any advance payments you receive for future sales or other dispositions of goods are included in your income under special rules. Under these rules, advance payments include those you receive under an agreement for future sales of goods you hold primarily for sale to your customers in the ordinary course of your business. They also include payments you receive under agreements for building, installing, or manufacturing items if you do not complete the agreement in the tax year.

If the advance payments are for contracts involving both the sale and service of goods, it may be necessary to treat them as two agreements. An agreement includes a gift certificate that can be redeemed for goods. Treat amounts that are due and payable as amounts you received.

You can include the amounts in income in the tax year in which you receive them, or under an alternative method. For information about the alternative method, see Publication 538.

6.

# How To Figure Cost of Goods Sold

If you make or buy goods to sell, you can deduct the cost of goods sold from your gross receipts on Schedule C. However, to determine these costs, you must maintain inventories.

This chapter applies to you if you are a manufacturer, wholesaler, or retailer, or if you are engaged in another business that makes, buys, or sells goods to produce income. This chapter does not apply to personal service businesses, such as those of doctors,

lawyers, carpenters, and painters. However, if those working in personal service businesses also sell or charge for the materials and supplies that are normally used in their businesses, this chapter applies to them.

# Figuring Cost of Goods Sold

Add to your beginning inventory the cost of inventory items purchased during the year, including all other items entering into the cost of obtaining or producing the inventory. From this total, subtract your inventory at the end of the year. The remainder represents the cost of goods sold during the tax period. It should not include selling expenses or any other expenses that are not required to be included in inventory.

The following computation of the cost of goods sold is keyed by numbers to a discussion below of each item used in the computation.

Inventory at beginning of year     Minus: Cost of merchandise contributed to charitable	\$30,700	
organizations during the year	400	\$ 30,300
Add:		
2. Merchandise (or raw materials)		
purchased during the year	\$60,000	
3. Labor	20,000	
4. Materials and supplies	4,000	
5. Other costs	6,000	90,000
6. Cost of goods in inventory		\$120,300
Subtract:		
7. Inventory at end of year		35,000
Result:		
8. Cost of goods sold		\$ 85,300

1. Inventory at beginning of year. If you are a manufacturer or producer, your beginning inventory includes the total cost of raw materials, work in process, finished goods, and materials and supplies used in manufacturing the goods. If you are a merchant, it consists of merchandise held for sale (see *Inventories* later in this chapter).

Opening inventory usually will be identical with the closing inventory of the year before. You must explain any difference in a schedule attached to your return.

**Donation of inventory.** If you donate any inventory item to a charitable organization, the amount of your deductible contribution is the fair market value of the item, less the amount that would be ordinary income if you had sold the item at its fair market value on the date of the gift.

You must remove from opening inventory the costs and expenses for the contributed property that you incurred in earlier years. They are not a part of cost of goods sold for figuring gross income for the year of the contribution. Costs and expenses for the contributed property that you incurred in the year of the contribution are deductible as part of cost of goods sold for that year, if this treatment of costs and expenses is proper under your accounting method. If you take such a deduction, then those costs and expenses that you incurred in the year of the contribution are not treated as resulting in a basis for the contributed property.

**Example 1.** You are a calendar year taxpayer who uses an accrual method of accounting. In 1996 you contributed property from inventory to a church. It had a fair market value of \$600. The closing inventory at the end of 1995 properly included \$400 of costs due to the acquisition of the property, and in 1995, you properly deducted \$50 of administrative and other expenses attributable to the property as business expenses. The amount of the charitable contribution allowed for 1996 is \$400 (\$600 – \$200). The \$200 is the amount that would be ordinary income if you had sold the contributed inventory at fair market value on the date of the gift. The cost of goods sold you use in determining gross income for 1996 must not include the \$400. You remove that amount from opening inventory for 1996.

**Example 2.** If, in Example 1, you acquired the contributed property in 1996 at a cost of \$400, you would include the \$400 cost of the property in figuring the cost of goods sold for 1996, and deduct the \$50 of administrative and other expenses attributable to the property for that year. You would not be allowed any charitable contribution deduction for the contributed property.

2. Merchandise or raw materials purchased during the year. If you are a manufacturer or producer, this includes the cost of all raw materials or parts purchased for manufacture into a finished product. If you are a merchant, use the cost of all merchandise you bought for sale.

**Trade discounts.** The differences between the stated prices of articles and the actual prices you pay for them are called trade discounts. You must use the prices you pay (not the stated prices) in figuring your cost of purchases. Do not show the discount amount separately as an item in gross income.

An automobile dealer must record the cost of a car in inventory reduced by the amount of a manufacturer's rebate that represents a trade discount.

Cash discounts. Cash discounts are amounts your suppliers let you deduct from your purchase invoices for prompt payments. There are two methods of accounting for cash discounts. You may either credit them to a separate discount account or deduct them from total purchases for the year. Whichever method you use, you must be consistent. If you want to change your method of figuring inventory cost, you must get permission from the IRS. See Publication 538 for information on how to change it.

If you credit cash discounts to a separate account, you must include this credit balance in your business

income at the end of the tax year. If you use this method, do not reduce your cost of goods sold by the cash discounts.

**Purchase returns and allowances.** You must deduct all returns and allowances from your total purchases during the year.

Merchandise withdrawn from sale. If you withdraw merchandise for your personal or family use, you must exclude this cost from the total amount of merchandise you bought for sale. You do this by crediting the purchases or sales account with the cost of merchandise you withdraw for personal use. You should charge the amount to your drawing account.

A *drawing account* is a separate account you should keep to record the business income you withdraw to pay for personal and family expenses. As stated above, you also use it to record withdrawals of merchandise for personal or family use. This account is also known as a *withdrawals account* or *personal account*.

**3. Labor.** Labor costs usually are an element of cost of goods sold only in a manufacturing or mining business. Small merchandisers (wholesalers, retailers, etc.) usually do not have labor costs that can properly be charged to cost of goods sold. In a manufacturing business, labor costs that are properly allocable to the cost of goods sold include both the direct and indirect labor used in fabricating the raw material into a finished, salable product.

**Direct labor.** Direct labor costs are the wages you pay to those employees who spend all their time working directly on the product being manufactured. They also include a part of the wages you pay to employees who work directly on the product part time, if you can determine that part of their wages.

*Indirect labor.* Indirect labor costs are the wages you pay to employees who perform a general factory function that does not have any immediate or direct connection with making the salable product, but that is a necessary part of the manufacturing process.

Other labor. Other labor costs that are not properly chargeable to the cost of goods sold may be deducted as selling or administrative expenses. Generally, the only kinds of labor costs that are properly chargeable to your cost of goods sold are the direct or indirect labor costs, and certain other costs that are treated as overhead expenses properly charged to the manufacturing process, as discussed below under 5. Other costs.

**4. Materials and supplies.** Materials and supplies, such as hardware and chemicals, used in manufacturing goods are charged to cost of goods sold. Those that are not used in the manufacturing process are treated as deferred charges; you deduct them as a business expense when you use them. Business expenses are discussed in chapter 8.

5. Other costs. Examples of other costs incurred in a manufacturing or mining process that you charge to your cost of goods sold are as follows.

Containers. Containers and packages that are an integral part of the product manufactured are a part of your cost of goods sold. If they are not an integral part of the manufactured product, their costs are shipping or selling expenses.

*Freight-in.* Freight-in, express-in, and cartage-in on raw materials, supplies that you use in production, and merchandise that you purchase for sale are all part of cost of goods sold.

Overhead expenses. Overhead expenses include expenses such as rent, heat, light, power, insurance, depreciation, taxes, maintenance, labor, and supervision. The overhead expenses you have as direct and necessary expenses of the manufacturing operation are included in your cost of goods sold.

- 6. Cost of goods available for sale. The total of items 1 through 5 represents the cost of the goods available for sale during the year.
- 7. Inventory at end of year. You subtract the value of your closing inventory (including, as appropriate, the allocable parts of the cost of raw materials and supplies, direct labor, and overhead expenses) from the amount in item 6.
- 8. Cost of goods sold. When you subtract your closing inventory from the cost of goods in inventory, the remainder is your cost of goods sold during the tax year. When you subtract your cost of goods sold from your adjusted gross receipts, the remainder is your gross profit from sales. See chapter 7, which shows how to figure gross profit.

#### **Inventories**

Inventories are necessary to clearly show income when the production, purchase, or sale of merchandise is an income-producing factor in your business.

The most common kinds of inventories are:

- 1) Merchandise or stock in trade,
- 2) Raw materials,
- 3) Work in process,
- Finished products, and
- 5) Supplies that physically become a part of the item intended for sale.

You need to know the value of inventories at the beginning and end of each tax year to determine gross business income (Schedule C, line 7). To determine the value of your inventory, you need a method for identifying the items in your inventory and a method for valuing these items.

Inventory valuation rules cannot be the same for all kinds of businesses. The method you use to value your inventory must conform to generally accepted accounting practices used for similar businesses. The method must clearly show income. To clearly show income, you must consistently use the same inventory method from year to year.

For more information about inventories, see Publication 538. That publication explains the following:

- What to include in inventory.
- What not to include in inventory.
- How to identify items in inventory.
- How to value items in inventory.
- How to claim a loss of inventory because of a casualty or theft.



If you maintain inventories in your business, you must use an accrual method of accounting AUTION for your purchases and sales. See chapter 2.

# Figuring Gross Profit

After you have figured the gross receipts from your business (chapter 5) and the cost of goods sold (chapter 6), you are ready to figure your gross profit. You must determine gross profit before you can deduct any business expenses. These expenses are discussed in chapter 8.

If you are filing Schedule C-EZ, your gross profit is your gross receipts plus certain other amounts, explained later under Additions to Gross Profit.

If you are filing Schedule C, you figure your gross profit by first figuring your net receipts. Do this on Schedule C by subtracting any returns and allowances (line 2) from gross receipts (line 1). Returns and allowances include cash or credit refunds you make to customers, rebates, and other allowances off the actual sales price.

Next, subtract the cost of goods sold (line 4) from net receipts (line 3). The result is the gross profit from your business.

You do not have to figure the cost of goods sold if the sale of merchandise is not an income-producing factor for your business. Your gross profit is the same as your net receipts—gross receipts minus any refunds, rebates, or other allowances. Most professions and businesses that sell services rather than products can figure gross profit directly from net receipts in this way.

**Illustration.** This illustration of the gross profit section of the income statement of a retail business shows how gross profit is figured.

#### Income Statement Year Ended December 31, 1996

Gross receipts	\$400,000
Minus: Returns and allowances	14,940
Net receipts	\$385,060
Minus: Cost of goods sold	288,140
Gross profit	\$ 96,920

The cost of goods sold for this business is figured as follows:

Inventory at beginning of year		\$ 37,845
Plus: Purchases	\$285,900	
Minus: Items withdrawn for personal		
use	2,650	283,250
Goods available for sale		\$321,095
Minus: Inventory at end of year		32,955
Cost of goods sold		\$288,140

#### **Points To Check**

Consider the following items before figuring your gross profit.

**Gross receipts.** Even very small businesses find it helpful to use cash registers to keep track of receipts. You should also use a proper invoicing system and keep a separate bank account for your business. At the end of each business day, make sure your records balance with your actual cash and credit receipts for the day.

**Sales tax collected.** Check to make sure your records show the correct sales tax collected.

**Inventory at beginning of year.** Compare this figure with last year's ending inventory. The two amounts should be the same.

**Purchases.** If you take any inventory items for your personal use — use them yourself, provide them to your family, or give them as personal gifts, etc. — be sure to remove them from the cost of goods sold. For details on how to adjust cost of goods sold, see *Merchandise withdrawn from sale* in chapter 6.

**Inventory at end of year.** Check to make sure your procedures for taking inventory are adequate. These

procedures should provide you with a way of making sure that all items have been included in the inventory and that proper pricing techniques have been used.

Avoid using adding machine tapes as the only evidence for your inventory. Inventory forms are available at office supply stores. These forms have columns for recording the description, quantity, unit price, and value of each inventory item. Each page has space to record who made the physical count, who priced the items, who made the extensions, and who proofread the calculations. These forms will help satisfy you that the total inventory is accurate. They will also provide you with a permanent record to support its validity.

Inventories are explained in Publication 538.

# Testing Gross Profit Accuracy

If you are in a retail or wholesale business, you can check the accuracy of your gross profit figure. First, divide gross profit by net receipts. The resulting percentage measures the average spread between the merchandise cost of goods sold and the selling price.

Next, compare this percentage to your markup policy. Little or no difference between these two percentages shows that your gross profit figure is accurate. A large difference between these percentages may show that you did not accurately figure sales, purchases, inventory, or other items of cost. You should determine the reason for the difference.

**Example.** Joe Able operates a retail business. On the average, he marks up his merchandise so that he will realize a gross profit of  $33\,\text{V}_3\%$  on its sales. The net receipts (gross receipts minus returns and allowances) shown on his income statement for 1996 is \$300,000. His cost of goods sold is \$200,000. This results in a gross profit of \$100,000 (\$300,000 – \$200,000). To test the accuracy of this year's results, Joe divides gross profit (\$100,000) by net receipts (\$300,000). The resulting  $33\,\text{V}_3\%$  confirms his markup policy of  $33\,\text{V}_3\%$ .

### **Additions to Gross Profit**

If your business has income from a source other than its regular business operations, enter the income on line 6 of Schedule C and add it to gross profit. If you use Schedule C-EZ, include the income on line 1 of the schedule. Some examples are income from an interest-bearing checking account, income from scrap sales, amounts recovered from bad debts, and other kinds of miscellaneous income from your business.

# **Business Expenses**

You can deduct the current operating costs of running your business. They are known as business expenses. These are costs you do not have to capitalize or include in the cost of goods sold.

