

# Jacob S. Fowles

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## EXPERIENCE

MAY 2016 - PRESENT

### **DevPoint Labs, Salt Lake City, UT** - Full-Stack Software Developer

- Worked with multiple teams and instructors to improve programming knowledge.
- Teamed with others as we develop an application called B.o.B, which allows parents to communicate with their children via their computer.
- During a team hackathon we produced and deployed an application called Remindr within 8 hours. We were awarded 2nd place in the competition.

*Technologies used:* [JavaScript](#), [Ruby on Rails](#), [jQuery](#), [ReactJS](#), and [HTML/CSS](#)

JAN 2013 - APR 2016

### **Key Commercial Bank, Salt Lake City, UT** - Regional Treasury Manager

- Exceeded my 2016 sales goal by over 116% in all serviced markets.
- Successfully launched four new treasury products either on time or ahead of schedule.

*Technologies used:* [Bloomberg Terminal](#), [Factset](#), [Salesforce](#), and [Microsoft Office](#).

OCT 2006 - JAN 2013

### **Key Equipment Finance, Denver, CO** - Senior Economics Analyst

- Prepared, monitored, and analyzed profitability of global markets rates.
- Helped reduce booking errors by 23% by re-writing and implementing new training material.

*Technologies used:* [Bloomberg Terminal](#), [Factset](#), [SuperTRUMP](#), and [Microsoft Office](#).

AUG 2005 - SEP 2006

### **Guitar Center, Denver, CO** - Operations Manager

- Effectively managed crews ranging from 24 to 78 employees. Job duties including: recruiting, performance reviews, and developmental coaching.
- Our team ended four consecutive quarters at or below our loss prevention goal.

*Technologies used:* [Microsoft Office](#), [Inhouse WMS Tool](#)

OCT 2004 - JAN 2005

### **Backcountry.com, Park City, UT** - Search Marketing Analyst

- Became fluent in search marketing with the use of Google Adwords and Yahoo Overture.
- Successfully produced over 65,000 key word uploads with a error rate below 2%.

*Technologies used:* [Google Adwords](#), [Yahoo Overture](#), and [Microsoft Office](#).