

CAPSTONE PROJECT

# Website Behavior Analysis

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# Problem Statement

The data shared by client contains

Log data of their User in :

Problem2\_Site\_BrowsingBehavior.csv

	Timestamp	UserID	Website_section_visited
0	2017-07-26 00:01:40.965	0	product
1	2017-07-26 00:03:18.448	0	product
2	2017-07-26 00:36:59.028	0	default
3	2017-07-26 00:41:17.273	0	product-listing-category
4	2017-07-26 00:45:39.197	0	content

# Final Conversion data in: Problem2\_FinalConversions.csv

	Timestamp	UserID	Products_Purchased	Cart_Value
0	2017-07-26 00:00:10.465	0	A293532	52.14
1	2017-07-26 00:00:12.301	0	H209597	31.50
2	2017-07-26 00:00:12.388	0	H211370	30.48
3	2017-07-26 00:00:14.389	0	A282331	51.00
4	2017-07-26 00:00:16.837	0	H211410	16.74

# We need to perform feature Engineering on given data set to get final dataset

Total_Cart_value	Total_Product_purchased	No_of_times_visited	Time_Spent	BuyProbability	Target
1.000000	1.00000	1.000000e+00	1.000000	0.002161	1.000000
0.000049	0.00000	1.420578e-06	0.839766	0.055338	0.001272
0.000059	0.00000	7.102888e-07	0.484044	0.083122	0.002279
0.000062	0.00000	1.420578e-06	0.434959	0.055338	0.001593
0.000055	0.00005	8.523466e-06	0.697553	0.025416	0.000659

After performing Exploratory Data Analysis on final data set I come to know:

- That feature No of times Visited Contains 155 blank values and % of null values in feature No of times Visited is 38%
- The feature is imputed with value 1
- Target feature is +ve correlated with Total cart value, Total product purchased and No of times visited.
- The target feature is continuous in nature so the problem is of regression.

# Model Selection

Models used for analysis are:

- Linear Regression
- Decision Tree Regressor
- KNeighborsRegressor
- SVR

# Performance of Models

	MSE	RMSE	MAE	R2
Decision tree	0.005924	0.076967	0.005807	0.936186
LinerRegression	0.000001	0.001067	0.000514	0.660125
KNN	0.584549	0.764558	0.165794	-0.203744
SVM	0.101548	0.318666	0.120319	-261448.869834

The value of MSE, RMSE and MAE is minimum in Linear Regression so the Final Model is:

Target =  $-0.000811 + \text{Total\_Cart\_value}11.290344 + \text{Total\_Product\_purchased} * 0.269231 +$   
 $\text{No\_of\_times\_visited} - 10.558645 + \text{Time\_Spent} - 0.000114 + \text{BuyProbability}0.041629$



The final audience for the above work is business teams who want to send offers to their website users so that they can be converted and buy products from site .