

Zillow Time Series

Jake Sherman



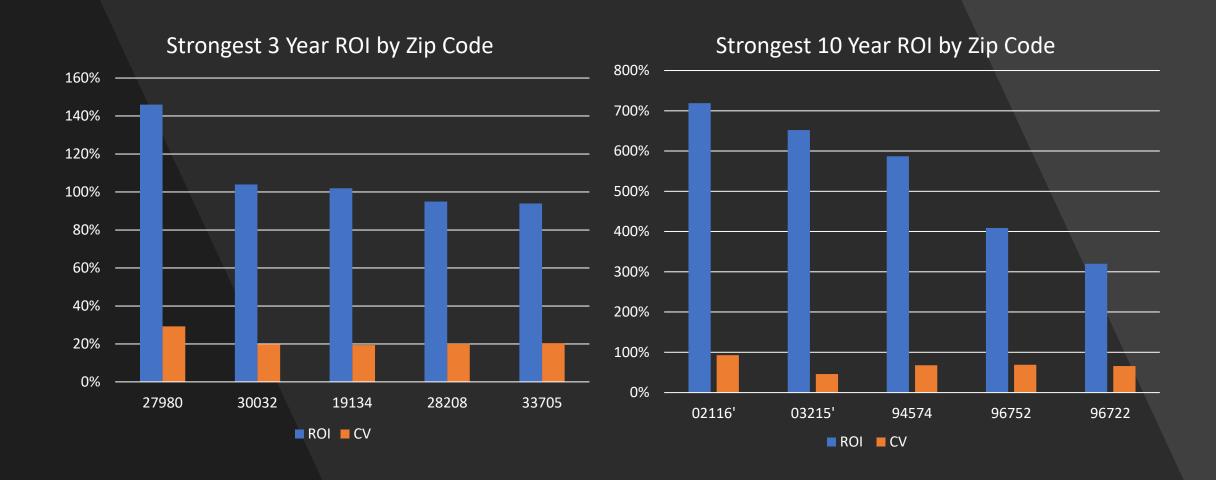
Objective

- Identify top areas to buy residential real estate for both short- and long-term investing
- ROI is metric of success, measured in both threeand ten-year horizons
- Use data to create model to predict prices
- USE RMSE to gage model predicting accuracy

Data-Zillow

- Median price data dating back to 1996 for every zip code in USA
- Focus is on short and long term time horizon
- Coefficient of variance used to measure risk

Top Performing Zip Codes

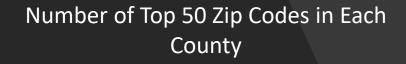


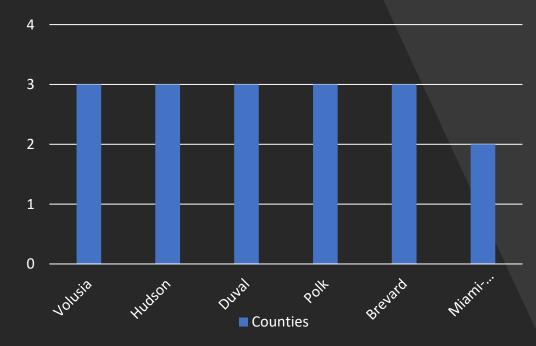
Next Steps

- Top zip codes are spread out without much pattern
- Top 50 zip codes to invest in are analyzed to look for patterns
- Counties with most top 50 performing zip codes are recommended for consistency.

Top Short Investing Areas

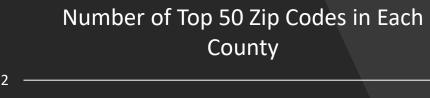
- No county has more than three zip codes in the top 50
- 5/6 counties with the most top performing zip codes are in the state of FL
- Average Florida three-year ROI is 36.2% compared to 20.8% nationwide average.

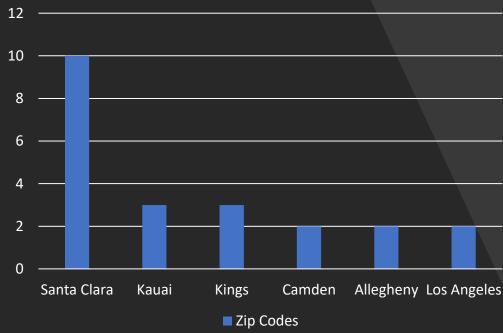




Long Term Investing Performance

- Santa Clara has a whopping ten zip codes in the top 50, much more entries than any other county.
- 10-year ROI in Santa Clara is 88.1% as compared to 13.25% nationwide average

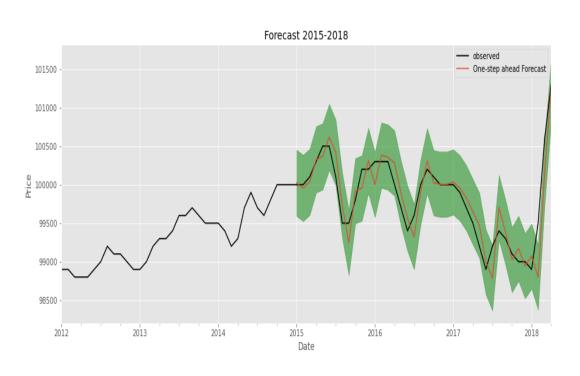




Non-Dynamic and Dynamic Forecasts

Non-Dynamic Forecast RMSE of \$214

Dynamic Forecast RMSE of \$961





Forecast Model

Slight dip in the short term, followed by long term steady growth.

Conclusion

- Short term investing we recommend the state of Florida
 - Florida has almost double the ROI compared to the national average
- Long term investing we recommend Santa Clara County
 - Santa Clara has appreciated almost 6.5 times as much as national average
- Our Dynamic Model has an RMSE of \$960
- Our Forecast Model predicts a short-term price drop followed by steady gains.

Thank You

github.com/jsherman918