

Session 7. Non-Linear Programming

* Construction of the Optimization Model

- *Decision variables*

What does the model seek to determine?

What are the unknown **variables** of the problem?



- *Objective function* (**Max** or **Min**)

What is the **objective** that needs to be achieved to determine the optimum solution from among all the feasible values of the variables?

- *Constraints*

What constraints must be imposed on the variables to satisfy the limitations of the model system?

(a) Unconstrained Optimization

- **Decision variables:** *Single or multiple **variables***
- **Objective function:** *Single or multiple **objectives**
Maximize or minimize*

(b) Constrained Optimization

- How to find the best way to allocate **scarce resources**?
- The resources may be raw materials, machine time or people time, money, or anything else in **limited supply**.
- The “best” or **optimal solution** may mean maximizing profits, minimizing costs, or achieving the best possible quality.

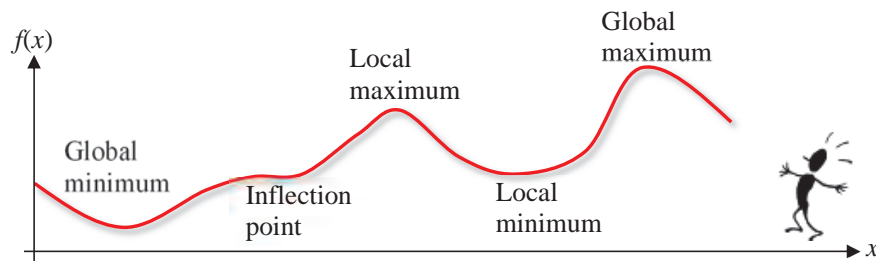
A. Univariate Optimization

* Necessary Condition

- A *necessary* condition for a particular solution $x = x_0$ to be either a *minimum* or a *maximum* is that the *first-order derivative* with respect to x is **0**; i.e.,

$$\frac{df(x)}{dx} = 0 \text{ at } x = x_0.$$

- There are **five** possible solutions satisfying these conditions.



* Sufficient Condition

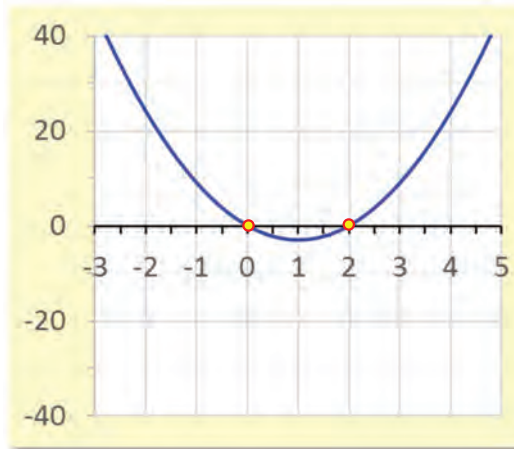
- To obtain more information about the five *stationary* points, it is necessary to examine the *second-order derivative*.
- If $\frac{d^2f(x)}{dx^2} > 0$ at $x = x_0$, then x_0 must be *at least* a local *minimum*. If $f''(x) > 0$ for all x , then $f(x)$ is a *convex* function and x_0 is a *global minimum*.
- Similarly, if $\frac{d^2f(x)}{dx^2} < 0$ at $x = x_0$, then x_0 must be *at least* a local *maximum*. If $f''(x) < 0$ for all x , then $f(x)$ is a *concave* function and x_0 is a *global maximum*.

Ex 1] Unconstrained Optimization

Consider the **univariate function**, $f(x) = x^3 - 3x^2$.



$$f(x) = x^3 - 3x^2$$



$$f'(x) = 3x^2 - 6x$$

(a) **Necessary** condition: The **first-order derivative** is

$$f'(x) = \frac{df(x)}{dx} =$$

▪ Thus, we have two **stationary points**: $x_0 =$

(b) **Sufficient** condition: The **second-order derivative** is

$$f''(x) = \frac{d^2f(x)}{dx^2} =$$

▪ At $x_0 = 0$, $f''(x_0) = -6 < 0$.

Thus, $x_0 = 0$ is a **local maximum**!

▪ At $x_0 = 2$, $f''(x_0) = 6 > 0$.

Thus, $x_0 = 2$ is a **local minimum**!



