# **Session 6. Dynamic Programming**

In most applications, dynamic programming obtains solutions by working *backward* from the end of a problem toward the beginning, thus breaking up a large unwieldy problem into a series of smaller, more tractable problems.

#### \* Characteristic of DP Formulation

- 1. The problem can be divided into *stages* with a decision required at each stage *i*.
- 2. Each stage has a number of states s<sub>i</sub> associated with it.
- 3. The *decision*  $d_i$  chosen at any stage i describes how the state at the current stage is transformed into the state at the next stage.
- 4. Given the current state, the optimal decision for each of the remaining stages must *not* depend on previously reached states or previously chosen decisions. This idea is known as the "principle of optimality".
- 5. When a DP problem has been classified into a series of T stages, there must be a *recursion* that relates the cost (or reward) incurred at stage i to the cost (or reward) incurred from stages i+1, i+2, ..., T. In essence, the recursive relationship formalizes the working-backward procedure.

$$f_i(s_i) = \min_{\forall d_i} \{c_i(d_i, s_i) + f_{i+1}(s_{i+1})\} \text{ where } s_{i+1} = h(d_i, s_i)$$

#### \* Classifications

- Deterministic dynamic programming
- *Probabilistic* dynamic programming

#### A. Recurrence Relation

## \* Recursive Equation

- In mathematics, a recurrence relation is an equation that *recursively* defines a sequence; once one or more initial terms are given, each further term of the sequence is defined as a function of the preceding terms.
- A recursive equation can be thought of as analogous to a flight of stairs. In order to climb a flight of stairs, we need to be able to do the following:
  - 1. Get to the first step. Mathematically, this is called the *boundary* condition (or *terminal* condition in backward recursions.) For more complicated recursive equations, we sometimes need several initial conditions.
  - 2. Get to the next step from the previous step. Mathematically, this is the *recursive equation*.



**Ex 1] Fibonacci sequence**: The Fibonacci numbers are the numbers in the following integer sequence:

The sequence  $F_n$  of Fibonacci numbers is defined by the recurrence relation:

$$F_n = F_{n-1} + F_{n-2}$$
, for  $n=3, 4, ...$ 

with the initial conditions,  $F_1 = 1$  and  $F_2 = 1$ .

# Explicit equation? 
$$F_n = \frac{(0.5+0.5\sqrt{5})^n - (0.5-0.5\sqrt{5})^n}{\sqrt{5}}$$

**Ex 2] Best-of-Seven Series**: Consider a best-of-seven series that ends when one team wins *four* games (as in the NBA, MLB, or NHL playoffs). If the probability of team *A* defeating team *B* in any game is *p*, find the *average number* of games in the series. (For simplicity, let us assume that each team has a constant probability of winning a game throughout the series and games are independent of each other.)

(a) Explicit equations: Negative binomial distribution

$$E[n] = \sum_{i=4}^{7} i \left\{ {i-1 \choose 3} p^4 q^{i-4} + {i-1 \choose 3} p^{i-4} q^4 \right\}.$$

#### (b) Recursive equations

Let S(i, j) be the expected number of *remaining* games, given that Team A has won i games and Team B has won j games so far. Then, the recursive equation is

$$S(i,j) = p S(i+1,j) + q S(i,j+1) + 1$$

with the terminal (or boundary) condition,



$$S(i, j) = 0$$
 if  $i=4$  or  $j=4$ .

For example, if p=q=0.5, then E[n]=S(0, 0)=

	4	0	0	0	0	-
	3	1.875	1.75	1.5	1	0
Team B	2	3.5	3.125	2.5		0
(q=0.5)	1	4.8125	4.125		1.75	0
	0		4.8125	3.5	1.875	0
		0	1	2	3	4
			Team A	(p=0.5)		

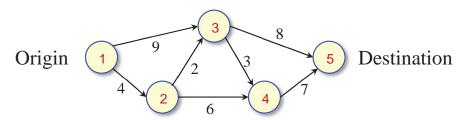
# Find the recursive equation for the probability that **Team A** will win the-best-of-seven series.

#### **B.** Various Recursions

The recursive equation could be expressed as an additive, multiplicative, or mini-max recursion in dynamic programming.

