



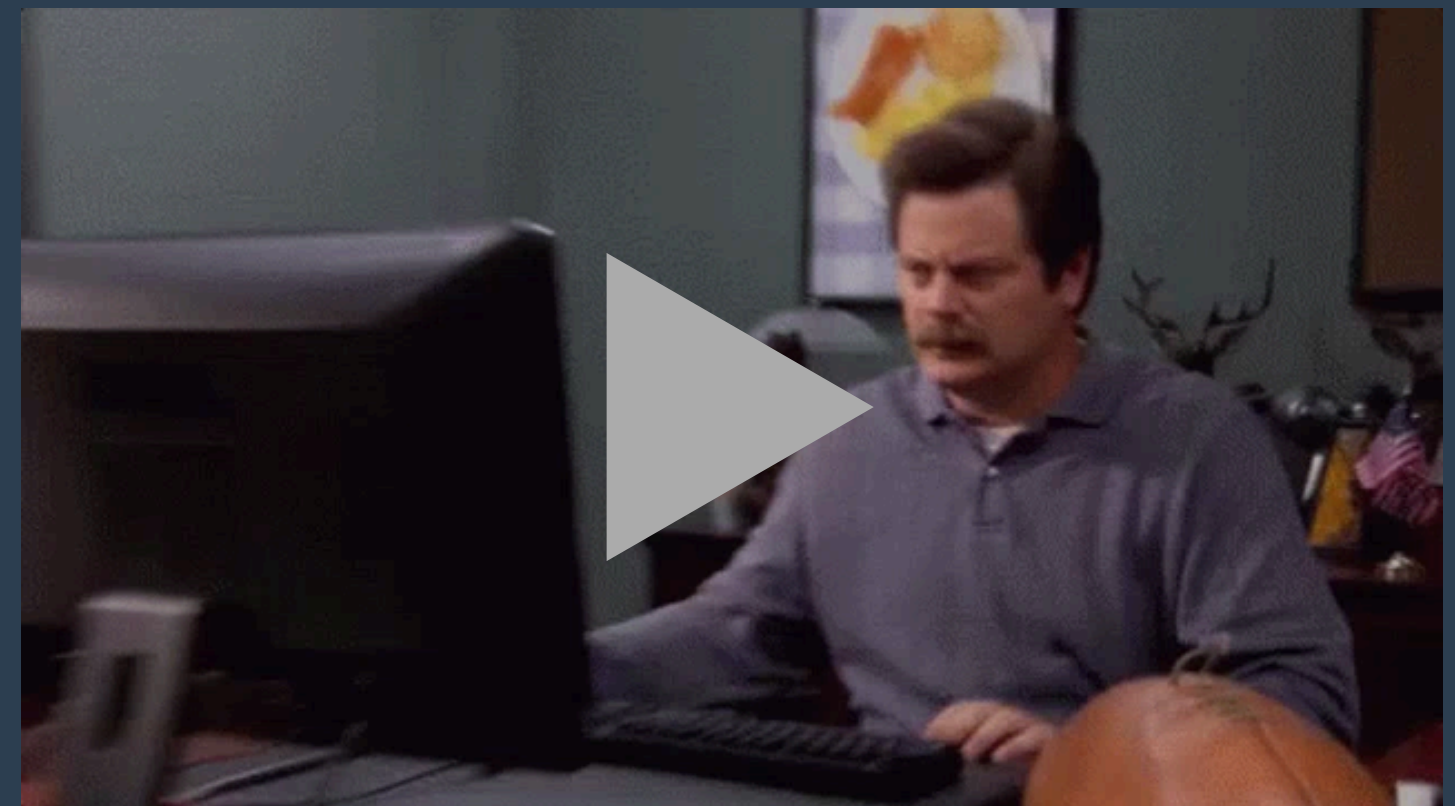
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conf (2025)

# Death by Dropdown? Engineer Insightful Shiny Apps with Behavioral Science

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September 17, 2025

**Ever open a dashboard with 18 filters across 6 tabs...  
and wonder where to even begin?**



# Dashboard Support Group

## Raise hand if you've ever:

- Designed a UI with 10+ filters?
- Had a user ask for “one more dropdown”?
- Built a Shiny app with more `selectInput()` than insights?

👋 Hi, I'm Jeremy!

**I'm a psychologist by training, but probably not the kind you're thinking of**

*The public sees therapists, but the discipline is powered by data.*

**Welcome! You're among friends 😊**

*Think of our time together as a little therapy session for dropdown overload*

## My Journey

**Applied Social Psychology →  
Full Stack Engineer →  
Led Shiny teams at scale →  
Researcher / OSS Developer**

# Core Realization

*A lot of dashboard failures aren't technical...  
They're psychological.*

# Enterprise Analytics Dashboard

Global Filters

Year:

2024

Quarter:

All

Region:

All

Additional filters available in each tab

Revenue Analysis

Customer Insights

Operations

Product Performance

Marketing Analytics

Executive Summary

Product:

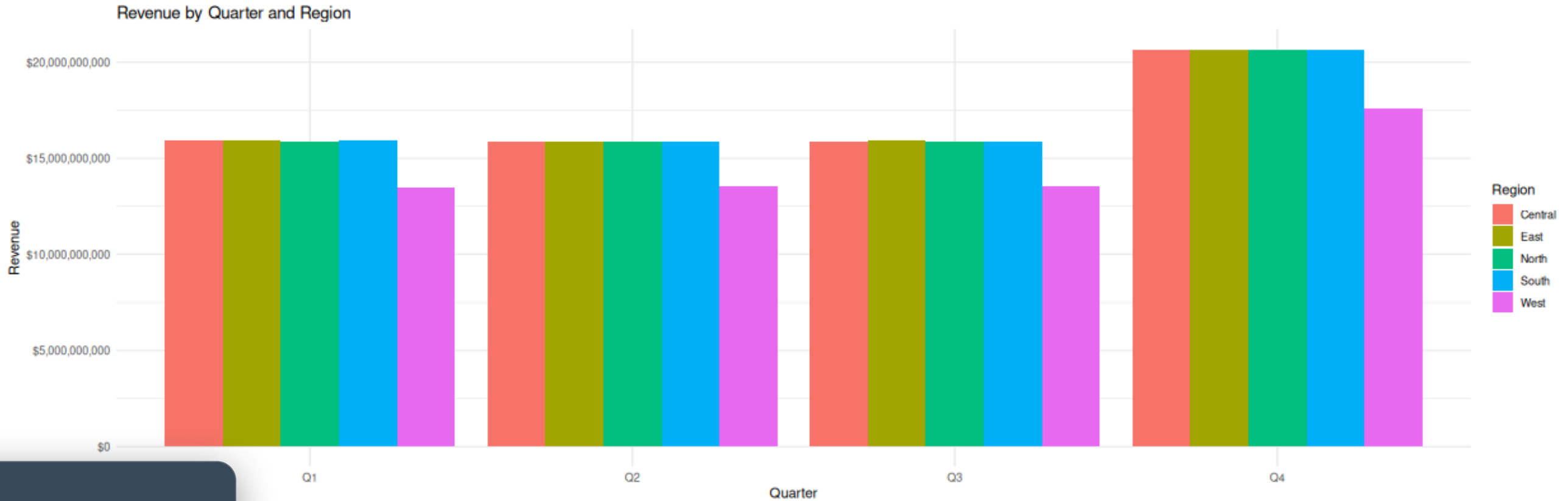
All

Category:

All

Channel:

All

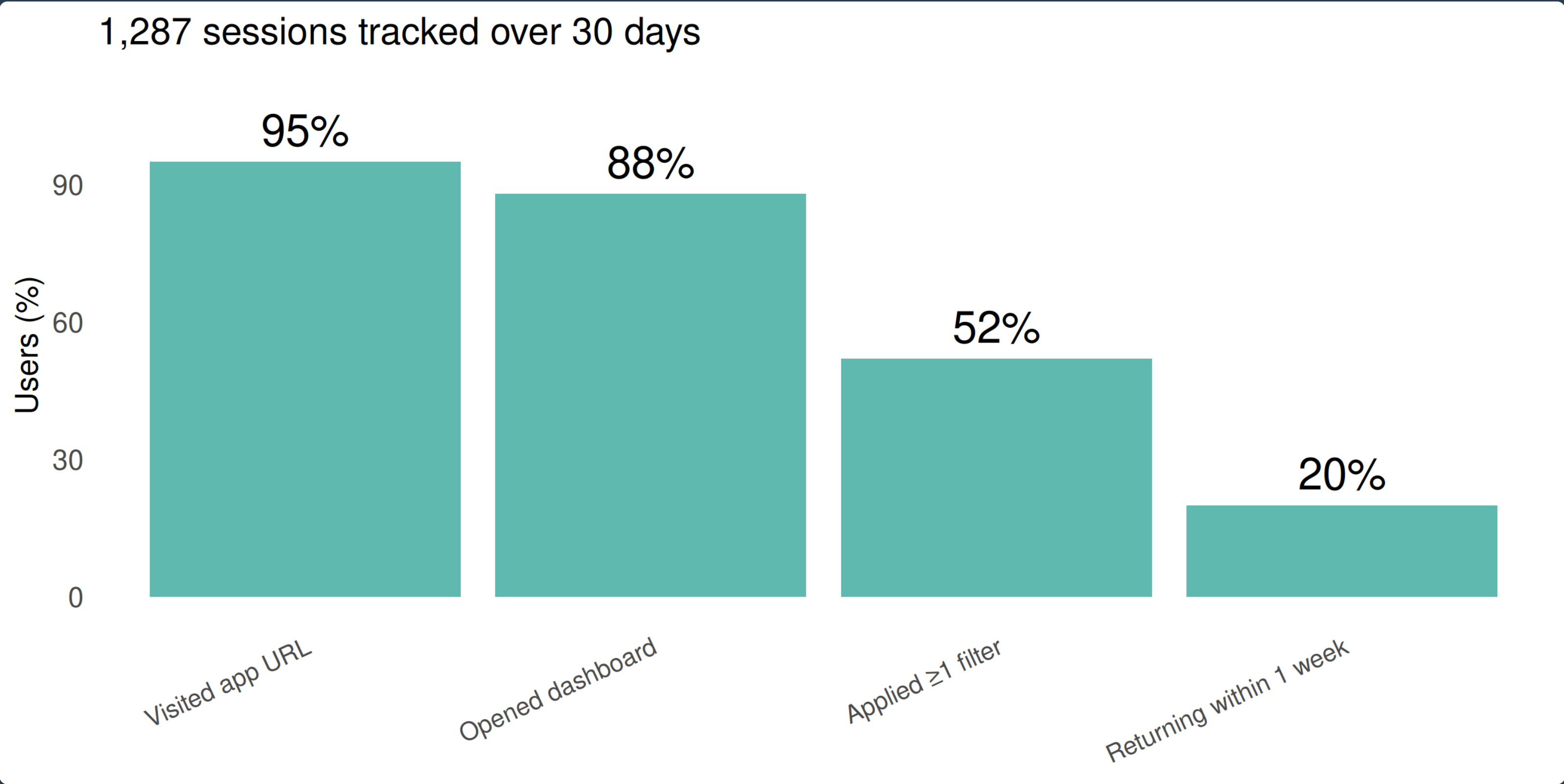


- 18 filters across 6 tabs
  - Every possible data view
  - Curiosity quickly vanished. So did visits.
- We ran telemetry for 30 days...

Search:

	Product	Region	Revenue	Units	AvgOrderValue
		Central	17085640512	69115970	289.4709186197917
2	Product A	East	17099141519	69204575	287.3621362847222
3	Product A	North	17080869425	69112030	289.0340189525463
4	Product A	South	17082686223	69075173	287.5157690248843
5	Product A	West	14520792938	69063221	244.5412042824074

# Telemetry Revealed the Journey



# Enter: Behavioral Science

**What is it?** The interdisciplinary study of how people make decisions  
(Spoiler: irrationally, yet predictably & consistently)

## Classic Example: The Paradox of Choice

**Researchers:** Sheena Iyengar & Mark Lepper

**Setting:** Upscale grocery store sampling booth

**Design:** 24 jams vs. 6 jams display



**10x higher conversion with fewer options**

# Applied to Dashboards

## Core Concepts

- **Cognitive Load**
  - Too many choices overwhelm users' mental capacity
- **Progressive Disclosure**
  - Reveal complexity gradually as users need it
- **Framing Effects**
  - Same data can tell completely different stories

## Dashboard Examples

- **Cognitive Load**
  - Start with 3 key filters, hide 15 advanced ones
- **Progressive Disclosure**
  - Show summary → detailed dive → comparisons
- **Framing Effects**
  - “Revenue up 15%” vs “Revenue missed by 5%”