If you have an expense that is partly for business and partly personal, you can deduct only the business part.



Keep records of your business expenses separately from records of your personal expenses.

To be deductible, a business expense must be both ordinary and necessary. An *ordinary* expense is one that is common and accepted in your field of business. A *necessary* expense is one that is appropriate and helpful for your business. An expense does not have to be indispensable to be considered necessary.

#### **Bad Debts**

If someone owes you money you cannot collect, you have a bad debt. A business bad debt is a loss from the worthlessness of a debt that was either:

- 1) Created or acquired in your business, or
- 2) Closely related to your business when it became partly or totally worthless. ( A debt is closely related to your business if your dominant motive for incurring the debt is for a business reason.)

Business bad debts are mainly the result of credit sales (accounts or notes receivable) to customers. They can also be the result of loans to suppliers, clients, employees, or distributors.

To take the bad debt deduction, there must be a true creditor-debtor relationship between you and the person or organization that owes you money. That person or organization must have a legal obligation to pay you a fixed sum of money. A bad debt may be claimed only if the income that the debt represents had been included in income in the year of deduction or in an earlier year. You must show that the debt is worthless and will remain that way. You must have taken reasonable steps to collect the debt.

For more information about business bad debts, see chapter 14 in Publication 535. That chapter explains:

- · What qualifies as a business bad debt,
- · When you can deduct a business bad debt, and
- The methods of treating business bad debts.

For information about nonbusiness bad debts, see Publication 550, Investment Income and Expenses.

### Car and Truck Expenses

If you use your car or truck in your business, you can deduct the costs of operating and maintaining your vehicle. You can deduct expenses for local transportation and traveling away from home overnight on business.

**Local transportation.** You incur local transportation expenses when you drive from one workplace to another within your tax home area. Generally, your tax home is your regular place of business, regardless of where you maintain your family home. It includes the entire city or general area in which your business is located.

**Example.** You operate a printing business out of rented office space. You use your van to deliver completed jobs to your customers. You can deduct the cost of round-trip transportation between your customers and your print shop.



You cannot deduct the costs of driving your car or truck between your home and your main CAUTION or regular workplace. These costs are personal commuting expenses.

Your workplace can be your home if you have an office in your home that qualifies as your principal place of business. See Publication 587, Business Use of Your Home (Including Use by Day-Care Providers), for information on determining if your home office qualifies as a principal place of business.

**Example.** You are a graphics designer. You operate your business out of your home. Your home qualifies as your principal place of business. You occasionally have to drive to your clients to deliver your completed work. You can deduct the cost of the round-trip transportation between your home and your clients.

Overnight travel. See Travel, Meals, and Entertainment later for the discussion on overnight travel expenses, which include meals and lodging.

#### What Are the Methods for **Deducting Car and Truck** Expenses?

For local transportation or overnight travel by car or truck, you generally can deduct either your actual expenses or the standard mileage rate.

Actual expenses. If you deduct actual expenses, you can deduct the cost of the following items:

DepreciationLease feesRental feesGarage rentLicensesRepairsGasOilTiresInsuranceParking feesTolls

If you use your vehicle for both business and personal purposes, you must divide your expenses between business and personal use.

*Example.* You are the sole proprietor of a flower shop. You drive your van 20,000 miles during the year: 16,000 miles for delivering flowers to customers and 4,000 miles for personal use. You can claim only 80% (16,000  $\div$  20,000) of the cost of operating your van as a business expense.

**Standard mileage rate.** Instead of figuring actual expenses, you may be able to use the standard mileage rate to figure the deductible costs of operating your car, van, pickup, or panel truck for business purposes. You can use the standard mileage rate only for a vehicle that you own. The standard mileage rate in 1996 is 31 cents for all business miles. To figure your deduction, multiply your **business** miles by 31 cents.

If you choose to take the standard mileage rate, you *cannot* deduct actual expenses except for business-related parking fees and tolls.

If you want to use the standard mileage rate for a car or truck, you must choose to use it in the first year you place the vehicle in service in business. In later years, you can choose to use the standard mileage rate or actual expenses, subject to special rules.

**More information.** For more information about the rules for claiming car and truck expenses, see Publication 463, *Travel, Entertainment, Gift, and Car Expenses*. That publication explains:

- · When you cannot use the standard mileage rate,
- How to figure depreciation on your vehicle,
- What to do if you lease a vehicle,
- What to do if you dispose of your vehicle, and
- What records to keep.

# Reimbursing Your Employees for Expenses

You generally can deduct the amount you reimburse your employees for car and truck expenses. The reimbursement you deduct and the manner in which you deduct it depend in part on whether you reimburse the expenses under an accountable plan or a nonaccountable plan. For details, see chapter 16 in Publication 535. That chapter explains accountable and nonaccountable plans and tells you whether to report the reimbursement on your employee's Form W–2, *Wage and Tax Statement*.

# **Depreciation**

If property you acquire to use in your business has a useful life of more than one year, you generally cannot deduct the entire cost as a business expense in the year you acquire it. You must spread the cost over more than one tax year and deduct part of it each year on Schedule C or C-EZ. This method of deducting the cost of business property is called depreciation.

The discussion here is brief. You will find more information about depreciation in:

- Publication 946, How To Depreciate Property.
- Publication 534, Depreciating Property Placed in Service Before 1987.

What can be depreciated. You can depreciate property if it meets all of the following basic requirements:

- 1) The property must be used in business or held for the production of income.
- 2) The property must have a determinable useful life and that life must be longer than one year.
- The property must be something that wears out, decays, gets used up, becomes obsolete, or loses value from natural causes.

What cannot be depreciated. You cannot depreciate:

- Property placed in service and disposed of in the same year,
- Inventory (explained in chapter 6),
- Land, and
- Repairs and replacements that do not increase the value of your property, make it more useful, or lengthen its useful life. You can deduct these amounts on line 21 of Schedule C.

**Depreciation method.** The method for depreciating most tangible property placed in service after 1986 is called the modified accelerated cost recovery system (MACRS). (Tangible property is any property that can be seen or touched.) MACRS is discussed in detail in Publication 946.

For property placed in service before 1987 and after 1980, you generally must use the accelerated cost recovery system (ACRS). ACRS is discussed in detail in Publication 534.

**Section 179 deduction.** You can elect to deduct a limited amount (for 1996, up to \$17,500) of the cost of certain depreciable property in the year you purchase it for use in your business. This deduction is known as the "section 179 deduction." For more information, get Publication 946. It explains what costs you can and cannot deduct, how to figure the deduction, and when to recapture the deduction.

**Listed property.** There are limits on the depreciation deductions you can claim on listed property. Listed property is:

- 1) Any passenger automobile,
- 2) Any other transportation vehicle,
- 3) Any property of a type generally used for entertainment, recreation, or amusement,
- Certain computer and related peripheral equipment, and
- Any cellular telephone (or similar telecommunications equipment) placed in service or leased in a tax year beginning after 1989.

If do you not use your listed property more than 50% in business use during any tax year, you cannot elect the section 179 deduction and you must depreciate the property according to special rules. Listed property is discussed in detail in Publications 534 and 946.

**Form 4562.** Use Form 4562, *Depreciation and Amortization*, to report depreciation and the section 179 deduction. Use it if you are claiming:

- Depreciation on property placed in service during the tax year,
- A section 179 deduction, or
- Depreciation on any listed property (regardless of when it was placed in service).



If you have to use Form 4562, you must file Schedule C instead of Schedule C-EZ.

#### Insurance

You can generally deduct premiums you pay for the following kinds of insurance related to your trade or business:

- 1) Fire, theft, flood, or similar insurance.
- Merchandise and inventory insurance.
- Car and other vehicle insurance for vehicles used in your business if you do not use the standard mileage rate to figure your car expenses.
- Credit insurance on losses from unpaid debts.
- 5) Liability insurance that covers bodily injuries suffered by persons who are not your employees and for property damage to others.
- 6) Use and occupancy and business interruption insurance. This insurance pays you for lost profits if your business is shut down due to a fire or other cause. Report the proceeds as ordinary income.
- Overhead insurance. This insurance pays you for business overhead expenses you have during

- long periods of disability caused by your injury or sickness.
- 8) Workers' compensation insurance set by state law that covers any claims for bodily injuries or job-related diseases suffered by employees in your business, regardless of fault.
- Contributions to a state unemployment insurance fund. You can deduct these contributions as taxes if they are considered taxes under state law.

You cannot deduct the following kinds of insurance premiums:

- 1) Life insurance premiums. You generally cannot deduct the cost of life insurance paid on your own life. However, see chapter 10 in Publication 535 for information on when life insurance premiums are deductible.
- 2) Self-insurance reserve funds. You cannot deduct amounts credited to a reserve you set up for selfinsurance. This applies even if you cannot get business insurance coverage for certain business risks. However, your actual losses may be deductible.
- Loss of earnings. You cannot deduct premiums for a policy that pays for your lost earnings due to sickness or disability. However, see item (7) in the previous list.

**Self-employed health insurance deduction.** You may be able to deduct 30% of the amount you paid for medical insurance for yourself and your family. You deduct this amount on line 26 of Form 1040. To find out if you can take this deduction, see chapter 10 in Publication 535.

**More information.** For more information about deducting insurance, see chapter 10 in Publication 535. That chapter explains when to deduct insurance premiums and how to figure your self-employed health insurance deduction.

#### Interest

Interest is the amount you pay to use borrowed money. You can generally deduct on Schedule C or C-EZ all interest you pay or accrue in the tax year on a debt related to your business. To take the deduction, you must have a true obligation to pay a fixed or determinable sum of money.

You cannot deduct on Schedule C or C-EZ the interest you paid on personal loans. If a loan is part business and part personal, you must divide the interest between the personal part and the business part.

**Example.** In 1996, you paid \$600 interest on a car loan. During 1996, you used the car 60% for business

and 40% for personal purposes. You are claiming actual expenses on the car. You can only deduct \$360 (60% of \$600) for 1996 on Schedule C or C-EZ. The remaining interest of \$240 is a nondeductible personal expense.

For more information about deducting interest, see chapter 8 in Publication 535. That chapter explains:

- · Interest you can deduct,
- · Interest you cannot deduct,
- How to allocate interest between personal and business use,
- When to deduct interest, and
- How to deduct interest on a below-market loan.
   (This is a loan on which no interest is charged or on which interest is charged at a rate below the applicable federal rate.)

# **Legal and Professional Fees**

Legal and professional fees, such as fees charged by accountants, that are ordinary and necessary expenses directly related to operating your business are deductible on Schedule C or C-EZ. However, you usually cannot deduct legal fees you pay to acquire business assets. Add them to the basis of the property.

If the fees include payments for work of a personal nature (such as making a will), you take a business deduction only for the part of the fee related to your business. The personal portion of legal fees for producing or collecting taxable income, doing or keeping your job, or for tax advice may be deductible on Schedule A (Form 1040) if you itemize deductions. See Publication 529, *Miscellaneous Deductions*, for more information.

**Tax preparation fees.** You can deduct on Schedule C or C-EZ the cost of preparing that part of your tax return relating to your business as a sole proprietor. You can deduct the remaining cost on Schedule A (Form 1040) if you itemize your deductions.

You can also deduct on Schedule C or C-EZ fees you pay or incur in resolving asserted tax deficiencies for your business as a sole proprietor or statutory employee.

### **Pension Plans**

Retirement plans are savings plans that offer you tax advantages to set aside money for your own and your employee's retirement. They include profit-sharing plans, which let your employees or their beneficiaries share in the profits of your business.

Retirement plans are either qualified plans or nonqualified plans. Qualified plans. A qualified retirement plan is a written plan that you can establish for the benefit of the plan participants (you and your employees) and their beneficiaries. If your plan meets the qualification requirements, you generally can deduct your contributions to the plan on Schedule C (or Schedule C-EZ if you have no employees and can use that schedule). The plan participants generally are not taxed on your contributions or increases in the plan's assets until the assets are distributed to them.

Qualified plans for self-employed persons are called *Keogh* or *HR-10* plans. Or you can set up a less complicated tax-advantaged retirement plan called a *simplified employee pension*, known as a SEP. However, you can no longer establish a salary reduction arrangement under a SEP (called a SARSEP) after 1996. You can deduct, within limits, your contributions to these plans on your Form 1040. For details about these plans, see Publication 560, *Retirement Plans for the Self-Employed*. That publication explains:

- How to set up a plan,
- How much (and when) you can contribute to a plan,
- How much you can deduct on Form 1040, and
- How to make distributions from a plan.



For tax years beginning after 1996, you may be able to set up a savings incentive match plan for employees, known as a SIMPLE retire-

ment plan. You can set up this plan if you have 100 or fewer employees who received at least \$5,000 in compensation in the preceding year. For more information about SIMPLE retirement plans, see Publication 560, Retirement Plans for the Self-Employed.

**Nonqualified plans.** A nonqualified plan is a plan that does not meet tax law requirements. It does not qualify for most of the tax benefits of a qualified plan.

You can deduct contributions made to a nonqualified plan. Your employees generally must include the contributions in their gross income.

Deduct your contributions to the plan in the tax year in which any of your employees must include an amount of the contributions in their gross income. You can deduct contributions only if you maintain separate accounts for each participating employee.

Individual retirement arrangements (IRAs). You can set up and make contributions to an individual retirement arrangement (IRA) if you received taxable *compensation* (including self-employment earnings) during the year and have not reached age 70 ½ by the end of the year. You can have an IRA whether or not you are covered by any other retirement plan. However, your deduction for the IRA contributions may be reduced or eliminated if you or your spouse is covered by an employer's retirement plan (including any Keogh or SEP plan for your business). For more information

about IRAs, see Publication 590, *Individual Retirement Arrangements (IRAs)*. That publication explains:

- Who can set up an IRA,
- · When and how you can set up an IRA, and
- How much you can contribute and deduct.

