# JEAN-SÉBASTIEN MATTE

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Desautels Faculty of Management

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# **EDUCATION**

Ph.D. in Operations Management, McGill University, 2019-present

Thesis title: ECOWISR (Excess Consumption, Overproduction and Waste: Impact Solutions

through Reduction) The Case of the Fast Fashion Industry

Supervisor: Mehmet Gumus

M.Sc. in Civil Engineering, Université Laval, 2014

Thesis title: Behaviour of Buildings with Asymmetric Setbacks under Seismic Loading

Supervisor: Charles-Darwin Annan

B.Eng. in Civil Engineering, Université Laval, 2012

#### RESEARCH INTERESTS

Sustainable Operations, Behavioural Economics, Choice Models, Assortment Optimization & Left-Over Inventory, Data-Driven Optimization, Big Data

Methods: Empirical Research, Prescriptive Analytics, Hierarchical Bayes, Mathematical Optimization, Choice-Based Conjoint (CBC)

#### ACADEMIC VISITS

# Rotterdam School of Management-Erasmus University

Sept. 2022 – Apr. 2023 Rotterdam, Netherlands

Visiting PhD Student

Host & Collaborator: Prof. Robert Rooderkerk

# PUBLICATIONS, PRESENTATIONS & TALKS

#### Under review

1. Understanding the multidimensional effects of product variety on customer behaviour: A large-scale empirical study in online fast fashion retail (formerly "Product Variety and Consumer Behaviour in Online Fast Fashion Retailing") (with Mehmet Gumus and Javad Nasiry). Under Review: M&SOM

# **Working Papers**

1. Lowering the environmental impacts of fashion retail assortments: balancing profit maximization and impact minimization (with Robert Rooderkerk and Mehmet Gumus).

#### Work in Progress

- 1. The elephant in the room: How to start addressing overproduction in fast fashion (with Mehmet Gumus)
- 2. "rume: Random Utility Model Estimation for Large Data Sets in R"

## Conference presentations

- 1. "Lowering the environmental impact of fashion retail assortments: Balancing profit maximization and impact minimization"
  - 6th Meeting of the EURO Working Group (EWG) on Retail Operations, September 2023, Stockholm, Sweden.
- 2. "Understanding the multidimensional effects of product variety on customer behaviour: A large-scale empirical study in online fast fashion retail" (formerly "Product Variety and Consumer Behaviour in Online Fast Fashion Retailing")

INFORMS MSOM 2023, June 2023, Montréal, Canada.

5th Meeting of the EURO Working Group (EWG) on Retail Operations, October 2022, Istanbul, Turkiye.

**32nd Annual POMS Conference**, April 2022, Online.

3. "Seismic Behaviour of Multi-Storey Buildings with Asymmetric Setback"

CSCE 2014 4th Int. Structural Speciality Conference, May 2014, Halifax, Canada.

4. "Finite Element Analysis of Cable-Stayed Bridges under the Effect of Accidental Loss of a Stay Cable"

CSCE 2013 General Conference, May 2013, Montréal, Canada.

## Invited seminar presentations

1. "Lowering the environmental impacts of fashion retail assortments: Balancing profit maximization and impact minimization"

H&M Machine Learning, Data Science and Pricing Groups, March 2024, Stockholm, Sweden.

2. "Willingness-to-pay for sustainability in fashion"

**RSM Marketing Consumer Club**, March 2023, Rotterdam School of Management–Erasmus University, Rotterdam NL.

## **Talks**

1. "The Engineering Challenges of World Trade Center Tower 4"

Presentation to MIT graduate students. January 2019, LERA, New York City, NY, USA.

# RESEARCH & ACADEMIC EXPERIENCE

## **Summer School on Retail Operations**

Sept. 17-20, 2023

Attendee

Stockholm Business School, Stockholm, Sweden

Topics covered: From Operations to Machine Learning: The Case of Choice Modelling, Causal Inference in Operations Analytics, Case study on analytics in retail operations: The challenges of last-mile delivery.

Centre de Recherche sur les Infrastructures en Béton (CRIB)

Sept. 2014 – Nov. 2014 Québec, Qc, Canada

Research Professional

NSERC FONCER-INFRA research program: managed research projects, provided guidance to graduate students.

Developed practice problems for the Prestressed Concrete graduate course.

## **NSERC ENGAGE Research Project**

Research Assistant

Jan. 2014 – Sept. 2014

Québec, Qc, Canada

Towards an Improved Design Procedure for Incorporating Soil-Structure Interaction in Seismic Performance Evaluation. PI: Dr. Charles-Darwin Annan

Reviewed the literature on material and component mathematical models.