#### I. Additive Recursion

I. Q. Smart needs to drive from city 1 to city 5. The length  $c_{ij}$  of the arc connecting city i and city j represents the distance from city i to city j. Find the shortest path.



#### Optimality equation

Let  $f_i(s_i)$  be the minimum distance at stage i when the state is  $s_i$ . Then, the optimality equation is

$$f_i(s_i) = min \{ c(s_i, d_i) + f_{i+1}(d_i) \}$$
 for all  $d_i$ .

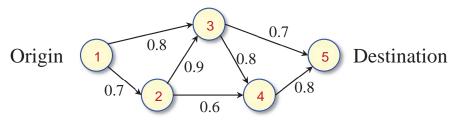
## • Optimality table:

		State, <i>s<sub>i</sub></i>					
Stage	Decision, di	1	2	3	3'	4	5
3	5				8	7	
3	min				8	7	
	3'			8			
2	4			10			
	min			8			
	2	14					
1	3	17					
	min	14					

## • Optimal decision:

## **II. Multiplicative Recursion**

Unfortunately, some routes are heavily patrolled by police. Smart thus decided to choose a route that maximizes the probability of not being stopped by police. Observing all the feasible road segments, the associated probabilities were compiled as given below:



Find the route which gives the maximum probability of not being stopped by police.



#### Optimality table:

Stage	)	1	2	3	4	5	Max
4		-	-	-	-	8.0	8.0
3		-	-	-	.64	[0.7]	0.7
2		-	-			-	
1		-	0.441	[0.56]	-	-	0.56

## Optimality equation

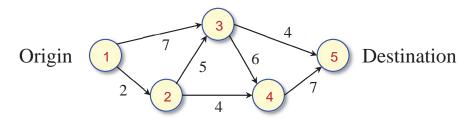
Let  $f_i$  = probability of driving from city i to the destination without being stopped by police.

$$f_5 = 1.0$$
 <= Terminal condition!  
 $f_4 = 0.8 f_5 = 0.8$   
 $f_3 = \max\{0.8 f_4, 0.7 f_5\} = \max\{0.64, 0.70\} = 0.70$   
 $f_2 = \max\{0.9 f_3, 0.6 f_4\} = \max\{0.63, 0.48\} = 0.63$   
 $f_1 = \max\{0.7 f_2, 0.8 f_3\} = \max\{0.441, 0.56\} = 0.56$ 

## Optimal decision:

#### III. Min-Max Recursion

I. Q. Smart is interested in *minimizing* the maximum altitude above sea level that he will encounter during his drive. Now  $a_{ij}$  of the arc connecting city i and city j represents the maximum altitude (in thousands of feet above sea level) encountered when driving from city i to city j.



Determine how Smart should proceed from city 1 to city 5.

#### • Optimality table:

Stage	1	2	3	4	5	Min
4	-	-	-	-	7	7
3	-	-	-	7	[4]	4
2	-	-			-	
1	-	[5]	7	-	-	5

## Optimality equation

Let  $f_i$  = maximum altitude encountered when driving from city i to the destination.



$$f_5 = 0.0$$
 <= Terminal condition!  
 $f_4 = \max \{ 7, f_5 \} = 7$   
 $f_3 = \min \{ \max[6, f_4], \max[4, f_5] \} = \min\{7, 4 \} = 4$   
 $f_2 = \min \{ \max[5, f_3], \max[4, f_4] \} = \min\{5, 7 \} = 5$   
 $f_1 = \min \{ \max[2, f_2], \max[7, f_3] \} = \min\{5, 7 \} = 5$ 

## Optimal decision:

# C. Deterministic DP Models

# **Ex 1] Optimal Assignment Problem**

The number of crimes in each of a city's three police precincts depends on the number of patrol cars assigned to each precinct.

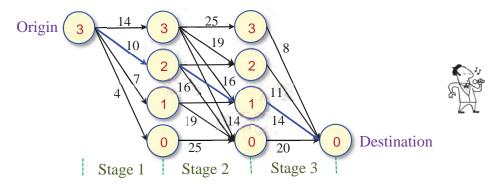
211	Number of	f patrol cars a	assigned to	a precinct
$C_{ij}$	0	1	2	3
Precinct 1	14	10	7	4
Precinct 2	25	19	16	14
Precinct 3	20	14	11	8

A total of 3 patrol cars are available. Determine how many patrol cars should be assigned to each precinct.