# **Rent Expense**

Rent is any amount you pay for the use of property that you do not own. In general, you can deduct rent on Schedule C or C-EZ only if the rent is for property that you use in your business. If you have or will receive equity in or title to the property, you cannot deduct the rent.

For more information about rent, see chapter 7 in Publication 535. That chapter explains:

- · The kinds of payments you can deduct as rent,
- · How to deduct the cost of acquiring a lease, and
- How to deduct the cost of improvements you make to leased property.

#### **Taxes**

You can deduct as business expenses various federal, state, and local taxes directly attributable to your business.

**Income taxes.** You can deduct on Schedule C or C-EZ state tax on *gross income* (as distinguished from net income) directly attributable to your business. You can deduct any other state and local income taxes if you itemize deductions on Schedule A (Form 1040). Do not deduct federal income tax.

**Employment taxes.** You can deduct the social security, Medicare, and federal unemployment (FUTA) taxes you paid out of your own funds as an employer. These taxes are explained in chapter 1. You can also deduct payments you made as an employer to a state unemployment compensation fund or to a state disability benefit fund.

**Self-employment tax.** You can deduct half of your self-employment tax on line 25 of Form 1040. Self-employment tax is explained in chapter 1.

**Personal property tax.** You can deduct as a business expense any tax imposed by a state or local government on personal property used in your business.

Registration fees for the right to use property within a state or local area are also deductible as a business expense. *Example.* In 1996, May and Julius Winter drove their car 7,000 business miles out of a total of 10,000 miles. They had to pay \$25 for their 1996 state license tags and \$20 for their city registration sticker. They also paid \$235 in city personal property tax on the car, for a total of \$280. They are claiming their actual car expenses for 1996. Because they used the car 70% for business, they can deduct 70% of the \$280, or \$196, as a business expense.

**Real estate taxes.** You can deduct as a business expense the real estate taxes you pay on your business property. Deductible real estate taxes are any state, local, or foreign taxes on real property levied for the general public welfare. The taxes must be based on the assessed value of the real property and must be charged uniformly against all property under the jurisdiction of the taxing authority.

For more information about real estate taxes, see chapter 9 in Publication 535. That chapter explains special rules for deducting:

- Taxes for local benefits, such as those for sidewalks, streets, water and sewerage systems,
- Real estate taxes when you buy or sell property during the year, and
- Real estate taxes if you use an accrual method of accounting.

**Sales tax.** Sales tax you pay on a service or on the purchase or use of property is treated as part of the cost of the service or property. If the service or the cost or use of the property is a deductible business expense, you can deduct the tax as part of that service or cost. If the property purchased is merchandise for resale, the sales tax is part of the cost of the merchandise. If the property is depreciable, the sales tax is added to the basis for depreciation. See Publication 551 for information on the basis of property.

Do not deduct state and local sales taxes imposed on the buyer that you were required to collect and pay over to the state or local government. Do not include these taxes in gross receipts or sales.

**Excise taxes.** You can deduct on Schedule C or C-EZ all excise taxes you pay or incur as ordinary and necessary expenses of carrying on your business. Excise taxes are discussed briefly in chapter 1.

**Fuel taxes.** Taxes on gasoline, diesel fuel, and other motor fuels that you use in your business usually are included as part of the cost of the fuel itself. Do not deduct these taxes as a separate item.

# Travel, Meals, and Entertainment

This section briefly explains the kinds of travel and entertainment expenses you can deduct on Schedule C or C-EZ.

**Travel expenses.** These are expenses you have while traveling away from home for your business. You are traveling away from home if:

- Your duties require you to be away from the general area of your tax home (defined later) substantially longer than an ordinary day's work, and
- You need to get sleep or rest to meet the demands of your work while away from home.

Generally, your *tax home* is your regular place of business, regardless of where you maintain your family home. It includes the entire city or general area in which your business is located.

The following is a brief summary of the expenses you can deduct.

*Transportation.* You can deduct the cost of airplane, train, or bus travel between your home and your business destination.

*Taxi, commuter bus, and limousine.* You can deduct fares for these and other types of transportation between the airport or station and your hotel, or between the hotel and your work location away from home.

**Baggage and shipping.** You can deduct the cost of sending baggage and sample or display material between your regular and temporary work locations.

Car or truck. You can deduct the costs of operating your vehicle when traveling away from home on business. You may deduct actual expenses or the standard mileage rate (discussed earlier under Car and Truck Expenses), including business-related tolls and parking. If you lease a car while away from home on business, you can deduct business-related expenses only.

**Lodging.** You can deduct the cost of lodging if your business trip is overnight or long enough to require you to get substantial sleep or rest to properly perform your duties.

*Meals.* You can deduct the cost of food, beverages, taxes, and related tips only if your business trip is overnight or long enough to require you to stop to get substantial sleep or rest. In most cases, you can deduct only 50% of these expenses.

**Cleaning.** You can deduct cleaning and laundry expenses while away from home overnight.

**Telephone.** You can deduct the cost of business calls while on your business trip, including business communication by fax machine or other communication devices.

*Tips.* You can deduct the tips you pay for any expenses listed above.

**More information.** For more information about these and other travel expenses, see Publication 463, *Travel, Entertainment, Gift, and Car Expenses.* That publication also explains:

- How much you can deduct for travel outside the United States,
- · How much you can deduct for luxury water travel,
- How much you can deduct for attending a convention, and
- What records to keep.

**Entertainment expenses.** You may be able to deduct business-related entertainment expenses you have for entertaining a client, customer, or employee. In most cases, you can deduct only 50% of these expenses.

Examples of entertainment expenses are those for:

- Entertaining guests at nightclubs, athletic clubs, theaters, or sporting events.
- Providing meals, a hotel suite, or a car to business customers or their families.

To be deductible, the expenses must meet the rules listed in *Table 8-1*. For details about these rules, see Publication 463.

Reimbursing your employees for expenses. You generally can deduct the amount you reimburse your employees for travel and entertainment expenses. The reimbursement you deduct and the manner in which you deduct it depend in part on whether you reimburse the expenses under an accountable plan or a nonaccountable plan. For details, see chapter 16 in Publication 535. That chapter explains accountable and nonaccountable plans and tells you whether to report the reimbursement on your employee's Form W–2, Wage and Tax Statement.

# **Employees' Pay**

You can generally deduct salaries, wages, and fringe benefits you pay to your employees for their services on Schedule C. You can also deduct amounts you pay for your employees to employee benefit programs.

You can deduct salaries or wages if they are:

- 1) Ordinary and necessary,
- 2) Reasonable,
- 3) For services performed, and
- 4) Paid or incurred.

Chapter 2 in Publication 535 explains and defines these requirements.

You cannot deduct your own salary or any personal withdrawals you make from your business. You are not an employee of the business.

#### Table 8-1. When Are Entertainment Expenses Deductible?

(The following is a summary of the rules for deducting entertainment expenses. For more details about these rules, see Publication 463.)

General Rule	You can deduct ordinary and necessary expenses to entertain a client, customer, or employee if the expenses meet the directly-related test or the associated test.
Definitions	Entertainment includes any activity generally considered to provide entertainment, amusement, or recreation, and includes meals provided to a customer or client.
	An <u>ordinary</u> expense is one that is common and accepted in your field of business, trade, or profession.
	<ul> <li>A <u>necessary</u> expense is one that is helpful and appropriate, although not necessarily indispensable, for your business.</li> </ul>
Tests to be met	Directly-related test
	Entertainment took place in a clear business setting, or
	Main purpose of entertainment was the active conduct of business, and
	You did engage in business with the person during the entertainment period, and
	You had more than a general expectation of getting income or some other specific business benefit.
	Associated test
	Entertainment is associated with your trade or business, and
	Entertainment directly precedes or follows a substantial business discussion.
Other rules	You cannot deduct the cost of your meal as an entertainment expense if you are claiming the meal as a travel expense.
	<ul> <li>You can deduct expenses only to the extent they are not lavish or extravagant under the circumstances.</li> </ul>
	<ul> <li>You generally can deduct only 50% of your unreimbursed entertainment expenses.</li> </ul>



If you had employees during the year, you must use Schedule C. You cannot use Sched-UTION ule C-EZ.

Some of the payments you may be able to deduct are listed below. For an explanation of each of these items, see chapter 2 in Publication 535.

- · Bonuses.
- Gifts of nominal value, such as turkeys and hams.
- Employee achievement awards that meet certain requirements.
- · Loans or advances that you do not expect the employee to repay if they are for personal services actually performed.
- Vacation pay.

- Compensation for sickness and injury.
- Cost of furnishing meals and lodging to employees.
- Reimbursements for employee business expenses.
- Educational expenses.
- Moving expenses.
- A capital asset or business asset that you transfer to one of your employees as payment for services.

Fringe benefits. A fringe benefit is a form of compensation provided to any person for the performance of services by that person. You can deduct the cost of fringe benefits you provide. However, you must include in your employees' pay the value of fringe benefits you provide unless the benefits are specifically excluded

from income by law or the employee pays for them. The following are examples of fringe benefits.

- The use of a car.
- A flight on an airplane.
- · A vacation.
- · A discount on property or services.
- A membership in a country club or other social club.
- · A ticket to an entertainment or sporting event.

For information on the rules that apply to fringe benefits, see chapter 4 in Publication 535. That chapter explains how to value fringe benefits and determine whether fringe benefits are excludable from your employees' incomes.

**Employee benefit programs.** You can generally deduct amounts you spend on employee benefit programs as a business expense. You can also exclude from an employee's income the value of part or all of the benefits you provide. Employee benefit programs include the following:

- · Adoption assistance.
- Cafeteria plans.
- Dependent care assistance.
- · Educational assistance.
- · Group-term life insurance.
- · Group health plans.
- · Welfare benefit funds.

For more information about employee benefit programs, see chapter 5 in Publication 535. That chapter explains what costs you can deduct and which part of the benefits you can exclude from an employee's income.

# **Business Use** of Your Home

You may be able to deduct the expenses for the part of your home you use for business. The business use of your home *must meet strict requirements* before you can deduct any of these expenses. You can take a deduction for the business use of your home only if you use a specific part of it both *exclusively* and *regularly*:

- 1) As your principal place of business,
- As a place where you meet or deal with customers or clients in the normal course of your business, or
- In connection with your business, if the part is a structure that is not attached to your home.

There are exceptions to the exclusive use test if you:

- 1) Use part of your home for the storage of inventory or product samples, or
- 2) Use part of your home as a day-care facility.

For an explanation of these exceptions, see Publication 587, *Business Use of Your Home (Including Use by Day-Care Providers)*.

**Deduction limit.** If your gross income from the business use of your home equals or exceeds your total business expenses (including depreciation), you can deduct all of your expenses for the business use of your home. But if your gross income from that use is less than your total business expenses, your deduction for certain expenses for the business use of your home is limited. See Publication 587 to find out how to figure the deduction limit.

Use Form 8829, *Expenses for Business Use of Your Home*, to figure your deduction.

### Other Expenses You Can Deduct

You may also be able to deduct the following expenses. See Publication 535 to find out if you can deduct them.

- · Advertising.
- · Black lung benefit trust fund contributions.
- Clean-fuel vehicles and refueling property.
- Donations to professional organizations.
- · Educational expenses.
- Environmental clean up costs.
- Interview expense allowances.
- · Licenses and regulatory fees.
- · Losses recovered.
- Medical expenses.
- · Moving machinery.
- · Outplacement services.
- Penalties and fines you pay for late performance or nonperformance of a contract.
- Repairs that keep your property in a normal efficient operating condition.
- Repayments of income (claim of right).
- Subscriptions to trade or professional publications.
- Supplies and materials.
- Utilities.

### **Expenses You Cannot Deduct**

You usually cannot deduct the following as business expenses. For more information, see Publication 535.

- · Bribes and kickbacks.
- Business start-up costs.
- · Charitable contributions.
- · Demolition expenses or losses.
- Dues to business, social, athletic, luncheon, sporting, airline, and hotel clubs.
- Lobbying expenses.
- Penalties and fines you pay to a governmental agency or instrumentality because you broke the law.
- Political contributions.
- Repairs that add to the value of your property or significantly increase its life.

#### 9

# Figuring Net Income or Loss

After figuring your business income and expenses, you are ready to figure the net income or net loss from your business. You do this by subtracting business expenses from business income. If your expenses are less than your income, the difference is net income and becomes part of your income on page 1 of Form 1040. If your expenses are more than your income, the difference is a net loss. You usually can deduct it from gross income on page 1 of Form 1040. But in some situations your loss is limited. This chapter briefly explains two of those situations. Other situations that may limit your loss are explained in the instructions for line 32 of Schedule C.

If you have more than one business, you must figure your net income or loss for each business on a separate Schedule C.

# **Net Operating Losses (NOLs)**

If a negative figure appears on line 35 of Form 1040, you may have a net operating loss (NOL). You can use an NOL by deducting it from your income in another year or years.

To have an NOL, your loss must be caused by:

- 1) Deductions from a trade or business,
- 2) Deductions from your work as an employee, or
- 3) Deductions for casualty and theft losses.

A loss from operating a business is the most common reason for an NOL.

For details about NOLs, get Publication 536. It explains how to figure an NOL, when to use it, how to claim an NOL deduction, and how to figure an NOL carryover.

#### **Not-for-Profit Activities**

If you do not carry on your business or investment activity to make a profit, there is a limit on the deductions you can take for that activity. You cannot use a loss from the activity to offset other income. Activities you do as a hobby, or mainly for sport or recreation, come under this limit. So does an investment activity intended only to produce tax losses for the investors.

