Memorandum: MKTG0724-0439

To: Sales Team
From: Marketing Team
Re: ZSL 3-Day Sale
Date: July 17, 2024

CC: SC, HR, ACCTG, MIS, AUDIT

Good news! In collaboration with SM Mindpro 3-Days Sale, Sophia Jewellery is thrilled to announce our participation in 3-Day Sale. Let's seize this opportunity to empower more women!

Please share the good news with our clients, family & friends.

WHAT: ZSL 3-Day Sale

WHEN: July 19-21, 2024

WHO CAN JOIN THE PROMO: Zamboanga Clients only

HOW:

## A. Mechanics:

- 1. Customers can avail a 35% discount on all regular gold & diamond jewelry, consignment, except made to order items, rematado, and forever sale items
- 2. Promo is open to the following transactions:

Cash	G-cash	HC Pay	
Debit Card	G-gives	Hulug-Hulugan	
Credit Card (straight)	G-Paybills		
	Maya		

- 3. Additional discounts can no longer be given on top of this.
- 4. Promo will run only at **SM Mindpro** Sophia Jewellery outlet only.
- 5. Place promo code **#243DS** on the remarks tab.

## B. Awareness:

1. Text Brigade – Text blast brigade via CRM and EC will be sent to the clients.

"Hard work does pay off! This weekend, give yourself a wonderful treat. Hurry over to Sophia Jewellery and go get that jewelry you've been eyeing for on our 3-Days Sale from July 19-21, 2024. Take advantage of the special discount! Visit us NOW!"

2. Intercept – EC will intercept clients using the SALE sintraboard and can use this introductory spiel for reference. "Good day Ma'am Sir, welcome to Sophia Jewellery! Meron po kaming 3-Day Sale ngayon. Makaka avail po kayo ng special discount sa mga items namin. 3 days lang po ito mam/sir kaya take advantage na po. Deserve nyo po regaluhan ang sarili nyo." (then offer items)

For any concerns and feedback regarding the promotion, please feel free to contact Ma'am Mary Ada Abella from the Marketing team at 0917-795-7460.

For your information and guidance.

Thank you!

Darlyn D. Espiritu Marketing Director