

Jeremiah Stafford, FRM

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Experience

Sheard & Drugge – Stamford, CT 7/19 – Present
Business Development & Project Manager

- Analyzed competing technologies, changes to clinical workflow, billing procedures and financial benefits for large scale dermatology radiology equipment purchase
- Implemented agile project management principles to prototyping and production of new medical device

St. Louis Medical Devices, Inc. – Darien, CT 7/18 – Present
Chief Financial Officer

- Actively pursued financing opportunities for biosensing start-up focused on blood glucose detection
- Cured company default and renegotiated contracts with University of Missouri Technology Transfer Office
- Managed and assembled scientific research team across 4 Universities

Guggenheim Securities, LLC – New York, NY 2/18 – 9/18
High Yield Bond Trader - Director

- Responsible for pricing & trading TMT, Cable/Sat, Healthcare, Pharmaceutical & Event/Risk-Arb

Tradition Securities – New York, NY 1/18 – 2/18
High Yield Bond Broker - Director

Chapdelaine - Division of TP ICAP – New York, NY 2013 – 2017
High Yield Bond Broker - Director

- Leading producer of US HY intra-dealer secondary market transactions
- Managed implementation of electronic credit derivative execution platform

Millennium Group – Greenwich, CT 2013 - 2014
Portfolio Manager

- Managed credit focused macro portfolio of US equity futures, options, and global fixed income

JBS Capital – Darien, CT 2011 – 2013
President

- Spearheaded commodities, rates, FX, US equities, and volatility macro trading business

Citigroup Global Markets, Inc. – New York, NY 2010 – 2011
High Yield Index Trader - Director

- Developed and managed client facing US credit index (CDX) trading business

Lehman Brothers/Barclays Capital – New York, NY 2003 – 2009
High Yield Portfolio & Exotic Derivative Trader - Director

- Facilitated \$7bln profitable US HY CDX arbitrage through Barclays Capital credit trading desks
- Built & managed #1 US HY credit portfolio business that generated \$320mm revenue

Amaranth Securities LLC – Greenwich, CT 2002 – 2003
Convertible Bond, CapArb & Volatility Trader

Chicago Board of Options Exchange – Chicago, IL 1996 – 2002
Index and Equity Option Trader

Education & Certifications

Boston College - Chestnut Hill, MA BS, Finance 1996

Registrations: Series 7 & 63

Pending Certifications: PMP & MatLab Professional

Enrollments: UConn School of Engineering – Full Stack Engineer

Software/Programming: MS Office, MatLab, HTML, CSS, JavaScript, jQuery, Mathematica, IHS EViews & Bloomberg TOMS