#### (a) IP formulation

- Variables:
- Objective function:
- Constraints:

## **(b) Network representation**: Shortest path problem!



## (c) DP formulation

• Stage i: Precinct i, where i = 1, 2, and 3.

• State  $s_i$  at stage i: Total number of patrol cars available.

• Decision  $d_i$ : Number of cars assigned to precinct i.

• Optimality equation:

Let  $f_i(d_i, s_i)$  be the minimum number of crimes at stage i when the state is  $s_i$  and the action is  $d_i$ . Then, we have

$$f_i(d_i, s_i) = c_i(d_i) + f_{i+1}^*(s_i - d_i)$$
 for  $d_i \le s_i$ ,  
where  $f_i^*(s_i) = \min_{d_i \le s_i} f_i(d_i, s_i)$ , for  $i=1, 2, 3$ .

The boundary condition is  $f_4^*(s_4)=0$  for any  $s_4$ .



#### Optimality table:

			Stat	e s <sub>i</sub>	
Stage i	$d_i$	0	1	2	3
	0	20	20	20	20
	1	-	[14]	14	14
3	2	-	-	11	11
	3	-	-	-	8
	min	20	14	11	8
	0	45	39	36	33
	1	-			
2	2	-	-		
	3	-	-	-	
	min				
	0	59	53	47	44
	1	-	55	49	[43]
1	2	-	-	52	[43] 46
	3	-	-	-	49
	min	59	53	47	43

#### Optimal decision:

# Ex 2] Cargo-Loading Problem

Consider loading a vessel with stocks of 3 items. Maximum cargo weight is 6 tons. The weight and the value of each unit of items are listed as follows:

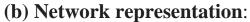
Item i	Weight (ton) wi	Value <i>v<sub>i</sub></i>
1	4	\$9
2	2	\$5
3	3	\$7

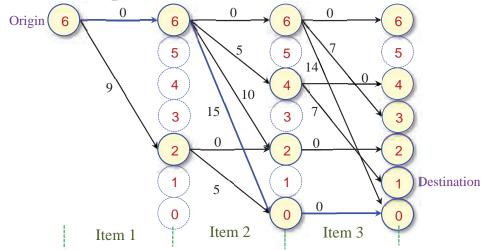
How should the vessel be loaded to maximize the total value?

#### (a) IP formulation

- Variables:
- Objective function:
- Constraints:







Find the *longest* path from the origin to the destination!

#### (c) DP formulation

• Stage i: The ith item, where i=1, 2, and 3.

• State  $s_i$  at stage i: Total remaining weight.

• Decision  $d_i$ : Number of units of item i to be loaded.

#### • Optimality equation:

Let  $f_i(d_i, s_i)$  be the *maximum* value obtained when the remaining weight is  $s_i$  and we load  $d_i$  units of item i:

$$f_i(d_i, s_i) = v_i d_i + f_{i+1}^*(s_i - w_i d_i)$$
 for  $w_i d_i \le s_i$ ,  
where  $f_i^*(s_i) = \max_{w_i d_i \le s_i} f_i(d_i, s_i)$ , for  $i=1, 2, 3$ .

The terminal condition is  $f_4^*(s_4) = 0$ .



#### Optimality table:

Sta	age			Sta	te si				147	17
	i	0	1	2	3	4	5	6	Wi	Vi
	0	[0]	0	0	0	0	0	0		
3	1	-	-	-	7	7	7	7	3	7
	2	-	-	-	-	-	-	14		
	max	0	0	0	7	7	7	14		
	0									
2	1	-	-							
	2	-	-	-	-				2	5
	3	1	-	-	-	-	-			
	max									
1	0	0	0	5	7	10	12	[15]		
'	1	-	-	-	-	9	9	14	4	9
	max	-	-	-	-	10	12	15		

## Optimal decision:

## **Ex 3] Resource Allocation Problem**

ET is about to fly home. For the trip to be successful, the ship's solar relay, wrap drive, and candy maker must all function properly. ET has found 3 mechanics who are willing to help get the ship ready for take-off. The probability that each component will function properly during the trip home is given as a function of the number of mechanics assigned to repair each component:

70	Number of	mechanics a	ssigned to c	component i
$p_{ij}$	0	1	2	3
1. Wrap drive	0.30	0.55	0.65	0.95
2. Solar relay	0.40	0.50	0.70	0.90
3. Candy maker	0.45	0.55	0.80	0.98

#### (a) IP formulation

- Variables:
- Objective function:
- Constraints:



#### (b) DP formulation

• Stage i: The ith task, where i=1, 2, 3.

