# Julia Santoro

## Product Designer

julia.f.santoro@gmail.com 617.620.7473 julia-santoro.com

## SUMMARY

I'm a proactive, collaborative product designer with a background in e-commerce and technical recruiting. I create thoughtful, insight-driven solutions for brands seeking to build empathy and impact by bridging user needs and business goals, transforming engagement, and empowering users.

## **EXPERIENCE**

#### **UX Designer**

Sustainable Socialization

May 2023 - Present

New York, NY

- Develop and conduct surveys, interviews, competitive analyses, and define design deliverables as the sole UX designer on the volunteer team
- Create the first website for the 501(3)(c) pending nonprofit to host its feline errorless, socialization training resources for its 1K+ users, in collaboration with 2 developers

#### **Technical Recruiter**

**TEKsystems** 

Jun 2022 - Sep 2022

New York, NY

- Built a network of senior backend software engineers through 75+ sourcing cold calls
- Screened and coached 15 candidates through resume revisions, technical assessments, and interviews

#### **Community Management Associate**

Jun 2021 - May 2022

Ana Luisa

Brooklyn, NY

- Engaged with weekly influx of 1K+ messages on social platforms (Instagram, TikTok, Facebook), contributing to a 20% growth in Instagram followers (100K+)
- Analyzed customer insights, roadblocks, and social media conversion each guarter and led growth initiatives like the Brand Ambassador program revamp
- Crafted 12 launch-specific FAQs for customer-facing interfaces and created the Social-CX Knowledge Base to streamline processes across social platforms and CX emails

#### **Care Coordinator**

Mar 2020 - Dec 2020

**Memorial Sloan Kettering Cancer Center** 

New York, NY

- Coordinated oncology treatment for 4 clinical teams with a volume of 25+ patients daily
- Managed all non-clinical aspects of onsite patient care, including onboarding

### Research Assistant

Jan 2019 - May 2019

Transitions to Parenthood

New York, NY

- Generated themes and codes through partner coding and consensus building
- Transcribed and coded 15 qualitative interviews examining parental decision-making

## **EDUCATION**

BS, Applied Psychology & **Global Public Health** 

**New York University** 

2016 - 2019

**New York University Accra** 

Fall 2017

## SKILLS

#### Certifications

Google UX Design Professional Certificate

CITI Program (Social & Behavioral Research)

#### **Tools** Design

**Figma** Personas Storyboarding Adobe XD

Sketch Wireframing

Protopie Prototyping

Miro

**InVision** 

#### Research

Surveys

Interviews

Competitive analysis

**Empathy mapping** 

User journey mapping

Usability testing