

# Jake Steinfink

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## Education

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**M.S. Data Science and Analytics** | Georgetown University | Washington, D.C. May 2023  
Program grounded in R and Python focused on applications of mathematical and statistical modeling including ML, NLP, advanced visualizations, and cloud computing GPA: 4.0/4.0

- Projects: NBA Salary Prediction, Spotify Analysis, Data Science Toolkit, NFL Proposal, GIS Heat & Health
- GitHub Repo: <https://github.com/jsteinfink914/Projects>
- Hand-coded HTML Portfolio site: <https://jrs.georgetown.domains/>

**B.A. Economics** | Georgetown University | Washington, D.C. May 2022  
Double Minor: Psychology and Business Administration GPA: 3.74/4.0

## Work Experience

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**The 33<sup>rd</sup> Team** | Remote August 2022 - Present  
*NFL Data Analyst*

- Provide organization with “Breaking News” statistics for multiple forms of media requiring extreme responsiveness and strong understanding of the relationship between statistics and storytelling
- Paired with Super Bowl winning Wide Receiver Greg Jennings, providing him with daily statistics and analysis on the current state of play to prepare for media engagements
- Use R and data from proprietary data vendors (TruMedia, SIS, PFF) to perform above analyses

**Acumen** | Washington, D.C. June - August 2022  
*Statistical Programming Intern*

- Worked with the Division of Outcomes and Measurements to quantify the ROI of Medicare’s Program Integrity Team
- Used SAS and SQL along with secure Medicare data to analyze 100M+ claims leading to identification of \$30M of adjusted savings on a specific type of denied claim
- Produced Excel-based workbooks presenting savings drivers and summaries included in Congressional Report

**Strategic Moves** | Tel Aviv, Israel June - August 2020  
*Consultant*

- Earned international TAMID Fellowship internship to work with Israeli strategic consulting company
- Performed market research on Israeli startups concentrating on trends in innovation, healthcare, and technology
- Constructed model for startup self-evaluation and investor due diligence to improve client identification process

## Relevant Clubs & Organizations

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**Hilltop Consultants** | Georgetown University August 2018 - May 2021  
*Project Manager (2021)*

- Led team of five consultants, organized meetings, scoped project, and facilitated contact with client to ensure seamless workflow and fulfill all client asks
- Constructed deliverable for a large sports nonprofit serving children and adults with disabilities, including survey data analysis, to encourage client implementation of strategic and operational recommendations
- Mentored new and existing members, cultivated team culture (with a focus on active and open communication)

*Consultant (2018-2020); Awarded Returning Consultant of the Year (2020)*

- Conducted detailed research, benchmarking, and analysis for a variety of nonprofits to help further their missions
- Focused on slide creation, public speaking, and collaboration to communicate findings with nonprofit leaders
- Created crucial takeaway items, such as a weighted matrix, marketing playbook, and cost-revenue analysis

**TAMID Group** | Georgetown University September 2019-May 2021  
*Analyst, Investment Fund*

- Utilized comparable company analysis and discounted cash flow methods along with market analysis to formulate stock pitches for various Israeli companies in the renewable energy and fintech sectors

## Technical Skills

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R, Python, Big Data (AWS, Databricks, Spark, Dask), HTML, SAS, SQL, GitHub, Tableau, Office (Excel, PPT, Word)