• State  $s_i$  at stage i: Number of mechanics still available.

• Decision  $d_i$ : Number of mechanics assigned to task i

#### Optimality equation:

- Let  $p_i(d_i)$  denote the *probability* of success for task i if it is assigned  $d_i$  mechanics.

- Let  $f_i(d_i, s_i)$  be the *maximum* probability obtained at stage i when, among  $s_i$  mechanics still available, we assign  $d_i$  mechanics to task i. Then, the recursive equation is

$$f_i(d_i, s_i) = p_i(d_i) f_{i+1}^*(s_i - d_i)$$
 for  $d_i \le s_i$ ,  
where  $f_i^*(s_i) = \max_{d_i \le s_i} f_i(d_i, s_i)$ , for  $i=1, 2, 3$ .

- The terminal condition is  $f_4^*(s_4) = 1$ .



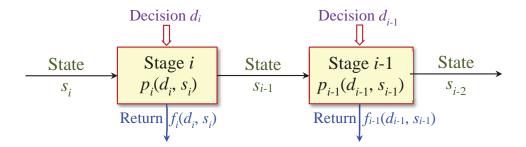
## Optimality table:

		0	1	2	3
	0	0.45	0.45	0.45	0.45
3. Candy	1		0.55	0.55	0.55
maker	2			[0.80]	0.80
	3				0.98
	max	0.45	0.55	0.80	0.98
	0	0.18	0.22	[0.32]	0.392
2. Solar	1				
relay	2				
	3				
	max				
	0	0.054	0.0675	0.096	0.1215
1. Wrap	1		0.099	0.12375	[0.176]
drive	2			0.117	0.14625
	3				0.171
	max	0.054	0.099	0.12375	0.176

# Optimal decision:

#### D. Probabilistic DP Models\*

In deterministic DP problems, a specification of the current state and current decision is enough to tell us *with certainty* the new state and the costs during the current stage. In probabilistic (or stochastic) DP problems, the current period's costs and/or the next period's state may not be known with certainty, even if the current state and decision are known.



#### \* Formulation

- Stage i, where i=0, 1, ..., n. (*finite* time-horizon!)
- State  $s_i$ : At the beginning of each stage i, the system is in some state  $x_i$ .
- Decision (or action)  $d_i$ : For every state  $s_i$ , the allowable decision  $d_i$  is available.
- Transition probabilities from the current state to the next state:  $p_i(d_i, s_i)$
- Expected reward obtained at stage i:  $f_i(d_i, s_i)$

#### \* Classification

- *Finite* stage model
- Infinite stage model => Markov decision process

\* Case I: Uncertain Payoffs. A supermarket chain has purchased 6 gallons of milk from a local dairy. The chain must allocate the 6 gallons to its 3 stores. If a store sells a gallon of milk, then the chain receives revenue of \$2. Any unsold milk is worth just \$.50. Unfortunately, the demand for milk is uncertain, and is given in the following table:

	Daily Demand					
	1	2	3			
Store 1	0.6	0.0	0.4			
Store 2	0.5	0.1	0.4			
Store 3	0.4	0.3	0.3			

Use dynamic programming to determine how the supermarket should allocate the 6 gallons of milk among the three stores to maximize the expected revenue.

**Expected** revenue  $r_i(d_i)$  for each allocation of milk to a store:

r(d)		Alloc	ation	
$r_i(d_i)$	0	1	2	3
Store 1	\$0.00	\$2.00	\$3.10	\$4.20
Store 2	\$0.00			\$4.35
Store 3	\$0.00	\$2.00	\$3.40	\$4.35

#### DP formulation

- Stage i: The ith store, where i=1, 2, 3.

