

## EDUCATION

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**UCLA**, Economics B.A. and Political Science B.A. **GPA: 3.78**  
Graduated *Cum Laude* from the UCLA Honors Program; Dean's List 2005-2009  
2009 Sharpe Fellowship Winner – awarded to 10 of UCLA's top Economics students in department  
SAT: Verbal 720, Math 700, Writing 710

## PROFESSIONAL EXPERIENCE

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**Harbor Research Inc.** **San Francisco, CA**  
*Strategy Consulting - Research Analyst* *11/09-Present*

- Project manager for a 6-month \$250,000 strategic vertical market assessment with Microsoft's Embedded OS division; drafted and executed project plan to completion on time and with little supervision.
- Developed client presentations and built economic models that were presented to senior executives and board members at Fortune 500 companies to advise on corporate strategy and M&A activity; project lead on a strategic due diligence engagement for one of the world's largest semiconductor manufacturers that will lead to a multi-million dollar acquisition.
- Led primary research, content development and forecasting for Machine-to-Machine Smarty Systems Forecast Report and wrote a number of publications including a white paper that received over 1,000 downloads.
- Conducted primary and secondary research for consulting projects, including developing relationships and conducting interviews with major industry participants and startup CEOs.

**TheUrbanFarmers.org** **Lafayette, CA**  
*Community Organizer* *09/09-11/09*

- Launched an environmental nonprofit with one other founder that turned unused local backyards into sustainable vegetable gardens and planted over 350 fruit trees in Lafayette in 3 months.
- Recruited, interviewed and organized over 100 participating families into the program.

**UCLA Institute of the Environment** **Los Angeles, CA**  
*Research Assistant* *03/08-06/09*

- Performed research and analysis on key trends in environmental economics including the effects of governments subsidies, green marketing, collaborative consumption and disruptive technologies for Dr. Matthew Kahn's book about the economic effects of climate change in cities: *Climatopolis*.
- Used statistical program STATA to analyze environmental impact of congressional voting records for a paper published by Dr. Kahn; as well as edited drafts, and gave feedback on his analysis.

**Environmental Camps for Conservation Awareness (ECCA)** **Kathmandu, Nepal**  
*Intern* *09/07-12/07*

- Developed and implemented a teaching curriculum on the effects of climate change on developing countries for Nepali youths.
- Visited rural Nepali villages to educate children about climate change, sustainability and biodiversity.
- Created and implemented my own study abroad program that included language instruction, cultural immersion, seminars with visiting researchers, and an internship with leading a Nepali NGO.

## LEADERSHIP

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- Team Captain – UCLA Men's Ultimate Frisbee Team *01/2008—06/2009*
- Outdoor Guide - UCLA Outdoor Leadership Training Program *09/2008 – 06/2009*

## SKILLS & INTERESTS

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- Python, HTML/CSS/Javascript, PostgreSQL and SQLite3 - <https://github.com/jsmoxon>
- Extensive work with PowerPoint, Excel (pivot tables, vlookups etc.), Word, and Adobe InDesign on both PCs and Macs
- Conversational Nepali, guitar, piano, cycling, running, reading, PG Wodehouse