

**FORMAT OF BIODATA IN RESPECT OF PERSONS DESIROUS OF INCLUSION IN DPE
DATABANK**

1. Name & Surname (in full)- Shri Atul Saraya
2. Director Identification Number- 02145899
3. Income Tax PAN- ABTPS0827K
4. Gender- Male Nationality- Indian
5. Father's Name- Late Shri Virendra Sahai Saraya
Mothers Name- Smt Savitri Saraya
Spouse Name- Smt Meenakshi Saraya
6. Date of Birth- 14 November, 1953
7. Present Position- Managing Director & CEO of NTPC BHEL Power Projects Private Limited
8. Full Address (Present & Permanent) - B6/16, Second Floor, Safdarjung Enclave, New Delhi -110029
Mobile No- 91- 9871094067
Email Id- amrn1411@gmail.com
9. Educational & Professional Qualification (Graduation Onwards)

S.no	Course	Subjects	University/ Institute	Year of Passing
1.	B.Sc (Electrical Engg.)	Electrical Engg., Energy Conversion, Networks & lines, Thermal Power Engg., Electrical Machines, Production Engg., Instrumentation, Mechanical Engg., Utilisation of Electrical Power, Computer Technique, Control System, Power Electronics, Power Systems, Electrical machine design, Elective subject- Bio Electrical Engg. & principles of communication etc.	HB Technological Institute, Kanpur University	1974
2.	Post Graduate Diploma in Business Administration	Business Administration	Faculty of Arts, Annamalai University	December 1989

10. Work Experience

S.no	Organization/ Institute	Post held	Period (From- To)	Nature of Work/Area of Specialization
1.	BHEL	Director (Power)	12-01-1976 to 30-11-2013	enclosed as Annexure- A
2.	Raichur Power Corporation Limited	Director	07-10-2009 to 27-12-2013	Worked as Director
3.	Udangudi Power Corporation Limited	Director (appointed in causal vacancy)	21-10-2009 to 26-03-2013	Worked as Director
4.	Dada Dhuniwale Khandwa Power Limited	Director	25-02-2010 to 07-05-2012	Worked as Director

11. Whether SC/ST/OBC/Minorities/Women – No

12. Area of Specialization- Power Sector Business (Marketing, Project Engineering, E&C, Project Management, Technical Services, Spares & Services.)

13. Indicate how you fulfill the laid down criteria – Retired from Schedule "A" CPSE (BHEL) as Functional Director (Director (Power))

14. Have any legal proceedings initiated or are pending against you- No

15. Have you been or are designated partner in Limited Liability Partnerships (LLP)- No

16. Directorship held/ presently being in companies (both CPSEs & Private)

S.no	Name of Company	Nature of Industry	Nature of Directorship	Duration (with dates)
1.	NTPC BHEL Power Projects Private Limited	EPC and manufacturing business	Managing Director & CEO	From April 28, 2014

Date- September 12, 2014


Atul Saraya

Annexure - A



BHARAT HEAVY ELECTRICALS LIMITED
Employee BIODATA
As on 28.02.2014

Personal Particulars:							
Name	Mr Atul Saraya			Date of Birth	14.11.1953		
Staff No.	1607855			Division	Corporate Office		
Designation	Director (Power)			Department	Power Sector		
Present Grade	E10			Place of Posting	New Delhi		
Date of Grade	01.10.2009			Posting w.e.f.	03.12.2008		
Category	GEN						
Qualification:							
Qualification Level	Qualification Awarded	Subject	Year	Duration	Institute	Study Leave / Sponsored	India / Abroad
Graduation (T)	BSC Engg	Electrical Engg	1974	48 Months	H.B. Technological Institute / Kanpur University	NA	IN
PG Diploma (NT)	PG Diploma	Business Admn	1989	12 Months	Annamalai University	NA	IN
Experience Before Joining BHEL							
From	To	Employer Type	Employer Name			Level/Designation	
Experience in BHEL Grade Details:							
From	To	Grade	Designation			Entry Mode	
12.01.1976	18.01.1977	Trainee Officer	Engineer Trainee			Joining	
19.01.1977	24.06.1981	E1	Engineer			Absorption	
25.06.1981	24.06.1985	E2	Sr Engineer			Promotion	
25.06.1985	24.06.1987	E3	Dy Manager			Promotion	
25.06.1987	24.06.1991	E4	Manager			Promotion	
25.06.1991	24.06.1995	E5	Sr Manager			Promotion	
25.06.1995	24.06.1998	E6	Dy GM			Promotion	
25.06.1998	24.06.2000	E6A	Sr Dy GM			Re-assignment	
25.06.2000	24.06.2004	E7	Addl GM			Promotion	
25.06.2004	02.01.2008	E8	Genl Manager			Promotion	
03.01.2008	05.11.2008	E8(GM I/C)	Genl Manager I/C			Re-assignment	
06.11.2008	30.09.2009	E9	Executive Director			Promotion	