- State  $s_i$ : Amount of milk available for allocation.

- Decision  $d_i$ : Amount of milk allocated for store i.

- Payoff  $r_i(d_i)$  Expected revenue earned at store i with  $d_i$ .

## Optimality equation

Let  $f_i(d_i, s_i)$  be the expected revenue earned when  $s_i$  gallons of milk is available and  $d_i$  gallons of them are allocated for store i. Then, the recursive equation is

$$f_i(d_i, s_i) = r_i(d_i) + f_{i+1}^*(s_i - d_i)$$
 for  $d_i \le s_i$ ,  
where  $f_i^*(s_i) = \max_{d_i \le s_i} f_i(d_i, s_i)$ , for  $i=1, 2, 3$ .

The boundary condition is  $f_4^*(s_4) = 0.5s_4$  for all  $s_4$ .

# Optimality table

					State	e S <sub>i</sub>			r(d)
di		0	1	2	3	4	5	6	$r_i(d_i)$
	0	0	0.50	1.00	1.50	2.00	2.50	3.00	0.00
	1		2.00	2.50	3.00	3.50	4.00	4.50	2.00
3	2		-	[3.40]	3.90	4.40	4.90	5.40	3.40
	3		-	-	4.35	4.85	5.35	5.85	4.35
	max	0	2.00	3.40	4.35	4.85	5.35	5.85	
	0	0	2.00	3.40		4.85	5.35	5.85	0.00
	1		2.00	4.00	5.40	6.35		7.35	2.00
2	2		-	3.25		6.65	7.60	8.10	3.25
	3		-	-	4.35	6.35		8.70	4.35
	max	0		4.00		6.65		8.70	
	0	0	2.00	4.00	5.40	6.65	7.75	8.70	0.00
	1		2.00	4.00	6.00	7.40	8.65	[9.75]	2.00
1	2		-	3.10	5.10	7.10	8.50	9.75	3.10
	3		-	-	4.20	6.20	8.20	9.60	4.20
	max	0	2.00	4.00	6.00	7.40	8.65	9.75	

## Multiple optimal solutions

Assign (1, 3, 2) or (2, 2, 2) with 
$$z =$$

\* Case II: Uncertain States: A gambler has \$2. He is allowed to play a game of chance 4 times, and his goal is to maximize his probability of finishing with at least \$6. If the gambler bets d dollars on a play of the game, then with probability 0.40, he wins the game and increases his capital position by d dollars; There is a probability of 0.6 of losing the game, in which case he loses d dollars. On any play of the game, the gambler may not bet more money than he has. We assume that bets of zero dollars (i.e., not betting) are permissible.

Using dynamic programming, determine the betting strategy that will maximize his chances of finishing with at least \$6 by the end of the fourth game.



#### DP formulation

- Stage i: He has i more games to play.

- State s<sub>i</sub>: Number of \$1 chips in hand at stage i.

- Decision  $d_i$ : Number of \$1 chips to bet at stage i.

- Payoff  $r_i(d_i)$  \$\, d \text{ if he wins or -\$\, d \text{ if he loses a game.}}

## Optimality equation

Let f<sub>i</sub>(d<sub>i</sub>, s<sub>i</sub>) be the probability that he will finish with at least \$6, given that he bets d<sub>i</sub> among s<sub>i</sub> dollars available at stage
i. Then, the recursive equation is

$$f_i(d_i, s_i) = 0.6 f_{i-1}^*(s_i - d_i) + 0.4 f_{i-1}^*(s_i + d_i) \text{ for } d_i \le s_i$$
where  $f_i^*(s_i) = \max_{d_i \le s_i} f_i(d_i, s_i)$ , for  $i=1, 2, 3, 4$ .