# The Solution: Your Dashboard Journey

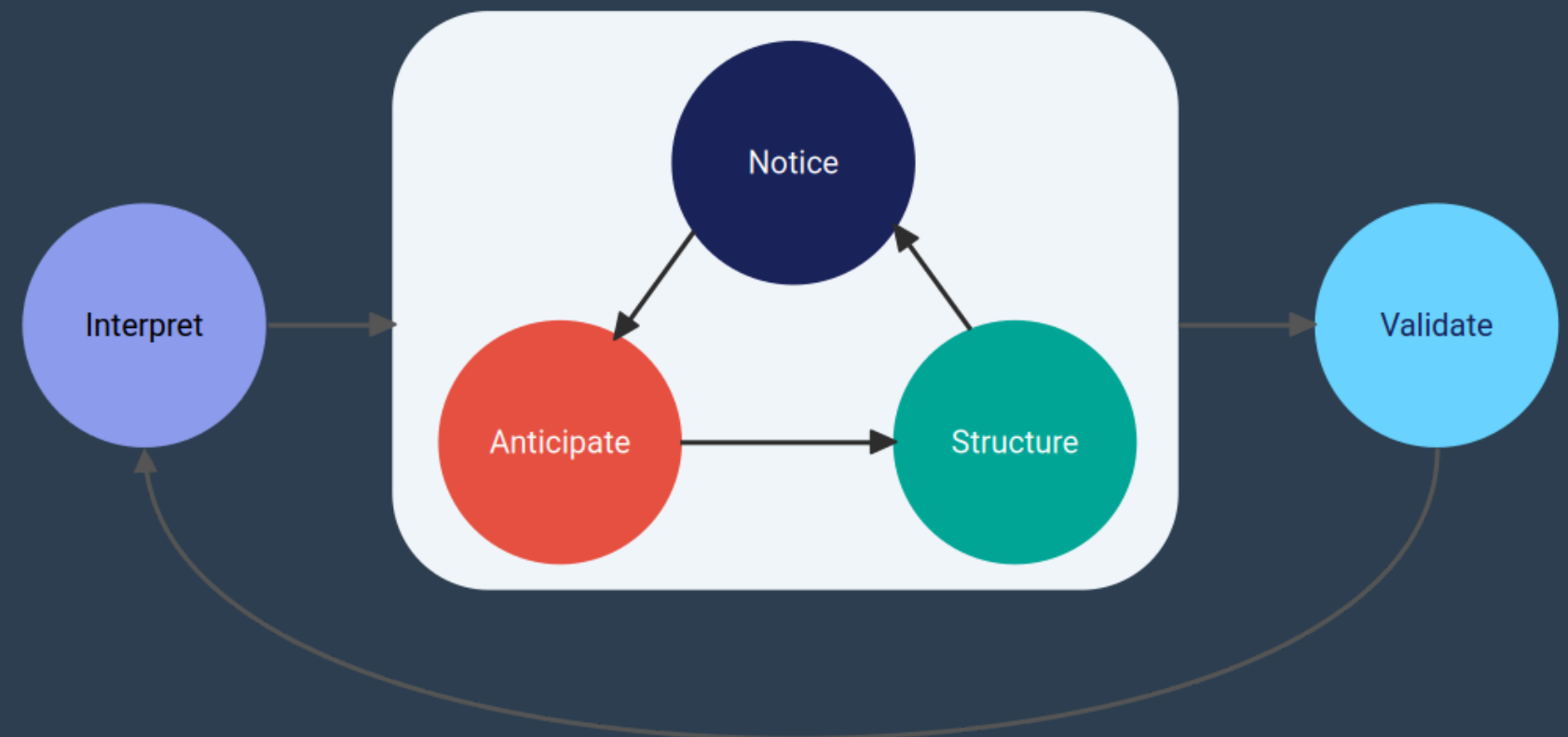
## Think of it like a road trip

- 📍 **Interpret** where you're going
- ⚠️ **Notice** the warning lights
- 🌤️ **Anticipate** weather changes
- 🗺️ **Structure** the best route
- ✅ **Validate** safe arrival







## The BID Framework

- 📍 **Interpret** user needs
- ⚠️ **Notice** friction points
- 🌤️ **Anticipate** cognitive biases
- 🗺️ **Structure** information flow
- ✅ **Validate** understanding



# What is {bidux}?

## An R package that:

-  Works with ANY Shiny dashboard
-  Analyzes telemetry OR works without
-  Auto-suggests behavioral science improvements
-  Custom parameter overrides



*Your behavioral scientist in the console*

# INTERPRET: Start with Why

```
1 library(bidux)
2
3 interpret_stage <- bid_interpret(
4   central_question = "Which markets are driving performance?",
5   data_story = list(
6     hook = "Q4 revenue hit record high, but satisfaction dipped",
7     context = "After aggressive marketing across all regions",
8     tension = "West region satisfaction fell 10 points",
9     resolution = "Focus retention efforts on underperforming regions"
10  ),
11  user_personas = list(
12    list(
13      name = "Product Manager",
```

>

Stage 1 (Interpret) completed.

- Central question: Which markets are driving performance?
- Your data story has all key elements. Focus on making each component compelling and relevant.
- Your central question is appropriately scoped.
- User personas: 1 defined

# NOTICE: Find the Core Problems

Actual Filter Usage	
14 of 18 filters show little use	
Filter 1	33.8%
Filter 2	21.4%
Filter 3	13.6%
Filter 4	7.8%
Filter 5	4.9%
Filter 6	3.9%
Filter 7	2.9%
Filter 8	2.4%
Filter 9	1.8%
Filter 10	1.4%
Filter 11	1.2%
Filter 12	1%
Filter 13	0.9%
Filter 14	0.8%
Filter 15	0.7%
Filter 16	0.6%
Filter 17	0.5%
Filter 18	0.4%

```
1 notice_stage <- bid_notice(  
2   previous_stage = interpret_stage,  
3   problem = "Users are struggling to find key insights",  
4   evidence = "Telemetry shows over 75% of filters are rarely u  
5 )
```

