

KA Universal Holdings

Profit and Loss

January - December 2023

	TOTAL
Income	
400 Amazon USA	
402 Amazon Advertising-USA	-23.28
404 Amazon FBA Fees-USA	-50,911.19
405 Amazon Promotions-USA	-6,624.18
406 Amazon Refunds-USA	-15,523.69
407 Amazon Reimbursement-USA	788.63
409 Amazon Sales-USA	326,646.30
411 Amazon Seller Fees and Charges-USA	-52,931.76
413 Amazon Shipping Fees-USA	-2,972.60
415 Amazon Shipping-USA	6,416.51
Total 400 Amazon USA	204,864.74
400.1 Amazon-MX	
401 Amazon Advertising-MX	-372.24
403 Amazon FBA Fees-MX	-537.60
408 Amazon Sales-MX	1,673.83
410 Amazon Seller Fees and Charges-MX	-324.42
412 Amazon Shipping Fees-MX	-32.30
414 Amazon Shipping-MX	12.30
425 Amazon Refunds-MX	-29.17
Total 400.1 Amazon-MX	390.40
400.2 Amazon CA	
418 Amazon Seller Fees and Charges-CA	-28.76
Total 400.2 Amazon CA	-28.76
400.3 Shopify	
420 Sales - Shopify	1,049.75
Total 400.3 Shopify	1,049.75
Total Income	\$206,276.13
Cost of Goods Sold	
501 Cost of Goods Sold	103,793.85
502 Cost of Goods Sold MX	160.77
Total Cost of Goods Sold	\$103,954.62
GROSS PROFIT	\$102,321.51
Expenses	
601 Advertising & marketing	69,631.01
603 General business expenses	47.89
603.1 Bank fees & service charges	576.62
605 Memberships & subscriptions	2,337.28
Total 603 General business expenses	2,961.79
608 International Contractor	3,860.95
615 Meals	1,046.83

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618 Office expenses	297.44
618.1 Software & apps	1,822.54
Total 618 Office expenses	2,119.98
620 Supplies	59.87
621 Travel	215.25
Insurance	
606 Business insurance	507.30
Total Insurance	507.30
Interest paid	
607 Interest Expense on Amazon Loan	1,737.22
609 Interest on Long Term Business Loan	2,393.94
Total Interest paid	4,131.16
Legal & accounting services	
610 Accounting fees	493.55
611 Legal fees	907.36
Total Legal & accounting services	1,400.91
Total Expenses	\$85,935.05
NET OPERATING INCOME	\$16,386.46
Other Income	
700 Other income	200.00
701 Interest earned	0.43
Total 700 Other income	200.43
Total Other Income	\$200.43
Other Expenses	
Unrealized Gain or Loss	0.00
677 Vehicle expenses	368.58
802 Exchange Gain or Loss	0.07
Total Other Expenses	\$368.65
NET OTHER INCOME	\$ -168.22
NET INCOME	\$16,218.24