- The boundary condition is

$$f_0(s_0) = \begin{cases} 1 & \text{if } s_0 \ge \$6\\ 0 & \text{if } s_0 < \$6 \end{cases}$$

# Optimality table

					State			
Stage	Decision	0	1	2	3	4	5	6
0	max	0	0	0	0	0	0	1
	0	0	0	0	0	0	0	1
	1		0	0	0	0	0.4	0.4
	2			0	0	0.4	0.4	0.4
1	3				0.4	0.4	0.4	0.4
	4					0.4	0.4	0.4
	5						0.4	0.4
	max	0	0	0	0.4	0.4	0.4	1
	0	0	0	0	0.4	0.4	0.4	1
	1		0	0.16	0.16	0.4	0.64	0.64
	2			0.16	0.16	0.4	0.64	0.64
2	3 4				0.4	0.4	0.4	0.64
						0.4	0.4	0.4
	5						0.4	0.4
	max	0	0	0.16	0.4	0.4	0.64	1
	0	0	0	0.16	0.4	0.4	0.64	1
	1		0.064	0.16	0.256	0.496	0.64	0.784
	2			0.16	0.256	0.496	0.64	0.64
3					0.4	0.4	0.496	0.64
	4					0.4	0.4	0.496
	5						0.4	0.4
	max	0	0.064	0.16	0.4	0.496	0.64	1
	0	0	0.064	0.16	0.4	0.496	0.64	1
	1		0.064	0.1984	0.2944	0.496	0.6976	0.784
	2			0.1984	0.2944	0.496	0.64	0.6976
4	3				0.4	0.4384	0.496	0.64
	4					0.4	0.4384	0.496
	5			- 100:		- 10-	0.4	0.4384
	max	0	0.064	0.1984	0.4	0.496	0.6976	1

# Optimal betting strategy

If he plays the game with \$2, P[  $s_0 \ge $6 \mid 4 \text{ plays}] = 0.1984$ .

# From the Markov decision process,

it can be shown that P[ $s_0 \ge \$6 \mid \infty$  plays] = 0.2105.

# E. Optimal Stopping Problems\*

The theory of optimal stopping is concerned with the problem of choosing a time to take a particular action, based on *sequentially* observed random variables, in order to maximize an expected reward or minimize an expected cost. Problems of this type are found in the area of statistics, economics, and mathematical finance.

Optimal stopping problems can often be written in the form of an optimality equation, and are therefore often solved using dynamic programming:

- Stage *i*: A sequence of random variables.

- State *s<sub>i</sub>*: Observed value of the random variable.

- Decision  $d_i$ : Stop  $(d_i=1)$  or go  $(d_i=0)$ .

- Reward  $r_i(d_i, s_i)$ 

However, they often have a special structure that simplifies the determination of optimal policies.

#### Ex 1] Asset Selling Problem

The market value of a used car is estimated at \$3,000. The owner can get more than this amount, but is willing to entertain offers from the first three prospective buyers who respond to the advertisement (which means that a decision must be made no later than the time the third offer is received). The offers are expected to be \$3,000, \$3,300, \$3,700, and \$4,200, with equal probabilities. Naturally, once an offer is accepted, all later offers are discarded. The objective is to set an acceptance limit that can be used to evaluate each offer.

Develop an optimal stopping rule for the owner.

#### DP formulation

- Stage i: The *i*th buyer, where i=1, 2, 3.

- State  $s_i$ : Buyer's offer at stage i.

- Decision  $d_i$ : Accept the offer  $(d_i=1)$  or reject it  $(d_i=0)$ .

#### Optimality equation

Let  $f_i(d_i, s_i)$  be the expected profit on day i given that the offer is  $s_i$  and the decision is  $d_i$ . Then, the recursive equation is

$$f_i(d_i, s_i) = \begin{cases} \sum_{\forall s_{i+1}}^{s_i} p(s_{i+1}) f_{i+1}^*(s_{i+1}) & \text{if } d_i = 1\\ p(s_{i+1}) f_{i+1}^*(s_{i+1}) & \text{if } d_i = 0 \end{cases}$$

where 
$$f_i^*(s_i) = \max_{d_i = \{0,1\}} f_i(d_i, s_i)$$
 for  $i=1, 2, ..., 3$ .

The terminal condition is  $f_4(s_4) = 0$ .