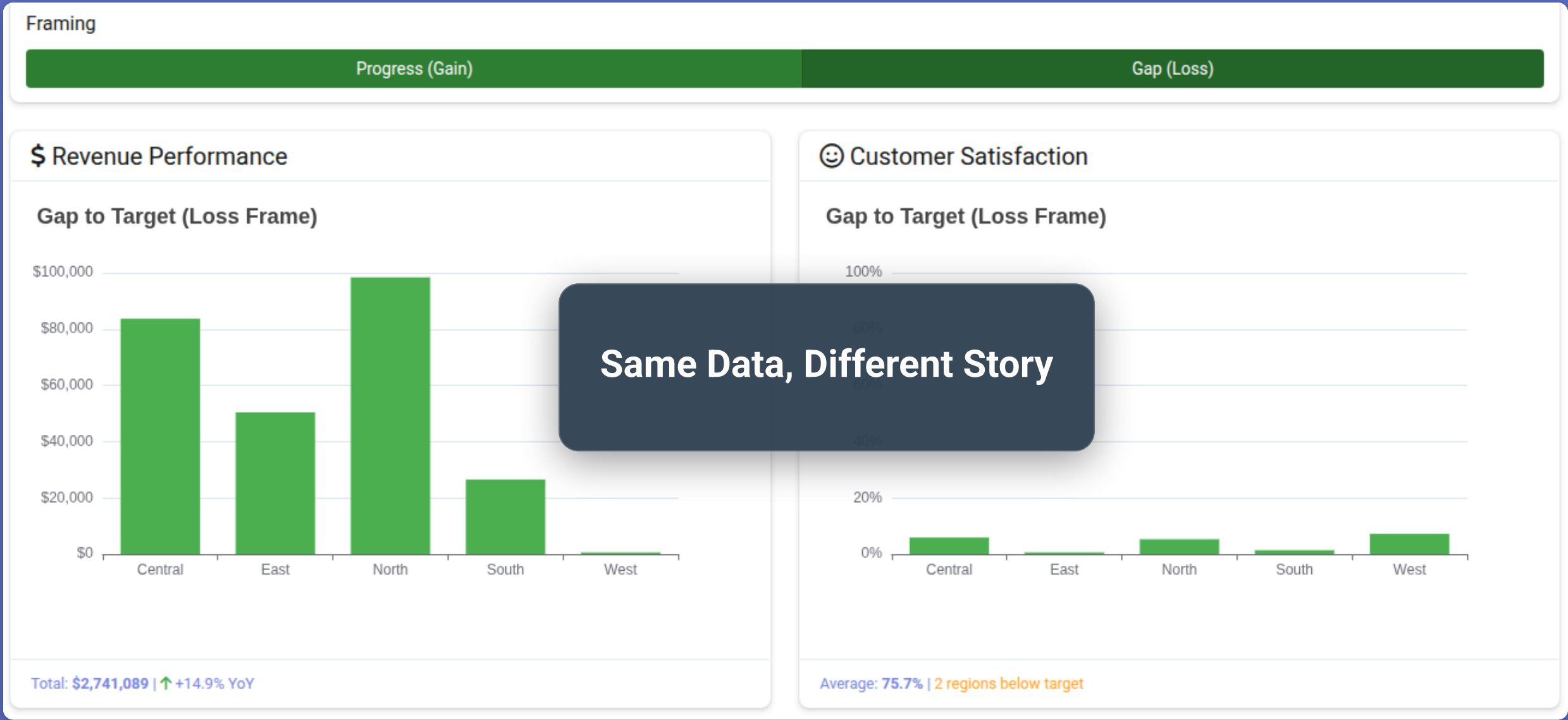
>

Auto-suggested theory: Cognitive Load Theory (confidence: 90%)

Stage 2 (Notice) completed. (40% complete)

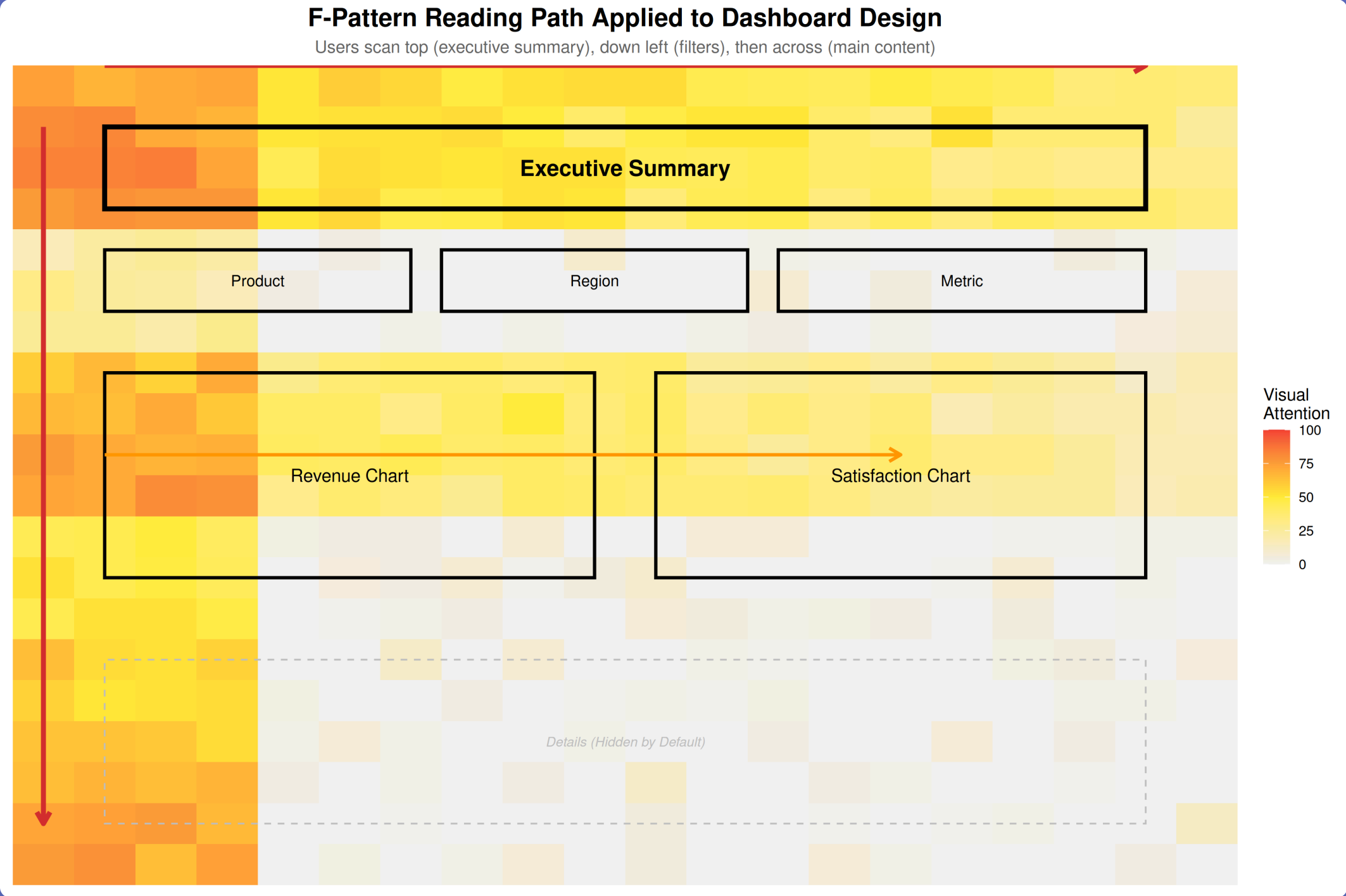
- Problem: Users are struggling to find key insights
- Theory: Cognitive Load Theory (auto-suggested)
- Evidence: Telemetry shows over 75% of filters are rarely used
- Theory confidence: 90%
- Next: Use bid\_anticipate() for Stage 3