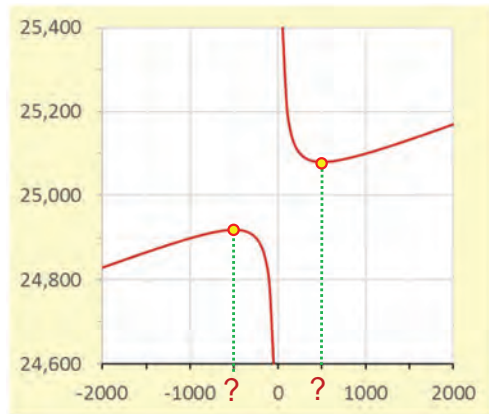
The function $f(x)$ is neither **concave** nor **convex**!

Ex 2] Minimization Problem

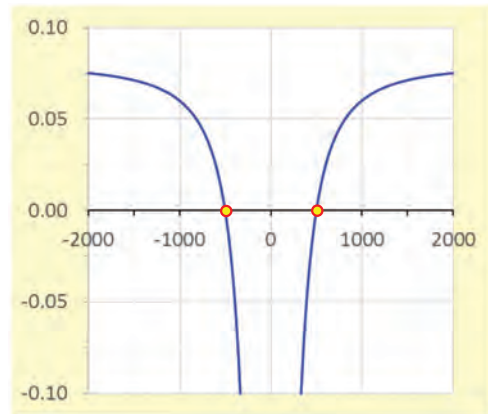
A production facility is capable of producing 60,000 widgets in a day and the total daily cost of producing x widgets in a day is given by,

$$c(x) = 25,000 + 0.08x + 20,000x^{-1}.$$

How many widgets per day should they produce in order to minimize the production cost?



$$c(x) = 25,000 + 0.08x + 20,000x^{-1}$$



$$c'(x) = 0.08 - 20,000x^{-2}$$

(a) First-order derivative of $c(x)$:

$$c'(x) = \frac{d}{dx} c(x) =$$

Thus, the stationary points are $x^* =$

(b) Second-order derivative of $c(x)$:

$$c''(x) = \frac{d}{dx} c'(x) = =$$

At $x^* = +500$, $c''(x) > 0$. Thus, $x^* = +500$ is the

At $x^* = -500$, $c''(x) < 0$. Thus, $x^* = -500$ is the

(Of course, the production quantity should be $0 \leq x \leq 60,000$.)



* Inflection Point

- If the *second-order* derivative $f''(x_0)$ vanishes, i.e.,

$$\frac{d^2 f(x)}{dx^2} = 0 \quad \text{at } x = x_0,$$

then, **higher-order derivatives** must be investigated.

- That is, if at a stationary point x_0 of $f(x)$, the first $(n-1)$ derivatives vanish and $f^{(n)}(x) \neq 0$, then at $x = x_0$, $f(x)$ has

(i) an **inflection point** if n is **odd**.

(ii) an **extreme point** if n is **even**; i.e.,

x_0 is a *maximum* if $f^{(n)}(x) < 0$

x_0 is a *minimum* if $f^{(n)}(x) > 0$



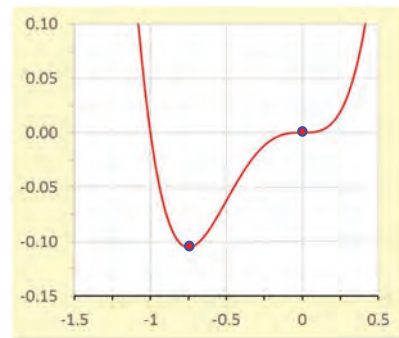
Ex] Consider the univariate function,
 $f(x) = x^4 + x^3$.

- The first-order derivative:

$$f^{(1)}(x) = 4x^3 + 3x^2 = x^2(4x+3)$$

Thus, the **stationary** points are

$$x_0 =$$



- The second-order derivative: $f^{(2)}(x) =$
 At $x_0 = -3/4$, $f^{(2)}(x_0) = 9/4 > 0$. $x_0 = -3/4$ is the **minimum**!
 At $x_0 = 0$, $f^{(2)}(x_0) = 0$. $x_0 = 0$ is still unknown!
- The third-order derivative: $f^{(3)}(x) =$
 At $x_0 = 0$, $f^{(3)}(x_0) = 6 > 0$. $n=3$ is an *odd* number.
 Thus, $x_0 = 0$ is an **inflection point**!

B. Multivariate Optimization

* Multivariate Unconstrained Optimization

A **monopolist** producing a single product has two types of customer. If x_1 units are produced for **customer 1**, then customer 1 is willing to pay a price of $(70 - 4x_1)$ dollars. If x_2 units are produced for **customer 2**, then customer 2 is willing to pay a price of $(150 - 15x_2)$ dollars. For $x_i > 0$, the fixed cost of manufacturing x_i units is **\$100** and the variable cost is **\$15**. To *maximize* the profit, how much should the monopolist sell to each customer?