01.10.2009		E10	Director (Power)	Board Level Appointment	
Exposure at SHEL - Location & Division Details:					
From	To	Unit / Division	Location	Department	Entry Mode
12.01.1976	18.01.1977	Heavy Electrical Equip. Plant	Haridwar	HEEP-HWR / HRDC	Joining
19.01.1977	22.06.2001	Heavy Electrical Equip. Plant	Haridwar	HEEP-HWR / Production & Manufacturing	Absorption
23.06.2001	01.07.2004	Heavy Electrical Equip. Plant	Haridwar	Commercial	Transfer
02.07.2004	02.01.2008	PS - Marketing Group	New Delhi	PS-Mktg / Marketing / New Delhi	Transfer
03.01.2008	05.11.2008	PS - Eastern Region	Kolkata	PSER HQ	Re-assignment
06.11.2008	02.12.2008	PS - Eastern Region	Kolkata	PS-Marketing & ER	Promotion
03.12.2008	24.07.2009	PS - Marketing Group	New Delhi	Power Sector-Marketing & ER	Transfer
25.07.2009	05.08.2009	PS - Marketing Group	New Delhi	Power Sector-Marketing,ER & NR	Re-assignment
06.08.2009	30.09.2009	PS - Marketing Group	New Delhi	Power Sector	Re-assignment
01.10.2009		Corporate Office	New Delhi	Power Sector	Board Level Appointment

Annexure - 1

7. Experience in reverse chronological order starting with present/last position held.

S.NO.	Organization	Designation with pay scale and place of posting	From	To	Area of responsibility
1	BHEL Corporate office	Director Power Scale 75000-1000000 New Delhi	01.10.2009	30.11.13	Power Sector Operations
2	BHEL Power Sector	Executive Director & OSD Scale 62000-80000 New Delhi	06.11.2008	30.09.2009	PSER,NR & PS MKTG Operations
3	BHEL Power Sector	GM (I/c) Scale 51300-73000 Kolkata	03.01.2008	05.11.2008	PSER Operations
4	BHEL Power Sector MKTG	General Manager Scale 51300-73000 New Delhi	25.06.2004	02.01.2008	PS MKTG Operations
5	BHEL Hardwar	Engineer Trainee to AGM Scale (AGM) 51300-73000 Hardwar	12.01.1976	24.06.2004	Production & Commercial

COPY OF SAP BIO-DATA ENCLOSED

Atul Saraya
28.2.14
(ATUL SARAYA)

Annexure - 2

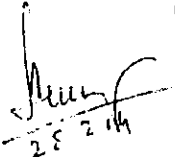
ATUL SARAYA

WORK EXPERIENCE

More than 38 years of experience in BHEL a MAHARATNA company.