For details about not-for-profit activities, see chapter 1 in Publication 535. That chapter explains how to determine whether your activity is carried on to make a profit and how to figure the amount of loss you can deduct.

# 10.

# Sample Returns

This chapter shows how two fictitious people report their net profits from their businesses. Susan J. Brown reports her net profit from her business on Schedule C. She cannot use Schedule C-EZ. Stanley Price reports his net profit from his business on Schedule C-EZ.

# Preparing the Return for Susan J. Brown

Susan J. Brown owns and operates Family Fashions, a ready-to-wear clothing shop. She uses an accrual method of accounting and files her return on a calendar year basis.

Five employees worked in her shop during the year. She filed all the necessary employment tax forms and made the required tax deposits. See *Employment Taxes* in chapter 1.

#### Schedule C

First, Susan fills in the information required at the top of Schedule C. On line A, she enters "Retail, family clothing" and on line B, she enters the 4–digit business code for a family clothing shop. This code is found on page C–6 of the instructions for Schedule C. Susan locates the major business category that describes her business. She reads down the items under "Trade, Retail" to find the code that applies to her business. This is 3939—"Clothing, family." Susan enters 3939 on line B. She then completes items C through H.

# Part III—Cost of Goods Sold

Susan enters items of income in Part I.

- **Line 1.** Susan had sales of \$397,742 for the year. She enters her total sales on line 1.
- **Line 2.** On line 2, she enters the refunds she gave on merchandise her customers returned, as well as other adjustments she made to customers' purchases. They total \$1,442.
- **Line 4.** Susan uses Part III on page 2 of Schedule C to figure her cost of goods sold.
- **Part III, line 35.** Her inventory at the beginning of the year, \$42,843, is the same as her inventory at the end of last year. This figure matches the amount on Part III, line 39 of her last year's Schedule C.
- **Part III, line 36.** The total cost of goods she bought to sell to customers, minus the cost of the goods she returned to her suppliers, was \$241,026. From this stock, she withdrew clothing and accessories for her own use that cost \$774. She subtracts the cost of these items from her total purchases to figure net purchases of \$240,252.
- **Part III, line 40.** She adds her net purchases to her beginning inventory. This sum is the total goods Susan had available for sale during the year.
- **Part III, line 41.** Susan's inventory at the end of the year was \$43,746.
- **Part III, line 42.** Subtracting her inventory at the end of the year (line 41) from the goods that were available for sale (line 40) gives Susan the cost of goods sold during the year. For more information on inventories and cost of goods sold, see chapter 6.
- **Line 5.** Gross profit, \$156,951, is the difference between Susan's net sales (line 3) and the cost of goods sold (line 4).
- **Line 7.** Because Susan did not have any income to report on line 6, the gross income is the same as the gross profit (line 5).

#### Part II — Expenses

Susan enters her expense items in Part II.

- Line 8. Susan paid \$3,500 for ads.
- **Line 9.** During the year, Susan determined that she would not be able to collect \$479 from bad checks and deducted this amount as bad debts. See chapter 8.
- **Line 10.** She used her van 75% for business during the year. She spent a total of \$3,000 for gas and oil. She can deduct 75% of \$3,000 or \$2,250 for gas and oil. Other van expenses include \$713 (75% of \$950) for insurance, \$812 (75% of \$1,083) for repairs and upkeep, and \$75 (75% of \$100) for tags. She enters the total, \$3,850, on line 10.
- **Line 13.** Susan enters the \$4,231 depreciation from Form 4562, discussed later.
- **Line 15.** Susan's \$238 deduction is for insurance on her business property (van insurance included in line 10). The deduction is only for premiums that give her coverage for the year.
- **Line 16b.** Susan had borrowed money to use in her business. The interest on these loans was \$2,633 for the year.
- **Line 18.** The \$216 Susan paid for postage during the year is her only office expense.
- **Line 20b.** Her rent for the store was \$1,000 a month, or \$12,000 for the year.
- **Line 21.** She had her store counters refinished and other painting was done at a total cost of \$964.
- Line 22. She spent \$1,203 on supplies.
- **Line 23.** Susan renewed her business license and paid property tax on her store fixtures. She also paid the employer's share of social security and Medicare taxes for her employees, and paid state and federal unemployment taxes. She enters the total of all these taxes, \$5,727, on this line. See *Taxes* in chapter 8.
- **Line 25.** Susan's total expense for heat, light, and telephone for the year is \$3,570.
- **Line 26.** Susan paid her employees a total of \$59,050 for the year. She does not include in wages any amounts she paid to herself or withdrew from the business for her own use.
- **Line 27.** Susan enters the total of her other business expenses on this line. These expenses are not included on lines 8–26. She lists the type and amount of

the expenses separately in Part V of page 2, and carries the total entered on line 48 to line 27. See chapter 8 for expenses you can or cannot deduct.

Line 28. Susan adds all her deductions listed in Part II and enters the total on this line.

Line 29. She subtracts her total deductions (line 28) from her gross income (line 7). Susan has a tentative profit of \$51,212.

Line 30. Susan did not use any part of her home for business, so she does not make an entry here.

Line 31. Susan has a net profit of \$51,212 (line 30 minus line 29). She enters her net profit here, on line 12 of Form 1040, and on line 2, Section A of Schedule SE (Form 1040).

Line 32. Susan does not have a loss, so she skips this line. If she had a loss and she was not "at risk" for all of her investment in the business, the amount of loss she could enter on line 12 of Form 1040 might be limited. For an explanation of an investment "at risk," see the Schedule C instructions for line 32.

#### Form 4562—Depreciation and **Amortization**

Susan figures her depreciation for the year on Form 4562.

Lines 1 through 13. On May 19, Susan bought a \$200 adding machine and placed it in service on that same day. She chose to deduct its cost as a section 179 deduction. See Publication 946 for information about the section 179 deduction.

Line 15c. On May 19, Susan also bought and placed in service an office desk. It cost \$800. She uses the Modified Accelerated Cost Recovery System (MACRS) to figure depreciation. The desk is 7-year property. Susan figures depreciation using the half-year convention and the 200% declining-balance method. See Publication 946 for information about MACRS.

Line 19. Susan enters \$1,117 for depreciation on assets she purchased before 1987. For items bought after 1980 and before 1987, she uses the regular Accelerated Cost Recovery System (ACRS) percentages. For items bought before 1981, she uses the straightline method. See Publication 534 for information about ACRS.

Line 20. Susan enters the depreciation on listed property from line 26 (explained next).

Lines 24 and 26. On March 20, Susan bought a van that she placed in service in her business. The van

weighs over 6,000 pounds; therefore, it is not a passenger automobile for the special deduction limits. The van is 5-year property. She figures depreciation using the 200% declining balance method and applying the halfyear convention under MACRS. The van cost \$18,667. Her basis for depreciation is 75% of \$18,667, or \$14,000, because only 75% of the total miles she drove during the year were business miles. Susan does not choose to deduct any part of the cost of the van as a section 179 deduction.

Lines 28 through 34. Because Susan is a sole proprietor, she must complete lines 28 through 34.

#### Schedule SE—Self-Employment Tax

After Susan prepares Schedule C, she fills out Schedule SE. She starts by entering her name and social security number at the top of the schedule. Then she reads the chart on page 1 of the schedule which tells her she can use Section A-Short Schedule SE to figure her self-employment tax. She fills out the following lines in Section A.

Lines 2 and 3. She enters \$51,212. This is her net profit from line 31 of Schedule C.

Line 4. She multiplies \$51,212 by .9235 to get her net earnings from self-employment (\$47,294). This is the amount of her net profit subject to self-employment tax.

Line 5. Because the amount on line 4 is less than \$62,700, Susan multiplies the amount on line 4 (\$47,294) by .153 to get her self-employment tax of \$7.236. She enters that amount here and on line 45 of Form 1040.

Line 6. She multiplies the amount on line 5 by .5 to get her deduction for one-half of self-employment tax of \$3.618. She enters that amount here and on line 25 of Form 1040.

#### Form 1040

Susan fills out Form 1040 as follows:

Name and address. Susan uses the preaddressed label that came with her Form 1040 tax package.



She does not transfer the label until after she completes Form 1040.

Presidential election campaign fund. Susan chooses to have \$3 go to this fund. She checks the box under "Yes."

Line 1. Susan checks the box on this line because she is filing as single.

**Lines 6a and 6d.** Susan claims an exemption for herself. She checks the box next to "Yourself" and enters "1" in the far right-hand entry space. She also enters "1" in the box on line 6d.

**Line 8a.** Susan enters \$388 of taxable interest that was credited to her personal savings account for the year.

**Line 9.** Susan enters \$100 of dividends she received from CBA Corporation.

**Line 12.** She enters her business net profit from line 31 of Schedule C.

**Line 22.** Susan adds the amounts on lines 7 through 21 and enters the total, \$51,700.

**Line 25.** Susan enters one-half of her self-employment tax. She got this amount from line 6 in Section A of Schedule SE.

**Line 26.** Susan enters \$1,080 as her self-employed health insurance deduction. This is 30% of her \$3,600 in health insurance premiums for the year.

**Line 27.** Susan enters her simplified employee pension (SEP) deduction of \$2,266 and checks the box to the left of the entry space. She figures her deduction by using Publication 560, *Retirement Plans for the Self-Employed.* 

**Line 30.** Susan adds the amounts on lines 23a through 29 and enters the total, \$6,964.

**Line 31.** Susan subtracts the amount on line 30 from the amount on line 22 to arrive at her adjusted gross income, \$44,736. She also enters this amount on line 32.

**Line 34.** She enters \$4,000. This is the standard deduction for a single filer.

**Line 35.** Susan subtracts line 34 from line 32 to get \$40,736.

**Line 36.** She multiplies \$2,550 by the number of exemptions claimed on line 6d to get her total exemptions, \$2,550.

**Line 37.** Susan subtracts line 36 from line 35 to get her taxable income, \$38,186.

Line 38. Susan uses the Tax Table in the Form 1040 instructions to figure her income tax. In the Tax Table she looks for the income bracket that includes \$38,186. She finds the bracket for incomes of at least \$38,150, but less than \$38,200 and sees that the tax for a person filing as single is \$7,569. She enters this amount here.

**Lines 43 and 44.** Because Susan does not have any of the credits listed on lines 39 through 42, she enters -0-on line 43, subtracts it from line 38, and enters \$7,569 on line 44.

**Line 45.** She enters \$7,236 from line 5 in Section A of Schedule SE.

**Line 51.** Susan adds the amounts on lines 44 through 50 and enters the total, \$14,805.

**Line 53.** She enters \$14,700 estimated tax payments she made for the year.

Line 58. She enters \$14,700.

Line 62. Susan subtracts line 58 from line 51 to get the amount of tax she owes, \$105. She writes a check payable to the Internal Revenue Service for \$105. On the check she writes her social security number, her telephone number, and "1996 Form 1040." Her name and address are printed on the check. She chooses to send her payment with Form 1040-V, *Payment Voucher* (not illustrated). She fills out that form and sends it to the IRS with her check and tax return.

Signing and assembling the return. She signs her name and enters the date signed and her occupation. Susan transfers the preaddressed label from the tax package to the Form 1040 name and address space. She makes a copy of the return, schedules, and form for her records. Then she assembles her original Form 1040, Schedules C and SE, and Form 4562 in that order (see "Attachment Sequence Number" in the upper right corner of each schedule or form). Finally, she mails it to the IRS.

