

# Julian Schultheis

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I am a college graduate from San Jose State with a degree in business administration. I also have a certificate to be a full-stack web developer from the coding boot camp at the UC Berkeley extension. I am knowledgeable in html, css, java, and javascript. I am highly motivated, driven, dependable and intelligent.

Authorized to work in the US for any employer

## Work Experience

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### **Basketball Trainer**

Bag Work Basketball Academy - Castro Valley, CA

May 2020 to Present

I am a basketball skills trainer for college and pro basketball players.

### **Retail Sale Associate**

Verizon - Walnut Creek, CA

August 2021 to November 2022

I sold phone lines and internet to customers

### **Tech sales intern**

Hirect App - Pleasanton, CA

January 2019 to August 2021

I would reach out to companies through indeed and linked in and get them to post their hiring listings on the hirect app

### **Sales Associate**

Banana Republic - Livermore, CA

November 2020 to January 2021

I would ring up customers at the cashier, recover clothing zones, stock clothing in the back, help customers find what they need on the floor, and I keep track of how many people are in the store due to COVID-19 restrictions.

### **Sales Associate**

Tory Burch - Livermore, CA

August 2020 to January 2021

I would stock shoes in the back of the store, process items, assist customers who were trying to buy items on the floor, and I would sort handbags.

### **Dasher**

DoorDash - Berkeley, CA

June 2019 to November 2019

Having a 4.5 star rating or higher.

### **Server**

The Cheesecake Factory - Walnut Creek, CA  
October 2016 to January 2019

I worked a 5-table rotation

### **Sales Associate**

Champs Sports - Pleasanton, CA  
March 2016 to September 2016

I would recover clothing zones, help customers on the floor, and get customers sneakers when they wanted to try on shoes in the back

## Education

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### **Bachelor's degree in Business Administration**

San Jose State University - San Jose, CA  
August 2017 to May 2021

### **High school or equivalent**

Castro Valley High School - Castro Valley, CA  
August 2013 to June 2017

## Skills

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- Customer Service (4 years)
- Microsoft Word (10+ years)
- Microsoft Powerpoint (8 years)
- Microsoft Office (7 years)
- Driving Experience (3 years)
- Sales (2 years)
- Serving Experience (2 years)
- Cashiering (4 years)
- Retail (1 year)
- Restaurant Experience (3 years)
- Food Service (3 years)
- Food Preparation Experience (1 year)
- Cash Handling (3 years)
- Logistics (1 year)
- Merchandising (2 years)
- Supplier Management (1 year)
- Warehouse experience
- Forklift

- Heavy lifting
- Kanban
- Warehouse distribution
- Flooring installation
- Financial services
- Manufacturing
- Baking
- Construction
- Automotive diagnostics
- Host/hostess experience
- Culinary experience
- Inventory control
- Special needs
- Bartending
- Bussing
- Detailing
- Guest relations
- Upselling
- Kitchen experience
- Retail sales
- Typing
- Caregiving
- Guest services
- Google Docs
- Hotel experience
- Outside sales
- Solaris
- Insurance sales
- Technology sales
- SaaS
- PaaS
- MySQL
- Oracle
- E-commerce
- Product lifecycle management
- Negotiation
- AI
- Salesforce
- Lead generation
- Apache

- Door-to-door
- Business development
- Computer networking
- Presentation skills
- Marketing

## Certifications and Licenses

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**Food Handler Certification**

**Home Care Aide Certification**

**TABC Certified**