# ANTICIPATE: Guard Against Biases



# STRUCTURE: Progressive Disclosure

```
1 # Provides suggestions
2 str(structure(
>
List of 2
$ concept :
$ suggestions:
..$ :List of
.. ..$ title
.. ..$ detail
accordions."
.. ..$ compon
.. ..$ ration
.. ..$ score
$ .list of
```



```
secondary views or
eSelectizeInput"
functionality."
```

# VALIDATE: Plain Language Wins

## 🎯 Executive Summary

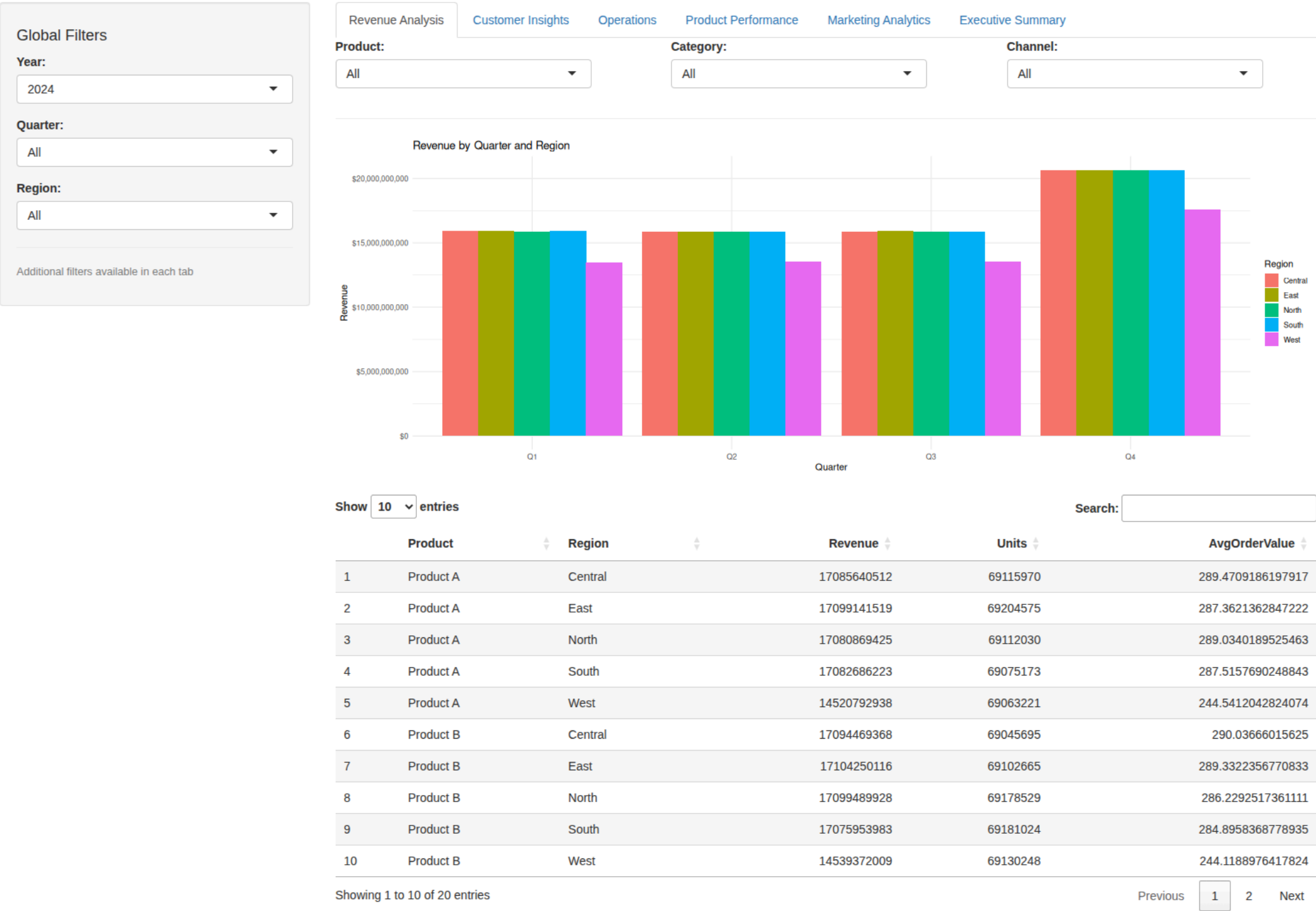
✅ Performance on track

**Q4 2024 Snapshot:** Revenue reached **\$2,741,089** led by Product C at \$765,997.

**Action Required:** **West region** satisfaction at 67.8% (10 points below average). **Schedule immediate service review for West.**