- **Decision variables**

x_1 = units of the product sold to customer 1

x_2 = units of the product sold to customer 2

- **Objective function**

$Max f(x_1, x_2) =$

- **Optimal solution**

$x_1^* =$ and $x_2^* =$ Then, $z^* =$

	A	B
1	$x_1 =$	1
2	$x_2 =$	1
3	$f(x_1, x_2) = B1 * (70 - 4 * B1) + B2 * (150 - 15 * B2) - (100 + 15 * (B1 + B2))$	

- Objective function: Cell **B3**

- Variables: Cells **B1:B2**

* Multivariate Optimization with Constraints

A company is planning to spend \$10,000 on advertising. It costs \$3,000 per minute to advertise on **television** and \$1,000 per minute to advertise on **radio**. If the firm buys x minutes of **television** advertising and y minutes of **radio** advertising, its **revenue** (in thousands of dollars) is given by

$$f(x, y) = xy - 2x^2 - y^2 + 8x + 3y.$$

How can the firm *maximize* its **revenue**?

- **Objective function**

$$\text{Max } f(x, y) = xy - 2x^2 - y^2 + 8x + 3y$$

- **Constraints**

$$3,000x + 1,000y \leq 10,000$$

$$x \text{ and } y \geq 0.$$



- **Optimal solution**

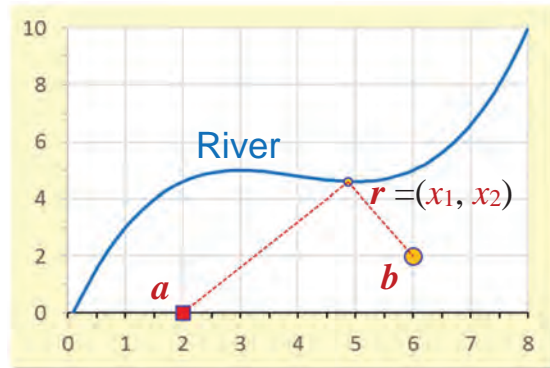
$$x^* = \quad \text{and } y^* = \quad \text{Then, } z^* =$$

	A	B
1	$x =$	1
2	$y =$	1
3	$f(x, y) =$	$=B1*B2 - 2*B1^2 - B2^2 + 8 * B1 + 3*B2$
4	Constraints	$=3000*B1 + 1000*B2$

- Objective function: Cell **B3**
- Variables: Cells **B1:B2**
- Constraint: Cell **B4**

* Non-Linear Programming (**NonLP**)

A **river**, in the shape of a smooth curve $[(x_1-3)^3 - 3(x_1-3)^2]/10 - x_2 + 5 = 0$, flows near a **house** $a = (2, 0)$ and a **barn** $b = (6, 2)$.



Each morning, a **milkmaid** leaves the house a , fills a bucket of water at a point r on the river, then goes to the barn b for her cow.

Find the point $r = (x_1, x_2)$ that *minimizes* the **total distance**.

- **Variables**

(x_1, x_2) = Coordinates of the location r

- **Objective function**

$$\text{Min } z = \sqrt{(x_1 - 2)^2 + (x_2 - 0)^2} + \sqrt{(x_1 - 6)^2 + (x_2 - 2)^2}$$

- **Constraints**

$$[(x_1-3)^3 - 3(x_1-3)^2]/10 - x_2 + 5 = 0$$

x_1 and x_2 are *unrestricted* in sign



- **Optimal solution** with Microsoft Excel - **Solver**

$$x_1^* = 0.4170 \quad \text{and} \quad x_2^* = 1.2751$$

and the **minimum distance** is $z^* = 7.6625$.

The **milkmaid problem** is a classic example of non-linear programming problem that can be solved with a **Lagrange multiplier**.

* Maximum Likelihood Estimator (**MLE**)

Consider the *exponential* random variables, x_i :

$$f(x_i) = \lambda e^{-\lambda x_i}, \quad \text{where } i=1, 2, \dots, n.$$

For given n sample observations, we can find the **MLE** of λ that maximizes the **likelihood function** $L(\lambda)$.