1040 £	U.S.	Individual Income Tax Return	1995	IRS Use Only—Do	not write or s	taple in the space.	
		year Jan. 1-Dec. 31, 1996, or other tax year beginning		, 1996, ending	, 19	OMB No. 1545	-0074
Label (		100000000000000000000000000000000000000	name		Your so	cial security numb	
/Saa L	1		•				
page 11.) 🖁	ŀ	XO 111-00-1111		1	Spouse	's social security n	umber
	1	SUSAN J BROWN	D	xo 10		<u>;</u>	
Use the IHS	T.	1313 EMPIRE BLVD		K pt. no.	For h	elp finding line	
Otherwise, E	1	FRANKLIN NY 18725		2	inetr	rctions, see pag	
please orint R	City	, town or post office, state, and ZIP code. If you no	ave a toreign accoresa	, see page 11.		3 in the bookle	
or type.	1	·	-	_	Yes	No Note: Check	
Presidential — Election Campaign		Do you want \$3 to go to this fund?			1	"Yes" will not change your	
(See page 11.)	•	If a joint return, does your spouse want \$31				reduce your r	
· · · · ·	1	Single	<del>-</del>	<del></del>		•	
Filing Status	2	Married filling joint return (even if onl	ly one had income)	<u> </u>			
•	3	Married filling separate return. Enter spou			. ▶		
	4	Head of household (with qualifying					
Check only one box.	•	dependent, enter this child's name i					,
WITH MINERS	5	Qualifying wildow(er) with dependent	child (year spouse	a died ▶ 19 ). (Se	e instructio	ons.)	
	5a	Yourself. If your parent (or someone els			her tax )	No. of boxes	
Exemptions		return, do not check box 6a .			}	checked on lines 6a and 6b	_/
	ь	Spouse			<u></u> .	No. of your	
	c	Dependents:	2) Dependent's social social social		of menths th your	children on line	
		(1) First name Last name	n Dec. 1996, see inst.		in 1996	6c who: • (Ivad with you	
						• did not live with	
If more than six						you due to diverse or separation	
dependents, see the						(see instructions)	
instructions						Dependents on 5c	
for line 6c.						not entered above . Add numbers   F	
				<u> </u>		entered on	,
	d	Total number of exemptions claimed	<u></u>	<u> </u>	<del></del> .	lines above > L	1
Incomo	7	Wages, salaries, tips, etc. Attach Form(s) W	_ •		. 7 8a	4 9 64	00
Income	Ba	Taxable interest, Attach Schedule B If over			. 08	388	100
Attach	ь	Tax-exempt Interest. DO NOT include on li		<u> </u>	9	/00	00
Copy B of your Forms W-2.	9	Dividend income. Attach Schedule B if over			·	700	100
W-2G, and	10	Taxable refunds, credits, or offsets of state	and local income t	taxes (see instructions)	· 10		$\vdash$
1099-R here.	11	Alimony received , , ,			12	51, 212	100
If you did not	12	Business income or (loss). Attach Schedule			13	31,212	1
get a W-2,	13	Capital gain or (loss). If required, attach Sci			14		+
see the	14	Other gains or (losses). Attach Form 4797		a a a a a a a			†
instructions for line 7.	15 <b>a</b>	Total IRA distributions . 15e		b Taxable amount (see inst	" <del>[ ]</del>		†
	16a	Total pensions and annuities 16a		b Taxable amount (see inst	" <del>  1</del>	·	+
Enclose, but do not attach, any	17	Rental real estate, royalties, partnerships, S		s, etc. Attach Schedule I	18		T
payment. Also,	18	Farm income or (loss). Attach Schedule F		• • • • • •	19		1
please enclose Form 1040-V	19	Unemployment compensation				<del></del>	$\top$
(see the	20a	Social security benefits . 20a		b Taxable amount (see inst			T
instructions	21	Other income. List type and amount—see I	netructions		21		1
for line 62).	gen.	Add the amounts in the far right column for li	ne 7 through 21 Ti	his is way total income		51.700	100
	22			3a		27,700	1
Adjusted	23a	Your IRA deduction (see instructions)		3b			
Gross	ь	Spouse's IRA deduction (see instructions)	🗀	24			[
	24	Moving expenses. Attach Form 3903 or 390	~ .		0		1
Income	25	One-half of self-employment tax. Attach Sc			0		
If line 31 is under	26	Self-employed health insurance deduction	(Dece   104	<del></del>	00		
\$28,495 (under	27	Keogh & self-employed SEP plans. If SEP,		28	· ×		1
\$9,500 if a child did not live with	28	Penalty on early withdrawał of savings .	<i></i> <del>, </del>	29			
you), see the	29	Alimony paid. Reciplent's SSN ▶	<u> </u>	57,1	30	6.764	00
instructions for	30	Add lines 23a through 29			► 31	44724	100
line 54.	31	Subtract line 30 from line 22. This is your a	infestaci Auges 1940	- · · · · · · · · · · · · · · · · · · ·	- 31	77,/30	100

For Privacy Act and Paperwork Reduction Act Notice, see page 7.

Form 1040 (199	(6)	-			F	age 2
Tax Compu- tation		Amount from line 31 (adjusted gross income)  Check if:  You were 65 or older,  Blind:  Spouse was 65 or older,  Blind.  Add the number of boxes checked above and enter the total here.		32	44,736	00
	ь					
	34	Enter the Standard deductions from Schedule A, line 28, OR Standard deduction shown below for your filling status. But see the instructions if you checked any box on line 33a or b or someone can claim you as a dependent.	}	34	4,000	00
	36	your:  Single—\$4,000 • Married filing jointly or Qualifying widow(er)—\$6,700  Head of household—\$5,900 • Married filing separately—\$3,350  Subtract line 34 from line 32		35	40.736	00
If you want the IRS to	36	If line 32 is \$88,475 or less, multiply \$2,550 by the total number of exemptions claimed line 6d. If line 32 is over \$88,475, see the worksheet in the inst. for the amount to enter		36	2.550	00
figure your	37	Taxable income. Subtract line 36 from line 35. If line 36 is more than line 35, enter -0-	· [	37 . 3	38. 186	00
tax, see the instructions	38	Tax. See instructions. Check if total includes any tax from a  Form(s) 8814				
for line 37.		<b>b</b> □ Form 4972	<b>▶</b> [`	36	7.569	00
Credits	39	Credit for child and dependent care expenses. Attach Form 2441 39				
Credits	40	Credit for the elderly or the disabled. Attach Schedule R			l	ļ
	41	Foreign tax credit. Attach Form 1116			!	1
	42	Other. Check if from a Form 3800 b Form 8396				
		c ☐ Form 8801 d ☐ Form (specify) 42				
	43	Add lines 39 through 42		43	-0-	
	44	Subtract line 43 from line 38. If line 43 is more than line 38, enter -0-	•	44	7.569	00
	45			45	7.236	
Other	46	Self-employment tax, Aftach Schedule SE ,	• •	48	1,430	00
Taxes	47		٠ ٢	47		$\vdash$
	48	Social security and Medicare tax on tip income not reported to employer, Attach Form 4137	•	48		$\vdash$
		Tax on qualified retirement plans, including IRAs. If required, attach Form 5329	· }			$\vdash$
	49	Advance earned income credit payments from Form(s) W-2	·	49		—
	50 51	Household employment taxes, Attach Schedule H.	∴ F	50		<del>└</del>
		Add lines 44 through 50. This is your total tax.		51	14,805	00
<b>Payments</b>	52	Federal income tax withheld from Forms W-2 and 1099			1	•
	53	1996 estimated tax payments and amount applied from 1995 return . 53 / // 7 00	00		l	ŀ
	54	Earned income credit. Attach Schedule EIC if you have a qualifying			l	
		child. Nontaxable earned income; amount ▶			l	
Attach		and type ▶			ĺ	
Forms W-2,	55	Amount paid with Form 4868 (request for extension)55			ı	i
W-2G, and 1099-R on	56	Excess social security and RRTA tax withheld (see inst.)				ŀ
the front.	57	Other payments. Check if from a Form 2439 b Form 4136 57				
	58	Add lines 52 through 57. These are your total payments	▶ ``	5A	14.700	00
Refund	59	If line 58 is more than line 51, subtract line 51 from line 58. This is the amount you OVERPA	<u>,</u>	59	. 4 . **	<del></del>
	90a	Amount of line 59 you want REFUNDED TO YOU.		60a		_
Have it sent directly to your bank	<b>▶</b> b	Routing number Checking Savings				
account! See		Account number				
inst. and fill in 60b, c, and d.	► d					
	81	Amount of line 59 you want APPLIED TO YOUR 1997 ESTIMATED TAX ► 61	— <u> </u>			
Amount	62	If line 51 is more than line 58, subtract line 58 from line 51. This is the AMOUNT YOU OW	'E. 🕅			
You Owe		For details on how to pay and use Form 1040-V, see instructions	<b>▶</b>	62	/05	00
	63	Estimated tax penalty. Also include on line 62   63				
Sign	Under bolief	penalties of perjury, I declare that I have examined this return and accompanying schedules and stateme they are true, correct, and complete. Declaration of preparer (other than texpayar) is based on all informat	nts, and	to the best	of my knowled	ge and
				nich prepar	en reasony kriow	vauge.
Here	<b>N</b> '	our signature Date Your occupation	m			
Keep a copy of this return	<b>7</b> _	Susan & Brown 3/27/97 Retail	لممرا	45 8	when	_
for your	N B	pouse's signature. If Joint return, BOTH must sign. Date Spouse's occu	pation	7		
records.	<b>_</b>					
Daid	Prepar	Date Date		Prepare	r's social securi	ity no.
Paid December	signati		П		1 1	•
Preparer's	Firm's	name (or yours )	EIN		<del></del>	
Use Only	if salf-c ackires	mployed) and	ZIP co	de	•	

#### SCHEDULE C (Form 1040)

# **Profit or Loss From Business**

(Sole Proprietorship)

Partnerships, joint ventures, etc., must file Form 1065.

OMB No. 1545-0074

Department of the Treasury Internal Revenue Service

► Attach to Ferm 1040 or Form 1041. ► See Instructions for Schedule C (Form 1040).

Attachment Sequence No. 09

196	C.	<b>+</b> 4	2			Social s	security number (55	•
_	Principal business or profession	J. E	rown			_//,		<u>//</u>
_					page C-1)		or principal busin	
<del>_</del>	Business name. If no separate	<u>LM</u>	ly clothin	<del>-</del>			page C-6) ▶   3   9	
_	Florily A						Oyer ID number (ER	
_				-	All Car Nation	10	1 2 3 4 s	
E	Business address (including su City, town or post office, state	ite or ro	om no.) ►	<del></del>	Klin NY 18729	••		
 F							<del></del>	
G		Cast			(3) Other (specify)			
Н	If you started or acquired this i	in the i	operation of this bus of sing 1996, shoot	Mess C	turing 1996? If "No," see page C-2 for I	imit on	losses, LETYes	∖ H∾∘
_	income	JUSII 193	s challing 1990, CiteC)	( I I III I	<del> </del>	• •	<u></u>	
<u> </u>	Cross resolute as sales. Co. H.	WAL		-14		П		$\top$
•	employee" box on that form we	ms ir tinis es checi	sincome was reporte kadi saa oada C-2 a	ed to yo nd che	ou on Form W-2 and the "Statutory ck here	$\lfloor \cdot \rfloor$	397.742	- 00
2	Returns and allowances					2	1. 44	
3	Subtract line 2 from line 1					3	396,30	
4	Cost of goods sold (from line 4	2 on ne	ge 21	• •		4	239.34	
•			<b>.</b> - , , , , ,	• •				
5	Gross profit. Subtract line 4 fro	enil me	3			5	156.95	100
6	Other Income, including Federal			tax cre	dit or refund (see page C-2)	6		
	_		_		, . <u>-</u>			
7	Gross income. Add lines 5 and		<u> </u>		<u> </u>	7	156,951	00
Pa	Expenses. Enter ex	pense	s for business us	e of y	our home only on line 30.			
8	Advertising	8	<u>3,500</u>	00	19 Pension and profit-sharing plans	19		
9	Bad debts from sales or				20 Rent or lease (see page C-4):			
	services (see page C-3)	9	<u> 779</u>	00	<ul> <li>Vehicles, machinery, and equipment ,</li> </ul>	20a		
10	Car and truck expenses			1	b Other business property	20b	12,000	00
	(see page C-3) , ,	10	<u> 3,850</u>	00	21 Repairs and maintenance	21	96	7 00
11	Commissions and fees	11		ļ	22 Supplies (not included in Part III)	22	1,20	3 00
12	Depletion	12		<del> </del>	23 Taxes and licenses , , , ,	23	5,72	7 00
13	Depreciation and section 179			1	24 Travel, meals, and entertainment		-	
	expense deduction (not included	.		_	a Travel	24a		
	In Part III) (see page C-3)	13	4,231	00	<b>b</b> Me <del>als</del> and en-			
14	Employee benefit programs	.			tertainment .	$\vdash$		
	(other than on line 19) ,	14	125		o Enter 50% of line 24b subject			l l
15	insurance (other than health) .	15	238	00	to limitations	l i		
10	Interest:				(see page C-4) .	+		!
•	Mortgage (paid to banks, etc.) .	16a 16b	2 / 20	4.5	d Subtract line 24c from line 24b	24d	4 60	_
-	Other, , , ,	100	2,633	00	25 Utilities	25	3,57	
17	Legal and professional	17			25 Wages (less employment credits) , 27 Other expenses (from line 48 on	26	<u>59,05</u>	100
18	services	18	2/6	00	page 2)			-
						27		8 00
28	Total expenses before expense	SS TOT D	usiness use of nome	L A00	ines 8 through 27 in columns . >		105,73	9 00
20	Tantathia and fi flags. Columns	llna 69 f	Una 7			29	51.21	
29 30	Tentative profit (loss). Subtract					30		2   00
3U 31	Expenses for business use of your Met arroft or floor. Subtract in			₹.	• • • • • • • • • • • • • • • • • • • •			+-
91	Net profit or (loss). Subtract in			- ابطيع	SE Une 9 (statutes amplement)	<b>j</b> ]		
	see page C-5). Estates and trus				SE, line 2 (statutory employees,	31	51,21	2 00
	If a loss, you MUST go on to		·	4 4.	f		- 1/ = 1	
32	If you have a loss, check the bo			trans	n this activity (see now C.E)			
_			_		ALSO on Schedule SE, line 2	39-F	All Investment i	a at rieb
	(statutory employees, see page					_	☐ Some investme	
	<ul> <li>If you checked 32b, you MUS</li> </ul>				J		at risk.	

	rt III Cost of Goods Sold (see page C-5)			Page 2
33	Method(s) used to	1 au - 4 a - 4		
34	Was there any change in determining quantities, costs, or valuations between opening and closing inve	Other (attach expentory? If	pianation	
	"Yes," attach explanation	Yes		No
35	Inventory at beginning of year. If different from last year's closing inventory, attach explanation , ,	35 42	<i>,8</i> 43	00
38	Purchases less cost of items withdrawn for personal use	36 240	252	٥٥
37	Cost of labor. Do not include salary paid to yourself	37		
38	Materials and supplies	38	· · · · · · · · · · · · · · · · · · ·	
39	Other costs	39		
40	Add lines 35 through 39	40 283	3,095	00
41	Inventory at end of year ,	41 43	,746	00
42	Cost of goods sold. Subtract line 41 from line 40. Enter the result here and on page 1, line 4	42 239	. 349	00
43	When did you place your vehicle in service for business purposes? (month, day, year) ▶	r vehicle for:		 ] No
45 48	Was your vehicle available for use during off-duty hours?		_	] No
47a	Do you have evidence to support your deduction?	🗆 Yes		] No
	If "Yes," is the evidence written?  Other Expenses, List below business expenses not included on lines 8-26 or	r line 30.		No
		-	ı esi	00
	Bank service charges		180	00
	Chamber of Commerce Free Credit Card Os.		000	
	Trash removal			00
•	• • • • • • • • • • • • • • • • • • • •			
	Window washing		238	07

# SCHEDULE SE (Form 1040)

# Self-Employment Tax

> See Instructions for Schedule SE (Form 1040).

