

Sun Critical Illness Insurance

Term 10 Illustration

Sun CII provides a lump sum benefit to help you respond to the personal or business financial impacts of the insured person being diagnosed with, and surviving, an illness covered by the plan.

Designed for:

R Client 1

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Benefits of Sun CII

Today, more than ever, people are surviving illnesses that were once fatal. Your well-being, and the well-being of your family or business, depends on the strength of your financial plan. Adding Sun CII to your plan can help see you through such a life changing event. Critical illness insurance gives you a lump sum payment if you are diagnosed with and survive an illness covered by your plan. This extra measure of security helps give you the freedom to concentrate on what's most important – recovery.

Sun CII provides the following coverage and benefits:

CII Term 10 (T10) • Affordable critical illness coverage which renews every 10 years up to age 75.

CII Term 75 (T75) • Critical illness coverage up to age 75.

CII Lifetime (T100) • Lifetime critical illness protection, paid up at age 100.

Flexibility **Sun CII** offers optional benefits to tailor coverage to your needs

- Return of premium on death (ROPD)
- Return of premium on cancellation and/or expiry (ROPC/E)
- Disability waiver (DW)
- Loss of independent existence (LOIE)
- Long-term care conversion option (LTCCO)

Sun CII offers two limited pay premium options

- A 10-pay option available on CII Lifetime
- A 15-pay option available on CII Term 75 and CII Lifetime

Sun CII offers an unique approach to children's CII coverage

- 6 additional childhood illnesses
- 2 unique ROPC options designed specifically for children

Guarantees • Covered illnesses, premiums, benefit amounts and return of premium values are fully guaranteed for your **Sun CII** policy.

- Guaranteed conversion of Term 10 coverage to a permanent policy.

SUN LIFE FINANCIAL

For 150 years, Sun life Financial has been one of the most trusted names in financial services. We provide a diverse range of protection and wealth products and services to individuals and corporate customers. Sun Life's group of businesses have helped millions of customers worldwide achieve peace of mind that comes with planning for lifetime financial security – and we're well positioned to do so for years to come. Sun Life Assurance Company of Canada is a member of the Sun Life Financial group of companies.

Description of your plan

COVERAGE INFORMATION

Sun CII Term 10

Sun CII Term 10 offers a lump sum benefit that can help you respond to the critical illnesses listed below as defined in the policy. The selected coverage offers guaranteed renewable premiums every 10 years until the policy ends at the policy anniversary nearest the insured person's 75th birthday. The coverage can be converted to Sun CII Term 75 or Lifetime until the policy anniversary nearest the insured person's 65th birthday.

These illnesses are eligible for a one-time full benefit payout. When the benefit is paid, the critical illness insurance policy ends.

- Cancer
- Heart attack
- Stroke
- Acquired brain injury
- Alzheimer's disease
- Aortic surgery
- Aplastic anemia
- Bacterial meningitis
- Benign brain tumour
- Blindness
- Coma
- Coronary artery bypass surgery
- Deafness
- Heart valve replacement
- Kidney failure
- Loss of limbs
- Loss of speech
- Major organ transplant
- Major organ failure on a waiting list
- Motor neuron disease
- Multiple sclerosis
- Occupational HIV infection
- Parkinson's disease
- Paralysis
- Severe burns

The following additional illness is eligible for full benefit payout when included in the policy. When the benefit is paid, the critical illness insurance policy ends.

- Loss of independent existence (LOIE)

Each illness listed below is eligible for a partial payout of 15% of the critical illness insurance benefit amount to a maximum of \$50,000 per condition. When we pay a claim for a partial payout illness, the policy remains in force. The CII benefit and Return of premium benefits are not reduced by the amount of the partial payout. One claim is permitted per partial payout illness.

- Cancer – ductal carcinoma in situ of the breast
- Cancer – stage 1A malignant melanoma
- Cancer – stage A (T1a or T1b) prostate cancer
- Coronary angioplasty

Description of your plan (continued)

OPTIONAL BENEFITS

Return of premium on death (ROPD)	The value of this benefit will be paid to the ROPD beneficiary if the insured person dies while the policy is in effect and the CII benefit is not payable.
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Client summary

Insurance and benefits for R Client 1

Male, retained age 65, smoker, morbidity rating of 200%

Insurance coverage	Amount (\$)	Initial yearly premium (\$)
Sun CII Term 10	25,000	3,279.25

Optional benefits

Return of premium on death	193.50
Loss of independent existence	242.00

Policy fee	\$45.00
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Total initial yearly premium	\$3,759.75
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Policy values

Year	Age	Total yearly policy premium (\$)	ROPD value (\$)	Critical illness insurance benefit (\$)
1	66	3,759.75	3,759.75	25,000
2	67	3,759.75	7,519.50	25,000
3	68	3,759.75	11,279.25	25,000
4	69	3,759.75	15,039.00	25,000
5	70	3,759.75	18,798.75	25,000
6	71	3,759.75	22,558.50	25,000
After this point, the total of all premiums paid is equal to or greater than the critical illness insurance benefit				
7	72	3,759.75	26,318.25	25,000
8	73	3,759.75	30,078.00	25,000
9	74	3,759.75	33,837.75	25,000
10	75	3,759.75	37,597.50	25,000

Understanding policy values

- The premiums shown above are guaranteed and include the policy fee and any rating used for this illustration.
- The amounts illustrated are as of the end of the year and assume premiums have been paid until the end of the year.