- **Likelihood function, $L(\lambda)$**

$$\begin{aligned} P[X_1 = x_1, X_2 = x_2, \dots, X_n = x_n] \\ &= P[X_1 = x_1]P[X_2 = x_2] \dots P[X_n = x_n] \\ &= \lambda e^{-\lambda x_1} \cdot \lambda e^{-\lambda x_2} \dots \lambda e^{-\lambda x_n} = \end{aligned}$$

- **Log-likelihood function, $\ln L(\lambda)$**

$$\text{Max } \ln L(\lambda) =$$

- **First-order derivative of $\ln L(\lambda)$**

$$\frac{d}{d\lambda} \ln L(\lambda) =$$

$$\text{Thus, the MLE of } \lambda \text{ is } \hat{\lambda} = \frac{n}{\sum_{i=1}^n x_i} =$$

- **Second-order derivative of $\ln L(\lambda)$**

$$\frac{d^2}{d\lambda^2} \ln L(\lambda) =$$

Thus, $L(\lambda)$ is a **concave** function and $\hat{\lambda}$ is the **global maximum**.

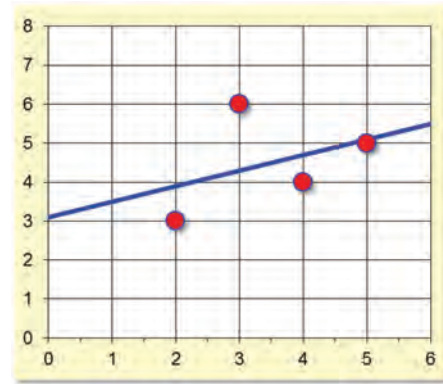


C. Prediction and Classification Models*

* Linear Regression Analysis

Find the regression parameters b_0 and b_1 that *minimize* the following performance measure:

y_i	x_i
3	2
4	4
6	3
5	5



(a) Sum of squared errors (SSE):

$$\text{Min } z = \sum_{i=1}^n (y_i - \hat{y}_i)^2 \quad \text{where } \hat{y}_i = b_0 + b_1 x_i$$

	A	B	C	D	E
1	Y_i	X_i	\hat{y}	Error	Error ²
2	3	2	3.90	-0.90	0.81
3	4	4	4.70	-0.70	0.49
4	6	3	4.30	1.70	2.89
5	5	5	5.10	-0.10	0.01
6					
7	b_0	b_1			
8	3.1	0.4		SSE =	4.20

Cell **C2** =A\$8 + B2*B\$8

Cell **D2** =A2-C2

Cell **E2** =D2²

Cell **E8** =SUM(E2:E5)

- Objective function => Cell **E8**

- Decision variables => Cells **A8:B8**



▪ Optimal solution: $b_0=3.1$ and $b_1=0.4$ with $SSE=z^*=4.20$

- Matrix representation: $\mathbf{Y}_{4 \times 1} = \begin{bmatrix} 3 \\ 4 \\ 6 \\ 5 \end{bmatrix}$ and $\mathbf{X}_{4 \times 2} = \begin{bmatrix} 1 & 2 \\ 1 & 4 \\ 1 & 3 \\ 1 & 5 \end{bmatrix}$
- Least Square Estimate: $\mathbf{b} = (\mathbf{X}'\mathbf{X})^{-1}(\mathbf{X}'\mathbf{Y}) =$

(b) Mean absolute deviation (*MAD*):

$$\text{Min } z = \frac{\sum_{i=1}^n |y_i - \hat{y}_i|}{n} \quad \text{where } \hat{y}_i = b_0 + b_1 x_i$$

	A	B	C	D	E
1	Y_i	X_i	y-hat	Error	Error
2	3	2	3.00	0.00	0.00
3	4	4	4.32	-0.32	0.32
4	6	3	3.66	2.34	2.34
5	5	5	4.98	0.02	0.02
6					
7	b0	b1			
8	1.679	0.661		MAD =	0.670

Cell **C2** =A\$8 + B2*B\$8

Cell **D2** =A2-C2

Cell **E2** =ABS (D2)

Cell **E8** =SUM(E2:E5) / 4

- Objective function => Cell **E8**

- Decision variables => Cells **A8:B8**

- Optimal solution:

$$b_0 = 1.679 \text{ and } b_1 = 0.661 \quad \text{with } \text{MAD} = z^* = 0.670$$



* Logistic Regression Analysis

- Maximum likelihood estimator (for *logit* model)

$$\text{Max } z = \sum_{i=1}^n y_i \ln \pi_i + \sum_{i=1}^n (1 - y_i) \ln(1 - \pi_i),$$



$$\text{where } \pi_i = \frac{1}{1 + \exp(-\beta'x_i)} \quad \text{and} \quad \beta'x_i = b_0 + b_1x_i$$