1996 Attachment Sequence No. 17

Department of the Treasury Internal Revenue Service (99) ► Attach to Form 1040.

Name of person with self-employment income (as shown on Form 1040)
Susan J. Brown

Social security number of person with self-employment income >

111 00 1111

#### Who Must File Schedule SE

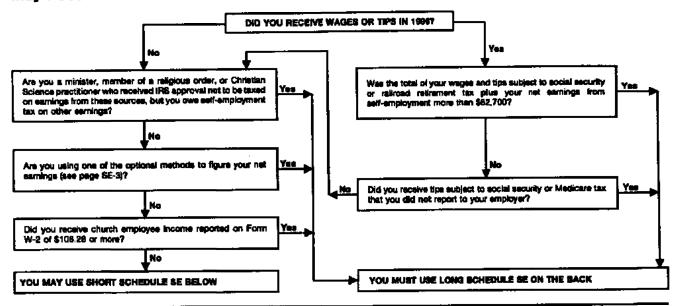
You must file Schedule SE if:

- You had not earnings from self-employment from other than church employee income (line 4 of Short Schedule SE or line 4c of Long Schedule SE) of \$400 or more, OR
- You had church employee income of \$108.28 or more, income from services you performed as a minister or a member of a
  religious order is not church employee income. See page SE-1.

Note: Even if you had a loss or a small amount of income from self-employment, it may be to your benefit to file Schedule SE and use either "optional method" in Part II of Long Schedule SE. See page SE-3.

Exception. If your only self-employment income was from earnings as a minister, member of a religious order, or Christian Science practitioner and you filed Form 4361 and received IRS approval not to be taxed on those earnings, do not file Schedule SE. Instead, write "Exempt-Form 4361" on Form 1040, line 45.

# May I Use Short Schedule SE or MUST I Use Long Schedule SE?



### Section A-Short Schedule SE. Caution: Flead above to see if you can use Short Schedule SE.

Net farm profit or (loss) from Schedule F, line 36, and farm partnerships, Schedule K-1 (Form Net profit or (loss) from Schedule C, (ine 31; Schedule C-EZ, line 3; and Schedule K-1 (Form 1065), line 15a (other than farming). Ministers and members of religious orders see page SE-1 00 <u>51.212</u> for amounts to report on this line. See page SE-2 for other income to report. . . 3 Combine lines 1 and 2 . . . Net earnings from self-employment. Multiply line 3 by 92.35% (.9235). If less than \$400, 7.294 00 do not file this schedule; you do not owe self-employment tax . . . 5 Self-employment tax, if the amount on line 4 is: \$82,700 or less, multiply line 4 by 15.3% (.153). Enter the result here and on 7.236 00 8 Form 1040, line 45. More than \$62,700, multiply line 4 by 2.9% (.029). Then, add \$7,774.80 to the result. Enter the total here and on Form 1040, line 45. Deduction for one-half of self-employment tax. Multiply line 5 by 50% (.5). Enter the result here and on Form 1040, line 25.

For Paperwork Reduction Act Notice, see Form 1040 instructions.

Cat. No. 11358Z

Schedule SE (Form 1040) 1996

Department of the Treasury Internal Revenue Service (99)

# Depreciation and Amortization (Including Information on Listed Property)

1996	
Attachment	

➤ See separate instructions. Attach this form to your return. OMB No. 1545-0172

Sequence No. 67 Business or activity to which this form relates Identifying number Name(s) shown on return Susan naily Fashions J. Brown 111-00-1111 Part I Election To Expense Certain Tangible Property (Section 179) (Note: If you have any "listed property, complete Part V before you complete Part I.) \$17,500 Maximum dollar limitation. If an enterprise zone business, see page 2 of the instructions . 2 Total cost of section 179 property placed in service. See page 2 of the instructions . . . 15.000 2 3 \$200,000 Threshold cost of section 179 property before reduction in limitation . . . 4 -0 -Reduction in limitation, Subtract line 3 from line 2. If zero or less, enter -0-Dollar limitation for tax year. Subtract line 4 from line 1. If zero or less, enter -0-. If married 17.50 O filing separately, see page 2 of the instructions (b) Cost (business use only) (c) Elected cost (a) Description of property 200 Adding machine 200 7 Listed property, Enter amount from line 27. . . . . . . . . <u> 200</u> Total elected cost of section 179 property. Add amounts in column (c), lines 6 and 7 . . . 9 200 Tentative deduction. Enter the smaller of line 5 or line 8 . . . . . . . . 10 -0-Carryover of disallowed deduction from 1995. See page 2 of the instructions . 10 11 500 Business income limitation. Enter the smaller of business income (not less than zero) or line 5 (see instructions) 12 Section 179 expense deduction. Add lines 9 and 10, but do not enter more than line 11 <u> 2a 0</u> 12 Carryover of disaflowed deduction to 1997. Add lines 9 and 10, less line 12 ▶ 13 Note: Do not use Part II or Part III below for listed property (automobiles, certain other vehicles, cellular telephones, certain computers, or property used for entertainment, recreation, or amusement). Instead, use Part V for listed property. MACRS Depreciation For Assets Placed in Service ONLY During Your 1996 Tax Year (Do Not Include Part II Listed Property.) Section A-General Asset Account Election If you are making the election under section 168(I)(4) to group any assets placed in service during the tax year into one or more general asset accounts, check this box. See page 2 of the instructions Section B—General Depreciation System (GDS) (See page 3 of the instructions.) (b) Month and (c) Basis for depreciation (business/investment use (d) Recovery (g) Depreciation deduction (a) Convention (f) Method (a) Classification of property year placed in service period only-see instructions) 15a 3-year property b 5-year property HY 200 DB 7-year property 800 d 10-year property 15-year property 20-year property S/L 25 yrs. g 25-year property S/L 27.5 yrs. MM h Residential rental 27.5 yrs. S/L MM property ΜМ S/L 39 yrs. 1 Nonresidential real мм S/L property Section C-Alternative Depreciation System (ADS) (See page 4 of the instructions.) S/L 16e Class IIfe S/L 12 yrs. b 12-year S/L MM 40 yrs. c 40-year Part III Other Depreciation (Do Not Include Listed Property.) (See page 4 of the instructions. 17 GOS and ADS deductions for assets placed in service in tax years beginning before 1998. 18 Property subject to section 168(f)(1) election . . . 19 117 ACRS and other depreciation Part IV Summary (See page 4 of the instructions.) 20 Listed property. Enter amount from line 26. . . . Total. Add deductions on line 12, lines 15 and 18 in column (g), and lines 17 through 20. Enter here and on the appropriate lines of your return. Partnerships and S corporations—see instructions. For assets shown above and placed in service during the current year, enter

For Paperwork Reduction Act Notice, see page 1 of the separate instructions.

the portion of the basis attributable to section 263A costs

Cet. No. 12906N

Form 4562 (1996)

Form 4	I562 (1 <b>99</b> 6)														Page 2		
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42	Total. Enter here and on "Oth		"Other Expenses" line o	f your return	. 42	<u> </u>

# Preparing the Return for Stanley Price

Stanley Price owns and operates Stan's Barber Shop. He has been in business for 32 years. Stanley uses the cash method of accounting and files his return on a calendar year basis.

#### Schedule C-EZ

Stanley uses Schedule C-EZ to report the net profit from his business because he meets all of the requirements listed in Part I of the schedule. Stanley enters his name and social security number at the top of the schedule.

#### Part I-General Information

On line A, he enters "Barber shop." On line B he enters the 4–digit business code for a barber shop. This code is on page C-6 of the instructions for Schedule C (Form 1040). Stanley locates the major business category that describes his business. He reads down the items under "Services: Personal, Professional, and Business" to find the code that applies to his business. This is 8318–Barber shop (or barber). Stanley enters 8318 on line B. He completes lines C and E. He leaves line D blank because he does not have an EIN.

#### Part II-Figure Your Net Profit

Stanley fills out Part II as follows:

**Line 1– Gross receipts.** Stanley enters his total receipts from cutting hair. This includes the amounts he charged for haircuts and all the tips received from his customers. The total for the year was \$27,000.

**Line 2–Total expenses.** Stanley enters his expenses for the year. They total \$1,302 and consist of the following:

- Advertising in the local newspaper—\$145
- Supplies—\$475
- Business licenses—\$150
- Utilities (electricity and water)—\$532

**Line 3–Net profit.** Stanley subtracts his total expenses (\$1,302) from his gross receipts (\$27,000) to get his net profit of \$25,698. He enters his net profit here, on line 12 of Form 1040, and on line 2, Section A of Schedule SE (Form 1040).

#### Part III-Information on Your Vehicle

Stanley leaves this part blank because he is not deducting car or truck expenses.

# Schedule SE—Self-Employment Tax

After Stanley prepares Schedule C-EZ, he fills out Schedule SE. He starts by entering his name and social security number at the top of the schedule. Then he reads the chart on page 1 of the schedule which tells him he can use *Section A—Short Schedule SE* to figure his self-employment tax. He fills out the following lines in Section A.

**Lines 2 and 3.** He enters \$25,698. This is his net profit from line 3 of Schedule C-EZ.

**Line 4.** He multiplies \$25,698 by .9235 to get his net earnings from self-employment (\$23,732). This is the amount of his net profit subject to self-employment tax.

**Line 5.** Because the amount on line 4 is less than \$62,700, he multiplies the amount on line 4 (\$23,732) by .153 to get his self-employment tax of \$3,631. He enters that amount here and on line 45 of Form 1040.

**Line 6.** He multiplies the amount on line 5 by .5 to get his deduction for one-half of self-employment tax of \$1,816. He enters that amount here and on line 25 of Form 1040.

#### Form 1040

Stanley Price fills out Form 1040 as follows:

Name and address. Stanley uses the preaddressed label that came with his Form 1040 tax package.



He does not transfer the label until **after** he completes Form 1040.

**Presidential election campaign fund.** Stanley chooses to have \$3 go to this fund. He checks the box under "Yes."

**Line 1.** Stanley checks the box on this line because he is filing as single.

**Lines 6a and 6d.** Stanley claims an exemption for himself. He checks the box next to "Yourself" and enters "1" in the far right-hand entry space. He also enters "1" in the box on line 6d.

**Line 8a.** Stanley enters \$295 of taxable interest that was credited to his personal savings account for the year.

**Line 9.** Stanley enters \$145 of dividends he received from ABC Corporation.

**Line 12.** He enters his business net profit from line 3 of Schedule C-EZ.

**Line 22.** Stanley adds the amounts on lines 7 through 21 and enters the total income, \$26,138.

**Line 23a.** Stanley enters the \$2,000 contribution he made for the year to his individual retirement account (IRA). According to the Form 1040 instructions, he can deduct this amount.

**Line 25.** Stanley enters one-half of his self-employment tax. He got this amount from line 6 in Section A of Schedule SE.

**Line 30.** Stanley adds the amounts on lines 23a through 29 and enters the total, \$3,816.

**Line 31.** Stanley subtracts the amount on line 30 from the amount on line 22 to arrive at his adjusted gross income, \$22,322. He also enters this amount on line 32.

**Line 34.** He enters \$4,000. This is the standard deduction for a single filer.

**Line 35.** Stanley subtracts line 34 from line 32 to get \$18,322.

**Line 36.** He multiplies \$2,550 by the number of exemptions claimed on line 6d to get his total exemptions, \$2,550.

**Line 37.** Stanley subtracts line 36 from line 35 to get his taxable income, \$15,772.

Line 38. Stanley uses the Tax Table in the Form 1040 instructions to figure his income tax. In the Tax Table he looks for the income bracket that includes \$15,772. He finds the bracket for incomes of at least \$15,750, but less than \$15,800 and sees that the tax for a person filing as single is \$2,366. He enters this amount here.

Lines 43 and 44. Because Stanley does not have any of the credits listed on lines 39 through 42, he enters -0- on line 43, subtracts it from line 38, and enters \$2,366 on line 44.

**Line 45.** He enters \$3,631 from line 5 in Section A of Schedule SE.

**Line 51.** Stanley adds the amounts on lines 44 through 50 and enters the total, \$5,997.

**Line 53.** He enters \$6,000 estimated tax payments he made for the year.

Line 58. He enters \$6,000.

Lines 59 and 60. Stanley subtracts line 51 from line 58 to arrive at the amount he overpaid, \$3. He wants this amount refunded to him and also enters it on line 60a. The IRS will send him a check for this amount provided he owes no other taxes. If Stanley wanted the refund deposited directly into his checking or savings account, he would have had to complete lines 60b, c, and d.

Signing and assembling the return. He signs his name and enters the date signed and his occupation. Stanley transfers the preaddressed label from the tax package to the Form 1040 name and address space. He makes a copy of the return and schedules for his records. Then he assembles his original Form 1040, Schedules C-EZ and SE in that order (see "Attachment Sequence Number" in the upper right corner of each schedule or form). Finally, he mails it to the IRS.