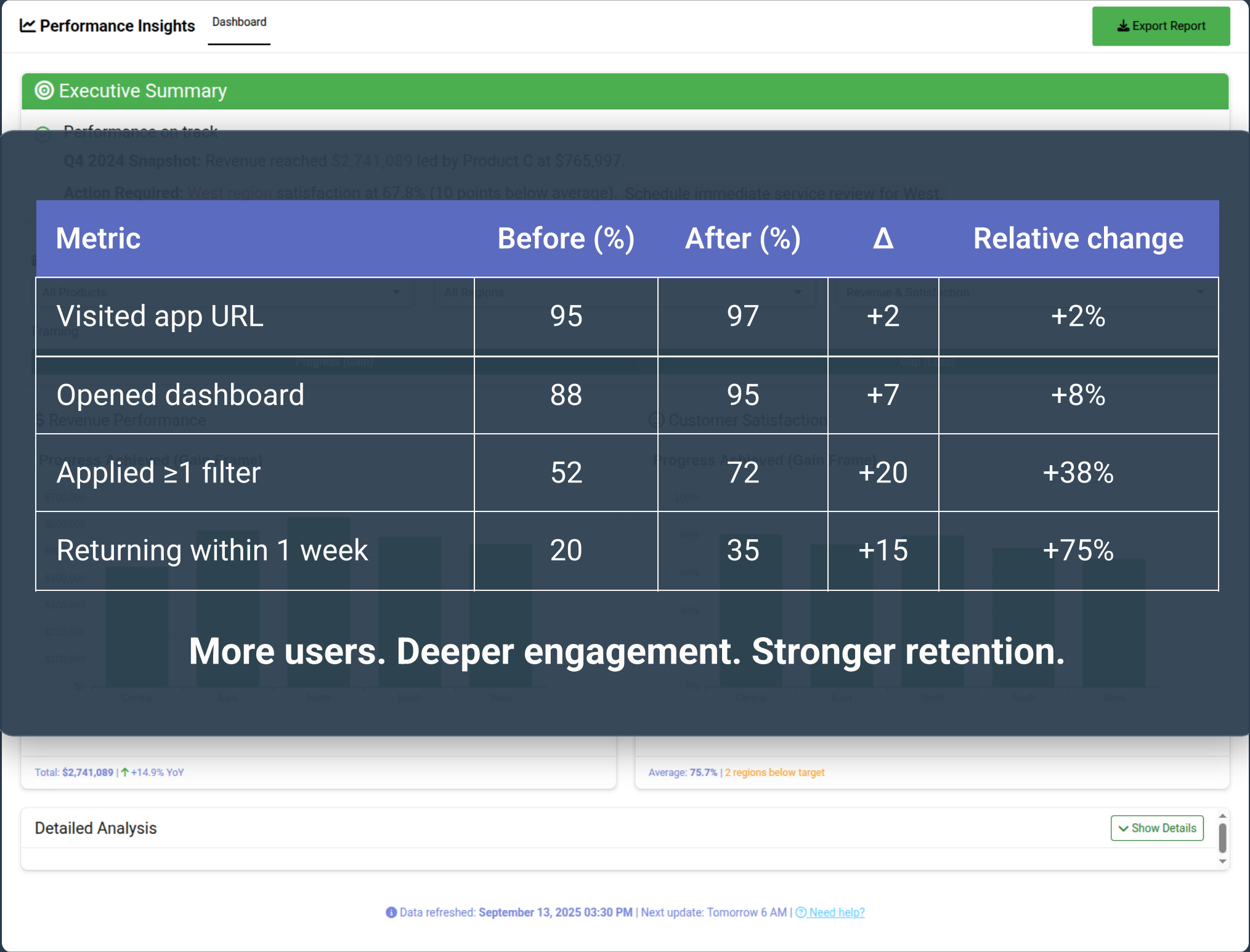
# The Transformation

## Enterprise Analytics Dashboard





# The Transformation

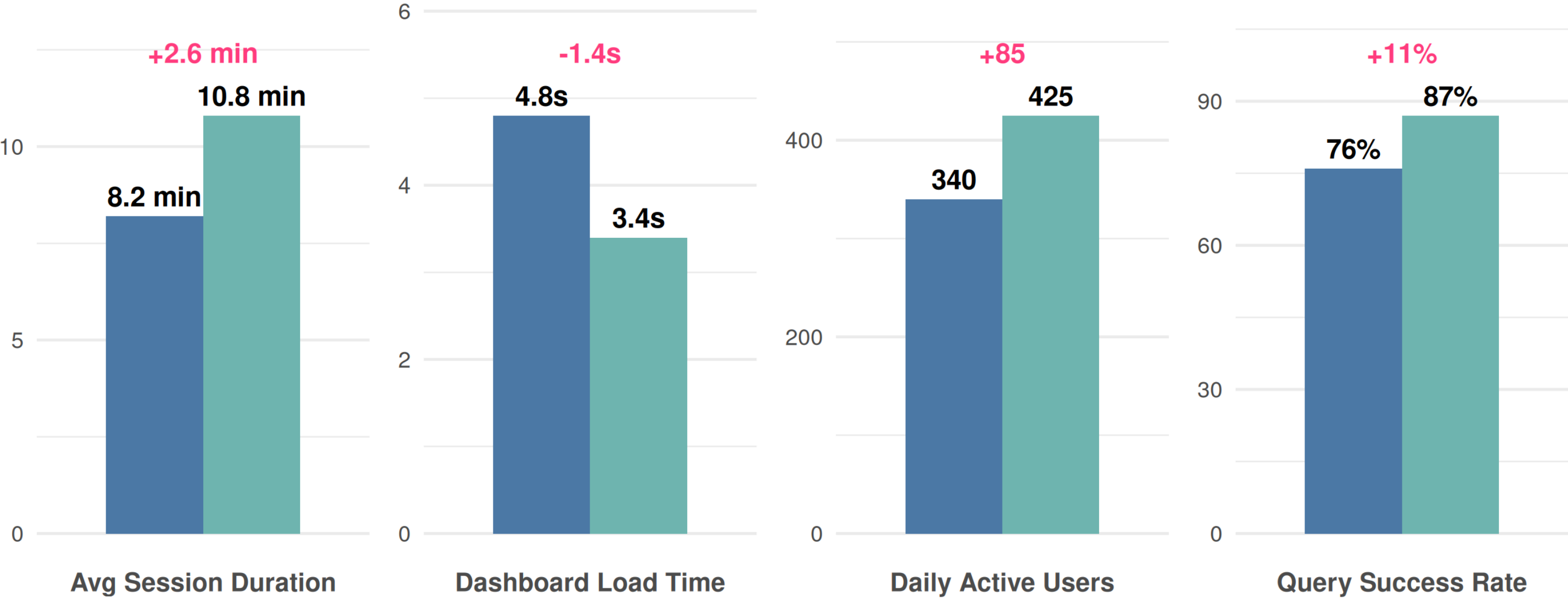


# Real Impact Across Industries

## Dashboard Analytics Impact: 12 Enterprise Deployments

Performance metrics across healthcare, finance, and consumer goods sectors

Before After



# Simplified UX Workflows

```
1 # Using telemetry data
2 issues <- bid_telemetry("dashboard_telemetry.sqlite")
3
4 report <- filter(issues, severity == "critical") |>
5   slice_head(n = 1) |>
6   bid_interpret(central_question = "Which markets are driving performance?") |>
7   bid_notice_issue(issues[1, ]) |> # bridge from telemetry to BID
8   bid_anticipate() |>
9   bid_structure() |>
10  bid_validate() |>
11  bid_report(format = "markdown", include_diagrams = TRUE)
```









# Simplified UX Workflows

```
1 # Without telemetry data
2 report <- bid_interpret(
3   central_question = "Which markets are driving performance?",
4   data_story = list(
5     hook = "Q4 revenue hit record high, but satisfaction dipped",
6     context = "After aggressive marketing across all regions",
7     tension = "West region satisfaction fell 10 points",
8     resolution = "Focus retention efforts on underperforming regions"