Developed the mathematical analytical model.

Co-author of project report submitted to NSERC and a partnering consulting firm.

#### NON-ACADEMIC WORK EXPERIENCE

# LERA Consulting Structural Engineers

Nov. 2014 – July 2019

Design Engineer & Project Manager

New York City, NY, USA

Managed in-house teams of several engineers and interns.

Managed design development with Owners, Architects, Service Engineers and Contractors.

Founder and Project Lead for LERA Tools: Committee developing and standardizing design and optimization tools, and workflows, to be used office-wide.

Designed, analyzed, and optimized complex structural systems. Researched on analysis methods, materials and systems modelling, international and local building codes, construction methods and available materials.

**Authored and co-authored** design narratives, calculation packages, peer-review and forensics reports.

#### AWARDS & SCHOLARSHIPS

## Sawtooth Academic Grant

2023

Sawtooth Software

# **Graduate Mobility Award**

2022

Graduate and Postdoctoral Studies - McGill University

\$11.500

• The Graduate Mobility Award encourages graduate students to study and conduct research abroad. A limited number of awards, funded by the Government of Quebec, are available each year on a competitive basis.

# MSRC Performance Award—Honorable Mention

2021

Management Science Research Center (MSRC) - Desautels Faculty of Management

\$2,000

• Awarded by the MSRC to the best PhD student project proposal.

## Walter John Stenason Fellowship

2019-2020

Desautels Faculty of Management

\$10,000

• Awarded by Graduate and Postdoctoral Studies upon the recommendation of the Desautels Faculty of Management to outstanding Canadian Ph.D. students.

#### PhD Program in Management Guaranteed Funding Award (MGFA)

2019-2023

Desautels Faculty of Management

\$30,000/year

#### Honour List - Master's Thesis

2015

Faculty of Graduate and Postdoctoral Studies, Université Laval

• The Honour List includes graduates of a thesis master's program whose theses received a unanimous grade of "excellent".

Association des étudiant(e)s de Laval inscrits aux études supérieures (AELIES), Université Laval \$500

• Funding provided to present and attend the CSCE 2014 4th Int. Structural Speciality Conference.

#### **TEACHING**

McGill University Summer 2023

Lecturer Montréal, Qc, Canada

Business Statistics (MGCR 271).

McGill University Sept. 2020 - Dec. 2021

Teaching Assistant Montréal, Qc, Canada

Operations Management (MGCR 617–MBA and MMA programs)

Université Laval Jan. 2014 – May 2014

Lecturer – Steel Desing Québec, Qc, Canada

Design and lead lectures for a class of 170 students.

Université Laval Sept. 2012 – Aug. 2014

Teaching Assistant Québec, Qc, Canada

Structural Analysis (2012), Steel Design (2012, 2013), Structural Damage Diagnosis and Repairs (2013).

#### SUPERVISION

# MITACS GLOBALINK Internship

May 2015 – Aug. 2015

Neha Madhulika and Vamshi Kadumuri, Université Laval

Québec, Qc, Canada

Provided supervision and guidance to Neha and Vamshi, whose internship was aimed at extending the findings of my Master's thesis.

#### **EXAMINATION COMMITTEE MEMBERSHIP**

# **Masters Examination Committee**

Constance Efio-Akolly (2021) - Département de génie civil et des eaux, Université Laval.

#### VOLUNTEERING WORK

# Architect Registration Exam (ARE) Program 2019

Lecturer New York City, NY, USA

LERA-based initiative: Engineers providing structural engineering lessons and tutoring to architectural professionals in preparation for their board exam.

Fashion Revolution USA 2018

Consultant New York City, NY, USA

Advise on the development of the High School Upcycle Competition.

Volunteer during the Fashion Revolution Week 2018

# ACE Mentor Program of America

2017 - 2019

Office Team Leader New York City, NY, USA

Mentoring High School students and promote careers in STEM, specifically in Architecture/Construction/Engineering (ACE).

Project JUST 2016 - 2018 ResearcherNew York City, NY, USA

Research on ethically and environmentally sustainable practices of fashion brands, published on the website's wiki.

# SKILLS & TECHNICAL STRENGTHS

Python, R, LATEX, HTML, CSS, C++, bash, Matlab, SQL, JavaScript, **Programming** 

High-Performance Computing (HPC) programming and deployment

Softwares LimeSurvey, Sawtooth

Numpy, Pandas, Sklearn, RSOME, Gurobi, Multiprocessing, Packages & Libraries

TensorFlow/PyTorch

French, English Languages