For the year Jan. 1-Dec. 31, 1996, or other tax year beginning , 1996, ending , 19 OMS No. 1545-0074  Your first name and initial Latt name  Your social security number  Your social security number  Spouse's social security number  Your social security number  For help finding line instructions, see pages 2 and 3 in the booklet.  Yes No Note: Checking 'Yes' will not change your tax or chang	§ 1040		Individual income Tax i	Return 1	<b>1995</b>	IRS Use Only	-Do not v	rite or star	ple in this space.	
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instructions for line 7.  15a   Total IRA distributions   15a   b Taxable amount (see inst.)   15b   17a   18a   18a   17a   18a   18a   17a   18a		13	Capital gain or (loss). If required, at	tach Schedule D		<b>.</b> .	$\cdot \cdot \mid$		<del></del>	╂
for line 7.  18a Total pensions and annuities 18a b Taxable amount (see inst.)  17 Rental real estate, royalities, partnershipe, 8 corporations, trusts, etc. Attach Schedule E  18 Parm income or (loss). Attach Schedule F  19 Unemployment compensation  19 Unemployment compensation  19 Social security benefits 20a b Taxable amount (see inst.)  20a Social security benefits 20a b Taxable amount (see inst.)  20b Social security benefits 20a b Taxable amount (see inst.)  21 Other income. List type and amount—see Instructions  22 Instructions for line 62).  23a Your IRA deduction (see instructions)  23a Your IRA deduction (see instructions)  23a Your IRA deduction (see instructions)  23b Social security benefits 22c 22c 22c 22c 22c 22c 22c 22c 22c 22		14	- · · · · · · · · · · · · · · · · · · ·		3		· :		<del></del>	┼
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Social security benefits   20a	payment. Also,	18		dule F			· ·			+
Other income. List type and amount—see Instructions   21	•		1		111.					1
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For Privacy Act and Paperwork Reduction Act Notice, see page 7.

orm 1040 (1996)								'8Q# Z
Гах	32	Amount from line 31 (adjusted gross income)				32	22,322	00
compu-	33a	Check if: You were 65 or older, Blind; Spou	see was 65 or olde	r, 🔲 Bländ.				1
ation		Add the number of boxes checked above and enter the	total here	. ▶ 33a L				
	b	If you are married filling separately and your spouse item			, I			
		you were a dual-status alien, see instructions and check		, ▶ 33b [	<b>,</b>			
	34	Enter Standard deductions from Schedule A, line 20 Standard deduction shown below for your fill		tha	1			
	••	the instructions if you checked any box on line	33a or b or some	one	ľ	34	4,000	00
		of can claim you as a dependent.			1		17 - 44	
		or your:  ■ Single—\$4,000 ● Married filing jointly or ■ Head of household—\$5,900 ■ Married fil						
	35	Subtract line 34 from line 32	ang separately—40	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	<b>'</b> . [	36	18.322	00
ı	38	If line 32 is \$88,475 or less, multiply \$2,550 by the total	number of exemp	tions claimed	n l		•	
If you want the IRS to		line 6d. If line 32 is over \$88,475, see the worksheet in				36	2,550	00
figure your tax, see the	37	Taxable income. Subtract line 36 from line 35. If line 36			-	37	<u> 15, 772</u>	00
instructions	38	Tax. See instructions. Check if total includes any tax from	om a 🗌 Form(s	9 8814	_	IIIII		١
for line 37.		b ☐ Form 4972		<del></del>		36	2,366	00
Credits	39	Credit for child and dependent care expenses. Attach Form	1 1		_			
0.00.00	40	Credit for the elderly or the disabled. Attach Schedule F	1   .40		_			Ì
	41	Foreign tax credit. Attach Form 1116	THE STATE OF THE S					1
	42	Other, Check if from a  Form 3800	42	ļ				
	43	add lines 39 through 42				43	-0-	
	44	Subtract line 43 from line 38, if line 43 is more than line	3B, enter -0-		• [	44	2.366	00
	45	Self-employment tax. Attach Schedule SE		_	. [	45	3 63/	00
Other	46	Alternative minimum tax. Attach Form 6251			, L	48		
Taxes	47	Social security and Medicare tax on tip income not reporte	d to employer. Atta	ch Form 4137		47		<b>├</b>
	48	Tax on qualified retirement plans, including IRAs. If req			٠,	48		—
	49	Advance earned income credit payments from Form(s)	W-2		· }	49		├─
	50	( )			: 1	50 51	5. 997	00
	51		52	<del>`                                    </del>	-		9, 717	100
Payments	52	Federal income tax withheld from Forms W-2 and 1099	' · ·   <del>  </del>	6.000	00			}
-	53	1996 estimated tax payments and amount applied from 1995 r	9,011	0,000	•			
	54	Earned Income credit, Attach Schedule EIC if you have a qui						
		child. Nontaxable earned income: amount ▶and type ▶	1 - 4 1					
Attach Forms W-2.	55	Amount paid with Form 4868 (request for extension) ,	l ee l					1
W-2G, and	50	Excess social security and RRTA tax withheld (see inst	l eo i					
1099-R on the front,	57	Other payments. Check if from a Form 2439 b Form						i
	58	Add lines 52 through 57. These are your total payment		<u></u>	<b>•</b>	58	6,000	00
Refund	59	If line 58 is more than fine 51, subtract line 51 from line 58	. This is the amoun	nt you <b>OVERP</b> A	AD	59		00
Have it sent	60a	Amount of line 59 you want REFUNDED TO YOU			•	60s		00
directly to	<b>&gt;</b> 5	Routing number c 1	Type: 🛘 Chèckin	g 🗌 Saving	.			
your bank account! See				1				1
inst. and fill in 60b, c, and d.	<b>&gt;</b> d	Amount of line 59 you want APPLIED TO YOUR 1967 ESTIMATED 1	TAX >   61	<b>.</b>				
	61	If line 51 is more than line 58, subtract line 58 from line 5		VINT VOILO	/E			
Amount	62	For details on how to pay and use Form 1040-V, see it	nstructions		•	62		
You Owe	63	Estimated tax penalty. Also include on line 62	63	· · · · · i		IIIIII		
	11-1	or penalties of perjury, I declare that I have examined this return and	accompanying school	fules and stateme	nta, en	d to the	best of my knowle	idge and
Sign	belie	if, they are true, correct, and complete. Declaration of preperer (other	r men moppeyer) is dea		-	i isani <del>ya</del>		
Here	L	Your signature	Date	Your occupati	, TEO			
Keep a copy of this return		Stanley Price	3/15/97	Bu	<u>Lu</u>			
for your		Spouse's signature of a joint return, BOTH must sign.	Date	Spouse's occ	upation	1		
records.		· · · · · · · · · · · · · · · · · · ·	Date	ļ		D	parer's social sec	rity oo
Paid		arer's	Date	Check if	. [77	.   ‴	, i	y
Preparer's		's name (or yours	<u> </u>	aelf-amployed	ᄪ		<del></del> -	
Use Only	FILTE	f-amployed) and			717		<del></del>	

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#### SCHEDULE C-EZ (Form 1040)

#### **Net Profit From Business**

(Sole Proprietorship)

▶ Partnerships, joint ventures, etc., must file Form 1065.

Social security number (SSN)

Department of the Treasury Internal Revenue Service

► Attach to Form 1040 or Form 1041. ► See instructions on back

Attachment Sequence No. 09A

OMB No. 1545-0074

Name of proprietor	. 1	Palas		\		ecurity number (	
<u> </u>	anley.	rrice	. 25 40 4	<del></del>	000	00 00	200
Part I General I	Information						
You May Use This Schedule Only If You:	Use the     Did not time dur     Did not business	one business as a sole		Are not not not be	equired to ness. See dule C, liv nd out if y educt exp use of you ave prior sctivity los	s during the year of file Form 458 Amortization, for the instruction te 13, on page you must file. Denses for our home. Year unallowed uses from this	2. or 8
A Principal business	or profession,	including product or service	·			er principal bus	
Bar	ber si	hop				ge C-6) > 8	
C Business name. If	no separate bi	siness name, leave blank.			D EMI	loyer ID number	(con), n any
E Business address	including suite	or room no.). Address not r	required If same as on For	rm 1040, page 1.	<u> </u>	1 1 1	
	1001 /	hable tre.					
City, town or post	office, state, a	nd ZIP code					
	tny town	7 7X 700	00				
Part II Figure \	four Net Pr	ofit		. <u> </u>			
that form was copage C-2 and compage C-2 and c	income was repeated, see the heck here that in more than tract line 2 from 12, and ALS	eported to you on Form V Statutory Employees in t \$2,500, you must use S om line 1. If less than ze O on Schedule SE, line 2 2. Estates and trusts, en	chedule C. See Instructions for School Control Contr	edule C, line 1,	on in this	2 /	000 00 302 00 698 00
		r Vehicle. Complete thi				•	-
4 When did you p 5 Of the total num	lace your vel	nicle in service for busines	ss purposes? (month, c	tay, year) ►	/ you use	. /	
		b Commuting					
6 Do you (or your	spouse) have	another vehicle available	e for personal use?			L. Yea	ı ∐ No
7 Was your vehicle	le available fo	r use during off-duty hou	rs?			🗆 Yes	□ No
8a Do you have ev	idence to sup	oport your deduction? .				🗆 Yes	☐ No
b if "Yes," is the	evide <u>nce writ</u> t	en?	<u> </u>	<u>, , , , , , , , , , , , , , , , , , , </u>	<u> </u>	🗌 Yes	□ No
For Paperwork Reduct	tion Act Notice	, see Form 1040 instructio	ns. Cet. No. 1	4374D	Sched	ule C-EZ (Form	1040) 1996

### SCHEDULE SE (Form 1040)

# Self-Employment Tax

► See Instructions for Schedule SE (Form 1040).

► Attach to Form 1040.

OMB No. 1545-0074
1996
Attachment
Sequence No. 17

Department of the Treesury Internal Plevenue Service (99)

Name of person with self-employment income (as shown on Form 1040)

Social security number of person with self-employment income >

000 00 0000

#### Who Must File Schedule SE

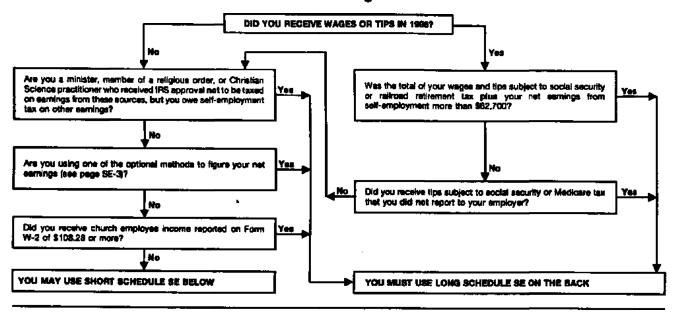
You must file Schedule SE if:

- You had not earnings from self-employment from other than church employee income (line 4 of Short Schedule SE or line 4c of Long Schedule SE) of \$400 or more, OR
- You had church employee income of \$108.28 or more, income from services you performed as a minister or a member of a religious order is not church employee income. See page SE-1.

Note: Even if you had a loss or a small amount of income from self-employment, it may be to your benefit to file Schedule SE and use either "optional method" in Part II of Long Schedule SE. See page SE-3.

Exception. If your only self-employment income was from earnings as a minister, member of a religious order, or Christian Science practitioner and you filed Form 4361 and received IRS approval not to be taxed on those earnings, do not file Schedule SE. Instead, write "Exempt-Form 4361" on Form 1040, line 45.

# May I Use Short Schedule SE or MUST I Use Long Schedule SE?



#### Section A-Short Schedule SE. Caution: Read above to see if you can use Short Schedule SE.

1	Net farm profit or (loss) from Schedule F, line 36, and farm partnerships, Schedule K-1 (Form 1065), line 15a	1		
2	Net profit or (loss) from Schedule C, line 31; Schedule C-EZ, line 3; and Schedule K-1 (Form 1065), line 15a (other than farming). Ministers and members of religious orders see page SE-1 for amounts to report on this line. See page SE-2 for other income to report	2	25,698	00
3	Combine lines 1 and 2	3	25,698	00
5	Net earnings from self-employment. Multiply line 3 by 92.35% (.9235). If less than \$400, do not file this schedule; you do not owe self-employment tax	4	23,732	oa
	• \$62,700 or less, multiply line 4 by 15.3% (.153). Enter the result here and on Form 1040, line 45.	5	3,637	00
	<ul> <li>More than \$62,700, multiply line 4 by 2.9% (.029). Then, add \$7,774.80 to the result. Enter the total here and on Form 1040, line 45.</li> </ul>			
6	Deduction for one-half of self-employment tax. Multiply fine 5 by 50% (.5). Enter the result here and on Form 1040, line 25 6 / 8/6 00			

For Paperwork Reduction Act Notice, see Form 1040 instructions.

Cat. No. 11358Z

Schedule SE (Form 1040) 1996

11

# Your Rights as a Taxpayer

The first part of this chapter explains some of your most important rights as a taxpayer.

The second part explains the examination, appeal, collection, and refund processes.

# **Declaration of Taxpayer Rights**

- **I. Protection of your rights.** IRS employees will explain and protect your rights as a taxpayer throughout your contact with us.
- II. Privacy and confidentiality. The IRS will not disclose to anyone the information you give us, except as authorized by law. You have the right to know why we are asking you for information, how we will use it, and what happens if you do not provide requested information.
- **III. Professional and courteous service.** If you believe that an IRS employee has not treated you in a professional manner, you should tell that employee's supervisor. If the supervisor's response is not satisfactory, you should write to your IRS District Director or Service Center Director.
- **IV. Representation.** You may either represent yourself, or with proper written authorization, have someone else represent you in your place. You can have someone accompany you at an interview. You may make sound recordings of any meetings with our examination or collection personnel, provided you tell us in writing 10 days before the meeting.
- V. Payment of only the correct amount of tax. You are responsible for paying only the correct amount of tax due under the law—no more, no less.
- VI. Help from the Problem Resolution Office. Problem Resolution Officers can help you with unresolved tax problems and can offer you special help if you have a significant hardship as a result of a tax problem. For more information, write to the Problem Resolution Office at the District Office or Service Center where you have the problem, or call 1–800–829–1040 (1–800–829–4059 for TTY/TDD users).

