

Bighorn Athletics LLC

Profit and Loss

January 1 - July 30, 2024

	TOTAL
Income	
4003 etsy Sales	376.57
4015 Sales (TikTok)	92.40
4017 Shipping (TikTok)	54.63
4019 Walmart Sales	422.17
LMB4001 Amazon Sales (LMB)	187,752.88
LMB4002 Amazon Refunds (LMB)	-5,775.03
LMB4008 Amazon FBA Inventory Reimbursement	537.57
Total LMB4001 Amazon Sales (LMB)	182,515.42
LMB4010 Shopify Sales	17,330.59
LMB4012 Shopify Refunds	-126.67
LMB4014 Shopify Shipping	3,038.06
LMB4016 Shopify Shipping Refunds	-40.99
Total LMB4010 Shopify Sales	20,200.99
PayPal Sales	1,191.49
Sales of Product Income	213.15
Total Income	\$205,066.82
Cost of Goods Sold	
5010 Cost of Goods Sold	571.31
5012 Product Sample	72.90
Total 5010 Cost of Goods Sold	644.21
LMB21 LMB Cost of Goods Sold	27,527.67
LMB3 Amazon Seller Fees	27,346.87
LMB4 Amazon FBA Fees (LMB)	59,252.10
Promotional purposes	25,088.77
Total LMB21 LMB Cost of Goods Sold	139,215.41
Shopify Cost of Goods sold	3,113.15
Supplies & Materials - COGS	
5027 Alibaba Transaction Fees	1,287.28
Total Supplies & Materials - COGS	1,287.28
Warehouse Cost	1,760.17
Total Cost of Goods Sold	\$146,020.22
GROSS PROFIT	\$59,046.60
Expenses	
5055 Facebook Advertisement	10,468.67
5060 Dues & Subscriptions	1,840.54
5062 Office Expenses	12.82
5063 Bank Charges	1,678.91
5064 PayPal Fees	183.50
5065 Virtual Assistant Services Expense	2,559.16
5068 Shipping, Packaging, Freight & Postage	8,059.27

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5070 Software, Apps & Subscriptions	2,996.78
5078 etsy Fees	105.21
Ask my Client	602.41
Butterfly Guard Collaboration Deal Expense	200.00
Channel Subscription Fees	
5050 Shopify Subscription Fees	400.91
Total Channel Subscription Fees	400.91
Interest Paid	74.19
Legal & Professional Fees	629.00
LMB34 Shopify Fees	735.88
LMB5 Amazon Storage Fees	593.88
LMB6 Amazon Advertising Costs	26,601.54
Refunds	34.25
Taxes & Licenses	414.16
Utilities	750.90
Virtual Training Course	9.00
Total Expenses	\$58,950.98
NET OPERATING INCOME	\$95.62
Other Income	
4050 Others Income	261.25
Interest Earned	89.29
Total Other Income	\$350.54
Other Expenses	
Unrealized Gain or Loss	0.00
Donation	200.00
Exchange Gain or Loss	-0.02
Total Other Expenses	\$199.98
NET OTHER INCOME	\$150.56
NET INCOME	\$246.18