Summary of premium details

Years	Ages	Yearly base coverage premium (\$)	Yearly policy fee (\$)	Yearly ROPD premium (\$)	Yearly LOIE premium (\$)	Total yearly policy premium (\$)
1 to 10	66 to 75	3,324.25	45.00	193.50	242.00	3,759.75

Important events	At end of year
Expiry of Sun CII Term 10 policy	10

Premium details

Year	Age	Yearly base coverage premium (\$)	Yearly policy fee (\$)	Yearly ROPD premium (\$)	Yearly LOIE premium (\$)	Total yearly policy premium (\$)
1	66	3,324.25	45.00	193.50	242.00	3,759.75
2	67	3,324.25	45.00	193.50	242.00	3,759.75
3	68	3,324.25	45.00	193.50	242.00	3,759.75
4	69	3,324.25	45.00	193.50	242.00	3,759.75
5	70	3,324.25	45.00	193.50	242.00	3,759.75
6	71	3,324.25	45.00	193.50	242.00	3,759.75
7	72	3,324.25	45.00	193.50	242.00	3,759.75
8	73	3,324.25	45.00	193.50	242.00	3,759.75
9	74	3,324.25	45.00	193.50	242.00	3,759.75
10	75	3,324.25	45.00	193.50	242.00	3,759.75

Important events	At end of year
Expiry of Sun CII Term 10 policy	10

Important illustration notes

This illustration was prepared for information purposes only and is not an insurance contract or an offer to provide insurance. It does not form part of any policy that may be issued.

All coverages and benefits illustrated will be subject to underwriting review and approval.

Age	Age means a person's age on their birthday nearest to a particular date. This is known as "age nearest". A person's age at the policy date means their age on their birthday nearest to a policy date. For example, if the insured person's actual age is 34 years and 7 months, the "insurance age" will be 35. When we say a benefit ends at 65, it means the policy anniversary nearest their 65 th birthday.
Retained age	When the proposed insured's age has recently changed, we may allow the policy to be dated the day before that age change, so that premiums charged will be for the age of the client before the age change. We call this retaining your age.
Premiums	This illustration is based on Sun Life Financial's premium rates on the date shown below. Premiums shown are based on the specifics illustrated: plan type, benefit type, amount of insurance, age, smoking status, sex and insurance rating. If any of these are incorrect and your policy is issued with different specifics, the premiums and values may change.
Taxation	Currently there are no specific income tax laws about taxing critical illness insurance policies or their benefits. Sun Life Financial's understanding of current tax laws is that, any cash benefits from Critical illness insurance will not be taxed when the policy is owned by, and the benefit is payable to, an individual. If the policy is owned by a corporation, different tax laws and interpretations will apply. To review how critical illness insurance benefits may be taxed in your situation, speak to your tax professional.
Policy anniversary	The month and day that is 12 months following the start date of your policy.

Underwriting requirements

Client information: R Client 1, male, age 65, smoker

Actual age: 65

Total applied for: \$25,000

Requirements:

- Full blood profile and urinalysis
- A physician's medical examination
- Treadmill ECG
- Inspection report
- Motor vehicle report
- Attending physician statement
- Tele-interview

These requirements are based on the amount of insurance indicated in the illustration. Additional requirements could be uncovered when the application is completed.

Projected compensation

Estimated First Year Commission (FYC)	\$3,835
Estimated First Year Commission with 100% override	\$7,670

Year	Base premium (\$)	Benefit premium (\$)	Base commission (\$)	Benefit commission (\$)	Total compensation (\$)
1	6,048.12	2,001.84	3,012	823	7,670*
2	6,048.12	2,001.84	329	49	378
3	6,048.12	2,001.84	329	49	378
4	6,048.12	2,001.84	131	49	180
5	6,048.12	2,001.84	131	49	180
6	6,048.12	2,001.84	131	-	131
7	6,048.12	2,001.84	131	-	131
8	6,048.12	2,001.84	131	-	131
9	6,048.12	2,001.84	131	-	131
10	6,048.12	2,001.84	131	-	131
11	6,048.12	2,001.84	131	-	131
12	6,048.12	2,001.84	131	-	131
13	6,048.12	2,001.84	131	-	131
14	6,048.12	2,001.84	131	-	131
15	6,048.12	2,001.84	131	-	131
16	6,048.12	2,001.84	131	-	131
17	6,048.12	2,001.84	131	-	131
18	6,048.12	2,001.84	131	-	131
19	6,048.12	2,001.84	131	-	131
20	6,048.12	2,001.84	131	-	131

* Estimated First Year Commission includes the override.

All commission values are based on assumed premium payments shown. Any change in the premium amount will affect the values shown above.

The illustrated values in the projected compensation table above are not guaranteed. They are for information purposes only and will vary based on changes in assumptions, including any charge backs that may not be included here. In case of a discrepancy, actual compensation is governed by the relevant commission schedule(s) and the terms of your agreements with Sun Life Assurance Company of Canada.