VII. Appeals and judicial review. If you disagree with us about the amount of your tax liability or certain collection actions, you have the right to ask the IRS Appeals Office to review your case. You may also ask a court to review your case.

**VIII.** Relief from certain penalties. The IRS will waive penalties when allowed by law if you can show you acted reasonably and in good faith or relied on the incorrect advice of an IRS employee.

# **Examinations, Appeals, Collections, and Refunds**

**Examinations (audits).** We accept most taxpayers' returns as filed. If we inquire about your return or select it for examination, it does not suggest that you are dishonest. The inquiry or examination may or may not result in more tax. We may close your case without change; or, you may receive a refund.

By mail. We handle many examinations and inquiries by mail. We will send you a letter with either a request for more information or a reason why we believe a change to your return may be needed. If you give us the requested information or provide an explanation, we may or may not agree with you, and we will explain the reasons for any changes. Please do not hesitate to write us about anything you do not understand. If you cannot resolve a question through the mail, you can request a personal interview with an examiner.

By interview. If we notify you that we will conduct your examination through a personal interview, or you request such an interview, you have the right to ask that the examination take place at a reasonable time and place that is convenient for both you and the IRS. At the end of your examination, the examiner will give you a report if there are any proposed changes to your tax return. If you do not agree with the report, you may meet with the examiner's supervisor.

**Repeat examinations.** If we examined your tax return for the same items in either of the 2 previous years and proposed no change to your tax liability, please contact us as soon as possible so we can determine if we should discontinue the repeat examination. Publication 556, *Examination of Returns, Appeal Rights, and Claims for Refund*, will give you more information about the rules and procedures of an IRS examination.

**Appeals.** If you do not agree with the examiner's findings, you can appeal them to our Appeals Office. Most differences can be settled without expensive and time-consuming court trials. Your appeal rights are explained in detail in Publication 5, *Appeal Rights and Preparation of Protests for Unagreed Cases.* If you do not wish to use our Appeals Office or disagree with its findings, you can take your case to the U.S. Tax Court, U.S. Court of

Federal Claims, or the U.S. District Court where you live. If the court agrees with you on most issues in your case, and finds that our position was largely unjustified, you may be able to recover some of your administrative and litigation costs. You will not be eligible to recover these costs unless you tried to resolve your case administratively, including going through our Appeals system, and you gave us all the information necessary to resolve the case.

**Collection.** Publication 594, *Understanding the Collection Process*, explains your rights and responsibilities regarding payment of federal taxes. It is divided into several sections that explain the procedures in plain language. The sections include:

- When you have not paid enough tax. This section describes tax bills and explains what to do if you think your bill is wrong.
- Making arrangements to pay your bill. This covers making installment payments, delaying collection action, and submitting an offer in compromise.
- 3) What happens when you take no action to pay. This covers liens, releasing a lien, levies, releasing a levy, seizures and sales, and release of property. Publication 1660, Collection Appeal Rights (for Liens, Levies and Seizures), explains your rights to appeal liens, levies and seizures and how to request these appeals.

**Refunds.** You may file a claim for refund if you think you paid too much tax. You must generally file the claim within 3 years from the date you filed your return or 2 years from the date you paid the tax, whichever is later. The law generally provides for interest on your refund if it is not paid within 45 days of the date you filed your return or claim for refund. Publication 556, *Examination of Returns, Appeal Rights, and Claims for Refund,* has more information on refunds.

# 12

# Where To Go for Help







This section describes the help that the IRS and other federal agencies offer to taxpayers who operate their own businesses.

# **Internal Revenue Service**

The following describes assistance provided by the IRS.

Small Business Tax Education Program. Small business owners and other self-employed individuals can learn about business taxes through a unique partnership between the IRS and local organizations. Through workshops or in-depth tax courses, instructors provide training on starting a business, recordkeeping, preparing business tax returns, self-employment tax issues, and employment taxes.

Some courses are offered free as a community service. Courses given by an educational facility may include costs for materials and tuition. Other courses may have a nominal fee to offset administrative costs of sponsoring organizations.

For more information about this program, call the IRS Monday through Friday during regular business hours and ask for your Taxpayer Education Coordinator. Check your telephone book for the local number of the IRS office closest to you or you can call **1-800-829-1040** 

Your Business Tax Kit. Your Business Tax Kit is an assortment of IRS forms and publications to help taxpayers who operate their own businesses. To order the kit, see *How To Get Forms, Publications, and Other Information*, later. The kit consists of the following items:

#### Forms:

- ■SS-4, Application for Employer Identification Number
- ■1040-ES, Estimated Tax For Individuals

#### **Publications:**

- ■334, Tax Guide for Small Business
- ■509, Tax Calendars for 1997
- ■583, Starting a Business and Keeping Records
- ■594, Understanding the Collection Process
- ■910, Guide to Free Tax Services
- ■1057, Small Business Tax Education Program Brochure
- ■1544, Reporting Cash Payments of Over \$10,000 (Received in a Trade or Business)
- ■1779, Independent Contractor or Employee

**Free publications and forms.** To order free publications and forms by phone, mail, computer, or fax, see *How To Get Forms, Publications, and Other Information,* later.

For a list of free tax publications, order Publication 910, *Guide to Free Tax Services*. It also contains an index of tax topics and related publications and describes other free tax information services available from the IRS, including tax education and assistance programs.

**Tax questions.** You can call the IRS with your tax questions. Check your income tax package or telephone book for the local number or you can call **1-800-829-1040.** 

**TTY/TDD equipment.** If you have access to TTY/TDD equipment, you can call **1-800-829-4059** to ask tax questions or to order forms and publications. See your income tax package for the hours of operation.

Unresolved tax problems. The IRS has a Problem Resolution Program for taxpayers who have been unable to resolve their problems with the IRS. If you have a tax problem you have been unable to resolve through normal channels, write to your local IRS District Director or call your local IRS office and ask for Problem Resolution assistance.

Although the Problem Resolution Office cannot change the tax law or technical decisions, it can frequently clear up misunderstandings that resulted from previous contacts. For more information, get Publication 1546, How To Use the Problem Resolution Program of the IRS.

If you have access to TTY/TDD equipment, you can call **1-800-829-4059** to ask for help from Problem Resolution.

# **Small Business Administration**

The Small Business Administration (SBA) is a federal agency that offers training and educational programs, counseling services, financial programs, and contract assistance to small business owners. The SBA also has publications and videos on a wide range of business topics. If you want help from the SBA, look in your telephone directory under "U.S. Government" for the number of your local SBA office or call the Small Business Answer Desk at **1-800-8-ASK-SBA**.

# Other Federal Agencies

Other federal agencies also publish publications and pamphlets to assist small businesses. For a list of federal publications that are for sale write to:

Superintendent of Documents U.S. Government Printing Office P.O. Box 371954 Pittsburgh, PA 15250-7954

# How To Get Forms, Publications, and Other Information







You can get information from the IRS in several ways. Choose the method from the table below that is best for you.

Method	Type of Information	How To Get the information						
By phone	Forms and publications	► Call 1-800-TAX-FORM (1-800-829- have access to TTY/TDD equipment	3676) during regular business hours. If you if, you can call 1-800-829-4059.					
	Tele-Tax topics	➤ See your income tax package for the phone number and list of Tele-Tax topics.						
	Personal assistance	Call 1-800-829-1040 during regular i						
By mail     Forms and publication		Write to the IRS Forms Distribution 0 your name and address clearly and i publication, i.e., Form 1040 or Public						
		Address	States (abbreviated)					
		Western Area Distribution Center Rancho Cordova, CA 95743-0001	AK, AZ, CA, CO, HI, ID, MT, NV, NM, OR, UT, WA, WY, Guam, Northern Marianas, American Samoa					
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By visiting your local post office or library	• Forms and publications	The library stocks a wider variety of the photocopy. It may also have a CD-R	he most common forms and schedules. forms and some publications that you may OM from which you can view or print items. the present and publications from 1994 to					
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	IRS press releases and fact sheets	TIP: If you subsc	cribe to an on-line service, ask your w to best access IRS information.					
	• Tele-Tax topics	➤ Access the Internal Revenue Inform 703-321-8020 (not toil-free).	ation Services bulletin board at					
	Answers to frequently asked questions	TIP: If you're a n want to read	ew user, you may d the on-line help first.					
■ By fax	Forms and other information	You can request up to 3 Items during	m your fax machine to reach IRS Tax Fax. geach call. This fax program provides 100 ctions (not publications), as well as other ays a week.					
	■ Tele-Tax topics	► See your income tax package for a li	ist of Tele-Tax topics.					

### Tax Publications for Business Taxpavers

#### General Guides

- 1 Your Rights as a Taxpayer 17 Your Federal Income Tax (For Individuals)
- 225 Farmer's Tax Guide
- 334 Tax Guide for Small Business
- 509 Tax Calendars for 1997
- 553 Highlights of 1996 Tax Changes
- 595 Tax Highlights for Commercial Fishermen
- 910 Guide to Free Tax Services

#### Employer's Guidea

- 15 Employer's Tax Guide (Circular E)
- 15-A Employer's Supplemental Tax Guide
  - 51 Agricultural Employer's Tax Guide (Čircular A)
  - 30 Federal Tax Guide for Employers in the Virgin Islands, Guam, American Samos, and the Commonwealth of the Northern Mariana Islands (Circular SS)
  - 179 Guía Contributiva Federal Para Patronos Puertorriqueños (Circular PR)
- 926 Household Employer's Tax Guide

#### **Specialized Publications**

- 349 Federal Highway Use Tax on Heavy Vehicles
- 378 Fuel Tax Credits and Refunds

- 463 Travel, Entertainment, Gift, and Car Expanse
- 505 Tax Withholding and Estimated Tax
- 510 Excise Taxes for 1997
- 515 Withholding of Tax on Nonresident Allens and Foreign Corporations
- 517 Social Security and Other Information for Members of the Clergy and Religious Workers
- 527 Residential Rental Property
- 533 Self-Employment Tax
- 634 Depreciating Property Placed in Service Before 1987
- 535 Business Expenses
- **536** Net Operating Losses
- 537 Installment Sales
- 538 Accounting Periods and Methods
- 541 Partnerships
- 542 Corporations
- 544 Sales and Other Dispositions of Assets
- 651 Basis of Assets
- Examination of Returns, Appeal Rights, and Claims for Refund
- Retirement Plans for the Self-**Employed**
- 561 Determining the Value of Donated **Property**
- Starting a Business and Keeping Records
- Business Use of Your Home (Including Use by Day-Care Providers)

- 594 Understanding the Collection Process
- 597 Information on the United States-Canada Income Tax Treaty
- 598 Tax on Unrelated Business Income of **Exempt Organizations**
- 686 Certification for Reduced Tax Rates in Tax Treaty Countries
- 901 U.S. Tax Treaties
- 908 Bankruptcy Tax Guide
- 911 Direct Sellers
- 925 Passive Activity and At-Risk Rules
- 946 How To Depreciate Property
- 947 Practice Before the IRS and Power of
- 953. International Tex information for Businesses
- 1544 Reporting Cash Payments of Over \$10,000
- 1546 How to use the Problem Resolution Program of the IRS

#### Spanish Language Publications

- 1SP Derechos del Contribuyente
- 579SP Cómo Preparar la Declaración de Impuesto Federal
- 594SP Comprendiendo el Proceso de Cobro
  - 850 English-Spanish Glossary of Words and Phrases Used in Publications issued by the internal Revenue Service

# Commonly Used Tax Forms

- Wage and Tax Statement W.-9
- **Employee's Withholding Allowance** Certificate
- Employer's Annual Federal Unemployment (FUTA) Tax Return
- 940EZ Employer's Annual Federal Unemployment (FUTA) Tax Return
- 1040 U.S. Individual Income Tax Return
  - Sch A Itemized Deductions Sch B Interest and Dividend Income
  - Sch C Profit or Loss From Business
  - Sch C-EZ Net Profit From Business
  - Sch D Capital Gains and Losses
  - Sch E Supplemental Income and Loss
  - Sch F Profit or Loss From Farming Sch H Household Employment Taxes
  - Sch R Credit for the Elderly or the
  - Disabled
- Sch SE Self-Employment Tax 1040-ES Estimated Tax for Individuals 1040X Amended U.S. Individual income Tax
- Return

- 1065 U.S. Partnership Return of Income Sch D Capital Gains and Losses Sch K-1 Partner's Share of Income, Credits, Deductions, etc.
- 1120 U.S. Corporation Income Tax Return 11208 U.S. Income Tax Return for an S Corporation
  - Sch D Capital Gains and Losses and **Built-in Gains**
  - Sch K-1 Shareholder's Share of Income, Credits, Deductions.
- 2106 Employee Business Expenses
- 2106-EZ Unreimbursed Employee Business Expenses
- 2210 Underpayment of Estimated Tax by Individuals, Estates, and Trusts
- Child and Dependent Care Expenses
- Power of Attorney and Declaration of 2848 Representative
- 3800 General Business Credit

- 2002 Moving Expenses
- 4562 Depreciation and Amortization
- 4797 Sales of Business Property
- 4888 Application for Automatic Extension of Time To File U.S. Individual Income
- Tax Return 5329 Additional Taxes Attributable to Qualified Retirement Plans (Including IRAs), Annuities, and Modified
- **Endowment Contracts** 6252 Installment Sale Income
- 8983 Noncash Charitable Contributions
- 8300 Report of Cash Payments Over \$10,000 Received in a Trade or **Business**
- 8582 Passive Activity Loss Limitations Nondeductible IRAs (Contributions, 8606
- Distributions, and Basis)
- 8822 Change of Address 8829 Expenses for Business Use of Your

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