9   )
10 ) |>
11 bid_notice(
12   problem = "Users are struggling to find key insights",
13   evidence = "Users report not knowing where to start"
```

# Your Turn: Start Today

```
1 install.packages("bidux")
2 library(bidux)
3
4 result <- bid_interpret("What do users need?") |>
5   bid_notice(
6     problem = "Death by dropdown",
7     evidence = "User complaints"
8   ) |>
9   bid_anticipate() |>
10  bid_structure() |>
11  bid_validate()
12
13 bid_concepts("choice overload")
```

## Resources:

-  **BID Framework:**  
[github.com/jrwinget/bid-framework](https://github.com/jrwinget/bid-framework)
-  **{bidux} Docs:**  
[github.com/jrwinget/bidux](https://github.com/jrwinget/bidux)
-  **Community:**  
[github.com/jrwinget/bidux/discussions](https://github.com/jrwinget/bidux/discussions)
-  **Let's Connect!**
  -  [@jrwinget](https://twitter.com/jrwinget)
  -  [@jrwinget](https://www.linkedin.com/company/jrwinget)
  -  [jrwinget.com](https://jrwinget.com)
  -  [contact@jrwinget.com](mailto:contact@jrwinget.com)

# One Thing to Remember



**Dashboards don't need more features.  
They need fewer obstacles.**

**Let's fix that together!**

*Special thanks to the  
posit::conf organizers,  
Shiny community,  
and all of you for  
caring about your  
users*