Ex] Find the *maximum likelihood estimates* b_0 and b_1

	A	B	C	D	E	F
1	y_i	x_i	$b_0 + b_1 x_i$	π_i	$y_i \ln(\pi_i)$	$(1 - y_i) \ln(1 - \pi_i)$
2	0	1	-2.556	0.072	0	-0.075
3	0	3	-1.405	0.197	0	-0.219
4	1	4	-0.829	0.304	-1.191	0
5	0	5	-0.253	0.437	0	-0.574
6	1	6	0.322	0.580	-0.545	0
7	0	7	0.898	0.711	0	-1.240
8	1	8	1.474	0.814	-0.206	0
9	1	9	2.050	0.886	-0.121	0
10	b_0	b_1			Max $z =$	-4.172
11	-3.132	0.576				

Cell **C2** =A\$11 + B\$11*B2

Cell **D2** =EXP(C2) / (1+EXP(C2))

Cell **E2** =A2 * LN(D2)

Cell **F2** =(1-A2) * LN(1-D2)

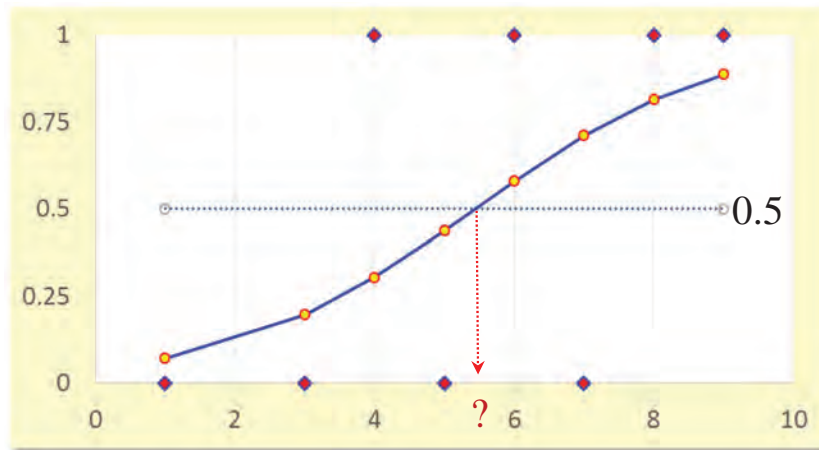
Cell **F19** =SUM(E2:F9)

- Objective function => Cell **F10**

- Decision variables => Cells **A11:B11**

- Solution: $b_0 = -3.132$ and $b_1 = 0.576$ with $z^* = -4.171$

- Logistic curve:



- Classification rule with the cutoff point $\pi^* = 0.5$

If $X_i < -b_0/b_1 =$, assign X_i to $Y = 0$.

If $X_i > -b_0/b_1 =$, assign X_i to $Y = 1$.

- Confusion matrix with $\pi^* = 0.5$

	Classified as 0	Classified as 1	Total
$Y=0$ (Not respond)	3	1	4
$Y=1$ (Respond)	1	3	4
Total	4	4	8

- Error rate =

- Suppose that the revenue is \$5 for “1” and the mailing cost is \$1:

Expected profit =

- Best classification rule? Set the cutoff point π^* so that
 - the error rate is minimized, or
 - the expected profit is maximized.

Appendix: SAS/OR for Non-Linear Optimization

* OPTMODEL

The **OPTMODEL** procedure, a general purpose optimization modeling language, can also be used for concisely modeling nonlinear programming problems. Within **OPTMODEL** you can declare a **nonlinear optimization** model, pass it directly to various solvers, and review the solver result.

Ex 1] Unconstrained optimization:

$$\text{Min } f(x, y) = x^2 - x - 2y - xy + y^2$$

```
/* invoke procedure */
proc optmodel;
  var x, y; /* declare variables */
  /* objective function */
  min z=x**2 - x - 2*y - x*y + y**2;
  /* now run the solver */
  solve;
  print x y;
quit;
```

Ex 2] Rosenbrock problem:

$$\text{Min } f(x_1, x_2) = \alpha (x_2 - x_1^2)^2 + (1 - x_1)^2$$



```
proc optmodel;
  number alpha = 100; /* declare parameter */
  var x {1..2}; /* declare variables */
  /* objective function */
  min f = alpha*(x[2] - x[1]**2)**2 +
          (1 - x[1])**2;
  /* now run the solver */
  solve;
  print x;
quit;
```