## Optimality table

		State					
Stage	Decision	3000	3300	3700	4200		
	Stop	3000	3300	3700	4200		
3	Go	0	0	0	0		
	max	3000	3300	3700	4200		
	Stop	3000		3700	4200		
2	Go	3550		3550	3550		
	max	3550		3700	4200		
	Stop	3000	3300		4200		
1	Go	3750	3750		3750		
	max	3750	3750		4200		

• Expected revenue:  $f_0 =$ 

## Ex 2] Random Walk Model

An urn initially has 6 red and 4 blue balls. At each stage, you may *randomly* choose a ball from the urn; if the ball is blue, then \$1 is earned, and if it is red, then \$1 is lost. The chosen ball is discarded. At any time, you can decide to stop playing or choose another ball. To maximize the player's total *expected net return*, let's analyze this as a *probabilistic* DP problem.

#### DP formulation

- State (i, j): Currently i red and j blue balls in the urn.
- Decision when the state is (i, j): (Stop, Continue)
- Transition probabilities from (i, j): P[ Pick a *red* ball ] = P[ from (i, j) to (i-1, j) ] = i/(i+j)P[ Pick a *blue* ball ]= P[ from (i, j) to (i, j-1) ] = j/(i+j)
- Maximum expected additional return at state (i, j): v(i, j)

## Optimality equation:

$$v(i, j) = max \Big\{ 0, \ \frac{i}{i+j} [v(i-1, j)-1] + \frac{j}{i+j} [v(i, j-1)+1] \Big\}$$
  
with the *boundary* conditions,  $v(i, 0) = 0$  and  $v(0, j) = j$ .

## Optimality table:

_	•							
Number	4	4	3.2000	2.4000	1.6571	1.0000	0.4444	0.0667
of	3	3	2.2500	1.5000	0.8500	0.3429	0.0000	0.0000
blue	2	2	1.3333	0.6667	0.2000	0.0000	0.0000	0.0000
balls	1	1		0.0000	0.0000	0.0000	0.0000	0.0000
j	0	0	0	0	0	0	0	0
		0	1	2	3	4	5	6

Number of red balls, i

- Optimal strategy?
- Total expected net return, v(6, 4) =

## Ex 3] Secretary Problem

An employer would like to choose the best candidate among 4 competing applicants that arrive in a random order. After each interview, the position of the interviewee in the total order is revealed vis-á-vis already interviewed applicants. The interviewer has to decide, irrevocably, whether to accept the candidate for the position or to reject the candidate. The objective is to accept the *best* candidate with high probability.

#### DP formulation

- Stage i = The ith applicant, where i=1, 2, ..., n.
- *State* at the *i*th stage= $\begin{cases} 1 & \text{if the } i \text{th applicant is a candidate} \\ 0 & \text{Otherwise} \end{cases}$
- *Decision* at stage  $i = \{\text{Stop, Go}\}\$
- *Reward*: Probability of selecting the *absolutely* best choice.
  - $\phi_i$  if we *stop* at stage *i* with a "candidate".
  - $\pi_i$  if we go at stage *i*.

			State
			Not a candidate
Decision	Stop	фі	0
Decision	Go	$\pi_i$	$\pi_i$

## Optimality equation

- Recursive equation:

If stop at stage 
$$i$$
  $\phi_i = i/n$ .

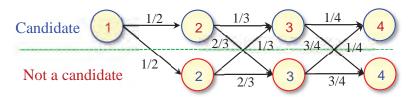
If go at stage 
$$i$$
  $\pi_i = \frac{1}{i+1} \max(\phi_{i+1}, \pi_{i+1}) + \frac{i}{i+1} \pi_{i+1}$ .

The boundary condition is  $\pi_n = 0$ .



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• Consider the case in which n = 4.



#### - Optimality table

		9	Transition to	
Stage	Decision	Candidate	Not candidate	candidate
	stop	[1]	0	
4	go	0	0	1/4
	max	1	0	
	stop	[3/4]	0	
3	go	1/4	[1/4]	1/3
	max	3/4	1/4	
	stop	[2/4]	0	
2	go			1/2
	max	2/4	5/12	
1	stop	1/4	0	
	go	[11/24]	11/24	1/1
	max	11/24	11/24	

**■** Stopping region: {2, 3, 4}

• Success rate:  $P[\text{Win} \mid n=4] = \pi_0 =$ 

# Lindley (1961) said, "If, in real life, this process works between 18 and 40 (i.e., for 22 years), one should never propose until age 26."



He explained, "Either many people do not pursue an optimal strategy or else they have a different utility function."