- Inducted as Director (Power) In the Board of BHEL on 01.10.2009 and superannuated on 30.11.2013.
- Assumed charge as DSD Power Sector from 06.08.2009 to 30.09.2009.
- Assumed charge as ED (PS-ER, MKTG & NR) from 24.07.2009 to 05.08.2009.
- Assumed charge as ED (PS-ER & MKTG) from 06.11.2008 to 24.07.2009.
- Assumed charge as GM (I/c) PSER from 03.01.2008 to 05.11.2008.
- Assumed charge as GM (PS Marketing) from 25.06.2004 to 02.01.2008.
- Joined BHEL, HEPP Hardwar as an Engineer Trainee on 12.01.1976 and continued till 24.06.2004 (last posting as AGM).
- Appointed as board member in various Joint Venture (JV) companies as:
 - Chairman of Raichur Power Corporation Limited (RPCL), a JV Company of KPCL and BHEL from 07/10/09 to 30/11/13.
 - Director NTPC BHEL Power Projects Private Limited (NBPPL), a JV Company of NTPC and BHEL from 28/04/08 to 30/11/13.
 - Director of Dada Dhuniwale Khandwa Power Limited (DDKPL), a joint venture of MPPGCL and BHEL from 25/02/10 to 23/4/12.
 - Director of Udangudi Power Corporation Limited (UPCL), a Joint Venture Company of TANGEDCO and BHEL from 07/10/09 to 26/03/13.
- At BHEL New Delhi as Director (Power) (01.10.09 – 30.11.13)
 - Spearheaded the Power Sector which handles around 75% of the organization's business.
 - Secured orders for 24 TG & 27 SG packages for Supercritical Sets in the rating of 660 / 700 / 800 MW.
 - BHEL has become a MAHARATNA company, crossed Rs.50,000 crores turnover mark and achieved highest ever commissioning of 10,310 MW during the year 2012-13 and surpassed RFD(result framework document) of MoP for the last two years.
 - ✓ 2012-13 capacity addition of 9298 MW achieved with YoY growth of 14%.
 - ✓ 2011-12 capacity addition of 8138 MW achieved with YoY growth of 28%.
 - ✓ 2010-11 capacity addition of 6333 MW achieved with YoY growth of 55%.
 - Successful commissioning of BHEL 1st indigenously manufactured subcritical set of 600 MW rating on EPC basis at North Chennai.
 - 1st ever supercritical set of BHEL at Barh (660 MW) in Bihar successfully commissioned.
 - BHEL received orders worth more than Rs.1,34,341 crores (1343 billions) which in physical terms translates to over 42,671 MW (42.6 GW) between 2009 and 2013.

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- Built strong customer relationship which resulted placement of number of orders on negotiated basis.
- New philosophy was introduced linking payment terms with deployment of required T&P to ensure their availability during unloading / stacking/ restacking etc. which in turn proved more effective at project sites.
- Implementation of common tender specifications across the entire power sector for efficient vendor management.
- BHEL schedule of rates in civil contracts introduced in Power Sector.
- **At Power Sector Eastern Region, Kolkata with additional charge of PS Marketing (03.01.2008 – 30.09.2009)**
 - BHEL received the maiden order for 800 MW SG & 660 MW SG and TG sets with supercritical parameters.
 - Associated with the prestigious Commonwealth Games projects.
 - Initiated holistic planning and review of projects to enable proactive management for timely completion of projects.
 - Strengthened the execution by augmenting Heavy Lift Cranes, T&Ps etc.
- **At Power Sector Marketing, New Delhi (25.06.2004–02.01.2008 & 06.11.2008- 30.09.2009)**
 - BHEL secured number of orders for new rating power projects of 600 MW, 525 MW, 300 MW and 270 MW rating.
 - Secured orders of around Rs.80,000 crore which translates to over 32,000 MW in physical terms.
- **At BHEL Hardwar (12.01.1976-24.06.2004)**

Introduction of several new initiatives at BHEL Hardwar:

 - Cycle time reduction in manufacturing of electrical machines.
 - Sequential supplies to match site requirements.
 - Establishment of online project management system.
 - Large scale computerization and up gradation of systems of commercial department.

ACHIEVEMENTS

- Received the coveted CII EXIM BANK Award 2009 – Certificate of Commendation for "Significant Achievement" on the Journey towards Business Excellence by CII-EXIM Bank at Power Sector – Eastern Region.
- Received the individual title "PSU Director of the Year" for perseverance and dedication towards the power Sector in India in April, 2013.
- Received BT Star Award 2013 from Bureaucracy Today in June, 2013 for Excellence as Director (Projects) in the Maharatna / Navratna Category.


(ATUL SARAYA) 26.2.14