

# Amalfi Bliss LLC

## Profit and Loss

January - November, 2024

	TOTAL
Income	
Sales	0.00
4020 Service Sales	83,019.30
4030 Memberships	58,507.51
4040 Retail Sales	6,746.94
<b>Total Sales</b>	<b>148,273.75</b>
<b>Total Income</b>	<b>\$148,273.75</b>
Cost of Goods Sold	
5010 Backbar Supply	24,701.37
5050 Stylist Comp	
5051 Stylist Wage	49,497.18
5052 Stylist Tax	10,679.34
<b>Total 5050 Stylist Comp</b>	<b>60,176.52</b>
5060 Royalty Fees	2,730.47
5070 Advertising Fund	2,286.97
<b>Total Cost of Goods Sold</b>	<b>\$89,895.33</b>
<b>GROSS PROFIT</b>	<b>\$58,378.42</b>
Expenses	
6000 Front Comp	
6010 Front Desk Wages	23,686.35
6020 Salon Manager Wages	8,279.52
6030 Payroll Taxes	9,585.82
<b>Total 6000 Front Comp</b>	<b>41,551.69</b>
6500 Employer Withheld Tax	10,015.29
Advertising & marketing	24,074.33
Social media	4,996.17
<b>Total Advertising &amp; marketing</b>	<b>29,070.50</b>
Buildout Expense - Architect Fees	9,190.00
Buildout Expense - Construction Management	138,641.14
Employee benefits	
6130 Training & Professional Development	19,988.59
<b>Total Employee benefits</b>	<b>19,988.59</b>
General business expenses	
Bank fees & service charges	1,242.39
Uniforms	1,303.70
<b>Total General business expenses</b>	<b>2,546.09</b>
Insurance	2,499.75
Legal & accounting services	
Legal fees	1,036.76
<b>Total Legal &amp; accounting services</b>	<b>1,036.76</b>
Meals	2,471.66

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	TOTAL
Office expenses	
Office supplies	2,494.16
Software & apps	5,080.20
<b>Total Office expenses</b>	<b>7,574.36</b>
Payroll expenses	2,246.51
Bonuses	3,000.00
<b>Total Payroll expenses</b>	<b>5,246.51</b>
Rent	24,814.56
Repairs & maintenance	2,623.50
Supplies	
Supplies & materials	1,047.38
<b>Total Supplies</b>	<b>1,047.38</b>
Travel	80.00
Airfare	850.94
Hotels	1,276.35
<b>Total Travel</b>	<b>2,207.29</b>
Utilities	8,621.98
Phone service	1,353.40
<b>Total Utilities</b>	<b>9,975.38</b>
<b>Total Expenses</b>	<b>\$310,500.45</b>
NET OPERATING INCOME	<b>\$ -252,122.03</b>
NET INCOME	<b>\$ -252,122.03</b>